

NON-GAAP UNAUDITED INCOME STATEMENT FROM CONTINUING OPERATIONS

Annual Trend
For the Five Years Ended September 30, 2011
(\$000's)

	Year 2007	Year 2008	Year 2009	Year 2010	Rolling 12 Months September 30, 2011
Same Store Contracts					
Atneed Contracts	16,556	17,100	16,173	16,147	16,038
Preneed Contracts	4,502	4,084	3,870	3,902	4,144
Total Same Store Funeral Contracts	21,058	21,184	20,043	20,049	20,182
Acquisition Contracts					
Atneed Contracts	1,772	3,509	3,465	4,593	5,942
Preneed Contracts	536	838	854	1,159	1,477
Total Acquisition Funeral Contracts	2,308	4,347	4,319	5,752	7,419
Total Funeral Contracts	23,366	25,531	24,362	25,801	27,601
Funeral Operating Revenue					
Same Store Revenue	\$ 110,246	\$ 110,147	\$ 108,513	\$ 107,351	\$ 107,673
Acquisition Revenue	8,937	16,341	16,603	22,392	28,748
Total Funeral Operating Revenue	\$ 119,183	\$ 126,488	\$ 125,116	\$ 129,743	\$ 136,421
Cemetery Operating Revenue					
Same Store Revenue	\$ 34,299	\$ 32,615	\$ 36,021	\$ 34,211	\$ 33,092
Acquisition Revenue	3,875	6,082	6,276	6,239	6,484
Total Cemetery Operating Revenue	\$ 38,174	\$ 38,697	\$ 42,297	\$ 40,450	\$ 39,576
Financial Revenue					
Preneed Funeral Commission Income	\$ 2,199	\$ 2,670	\$ 2,024	\$ 2,265	\$ 1,848
Preneed Funeral Trust Earnings	2,457	5,088	3,911	6,117	6,399
Cemetery Trust Earnings	3,128	2,328	2,747	4,815	5,318
Preneed Cemetery Finance Charges	1,715	1,657	1,532	1,557	1,378
Total Financial Revenue	\$ 9,499	\$ 11,743	\$ 10,214	\$ 14,754	\$ 14,943
Total Revenue	\$ 166,856	\$ 176,928	\$ 177,627	\$ 184,947	\$ 190,940
Field EBITDA from Continuing Operations					
Same Store Funeral Field EBITDA	\$ 41,220	\$ 38,015	\$ 38,977	\$ 36,030	\$ 37,526
Same Store Funeral Field EBITDA Margin	37.4%	34.5%	35.9%	33.6%	34.9%
Acquisition Funeral Field EBITDA	\$ 2,751	\$ 4,238	\$ 4,807	\$ 5,123	\$ 7,920
Acquisition Funeral Field EBITDA Margin	30.8%	25.9%	29.0%	22.9%	27.5%
Total Funeral Field EBITDA	\$ 43,971	\$ 42,253	\$ 43,784	\$ 41,153	\$ 45,446
Total Funeral Field EBITDA Margin	36.9%	33.4%	35.0%	31.7%	33.3%
Same Store Cemetery Field EBITDA	\$ 8,878	\$ 5,133	\$ 7,875	\$ 7,339	\$ 7,527
Same Store Cemetery Field EBITDA Margin	25.9%	15.7%	21.9%	21.5%	22.7%
Acquisition Cemetery Field EBITDA	\$ 737	\$ 1,842	\$ 1,438	\$ 1,708	\$ 1,946
Acquisition Cemetery Field EBITDA Margin	19.0%	30.3%	22.9%	27.4%	30.0%
Total Cemetery Field EBITDA	\$ 9,615	\$ 6,975	\$ 9,313	\$ 9,047	\$ 9,473
Total Cemetery Field EBITDA Margin	25.2%	18.0%	22.0%	22.4%	23.9%
Funeral Financial EBITDA	\$ 2,829	\$ 6,070	\$ 4,198	\$ 6,998	\$ 6,825
Cemetery Financial EBITDA	4,843	3,985	4,279	6,372	6,696
Total Financial EBITDA	\$ 7,672	\$ 10,055	\$ 8,477	\$ 13,370	\$ 13,521
Total Financial EBITDA Margin	80.8%	85.6%	83.0%	90.6%	90.5%
Total Field EBITDA	\$ 61,258	\$ 59,283	\$ 61,574	\$ 63,570	\$ 68,442
Total Field EBITDA Margin	36.7%	33.5%	34.7%	34.4%	35.8%
Overhead					
Total Variable Overhead	\$ 4,561	\$ 9,135	\$ 2,926	\$ 3,396	\$ 6,065
Total Regional Fixed Overhead	3,122	3,413	3,093	3,370	3,763
Total Corporate Fixed Overhead	13,408	13,311	13,646	14,464	15,516
Total Overhead	\$ 21,091	\$ 25,859	\$ 19,665	\$ 21,230	\$ 25,344
	12.6%	14.6%	11.1%	11.5%	13.3%
Other Income	\$ -	\$ -	\$ -	\$ 465	\$ 845
Consolidated EBITDA from Continuing Operations	\$ 40,167	\$ 33,424	\$ 41,909	\$ 42,805	\$ 43,943
Consolidated EBITDA Margin from Continuing Operations	24.1%	18.9%	23.6%	23.1%	23.0%
Special Charges					
Withdrawable trust income (loss)	\$ 1,103	\$ (546)	\$ 236	\$ 4,979	\$ 6,921
Gain on Repurchase of Convertible Junior Subordinated Debenture	-	-	-	(316)	(845)
Litigation Settlement	-	3,300	-	-	-
Acquisition Expenses	-	-	-	667	1,059
Litigation Related Legal Costs	861	1,638	-	-	-
Securities Transactions Expenses	-	-	-	-	501
Write Off of Loan Amortization Costs	-	-	-	-	201
Termination Expenses	-	969	-	237	354
Recovery of Legal Fees	-	-	-	(682)	-
Other Special Charges	739	254	-	-	-
Sum Of Special Charges	\$ 2,703	\$ 5,615	\$ 236	\$ 4,885	\$ 8,191
Non-GAAP Consolidated EBITDA	\$ 42,870	\$ 39,039	\$ 42,145	\$ 47,690	\$ 52,134
Non-GAAP Consolidated EBITDA Margin	25.7%	22.1%	23.7%	25.8%	27.3%
Property Depreciation & Amortization	\$ 9,488	\$ 10,368	\$ 10,339	\$ 9,977	\$ 9,732
Non Cash Stock Compensation	1,168	1,425	1,455	1,722	1,947
Interest, net	17,193	18,102	18,270	17,659	17,560
Pretax Income	\$ 15,021	\$ 9,144	\$ 12,081	\$ 18,332	\$ 22,895
Income Tax	6,084	3,703	4,893	7,424	9,272
Non-GAAP Net Income	\$ 8,938	\$ 5,441	\$ 7,188	\$ 10,907	\$ 13,623
	5.4%	3.1%	4.0%	5.9%	7.1%
Diluted EPS from Continuing Operations	\$ 0.38	\$ 0.09	\$ 0.40	\$ 0.45	\$ 0.48
Net Income(loss) from Discontinued Operations	\$ 921	\$ (1,546)	\$ -	\$ -	\$ -
Diluted EPS from Discontinued Operations	\$ 0.05	\$ (0.08)	\$ -	\$ -	\$ -
Non-GAAP Diluted EPS from Continuing Operations	\$ 0.46	\$ 0.28	\$ 0.40	\$ 0.61	\$ 0.74