

NON-GAAP UNAUDITED INCOME STATEMENT FROM CONTINUING OPERATIONS

Quarter Trend

For the Five Quarters Ended September 30, 2011

(\$000's)

	Qtr 3 2010	Qtr 4 2010	Qtr 1 2011	Qtr 2 2011	Qtr 3 2011
Same Store Contracts					
Atneed Contracts	3,964	4,123	4,317	3,902	3,696
Preneed Contracts	890	1,026	1,163	1,014	941
Total Same Store Funeral Contracts	4,854	5,149	5,480	4,916	4,637
Acquisition Contracts					
Atneed Contracts	1,233	1,413	1,561	1,498	1,470
Preneed Contracts	295	340	410	344	383
Total Acquisition Funeral Contracts	1,528	1,753	1,971	1,842	1,853
Total Funeral Contracts	6,382	6,902	7,451	6,758	6,490
Funeral Operating Revenue					
Same Store Revenue	\$ 25,478	\$ 27,568	\$ 29,583	\$ 26,134	\$ 24,388
Acquisition Revenue	5,630	6,748	7,578	7,160	7,262
Total Funeral Operating Revenue	\$ 31,108	\$ 34,316	\$ 37,161	\$ 33,294	\$ 31,650
Cemetery Operating Revenue					
Same Store Revenue	\$ 9,030	\$ 8,509	\$ 8,064	\$ 9,089	\$ 7,430
Acquisition Revenue	1,670	1,481	1,672	1,690	1,641
Total Cemetery Operating Revenue	\$ 10,700	\$ 9,990	\$ 9,736	\$ 10,779	\$ 9,071
Financial Revenue					
Preneed Funeral Commission Income	\$ 632	\$ 448	\$ 473	\$ 414	\$ 513
Preneed Funeral Trust Earnings	1,553	1,543	1,473	1,857	1,526
Cemetery Trust Earnings	1,121	1,446	1,661	1,228	983
Preneed Cemetery Finance Charges	372	354	353	336	335
Total Financial Revenue	\$ 3,678	\$ 3,791	\$ 3,960	\$ 3,835	\$ 3,357
Total Revenue	\$ 45,486	\$ 48,097	\$ 50,857	\$ 47,908	\$ 44,078
Field EBITDA					
Same Store Funeral Field EBITDA	\$ 7,807	\$ 9,089	\$ 10,889	\$ 9,294	\$ 8,254
Same Store Funeral Field EBITDA Margin	30.6%	33.0%	36.8%	35.6%	33.8%
Acquisition Funeral Field EBITDA	\$ 847	\$ 1,524	\$ 2,148	\$ 2,027	\$ 2,221
Acquisition Funeral Field EBITDA Margin	15.0%	22.6%	28.3%	28.3%	30.6%
Total Funeral Field EBITDA	\$ 8,654	\$ 10,613	\$ 13,038	\$ 11,321	\$ 10,475
Total Funeral Field EBITDA Margin	27.8%	30.9%	35.1%	34.0%	33.1%
Same Store Cemetery Field EBITDA	\$ 1,885	\$ 1,710	\$ 2,073	\$ 2,554	\$ 1,190
Same Store Cemetery Field EBITDA Margin	20.9%	20.1%	25.7%	28.1%	15.3%
Acquisition Cemetery Field EBITDA	\$ 486	\$ 339	\$ 546	\$ 531	\$ 530
Acquisition Cemetery Field EBITDA Margin	29.1%	22.9%	32.7%	31.4%	31.7%
Total Cemetery Field EBITDA	\$ 2,371	\$ 2,049	\$ 2,619	\$ 3,085	\$ 1,720
Total Cemetery Field EBITDA Margin	22.2%	20.5%	26.9%	28.6%	18.3%
Funeral Financial EBITDA	\$ 1,772	\$ 1,676	\$ 1,603	\$ 1,879	\$ 1,667
Cemetery Financial EBITDA	1,493	1,800	2,014	1,564	1,318
Total Financial EBITDA	\$ 3,265	\$ 3,476	\$ 3,617	\$ 3,443	\$ 2,985
Total Financial EBITDA Margin	91.7%	94.6%	93.5%	93.6%	92.0%
Total Field EBITDA	\$ 14,290	\$ 16,138	\$ 19,275	\$ 17,849	\$ 15,180
Total Field EBITDA Margin	31.4%	33.6%	37.9%	37.3%	34.4%
Overhead					
Total Variable Overhead	\$ 835	\$ 1,203	\$ 1,536	\$ 1,159	\$ 2,167
Total Regional Fixed Overhead	1,021	792	906	1,091	974
Total Corporate Fixed Overhead	3,552	3,813	3,942	3,905	3,856
Total Overhead	\$ 5,408	\$ 5,808	\$ 6,384	\$ 6,155	\$ 6,997
	11.9%	12.1%	12.6%	12.8%	15.9%
Other Income	\$ -	\$ -	\$ 7	\$ 357	\$ 481
Consolidated EBITDA	\$ 8,882	\$ 10,330	\$ 12,898	\$ 12,051	\$ 8,664
Consolidated EBITDA Margin	19.5%	21.5%	25.4%	25.2%	19.7%
Special Charges					
Withdrawable trust income	\$ 1,295	\$ 2,040	\$ 1,332	\$ 2,249	\$ 1,300
Gain on Repurchase of Convertible Junior Subordinated Debenture	-	-	(7)	(357)	(481)
Securities Transactions Expenses	-	-	138	323	40
Acquisition Expenses	192	86	88	157	728
Termination Expenses	-	237	117	-	-
Loss on early extinguishment of debt	-	-	-	-	201
Sum of Special Charges	\$ 1,487	\$ 2,363	\$ 1,668	\$ 2,372	\$ 1,788
Non-GAAP Consolidated EBITDA	\$ 10,369	\$ 12,693	\$ 14,566	\$ 14,423	\$ 10,452
Non-GAAP Consolidated EBITDA Margin	22.8%	26.4%	28.6%	30.1%	23.7%
Property Depreciation & Amortization	\$ 2,498	\$ 2,522	\$ 2,398	\$ 2,522	\$ 2,290
Non Cash Stock Compensation	447	363	445	648	491
Interest Expense, net	4,570	3,968	4,532	4,509	4,551
Pretax Income	\$ 2,854	\$ 5,840	\$ 7,191	\$ 6,744	\$ 3,120
Income Tax	1,156	2,365	2,912	2,731	1,264
Non-GAAP Net Income	\$ 1,698	\$ 3,475	\$ 4,279	\$ 4,013	\$ 1,856
	3.7%	7.2%	8.4%	8.4%	4.2%
GAAP Diluted EPS from Continuing Operations	\$ 0.05	\$ 0.12	\$ 0.18	\$ 0.14	\$ 0.04
Non-GAAP Diluted EPS from Continuing Operations	\$ 0.10	\$ 0.19	\$ 0.23	\$ 0.22	\$ 0.10