

Conference Call Financial Metrics

(\$ in Thousands - Unaudited)

Revenue by Product

	9/23/2012	Seq. Change %	6/24/2012	Seq. Change %	3/25/2012	Seq. Change %	12/25/2011	Seq. Change %	9/25/2011
LED Products	\$ 187,547	1%	\$ 185,040	2%	\$ 180,944	(7)%	\$ 194,162	(1)%	\$ 196,778
Lighting Products	108,073	7%	100,768	16%	86,527	(10)%	95,736	85%	51,673
Power & RF Products	20,133	(4)%	20,951	21%	17,330	22%	14,220	(31)%	20,529
Total revenue	\$ 315,753	3%	\$ 306,759	8%	\$ 284,801	(6)%	\$ 304,118	13%	\$ 268,980

Balance Sheet Metrics

	9/23/2012	6/24/2012	3/25/2012	12/25/2011	9/25/2011
Days Sales Outstanding	46	45	53	46	55
Inventory Days on Hand	81	85	96	85	107

Cash Flow Metrics

	9/23/2012	6/24/2012	3/25/2012	12/25/2011	9/25/2011
Cash flow from operations	\$ 85,686	\$ 71,703	\$ 48,340	\$ 80,592	\$ 41,645
CapEx spending (PP&E)	(12,597)	(19,809)	(22,168)	(19,076)	(33,962)
Patents spending	(5,548)	(5,245)	(3,916)	(3,884)	(4,159)
Free Cash Flow ¹	\$ 67,541	\$ 46,649	\$ 22,256	\$ 57,632	\$ 3,524

¹Cash flow from operations less CapEx and patents spending

Cash Flow Adjustments

	9/23/2012	6/24/2012	3/25/2012	12/25/2011	9/25/2011
Depreciation - property and equipment	\$ 27,234	\$ 28,703	\$ 27,701	\$ 27,393	\$ 26,840
Amortization - patents	1,570	1,536	1,484	1,414	1,363
Amortization - acquisition related intangibles	7,670	7,613	7,368	7,368	3,925
Total depreciation and amortization	\$ 36,474	\$ 37,852	\$ 36,553	\$ 36,175	\$ 32,128
Amortization - acquisition related intangibles: pre-tax	\$ 7,670	\$ 7,613	\$ 7,368	\$ 7,368	\$ 3,925
Amortization - acquisition related intangibles: net of tax ²	5,983	7,033	9,726	6,409	3,081
Total stock compensation expense: pre-tax	\$ 12,485	\$ 11,509	\$ 12,249	\$ 11,195	\$ 11,440
Total stock compensation expense: net of tax ²	9,738	10,632	16,169	9,740	8,980
Ruud acquisition costs	\$ —	\$ —	\$ —	\$ —	\$ 3,069
Ruud acquisition costs: net of tax ²	—	—	—	—	2,409
Ruud inventory step up	\$ —	\$ —	\$ —	\$ 503	\$ 979
Ruud inventory step up: net of tax ²	—	—	—	438	769

²Estimated tax effects based upon the Company's overall consolidated effective tax rate for the given period.