

**Q4 2017
Guidance**

**FY17
Guidance**

\$ millions, except EPS

	Q4 2017 Guidance	FY17 Guidance	
Sales	TOTAL	\$552 - \$565	\$2,129 - \$2,142
	CooperVision	\$435 - \$445	\$1,670 - \$1,680
	CooperSurgical	\$117 - \$120	\$459 - \$462
EPS	Non-GAAP	\$2.60 - \$2.70	\$9.66 - \$9.76

Represents management guidance as revised 08/31/17

Note: Non-GAAP – Refer to our Reconciliation of GAAP to non-GAAP results