

Supplemental Information – Balance Sheet

(Unaudited)
As of December 31, 2010

Working Capital Update

Note: As a result of the Auto Care businesses' related assets (primarily inventory) being classified to assets held for sale in Q1 FY11, fiscal 2010 assets have been reclassified to assets held for sale.

	Q2					
	FY 2011 (\$ millions)	FY 2010 (\$ millions)	Change (\$ millions)	Days ⁽⁵⁾ FY 2011	Days ⁽⁵⁾ FY 2010	Change
Receivables, net	\$440	\$419	+\$21	35	32	+3 days
Inventories, net	\$412	\$378	+\$34	51	48	+3 days
Accounts payable (1)	\$326	\$298	+\$28	44	40	+4 days
Accrued liabilities	\$443	\$437	+\$6			
Total WC (2)	\$92	\$143	-\$51			
Total WC % net sales (3)	2.0%	2.9%				
Average WC (2)	\$82	\$116	-\$34			
Average WC % net sales (4)	1.7%	2.4%				

- Receivables increased primarily due to higher end-of-guarter sales versus year-ago.
- <u>Inventories</u> increased primarily due to inventory builds for current year new product launches, lower year-ago charcoal inventory levels due to the extended plant shut-down, and the impact of increases in certain commodity costs.
- Accounts payable increased mainly due to the timing of payments in the quarter.

Supplemental Information – Cash Flow

(Unaudited)

For the guarter ended December 31, 2010

Capital expenditures for the second quarter were \$55 million versus \$42 million in the year-ago quarter

Depreciation and amortization for the second quarter was \$43 million versus \$46 million in the year-ago quarter

Cash provided by continuing operations

Cash provided by continuing operations decreased to \$44 million from \$134 million in the year-ago quarter. The year-over-year decrease was primarily due to higher end-of-quarter sales leading to an increase in account receivable and the timing of payments for accounts payable and accrued liabilities.

⁽¹⁾ Days of accounts payable is calculated as follows: average accounts payable / [(cost of products sold + change in inventory) / 90].

⁽²⁾ Working capital (WC) is defined in this context as current assets minus current liabilities excluding cash, assets held for sale, and short-term debt, based on end of period balances. Average working capital represents a two-point average of working capital.

⁽³⁾ Represents working capital at the end of the period divided by annualized net sales (current quarter net sales x 4).

⁽⁴⁾ Represents a two-point average of working capital divided by annualized net sales (current quarter net sales x 4).

⁽⁵⁾ Days calculations based on a two-point average.