

CLEAN ENERGY FUELS CORP.

FORM 8-K (Current report filing)

Filed 04/03/17 for the Period Ending 03/31/17

Address	4675 MACARTHUR COURT, SUITE 800 NEWPORT BEACH, CA 92660
Telephone	(949) 437-1000
CIK	0001368265
Symbol	CLNE
SIC Code	4932 - Gas and Other Services Combined
Industry	Oil & Gas Refining and Marketing
Sector	Energy
Fiscal Year	12/31

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 31, 2017

CLEAN ENERGY FUELS CORP.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or other jurisdiction of
incorporation)

001-33480
(Commission
File Number)

33-0968580
(IRS Employer
Identification No.)

4675 MacArthur Court, Suite 800
Newport Beach, CA
(Address of Principal Executive Offices)

92660
Zip Code

(949) 437-1000
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-
-

Item 2.01 Completion of Acquisition or Disposition of Assets.

On March 31, 2017, Clean Energy Renewable Fuels, LLC (“Renewables”), an indirect subsidiary of Clean Energy Fuels Corp. (the “Registrant”), completed its sale to BP Products North America, Inc. (“BP”) of certain assets related to the Registrant’s renewable natural gas (“RNG”) business, including two RNG production facilities, a 50% ownership interest in joint ventures formed to develop two new RNG production facilities, and third-party RNG supply contracts (collectively, the “Assets”) (such transaction, the “Asset Sale”).

Upon completion of the Asset Sale, BP paid Renewables \$30.0 million in cash and delivered to Renewables a promissory note for \$123.5 million that matures on April 3, 2017, and Renewables retained \$7.1 million of cash relating to the Assets. BP has also agreed to pay up to an additional \$25.0 million in cash over a five-year period, which amount could be paid in whole, in part or not at all, depending on the satisfaction of certain performance conditions related to the Assets. The Registrant expects the net proceeds from the Asset Sale, after deducting costs and other payments associated with the transaction paid or payable by the Registrant or Renewables, to be approximately \$150.1 million, and the Registrant intends to use these net proceeds for general working capital, including the payment of its outstanding indebtedness.

Following completion of the Asset Sale, Renewables and the Registrant will continue to obtain RNG from BP under a long-term supply contract and from other RNG suppliers, and will resell such RNG through its natural gas fueling infrastructure as Redeem™, the Registrant’s RNG vehicle fuel. The Registrant will collect royalties from BP on gas purchased from BP and sold as Redeem at its stations, which royalty is in addition to any payment obligation of BP under the APA (as defined below).

The Asset Sale was completed pursuant to the terms of an asset purchase agreement (the “APA”) between Renewables and BP, which was entered into on February 27, 2017 and filed as Exhibit 2.11 to the Registrant’s Current Report on Form 8-K filed with the Securities and Exchange Commission on March 1, 2017. The foregoing description of the terms of the APA does not purport to be complete and is qualified in its entirety by the full text of the APA, which is incorporated herein by reference. The APA contains customary representations and warranties by the parties thereto, which were made solely for the purpose of the APA and as of specific dates as set forth therein, may have been qualified by certain private disclosures made between the parties and are subject to a contractual standard of materiality different from that generally applicable to stockholders, among other limitations. As a result, these representations and warranties should not be relied upon as a disclosure of factual information.

In accordance with applicable rules of the Securities and Exchange Commission, the Registrant has prepared pro forma financial information about the continuing impact of the Asset Sale by showing how it might have affected the Registrant’s historical consolidated financial statements if the transaction had been consummated at the end of the Registrant’s last completed fiscal year for purposes of the pro forma consolidated balance sheet and at the beginning of the Registrant’s last completed fiscal year for purposes of the pro forma consolidated statement of operations. Such pro forma financial information is attached as Exhibit 99.1 to this Current Report on Form 8-K.

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.*(e) Surrender of Renewables Option Awards.*

In September 2013, Renewables established the 2013 Unit Option Plan (the “Renewables Plan”) and granted unit option awards thereunder (the “Renewables Option Awards”) to certain of its service providers. In connection with the closing of the Asset Sale, all holders of outstanding Renewables Option Awards entered into a surrender agreement with the Registrant and Renewables, pursuant to which (i) all Renewables Option Awards held by holders who were not members of Renewables’ Board of Managers were surrendered and cancelled in full in exchange for, upon the closing of the Asset Sale and Renewables’ receipt of any future cash payment pursuant to the terms of the APA, a cash payment in an amount determined based on such holder’s percentage ownership of Renewables following a cashless “net exercise” of such holder’s Renewables Option Awards, and (ii) all Renewables Option Awards held by members of Renewables’ Board of Managers were surrendered and cancelled in full in exchange for, upon the closing of the Asset Sale and Renewables’ receipt of any future cash payment pursuant to the terms of the APA, awards of shares of the Registrant’s common stock (the “Registrant Stock Awards”). The number of shares of the Registrant’s common stock subject to each Registrant Stock Award is to be calculated by dividing the cash payment to which the applicable holder would have been entitled as described in (i) above by the closing price of the Registrant’s common stock on March 31, 2017, the date of the closing of the Asset Sale. All Registrant Stock Awards are to be granted under the Registrant’s 2016 Performance Incentive Plan and

fully vested upon grant, and the shares subject to such awards will be freely tradable upon issuance, subject to applicable securities laws relating to shares held by the Registrant's affiliates. The foregoing description is intended to be a summary of the terms of the surrender agreement and is qualified in its entirety by reference to the full text of such agreement, which will be filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2017.

Among the members of Renewables' Board of Managers who held Renewables Option Awards prior to the closing of the Asset Sale were Andrew J. Littlefair, the Registrant's President and Chief Executive Officer, Mitchell W. Pratt, the Registrant's Chief Operating Officer, and Barclay F. Corbus, the Registrant's Senior Vice President, Strategic Development. As a result, upon the closing of the Asset Sale, each such holder's Renewables Option Awards were surrendered and cancelled in full in exchange for grants of Registrant Stock Awards and rights to receive additional Registrant Stock Awards upon any future cash payment to Renewables pursuant to the terms of the APA. The following table presents, for each of Mr. Littlefair, Mr. Pratt and Mr. Corbus, (a) the number of Renewables' units subject to the Renewables Option Awards held by such person immediately prior to the closing of the Asset Sale, (b) the number of shares of the Registrant's common stock subject to the Registrant Stock Awards granted to such person at the closing of the Asset Sale, and (c) the maximum approximate dollar value of shares of the Registrant's common stock to be subject to Registrant Stock Awards that could be granted to such person over the next five years if Renewables receives the maximum amount of future cash payments under the APA during such period:

<u>Name</u>	<u>Renewables Option Awards (No. of Units) (a)</u>	<u>Registrant Stock Awards (No. of Shares) (b)</u>	<u>Maximum Dollar Value of Future Registrant Stock Awards (\$) (c)</u>
Andrew J. Littlefair	12,000	460,536	313,000
Mitchell W. Pratt	9,000	345,402	235,000
Barclay F. Corbus	7,000	268,646	183,000

Item 9.01 Financial Statements and Exhibits.

(b) Pro Forma Financial Information.

The unaudited pro forma financial information of the Registrant as of and for the fiscal year ended December 31, 2016, and the notes related thereto, as if the Asset Sale had been consummated at the end of such fiscal year for purposes of the pro forma consolidated balance sheet and at the beginning such fiscal year for purposes of the pro forma consolidated statement of operations, is attached hereto as Exhibit 99.1 and incorporated herein by reference.

(d) Exhibits.

<u>Exhibit Number</u>	<u>Description</u>
99.1	Unaudited Pro Forma Financial Information of Clean Energy Fuels Corp. and Subsidiaries.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 3, 2017

CLEAN ENERGY FUELS CORP.

By: /s/ Andrew J. Littlefair

Name: Andrew J. Littlefair

Title: President and Chief Executive Officer

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
99.1	Unaudited Pro Forma Financial Information of Clean Energy Fuels Corp. and Subsidiaries.

Clean Energy Fuels Corp. and Subsidiaries
Summary of Unaudited Pro Forma Financial Information

The following unaudited pro forma financial information should be read together with the consolidated balance sheet of Clean Energy Fuels Corp. (the “Registrant”) and its majority and wholly owned subsidiaries (the Registrant and such subsidiaries referred to collectively as the “Company”) as of December 31, 2016, the consolidated statement of operations, comprehensive loss, stockholders’ equity, and cash flows of the Company for the year ended December 31, 2016, and the notes thereto. The consolidated financial statements of the Company as of and for the year ended December 31, 2016 are included in the Annual Report on Form 10-K filed by the Registrant with the Securities and Exchange Commission (“SEC”) on March 7, 2017.

On March 31, 2017, the Registrant and its indirect subsidiary Clean Energy Renewable Fuels, LLC (“Renewables”) completed the disposition of certain assets and liabilities (collectively, the “Assets”) related to the Company’s renewable natural gas (“RNG”) business. The following unaudited pro forma consolidated balance sheet as of December 31, 2016 has been prepared to give effect to the disposition of the Assets as if it had occurred on December 31, 2016, and the following unaudited pro forma consolidated statement of operations for the year ended December 31, 2016 has been prepared to give effect to the disposition of the Assets as if it had occurred on January 1, 2016.

This unaudited pro forma financial information has been prepared for informational purposes only and is not necessarily indicative of future results or of actual results that would have been achieved if the disposition of the Assets had been consummated as of the dates indicated.

Clean Energy Fuels Corp. and Subsidiaries
Unaudited Pro Forma Consolidated Balance Sheet
December 31, 2016

(in thousands, except share data)	As Reported (a)	Pro Forma Adjustments	Pro Forma
Assets			
Current assets:			
Cash and cash equivalents	\$ 36,119	\$ 18,557(b)	\$ 54,676
Restricted cash	6,996	(5,165)(c)	1,831
Short-term investments	73,718	—	73,718
Accounts receivable, net of allowance for doubtful accounts of \$1,063	79,432	(11,601)(c)	67,831
Other receivables	21,934	123,487(b)	145,421
Inventories	29,544	(372)(c)	29,172
Prepaid expenses and other current assets	14,021	(131)(c)	13,890
Total current assets	261,764	124,775	386,539
Land, property and equipment, net	483,923	(42,273)(c)	441,650
Notes receivable and other long-term assets, net	16,377	(1,860)(c)	14,517
Investments in other entities	3,475	(833)(d)	2,642
Goodwill	93,018	(27,011)(e)	66,007
Intangibles, net	38,700	—	38,700
Total assets	\$ 897,257	\$ 52,798	\$ 950,055
Liabilities and Stockholders' Equity			
Current liabilities:			
Current portion of long-term debt and capital lease obligations	5,943	(1,417)(c)	4,526
Accounts payable	23,637	(595)(c)	23,042
Accrued liabilities	52,601	(1,544)(c)	51,057
Deferred revenue	7,041	—	7,041
Total current liabilities	89,222	(3,556)	85,666
Long-term portion of debt and capital lease obligations	241,433	(8,897)(c)	232,536
Long-term debt, related party	65,000	—	65,000
Other long-term liabilities	7,915	(2,493)(c)	5,422
Total liabilities	403,570	(14,946)	388,624
Commitments and contingencies			
Stockholders' equity:			
Preferred stock, \$0.0001 par value. Authorized 1,000,000 shares; issued and outstanding no shares	—	—	—
Common stock, \$0.0001 par value. Authorized 224,000,000 shares; issued and outstanding 145,538,063 shares	15	—	15
Additional paid-in capital	1,090,361	2,530(f)	1,092,891
Accumulated deficit	(603,836)	65,214(g)	(538,622)
Accumulated other comprehensive loss	(17,675)	—	(17,675)
Total Clean Energy Fuels Corp. stockholders' equity	468,865	67,744	536,609
Noncontrolling interest in subsidiary	24,822	—	24,822
Total stockholders' equity	493,687	67,744	561,431
Total liabilities and stockholders' equity	\$ 897,257	\$ 52,798	\$ 950,055

Clean Energy Fuels Corp. and Subsidiaries
Unaudited Pro Forma Consolidated Statement of Operations
Year Ended December 31, 2016

(in thousands, except per share data)	As Reported (a)	Pro Forma Adjustments	Pro Forma
Revenue:			
Product revenue	\$ 351,038	\$ (29,661)(h)	\$ 321,377
Service revenue	51,618	—	51,618
Total revenue	<u>402,656</u>	<u>(29,661)</u>	<u>372,995</u>
Operating expenses:			
Cost of sales (exclusive of depreciation and amortization shown separately below):			
Product cost of sales	229,958	(6,854)(h)	223,104
Service cost of sales	25,592	—	25,592
Gain from change in fair value of derivative warrants	(22)	—	(22)
Selling, general and administrative	105,503	(3,621)(i)	101,882
Depreciation and amortization	59,262	(3,251)(i)	56,011
Total operating expenses	<u>420,293</u>	<u>(13,726)</u>	<u>406,567</u>
Operating loss	(17,637)	(15,935)	(33,572)
Interest expense	(29,595)	990(i)	(28,605)
Interest income	827	—	827
Other expense, net	(306)	—	(306)
Loss from equity method investments	(22)	—	(22)
Gain from extinguishment of debt, net	34,348	—	34,348
Loss before income taxes	<u>(12,385)</u>	<u>(14,945)</u>	<u>(27,330)</u>
Income tax expense	(1,339)	207(i)	(1,132)
Net loss	<u>\$ (13,724)</u>	<u>\$ (14,738)</u>	<u>\$ (28,462)</u>
Loss attributable to noncontrolling interest	1,571	—	1,571
Net loss attributable to Clean Energy Fuels Corp.	<u>(12,153)</u>	<u>(14,738)</u>	<u>(26,891)</u>
Loss per share:			
Basic and diluted	\$ (0.10)	(0.13)	\$ (0.23)
Weighted average common shares outstanding			
Basic and diluted	119,395,423		119,395,423

The unaudited pro forma financial information as of and for the year ended December 31, 2016 includes the following adjustments (amounts in thousands):

(a) As reported in the Annual Report on Form 10-K filed by the Registrant with the SEC on March 7, 2017.

(b) Represents the receipt from BP Products North America, Inc. ("BP") of consideration in exchange for the disposition of the Assets, totaling \$30,000 in cash and a promissory note for \$123,487, less estimated transaction costs paid or payable by the Company, cash payments to certain Renewables unit option holders, and cash and cash equivalents, totaling \$11,443 that are attributable to the Assets.

(c) Represents the disposition of the Assets.

(d) Represents the disposition of Renewable's investments in certain joint ventures formed to develop two new RNG production facilities, which are included in the Assets.

(e) Represents the removal of the relative fair value of goodwill attributable to the Assets.

(f) Represents the removal of additional paid-in capital related to (i) stock -based compensation expense attributable to former personnel of the Registrant that became employees of BP upon the disposition of the Assets, and (ii) the exchange of Renewables' unit option awards for awards of fully vested shares of the Registrant's common stock upon the disposition of the Assets.

(g) Represents the estimated gain on disposition of the Assets as if they were disposed on December 31, 2016. This gain is not reflected in the accompanying unaudited pro forma consolidated statement of operations because it is a nonrecurring item that is directly related to the transaction.

(h) Represents the removal of revenue and cost of sales related to the Assets, net of expected royalty revenue to be received after disposition of the Assets from the Company's purchase of RNG from BP and sale of such RNG as Redeem™, the Company's RNG vehicle fuel.

(i) Represents the removal of operating and tax expenses related to the Assets that were incurred during the year ended December 31, 2016.