#### FOR IMMEDIATE RELEASE

INVESTOR CONTACT: Susan Conway Director of Investor Relations

Cognex Corporation Phone: (508) 650-3353

Email: susan.conway@cognex.com.

## COGNEX REPORTS RECORD RESULTS FOR THE THIRD QUARTER OF 2010

### Machine Vision Company Reports Record Bookings, Revenue and Earnings per Share

NATICK, MA, November 1, 2010 — <u>Cognex Corporation</u> (NASDAQ: CGNX) today announced its financial results for the third quarter of 2010. Revenue, net income and net income per share for the quarter and nine months ended October 3, 2010 are compared to the second quarter of 2010 and the third quarter and first nine months of 2009 in Table 1 below.

Table 1

	<u>Revenue</u>	Net Income/(Loss)	Net Income/(Loss) per Share
Quarterly Comparisons			
Current quarter: Q3-10	\$74,993,000	\$18,145,000	\$0.45
Prior year's quarter: Q3-09	\$41,178,000	\$4,501,000	\$0.11
Change from Q3-09 to Q3-10	82%	303%	301%
Prior quarter: Q2-10	\$71,811,000	\$14,927,000	\$0.38
Change from Q2-10 to Q3-10	4%	22%	21%
Year to Date Comparisons			
Nine months ended Oct. 3, 2010	\$205,771,000	\$41,617,000	\$1.05
Nine months ended Oct. 4, 2009	\$124,443,000	(\$5,328,000)	(\$0.13)
Change from first nine months of			
2009 to first nine months of 2010	65%	**	**

<sup>\*\*</sup>not meaningful

"The third quarter of 2010 was an outstanding quarter for Cognex," said <u>Dr. Robert J. Shillman</u>, Cognex's Chairman and Chief Executive Officer. "Our exceptional financial performance was due to unusually robust demand from the Factory Automation market, which was quite surprising as we typically see orders soften there during the summer months. As a result, we set new records for quarterly bookings and revenue, exceeding the prior records set just last quarter! Our operating income this quarter, at 30% of revenue, reflects the substantial leverage that incremental revenue has on profitability in our business. And, most importantly, earnings per share were the highest ever recorded in a single quarter in the company's 30-year history."

"Order levels in October remain solid as our customers continue to turn to machine vision in order to improve the quality and lower the manufacturing costs of their products. Our investments in both new product development and in the expansion of our worldwide sales and distribution organization should enable us to capitalize on this trend and drive future growth," concluded Dr. Shillman.

#### **Details of the Quarter**

#### Statement of Operations Highlights - Third Quarter of 2010

Revenue for the third quarter of 2010 increased 82% from the third quarter of 2009 and 4% from the prior quarter. The increase year-on-year was due to higher revenue from the Factory Automation market and, to a lesser extent, the Semiconductor and Electronics Capital Equipment (SEMI) and Surface Inspection markets. Each geographic region (Americas, Japan, Europe and Asia) and each of our product lines (Vision Systems, Vision Software, Industrial I.D., Vision Sensors, and Web and Surface Inspection) contributed to the year-on-year increase. The increase on a sequential basis was due to higher revenue from the SEMI and Surface Inspection markets, and to the fact that revenue from the Factory Automation market did not soften as it usually has done during the summer months.

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- Gross margin was 75% in the third quarter of 2010, 71% in the third quarter of 2009 and 74% in the prior quarter. The increase in gross margin, both year-on-year and sequentially, was primarily due to manufacturing efficiencies achieved from the higher revenue level. Product mix also contributed to the year-on-year increase; products from our Modular Vision Systems Division (MVSD), which are Cognex's highest margin products, represented a higher percentage of total revenue in the third quarter of 2010 as compared to the third quarter of 2009.
- Research, Development & Engineering (R, D & E) spending in the third quarter of 2010 increased 18% from the third quarter of 2009 and decreased 1% from the prior quarter. R, D & E spending increased year-on-year due to savings from mandatory shutdown days in the third quarter of 2009 that did not repeat, and to higher spending on material, supplies and a bonus accrual in this quarter.
- Selling, General & Administrative (S, G & A) spending in the third quarter of 2010 increased 22% from the third quarter of 2009 and was essentially flat with the prior quarter. S, G & A spending increased year-on-year due to higher sales commissions, a bonus accrual, savings from mandatory shutdown days in the third quarter of 2009 that did not repeat, and higher spending on marketing initiatives.
- Excluding tax adjustments, the effective tax rate was 23% in the second and third quarters of 2010, and 20% in the third quarter of 2009. The increase year-on-year is due to more of the company's profits being earned in higher tax jurisdictions in the third quarter of 2010.

Including tax adjustments, the effective tax rate was 23% and 20% in the second and third quarters of 2010, respectively, as compared to a tax benefit of 294% in the third quarter of 2009. A reconciliation of the effective tax rate from GAAP to non-GAAP is shown in Exhibit 2.

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#### Balance Sheet Highlights - October 3, 2010

- Cognex's financial position as of October 3, 2010 was very strong, with no debt and \$240,319,000 in cash and investments. In the third quarter of 2010, Cognex generated positive cash flow from operations of approximately \$25,000,000, and paid out approximately \$2,400,000 in dividends to shareholders.
- Inventories as of October 3, 2010 increased by \$7,035,000, or 42%, from the end of 2009 as
   Cognex increased inventory to support a significantly higher level of business than in 2009.

#### **Financial Outlook**

Revenue in the fourth quarter of 2010 is expected to be between \$83 million and \$85 million (which is an increase of 11% to 13% on a sequential basis). This range includes \$6.5 million of service revenue related to the anticipated completion of a single customer contract.

#### **Non-GAAP Financial Measures**

Exhibit 2 of this press release includes a reconciliation of certain financial measures from GAAP to non-GAAP. Cognex believes that these non-GAAP financial measures are useful to investors because they allow investors to more accurately assess and compare the company's results over multiple periods and to evaluate the effectiveness of the methodology used by management to review its operating results. In particular, Cognex incurs expense related to stock options included in its GAAP presentation of cost of revenue, research, development, and engineering expenses (R, D & E), and selling, general and administrative expenses (S, G & A). Cognex excludes these expenses for the purpose of calculating non-GAAP adjusted operating income/(loss), non-GAAP adjusted net income/(loss), and non-GAAP adjusted net income/(loss) per share when it evaluates its continuing operational performance and in connection with its budgeting process and the allocation of resources, because these expenses have no current effect on cash or the future uses of cash and they fluctuate as a result of changes in Cognex's stock price. Cognex also excludes certain items if they are one-time discrete events, such as tax adjustments. Cognex does not intend for these non-GAAP financial measures to be considered in isolation, nor as a substitute for financial information provided in accordance with GAAP.

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#### **Analyst Conference Call and Simultaneous Webcast**

Cognex will host a conference call to discuss its results for the third quarter of 2010, as well as its financial and business outlook, today at 5:00 p.m. Eastern time. The telephone number for the live call is 866-261-3296 (or 703-639-1223 if outside the United States). A replay will begin at 8:00 p.m. Eastern time today and will run continuously until 11:59 p.m. Eastern time on Thursday, November 4, 2010. The telephone number for the replay is 888-266-2081 (or 703-925-2533 if outside the United States) and the access code is 1489872.

Internet users can listen to a real-time audio broadcast of the conference call, as well as an archive replay of the call, on Cognex's website at <a href="http://www.cognex.com/Investor">http://www.cognex.com/Investor</a>.

#### **About Cognex Corporation**

Cognex Corporation designs, develops, manufactures and markets machine vision sensors and systems, or devices that can "see." Cognex vision sensors and systems are used in factories around the world where they guide, inspect, gauge, identify and assure the quality of a wide range of items during the manufacturing process. Cognex is the world's leader in the machine vision industry, having shipped more than 600,000 machine vision systems, representing over \$3 billion in cumulative revenue, since the company's founding in 1981. Headquartered in Natick, Massachusetts USA, Cognex has regional offices and distributors located throughout North America, Japan, Europe, Asia and Latin America. For details, visit Cognex on-line at http://www.cognex.com.

Certain statements made in this press release, which do not relate solely to historical matters, are forward-looking statements. These statements can be identified by use of the words "expects." "anticipates." "estimates," "believes." "projects," "intends," "plans," "will," "may," "shall," "could," "should," and similar words. These forward-looking statements, which include statements regarding business, economic and market trends, future financial performance, customer order rates, strategic plans, and the impact of the company's cost-cutting measures, involve known and unknown risks and uncertainties that could cause actual results to differ materially from those projected. Such risks and uncertainties include: (1) current and future conditions in the global economy; (2) potential disruption to Cognex's business from its restructuring programs; (3) the cyclicality of the semiconductor and electronics industries; (4) the inability to achieve significant international revenue; (5) fluctuations in foreign currency exchange rates; (6) the loss of a large customer, (7) the inability to attract and retain skilled employees; (8) the reliance upon key suppliers to manufacture and deliver critical components for Cognex products; (9) the failure to effectively manage product transitions or accurately forecast customer demand; (10) the inability to design and manufacture high-quality products; (11) the technological obsolescence of current products and the inability to develop new products (12) the failure to properly manage the distribution of products and services; (13) the inability to protect Cognex proprietary technology and intellectual property; (14) involvement in timeconsuming and costly litigation; (15) the impact of competitive pressures; (16) the challenges in integrating and achieving expected results from acquired businesses; (17) potential impairment charges with respect to Cognex's investments or for acquired intangible assets or goodwill; (18) exposure to additional tax liabilities; and (19) the other risks detailed in Cognex reports filed with the SEC, including its Form 10-K for the fiscal year 2009. You should not place undue reliance upon any such forward-looking statements, which speak only as of the date made. Cognex disclaims any obligation to update forward-looking statements after the date of such statements.

# COGNEX CORPORATION Statements of Operations (Unaudited) Dollars in thousands, except per share amounts

	Three-months Ended							Nine-months Ended					
	Oct. 3, 2010			Jul. 4, 2010		Oct. 4, 2009		oct. 3, 2010		Oct. 4, 2009			
-	201			2010		2009		2010		2009			
Revenue	\$ 74	1,993	\$	71,811	\$	41,178	\$ :	205,771	\$	124,433			
Cost of revenue (1)	18	3,913		18,717		12,038		53,571		40,478			
Gross margin Percentage of revenue	56	5,080 75%		53,094 74%		29,140 71%	•	152,200 <i>74</i> %		83,955 <i>6</i> 7%			
Research, development, and engineering expenses (1)	7	7,961 11%		8,076 11%		6,756 16%		24,140 12%		23,295 19%			
Selling, general, and administrative expenses (1)  Percentage of revenue	2	5,857 34%		25,738 <i>36%</i>		21,281 52%		75,217 37%		69,826 56%			
Restructuring charges		(13)		39		223	~~~	75_		4,258			
Operating income (loss)  Percentage of revenue	22	2,275 30%		19,241 <b>27</b> %		880 2%		52,768 26%		(13,424) <i>(11%)</i>			
Foreign currency income (loss)		102		(8)		1		(71)		(813)			
Investment and other income		255		152		261		418		3,392			
Income (loss) before income tax expense (benefit)	2	2,632		19,385		1,142		53,115		(10,845)			
Income tax expense (benefit)		4,487		4,458		(3,359)		11,498		(5,517)			
Net income (loss)	\$ 1	8,145 24%	\$	14,927 21%	\$	4,501 11%	\$	41,617 20%	\$	(5,328) (4%)			
Earnings (loss) per weighted-average common and common-equivalent share:	•	0.46	\$	0.38	\$	0.11	\$	1.05	\$	(0.42)			
Basic		0.45	\$	0.38	\$	0.11	\$	1.05	\$	(0.13) (0.13)			
Weighted-average common and common-equivalent shares outstanding:				00.000		00.000				00.050			
Basic		9,729 9,917		39,683 39,793	MARKET STATE	39,662 39,666		39,693 39,792		39,658 39,658			
Cash dividends per common share	\$	0.06	\$	0.06	\$	0.05	\$	0.17	\$	0.25			
Cash and investments per common share	\$	6.00	\$	5.04	\$	5.19	\$	6.00	\$	5.19			
Book value per common share	\$	10.88	_\$_	9.95	\$	10.29	\$	10.88	_\$_	10.29			
(1) Amounts include stock option expense, as follows:  Cost of revenue		95 346 837	\$	25 83 319 427	\$	108 387 949	\$ \$ \$ \$ \$	179 680 813	\$	501 1,354 3,233			
Total stock option expense	<b>a</b>	1,278	\$	421	<b>D</b>	1,444	<b>-</b>	1,672	Þ	5,088			

# COGNEX CORPORATION Reconciliation of Selected Items from GAAP to Non-GAAP (Unaudited) Dollars in thousands, except per share amounts

	Three-months Ended Oct. 3. Jul. 4. Oct. 4.							Nine-mon		
		Oct. 3, 2010	•		Oct. 4, 2009			Oct. 3, 2010	 Oct. 4, 2009	
Revenue (GAAP)	\$	74,993	\$	71,811	\$	41,178	\$	205,771	\$ 124,433	
Operating income (loss) (GAAP)		22,275 1,278	\$	19,241 427	\$	880	\$	52,768	\$ (13,424)	
Operating income (loss) excluding stock option expense (Non-GAAP)		23,553	\$	19,668	\$	1,444 2,324	\$	1,672 54,440	\$ 5,088	
Percentage of total revenue (Non-GAAP)		31%		27%	*********	6%		26%	 (7%)	
Net Income (loss) (GAAP).	\$	18,145	\$	14,927	\$	4,501	\$	41,617	\$ (5,328)	
Stock option expense, net of tax		856	\$	283	\$	969	\$	1,127	\$ 3,409	
Net income excluding stock option expense (Non-GAAP)		19,001	\$	15,210	\$	5,470	\$		\$ (1,919)	
Percentage of total revenue (Non-GAAP)	•••	25%		21%		13%		21%	(2%)	
Income (loss) before income tax expense (benefit) (GAAP)	\$	22,632	\$	19,385	\$	1,142	\$	53,115	\$ (10,845)	
Income tax expense (benefit) (GAAP)		4,487 20%	\$	4,458 23%	\$	(3,359) (294%)	\$	11,498 22%	\$ (5,517) (51%)	
Tax adjustments:										
True up of annual tax rate		-		-		(239)		-		
Discrete tax events		(718) (718)				(3,347)		(718)	 (3,347)	
		` '		-		(3,586)		(718)	(3,347)	
Income tax expense (benefit) excluding tax adjustments (Non-GAAP)	-	5,205	\$	4,458	\$	227	\$		\$ (2,170)	
Effective tax rate (Non-GAAP)	•••	23%		23%		20%		23%	(20%)	
Net income (loss) excluding tax adjustments (Non-GAAP)	Name and Address of the Owner, where		\$	14,927	\$	915	\$	40,899	\$ (8,675)	
Percentage of revenue (Non-GAAP)	•••	23%		21%		2%		20%	(7%)	
Net income (loss) per diluted share (GAAP)		0.45	\$	0.38	\$	0.11	\$	1.05	\$ (0.13)	
Tax adjustments		(0.02)			\$	(0.09)	_ \$	(0.02)	\$ (0.08)	
Net income (loss) per diluted share excluding tax adjustments (Non-GAAP)	\$_	0.43	\$	0.38	\$	0.02	\$	1.03	\$ (0.21)	

# COGNEX CORPORATION Balance Sheets (Unaudited) In thousands

		October 3, 2010	Dec	ember 31, 2009	
Assets					
Cash and investments	\$	240,319	\$	202,027	
Accounts receivable		47,202		30,964	
Inventories		23,867		16,832	
Property, plant, and equipment		28,316		28,576	
Goodwill and intangible assets		106,793		110,941	
Other assets		53,241		50,529	
Total assets	\$	499,738		439,869	
Liabilities and Shareholders' Equity					
Accounts payable and accrued liabilities	\$	32,828	\$	23,770	
Income taxes		15,253		6,743	
Deferred revenue and customer deposits		16,234		14,908	
Shareholders' equity		435,423		394,448	
Total liabilities and shareholders' equity	\$_	499,738	\$	439,869	

#### Exhibit 4

## COGNEX CORPORATION Additional Information Schedule (Unaudited)

**Dollars in thousands** 

	Three-months Ended							Nine-months Ended							
	Oct. 3, Jul. 4, <b>2010</b> 2010		Oct. 4, 2009	***************************************	Oct. 3, 2010		Oct. 4, 2009								
Revenue	\$	74,993	\$	71,811	\$	41,178	\$	205,771		124,433					
Revenue by division:															
Modular Vision Systems Division		84%		85%		80%		85%		80%					
Surface Inspection Systems Division		16%		15%		20%		15%		20%					
Total		100%		100%		100%	and the same	100%	200000	100%					
Revenue by geography:															
Americas	-	32%		32%		34%		33%		35%					
Europe		31%		30%		36%		31%		35%					
Japan		21%		21%		15%		21%		19%					
Asia		16%		17%		15%		15%		11%					
Total	•	100%		100%		100%		100%		100%					
Revenue by market:															
Discrete factory automation		65%		69%		70%		68%		73%					
Semiconductor and electronics capital equipment		19%		16%		10%		17%		7%					
Web and surface inspection		16%		15%		20%		15%		20%					
Total		100%		100%		100%		100%	Name of Street	100%					