

Brightpoint, Inc.

Non-GAAP Reconciliation of Consolidated Statements of Operations Reclassified for Discontinued Operations

Twelve months ended December 31, 2008 and 2008 Quarters

(Amounts in 000s except per share data)

	Twelve months ended December 31, 2008			Three months ended March 31, 2008			Three months ended June 30, 2008			Three months ended September 30, 2008			Three months ended December 31, 2008		
	US GAAP		As	US GAAP		As	US GAAP		As	US GAAP		As	US GAAP		As
	As Reported	Adjustments	Adjusted	As Reported	Adjustments ⁽¹⁾	Adjusted	As Reported	Adjustments ⁽²⁾	Adjusted	As Reported	Adjustments ⁽³⁾	Adjusted	As Reported	Adjustments ⁽⁴⁾	Adjusted
Revenue	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Distribution revenue	\$ 4,004,398		\$ 4,004,398	\$ 1,037,778		\$ 1,037,778	\$ 1,055,121		\$ 1,055,121	\$ 1,055,928		\$ 1,055,928	\$ 855,571		\$ 855,571
Logistic services revenue	424,347		424,347	104,296		104,296	103,294		103,294	110,982		110,982	105,776		105,776
Total revenue	4,428,745		4,428,745	1,142,074		1,142,074	1,158,415		1,158,415	1,166,910		1,166,910	961,347		961,347
Cost of revenue															
Cost of distribution revenue	3,829,427		3,829,427	987,004		987,004	1,007,156		1,007,156	1,013,352		1,013,352	821,915		821,915
Cost of logistic services revenue	265,914		265,914	68,272		68,272	65,480		65,480	68,529		68,529	63,633		63,633
Total cost of revenue	4,095,341		4,095,341	1,055,276		1,055,276	1,072,636		1,072,636	1,081,881		1,081,881	885,548		885,548
Gross profit	333,404		333,404	86,798		86,798	85,779		85,779	85,029		85,029	75,799		75,799
Selling, general and administrative expenses	254,239	\$ (6,557)	247,682	67,765	\$ (1,645)	66,120	67,873	\$ (1,772)	66,101	60,516	\$ (1,574)	58,942	58,085	\$ (1,566)	56,519
Goodwill impairment charge	325,947	(325,947)	-	-	-	-	-	-	-	-	-	-	325,947	(325,947)	-
Amortization	18,246	(17,708)	538	4,722	(4,509)	213	4,819	(4,710)	109	4,647	(4,553)	94	4,057	(3,936)	121
Restructuring charge (benefit)	13,438	(13,438)	-	3,614	(3,614)	-	2,969	(2,969)	-	795	(795)	-	6,059	(6,059)	-
Operating income from continuing operations	(278,466)	363,650	85,184	10,697	9,768	20,465	10,118	9,451	19,569	19,071	6,922	25,993	(318,349)	337,508	19,159
Interest, net	19,339		19,339	6,168		6,168	5,640		5,640	3,676		3,676	3,854		3,854
Other (income) expenses	3,478		3,478	(883)		(883)	1,409		1,409	1,317		1,317	1,639		1,639
Income from continuing operations before income taxes	(301,283)	363,650	62,367	5,412	9,768	15,180	3,069	9,451	12,520	14,078	6,922	21,000	(323,842)	337,508	13,666
Income tax expense	25,108	(6,312)	18,796	1,737	3,273	5,010	(1,746)	2,465	719	5,600	2,154	7,754	19,517	(14,204)	5,313
Income from continuing operations	(326,391)	369,962	43,571	3,675	6,495	10,170	4,815	6,986	11,801	8,478	4,768	13,246	(343,359)	351,712	8,353
Discontinued operations, net of income taxes:															
Loss from discontinued operations	(15,946)			(2,761)			(6,958)			(2,956)			(3,271)		
Gain (loss) on disposal of discontinued operations	584			-			5			(9)			589		
Total discontinued operations, net of income taxes	(15,362)			(2,761)			(6,953)			(2,965)			(2,682)		
Net income (loss)	(341,753)			914			(2,138)			5,513			(346,041)		
Net income (loss) attributable to non-controlling interest	(361)			(139)			(193)			(34)			4		
Net income (loss) attributable to common stockholders	<u>\$ (342,114)</u>			<u>\$ 775</u>			<u>\$ (2,331)</u>			<u>\$ 5,479</u>			<u>\$ (346,037)</u>		
Earnings per share attributable to common stockholders - basic:															
Income from continuing operations	\$ (4.17)		\$ 0.56	\$ 0.05		\$ 0.13	\$ 0.06		\$ 0.15	\$ 0.11		\$ 0.17	\$ (4.35)		\$ 0.11
Discontinued operations, net of income taxes	(0.20)			(0.04)			(0.09)			(0.04)			(0.03)		
Net income (loss)	<u>\$ (4.37)</u>			<u>\$ 0.01</u>			<u>\$ (0.03)</u>			<u>\$ 0.07</u>			<u>\$ (4.38)</u>		
Earnings per share attributable to common stockholders - diluted:															
Income from continuing operations	\$ (4.17)		\$ 0.53	\$ 0.05		\$ 0.12	\$ 0.06		\$ 0.14	\$ 0.10		\$ 0.16	\$ (4.35)		\$ 0.10
Discontinued operations, net of income taxes	(0.20)			(0.03)			(0.09)			(0.04)			(0.03)		
Net income (loss)	<u>\$ (4.37)</u>			<u>\$ 0.02</u>			<u>\$ (0.03)</u>			<u>\$ 0.06</u>			<u>\$ (4.38)</u>		
Weighted average common shares outstanding:															
Basic	78,202		78,202	77,523		77,523	77,829		77,829	78,549		78,549	78,905		78,905
Diluted	78,202	4,183	82,385	81,519	1,261	82,780	81,445	825	82,270	81,350	1,118	82,368	78,905	2,989	81,894

(1) Adjusted income from continuing operations (non-GAAP) for the first quarter of 2008 excludes the following items:

- \$3.6 million restructuring charges in connection with consolidating the Brightpoint and Dangaard operations in Germany.
- \$4.5 million of non-cash amortization expense related to acquired intangible assets.
- \$1.6 million of non-cash stock based compensation expense.
- \$3.3 million tax benefit of the excluded expenses described above.

(2) Adjusted income from continuing operations (non-GAAP) for the second quarter of 2008 excludes the following items:

- A \$3.0 million restructuring charge (pre-tax) consisting primarily of a \$1.6 million charge in connection with the previously announced sale of certain assets in Colombia and a \$1.1 million charge to write-off IT projects that were abandoned after the acquisition of Dangaard Telecom.
- \$4.7 million of non-cash amortization expense related to acquired intangible assets.
- \$1.8 million of non-cash stock based compensation expense.
- \$2.5 million tax benefit of the excluded expenses described above.

(3) Adjusted income from continuing operations (non-GAAP) for the third quarter of 2008 excludes the following items:

- A \$0.8 million restructuring charge (pre-tax) consisting primarily of a \$0.2 million charge in connection with the previously announced sale of certain assets in Colombia as well as \$0.6 million of restructuring charges associated with the previously announced realignment of our European operations
- \$4.6 million of non-cash amortization expense related to acquired intangible assets.
- \$1.6 million of non-cash stock based compensation expense.
- \$2.2 million tax benefit of the excluded expenses described above.

(4) Adjusted income from continuing operations (non-GAAP) for the fourth quarter of 2008 excludes the following items:

- A \$325.9 million goodwill impairment charge associated with the goodwill allocated to our EMEA reporting unit.
- A \$6.1 million restructuring charge (pre-tax) consisting primarily of a \$3.3 million charge related to the termination of the operating lease of the operating lease for our European headquarters, \$1.7 million of restructuring charges associated with the closure of our Reno, Nevada distribution facility in December, \$0.6 million of severance costs for other employees of our North America operations and \$0.5 million of restructuring charges related to the previously announced realignment of our European operations.
- \$3.9 million of non-cash amortization expense related to acquired intangible assets.
- \$1.6 million of non-cash stock based compensation expense.
- \$14.2 million tax impact of items described above, which the tax benefit of the excluded expenses described above as well as \$18.0 million of charges related to valuation allowances on certain tax assets that are no longer expected to be utilized.
- Non-GAAP earnings per share - diluted, includes the effect of 2.3 million common shares outstanding that are excluded from the earnings per share calculation under SFAS No. 128 *Earnings Per Share* as they are anti-dilutive to earnings per share.