



Fourth Quarter 2007
Supplemental Presentation to
Earnings Press Release dated
February 7, 2008



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CREATIVE WIRELESS DISTRIBUTION

CUSTOMER COMMITMENT

CUSTOMIZED SERVICE

Robert J. Laikin

Chief Executive Officer & Chairman of the Board



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Safe Harbor Statement

Certain statements in this presentation constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Brightpoint, Inc. to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These risk factors include, without limitation, uncertainties relating to customer plans and commitments, including, without limitation, (i) loss of significant customers or a reduction in prices we charge these customers; Dobson Communications Corporation was recently acquired. In addition Rural Cellular Corporation (RCC) and Suncom have recently announced plans to be acquired. The completion of any of these acquisitions may negatively impact our operating results. (ii) our significant payment obligations under certain debt, lease and other contractual arrangements and our ability to reduce these obligations; (iii) possible adverse effect on demand for our products resulting from consolidation of mobile operators; (iv) dependence upon principal suppliers and availability and price of wireless products including the risk of consolidation of these suppliers; (v) our ability to borrow additional funds; (vi) possible difficulties collecting our accounts receivable; (vii) our ability to increase volumes and maintain our margins; (viii) investment in and implementation of sophisticated information systems technologies and our reliance upon the proper functioning of such systems; (ix) our ability to expand and implement our future growth strategy, including acquisitions; (x) uncertainty regarding future volatility in our Common Stock price; (xi) uncertainty regarding whether wireless equipment manufacturers and wireless network operators will continue to outsource aspects of their business to us; (xii) our reliance upon third parties to manufacture products which we distribute and reliance upon their quality control procedures; (xiii) the potential for our operations to be materially affected by fluctuations in regional demand and economic factors; (xiv) our ability to respond to rapid technological changes in the wireless communications and data industry; (xv) access to or the cost of increasing amounts of capital, trade credit or other financing; (xvi) risks of foreign operations, including currency, trade restrictions and political risks in our foreign markets; (xvii) effect of natural disasters, epidemics, hostilities or terrorist attacks on our operations; (xviii) our ability to manage and sustain future growth at our historical or current rates; (xix) certain relationships and financings, which may provide us with minimal returns or losses on our investments; (xx) the impact that seasonality may have on our business and results; (xxi) our ability to attract and retain qualified management and other personnel, cost of complying with labor agreements and high rate of personnel turnover; (xxii) our ability to protect our proprietary information; (xxiii) our ability to maintain adequate insurance at a reasonable cost; (xxiv) the potential issuance of additional equity, including our Common Stock, which could result in dilution of existing shareholders and may have an adverse impact on the price of our Common Stock; (xxv) existence of anti-takeover measures; (xxvi) the fact that a substantial number of shares will be eligible for future sale by Dangaard Holding and the sale of those shares could adversely affect our stock price; (xxvii) if we are not able to integrate Dangaard Telecom’s operations in a timely manner, we may not realize anticipated benefits of the transaction in a timely fashion, or at all, and our business could be harmed; (xxviii) we incurred significant financial obligations as a result of the acquisition of Dangaard Telecom, and our inability to satisfy these could materially and adversely affect our operating results and financial condition and harm our business; (xxix) acquisition related accounting impairment and amortization charges may delay and reduce our post-acquisition profitability; (xxx) exposure to unknown pre-existing liabilities of Dangaard Telecom could cause us to incur substantial financial obligations and harm our business; (xxxi) possible adverse effects of future medical claims regarding the use of wireless devices; (xxxii) our ability to meet intense industry competition. Because of the aforementioned uncertainties affecting our future operating results, past performance should not be considered to be a reliable indicator of future performance, and investors should not use historical trends to anticipate future results or trends. The words “believe,” “expect,” “anticipate,” “intend,” and “plan” and similar expressions identify forward-looking statements. Readers are cautioned not to place undue reliance on any of these forward-looking statements, which speak only as of the date that such statement was made. We undertake no obligation to update any forward-looking statement.



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Highlights

- Q4 2007 unit sell-in for the global wireless device industry is estimated at over 330 million.
- Focus areas for 2008 and beyond:
 - Continuing to align with leading manufacturers in the converged smartphone space, (both hardware and software)
 - Growing our presence in India, Latin America and Africa
 - Growing our Mobile enhancements business globally
 - Expanding our market position in the USA and Europe (both organically and through acquisitions)
 - Driving down debt



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J. Mark Howell
Co-Chief Operating Officer,
Brightpoint, Inc. and
President of Brightpoint
Americas



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Highlights

- Many important objectives were accomplished in the Americas during 2007:
 - Completed the acquisition and integration of CellStar
 - Launched the T-Mobile logistic services business
 - Attained very strong operating performance
 - Created a foundation from which we hope to build a substantial business in Latin America



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**Michael Køehn Milland
Co-Chief Operating Officer,
Brightpoint, Inc. and
President of Brightpoint
International**



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Highlights

- Many important objectives were accomplished internationally during 2007:
 - Completed the acquisition of Dangaard Telecom and made significant progress in our integration efforts
 - Completed the Master Distribution Agreement with HTC
 - Succeeded in winning logistic services contracts from the growing MVNO business in Europe
 - Entered new markets, launched new products and services, broadened our supplier base, pursued strategic acquisitions, and extended and expanded agreements with several key incumbent customers and suppliers
 - Attained very strong operating performance



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**Anthony W. Boor
Executive Vice President,
Chief Financial Officer and
Treasurer**



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Highlights

- Our finance team has implemented our policies and procedures to ensure we have a robust control environment in place throughout our global operations.
- We had strong financial performance during the fourth quarter of 2007:
 - 27 million wireless devices
 - \$1.6 billion in revenue
 - 7.3% gross margin
 - \$41.9 million in EBITDA
- Our cash conversion cycle improved 5 days on a sequential basis.



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Q4 2007 Financial Highlights

(Amounts in millions, except per share data)

	Q4 07	Change Fav/(Unfav)		Q4 06	Q3 07
		Yr-over-Yr	Sequential		
Wireless devices handled	27.0	78%	22%	15.1	22.0
Revenue	\$1,630	141%	38%	\$677.22	\$1,178
Gross margin	7.3%	1.1 pts	0.7 pts	6.2%	6.6%
SG&A %	4.5%	(0.1 pts)	(0.1 pts)	4.4%	4.4%
Operating income from cont. ops.	\$30.7	156%	36%	\$12.0	\$22.6
Income from continuing operations	\$14.2	41%	9%	\$10.0	\$13.0
Per diluted share	\$0.17	(15%)	(06%)	\$0.20	\$0.18
Net income	\$14.9	53%	15%	\$9.7	\$12.962
Per diluted share	\$0.18	(5%)	0%	\$0.19	\$0.18
Cash conversion cycle (days)	27	(5)	5	22	32
Gross-debt-to-total-capitalization	43%	(35 pts)	(4 pts)	8%	39%
ROIC from operations *	10%	(9 pts)	(1 pts)	19%	11%

NOTE: Net Income was negatively impacted for the three months ended December 31, 2007 by \$8.5 million of restructuring charges consisting of \$7.1 million for the termination of the SAP implementation, and \$1.4 million in charges to consolidate Brightpoint and Dangaard Telecom operations in Germany. Net Income was positively impacted for the three months ended September 30, 2007 compared to the same periods in the prior year by the \$2.1 million tax benefit resulting from a reduction in the statutory tax rate in Germany.



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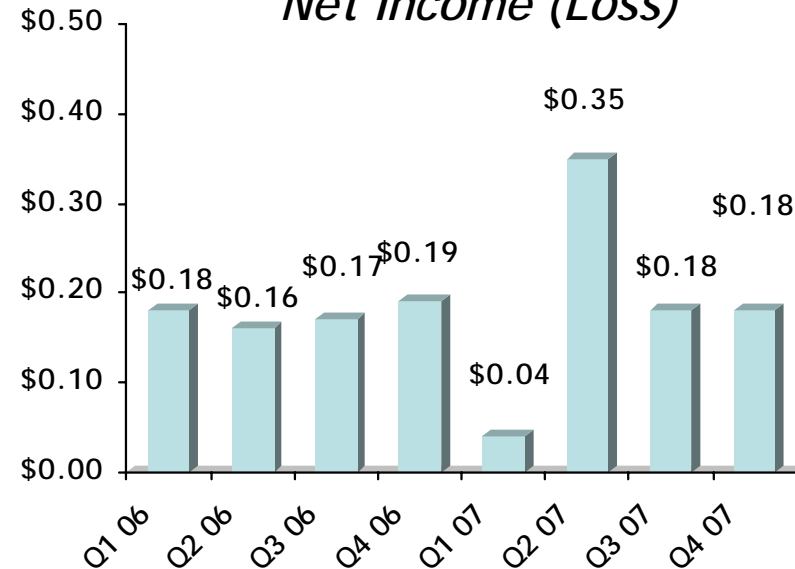
Diluted Earnings per Share

(Amounts \$ per Share)

Continuing Operations



Net Income (Loss)



Per share amounts for all periods presented have been adjusted to reflect the 6 for 5 common stock split effected in the form of a stock dividend paid on May 31, 2006



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Wireless Devices Handled By Service Line

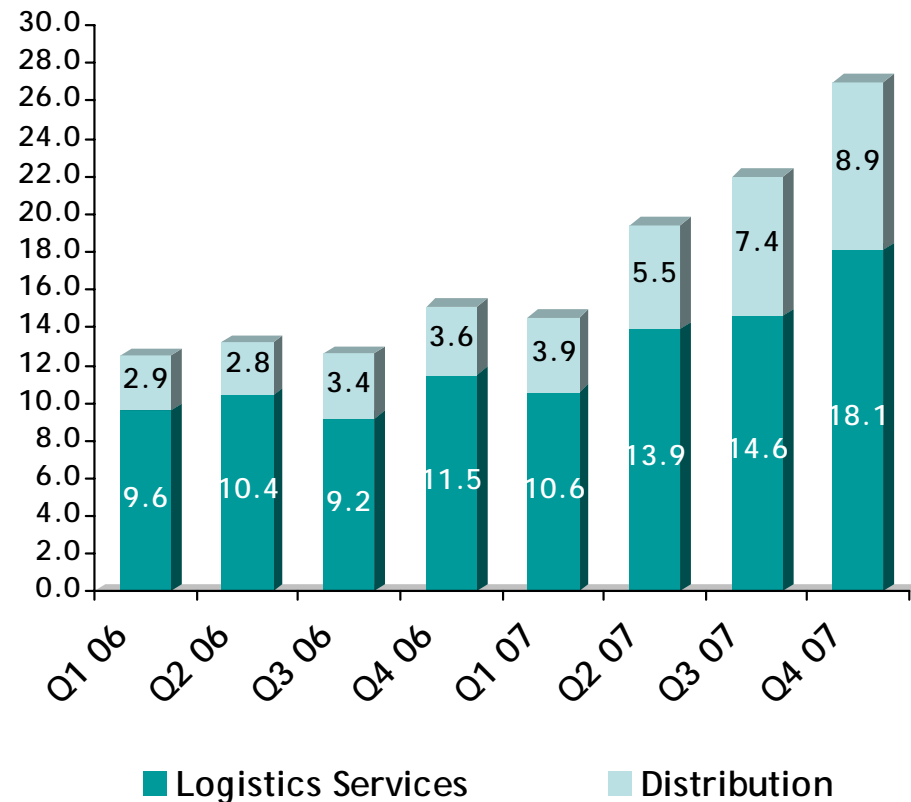
(Amounts in millions of units)

Year-over-Year

	Q4 06	Q4 07	Change
Distribution	3.6	8.9	142%
Logistics Services	11.5	18.1	57%
Total	15.1	27.0	78%

Sequential

	Q3 07	Q4 07	Change
Distribution	7.4	8.9	20%
Logistics Services	14.6	18.1	23%
Total	22.0	27.0	22%



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Wireless Devices Handled and Revenue by Division

(Amounts in millions)

	Devices Year-over-Year			Revenue Year-over-Year		
	Q4 06	Q4 07	Change	Q4 06	Q4 07	Change
Americas	11.9	17.9	50%	\$214	\$350	63%
Asia-Pacific	2.6	4.4	65%	317	446	41%
Europe	0.6	4.7	696%	146	834	472%
Total	15.1	27.0	78%	\$677	\$1,630	141%

	Devices Sequential			Revenue Sequential		
	Q3 07	Q4 07	Change	Q3 07	Q4 07	Change
Americas	15.3	17.9	17%	\$307	\$350	14%
Asia-Pacific	4.1	4.4	8%	399	446	12%
Europe	2.6	4.7	76%	472	834	77%
Total	22.0	27.0	22%	\$1,178	\$1,630	38%

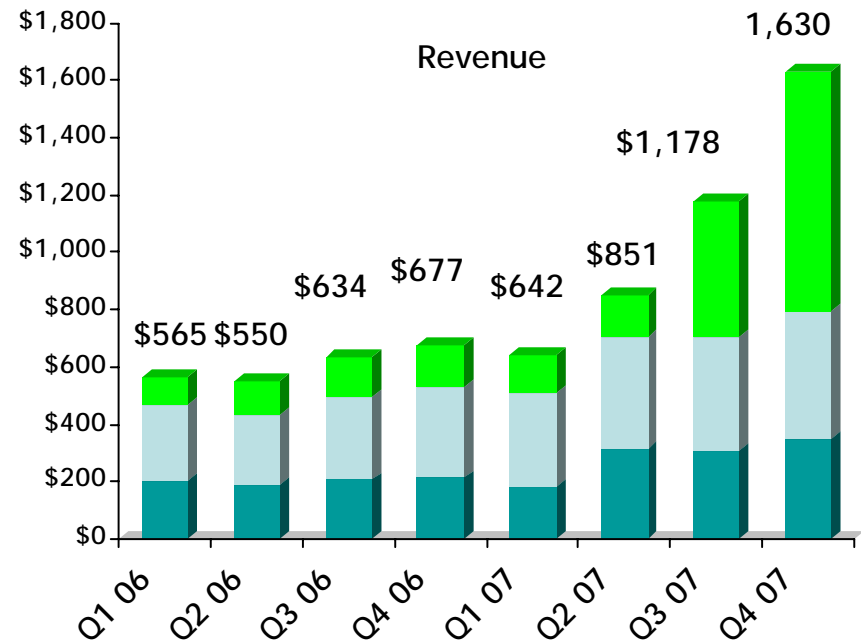
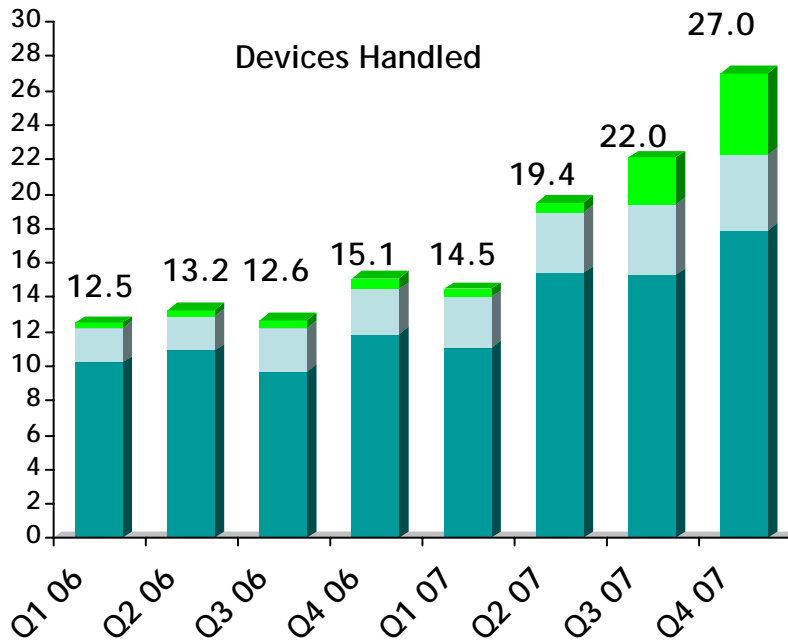


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Wireless Devices Handled and Revenue by Division

(Amounts in millions)



■ Americas ■ Asia-Pacific ■ Europe

■ Americas ■ Asia-Pacific ■ Europe



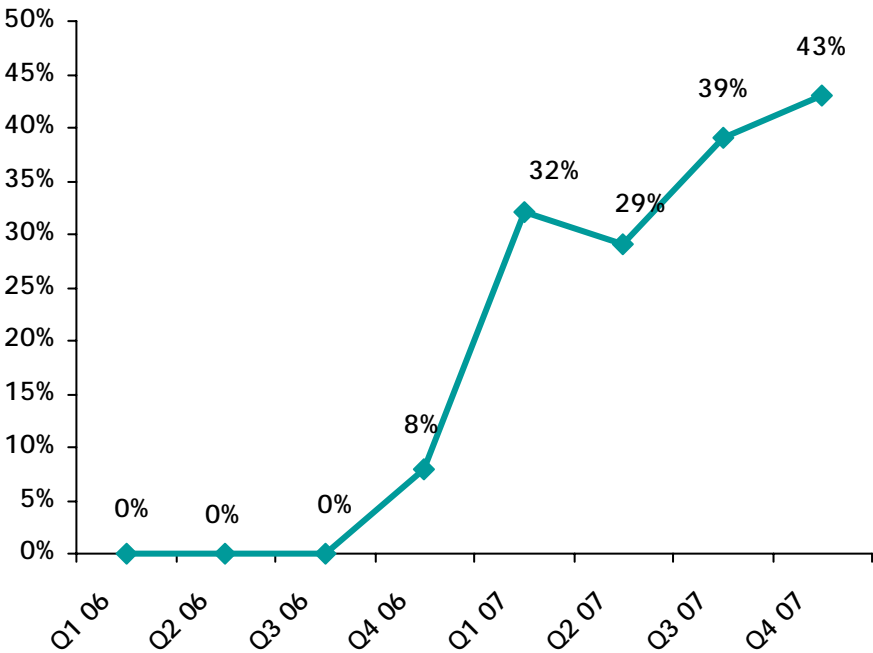
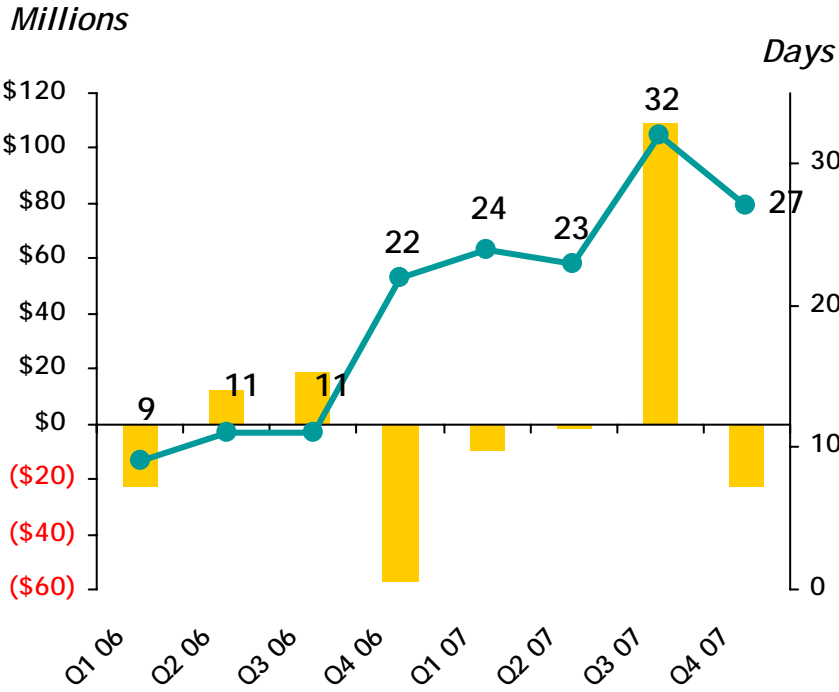
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Balance Sheet Metrics

Cash Flow from Operations & Conversion Cycle

Gross-Debt-To-Total-Capitalization



■ Cash from Operations - \$
● Cash Conversion Cycle - Days

◆ Gross-Debt-To-Total-Capitalization Ratio



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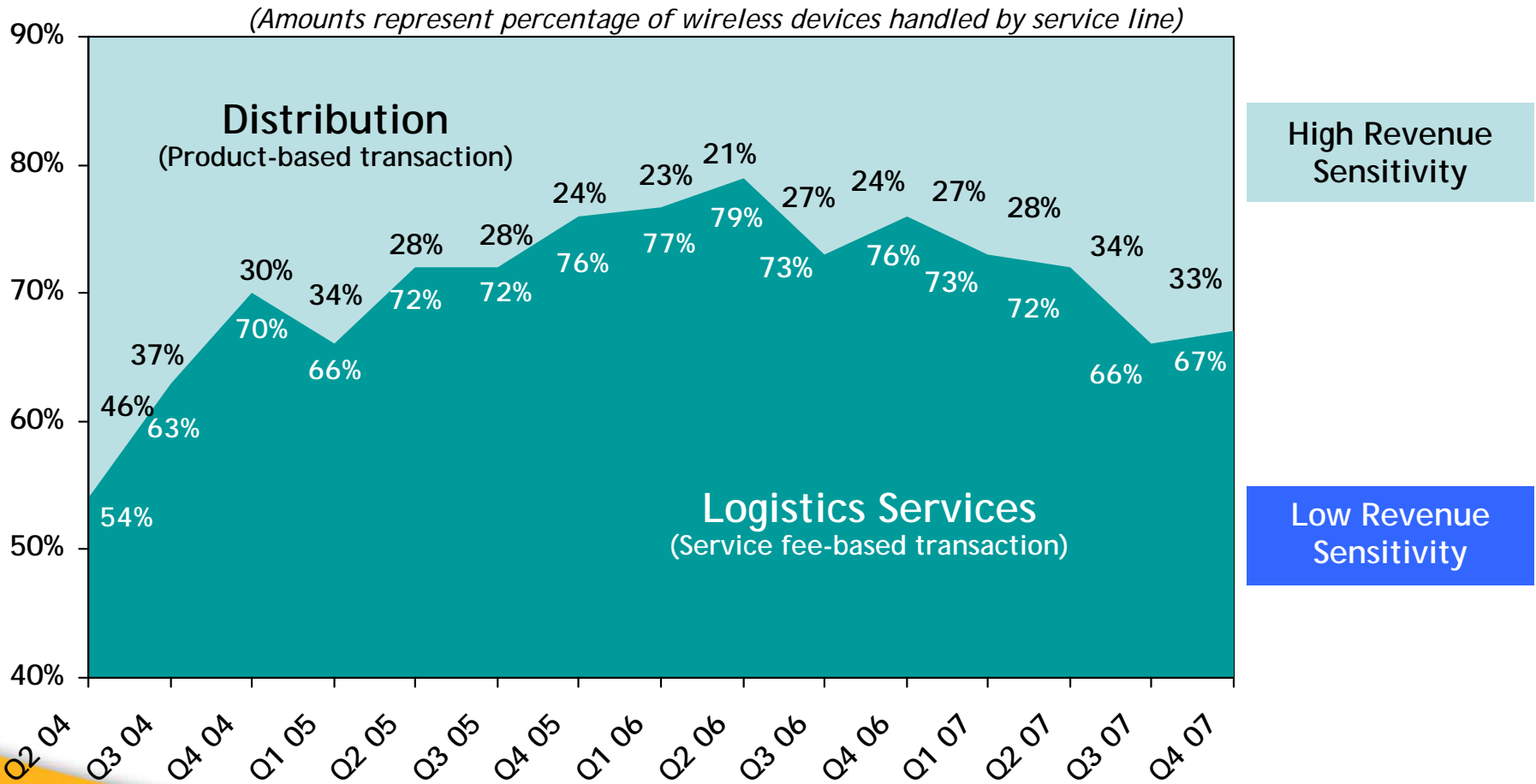
Appendix



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Wireless Devices Handled Mix Shift



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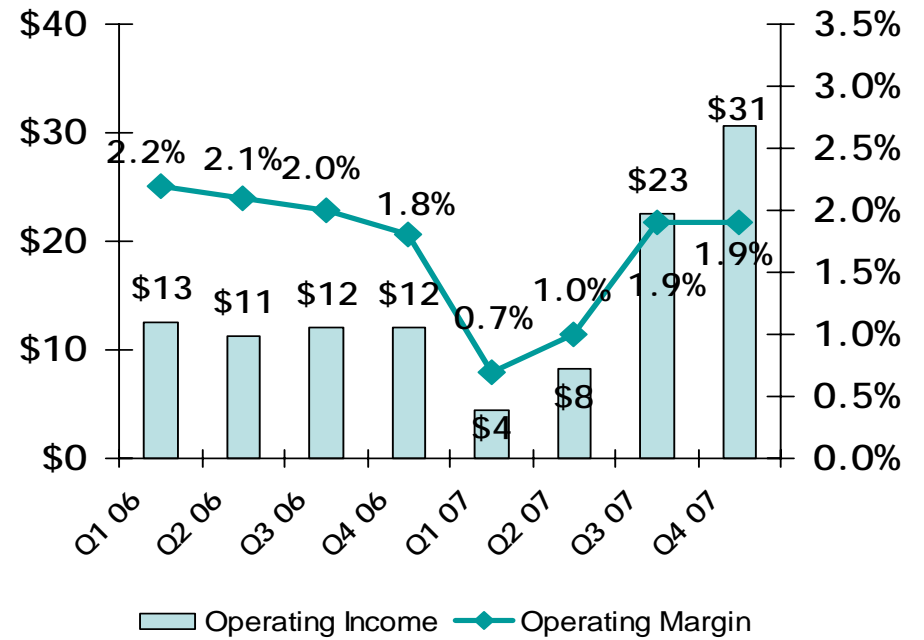
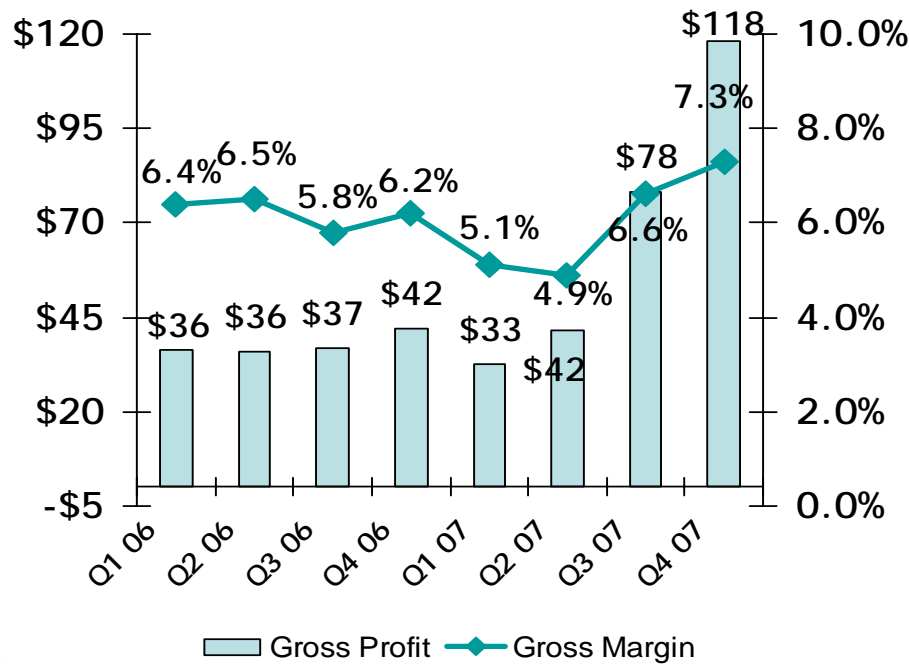
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Gross Profit & Operating Income

(Dollar amounts in millions)

Gross Profit \$ / Gross Margin %

Operating Income \$ / Operating Income %



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Statements of Operations Summary

(Amounts in millions, except per share data)

	<u>Q1 06</u>	<u>Q2 06</u>	<u>Q3 06</u>	<u>Q4 06</u>	<u>Q1 07</u>	<u>Q2 07</u>	<u>Q3 07</u>	<u>Q4 07</u>
Revenue	\$565	\$550	\$634	\$677	\$642	\$851	\$1,178	\$1,630
Gross profit	\$36.3	\$35.7	\$37.0	\$41.8	\$32.7	\$41.6	\$78.0	\$118.2
Gross margin	6.4%	6.5%	5.8%	6.2%	5.1%	4.9%	6.6%	7.3%
SG&A expenses	\$23.7	\$24.4	\$24.5	\$29.8	\$28.3	\$32.7	\$51.4	\$73.1
SG&A %	4.2%	4.4%	3.9%	4.4%	4.4%	3.8%	4.4%	4.5%
Operating income	\$12.6	\$11.3	\$12.5	\$12.0	\$4.4	\$8.2	\$22.6	\$30.7
Operating margin	2.2%	2.1%	2.0%	1.8%	0.7%	1.0%	1.9%	1.9%
Income from continuing ops. per diluted share	\$0.18	\$0.16	\$0.18	\$0.20	\$0.04	\$0.35	\$0.18	\$0.17



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Balance Sheet Summary

(Amounts in millions)

	Q1 06	Q2 06	Q3 06	Q4 06	Q1 07	Q2 07	Q3 07	Q4 07
Cash	\$66	\$83	\$104	\$54	\$47	\$44	\$62	\$102
Pledged cash	0	0	0	0	2	0	3	1
A/R	163	182	206	228	260	303	617	751
Inventory	121	139	287	392	354	258	419	475
Other current assets	46	48	46	53	52	44	59	72
Total current assets	396	452	642	727	715	649	1,161	1,401
Fixed and other assets	41	43	44	51	118	138	592	571
Total assets	\$437	\$495	\$686	\$778	\$833	\$787	\$1,753	\$1,972
Current & other liabilities	\$278	\$317	\$498	\$554	\$524	\$450	\$728	855
st borrowings	0	0	0	14	9	11	97	20
lt borrowings	0	0	0	4	86	84	280	441
Other lt liabilities	10	12	12	12	14	14	48	54
Minority Interest	0	0	0	0	0	0	1	1
Total liabilities	\$288	\$329	\$509	\$584	\$633	\$559	\$1,153	\$1,371
Equity	149	165	177	195	200	229	600	601
Total liabilities & equity	\$437	\$494	\$686	\$778	\$833	\$787	\$1,753	\$1,972

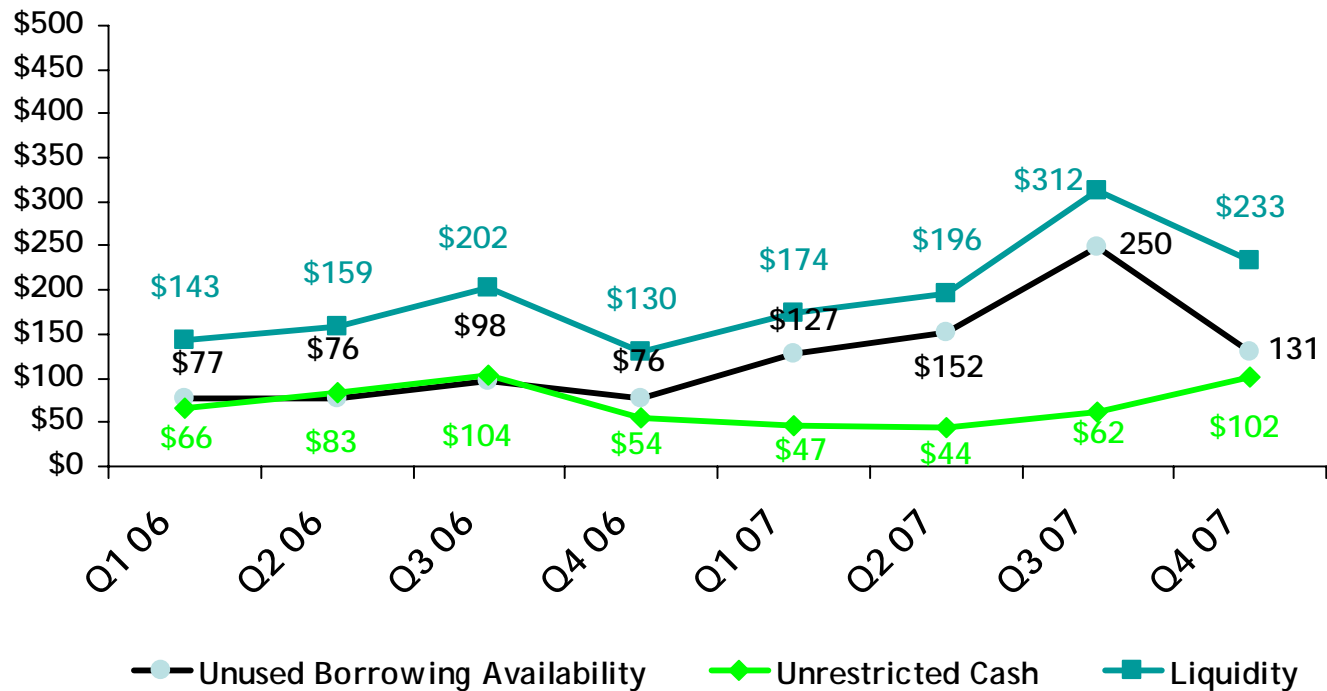


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Liquidity

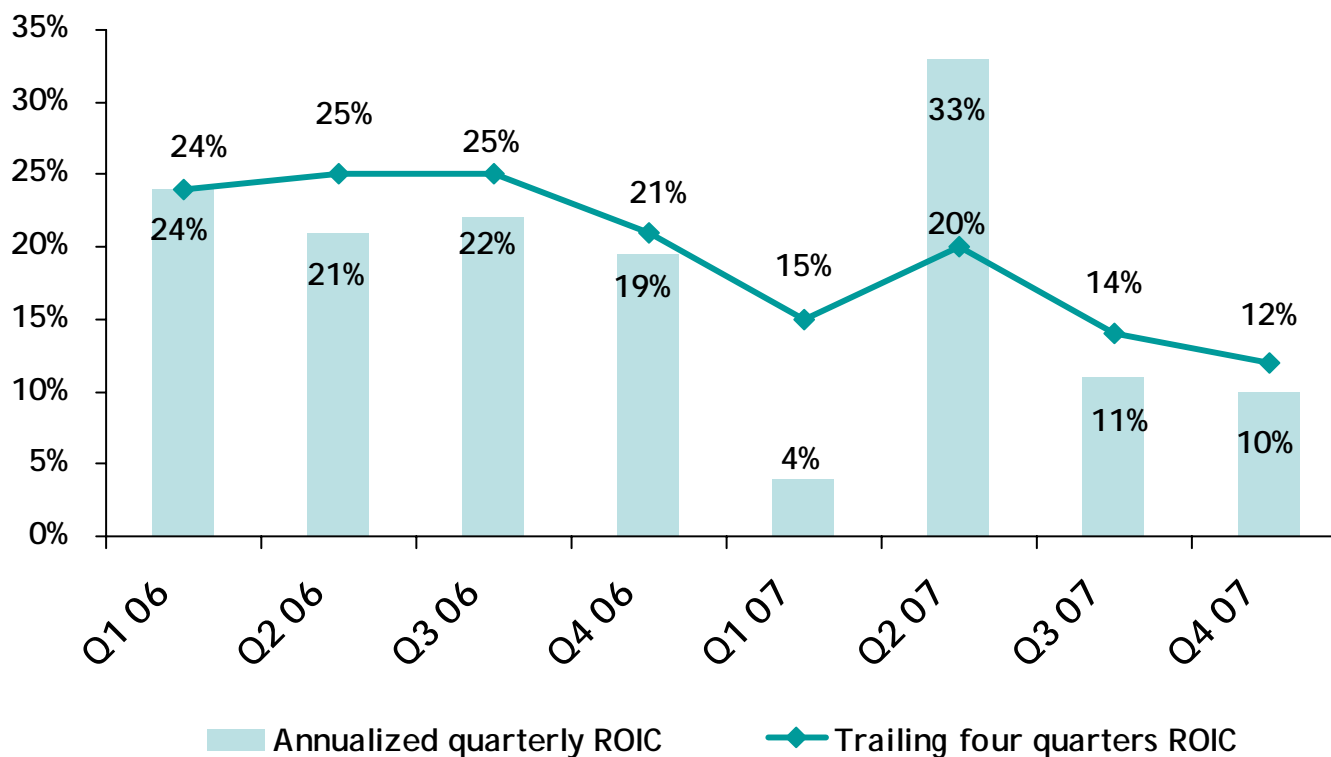
(Amounts in millions)



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Return on Invested Capital From Operations



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