



## Nearly Half Of U.S. Companies Surveyed Conduct Business Differently in Post 9-11, Survey Reports

Cleveland, OH (February 8, 2002) While the events of September 11 have directly or indirectly impacted the daily life of many Americans, business life has also undergone change. According to a survey conducted by Management Recruiters International, Inc. (MRI), nearly one-half (44.8%) of executives polled said that their companies have changed the way they conduct business in the post-9/11 era. MRI is the world's largest search and recruitment organization and a subsidiary of staffing and outsourcing leader CDI Corp. (NYSE:CDI).

Specifically, of the nearly 1,800 executives surveyed, 30.7% said that their companies have somewhat changed the way they conduct business, while 14.1% said the change has been great.

"There is no question that September 11 changed our lives forever, because not only have those catastrophic events triggered a domino effect in many sectors of the economy, they have also had an effect on America's workplace mindset," said MRI President and CEO Allen Salikof.

"What we have seen are changes in day-to-day business activities such as a reduction in business travel in favor of teleconferencing or web conferencing, for example. Disaster contingency planning, an increase in telecommuting, and a shift in the way companies look at their real estate and how they distribute their operations geographically are a few examples of how companies are conducting business differently. We've even heard of instances where job candidates are hesitant to interview at companies headquartered in high-profile skyscrapers," continued Salikof.

Interestingly, however, more than 40% of those executives surveyed said that little or nothing had changed in the way they conduct their day-to-day business since September 11. 19.2% said that their companies had not changed anything and 21.8% said that they had only slightly changed how business is being conducted.

"In spite of some changes in the way business is conducted on a daily basis, American resolve to continue 'business as usual' has become a powerful driving force in the workplace. While tightened security in the workplace is here to stay, as time goes by, American business leaders will undoubtedly revert back to doing the things that are best for their business. In addition, many companies not located in close proximity to the attacks have not really felt the impact first-hand," said Salikof.

Management Recruiters International, Inc. [www.brilliantpeople.com](http://www.brilliantpeople.com), is the world's largest search and recruitment organization with more than 1,100 offices worldwide. Based in Cleveland, MRI has systemwide billings of over \$600 million and places 45,000 people in jobs annually. MRI is a subsidiary of specialized staffing and outsourcing leader CDI Corp. [www.cdicorp.com](http://www.cdicorp.com).

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