

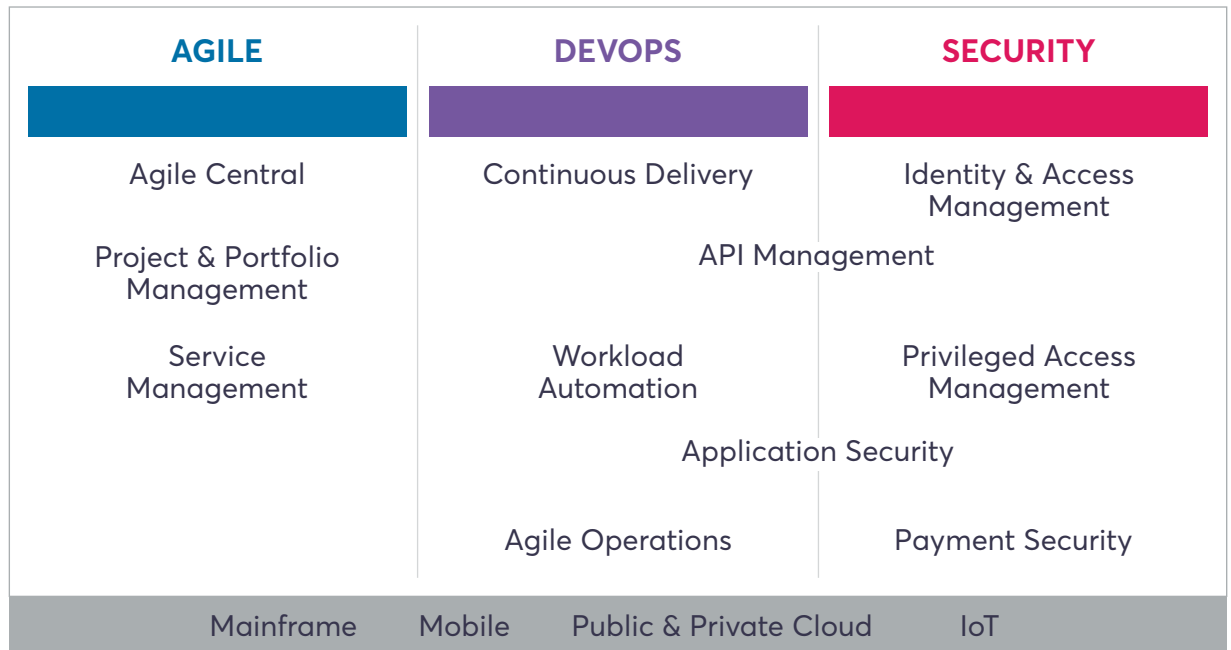
# CA Fact Sheet

CA Technologies is one of the largest independent system software companies in the world. For more than 40 years we have been exclusively focused on software and working with our customers—from the Fortune 500 to the digital innovators—to help them deliver high-quality applications and services to their customers. We are experts in helping the world’s largest companies deliver exceptionally reliable performance. From planning, to development, to management and security, CA is working with companies worldwide to thrive in the application economy.

## Uniquely Positioned in the Application Economy

Software is driving digital transformations across every industry and geography. The expectation of seamless connectivity has driven users to demand highly secure, frictionless user experiences. In this paradigm, software is the competitive advantage that is used to create new, disruptive businesses or to redefine existing businesses. As a result, software is at the heart of every business, across every industry.

Enterprises around the world, across all industries, are hiring software engineers at an accelerated pace in recognition of the need to establish their digital presence and enhance their relationships with customers.

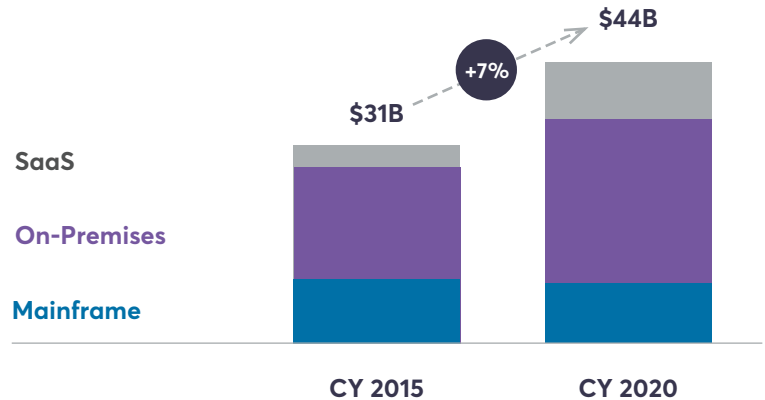


## Sizeable Opportunity in Healthy and Growing Markets

CA addresses a large and growing market opportunity, and the areas we are focused on—agile, DevOps and security—are growing even faster than the overall market.

- We will continue to make investments in SaaS-like business models, particularly where disruption is the greatest. We have an opportunity to grow our revenue by gaining share in the markets that we participate in, as well as to benefit from secular tailwinds.
- We expect the overall mainframe market, which handles over 70 percent of corporate data, to decline in the low single-digits over the medium term.

Strong market opportunity; focus areas are growing even faster than the market



	Quarterly Results by Segment												Annual Results by Segment		
	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16	3Q16	4Q16	1Q17	2Q17	3Q17	4Q17	FY15	FY16	FY17
<b>Mainframe Solutions (\$M)</b>															
Revenue	614	610	596	572	560	554	554	547	551	550	546	535	2,392	2,215	2,182
y/y growth	-1%	-2%	-4%	-7%	-9%	-9%	-7%	-4%	-2%	-1%	-1%	-2%	-3%	-7%	-1%
y/y in cc <sup>1</sup>	-1%	-3%	-1%	-2%	-3%	-3%	-2%	-2%	-1%	-1%	-1%	-1%	-2%	-2%	-1%
Operating Margin %	62%	62%	58%	56%	62%	62%	61%	61%	62%	62%	61%	59%	59%	61%	61%
<b>Enterprise Solutions (\$M)</b>															
Revenue	368	378	405	368	338	368	398	380	371	393	389	400	1,519	1,484	1,553
y/y growth	-3%	-2%	-2%	-3%	-8%	-3%	-2%	-3%	-10%	-7%	-2%	5%	-2%	-2%	5%
y/y in cc <sup>1</sup>	-3%	-2%	0%	2%	-2%	3%	3%	6%	10%	8%	-2%	6%	-1%	2%	5%
Operating Margin %	12%	13%	14%	4%	14%	3%	12%	10%	13%	18%	14%	1%	11%	10%	11%
<b>Services (\$M)</b>															
Revenue	87	91	90	83	79	83	82	82	77	75	72	77	351	326	301
y/y growth	-11%	-6%	-4%	-8%	-9%	-9%	-9%	-1%	-3%	-10%	-12%	-6%	-7%	-7%	-8%
y/y in cc <sup>1</sup>	-11%	-8%	-2%	-3%	-3%	-3%	-4%	0%	-2%	-9%	-12%	-5%	-6%	-3%	-7%
Operating Margin %	6%	2%	6%	-4%	10%	5%	6%	7%	3%	3%	-4%	-3%	-3%	-7%	0%

**Note:** Constant currency information is presented to provide a framework for assessing how the company's underlying businesses performed, excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than U.S. dollars are converted into U.S. dollars at the exchange rate in effect on the last day of the prior fiscal year (i.e., March 31, 2016; March 31, 2015 and March 31, 2014; respectively). Constant currency excludes the impacts from the company's hedging program.

## Capital Allocation Plan

- **Dividend** – Dividend of \$1.02 in FY18, as and when declared by the board of directors
- **Buybacks** – Authorization for \$750 million share repurchase program, \$650 million remaining as of 3/31/17
- **Inorganic Investment** – On average, plan to spend \$300 to \$500 million a year on strategic investments, although this could be more or less in a given year