

Table 1
CA Technologies
Consolidated Statements of Operations
(unaudited)
(in millions, except per share amounts)

	Three Months Ended June 30,	
	<u>2015</u>	<u>2014</u>
Revenue:		
Subscription and maintenance	\$ 836	\$ 909
Professional services	79	87
Software fees and other	62	73
Total revenue	<u>\$ 977</u>	<u>\$ 1,069</u>
Expenses:		
Costs of licensing and maintenance	\$ 66	\$ 72
Cost of professional services	71	81
Amortization of capitalized software costs	60	67
Selling and marketing	226	246
General and administrative	90	92
Product development and enhancements	136	150
Depreciation and amortization of other intangible assets	27	34
Other (gains) expenses, net	(3)	14
Total expenses before interest and income taxes	<u>\$ 673</u>	<u>\$ 756</u>
Income from continuing operations before interest and income taxes	<u>\$ 304</u>	<u>\$ 313</u>
Interest expense, net	9	14
Income from continuing operations before income taxes	<u>\$ 295</u>	<u>\$ 299</u>
Income tax expense	88	87
Income from continuing operations	<u>\$ 207</u>	<u>\$ 212</u>
Income from discontinued operations, net of income taxes	<u>\$ 5</u>	<u>\$ 5</u>
Net income	<u><u>\$ 212</u></u>	<u><u>\$ 217</u></u>
Basic income per common share:		
Income from continuing operations	\$ 0.47	\$ 0.48
Income from discontinued operations	0.01	0.01
Net income	<u>\$ 0.48</u>	<u>\$ 0.49</u>
Basic weighted average shares used in computation	436	440
Diluted income per common share:		
Income from continuing operations	\$ 0.47	\$ 0.48
Income from discontinued operations	0.01	0.01
Net income	<u>\$ 0.48</u>	<u>\$ 0.49</u>
Diluted weighted average shares used in computation	438	441

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Table 2
CA Technologies
Condensed Consolidated Balance Sheets
(in millions)

	June 30, 2015 (unaudited)	March 31, 2015
Cash and cash equivalents	\$ 2,816	\$ 2,804
Trade accounts receivable, net	432	652
Deferred income taxes	335	318
Other current assets	162	213
Total current assets	\$ 3,745	\$ 3,987
Property and equipment, net	\$ 252	\$ 252
Goodwill	5,817	5,806
Capitalized software and other intangible assets, net	700	731
Deferred income taxes	88	92
Other noncurrent assets, net	105	111
Total assets	\$ 10,707	\$ 10,979
Current portion of long-term debt	\$ 8	\$ 10
Deferred revenue (billed or collected)	2,040	2,114
Deferred income taxes	7	7
Other current liabilities	631	807
Total current liabilities	\$ 2,686	\$ 2,938
Long-term debt, net of current portion	\$ 1,250	\$ 1,253
Deferred income taxes	54	45
Deferred revenue (billed or collected)	720	863
Other noncurrent liabilities	264	255
Total liabilities	\$ 4,974	\$ 5,354
Common stock	\$ 59	\$ 59
Additional paid-in capital	3,592	3,631
Retained earnings	6,323	6,221
Accumulated other comprehensive loss	(386)	(418)
Treasury stock	(3,855)	(3,868)
Total stockholders' equity	\$ 5,733	\$ 5,625
Total liabilities and stockholders' equity	\$ 10,707	\$ 10,979

Table 3
CA Technologies
Condensed Consolidated Statements of Cash Flows
(unaudited)
(in millions)

	Three Months Ended June 30,	
	<u>2015</u>	<u>2014</u>
Operating activities from continuing operations:		
Net income	\$ 212	\$ 217
Income from discontinued operations	(5)	(5)
Income from continuing operations	<u>\$ 207</u>	<u>\$ 212</u>
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:		
Depreciation and amortization	87	101
Deferred income taxes	(10)	(20)
Provision for bad debts	1	(1)
Share-based compensation expense	22	20
Asset impairments and other non-cash items	-	1
Foreign currency transaction losses	3	-
Changes in other operating assets and liabilities, net of effect of acquisitions:		
Decrease in trade accounts receivable	228	251
Decrease in deferred revenue	(239)	(285)
Increase in taxes payable, net	27	17
Decrease in accounts payable, accrued expenses and other	(33)	(30)
Decrease in accrued salaries, wages and commissions	(83)	(97)
Changes in other operating assets and liabilities	<u>(22)</u>	<u>(3)</u>
Net cash provided by operating activities - continuing operations	<u>\$ 188</u>	<u>\$ 166</u>
Investing activities from continuing operations:		
Acquisitions of businesses, net of cash acquired, and purchased software	\$ (37)	\$ (11)
Purchases of property and equipment	(13)	(21)
Net cash used in investing activities - continuing operations	<u>\$ (50)</u>	<u>\$ (32)</u>
Financing activities from continuing operations:		
Dividends paid	\$ (110)	\$ (111)
Purchases of common stock	(50)	(50)
Notional pooling (repayments) borrowings, net	(16)	11
Debt repayments	(5)	(2)
Exercise of common stock options	4	12
Other financing activities	(23)	-
Net cash used in financing activities - continuing operations	<u>\$ (200)</u>	<u>\$ (140)</u>
Effect of exchange rate changes on cash	<u>\$ 69</u>	<u>\$ 1</u>
Net change in cash and cash equivalents - continuing operations	<u>\$ 7</u>	<u>\$ (5)</u>
Cash provided by operating activities - discontinued operations	<u>\$ 5</u>	<u>\$ 8</u>
Net effect of discontinued operations on cash and cash equivalents	<u>\$ 5</u>	<u>\$ 8</u>
Increase in cash and cash equivalents	<u>\$ 12</u>	<u>\$ 3</u>
Cash and cash equivalents at beginning of period	<u>\$ 2,804</u>	<u>\$ 3,252</u>
Cash and cash equivalents at end of period	<u><u>\$ 2,816</u></u>	<u><u>\$ 3,255</u></u>

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Table 4
CA Technologies
Operating Segments
(unaudited)
(dollars in millions)

	Three Months Ended June 30, 2015			
	Mainframe Solutions ⁽¹⁾	Enterprise Solutions ⁽¹⁾	Services ⁽¹⁾	Total
Revenue ⁽²⁾	\$ 560	\$ 338	\$ 79	\$ 977
Expenses ⁽³⁾	211	290	71	572
Segment profit	\$ 349	\$ 48	\$ 8	\$ 405
Segment operating margin	62%	14%	10%	41%
Segment profit				\$ 405
Less:				
Purchased software amortization				28
Other intangibles amortization				11
Internally developed software products amortization				32
Share-based compensation expense				22
Other expenses, net ⁽⁴⁾				8
Interest expense, net				9
Income from continuing operations before income taxes				\$ 295

	Three Months Ended June 30, 2014			
	Mainframe Solutions ⁽¹⁾	Enterprise Solutions ⁽¹⁾	Services ⁽¹⁾	Total
Revenue ⁽²⁾	\$ 614	\$ 368	\$ 87	\$ 1,069
Expenses ⁽³⁾	235	325	82	642
Segment profit	\$ 379	\$ 43	\$ 5	\$ 427
Segment operating margin	62%	12%	6%	40%
Segment profit				\$ 427
Less:				
Purchased software amortization				28
Other intangibles amortization				15
Internally developed software products amortization				39
Share-based compensation expense				20
Other expenses, net ⁽⁴⁾				12
Interest expense, net				14
Income from continuing operations before income taxes				\$ 299

(1) The Company's Mainframe Solutions and Enterprise Solutions segments comprise its software business organized by the nature of the Company's software offerings and the platform on which the products operate. The Services segment comprises product implementation, consulting, customer education and customer training, including those directly related to the Mainframe Solutions and Enterprise Solutions software that the Company sells to its customers.

(2) The Company regularly enters into a single arrangement with a customer that includes mainframe solutions, enterprise solutions and services. The amount of contract revenue assigned to operating segments is generally based on the manner in which the proposal is made to the customer. The software product revenue is assigned to the Mainframe Solutions and Enterprise Solutions segments based on either: (1) a list price allocation method (which allocates a discount in the total contract price to the individual products in proportion to the list price of the product); (2) allocations included within internal contract approval documents; or (3) the value for individual software products as stated in the customer contract. The price for the implementation, consulting, education and training services is separately stated in the contract and these amounts of contract revenue are assigned to the Services segment. The contract value assigned to each operating segment is then recognized in a manner consistent with the revenue recognition policies the Company applies to the customer contract for purposes of preparing the Consolidated Financial Statements.

(3) Segment expenses include costs that are controllable by segment managers (i.e., direct costs) and, in the case of the Mainframe Solutions and Enterprise Solutions segments, an allocation of shared and indirect costs (i.e., allocated costs). Segment-specific direct costs include a portion of selling and marketing costs, licensing and maintenance costs, product development costs and general and administrative costs. Allocated segment costs primarily include indirect and non-segment specific direct selling and marketing costs and general and administrative costs that are not directly attributable to a specific segment. The basis for allocating shared and indirect costs between the Mainframe Solutions and Enterprise Solutions segments is dependent on the nature of the cost being allocated and is either in proportion to segment revenues or in proportion to the related direct cost category. Expenses for the Services segment consist of cost of professional services and other direct costs included within selling and marketing and general and administrative expenses. There are no allocated or indirect costs for the Services segment.

(4) Other expenses, net consists of costs associated with the FY2014 Board approved rebalancing initiative (the Fiscal 2014 Plan), certain foreign exchange derivative hedging gains and losses, and other miscellaneous costs.

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Table 5
CA Technologies
Constant Currency Summary
(unaudited)
(dollars in millions)

	Three Months Ended June 30,			
	2015	2014	% Increase (Decrease) in \$ US	% Increase (Decrease) in Constant Currency ⁽¹⁾
Bookings	\$ 662	\$ 724	(9)%	(3)%
Revenue:				
North America	\$ 652	\$ 682	(4)%	(4)%
International	325	387	(16)%	0%
Total revenue	<u>\$ 977</u>	<u>\$ 1,069</u>	<u>(9)%</u>	<u>(3)%</u>
Revenue:				
Subscription and maintenance	\$ 836	\$ 909	(8)%	(2)%
Professional services	79	87	(9)%	(3)%
Software fees and other	62	73	(15)%	(11)%
Total revenue	<u>\$ 977</u>	<u>\$ 1,069</u>	<u>(9)%</u>	<u>(3)%</u>
Segment Revenue:				
Mainframe solutions	\$ 560	\$ 614	(9)%	(3)%
Enterprise solutions	338	368	(8)%	(2)%
Services	79	87	(9)%	(3)%
Total expenses before interest and income taxes:				
Total non-GAAP ⁽²⁾	\$ 572	\$ 642	(11)%	(7)%
Total GAAP	673	756	(11)%	(8)%

(1) Constant currency information is presented to provide a framework for assessing how the Company's underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than U.S. dollars are converted into U.S. dollars at the exchange rate in effect on March 31, 2015, which was the last day of the prior fiscal year. Constant currency excludes the impacts from the Company's hedging program.

(2) Refer to Table 7 for a reconciliation of total expenses before interest and income taxes to total non-GAAP operating expenses.

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Certain non-material differences may arise versus actual from impact of rounding.

Table 6
CA Technologies
Reconciliation of Select GAAP Measures to Non-GAAP Measures
(unaudited)
(dollars in millions)

	Three Months Ended June 30,	
	2015	2014
GAAP net income	\$ 212	\$ 217
GAAP income from discontinued operations, net of income taxes	(5)	(5)
GAAP income from continuing operations	<u>\$ 207</u>	<u>\$ 212</u>
GAAP income tax expense	88	87
Interest expense, net	9	14
GAAP income from continuing operations before interest and income taxes	<u>\$ 304</u>	<u>\$ 313</u>
GAAP operating margin (% of revenue) ⁽¹⁾	31%	29%
Non-GAAP adjustments to expenses:		
Costs of licensing and maintenance ⁽²⁾	\$ 2	\$ 1
Cost of professional services ⁽²⁾	1	1
Amortization of capitalized software costs ⁽³⁾	60	67
Selling and marketing ⁽²⁾	8	7
General and administrative ⁽²⁾	7	6
Product development and enhancements ⁽²⁾	4	5
Depreciation and amortization of other intangible assets ⁽⁴⁾	11	15
Other expenses, net ⁽⁵⁾	8	12
Total Non-GAAP adjustment to operating expenses	<u>\$ 101</u>	<u>\$ 114</u>
Non-GAAP income from continuing operations before interest and income taxes	\$ 405	\$ 427
Non-GAAP operating margin (% of revenue) ⁽⁶⁾	41%	40%
Interest expense, net	9	14
GAAP income tax expense	88	87
Non-GAAP adjustment to income tax expense ⁽⁷⁾	25	37
Non-GAAP income tax expense	<u>\$ 113</u>	<u>\$ 124</u>
Non-GAAP income from continuing operations	<u>\$ 283</u>	<u>\$ 289</u>

(1) GAAP operating margin is calculated by dividing GAAP income from continuing operations before interest and income taxes by total revenue (refer to Table 1 for total revenue).

(2) Non-GAAP adjustment consists of share-based compensation.

(3) For the three month periods ending June 30, 2015 and 2014, non-GAAP adjustment consists of \$28 million and \$28 million of purchased software amortization and \$32 million and \$39 million of internally developed software products amortization, respectively.

(4) Non-GAAP adjustment consists of other intangibles amortization.

(5) Non-GAAP adjustment consists of charges relating to the FY2014 Board approved rebalancing initiative (the Fiscal 2014 Plan) and certain other gains and losses, including gains and losses since inception of hedges that mature within the quarter, but excludes gains and losses of hedges that do not mature within the quarter.

(6) Non-GAAP operating margin is calculated by dividing non-GAAP income from continuing operations before interest and income taxes by total revenue (refer to Table 1 for total revenue).

(7) The full year non-GAAP income tax expense is different from GAAP income tax expense because of the difference in non-GAAP income from continuing operations before income taxes. On an interim basis, this difference would also include a difference in the impact of discrete and permanent items where for GAAP purposes the effect is recorded in the period such items arise, but for non-GAAP such items are recorded pro rata to the fiscal year's remaining reporting periods.

Refer to the discussion of non-GAAP financial measures included in the accompanying press release for additional information.

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Certain non-material differences may arise versus actual from impact of rounding.

Table 7
CA Technologies
Reconciliation of GAAP to Non-GAAP
Operating Expenses and Diluted Earnings per Share
(unaudited)
(in millions, except per share amounts)

<u>Operating Expenses</u>	Three Months Ended <u>June 30,</u>	
	<u>2015</u>	<u>2014</u>
Total expenses before interest and income taxes	\$ 673	\$ 756
Non-GAAP operating adjustments:		
Purchased software amortization	28	28
Other intangibles amortization	11	15
Internally developed software products amortization	32	39
Share-based compensation	22	20
Other expenses, net ⁽¹⁾	8	12
Total non-GAAP operating adjustment	<u>\$ 101</u>	<u>\$ 114</u>
Total non-GAAP operating expenses	<u>\$ 572</u>	<u>\$ 642</u>

<u>Diluted EPS from Continuing Operations</u>	Three Months Ended <u>June 30,</u>	
	<u>2015</u>	<u>2014</u>
GAAP diluted EPS from continuing operations	\$ 0.47	\$ 0.48
Non-GAAP adjustments, net of taxes:		
Purchased software amortization	0.05	0.04
Other intangibles amortization	0.02	0.03
Internally developed software products amortization	0.05	0.06
Share-based compensation	0.03	0.03
Other expenses, net ⁽¹⁾	0.01	0.02
Non-GAAP effective tax rate adjustments ⁽²⁾	0.01	(0.01)
Total non-GAAP adjustment	<u>\$ 0.17</u>	<u>\$ 0.17</u>
Non-GAAP diluted EPS from continuing operations	<u>\$ 0.64</u>	<u>\$ 0.65</u>

- (1) Other expenses, net consists of costs associated with the FY2014 Board approved rebalancing initiative (the Fiscal 2014 Plan), certain foreign exchange derivative hedging gains and losses, and other miscellaneous costs.
- (2) The non-GAAP effective tax rate is equal to the full year GAAP effective tax rate, therefore no adjustment is required on an annual basis. On an interim basis, the difference in non-GAAP income tax expense and GAAP income tax expense relates to the difference in non-GAAP income from continuing operations before income taxes, and includes a difference in the impact of discrete and permanent items where for GAAP purposes the effect is recorded in the period such items arise but for non-GAAP purposes such items are recorded pro rata to the fiscal year's remaining reporting periods.

Refer to the discussion of non-GAAP financial measures included in the accompanying press release for additional information.

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Certain non-material differences may arise versus actual from impact of rounding.

Table 8
CA Technologies
Effective Tax Rate Reconciliation
GAAP and Non-GAAP
(unaudited)
(dollars in millions)

	Three Months Ended June 30, 2015	
	<u>GAAP</u>	<u>Non-GAAP</u>
Income from continuing operations before interest and income taxes ⁽¹⁾	\$ 304	\$ 405
Interest expense, net	9	9
Income from continuing operations before income taxes	<u>\$ 295</u>	<u>\$ 396</u>
Statutory tax rate	35%	35%
Tax at statutory rate	\$ 103	\$ 139
Adjustments for discrete and permanent items ⁽²⁾	<u>(15)</u>	<u>(26)</u>
Total tax expense	<u>\$ 88</u>	<u>\$ 113</u>
Effective tax rate ⁽³⁾	29.8%	28.5%

	Three Months Ended June 30, 2014	
	<u>GAAP</u>	<u>Non-GAAP</u>
Income from continuing operations before interest and income taxes ⁽¹⁾	\$ 313	\$ 427
Interest expense, net	14	14
Income from continuing operations before income taxes	<u>\$ 299</u>	<u>\$ 413</u>
Statutory tax rate	35%	35%
Tax at statutory rate	\$ 105	\$ 145
Adjustments for discrete and permanent items ⁽²⁾	<u>(18)</u>	<u>(21)</u>
Total tax (benefit) expense	<u>\$ 87</u>	<u>\$ 124</u>
Effective tax rate ⁽³⁾	29.1%	30.0%

(1) Refer to Table 6 for a reconciliation of income from continuing operations before interest and income taxes on a GAAP basis to income from continuing operations before interest and income taxes on a non-GAAP basis.

(2) The effective tax rate for GAAP generally includes the impact of discrete and permanent items in the period such items arise, whereas the effective tax rate for non-GAAP generally allocates the impact of such items pro rata to the fiscal year's remaining reporting periods.

(3) The effective tax rate on GAAP and non-GAAP income from continuing operations is the Company's provision for income taxes expressed as a percentage of GAAP and non-GAAP income from continuing operations before income taxes, respectively. The non-GAAP effective tax rate is equal to the full year GAAP effective tax rate. On an interim basis, the effective tax rates are determined based on an estimated effective full year tax rate after the adjustments for the impacts of certain discrete items (such as changes in tax rates, reconciliations of tax returns to tax provisions and resolutions of tax contingencies).

Refer to the discussion of non-GAAP financial measures included in the accompanying press release for additional information.

Results reflect the discontinued operations associated with the CA ERwin Data Modeling and CA arcserve data protection businesses.

Certain non-material differences may arise versus actual from impact of rounding.

Table 9
CA Technologies
Reconciliation of Projected GAAP Metrics to Projected Non-GAAP Metrics
(unaudited)

<u>Projected Diluted EPS from Continuing Operations</u>	<u>Fiscal Year Ending</u> <u>March 31, 2016</u>	
Projected GAAP diluted EPS from continuing operations range	\$ 1.72	to \$ 1.80
Non-GAAP adjustments, net of taxes:		
Purchased software amortization	0.26	0.25
Other intangibles amortization	0.06	0.06
Internally developed software products amortization	0.18	0.18
Share-based compensation	0.15	0.15
Total non-GAAP adjustment	<u>\$ 0.65</u>	<u>\$ 0.64</u>
Projected non-GAAP diluted EPS from continuing operations range	<u>\$ 2.37</u>	to <u>\$ 2.44</u>

<u>Projected Operating Margin</u>	<u>Fiscal Year Ending</u> <u>March 31, 2016</u>	
Projected GAAP operating margin	28%	
Non-GAAP operating adjustments:		
Purchased software amortization	4%	
Other intangibles amortization	1%	
Internally developed software products amortization	3%	
Share-based compensation	2%	
Total non-GAAP operating adjustment	<u>10%</u>	
Projected non-GAAP operating margin	<u>38%</u>	

Refer to the discussion of non-GAAP financial measures included in the accompanying press release for additional information.