



CA Technologies
Supplemental Financial Information
Third Quarter Ended December 31, 2013

(unaudited)
(in millions, except per share amounts and where otherwise noted)

Revenue	Q1-12	Q2-12	Q3-12	Q4-12	FY 2012	Q1-13	Q2-13	Q3-13	Q4-13	FY 2013	Q1-14	Q2-14	Q3-14	YTD-2014
Total Revenue	\$ 1,163	\$ 1,200	\$ 1,263	\$ 1,188	\$ 4,814	\$ 1,145	\$ 1,152	\$ 1,195	\$ 1,151	\$ 4,643	\$ 1,128	\$ 1,140	\$ 1,163	\$ 3,431
<i>y/y change</i>	9%	10%	10%	5%	9%	-2%	-4%	-5%	-3%	-4%	-1%	-1%	-3%	-2%
<i>y/y change - Constant Currency ⁽¹⁾</i>	4%	5%	10%	6%	7%	1%	0%	-4%	-2%	-2%	-1%	0%	-2%	-1%
North America Revenue	\$ 716	\$ 735	\$ 791	\$ 748	\$ 2,990	\$ 726	\$ 730	\$ 745	\$ 724	\$ 2,925	\$ 717	\$ 731	\$ 729	\$ 2,177
% of Total Revenue	62%	61%	63%	63%	62%	63%	63%	62%	63%	63%	64%	64%	63%	63%
International Revenue	\$ 447	\$ 465	\$ 472	\$ 440	\$ 1,824	\$ 419	\$ 422	\$ 450	\$ 427	\$ 1,718	\$ 411	\$ 409	\$ 434	\$ 1,254
% of Total Revenue	38%	39%	37%	37%	38%	37%	37%	38%	37%	37%	36%	36%	37%	37%
Operating Margin														
GAAP Operating Margin	29%	28%	33%	25%	29%	33%	29%	31%	24%	29%	20%	31%	29%	27%
<i>y/y change - Points</i>	-1 pt.	+0 pts.	+4 pts.	-2 pts.	+1 pt.	+4 pts.	+1 pt.	-2 pts.	-1 pt.	+0 pts.	-13 pts.	+2 pts.	-2 pts.	-4 pts.
Non-GAAP Operating Margin	34%	31%	37%	31%	33%	38%	35%	35%	33%	36%	38%	41%	39%	39%
<i>y/y change - Points</i>	+2 pts.	-4 pts.	+4 pts.	+2 pts.	+1 pt.	+4 pts.	+4 pts.	-2 pts.	+2 pts.	+3 pts.	+0 pts.	+6 pts.	+4 pts.	+3 pts.
Earnings Per Share														
GAAP Diluted EPS from Continuing Operations	\$ 0.45	\$ 0.47	\$ 0.54	\$ 0.45	\$ 1.90	\$ 0.51	\$ 0.48	\$ 0.55	\$ 0.53	\$ 2.07	\$ 0.73	\$ 0.53	\$ 0.51	\$ 1.78
<i>y/y change</i>	5%	9%	42%	22%	19%	13%	2%	2%	18%	9%	43%	10%	-7%	16%
<i>y/y change - Constant Currency ⁽¹⁾</i>	7%	-7%	39%	19%	14%	11%	15%	4%	20%	13%	47%	8%	-7%	16%
Non-GAAP Diluted EPS from Continuing Operations	\$ 0.52	\$ 0.49	\$ 0.64	\$ 0.55	\$ 2.20	\$ 0.63	\$ 0.59	\$ 0.63	\$ 0.68	\$ 2.52	\$ 0.78	\$ 0.86	\$ 0.84	\$ 2.48
<i>y/y change</i>	24%	2%	33%	22%	20%	21%	20%	-2%	24%	15%	24%	46%	33%	35%
<i>y/y change - Constant Currency ⁽¹⁾</i>	19%	-4%	35%	16%	17%	25%	24%	-2%	29%	18%	25%	46%	33%	36%
Billings														
Total Billings ⁽²⁾	\$ 956	\$ 940	\$ 1,373	\$ 1,648	\$ 4,917	\$ 792	\$ 853	\$ 1,454	\$ 1,457	\$ 4,556	\$ 842	\$ 870	\$ 1,310	\$ 3,022
<i>y/y change</i>	17%	6%	-1%	16%	9%	-17%	-9%	6%	-12%	-7%	6%	2%	-10%	-2%
Cash Flow from Continuing Operations - Direct Method														
Cash Collections From Billings ⁽²⁾	\$ 1,262	\$ 978	\$ 1,164	\$ 1,738	\$ 5,142	\$ 1,179	\$ 836	\$ 1,342	\$ 1,500	\$ 4,857	\$ 1,165	\$ 883	\$ 1,289	\$ 3,337
Vendor Disbursements and Payroll ⁽²⁾	(887)	(778)	(757)	(813)	(3,235)	(918)	(708)	(708)	(782)	(3,116)	(899)	(701)	(708)	(2,308)
Income Tax (Payments) Receipts, Net	(198)	(23)	(31)	(168)	(420)	(125)	(25)	(40)	(143)	(333)	(199)	(56)	(113)	(368)
Other Disbursements, Net ⁽³⁾	(34)	13	20	19	18	47	(14)	(28)	(5)	-	(56)	(39)	(39)	(134)
Cash Flow from Continuing Operations	\$ 143	\$ 190	\$ 396	\$ 776	\$ 1,505	\$ 183	\$ 89	\$ 566	\$ 570	\$ 1,408	\$ 11	\$ 87	\$ 429	\$ 527
<i>y/y change</i>	17%	47%	-20%	22%	9%	28%	-53%	43%	-27%	-6%	-94%	-2%	-24%	-37%
<i>y/y change - Constant Currency ⁽¹⁾</i>	2%	37%	-19%	20%	6%	10%	-50%	42%	-23%	-6%	-83%	-7%	-24%	-33%
Adjustments ⁽⁴⁾														
Restructuring & Other Payments	5	3	5	3	16	3	3	7	2	15	4	1	2	7
Capitalized Software Development	(50)	(46)	(41)	(43)	(180)	(36)	(42)	(44)	(43)	(165)	(25)	(10)	(4)	(39)
FY2014 Rebalancing Payments	-	-	-	-	-	-	-	-	-	-	23	39	19	81
Adjusted Cash Flow from Continuing Operations	\$ 98	\$ 147	\$ 360	\$ 736	\$ 1,341	\$ 150	\$ 50	\$ 529	\$ 529	\$ 1,258	\$ 13	\$ 117	\$ 446	\$ 576
<i>y/y change</i>	-10%	31%	-22%	25%	6%	53%	-66%	47%	-28%	-6%	-91%	134%	-16%	-21%
Income Tax (Payments) Receipts, Net	198	23	31	168	420	125	25	40	143	333	199	56	113	368
Pre-Tax Adjusted Cash Flow from Continuing Operations	\$ 296	\$ 170	\$ 391	\$ 904	\$ 1,761	\$ 275	\$ 75	\$ 569	\$ 672	\$ 1,591	\$ 212	\$ 173	\$ 559	\$ 944
<i>y/y change</i>	51%	7%	-20%	39%	18%	-7%	-56%	46%	-26%	-10%	-23%	131%	-2%	3%
Free Cash Flow														
Cash Flow from Continuing Operations	\$ 143	\$ 190	\$ 396	\$ 776	\$ 1,505	\$ 183	\$ 89	\$ 566	\$ 570	\$ 1,408	\$ 11	\$ 87	\$ 429	\$ 527
Less Property and Equipment	(19)	(21)	(13)	(19)	(72)	(22)	(10)	(9)	(9)	(50)	(13)	(22)	(17)	(52)
Less Capitalized Software Development	(50)	(46)	(41)	(43)	(180)	(36)	(42)	(44)	(43)	(165)	(25)	(10)	(4)	(39)
Free Cash Flow	\$ 74	\$ 123	\$ 342	\$ 714	\$ 1,253	\$ 125	\$ 37	\$ 513	\$ 518	\$ 1,193	\$ (27)	\$ 55	\$ 408	\$ 436
Bookings														
Total Subscription and Maintenance Bookings	\$ 688	\$ 761	\$ 1,035	\$ 1,292	\$ 3,776	\$ 383	\$ 626	\$ 1,034	\$ 1,195	\$ 3,238	\$ 634	\$ 713	\$ 1,370	\$ 2,717
Total Software Fees & Other Bookings	69	87	149	118	423	81	105	113	167	466	84	88	116	288
Subtotal Product Bookings	\$ 757	\$ 848	\$ 1,184	\$ 1,410	\$ 4,199	\$ 464	\$ 731	\$ 1,147	\$ 1,362	\$ 3,704	\$ 718	\$ 801	\$ 1,486	\$ 3,005
<i>y/y change</i>	13%	-8%	2%	-21%	-8%	-39%	-14%	-3%	-3%	-12%	55%	10%	30%	28%
Professional Services Bookings ⁽⁵⁾	108	124	100	132	464	89	106	114	101	410	106	76	117	299
Total Bookings	\$ 865	\$ 972	\$ 1,284	\$ 1,542	\$ 4,663	\$ 553	\$ 837	\$ 1,261	\$ 1,463	\$ 4,114	\$ 824	\$ 877	\$ 1,603	\$ 3,304
<i>y/y change</i>	18%	-3%	1%	-18%	-5%	-36%	-14%	-2%	-5%	-12%	49%	5%	27%	25%
<i>y/y change - Constant Currency ⁽¹⁾</i>	11%	-4%	2%	-17%	-5%	-34%	-13%	-2%	-4%	-11%	53%	5%	28%	26%
Weighted Average Subscription and Maintenance Duration in Years ⁽⁶⁾	3.28	3.59	3.53	3.41	3.46	2.79	3.11	2.97	3.78	3.27	3.10	3.32	3.68	3.45
Annualized Subscription & Maintenance Bookings	210	212	293	379	1,091	137	201	348	316	990	205	215	372	788
<i>y/y change</i>	-1%	-13%	-14%	-15%	-11%	-35%	-5%	19%	-17%	-9%	50%	7%	7%	15%
<i>y/y change - Constant Currency ⁽¹⁾</i>	-7%	-14%	-12%	-14%	-12%	-32%	-4%	19%	-16%	-8%	53%	7%	8%	16%
Segment Reporting														
Revenue:														
Mainframe Solutions	\$ 646	\$ 655	\$ 682	\$ 629	\$ 2,612	\$ 628	\$ 619	\$ 622	\$ 620	\$ 2,489	\$ 619	\$ 624	\$ 622	\$ 1,865
<i>y/y change</i>	5%	7%	9%	1%	5%	-3%	-5%	-9%	-1%	-5%	-1%	1%	0%	0%
<i>y/y change - Constant Currency ⁽¹⁾</i>	1%	2%	9%	2%	3%	0%	-2%	-8%	-1%	-3%	-1%	1%	1%	0%
Enterprise Solutions	\$ 427	\$ 449	\$ 478	\$ 466	\$ 1,820	\$ 426	\$ 438	\$ 476	\$ 432	\$ 1,772	\$ 411	\$ 419	\$ 447	\$ 1,277
<i>y/y change</i>	14%	14%	12%	10%	12%	0%	-2%	0%	-7%	-3%	-4%	-4%	-5%	
<i>y/y change - Constant Currency ⁽¹⁾</i>	9%	9%	11%	10%	10%	2%	1%	0%	-6%	-1%	-3%	-10%	-6%	
Services	\$ 90	\$ 96	\$ 103	\$ 93	\$ 382	\$ 91	\$ 95	\$ 97	\$ 99	\$ 382	\$ 98	\$ 97	\$ 94	\$ 289
<i>y/y change</i>	15%	22%	17%	13%	17%	1%	-1%	-6%	6%	0%	8%	2%	3%	
<i>y/y change - Constant Currency ⁽¹⁾</i>	9%	16%	16%	15%	14%	4%	3%	-5%	6%	2%	8%	3%	-4%	
Operating Margin:														
Mainframe Solutions	56%	52%	59%	55%	56%	58%	60%	59%	57%	59%	61%	63%	62%	62%
<i>y/y change - Points</i>	+2 pts.	-5 pts.	+5 pts.	+4 pts.	+2 pts.	+2 pts.	+8 pts.	+0 pts.	+2 pts.	+3 pts.	+3 pts.	+3 pts.	+3 pts.	+3 pts.
Enterprise Solutions	7%	5%	11%	4%	7%	16%	7%	11%	4%	9%	10%	15%	15%	13%
<i>y/y change - Points</i>	+4 pts.	-3 pts.	+5 pts.	+1 pt.	+2 pts.	+9 pts.	+2 pts.	+0 pts.	+0 pts.	+2 pts.	-6 pts.	+8 pts.	+4 pts.	+2 pts.
Services	2%	4%	11%	6%	6%	4%	6%	4%	10%	6%	8%	9%	4%	7%
<i>y/y change - Points</i>	-3 pts.	+1 pt.	+1 pt.	+4 pts.	+1 pt.	+2 pts.	+2 pts.	-7 pts.	+4 pts.	+0 pts.	+4 pts.	+3 pts.	+0 pts.	+2 pts.

Balance Sheet	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14
Cash, Cash Equivalents and Investments	\$ 2,950	\$ 2,382	\$ 2,539	\$ 2,679	\$ 2,541	\$ 2,248	\$ 2,548	\$ 2,776	\$ 2,461	\$ 2,799	\$ 2,982
Notional Pooling Balance Outstanding	68	61	120	139	140	164	140	136	138	126	138
Total Debt	1,307	1,310	1,309	1,301	1,298	1,294	1,301	1,290	1,285	1,779	1,772
Net Cash	\$ 1,575	\$ 1,011	\$ 1,110	\$ 1,239	\$ 1,103	\$ 790	\$ 1,107	\$ 1,350	\$ 1,038	\$ 894	\$ 1,072

Revenue Backlog	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14
Revenue to be Recognized <12 months - Current	\$ 3,699	\$ 3,546	\$ 3,576	\$ 3,714	\$ 3,527	\$ 3,453	\$ 3,495	\$ 3,563	\$ 3,429	\$ 3,382	\$ 3,457
<i>y/y change</i>	10%	4%	1%	0%	-5%	-3%	-2%	-4%	-3%	-2%	-1%
<i>y/y change - Constant Currency</i> ⁽¹⁾	4%	3%	2%	1%	-1%	-2%	-2%	-3%	-2%	-2%	0%
Revenue to be Recognized >12 months - Noncurrent	4,809	4,521	4,508	4,759	4,244	4,007	3,993	4,211	3,956	3,859	4,177
<i>y/y change</i>	13%	4%	2%	-6%	-12%	-11%	-11%	-12%	-7%	-4%	5%
<i>y/y change - Constant Currency</i> ⁽¹⁾	7%	4%	3%	-4%	-9%	-11%	-12%	-10%	-6%	-3%	5%
Total Revenue Backlog	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774	\$ 7,385	\$ 7,241	\$ 7,634
<i>y/y change</i>	11%	4%	2%	-3%	-9%	-8%	-7%	-8%	-5%	-3%	2%
<i>y/y change - Constant Currency</i> ⁽¹⁾	6%	4%	2%	-2%	-5%	-7%	-8%	-7%	-4%	-3%	3%
Deferred Revenue - Billed or Collected	\$ 3,381	\$ 3,038	\$ 3,124	\$ 3,630	\$ 3,195	\$ 2,927	\$ 3,191	\$ 3,457	\$ 3,129	\$ 2,894	\$ 3,044
<i>y/y change</i>	6%	-1%	-5%	2%	-6%	-4%	2%	-5%	-2%	-1%	-5%
Unearned Revenue yet to be Billed	5,127	5,029	4,960	4,843	4,576	4,533	4,297	4,317	4,256	4,347	4,590
<i>y/y change</i>	15%	7%	6%	-7%	-11%	-10%	-13%	-11%	-7%	-4%	7%
<i>y/y change - Constant Currency</i> ⁽¹⁾	10%	8%	7%	-5%	-8%	-10%	-14%	-9%	-6%	-4%	8%

Billings Backlog	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14
Amounts to be Billed - Current	\$ 2,233	\$ 2,171	\$ 2,237	\$ 2,220	\$ 2,208	\$ 2,179	\$ 2,134	\$ 2,142	\$ 2,103	\$ 2,101	\$ 2,173
<i>y/y change</i>	17%	11%	10%	-1%	-1%	0%	-5%	-4%	-5%	-4%	2%
<i>y/y change - Constant Currency</i> ⁽¹⁾	11%	11%	11%	1%	2%	1%	-5%	-2%	-4%	-3%	3%
Amounts to be Billed - Noncurrent	2,894	2,858	2,723	2,623	2,368	2,354	2,163	2,175	2,153	2,246	2,417
<i>y/y change</i>	13%	4%	3%	-11%	-18%	-18%	-21%	-17%	-9%	-5%	12%
<i>y/y change - Constant Currency</i> ⁽¹⁾	8%	5%	4%	-10%	-16%	-17%	-21%	-16%	-8%	-4%	12%
Total Billings Backlog	\$ 5,127	\$ 5,029	\$ 4,960	\$ 4,843	\$ 4,576	\$ 4,533	\$ 4,297	\$ 4,317	\$ 4,256	\$ 4,347	\$ 4,590
<i>y/y change</i>	15%	7%	6%	-7%	-11%	-10%	-13%	-11%	-7%	-4%	7%
<i>y/y change - Constant Currency</i> ⁽¹⁾	10%	8%	7%	-5%	-8%	-10%	-14%	-9%	-6%	-4%	8%

Expected Future Cash Collections	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14
Total Billings Backlog	\$ 5,127	\$ 5,029	\$ 4,960	\$ 4,843	\$ 4,576	\$ 4,533	\$ 4,297	\$ 4,317	\$ 4,256	\$ 4,347	\$ 4,590
Trade Accounts Receivable, Net	597	601	840	902	491	584	786	856	537	588	714
Total Expected Future Cash Collections	\$ 5,724	\$ 5,630	\$ 5,800	\$ 5,745	\$ 5,067	\$ 5,117	\$ 5,083	\$ 5,173	\$ 4,793	\$ 4,935	\$ 5,304
<i>y/y change</i>	12%	4%	5%	-5%	-11%	-9%	-12%	-10%	-5%	-4%	4%

Roll Forward of Revenue Backlog	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14
Opening Revenue Backlog	\$ 8,760	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774	\$ 7,385	\$ 7,241
Total Bookings	865	972	1,284	1,542	553	837	1,261	1,463	824	877	1,603
Total Revenue	(1,163)	(1,200)	(1,263)	(1,188)	(1,145)	(1,152)	(1,195)	(1,151)	(1,128)	(1,140)	(1,163)
FX Impact & Other	46	(213)	(4)	35	(110)	4	(38)	(26)	(85)	119	(47)
Closing Revenue Backlog	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774	\$ 7,385	\$ 7,241	\$ 7,634

Footnotes:

For reconciliations of prior period non-GAAP metrics to their comparable GAAP metric, please see the fourth quarter fiscal 2013 supplemental package released on May 7, 2013, which reflects the Company's newly defined non-GAAP measures, the first quarter fiscal 2014 earnings release dated July 24, 2013, the second quarter fiscal 2014 earnings release dated October 24, 2013, and the third quarter fiscal 2014 earnings release dated January 21, 2014, all of which are available on our website (<http://ca.com/invest>).

Prior year segment results and non-GAAP results have been adjusted for internally developed software.

Certain non-material differences may arise versus actual from impact of rounding.

(1) Constant currency information is presented to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than US dollars are converted into US dollars at the exchange rate in effect on the last day of the prior fiscal year (i.e., March 31, 2013, March 31, 2012 and March 31, 2011, respectively). Constant currency excludes the impacts from the Company's hedging program. The constant currency calculation for annualized subscription and maintenance bookings is calculated by dividing the subscription and maintenance bookings in constant currency by the weighted average subscription and maintenance duration in years.

(2) Amounts include value added taxes and sales taxes.

(3) Amounts include Fiscal 2014 Plan, interest, prior period restructuring plans and miscellaneous receipts and disbursements.

(4) All adjustments are reflected on a pre-tax basis.

(5) Certain professional services bookings under non-committed customer contracts where the customer does not fully utilize the contractual value of services may not result in future revenue. In such cases, adjustments are reflected in the revenue backlog.

(6) The weighted average subscription and maintenance duration in years (also referred to as contract length) reflects the average duration of all subscription and maintenance agreements executed during any given reporting period weighted by each agreement's contract value.