

Additional Disclosures About Discussions of CA Technologies Performance

During webcasts where CA's performance can be addressed, total new product and capacity sales and renewal yield may be discussed.

As our growth strategy has evolved, our management looks within bookings at total new product and capacity sales, which we define as sales of products or capacity that are new or in addition to products or capacity previously contracted for by a customer. Generally, total new product and capacity sales consist of new sales of distributed products, mainframe products and capacity. The amount of new product and capacity sales for a period, as currently tracked by the Company, requires estimation by management and has not been historically reported. Within a given period, the amount of new product and capacity sales may not be material to the change in our total bookings or revenue compared to prior periods.

Additionally, management also looks within bookings at the yield on our renewal portfolio. We define this as the percentage of prior contract value realized from renewals during the period. The baseline for calculating renewal yield is an estimate affected by various factors including contractual renewal terms and other conditions. We estimate the yield based on a review of material transactions representing a substantial majority of the dollar value of renewals during the current period. Changes in renewal yield may not be material to changes in bookings compared to prior periods.