



CA Technologies
Supplemental Financial Information
First Quarter Ended June 30, 2013

(unaudited)

(in millions, except per share amounts and where otherwise noted)

Revenue	Q1-12	Q2-12	Q3-12	Q4-12	FY 2012	Q1-13	Q2-13	Q3-13	Q4-13	FY 2013	Q1-14
Total Revenue	\$ 1,163	\$ 1,200	\$ 1,263	\$ 1,188	\$ 4,814	\$ 1,145	\$ 1,152	\$ 1,195	\$ 1,151	\$ 4,643	\$ 1,128
<i>y/y change</i>	9%	10%	10%	5%	9%	-2%	-4%	-5%	-4%	-4%	-1%
<i>y/y change - Constant Currency ⁽¹⁾</i>	4%	5%	10%	6%	7%	1%	0%	-4%	-2%	-2%	-1%
North America Revenue	\$ 716	\$ 735	\$ 791	\$ 748	\$ 2,990	\$ 726	\$ 730	\$ 745	\$ 724	\$ 2,925	\$ 717
<i>% of Total Revenue</i>	62%	61%	63%	63%	62%	63%	63%	62%	63%	63%	64%
International Revenue	\$ 447	\$ 465	\$ 472	\$ 440	\$ 1,824	\$ 419	\$ 422	\$ 450	\$ 427	\$ 1,718	\$ 411
<i>% of Total Revenue</i>	38%	39%	37%	37%	38%	37%	37%	38%	37%	37%	36%
Operating Margin											
GAAP Operating Margin	29%	28%	33%	25%	29%	33%	29%	31%	24%	29%	20%
<i>y/y change - Points</i>	-1 pt.	+0 pts.	+4 pts.	-2 pts.	+1 pt.	+4 pts.	+1 pt.	-2 pts.	-1 pt.	+0 pts.	-13 pts.
Non-GAAP Operating Margin	34%	31%	37%	31%	33%	38%	35%	35%	33%	36%	38%
<i>y/y change - Points</i>	+2 pts.	-4 pts.	+4 pts.	+2 pts.	+1 pt.	+4 pts.	+4 pts.	-2 pts.	+2 pts.	+3 pts.	+0 pts.
Earnings Per Share											
GAAP Diluted EPS from Continuing Operations	\$ 0.45	\$ 0.47	\$ 0.54	\$ 0.45	\$ 1.90	\$ 0.51	\$ 0.48	\$ 0.55	\$ 0.53	\$ 2.07	\$ 0.73
<i>y/y change</i>	5%	9%	42%	22%	19%	13%	2%	2%	18%	9%	43%
<i>y/y change - Constant Currency ⁽¹⁾</i>	7%	-7%	39%	19%	14%	11%	15%	4%	20%	13%	47%
Non-GAAP Diluted EPS from Continuing Operations	\$ 0.52	\$ 0.49	\$ 0.64	\$ 0.55	\$ 2.20	\$ 0.63	\$ 0.59	\$ 0.63	\$ 0.68	\$ 2.52	\$ 0.78
<i>y/y change</i>	24%	2%	33%	22%	20%	21%	20%	-2%	24%	15%	24%
<i>y/y change - Constant Currency ⁽¹⁾</i>	19%	-4%	35%	16%	17%	25%	24%	-2%	29%	18%	25%
Billings											
Total Billings ⁽²⁾	\$ 956	\$ 940	\$ 1,373	\$ 1,648	\$ 4,917	\$ 792	\$ 853	\$ 1,454	\$ 1,457	\$ 4,556	\$ 842
<i>y/y change</i>	17%	6%	-1%	16%	9%	-17%	-9%	6%	-12%	-7%	6%
Cash Flow from Continuing Operations - Direct Method											
Cash Collections From Billings ⁽²⁾	\$ 1,262	\$ 978	\$ 1,164	\$ 1,738	\$ 5,142	\$ 1,179	\$ 836	\$ 1,342	\$ 1,500	\$ 4,857	\$ 1,165
Vendor Disbursements and Payroll ⁽²⁾	(887)	(778)	(757)	(813)	(3,235)	(918)	(708)	(708)	(782)	(3,116)	(899)
Income Tax (Payments) Receipts, Net	(198)	(23)	(31)	(168)	(420)	(125)	(25)	(40)	(143)	(333)	(199)
Other Disbursements, Net ⁽³⁾	(34)	13	20	19	18	47	(14)	(28)	(5)	-	(56)
Cash Flow from Continuing Operations	\$ 143	\$ 190	\$ 396	\$ 776	\$ 1,505	\$ 183	\$ 89	\$ 566	\$ 570	\$ 1,408	\$ 11
<i>y/y change</i>	17%	47%	-20%	22%	9%	28%	-53%	43%	-27%	-6%	-94%
<i>y/y change - Constant Currency ⁽¹⁾</i>	2%	37%	-19%	20%	6%	10%	-50%	42%	-23%	-6%	-83%
Adjustments ⁽⁴⁾											
Restructuring & Other Payments	5	3	5	3	16	3	3	7	2	15	4
Capitalized Software Development	(50)	(46)	(41)	(43)	(180)	(36)	(42)	(44)	(43)	(165)	(25)
FY2014 Rebalancing Payments	-	-	-	-	-	-	-	-	-	-	23
Adjusted Cash Flow from Continuing Operations	\$ 98	\$ 147	\$ 360	\$ 736	\$ 1,341	\$ 150	\$ 50	\$ 529	\$ 529	\$ 1,258	\$ 13
<i>y/y change</i>	-10%	31%	-22%	25%	6%	53%	-66%	47%	-28%	-6%	-91%
Income Tax (Payments) Receipts, Net	198	23	31	168	420	125	25	40	143	333	199
Pre-Tax Adjusted Cash Flow from Continuing Operations	\$ 296	\$ 170	\$ 391	\$ 904	\$ 1,761	\$ 275	\$ 75	\$ 569	\$ 672	\$ 1,591	\$ 212
<i>y/y change</i>	51%	7%	-20%	39%	18%	-7%	-56%	46%	-26%	-10%	-23%
Free Cash Flow											
Cash Flow from Continuing Operations	\$ 143	\$ 190	\$ 396	\$ 776	\$ 1,505	\$ 183	\$ 89	\$ 566	\$ 570	\$ 1,408	\$ 11
Less Property and Equipment	(19)	(21)	(13)	(19)	(72)	(22)	(10)	(9)	(9)	(50)	(13)
Less Capitalized Software Development	(50)	(46)	(41)	(43)	(180)	(36)	(42)	(44)	(43)	(165)	(25)
Free Cash Flow	\$ 74	\$ 123	\$ 342	\$ 714	\$ 1,253	\$ 125	\$ 37	\$ 513	\$ 518	\$ 1,193	\$ (27)
Bookings											
Total Subscription and Maintenance Bookings	\$ 688	\$ 761	\$ 1,035	\$ 1,292	\$ 3,776	\$ 383	\$ 626	\$ 1,034	\$ 1,195	\$ 3,238	\$ 634
Total Software Fees & Other Bookings	69	87	149	118	423	81	105	113	167	466	84
Subtotal Product Bookings	\$ 757	\$ 848	\$ 1,184	\$ 1,410	\$ 4,199	\$ 464	\$ 731	\$ 1,147	\$ 1,362	\$ 3,704	\$ 718
<i>y/y change</i>	13%	-8%	2%	-21%	-8%	-39%	-14%	-3%	-3%	-12%	55%
Professional Services Bookings ⁽⁵⁾	108	124	100	132	464	89	106	114	101	410	106
Total Bookings	\$ 865	\$ 972	\$ 1,284	\$ 1,542	\$ 4,663	\$ 553	\$ 837	\$ 1,261	\$ 1,463	\$ 4,114	\$ 824
<i>y/y change</i>	18%	-3%	1%	-18%	-5%	-36%	-14%	-2%	-5%	-12%	49%
<i>y/y change - Constant Currency ⁽¹⁾</i>	11%	-4%	2%	-17%	-5%	-34%	-13%	-2%	-4%	-11%	53%
Weighted Average Subscription and Maintenance Duration in Years ⁽⁶⁾	3.28	3.59	3.53	3.41	3.46	2.79	3.11	2.97	3.78	3.27	3.10
Annualized Subscription & Maintenance Bookings	210	212	293	379	1,091	137	201	348	316	990	205
<i>y/y change</i>	-1%	-13%	-14%	-15%	-11%	-35%	-5%	19%	-17%	-9%	50%
<i>y/y change - Constant Currency ⁽¹⁾</i>	-7%	-14%	-12%	-14%	-12%	-32%	-4%	19%	-16%	-8%	53%
Segment Reporting											
Revenue:											
Mainframe Solutions	\$ 646	\$ 655	\$ 682	\$ 629	\$ 2,612	\$ 628	\$ 619	\$ 622	\$ 620	\$ 2,489	\$ 619
<i>y/y change</i>	5%	7%	9%	1%	5%	-3%	-5%	-9%	-1%	-5%	-1%
<i>y/y change - Constant Currency ⁽¹⁾</i>	1%	2%	9%	2%	3%	0%	-2%	-8%	-1%	-3%	-1%
Enterprise Solutions	\$ 427	\$ 449	\$ 478	\$ 466	\$ 1,820	\$ 426	\$ 438	\$ 476	\$ 432	\$ 1,772	\$ 411
<i>y/y change</i>	14%	14%	12%	10%	12%	0%	-2%	0%	-7%	-3%	-4%
<i>y/y change - Constant Currency ⁽¹⁾</i>	9%	9%	11%	10%	10%	2%	1%	0%	-6%	-1%	-3%
Services	\$ 90	\$ 96	\$ 103	\$ 93	\$ 382	\$ 91	\$ 95	\$ 97	\$ 99	\$ 382	\$ 98
<i>y/y change</i>	15%	22%	17%	13%	17%	1%	-1%	-6%	6%	0%	8%
<i>y/y change - Constant Currency ⁽¹⁾</i>	9%	16%	16%	15%	14%	4%	3%	-5%	6%	2%	8%
Operating Margin:											
Mainframe Solutions	56%	52%	59%	55%	56%	58%	60%	59%	57%	59%	61%
<i>y/y change - Points</i>	+2 pts.	-5 pts.	+5 pts.	+4 pts.	+2 pts.	+2 pts.	+8 pts.	+0 pts.	+2 pts.	+3 pts.	+3 pts.
Enterprise Solutions	7%	5%	11%	4%	7%	16%	7%	11%	4%	9%	10%
<i>y/y change - Points</i>	+4 pts.	-3 pts.	+5 pts.	+1 pt.	+2 pts.	+9 pts.	+2 pts.	+0 pts.	+0 pts.	+2 pts.	-6 pts.
Services	2%	4%	11%	6%	6%	4%	6%	4%	10%	6%	8%
<i>y/y change - Points</i>	-3 pts.	+1 pt.	+1 pt.	+4 pts.	+1 pt.	+2 pts.	+2 pts.	-7 pts.	+4 pts.	+0 pts.	+4 pts.

Balance Sheet	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14
Cash, Cash Equivalents and Investments	\$ 2,950	\$ 2,382	\$ 2,539	\$ 2,679	\$ 2,541	\$ 2,248	\$ 2,548	\$ 2,776	\$ 2,461
Notional Pooling Balance Outstanding	68	61	120	139	140	164	140	136	138
Total Debt	1,307	1,310	1,309	1,301	1,298	1,294	1,301	1,290	1,285
Net Cash	\$ 1,575	\$ 1,011	\$ 1,110	\$ 1,239	\$ 1,103	\$ 790	\$ 1,107	\$ 1,350	\$ 1,038

Revenue Backlog	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14
Revenue to be Recognized <12 months - Current	\$ 3,699	\$ 3,546	\$ 3,576	\$ 3,714	\$ 3,527	\$ 3,453	\$ 3,495	\$ 3,563	\$ 3,429
y/y change	10%	4%	1%	0%	-5%	-3%	-2%	-4%	-3%
y/y change - Constant Currency ⁽¹⁾	4%	3%	2%	1%	-1%	-2%	-2%	-3%	-2%
Revenue to be Recognized >12 months - Noncurrent	4,809	4,521	4,508	4,759	4,244	4,007	3,993	4,211	3,956
y/y change	13%	4%	2%	-6%	-12%	-11%	-11%	-12%	-7%
y/y change - Constant Currency ⁽¹⁾	7%	4%	3%	-4%	-9%	-11%	-12%	-10%	-6%
Total Revenue Backlog	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774	\$ 7,385
y/y change	11%	4%	2%	-3%	-9%	-8%	-7%	-8%	-5%
y/y change - Constant Currency ⁽¹⁾	6%	4%	2%	-2%	-5%	-7%	-8%	-7%	-4%
Deferred Revenue - Billed or Collected	\$ 3,381	\$ 3,038	\$ 3,124	\$ 3,630	\$ 3,195	\$ 2,927	\$ 3,191	\$ 3,457	\$ 3,129
y/y change	6%	-1%	-5%	2%	-6%	-4%	2%	-5%	-2%
Unearned Revenue yet to be Billed	5,127	5,029	4,960	4,843	4,576	4,533	4,297	4,317	4,256
y/y change	15%	7%	6%	-7%	-11%	-10%	-13%	-11%	-7%
Total Revenue Backlog	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774	\$ 7,385
y/y change	11%	4%	2%	-3%	-9%	-8%	-7%	-8%	-5%

Billings Backlog	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14
Amounts to be Billed - Current	\$ 2,233	\$ 2,171	\$ 2,237	\$ 2,220	\$ 2,208	\$ 2,179	\$ 2,134	\$ 2,142	\$ 2,103
y/y change	17%	11%	10%	-1%	-1%	0%	-5%	-4%	-5%
y/y change - Constant Currency ⁽¹⁾	11%	11%	11%	1%	2%	1%	-5%	-2%	-4%
Amounts to be Billed - Noncurrent	2,894	2,858	2,723	2,623	2,368	2,354	2,163	2,175	2,153
y/y change	13%	4%	3%	-11%	-18%	-18%	-21%	-17%	-9%
y/y change - Constant Currency ⁽¹⁾	8%	5%	4%	-10%	-16%	-17%	-21%	-16%	-8%
Total Billings Backlog	\$ 5,127	\$ 5,029	\$ 4,960	\$ 4,843	\$ 4,576	\$ 4,533	\$ 4,297	\$ 4,317	\$ 4,256
y/y change	15%	7%	6%	-7%	-11%	-10%	-13%	-11%	-7%
y/y change - Constant Currency ⁽¹⁾	10%	8%	7%	-5%	-8%	-10%	-14%	-9%	-6%

Expected Future Cash Collections	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14
Total Billings Backlog	\$ 5,127	\$ 5,029	\$ 4,960	\$ 4,843	\$ 4,576	\$ 4,533	\$ 4,297	\$ 4,317	\$ 4,256
Trade Accounts Receivable, Net	597	601	840	902	491	584	786	856	537
Total Expected Future Cash Collections	\$ 5,724	\$ 5,630	\$ 5,800	\$ 5,745	\$ 5,067	\$ 5,117	\$ 5,083	\$ 5,173	\$ 4,793
y/y change	12%	4%	5%	-5%	-11%	-9%	-12%	-10%	-5%

Roll Forward of Revenue Backlog	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14
Opening Revenue Backlog	\$ 8,760	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774
Total Bookings	865	972	1,284	1,542	553	837	1,261	1,463	824
Total Revenue	(1,163)	(1,200)	(1,263)	(1,188)	(1,145)	(1,152)	(1,195)	(1,151)	(1,128)
FX Impact & Other	46	(213)	(4)	35	(110)	4	(38)	(26)	(85)
Closing Revenue Backlog	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488	\$ 7,774	\$ 7,385

Footnotes:
For reconciliations of prior period non-GAAP metrics to their comparable GAAP metric, please see the fourth quarter fiscal 2013 supplemental package released on May 7, 2013, which reflects the Company's newly defined non-GAAP measures, and the first quarter fiscal 2014 earnings release dated July 24, 2013, all of which are available on our website (http://ca.com/invest).
Prior year segment results and non-GAAP results have been adjusted for internally developed software.
Certain non-material differences may arise versus actual from impact of rounding.
(1) Constant currency information is presented to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than US dollars are converted into US dollars at the exchange rate in effect on the last day of the prior fiscal year (i.e., March 31, 2013, March 31, 2012 and March 31, 2011, respectively). Constant currency excludes the impacts from the Company's hedging program. The constant currency calculation for annualized subscription and maintenance bookings is calculated by dividing the subscription and maintenance bookings in constant currency by the weighted average subscription and maintenance duration in years.
(2) Amounts include value added taxes and sales taxes.
(3) Amounts include interest, restructuring and miscellaneous receipts and disbursements.
(4) All adjustments are reflected on a pre-tax basis.
(5) Certain professional services bookings under non-committed customer contracts where the customer does not fully utilize the contractual value of services may not result in future revenue. In such cases, adjustments are reflected in the revenue backlog.
(6) The weighted average subscription and maintenance duration in years (also referred to as contract length) reflects the average duration of all subscription and maintenance agreements executed during any given reporting period weighted by each agreement's contract value.