



CA Technologies
Supplemental Financial Information
Third Quarter Ended December 31, 2012

(unaudited)
(in millions, except per share amounts and where otherwise noted)

Revenue	Q1-11	Q2-11	Q3-11	Q4-11	FY 2011	Q1-12	Q2-12	Q3-12	Q4-12	FY 2012	Q1-13	Q2-13	Q3-13	YTD-2013
Total Revenue	\$ 1,069	\$ 1,088	\$ 1,144	\$ 1,128	\$ 4,429	\$ 1,163	\$ 1,200	\$ 1,263	\$ 1,188	\$ 4,814	\$ 1,145	\$ 1,152	\$ 1,195	\$ 3,492
y/y change	5%	5%	4%	5%	5%	9%	10%	10%	5%	9%	-2%	-4%	-5%	-4%
y/y change - Constant Currency ⁽¹⁾	4%	6%	5%	4%	5%	4%	5%	10%	6%	7%	1%	0%	-4%	-1%
North America Revenue	\$ 655	\$ 664	\$ 686	\$ 689	\$ 2,694	\$ 716	\$ 735	\$ 791	\$ 748	\$ 2,990	\$ 726	\$ 730	\$ 745	\$ 2,201
% of Total Revenue	61%	61%	60%	61%	61%	62%	61%	63%	63%	62%	63%	63%	62%	63%
International Revenue	\$ 414	\$ 424	\$ 458	\$ 439	\$ 1,735	\$ 447	\$ 465	\$ 472	\$ 440	\$ 1,824	\$ 419	\$ 422	\$ 450	\$ 1,291
% of Total Revenue	39%	39%	40%	39%	39%	38%	39%	37%	37%	38%	37%	37%	38%	37%
Operating Margin														
GAAP Operating Margin	30%	28%	29%	27%	28%	29%	28%	33%	25%	29%	33%	29%	31%	31%
y/y change - Points	-2 pts.	-4 pts.	-3 pts.	+6 pts.	-1 pt.	-1 pt.	+0 pts.	+4 pts.	-2 pts.	+1 pt.	+4 pts.	+1 pt.	-2 pts.	+1 pt.
Non-GAAP Operating Margin	34%	35%	34%	32%	34%	36%	32%	38%	32%	34%	38%	35%	36%	36%
y/y change - Points	-3 pts.	-2 pts.	-2 pts.	+6 pts.	+0 pts.	+2 pts.	-3 pts.	+4 pts.	+0 pts.	+0 pts.	+2 pts.	+3 pts.	-2 pts.	+1 pts.
Earnings Per Share														
GAAP Diluted EPS from Continuing Operations	\$ 0.43	\$ 0.43	\$ 0.38	\$ 0.37	\$ 1.60	\$ 0.45	\$ 0.47	\$ 0.54	\$ 0.45	\$ 1.90	\$ 0.51	\$ 0.48	\$ 0.55	\$ 1.53
y/y change	19%	8%	-22%	95%	10%	5%	9%	42%	22%	19%	13%	2%	2%	5%
y/y change - Constant Currency ⁽¹⁾	8%	16%	-19%	90%	12%	7%	-7%	39%	19%	14%	11%	15%	4%	10%
Non-GAAP Diluted EPS from Continuing Operations	\$ 0.45	\$ 0.48	\$ 0.50	\$ 0.48	\$ 1.92	\$ 0.55	\$ 0.51	\$ 0.65	\$ 0.56	\$ 2.27	\$ 0.63	\$ 0.59	\$ 0.63	\$ 1.85
y/y change	2%	9%	11%	30%	12%	22%	6%	30%	17%	18%	15%	16%	-3%	8%
y/y change - Constant Currency ⁽¹⁾	1%	12%	12%	33%	13%	23%	-1%	28%	10%	13%	16%	22%	-2%	11%
Billings														
Total Billings ⁽²⁾	\$ 814	\$ 886	\$ 1,392	\$ 1,417	\$ 4,509	\$ 956	\$ 940	\$ 1,373	\$ 1,648	\$ 4,917	\$ 792	\$ 853	\$ 1,454	\$ 3,099
y/y change	-17%	7%	17%	0%	2%	17%	6%	-1%	16%	9%	-17%	-9%	6%	-5%
Cash Flow from Continuing Operations - Direct Method														
Cash Collections From Billings ⁽²⁾	\$ 1,112	\$ 903	\$ 1,272	\$ 1,487	\$ 4,774	\$ 1,262	\$ 978	\$ 1,164	\$ 1,738	\$ 5,142	\$ 1,179	\$ 836	\$ 1,342	\$ 3,357
Vendor Disbursements and Payroll ⁽²⁾	(864)	(709)	(726)	(776)	(3,075)	(887)	(778)	(757)	(813)	(3,235)	(918)	(708)	(708)	(2,334)
Income Tax (Payments) Receipts, Net	(87)	(47)	(27)	(61)	(222)	(198)	(23)	(31)	(168)	(420)	(125)	(25)	(40)	(190)
Other Disbursements, Net	(39)	(18)	(27)	(16)	(100)	(34)	13	20	19	18	47	(14)	(28)	5
Cash Flow from Continuing Operations	\$ 122	\$ 129	\$ 492	\$ 634	\$ 1,377	\$ 143	\$ 190	\$ 396	\$ 776	\$ 1,505	\$ 183	\$ 89	\$ 566	\$ 838
y/y change	-53%	13%	49%	0%	3%	17%	47%	-20%	22%	9%	28%	-53%	43%	15%
y/y change - Constant Currency ⁽¹⁾	-52%	16%	49%	1%	3%	2%	37%	-19%	20%	6%	10%	-50%	42%	12%
Adjustments ⁽³⁾														
Restructuring & Other Payments	29	14	11	8	62	5	3	5	3	16	3	3	7	13
Adjusted Cash Flow from Continuing Operations	\$ 151	\$ 143	\$ 503	\$ 642	\$ 1,439	\$ 148	\$ 193	\$ 401	\$ 779	\$ 1,521	\$ 186	\$ 92	\$ 573	\$ 851
y/y change	-46%	13%	48%	0%	4%	-2%	35%	-20%	21%	6%	26%	-52%	43%	15%
Income Tax (Payments) Receipts, Net	87	47	27	61	222	198	23	31	168	420	125	25	40	190
Pre-Tax Adjusted Cash Flow from Continuing Operations	\$ 238	\$ 190	\$ 530	\$ 703	\$ 1,661	\$ 346	\$ 216	\$ 432	\$ 947	\$ 1,941	\$ 311	\$ 117	\$ 613	\$ 1,041
y/y change	-41%	4%	46%	-9%	-3%	45%	14%	-18%	35%	17%	-10%	-46%	42%	5%
Free Cash Flow														
Cash Flow from Continuing Operations	\$ 122	\$ 129	\$ 492	\$ 634	\$ 1,377	\$ 143	\$ 190	\$ 396	\$ 776	\$ 1,505	\$ 183	\$ 89	\$ 566	\$ 838
Less Property and Equipment	(25)	(22)	(26)	(19)	(92)	(19)	(21)	(13)	(19)	(72)	(22)	(10)	(9)	(41)
Less Capitalized Software Development	(42)	(31)	(43)	(54)	(170)	(50)	(46)	(41)	(43)	(180)	(36)	(42)	(44)	(122)
Free Cash Flow	\$ 55	\$ 76	\$ 423	\$ 561	\$ 1,115	\$ 74	\$ 123	\$ 342	\$ 714	\$ 1,253	\$ 125	\$ 37	\$ 513	\$ 675
Bookings														
Total Subscription and Maintenance Bookings	\$ 619	\$ 848	\$ 1,084	\$ 1,705	\$ 4,256	\$ 688	\$ 761	\$ 1,035	\$ 1,292	\$ 3,776	\$ 383	\$ 626	\$ 1,034	\$ 2,043
Total Software Fees & Other Bookings	48	73	80	85	286	69	87	149	118	423	81	105	113	299
Subtotal Product Bookings	\$ 667	\$ 921	\$ 1,164	\$ 1,790	\$ 4,542	\$ 757	\$ 848	\$ 1,184	\$ 1,410	\$ 4,199	\$ 464	\$ 731	\$ 1,147	\$ 2,342
y/y change	-39%	8%	-6%	37%	1%	13%	-8%	2%	-21%	9%	-39%	-14%	-3%	-16%
Professional Services Bookings ⁽⁴⁾	65	80	102	99	346	108	124	100	132	464	89	106	114	309
Total Bookings	\$ 732	\$ 1,001	\$ 1,266	\$ 1,889	\$ 4,888	\$ 865	\$ 972	\$ 1,284	\$ 1,542	\$ 4,663	\$ 553	\$ 837	\$ 1,261	\$ 2,651
y/y change	-37%	10%	-6%	33%	1%	18%	-3%	1%	-18%	-5%	-36%	-14%	-2%	-15%
y/y change - Constant Currency ⁽¹⁾	-35%	12%	-4%	31%	2%	11%	-4%	2%	-17%	-5%	-34%	-13%	-2%	-14%
Weighted Average Subscription and Maintenance Duration in Years ⁽⁵⁾	2.92	3.47	3.20	3.82	3.46	3.28	3.59	3.53	3.41	3.46	2.79	3.11	2.97	2.98
Annualized Subscription & Maintenance Bookings	212	244	339	446	1,230	210	212	293	379	1,091	137	201	348	686
y/y change	-16%	-3%	-7%	22%	1%	-1%	-13%	-14%	-15%	-11%	-35%	-5%	19%	-4%
y/y change - Constant Currency ⁽¹⁾	-13%	-1%	-6%	21%	1%	-7%	-14%	-12%	-14%	-12%	-32%	-4%	19%	-2%
Segment Reporting														
Revenue:														
Mainframe Solutions	\$ 615	\$ 615	\$ 628	\$ 621	\$ 2,479	\$ 646	\$ 655	\$ 682	\$ 629	\$ 2,612	\$ 628	\$ 619	\$ 622	\$ 1,869
y/y change	-1%	5%	7%	9%	1%	5%	7%	9%	1%	5%	-3%	-5%	-9%	-6%
y/y change - Constant Currency ⁽¹⁾	-1%	1%	2%	9%	2%	3%	0%	-2%	3%	0%	-2%	-8%	-7%	-3%
Enterprise Solutions	376	394	428	425	1,623	427	449	478	466	1,820	426	438	476	1,340
y/y change	14%	14%	14%	12%	10%	12%	0%	-2%	0%	12%	0%	-2%	0%	-1%
y/y change - Constant Currency ⁽¹⁾	13%	9%	9%	11%	10%	10%	2%	1%	0%	10%	2%	1%	0%	1%
Services	78	79	88	82	327	90	96	103	93	382	91	95	97	283
y/y change	14%	15%	22%	17%	13%	17%	13%	17%	13%	17%	1%	-1%	-6%	-2%
y/y change - Constant Currency ⁽¹⁾	13%	9%	16%	15%	14%	9%	16%	15%	14%	14%	4%	3%	-5%	1%
Operating Margin:														
Mainframe Solutions	54%	57%	54%	52%	54%	57%	53%	59%	56%	56%	59%	60%	60%	60%
y/y change - Points	+0 pts.	+3 pts.	-4 pts.	+5 pts.	+4 pts.	+2 pts.	+2 pts.	+5 pts.	+4 pts.	+2 pts.	+2 pts.	+7 pts.	+1 pt.	+3 pts.
Enterprise Solutions	7%	8%	9%	7%	8%	11%	6%	12%	5%	8%	16%	6%	11%	11%
y/y change - Points	+3 pts.	+4 pts.	-2 pts.	+3 pts.	-2 pts.	+0 pts.	+5 pts.	+0 pts.	+0 pts.	+0 pts.	+5 pts.	+0 pts.	-1 pt.	+1 pt.
Services	5%	3%	10%	2%	5%	5%	2%	4%	11%	6%	4%	6%	4%	5%
y/y change - Points	+2 pts.	-3 pts.	+1 pt.	+1 pt.	+4 pts.	+1 pt.	+1 pt.	+4 pts.	+1 pt.	+1 pt.	+2 pts.	+2 pts.	-7 pts.	-1 pt.

Balance Sheet	Q1-11	Q2-11	Q3-11	Q4-11	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13
Cash, Cash Equivalents and Investments	\$ 2,476	\$ 2,525	\$ 2,685	\$ 3,228	\$ 2,950	\$ 2,382	\$ 2,539	\$ 2,679	\$ 2,541	\$ 2,248	\$ 2,548
Notional Pooling Balance Outstanding	-	-	-	-	68	61	120	139	140	164	140
Total Debt	1,558	1,567	1,555	1,551	1,307	1,310	1,309	1,301	1,298	1,294	1,301
Net Cash	\$ 918	\$ 958	\$ 1,130	\$ 1,677	\$ 1,575	\$ 1,011	\$ 1,110	\$ 1,239	\$ 1,103	\$ 790	\$ 1,107

Revenue Backlog	Q1-11	Q2-11	Q3-11	Q4-11	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13
Revenue to be Recognized <12 months - Current	\$ 3,370	\$ 3,418	\$ 3,551	\$ 3,724	\$ 3,699	\$ 3,546	\$ 3,576	\$ 3,714	\$ 3,527	\$ 3,453	\$ 3,495
y/y change	2%	3%	4%	7%	10%	4%	1%	0%	-5%	-3%	-2%
y/y change - Constant Currency ⁽¹⁾	4%	4%	4%	5%	4%	3%	2%	1%	-1%	-2%	-2%
Revenue to be Recognized >12 months - Noncurrent	4,270	4,355	4,411	5,036	4,809	4,521	4,508	4,759	4,244	4,007	3,993
y/y change	-1%	1%	0%	8%	13%	4%	2%	-6%	-12%	-11%	-11%
y/y change - Constant Currency ⁽¹⁾	1%	2%	0%	6%	7%	4%	3%	-4%	-9%	-11%	-12%
Total Revenue Backlog	\$ 7,640	\$ 7,773	\$ 7,962	\$ 8,760	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488
y/y change	0%	2%	2%	8%	11%	4%	2%	-3%	-9%	-8%	-7%
y/y change - Constant Currency ⁽¹⁾	2%	2%	2%	6%	6%	4%	2%	-2%	-5%	-7%	-8%
Deferred Revenue - Billed or Collected	\$ 3,182	\$ 3,074	\$ 3,291	\$ 3,566	\$ 3,381	\$ 3,038	\$ 3,124	\$ 3,630	\$ 3,195	\$ 2,927	\$ 3,191
y/y change	-5%	-3%	2%	0%	6%	-1%	-5%	2%	-6%	-4%	2%
Unearned Revenue yet to be Billed	4,458	4,699	4,671	5,194	5,127	5,029	4,960	4,843	4,576	4,533	4,297
y/y change	4%	6%	1%	14%	15%	7%	6%	-7%	-11%	-10%	-13%
Total Revenue Backlog	\$ 7,640	\$ 7,773	\$ 7,962	\$ 8,760	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488
y/y change	0%	2%	2%	8%	11%	4%	2%	-3%	-9%	-8%	-7%

Billings Backlog	Q1-11	Q2-11	Q3-11	Q4-11	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13
Amounts to be Billed - Current	\$ 1,908	\$ 1,963	\$ 2,033	\$ 2,234	\$ 2,233	\$ 2,171	\$ 2,237	\$ 2,220	\$ 2,208	\$ 2,179	\$ 2,134
y/y change	8%	6%	3%	19%	17%	11%	10%	-1%	-1%	0%	-5%
y/y change - Constant Currency ⁽¹⁾	10%	6%	2%	16%	11%	11%	11%	1%	2%	1%	-6%
Amounts to be Billed - Noncurrent	2,550	2,736	2,638	2,960	2,894	2,858	2,723	2,623	2,368	2,354	2,163
y/y change	2%	6%	0%	10%	13%	4%	3%	-11%	-18%	-18%	-21%
y/y change - Constant Currency ⁽¹⁾	4%	6%	0%	8%	8%	5%	4%	-10%	-16%	-17%	-21%
Total Billings Backlog	\$ 4,458	\$ 4,699	\$ 4,671	\$ 5,194	\$ 5,127	\$ 5,029	\$ 4,960	\$ 4,843	\$ 4,576	\$ 4,533	\$ 4,297
y/y change	4%	6%	1%	14%	15%	7%	6%	-7%	-11%	-10%	-13%
y/y change - Constant Currency ⁽¹⁾	6%	6%	1%	11%	10%	8%	7%	-5%	-8%	-10%	-14%

Expected Future Cash Collections	Q1-11	Q2-11	Q3-11	Q4-11	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13
Total Billings Backlog	\$ 4,458	\$ 4,699	\$ 4,671	\$ 5,194	\$ 5,127	\$ 5,029	\$ 4,960	\$ 4,843	\$ 4,576	\$ 4,533	\$ 4,297
Trade Accounts Receivable, Net	638	697	866	849	587	601	840	902	491	584	786
Total Expected Cash Collections	\$ 5,096	\$ 5,396	\$ 5,537	\$ 6,043	\$ 5,724	\$ 5,630	\$ 5,800	\$ 5,745	\$ 5,067	\$ 5,117	\$ 5,083
y/y change	2%	3%	-1%	9%	12%	4%	5%	-5%	-11%	-9%	-12%

Roll Forward of Revenue Backlog	Q1-11	Q2-11	Q3-11	Q4-11	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13
Opening Revenue Backlog	\$ 8,125	\$ 7,640	\$ 7,773	\$ 7,962	\$ 8,760	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460
Total Bookings	732	1,001	1,266	1,889	865	972	1,284	1,542	553	837	1,261
Total Revenue	(1,069)	(1,088)	(1,144)	(1,128)	(1,163)	(1,200)	(1,263)	(1,188)	(1,145)	(1,152)	(1,195)
FX Impact & Other	(148)	220	67	37	46	(213)	(4)	35	(110)	4	(38)
Closing Revenue Backlog	\$ 7,640	\$ 7,773	\$ 7,962	\$ 8,760	\$ 8,508	\$ 8,067	\$ 8,084	\$ 8,473	\$ 7,771	\$ 7,460	\$ 7,488

Footnotes:

For reconciliations of prior period non-GAAP metrics to their comparable GAAP metric, please see the tables accompanying the first quarter fiscal 2012 earnings release dated July 20, 2011, the second quarter fiscal 2012 earnings release dated October 26, 2011, the third quarter fiscal 2012 earnings release dated January 24, 2012, the fourth quarter fiscal 2012 earnings release dated May 10, 2012, and the first quarter fiscal 2013 earnings release dated July 26, 2012, and the second quarter fiscal 2013 earnings release dated October 25, 2012, all of which are available on our website (<http://ca.com/invest>).

Certain non-material differences may arise versus actual from impact of rounding.

(1) Constant currency information is presented to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than US dollars are converted into US dollars at the exchange rate in effect on March 31, 2012, which was the last day of our prior fiscal year. Constant currency excludes the impacts from the Company's hedging program. The constant currency calculation for annualized subscription and maintenance bookings is calculated by dividing the subscription and maintenance bookings in constant currency by the weighted average subscription and maintenance duration in years.

(2) Amounts include VAT and Sales Taxes.

(3) All adjustments are reflected on a pre-tax basis.

(4) Certain professional services bookings under non-committed customer contracts where the customer does not fully utilize the contractual value of services may not result in future revenue. In such cases, adjustments are reflected in the revenue backlog.

(5) The weighted average subscription and maintenance duration in years (also referred to as contract length) reflects the average duration of all subscription and maintenance agreements executed during any given reporting period weighted by each agreement's contract value.