

CA Technologies Factsheet

agility
made possible™



CA Technologies provides IT management solutions that help customers manage and secure complex IT environments to support agile business services. Organizations leverage CA Technologies software and SaaS solutions to accelerate innovation, transform infrastructure and secure data and identities, from the data center to the cloud.

What we do

For more than 35 years, CA Technologies has provided businesses the ability and expertise to optimize their technologies by simplifying the complexities of diverse, continually changing IT environments.

Fast facts

\$4.8 billion

in revenues for fiscal year 2012

- Invests more than \$600 million each year in software development
- Approximately 5,900 employees dedicated to design and support of software solutions
- Generated more than \$1 billion in cash flow from operations in each of the past 10 years
- Approximately 13,600 employees in 45 countries
- Counts the majority of the Global Fortune 500 as customers

Our opportunity

6.0% CAGR



Total addressable market (\$ in billions)

CA Technologies holds a large share of the approximately \$33 billion IT management software market, which is estimated to be a \$42.5 billion market by 2015.

Source: CA Served Available Market (January 2012; Corporate Strategy)

Our vision

To accelerate innovation by leveraging new technology and the cloud; transform IT management to manage complexity and free up resources; and secure information, access and identities to reduce risk.

CA Technologies performance indicators

The following are some quantitative performance indicators we use to assess our financial results and condition period-over-period (in millions, except margin percentages and per share amounts).

Product	Q3FY2013	Q3FY2012	Change	FY2012	FY2011	Change
Revenue	\$1,195	\$1,263	-5%	\$4,814	\$4,429	9%
GAAP operating margin	31%	33%	-2 points	29%	28%	+1 point
GAAP income from continuing operations	\$251	\$263	-5%	\$938	\$823	14%
GAAP diluted EPS from continuing operations	\$0.55	\$0.54	2%	\$1.90	\$1.60	19%
Cash flow from continuing operations	\$566	\$396	43%	\$1,505	\$1,377	9%
Cash, cash equivalents and investments	\$2,548	\$2,539	0%	\$2,679	\$3,228	-17%
Total debt	\$1,301	\$1,309	-1%	\$1,301	\$1,551	-16%
Net cash*	\$1,107	\$1,110	0%	\$1,239	\$1,677	-26%

*Cash, cash equivalents and investments less total debt and notional pooling arrangement

Contact CA Technologies

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Our leadership

Technology: CA Technologies is a leader in enterprise IT management—a critical need for customers to deliver IT services in faster and more flexible ways to make agility possible. As of March 31, 2012, we hold more than 700 patents worldwide, with more than 700 patents pending and we invest more than \$600 million each year in software development.

Customers: We serve the majority of the Global Fortune 500, as well as government organizations, educational institutions and thousands of other companies in diverse industries worldwide. Our customer success lifecycle program brings together professional services, education, support, communities and partners to help customers from software installation through use. Our efforts are intended to provide a positive customer experience and increase customer loyalty.

People: Strong management team with deep, broad backgrounds from successful Fortune 500 as well as start-up companies. Management members have solid, individual track records in the technology industry and the global marketplace.

Our advantage

For more than 35 years, CA Technologies has helped customers transform the highly complex “silos” that characterize vertically disparate IT functions. We stand apart in the industry for our deep expertise in managing and securing complex and heterogeneous IT environments, the critical enabler to deliver IT services in faster and more flexible ways to make agility possible.

We provide industry-leading solutions that make it possible for customers to:

- Get greater productivity out of their existing infrastructure
- Confidently adopt, deliver and manage their virtual services
- Build internal clouds, move to external clouds and source IT resources in new ways
- Deliver services to the business in new and innovative ways with great speed and flexibility

Our difference

Only CA Technologies can deliver these goals across the service lifecycle—from portfolio planning and service modeling in pre-production, to service assembly, automation, assurance, and management in production. And we're the only one that can do all of this across our customers' choice of platforms, technologies, and vendors.

Our focus

We are focused on providing world class IT management solutions to our broad customer base. We are driving our next level of growth by focusing on areas that enable IT to respond to business needs and allow customers to bridge the environments of today to those of tomorrow:

- Service Virtualization
- Portfolio Transformation
- Agile Cloud Delivery
- Service Assurance
- Infrastructure Management
- Mainframe Modernization and Optimization
- Energy and Sustainability
- Secure enablement of online business

We help customers to deliver business services faster, cheaper and safer, so they can devote fewer resources to maintaining technology and focus on improving productivity with new technologies that will help them out innovate the competition. At CA Technologies, we make agility possible.

Note: This material is for informational purposes only and is current as of January 2013. This fact sheet should not be construed as an offer to sell or solicitation of an offer to buy CA securities and is qualified in its entirety by CA's most recent filings on Form 10-K, Form 10-Q and Form 8-K. Also, certain information in this fact sheet is forward looking and is subject to risks, uncertainties and other factors, which may cause actual results or events to differ materially from those which may be indicated by such forward-looking information. Readers are encouraged to review our recent filings, referred to in the preceding sentence, for discussions of forward-looking information and risks and uncertainties.