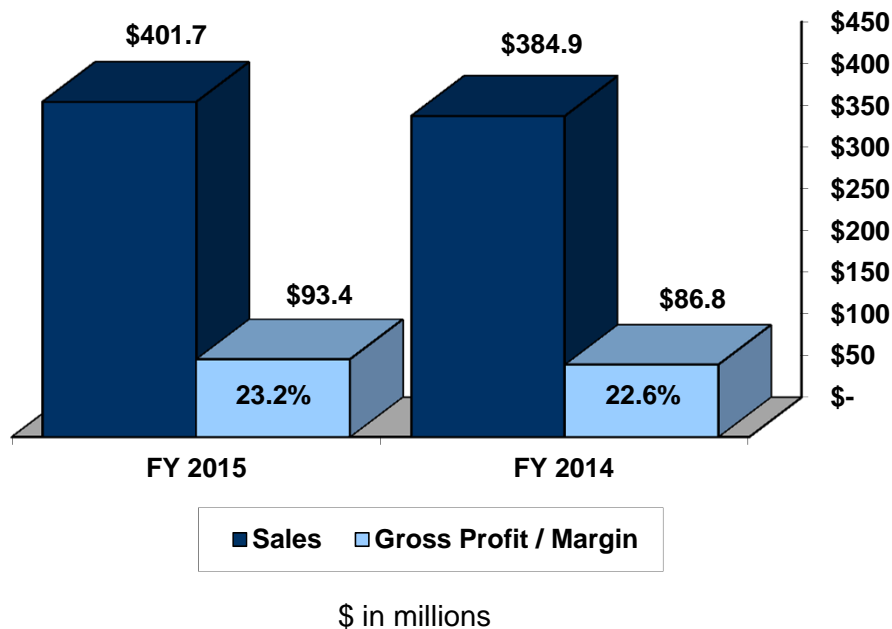


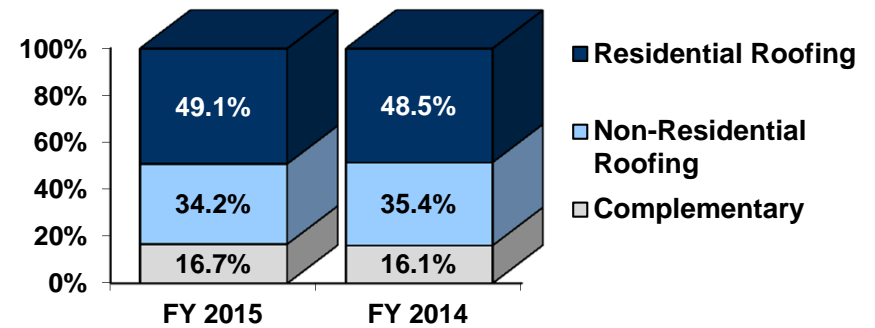


Quarterly Results

Existing Market Sales, Gross Profit & Gross Margin



Existing Market Product Mix



Organic Sales Growth (Decline)

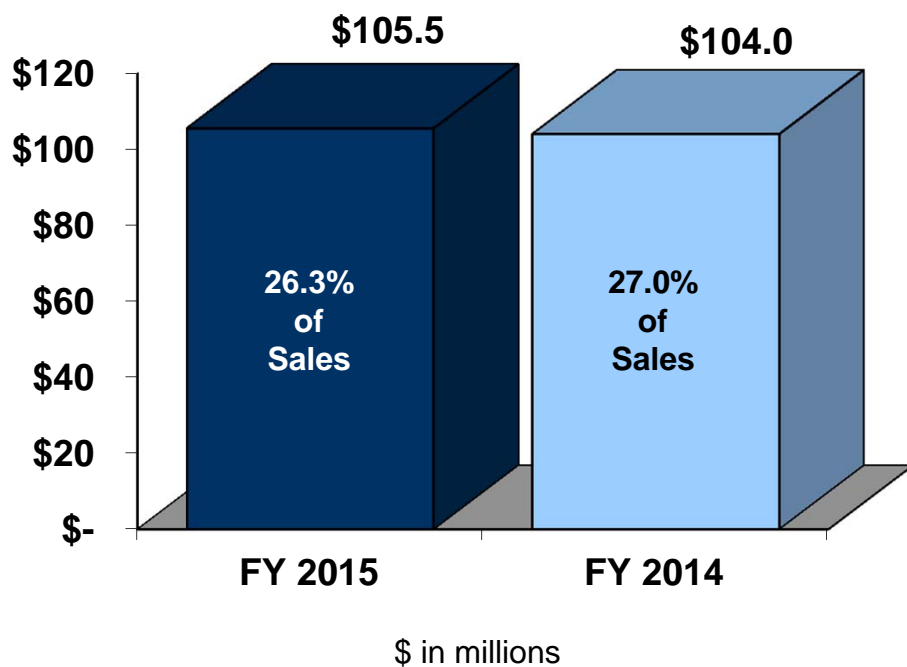
Northeast	(3.2)%
Mid-Atlantic	3.9%
Southeast	(10.0)%
Southwest	(11.2)%
Midwest	27.7%
West	30.2%
Canada	8.5%
Total	4.4%

Existing Market results above exclude branches acquired during the four quarters prior to the start of the second quarter of Fiscal 2015.



Quarterly Results

Existing Market Operating Expenses



Operating Expense Incr. (Decr.)

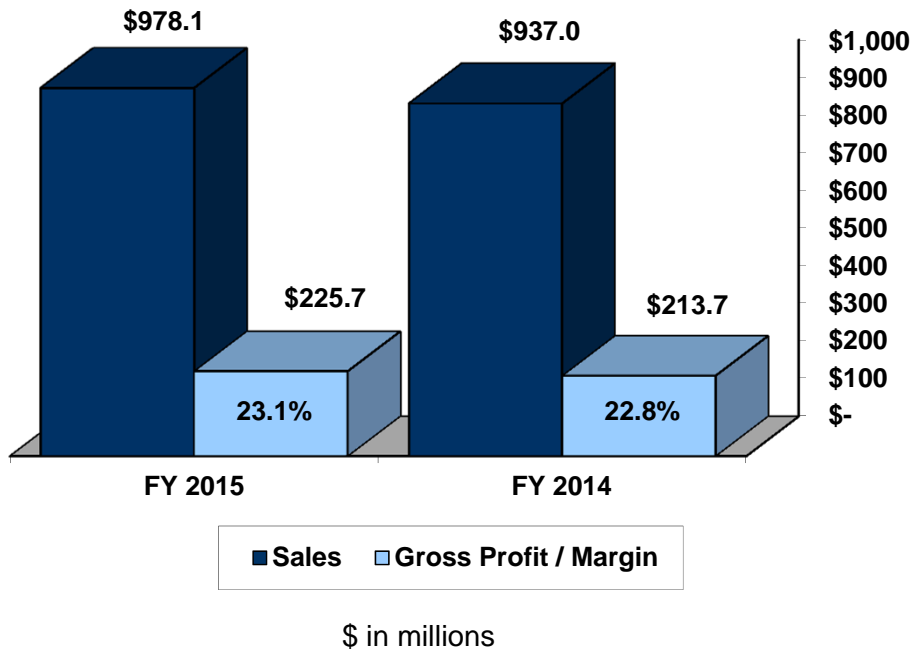
New Greenfield branch investments	\$ 4.7
Selling, G&A, and warehouse expense	(1.0)
Lower stock compensation expense	(0.9)
Improvement in allowance for uncollectible accts.	(0.8)
Amortization	(0.5)
Total	\$ 1.5

Existing Market results above exclude branches acquired during the four quarters prior to the start of the second quarter of Fiscal 2015.

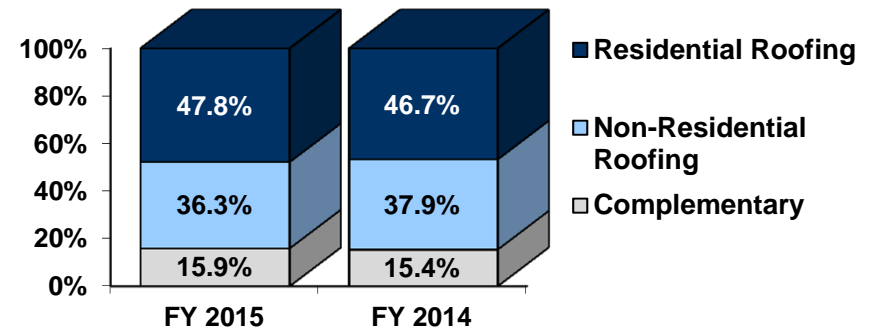


Year-to-Date Results

Existing Market Sales, Gross Profit & Gross Margin



Existing Market Product Mix



Organic Sales Growth (Decline)

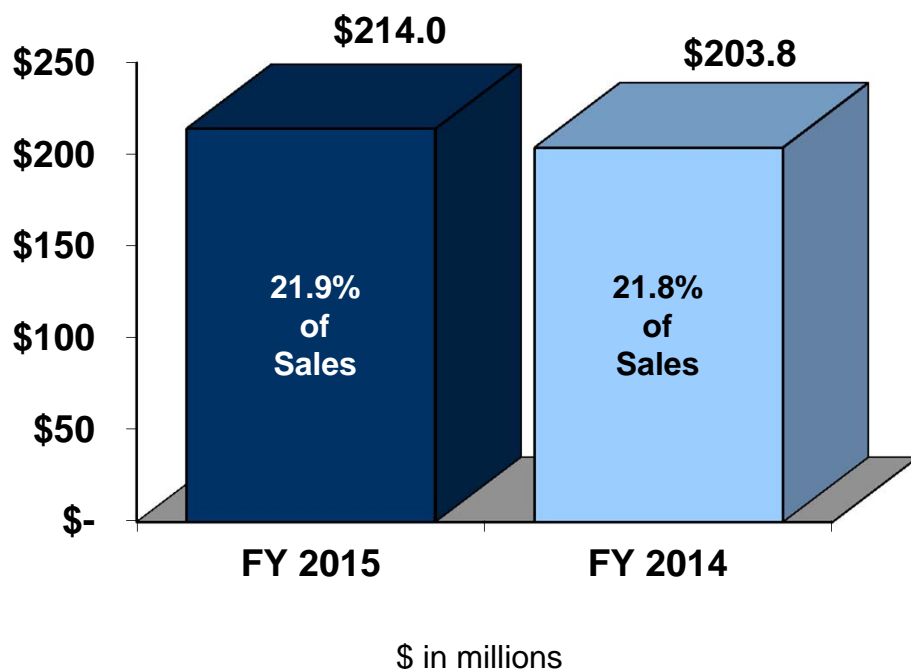
Northeast	7.0%
Mid-Atlantic	4.6%
Southeast	(6.8)%
Southwest	(9.6)%
Midwest	18.8%
West	11.7%
Canada	7.4%
Total	4.4%

Existing Market results above exclude branches acquired during the four quarters prior to the start of Fiscal 2015.



Year-to-Date Results

Existing Market Operating Expenses



Operating Expense Incr. (Decr.)

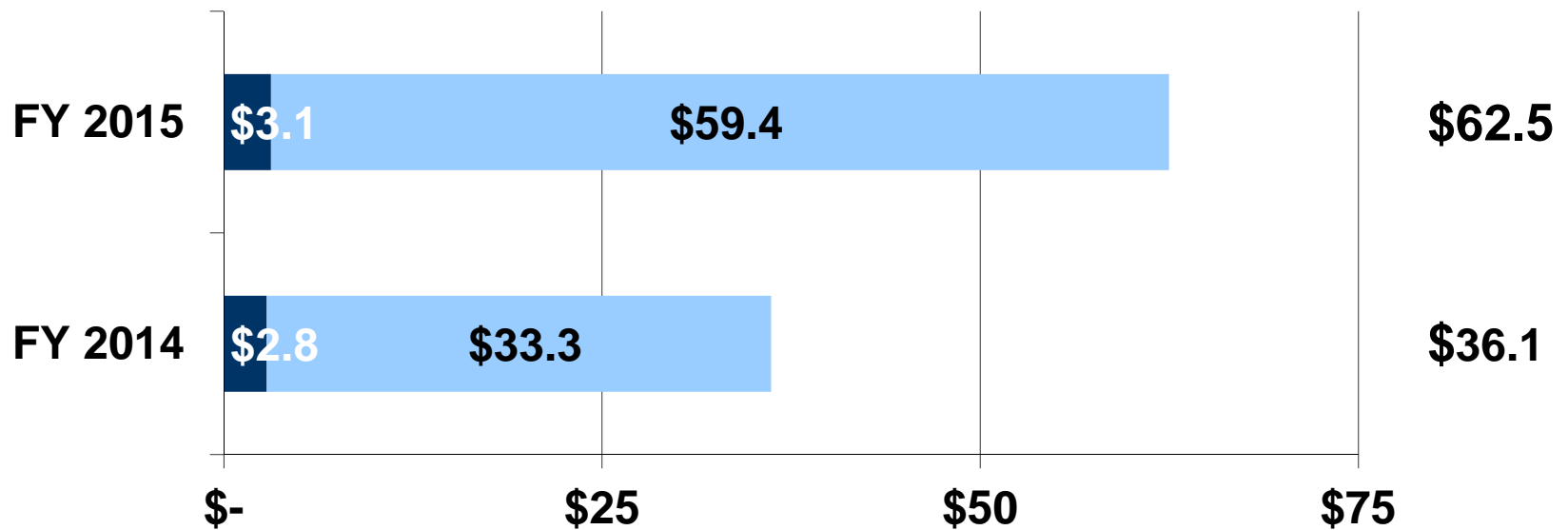
New Greenfield branch investments	\$ 10.9
Selling, G&A, and warehouse expense	2.6
Lower stock compensation expense	(1.4)
Amortization	(1.1)
Improvement in allowance for uncollectible accts.	(0.9)
Total	\$ 10.2

Existing Market results above exclude branches acquired during the four quarters prior to the start of Fiscal 2015.



Year-to-Date Results

Cash Flow From Operations



■ Net Income

■ Non-Cash & Working Capital Adjustments

\$ in millions