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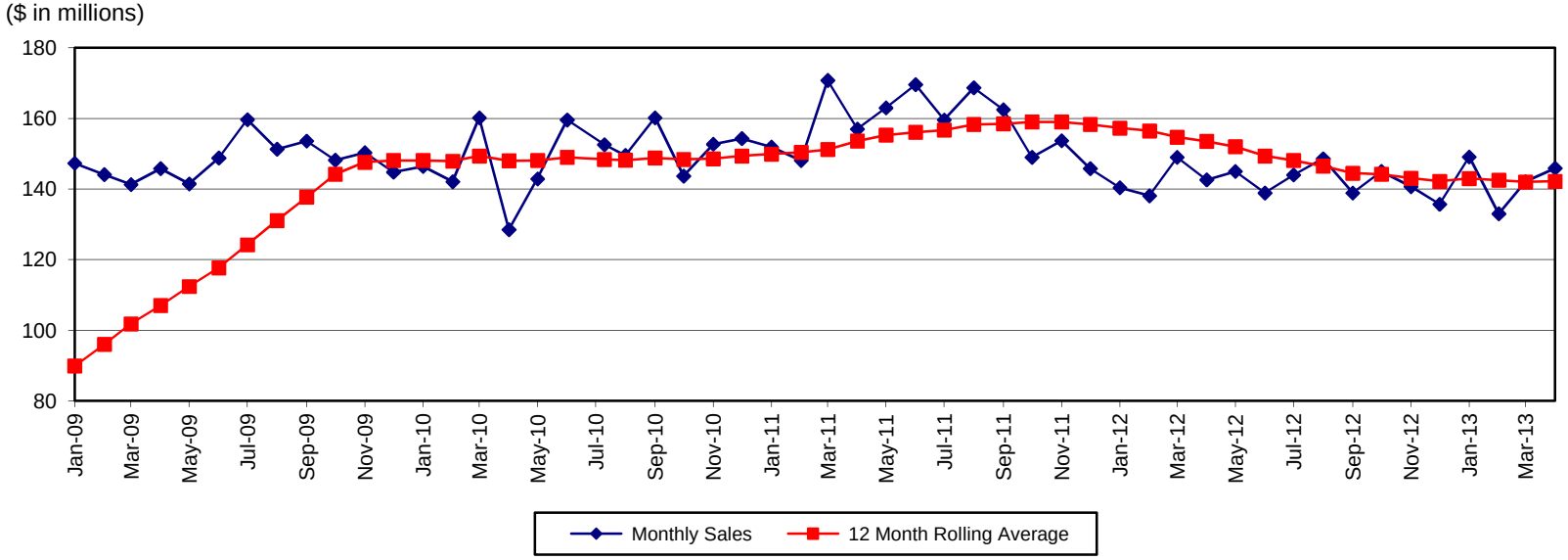
Ashland Water Technologies Sales



Monthly Sales ($ in millions)

	2009	2010	2011	2012	2013
Jan	147.3	146.4	151.9	140.4	149.1
Feb	144.1	142.1	148.1	138.1	133.0
Mar	141.3	160.2	170.8	149.0	142.1
Apr	145.8	128.5	157.0	142.6	145.9
May	141.5	142.9	163.0	145.0	
Jun	148.8	159.6	169.6	138.9	
Jul	159.7	152.6	159.6	144.0	
Aug	151.3	149.5	168.7	148.6	
Sep	153.6	160.2	162.5	138.9	
Oct	148.2	143.7	149.0	145.0	
Nov	150.3	152.7	153.7	140.7	
Dec	144.8	154.3	145.8	135.7	

12 Month Rolling Average ($ in millions)

	2009	2010	2011	2012	2013
Jan	89.9	148.1	149.9	157.3	143.0
Feb	96.0	147.9	150.4	156.5	142.5
Mar	101.8	149.4	151.2	154.7	142.0
Apr	107.0	148.0	153.6	153.5	142.2
May	112.4	148.1	155.3	152.0	
Jun	117.7	149.0	156.1	149.4	
Jul	124.2	148.4	156.7	148.1	
Aug	131.1	148.2	158.3	146.5	
Sep	137.7	148.8	158.5	144.5	
Oct	144.2	148.4	159.0	144.2	
Nov	147.6	148.6	159.0	143.1	
Dec	148.1	149.4	158.3	142.2	

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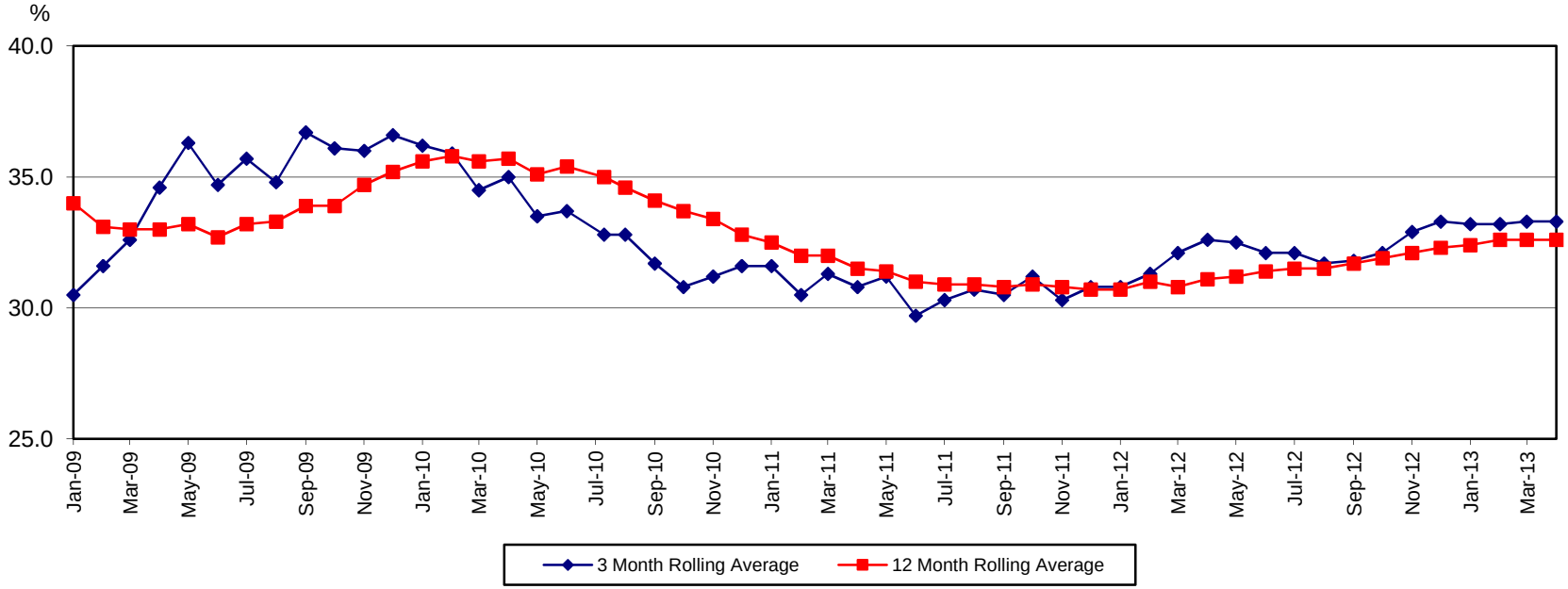
Ashland Water Technologies Gross Profit %



3 Month Rolling Average (%)

	2009	2010	2011	2012	2013
Jan	30.5	36.2	31.6	30.8	33.2
Feb	31.6	35.9	30.5	31.3	33.2
Mar	32.6	34.5	31.3	32.1	33.3
Apr	34.6	35.0	30.8	32.6	33.3
May	36.3	33.5	31.2	32.5	
Jun	34.7	33.7	29.7	32.1	
Jul	35.7	32.8	30.3	32.1	
Aug	34.8	32.8	30.7	31.7	
Sep	36.7	31.7	30.5	31.8	
Oct	36.1	30.8	31.2	32.1	
Nov	36.0	31.2	30.3	32.9	
Dec	36.6	31.6	30.8	33.3	

12 Month Rolling Average (%)

	2009	2010	2011	2012	2013
Jan	34.0	35.6	32.5	30.7	32.4
Feb	33.1	35.8	32.0	31.0	32.6
Mar	33.0	35.6	32.0	30.8	32.6
Apr	33.0	35.7	31.5	31.1	32.6
May	33.2	35.1	31.4	31.2	
Jun	32.7	35.4	31.0	31.4	
Jul	33.2	35.0	30.9	31.5	
Aug	33.3	34.6	30.9	31.5	
Sep	33.9	34.1	30.8	31.7	
Oct	33.9	33.7	30.9	31.9	
Nov	34.7	33.4	30.8	32.1	
Dec	35.2	32.8	30.7	32.3	

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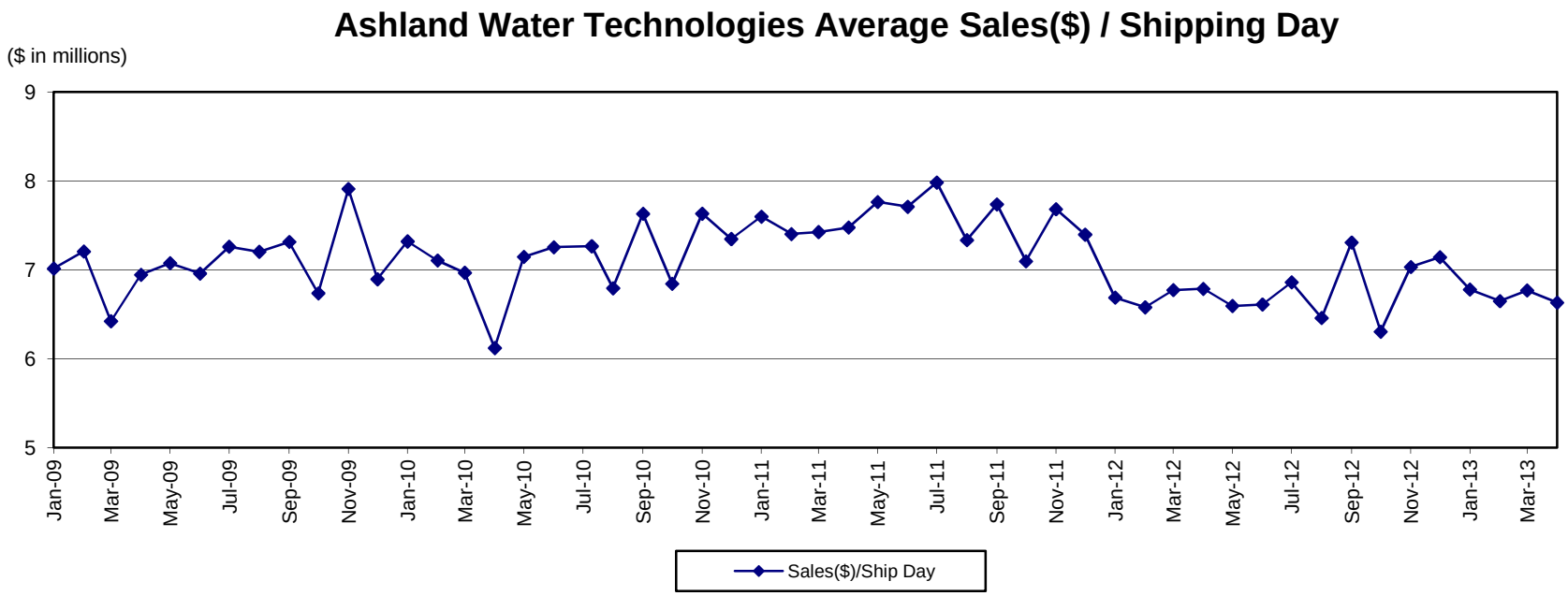

Average Sales per Shipping Day ($ in millions)

	2009	2010	2011	2012	2013
Jan	7.014	7.320	7.599	6.687	6.778
Feb	7.206	7.106	7.403	6.579	6.649
Mar	6.422	6.967	7.425	6.772	6.768
Apr	6.945	6.121	7.476	6.787	6.632
May	7.075	7.146	7.763	6.594	
Jun	6.959	7.255	7.710	6.611	
Jul	7.260	7.266	7.983	6.860	
Aug	7.203	6.794	7.334	6.458	
Sep	7.314	7.630	7.737	7.309	
Oct	6.737	6.843	7.097	6.305	
Nov	7.911	7.633	7.683	7.033	
Dec	6.895	7.347	7.397	7.142	