



## **Airgas Signs Three-Year Supply Contract with TDIndustries**

### ***Will Supply Industrial Gases, Welding and Safety Products, Plus Products and Services from Airgas' Oilind Safety and Red-D-Arc Companies***

**RADNOR, PA - March 1, 2011** - Airgas, Inc. (NYSE: ARG) today announced that it has signed a three-year supply agreement with TDIndustries, the south's leading mechanical construction and facilities operations services provider. Airgas will provide the Dallas, TX-based company with industrial gases, and welding and safety products, as well as leased safety equipment from Oilind Safety and leased welding equipment, welder certification trailers, generators, and compressors from Red-D-Arc Welderentals. Oilind Safety and Red-D-Arc are Airgas companies.

"We're pleased to partner with Airgas for providing our industrial gases, welding, and safety supply needs," said Richard Frost, Purchasing Manager of TDIndustries Technology group in Dallas. "As the largest mechanical construction company in the south, we were in need of consistent national support without giving up local service and expertise that's critical to our day-to-day business. Airgas fills that void with their national account program and over 1,100 locations to help improve our efficiencies and overall cost position."

"Airgas was serving a few TDIndustries locations in the local Houston and Dallas markets," said Jason Vetterick, Airgas National Accounts Manager - Construction. "We wanted to prove the benefits Airgas offers and the real value of partnering with us. With this national accounts agreement we'll be delivering value to all TDIndustries locations."

According to Stan Gregory, a TDIndustries Purchasing Manager, Airgas was the recipient of TDIndustries Premier Supplier Award for 2010 in the DFW market.

"This means Airgas was one of ten vendors in 2010 that we felt provided the best customer service. We look forward to expanding upon and enabling that positive practice throughout our organization on a consistent and national basis," said Gregory.

With a national strategic organization focusing on specific market segments in order to fully understand customer challenges, Airgas provides custom-tailored solutions. Airgas market segment leaders work with account managers and teams within 12 Airgas regional organizations and more than 875 branch locations nationwide to provide the right solutions for a broad array of industries. The Airgas construction group, Oilind Safety, Red-D-Arc Welderentals and several Airgas regional companies are currently working with TDIndustries to serve their job sites throughout the U.S.

#### **About TDIndustries**

TDIndustries is an employee owned organization which, for the 14th consecutive year, has been named to FORTUNE magazine's "100 Best Companies to Work For" list with a ranking of number 45. TDIndustries is one of only 13 companies to have made the list every year since its inception in 1998, earning the firm the distinction of being a FORTUNE "All Star." Founded in 1946, TDIndustries is the leading mechanical construction, facilities operations, and services provider in the south with annual revenues of approximately \$300 million. TDIndustries is headquartered in Dallas, Texas, with offices in Austin, Fort Worth, Houston and San Antonio, Texas and Phoenix, Arizona. More information can be found at: [www.tdindustries.com](http://www.tdindustries.com).

#### **About Airgas, Inc.**

Airgas, Inc. (NYSE: ARG), through its subsidiaries, is the largest U.S. distributor of industrial, medical, and specialty gases, and hardgoods, such as welding equipment and supplies. Airgas is also one of the largest U.S. distributors of safety products, the largest U.S. producer of nitrous oxide and dry ice, the largest liquid carbon dioxide producer in the Southeast, and a leading distributor of process chemicals, refrigerants, and ammonia products. More than 14,000 employees work in approximately 1,100 locations, including branches, retail stores, gas fill plants, specialty gas labs, production facilities and distribution centers. Airgas also distributes its products and services through eBusiness, catalog and telesales channels. Its national scale and strong local presence offer a competitive edge to its diversified customer base. For more information, please visit [www.airgas.com](http://www.airgas.com).

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