



Airgas and Johnson Controls Sign Five-Year Supply Agreement

RADNOR, PA - March 28, 2011 - Airgas, Inc. (NYSE: ARG), today announced it has signed a strategic supply agreement with Johnson Controls, Inc., (NYSE: JCI-PZ), a Milwaukee, Wisconsin-based global diversified company in the building, automotive and battery power industry. Airgas will supply Johnson Controls with refrigerant gas, bulk and packaged industrial gas, welding hardgoods and related products, and personal protection equipment (PPE). The five-year agreement will be part of the Airgas Strategic Accounts program which serves multi-location customers who benefit from sole-source supply and supply chain management services.

"Airgas has been providing refrigerant gases, packaged gases, welding hardgoods and PPE safety products to various Johnson Controls locations for a number of years," said Pat Visintainer, Airgas Senior Vice President - Energy and Materials Markets. "This agreement strengthens our partnership by extending Airgas supply to all three principal operating groups, including Building Efficiency, Automotive Experience and Power Solutions."

"Airgas has the national footprint, comprehensive offering, and supply chain management expertise that will help Johnson Controls Building Efficiency division optimize performance," said Eric Mack, Sourcing Manager, Johnson Controls, Inc.

Airgas strategic account managers and teams within 12 Airgas regional companies provide day-to-day service through more than 850 branch locations nationwide. The Airgas Strategic Accounts approach combines the company's industry-leading distribution platform of products and services with professional expertise to deliver custom-tailored solutions for a broad array of industries.

About Johnson Controls, Inc.

Johnson Controls is a global diversified company in the building and automotive industries. Johnson Controls serves these markets through three business units: Building Efficiency, Automotive and Power Solutions. Johnson Controls serves customers in 150 countries and employees 142,000 people who create quality products, services and solutions to optimize energy and operational efficiencies of buildings; lead-acid automotive batteries and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles.

About Airgas, Inc.

Airgas, Inc. (NYSE: ARG), through its subsidiaries, is the largest U.S. distributor of industrial, medical and specialty gases, and hardgoods, such as welding equipment and supplies. Airgas is also one of the largest U.S. distributors of safety products, the largest U.S. producer of nitrous oxide and dry ice, the largest liquid carbon dioxide producer in the Southeast, and a leading distributor of process chemicals, refrigerants, and ammonia products. More than 14,000 employees work in approximately 1,100 locations, including branches, retail stores, gas fill plants, specialty gas labs, production facilities and distribution centers. Airgas also distributes its products and services through eBusiness, catalog and telesales channels. Its national scale and strong local presence offer a competitive edge to its diversified customer base. For more information, please visit www.airgas.com.

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