



Airgas Signs Three-Year Supply Contract with The Linc Group

Will Supply Industrial Gases, Welding Consumables, and Medical Gases

RADNOR, PA - January 19, 2011 -- Airgas, Inc. (NYSE: ARG) today announced that it has signed a three-year supply agreement with The Linc Group, an ABM Company and provider of technical building services which includes on-site integrated facility operations management. Airgas will provide the Irvine, CA-based company with industrial gases and welding consumables, as well as medical gases, with estimated annual sales of \$1 million.

"We're excited about beginning this relationship with The Linc Group and providing the right supply chain management solutions for approximately 260 locations, including Linc Group facilities and Linc Group customer facilities," said Jim Meyer, Airgas vice president - strategic accounts. "Airgas will be providing industrial gases and welding consumables for their daily maintenance, repair, and operations, as well as medical gases for the health care facilities The Linc Group manages."

"Airgas offers the right mix of products, both industrial and medical, to meet the needs of our facilities managers," said Abby Greene, The Linc Group national purchasing director. "With Airgas' national footprint, they have locations close to our customer sites and are able to help us manage our supply chain for these products more cost effectively."

Airgas has developed a strategic organization focusing on specific market segments in order to fully understand customer challenges and provide custom-tailored solutions. Airgas market segment leaders work with account managers and teams within 12 Airgas regional organizations and more than 875 branch locations nationwide to provide the right solutions for a broad array of industries. The Airgas strategic accounts group and all 12 Airgas regional companies are currently working with The Linc Group to serve approximately 260 locations nationwide.

About The Linc Group

Irvine, CA-based The Linc Group, an ABM Company, is one of the premier providers of technical building services - including on-site integrated facility operations management and training services; commercial mobile heating, ventilation, and air condition (HVAC) services; commercial and residential lighting and electrical preventative maintenance and repair; and green and energy efficiency solutions - in the world. The Linc Group unites its operating companies through its unique business methodology and Microsoft award-winning technology framework. Collectively, Linc companies service more than 37,000 facilities in 45 states and in select international markets through a professional workforce totaling 4,000 employees. For more information, visit www.thelincgroup.com.

About Airgas, Inc.

Airgas, Inc. (NYSE: ARG), through its subsidiaries, is the largest U.S. distributor of industrial, medical, and specialty gases, and hardgoods, such as welding equipment and supplies. Airgas is also one of the largest U.S. distributors of safety products, the largest U.S. producer of nitrous oxide and dry ice, the largest liquid carbon dioxide producer in the Southeast, and a leading distributor of process chemicals, refrigerants, and ammonia products. More than 14,000 employees work in approximately 1,100 locations, including branches, retail stores, gas fill plants, specialty gas labs, production facilities and distribution centers. Airgas also distributes its products and services through eBusiness, catalog and telesales channels. Its national scale and strong local presence offer a competitive edge to its diversified customer base. For more information, please visit www.airgas.com.

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