



## BUMITAMA AGRI LTD.

### Unaudited Financial Statements for the Third Quarter ("3Q") and Nine Months ("9M") Ended 30 September 2015

#### 1(a)(i) Income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group					
	3rd Quarter			9 Months		
	2015 IDR million	2014 IDR million	Change (%)	2015 IDR million	2014 IDR million	Change (%)
<b>Revenue</b>	1,178,887	1,366,150	-13.7%	4,094,064	4,187,403	-2.2%
Cost of sales	(769,504)	(756,138)	1.8%	(2,816,105)	(2,401,161)	17.3%
<b>Gross profit</b>	<b>409,383</b>	<b>610,012</b>	<b>-32.9%</b>	<b>1,277,959</b>	<b>1,786,242</b>	<b>-28.5%</b>
Interest Income	37,719	16,006	135.7%	104,819	41,926	150.0%
Selling expense	(46,753)	(42,959)	8.8%	(140,212)	(119,710)	17.1%
General and administrative expense	(45,003)	(58,636)	-23.2%	(149,306)	(162,066)	-7.9%
Finance cost	(34,354)	(32,034)	7.2%	(111,359)	(83,466)	33.4%
Foreign exchange loss	(19,493)	(13,923)	40.0%	(51,747)	(67,494)	-23.3%
Other expenses	(9,939)	(19,131)	-48.0%	(23,156)	(42,709)	-45.8%
Other income	2,433	1,005	142.1%	12,523	13,187	-5.0%
Share of loss of associate companies	(6,587)	(4,853)	35.7%	(52,760)	(14,690)	259.2%
<b>Profit before income tax</b>	<b>287,406</b>	<b>455,487</b>	<b>-36.9%</b>	<b>866,761</b>	<b>1,351,220</b>	<b>-35.9%</b>
Income tax expense	(65,781)	(116,469)	-43.5%	(192,439)	(313,164)	-38.6%
<b>Profit for the period</b>	<b>221,625</b>	<b>339,018</b>	<b>-34.6%</b>	<b>674,322</b>	<b>1,038,056</b>	<b>-35.0%</b>
<b>Attributable to:</b>						
Owners of the Company	199,768	285,406	-30.0%	598,430	886,577	-32.5%
Non-controlling interests	21,857	53,612	-59.2%	75,892	151,479	-49.9%
	<b>221,625</b>	<b>339,018</b>	<b>-34.6%</b>	<b>674,322</b>	<b>1,038,056</b>	<b>-35.0%</b>

#### Additional Information

	Group					
	3rd Quarter			9 Months		
	2015 IDR million	2014 IDR million	Change (%)	2015 IDR million	2014 IDR million	Change (%)
Profit before income tax	287,406	455,487	-36.9%	866,761	1,351,220	-35.9%
Depreciation and amortisation	50,598	42,777	18.3%	143,272	122,644	16.8%
Foreign exchange loss	19,493	13,923	40.0%	51,747	67,494	-23.3%
Finance cost	34,354	32,034	7.2%	111,359	83,466	33.4%
Interest income	(37,719)	(16,006)	135.7%	(104,819)	(41,926)	150.0%
Withholding tax expense on dividend (in Other expenses)	-	-	-	-	22,007	n.m.
<b>EBITDA</b>	<b>354,132</b>	<b>528,215</b>	<b>-33.0%</b>	<b>1,068,320</b>	<b>1,604,905</b>	<b>-33.4%</b>

n.m. not meaningful

**1(a)(ii) A statement of total comprehensive income together with a comparative statement for the corresponding period of the immediately preceding financial year**

	Group					
	3rd Quarter			9 Months		
	2015 IDR million	2014 IDR million	Change (%)	2015 IDR million	2014 IDR million	Change (%)
<b>Statement of comprehensive income:</b>						
<b>Profit for the period</b>	<b>221,625</b>	<b>339,018</b>	<b>-34.6%</b>	<b>674,322</b>	<b>1,038,056</b>	<b>-35.0%</b>
<b>Other comprehensive income</b>						
<b>Item that may be reclassified subsequently to profit or loss:</b>						
Foreign currency translation	(272,986)	(45,551)	n.m.	(424,484)	(10,588)	n.m.
Fair value reserve on derivative	(60,191)	(96,164)	-37.4%	(51,529)	(86,797)	-40.6%
<b>Other comprehensive income for the period, net of tax</b>	<b>(333,177)</b>	<b>(141,715)</b>	<b>n.m.</b>	<b>(476,013)</b>	<b>(97,385)</b>	<b>n.m.</b>
<b>Total comprehensive income for the period</b>	<b>(111,552)</b>	<b>197,303</b>	<b>-156.5%</b>	<b>198,309</b>	<b>940,671</b>	<b>-78.9%</b>
<b>Attributable to:</b>						
Owners of the Company	(133,409)	157,669	n.m.	122,417	801,858	-84.7%
Non-controlling interests	21,857	39,634	-44.9%	75,892	138,813	-45.3%
	<b>(111,552)</b>	<b>197,303</b>	<b>n.m.</b>	<b>198,309</b>	<b>940,671</b>	<b>-78.9%</b>

*n.m. not meaningful*

**1(b)(i) Statement of Financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

	Group		Company	
	30-Sep-15	31-Dec-14	30-Sep-15	31-Dec-14
	IDR million	IDR million	IDR million	IDR million
<b>ASSETS</b>				
<b>Non-current assets</b>				
Biological assets	8,346,491	7,517,948	-	-
Plasma receivables	493,934	245,089	-	-
Property, plant and equipment	3,099,120	2,865,809	157	184
Land use rights	519,440	486,160	-	-
Investment in subsidiaries	-	-	396,021	396,021
Investment in associate companies	29,305	84,250	129,123	131,556
Intangible assets	176,238	171,276	-	-
Deferred tax assets	324,511	256,592	-	-
Deferred charges/other receivable	14,000	10,263	14,000	11,883
Due from subsidiaries	-	-	6,408,184	5,581,149
Loan to an associate company	348,162	282,167	348,162	282,167
<b>Total Non-current assets</b>	<b>13,351,201</b>	<b>11,919,554</b>	<b>7,295,647</b>	<b>6,402,960</b>
<b>Current assets</b>				
Inventories	633,394	526,801	-	-
Deferred charges	7,712	8,326	153	-
Trade and other receivables	491,651	139,576	-	-
Due from related companies	143,826	126,270	-	-
Due from subsidiaries	-	-	2,345,119	435,400
Plasma receivables	746,046	539,573	-	-
Prepayments and advances	148,665	81,099	105,110	199
Dividend receivables	-	-	-	194,400
Prepaid taxes	269,617	151,292	108	34
Cash and short-term deposits	450,241	310,858	13,672	8,701
<b>Total Current assets</b>	<b>2,891,152</b>	<b>1,883,795</b>	<b>2,464,162</b>	<b>638,734</b>
<b>Total Assets</b>	<b>16,242,353</b>	<b>13,803,349</b>	<b>9,759,809</b>	<b>7,041,694</b>
<b>Current liabilities</b>				
Loans and borrowings	2,450,960	588,959	2,342,159	433,324
Trade and other payables	868,613	772,622	-	-
Accrued operating expenses	178,358	154,377	92,890	71,745
Dividend payables	-	20,400	-	-
Sales advances	118,453	165,237	-	-
Income taxes payable	70,300	221,107	8,022	2,309
<b>Total Current liabilities</b>	<b>3,686,684</b>	<b>1,922,702</b>	<b>2,443,071</b>	<b>507,378</b>
<b>Non-current liabilities</b>				
Deferred tax liabilities	795,892	690,933	-	-
Loans and borrowings	34,563	139,769	-	-
Islamic medium term notes	3,286,028	3,551,370	3,286,028	3,551,370
Post employment benefits	12,259	12,369	-	-
Derivative financial liabilities	1,386,100	377,480	1,386,100	377,480
<b>Total Non-current liabilities</b>	<b>5,514,842</b>	<b>4,771,921</b>	<b>4,672,128</b>	<b>3,928,850</b>
<b>Total Liabilities</b>	<b>9,201,526</b>	<b>6,694,623</b>	<b>7,115,199</b>	<b>4,436,228</b>
<b>Net Assets</b>	<b>7,040,827</b>	<b>7,108,726</b>	<b>2,644,610</b>	<b>2,605,466</b>
<b>Equity attributable to owners of the Company</b>				
Share capital	1,807,045	1,807,045	1,807,045	1,807,045
Treasury shares	(5,736)	-	(5,736)	-
Other reserves	(291,692)	(240,163)	(106,754)	(55,225)
Retained earnings	5,226,395	4,889,062	60,699	298,376
Foreign currency translation reserve	(397,192)	27,292	889,356	555,270
	<b>6,338,820</b>	<b>6,483,236</b>	<b>2,644,610</b>	<b>2,605,466</b>
<b>Non-controlling interests</b>	<b>702,007</b>	<b>625,490</b>	<b>-</b>	<b>-</b>
<b>Total Equity</b>	<b>7,040,827</b>	<b>7,108,726</b>	<b>2,644,610</b>	<b>2,605,466</b>

**1(b)(ii) Aggregate amount of group's borrowings and debt securities.**

- Amount repayable in one year or less, or on demand
- Amount repayable after one year

	<b>30-Sep-15</b> IDR Million	<b>31-Dec-14</b> IDR Million
Amount due within one year		
Secured	130,000	188,523
Unsecured	2,320,960	400,436
<b>Total</b>	<b>2,450,960</b>	<b>588,959</b>
Amount due more than one year		
Secured	34,563	139,769
Unsecured	3,286,028	3,551,370
<b>Total</b>	<b>3,320,591</b>	<b>3,691,139</b>

**Details of any collateral**

The unsecured borrowings contain negative pledge clauses.

Secured borrowings are collateralised by the Group's assets (including land use rights, trade receivables, and property, plant and equipment), and insurance claims.

**1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year**

CASH FLOW	3rd Quarter		9 Months	
	2015	2014	2015	2014
	IDR million	IDR million	IDR million	IDR million
<b>Cash flows from operating activities</b>				
Cash receipts from customers	1,207,820	1,355,707	4,026,230	4,255,905
Cash payments to suppliers, employees and for other operating expenses	(742,916)	(865,987)	(2,814,866)	(2,770,396)
Corporate income tax paid	(64,612)	(87,161)	(285,680)	(188,571)
<b>Net cash flows generated from operating activities</b>	<b>400,292</b>	<b>402,559</b>	<b>925,684</b>	<b>1,296,938</b>
<b>Cash flows from investing activities</b>				
(Increase)/decrease in plasma receivables	(7,852)	(57,265)	(518,597)	17,149
Investment in intangible assets	(3,950)	-	(3,950)	-
Investment in biological assets	(196,378)	(114,695)	(777,554)	(498,490)
Investment in property, plant and equipment	(92,319)	(253,016)	(442,708)	(512,906)
Investment in land use rights	(21,794)	(9,204)	(33,279)	(26,286)
Interest received	37,719	16,006	104,819	41,926
<b>Net cash flows used in investing activities</b>	<b>(284,574)</b>	<b>(418,174)</b>	<b>(1,671,269)</b>	<b>(978,607)</b>
<b>Cash flows from financing activities</b>				
Proceeds from loans and borrowings	-	-	2,070,920	-
Repayment of loan and borrowings	(24,148)	(876,387)	(614,705)	(1,137,836)
Proceeds from issuance of Islamic medium term notes	-	1,852,838	-	3,579,503
Increase in amount due from related companies	(59,603)	10,787	(83,551)	(74,229)
Repayment of obligation under finance leases	-	-	-	(193)
Payment of dividend	-	(43,349)	(281,497)	(290,414)
Tax on dividend paid	-	-	(25,200)	(25,675)
Contribution from non-controlling interests	75	-	500	-
Buy-back of ordinary shares	(5,736)	-	(5,736)	-
Interest paid	(88,757)	(31,218)	(178,073)	(100,920)
<b>Net cash flows (used in)/generated from financing activities</b>	<b>(178,169)</b>	<b>912,671</b>	<b>882,658</b>	<b>1,950,236</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(62,451)</b>	<b>897,056</b>	<b>137,073</b>	<b>2,268,567</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>7,052</b>	<b>(23,227)</b>	<b>2,310</b>	<b>(2,562)</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>505,640</b>	<b>1,874,294</b>	<b>310,858</b>	<b>482,118</b>
<b>Cash and cash equivalents at end of period</b>	<b>450,241</b>	<b>2,748,123</b>	<b>450,241</b>	<b>2,748,123</b>

**1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (cont'd)**

Cash Flows from Operating Activities:	3rd Quarter		9 Months	
	2015	2014	2015	2014
	IDR million	IDR million	IDR million	IDR million
Profit before income tax	287,406	455,487	866,761	1,351,220
Depreciation and amortisation	50,598	42,777	143,272	122,644
Finance cost	34,354	32,034	111,359	83,466
Finance income	(37,719)	(16,006)	(104,819)	(41,926)
Post employment benefits	-	-	(110)	-
Unrealized foreign exchange loss	168,126	8,976	351,470	73,613
Gain on divestment of business in a subsidiary	-	-	(5,749)	-
Gain on disposal of property, plant and equipment	-	-	(168)	-
Share of loss of associate companies	6,587	4,853	52,760	14,690
<b>Operating cash flows before working capital changes</b>	<b>509,352</b>	<b>528,121</b>	<b>1,414,776</b>	<b>1,603,707</b>
Decrease/(increase) in:				
- Trade and other receivables	54,311	(8,628)	70,205	(13,238)
- Inventories	(126,417)	(97,791)	(122,989)	(274,607)
- Prepaid taxes	(23,211)	(20,605)	(118,325)	(10,417)
- Prepayments and advances	13,471	(99,874)	(67,566)	(158,325)
- Deferred charges	(3,616)	(462)	(3,124)	(3,360)
- Tax refundable	-	-	-	19,294
- Increase/(decrease) in goodwill	(2,434)	-	(2,434)	-
(Decrease)/increase in:				
- Trade and other payables	(5,443)	142,218	95,990	183,027
- Accrued operating expenses	(8,976)	(2,471)	23,981	10,893
- Tax payable	13,876	40,035	(32,365)	40,740
- Sales advances	43,991	9,177	(46,785)	87,795
<b>Cash flows generated from operations</b>	<b>464,904</b>	<b>489,720</b>	<b>1,211,364</b>	<b>1,485,509</b>
Corporate income tax paid	(64,612)	(87,161)	(285,680)	(188,571)
<b>Net cash flows generated from operating activities</b>	<b>400,292</b>	<b>402,559</b>	<b>925,684</b>	<b>1,296,938</b>

**1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.**

Group	----- Attributable to owners of the Company -----						Non-controlling interests	Total equity
	Share capital	Treasury shares	Retained earnings	Other reserves	Foreign currency translation reserve	Total share capital and reserves		
	IDR million	IDR million	IDR million	IDR million	IDR million	IDR million		
<b>Opening balance at 1 January 2015</b>	<b>1,807,045</b>	-	<b>4,889,062</b>	<b>(240,163)</b>	<b>27,292</b>	<b>6,483,236</b>	<b>625,490</b>	<b>7,108,726</b>
Profit for the period	-	-	598,430	-	-	598,430	75,892	674,322
<b>Other comprehensive income:</b>								
Items that may be reclassified subsequently to profit or loss:								
Foreign currency translation	-	-	-	-	(424,484)	(424,484)	-	(424,484)
Fair value reserve on derivative	-	-	-	(51,529)	-	(51,529)	-	(51,529)
Total comprehensive income for the period	-	-	598,430	(51,529)	(424,484)	122,417	75,892	198,309
<b>Distribution to owners:</b>								
Arising from restructuring exercise	-	-	-	-	-	-	-	-
Share issuance expense	-	-	-	-	-	-	-	-
Contribution from non-controlling interests	-	-	-	-	-	-	625	625
Buy-back of ordinary shares	-	(5,736)	-	-	-	(5,736)	-	(5,736)
Dividends on ordinary shares	-	-	(261,097)	-	-	(261,097)	-	(261,097)
<b>Closing balance at 30 September 2015</b>	<b>1,807,045</b>	<b>(5,736)</b>	<b>5,226,395</b>	<b>(291,692)</b>	<b>(397,192)</b>	<b>6,338,820</b>	<b>702,007</b>	<b>7,040,827</b>
<b>Opening balance at 1 January 2014</b>	<b>1,807,045</b>	-	<b>3,955,971</b>	<b>(184,938)</b>	<b>51,685</b>	<b>5,629,763</b>	<b>510,827</b>	<b>6,140,590</b>
Profit for the period	-	-	886,577	-	-	886,577	151,479	1,038,056
<b>Other comprehensive income:</b>								
Items that may be reclassified subsequently to profit or loss:								
Foreign currency translation	-	-	-	-	(10,588)	(10,588)	-	(10,588)
Fair value reserve on derivative	-	-	-	(74,131)	-	(74,131)	(12,666)	(86,797)
Total comprehensive income for the period	-	-	886,577	(74,131)	(10,588)	801,858	138,813	940,671
<b>Distribution to owners:</b>								
Contribution from non-controlling interests	-	-	-	-	-	-	500	500
Dividends on ordinary shares	-	-	(211,311)	-	-	(211,311)	(79,102)	(290,413)
<b>Closing balance at 30 September 2014</b>	<b>1,807,045</b>	-	<b>4,631,237</b>	<b>(259,069)</b>	<b>41,097</b>	<b>6,220,310</b>	<b>571,038</b>	<b>6,791,348</b>

Company	----- Attributable to owners of the Company -----					
	Share capital	Treasury shares	Retained earnings	Other reserves	Foreign currency translation reserves	Total share capital and reserves
	IDR million	IDR million	IDR million	IDR million	IDR million	IDR million
<b>Opening balance at 1 January 2015</b>	<b>1,807,045</b>	-	<b>298,376</b>	<b>(55,225)</b>	<b>555,270</b>	<b>2,605,466</b>
Profit for the period	-	-	23,420	-	-	23,420
<b>Other comprehensive income:</b>						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	-	-	-	-	334,086	334,086
Fair value reserve on derivative	-	-	-	(51,529)	-	(51,529)
Total comprehensive income for the period	-	-	23,420	(51,529)	334,086	305,977
<b>Distribution to owners:</b>						
Buy-back of ordinary shares	-	(5,736)	-	-	-	(5,736)
Dividends on ordinary shares	-	-	(261,097)	-	-	(261,097)
<b>Closing balance at 30 September 2015</b>	<b>1,807,045</b>	<b>(5,736)</b>	<b>60,699</b>	<b>(106,754)</b>	<b>889,356</b>	<b>2,644,610</b>
<b>Opening balance at 1 January 2014</b>	<b>1,807,045</b>	-	<b>63,120</b>	-	<b>506,460</b>	<b>2,376,625</b>
Profit for the period	-	-	313,728	-	-	313,728
<b>Other comprehensive income:</b>						
Items that may be reclassified subsequently to profit or loss:						
Foreign currency translation	-	-	-	-	13,916	13,916
Fair value reserve on derivative	-	-	-	(86,797)	-	(86,797)
Total comprehensive income for the period	-	-	313,728	(86,797)	13,916	240,847
<b>Distribution to owners:</b>						
Dividends on ordinary shares	-	-	(211,311)	-	-	(211,311)
<b>Closing balance at 30 September 2014</b>	<b>1,807,045</b>	-	<b>165,537</b>	<b>(86,797)</b>	<b>520,376</b>	<b>2,406,161</b>

**1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

As of 30 September 2015, the number of issued shares was 1,757,531,844 shares, of which 754,400 shares were held by the Company as treasury shares (31 December 2014: 1,757,531,844 issued shares, of which none were held as treasury shares). Other than these share buybacks, there were no other changes in the Company's share capital.

	Company	
	As at	
	30-Sep-15	31-Dec-14
Number of shares held as treasury shares	754,400	-
Number of issued shares excluding treasury shares	1,756,777,444	1,757,531,844
<b>Total number of issued shares</b>	<b>1,757,531,844</b>	<b>1,757,531,844</b>

**1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

	Company	
	As at	
	30-Sep-15	31-Dec-14
Number of issued shares excluding treasury shares	1,756,777,444	1,757,531,844

**1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

There were no treasury shares which were sold, transferred, disposed, cancelled or used in the current financial period.

**2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The financial statements presented above have not been audited or reviewed by the Company's auditors.

**3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not Applicable.

**4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements as at 31 December 2014 except for the new and revised standards that are effective for annual periods beginning as of 1 January 2015. The adoption of these new standards has no significant impact to the Group's consolidated financial statements.



5. **If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Not Applicable.

6. **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends; (a) based on weighted average number of shares and (b) on fully diluted basis (detailing any adjustments made to the earnings)**

Earning per share for the period (weighted average number of shares)	3rd Quarter		9 Months	
	2015	2014	2015	2014
(a) based on weighted average number of share (in IDR)	114	162	341	504
(b) based on a fully diluted basis	-	-	-	-
Weighted number of shares	1,757,282,762	1,757,531,844	1,757,447,904	1,757,531,844

7. **Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:**  
**(a) Current financial period reported on; and**  
**(b) Immediately preceding financial year.**

Net asset value per share	Group		Company	
	30-Sep-15	31-Dec-14	30-Sep-15	31-Dec-14
Net asset value per ordinary share (in IDR)	3,608	3,689	1,505	1,482
Number of issued shares *	1,756,777,444	1,757,531,844	1,756,777,444	1,757,531,844

\* excluding Treasury Shares

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:

(a) Any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) Any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## REVIEW OF INCOME STATEMENT

### Overview

During the third quarter of 2015 ("3Q2015") and nine months of the year ("9M2015"), the Group recorded a decrease in net profit after tax by 34.6% to IDR 222 billion and by 35.0% to IDR 674 billion, respectively. The decrease was mainly due to the lower selling prices for both Crude Palm Oil ("CPO") and Palm Kernel ("PK"), higher cost of sales, selling expenses, finance costs, and share of loss of associate companies. The Group has implemented its costs containment programme in order to improve its financial results during the year.

### Revenue

Below is the breakdown of revenue during 3Q2015 and 9M2015 compared to the previous corresponding period.

Revenue	3rd Quarter			9 Months		
	2015	2014	Change	2015	2014	Change
	IDR million	IDR million	(%)	IDR million	IDR million	(%)
CPO	1,056,370	1,242,692	-15.0%	3,659,627	3,763,848	-2.8%
PK	106,395	123,458	-13.8%	418,027	423,555	-1.3%
Biodiesel	16,122	-	n.a.	16,122	-	n.a.
Glycerin	-	-	-	288	-	n.a.
<b>Total</b>	<b>1,178,887</b>	<b>1,366,150</b>	<b>-13.7%</b>	<b>4,094,064</b>	<b>4,187,403</b>	<b>-2.2%</b>
<b>Volume</b>	<b>2015</b>	<b>2014</b>	<b>Change</b>	<b>2015</b>	<b>2014</b>	<b>Change</b>
	mt	mt	(%)	mt	mt	(%)
CPO	156,601	152,666	2.6%	497,627	440,831	12.9%
PK	29,832	26,650	11.9%	94,870	80,210	18.3%
Biodiesel	1,915	-	n.a.	1,915	-	n.a.
Glycerin	-	-	-	121	-	n.a.
<b>Average sales prices</b>	<b>2015</b>	<b>2014</b>	<b>Change</b>	<b>2015</b>	<b>2014</b>	<b>Change</b>
	IDR / kg	IDR / kg	(%)	IDR / kg	IDR / kg	(%)
CPO	6,746	8,140	-17.1%	7,354	8,538	-13.9%
PK	3,566	4,633	-23.0%	4,406	5,281	-16.6%
Biodiesel	8,418	-	n.a.	8,418	-	n.a.
Glycerin	-	-	-	2,375	-	n.a.

*n.a. not available*

Revenue decreased by 13.7% in 3Q2015 and by 2.2% in 9M2015. This was mainly attributable to decrease in average selling prices. The decrease was however offset by the increase in sales volume during the period, as explained above.

In 3Q2015, the Group has initiated sale of Biodiesel amounting to IDR 16 billion through one of its subsidiary.

### **Cost of Sales**

Cost of sales comprised mainly costs in relation to plantation maintenance, harvesting, plantation overhead, depreciation and amortisation, processing, and fresh fruit bunches (“FFB”) purchased externally (including plasma and third parties).

The Group’s cost of sales increased by 1.8% to IDR 770 billion in 3Q2015 and by 17.3% to IDR 2,816 billion in 9M2015 compared to the previous corresponding period, which was mainly attributable to higher purchase of external FFB and higher production volume.

### **Gross Profit**

Gross profit decreased by 32.9% to IDR 409 billion for 3Q2015 and 28.5% to IDR 1,278 billion for 9M2015 due to the decrease in selling prices for both CPO and PK and higher cost of sales.

### **Interest Income**

Interest income increased by 135.7% to IDR 38 billion in 3Q2015 and by 150.0% to IDR 105 billion in 9M2015, mainly due to a higher interest income earned from advances given to the plasma farmers.

### **Selling Expenses**

Selling expenses increased by 8.8% to IDR 47 billion in 3Q2015 and 17.1% to IDR 140 billion in 9M2015. The increase in selling expenses was mainly due to higher volume of CIF (cost, insurance and freight) sales for both CPO and PK. Composition of CIF sales to total sales volume for both CPO and PK during 9M2015 compared to previous corresponding period increased from 14.8% to 43.8% for CPO and from 72.1% to 80.6% for PK.

### **General and Administration Expenses**

General and administrative (“G&A expenses”) decreased by 23.2% to IDR 45 billion in 3Q2015 and by 7.9% to IDR 149 billion in 9M2015 compared to each previous corresponding period, mainly due to the costs containment programme implemented by the Group. The decrease in G&A expenses was mainly due to decrease in office, utilities and rent expenses, personnel expenses, transportation, and business travel compared to the previous corresponding period.

### **Finance Cost**

In 9M2015, finance cost increased by 33.4% to IDR 111 billion compared to 9M2014 which was mainly due to higher borrowings from Malaysian Ringgit Islamic Medium Term Notes (“IMTN”) and bank loans.

### **Foreign Exchange Loss**

The Group recorded a net foreign exchange loss of IDR 19 billion and IDR 52 billion in 3Q2015 and 9M2015, respectively. The losses were mainly due to translation losses on USD denominated borrowings in the Group’s IDR financial statements as a result of the depreciation of IDR to USD during the period.

### **Other expenses**

Other expenses mainly consist of withholding tax expense on interest received by the Company from its subsidiaries.

### **Income Tax Expense**

In line with the decrease in profit before tax, the Group recorded decrease in income tax expense to IDR 66 billion in 3Q2015 compared to IDR 116 billion in 3Q2014, and decrease to IDR 192 billion in 9M2015 compared to IDR 313 billion in 9M2014.

### **Share of loss of associate companies**

Share of loss of associate companies amounting to IDR 53 billion in 9M2015 was due to share of losses from the Group's associate companies namely, PT Sawit Nabati Agro and PT Berkat Agro Sawitindo Group of companies ("SNA Group"), due to low yield of their newly mature plantation and unrealised foreign exchange loss on their USD borrowings.

## REVIEW OF STATEMENT OF FINANCIAL POSITION

### Non-Current Assets

As at 30 September 2015, the Group's total non-current assets increased from IDR 11,920 billion to IDR 13,351 billion, mainly due to:

- a) Biological assets which amounted to IDR 8,346 billion as at 30 September 2015 comprised of maintenance of immature plantation, seeds procurement, and capitalisation of financing related costs.
- b) Plasma receivables increased by IDR 249 billion to IDR 494 billion as at 30 September 2015 compared to 31 December 2014. This was mainly attributable to advances given to the plasma farmers with respect to maintenance cost of immature plantation and the development/acquisition of new plasma plantation.
- c) Property, plant and equipment increased by IDR 233 billion to IDR 3,099 billion as at 30 September 2015 compared to 31 December 2014. This was mainly attributable to the construction of palm oil mills, purchase of machineries, vehicles and heavy equipment, and construction of infrastructure facilities.
- d) Loan to associate companies (SNA Group) amounted to IDR 348 billion as at 30 September 2015 was denominated in USD and is repayable at the end of the fifth anniversary from 20 March 2012.

The increases in non-current assets were partially offset against the following:

- e) Investment in associate companies decreased to IDR 29 billion. Movement in the account was mainly due to share of loss of the associate companies during the period. This investment represents the Group's 28% ownership in the SNA Group.

### Current Assets

As at 30 September 2015 the Group's total current assets increased from IDR 1,884 billion to IDR 2,891 billion. Save for the increase in cash and cash equivalents which was explained in the cash flow section below, the net increase in the current assets was mainly due to:

- a) Trade and other receivables increased by IDR 352 billion to IDR 492 billion which was mainly attributable to receivables from the divestment of business in a subsidiary (turn over days for trade receivables remains stable at 4 days year-on-year).
- b) Current portion of plasma receivables amounting to IDR 746 billion represents estimated repayment of advances to be received within the next one year. The increase is with respect to maintenance cost of immature plantation and the development/acquisition of new plasma plantation.
- c) Prepaid taxes increased by IDR 118 billion to IDR 270 billion as at 30 September 2015 mainly due to input VAT for purchases of machineries, equipment, and spare parts related to the construction and extension of new mills, and claim for tax refund in regards with input VAT from one of the subsidiary.
- d) Increase in inventory by IDR 107 billion to IDR 633 billion. This increase was mainly due to increase in finished goods (CPO and PK) as a result of increase in production, and delivery of fertilizer for application in second half of the year. The inventory turnover days for both CPO and PK as at 30 September 2015 was 25 days compared to 19 days as at 31 December 2014.
- e) Prepayment and advances increased by IDR 68 billion to IDR 149 billion as at 30 September 2015 mainly due to advances for construction of new mills, and purchase of heavy equipment and machineries.

### **Current Liabilities**

Increase in current liabilities by IDR 1,764 billion to IDR 3,687 billion as at 30 September 2015 was mainly due to new RCF (revolving credit facilities) bank loan amounting to USD 160 million obtained during the period. The RCF was partially drawn down to refinance previous syndicated bank loans. Despite the increase in current liabilities, the Group's net gearing remains stable.

### **Non-Current Liabilities**

As at 30 September 2015, the Group's total non-current liabilities increased from IDR 4,772 billion to IDR 5,515 billion. This was mainly due to increase in derivative financial liabilities to IDR 1,386 billion as a result of mark-to-market of cross currency swap of IMTN as at 30 September 2015, which will be reversed when the IMTN is due.

### **REVIEW OF STATEMENT OF CASH FLOW**

The Group reported a net decrease in cash and cash equivalents of IDR 62 billion in 3Q2015 and a net increase in cash and cash equivalents of IDR 137 billion in 9M2015, improving the cash and bank balances to IDR 450 billion as at 30 September 2015, which was mainly attributable to the following:

- In 3Q2015, the Group generated cash of IDR 400 billion from its operating activities compared to IDR 403 billion in 3Q2014, and generated cash of IDR 926 billion in 9M2015 compared to IDR 1,297 billion in 9M2014. The net cash flow from operating activities mainly comprise of cash receipts from customers which offset with cash payments to suppliers, employees, taxes, and other operating activities.
- Net cash used in investing activities was IDR 285 billion in 3Q2015 compared to IDR 418 billion in 3Q2014, and IDR 1,671 billion in 9M2015 compared to IDR 979 billion in 9M2014. The increase in net cash used was mainly due to increase in advances to plasma plantation, acquisitions of property, plant and equipment (which were mainly related to construction of new CPO mills and infrastructures), and investment in biological assets.
- In 3Q2015, the Group reported net cash used in financing activities of IDR 178 billion compared to net cash generated from financing activities of IDR 913 billion in 3Q2014. Meanwhile, the Group reported net cash generated from financing activities in 9M2015 of IDR 883 billion compared to IDR 1,950 billion in 9M2014 mainly due to proceeds from a new RCF loan amounting to USD 160 million (or equals to IDR 2,071 billion) which partially offset with repayment of some bank loans, interest payment, payment of dividend and its tax related expenses, and buy-back of treasury shares during the period.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

Not applicable.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

The fourth quarter of 2015 will continue to be challenging for the Group mainly due to the prevailing low CPO prices and demand. However, in the longer term, the Group believes that the palm oil fundamentals are still strong given that palm oil is still the world's most consumed edible oil. Both the Indonesian and Malaysian Governments, also have biodiesel mandate to increase the blending ratio of palm oil to 15% and 7%, respectively. This could lend some support to the demand for palm oil.

For the next 12 months, productivity improvement, cost containment, and capacity building will be key areas where the Group will focus on.

**11. Dividend**

**(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on?

No.

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared for the corresponding period of the immediately preceding financial year?

No.

**(c) Date payable**

Not Applicable.

**(d) Books closure date**

Not Applicable.

**12. If no dividend has been declared/recommended, a statement to that effect.**

No dividend has been declared or recommended for the current financial period.

**13. Disclosure of the aggregate value of the transactions conducted under the shareholders' mandate for interested person transaction Rule 920(1)(a)(ii) of the Listing Manual**

The Group has the following interested person transactions ("IPT") for 9M2015:

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual)	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 of the Listing Manual during the financial year under review (excluding transactions less than S\$100,000)
	in IDR million	in IDR million
Mr Gunardi Hariyanto Lim	1,800 <sup>(4)</sup>	-
IOI Corporation Berhad	-	53,929 <sup>(1)</sup>
PT Gunajaya Harapan Lestari	95,570 <sup>(2)</sup>	-
PT Lima Srikandi Jaya	4,800 <sup>(3)</sup>	-
<b>TOTAL</b>	<b>102,170</b>	<b>53,929</b>

Notes:

\*For illustrative purpose the aggregate value of all interested person transactions, conducted under the Shareholders' Mandate during the financial year under review using the closing rate IDR 10,274: SGD 1.00

- (1) In respect of transactions conducted pursuant to the Shareholders' Mandate for Transactions with IOI Corporation and its Associates (as described in the Prospectus).
- (2) In respect of the loan extended by the Group to PT Gunajaya Harapan Lestari for the repayment by PT Gunajaya Harapan Lestari of its then outstanding bank loan.
- (3) In respect of the rental agreement of vessels transactions involving PT Lima Srikandi Jaya which is one of the subsidiaries of Harita Group. Harita Group is owned by Lim family and also one of the Company's controlling shareholders.
- (4) In respect of the aggregate rent paid by the Group to Mr. Gunardi Hariyanto Lim for office space in Indonesia pursuant to the lease agreement between Mr. Gunardi Hariyanto Lim and PT Bumitama Gunajaya Agro.



**14. Negative Assurance Confirmation Statement**

We, Lim Gunawan Hariyanto (Executive Chairman and CEO) and Tan Boon Hoo (Lead Independent Director) of Bumitama Agri Ltd. ("the Company"), confirm that to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render these unaudited interim financial results for the third quarter and nine months period ended 30 September 2015 to be false or misleading in any material aspect.

**For and on behalf of the Board of Directors**

**Lim Gunawan Hariyanto**  
Executive Chairman and CEO  
12 November 2015

**Tan Boon Hoo**  
Lead Independent Director