



October 4, 2016

Splunk IT Service Intelligence and Splunk Cloud Drive Big Data Analytics at Cox Automotive

Automotive Services Company Keeps Revenue Flowing with Enhanced Visibility into Its Data on AWS Cloud and Critical Business Services

SAN FRANCISCO--(BUSINESS WIRE)-- [Splunk Inc.](#) (NASDAQ:SPLK), provider of the leading software platform for real-time Operational Intelligence, today announced that Cox Automotive, a leading automotive services company, is using Splunk® Cloud and Splunk IT Service Intelligence (ITSI) to gain actionable insight into the company's rapidly accelerating digital business. Splunk solutions help Cox Automotive keep critical services online during revenue-generating events, monitor its products and IT infrastructure across all 28 Cox Automotive brands and identify new revenue streams.

This Smart News Release features multimedia. View the full release here:

<http://www.businesswire.com/news/home/20161004005161/en/>

Cox Automotive is transforming the way the world buys, sells and owns cars with industry-leading digital marketing, software, financial, wholesale and e-commerce solutions for consumers, dealers, manufacturers and the overall automotive ecosystem worldwide. The Cox Automotive family includes Autotrader, [Dealer.com](#), Dealertrack, Kelley Blue Book, Manheim, NextGear Capital, vAuto, Xtime and a host of other brands.

"Digital transformation is reshaping the automotive world and our business, and Splunk solutions are helping keep Cox Automotive ahead of the competition," said Ken Gavranovic, vice president of technology, Cox Automotive. "Having an application or infrastructure service go down during an online auction, for example, is not an option. Splunk ITSI and Splunk Cloud have drastically improved the way Cox Automotive monitors its business critical services. Splunk ITSI delivers a cohesive way to interpret and visualize our machine data - helping us protect and discover new sources of revenue."

Cox Automotive uses Splunk solutions across all of its brands. For example, Manheim, which provides auction services for specialized dealerships, has a dealer-to-dealer car auction simulcast business that has become increasingly complex. In these auctions, dealers bid on inventory in-person, from desktop computers or mobile devices. There are up to 32 lanes of bidding at each auction, all of which generate real-time machine data from network gear, switches, routers, cameras, Wi-Fi access points and more. Cox Automotive now has visibility into issues that affect the performance and availability of each lane. Like an e-commerce website, every minute the auction service is down or sluggish adds up to tremendous financial losses. Cox reports that Splunk solutions boost the bottom line by reducing auction incidents by more than 90 percent and shortening the mean-time-to-resolution.

While Cox Automotive runs in a hybrid environment, the company's cloud-based IT infrastructure is built on Amazon Web Services (AWS). Cox Automotive also relies on Splunk Cloud and the Splunk App for AWS to support its digital business across all environments.

"Every organization in the world is undergoing digital transformation, and organizations such as Cox Automotive are seizing the advantage by turning massive amounts of data into an opportunity to gain a competitive edge," said Rick Fitz, senior vice president of IT markets, Splunk. "As a machine learning-powered monitoring solution, Splunk ITSI and Splunk Cloud fuel success at organizations by employing analytics to find root cause faster and lower mean-time-to-resolution."

Watch the Cox Automotive [video](#) and read the Cox Automotive [case study](#) to learn more about how the company leverages Splunk Cloud and Splunk ITSI, and visit the Splunk [website](#) to learn more about Splunk solutions.

About Splunk Inc.

Splunk Inc. (NASDAQ:SPLK) is the market leader in analyzing machine data to deliver Operational Intelligence for security, IT and the business. Splunk provides the enterprise machine data fabric that drives digital transformation. More than 12,000 customers in over 110 countries use Splunk in the cloud and on-premises. Join millions of passionate users by trying Splunk for free: <http://www.splunk.com/free-trials>.

Social Media: [Twitter](#) | [LinkedIn](#) | [YouTube](#) | [Facebook](#)

Splunk > , Listen to Your Data, The Engine for Machine Data, Splunk Cloud, Splunk Light and SPL are trademarks and registered trademarks of Splunk Inc. in the United States and other countries. All other brand names, product names, or trademarks belong to their respective owners. © 2016 Splunk Inc. All rights reserved.

View source version on [businesswire.com](http://www.businesswire.com): <http://www.businesswire.com/news/home/20161004005161/en/>

Media Contact

Splunk Inc.
Jacinda Mein, 415-266-3900
jmein@splunk.com

or

Investor Contact

Splunk Inc.
Ken Tinsley, 415-848-8476
ktinsley@splunk.com

Source: Splunk Inc.

News Provided by Acquire Media