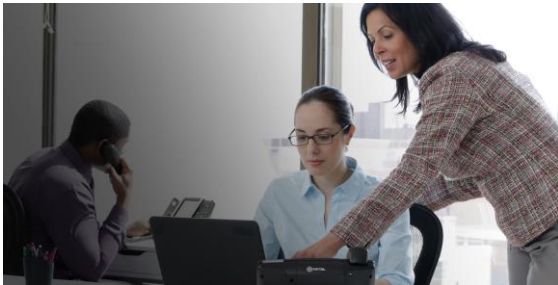




Investor Update



First Quarter 2017

MAY 2, 2017

Earnings Call Agenda

Strategic and Operational Review



Daniel McCarthy
PRESIDENT &
CHIEF EXECUTIVE OFFICER

Financial Results



Perley McBride
EXECUTIVE VICE PRESIDENT &
CHIEF FINANCIAL OFFICER

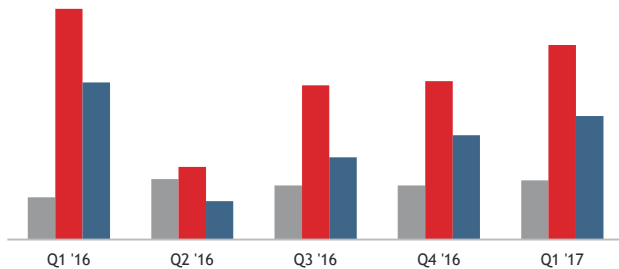
Business Update

- **Operational initiatives driving efficiency improvements - achieved targeted synergies of \$1.25bn**
- **Third consecutive quarter of CTF gross add growth**
- **Elevated churn in CTF - taking actions to deliver improvements to customer experience, lower churn rates, and stabilize - and ultimately grow - revenues and cash flow**
- **Revised capital allocation strategy to enhance financial flexibility and accelerate deleveraging**
 - Reducing quarterly dividend to \$0.04 per share
 - Dividend reduction - approximately \$300m per year, rising to approximately \$400m per year in 2H'18 - will be used to accelerate debt pay-down
 - Targeting leverage ratio of 3.5x by year-end 2021, down from current ratio of 4.39x
- **Upcoming secured debt issuance to address maturities and reduce interest expense**

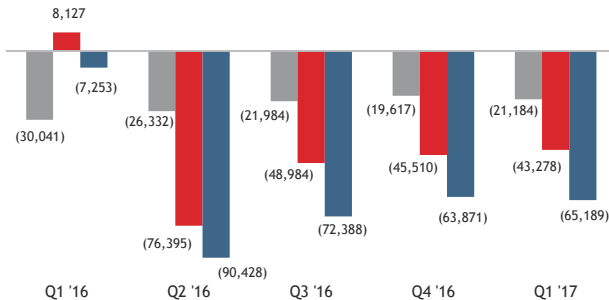
CTF Trends

■ DSL ■ FiOS Data ■ FiOS Video

CTF Gross Adds



CTF Net adds adjusted for account cleanup



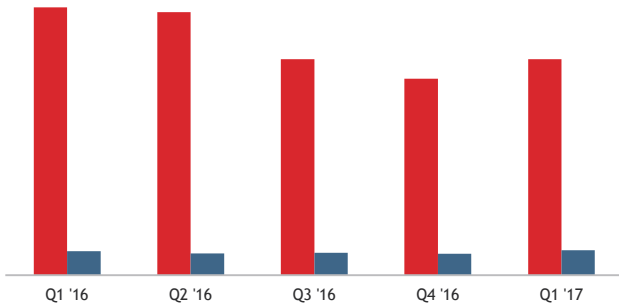
- Third sequential quarter of gross adds improvement driven by return to robust marketing programs
- Actions being taken to address elevated churn
- Impact of account cleanup as previously disclosed is now complete

Legacy Trends

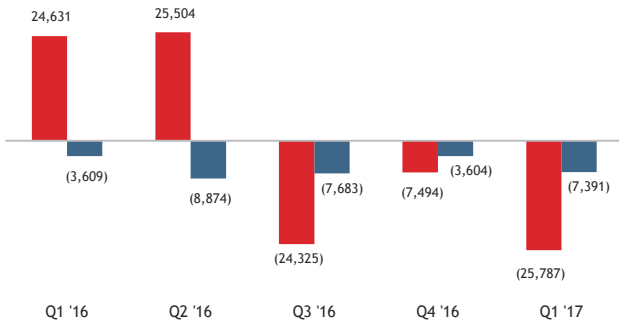
■ Broadband

■ Video (excl. Dish)

Legacy Gross Adds



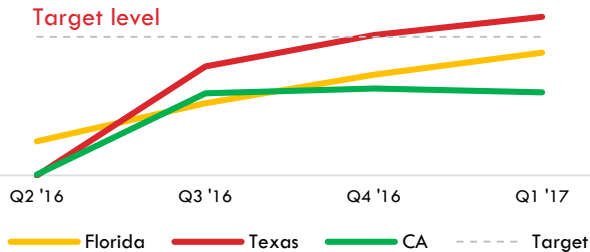
Legacy Net Adds



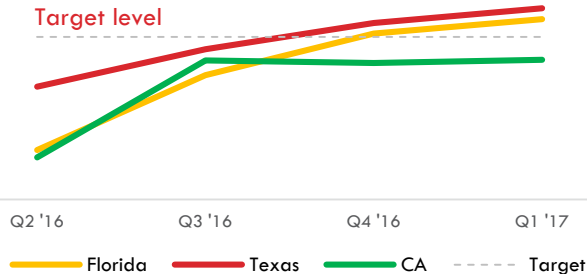
- Legacy customer trends reflect one-time impact of automating processes to address non-paying customers which accelerated deactivations
- Improved gross add trends as we return to more normalized marketing activity
- Anticipate improvement in net adds as result of normalization in deactivation trends

CTF Field Operations Making Progress - Opportunity for Improvement in California

Repair Trouble Tickets: % Commitments Met



New Service Orders: % Commitments Met



- Continued improvement in Florida and Texas field operations
- Actions being taken to improve California performance
- California also impacted by continued challenging weather

Improving Customer Experience and Creating Operational Efficiencies

- Focused on customer acquisition and retention to support revenue stabilization
- Launched e-commerce platform in April to create additional sales channel, improve customer experience and reduce call center volume
- Roll-out of consumer-friendly FiOS® self-installation systems in 2H '17 will improve customer satisfaction and reduce reliance on contractors
- Strategic investment in a Pega® platform to significantly improve customer care, retention and acquisition capabilities
 - Will transform customer experience management, marketing and cost-to-serve through a wide range of initiatives across inbound and outbound customer interactions
 - Enables personalized, relevant, differentiated customer experience; improves efficiency of marketing spend and builds a more effective win-back process

2017 Business Priorities

- Continue to enhance customer experience and improve churn rates
- Maintain momentum of performance improvements in the CTF markets
- Implement expense reductions to increase efficiencies and maintain free cash flow
- Continue copper network upgrades
- Execute on commercial strategy, including expansion of pipeline

Financial Review

Perley McBride

EXECUTIVE VICE PRESIDENT &
CHIEF FINANCIAL OFFICER

Key Financial Highlights

(\$ in Millions)

	<u>Q4 '16</u>	<u>Q1 '17</u>
Total Revenues	\$2,409	\$2,356
Customer	\$2,210	\$2,159
Regulatory	\$199	\$197
Adjusted Operating Expenses*	\$1,443	\$1,433
Adjusted EBITDA*	\$966	\$923
Adjusted EBITDA Margin*	40.0%	39.2%
CapEx	\$299	\$315
Adjusted Free Cash Flow*	\$316	\$175
Net Loss	(\$80)	(\$75)
Net Cash provided by Operating Activities	\$714	\$300

- Rate of customer revenue decline improved
- \$16 million of sequential decline resulting from CTF account cleanup and Legacy non-pay disconnect automation
- Reduced Operating Expense partially impacted by Payroll Tax reset

Product & Customer Revenue

Revenue Declines Decreasing, ARPC Improvements Offset Customer Losses

(\$ in Millions)

	<u>Q1'16</u>	<u>Q2'16</u>	<u>Q3'16</u>	<u>Q4'16</u>	<u>Q1'17</u>
Data & internet services	\$587	\$1,048	\$1,045	\$1,013	\$993
Voice Services	\$467	\$836	\$809	\$774	\$751
Video services	\$67	\$419	\$392	\$365	\$347
Other	\$68	\$78	\$73	\$58	\$68
Total Customer Revenue	\$1,189	\$2,381	\$2,319	\$2,210	\$2,159

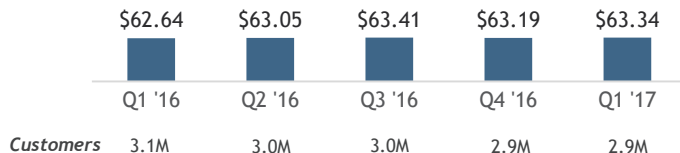
- Broadband customer losses, migration from TDM to Ethernet
- Voice following industry trend of quarterly decline
- Video Customer losses offset by improvements in collections and increased penetration of higher revenue products and services in residential

	<u>Q1'16</u>	<u>Q2'16</u>	<u>Q3'16</u>	<u>Q4'16</u>	<u>Q1'17</u>
Residential	\$583	\$1,332	\$1,272	\$1,196	\$1,164
Business	\$606	\$1,049	\$1,047	\$1,014	\$995
Total Customer Revenue	\$1,189	\$2,381	\$2,319	\$2,210	\$2,159

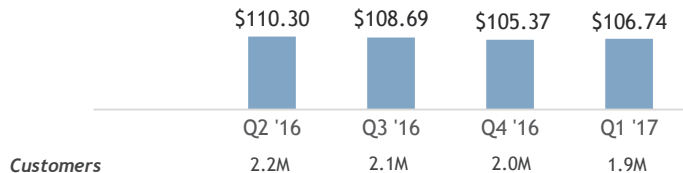
- Sequential decline in customer revenue of \$51 million
 - \$11 million from CTF cleanup
 - \$5 million from one-time impact of Legacy automation
- Continued stabilization in CTF and Legacy residential
- Business declines driven primarily by carrier, including wireless backhaul

Residential Customer ARPC Update

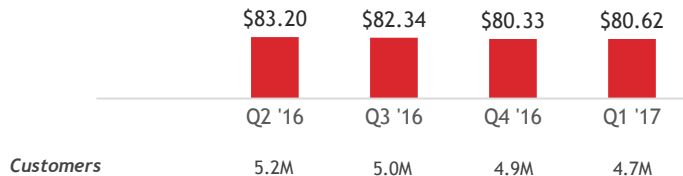
Legacy Operations



CTF Operations



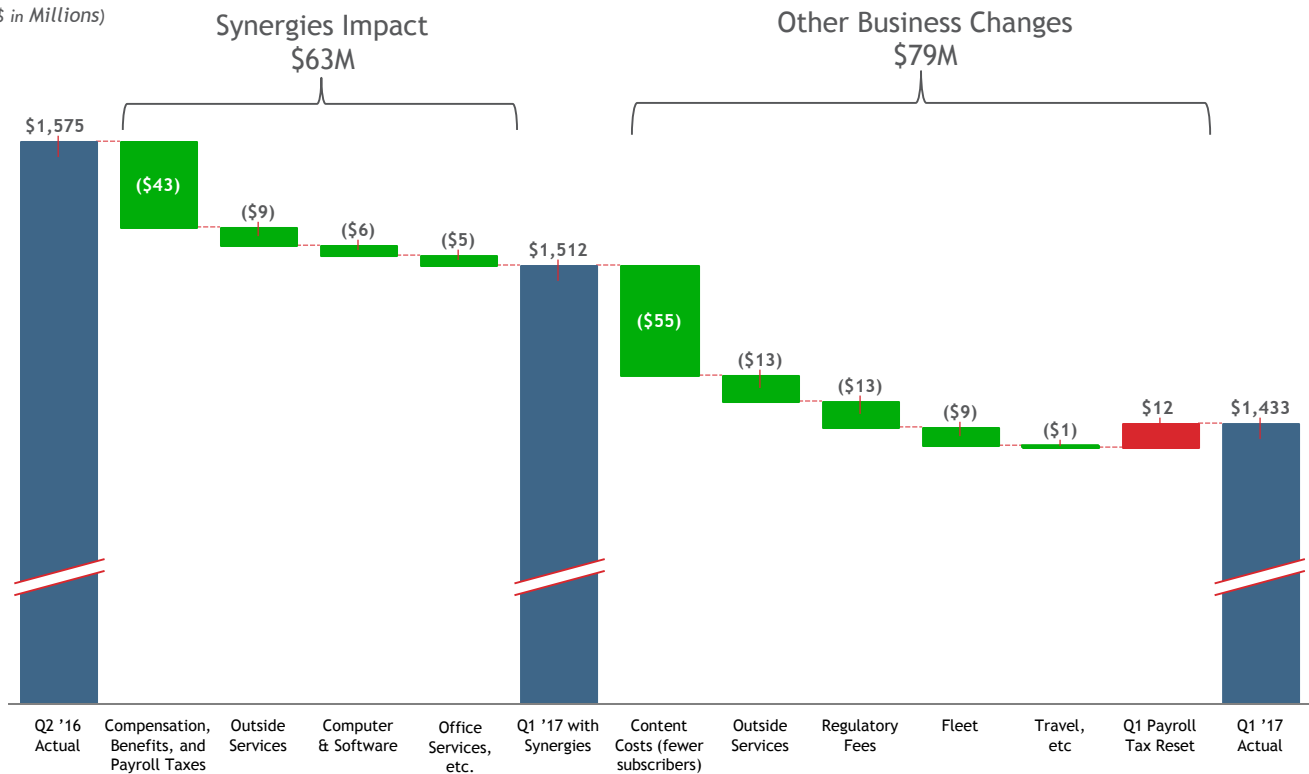
Combined



- Customer losses - especially in Video - pressure ARPC, but were offset by improvements in customer collections process
- ARPC in CTF up \$1.37 sequentially

Q2 '16 to Q1 '17 Adjusted Expense Walk*

(\$ in Millions)



Continued Expense Reductions

- On track with planned initiatives over the next 12 months to achieve annualized run-rate synergies of \$350 million by mid 2018:
 - Continued reduction of compensation expense - approximately \$200 million
 - Business process and system implementations to drive operational efficiencies, resulting in lower third party services - approximately \$100 million
 - Facilities/real estate/organizational structure rationalization plan providing improvements - approximately \$40 million
 - Improving video content pricing and terms with increased scale - approximately \$40 million

Capital Spending Update

CapEx



- 2017 Q1: spend of \$315M
- 2017: \$1.0 billion to \$1.25 billion

Growth initiatives comprise approximately 75% of YTD capital spending

- Driving commercial business to return-focused projects
- Investment in CAF II enabled ~27K households in Q1 and ~82K households in adjacent areas
- Continued Ethernet expansions in CTF with next generation Packet Optical Transport gear
- IT capabilities focused to drive EBITDA
- Accepted >\$35M in state Broadband Grants in 5 States; Builds scheduled in 2017/2018

Capital Allocation Revised to Enhance Financial Flexibility

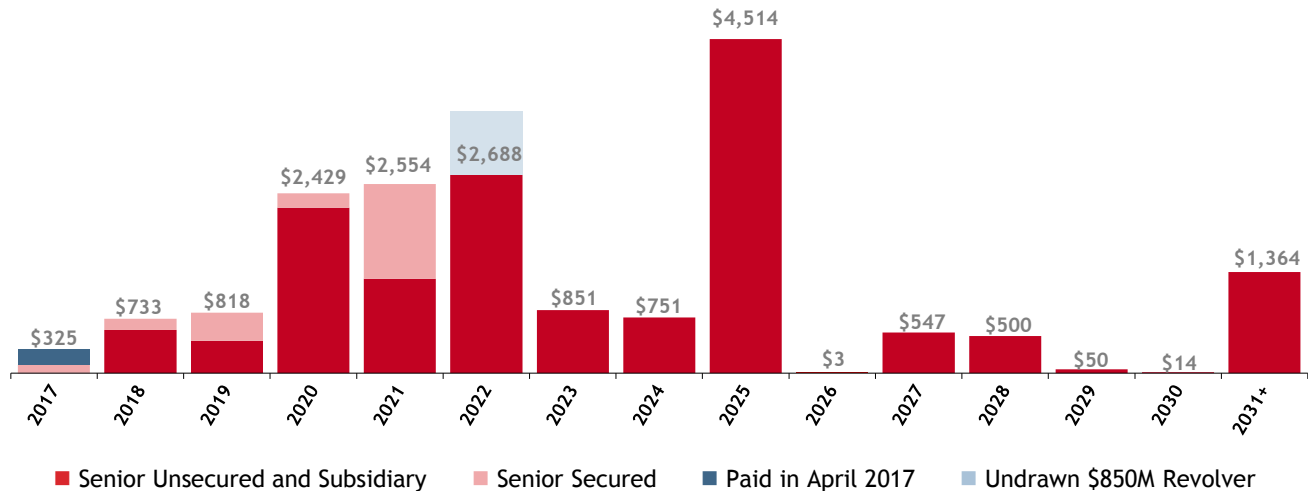
- **Quarterly dividend reduced from \$0.105 to \$0.04 per share**
 - Improved financial flexibility
 - Still returning a meaningful dividend
- **\$1.9 billion of additional available cash through 2021**
 - Reduces annual dividend payments by ~ \$300m, increasing to ~ \$400m in 2H '18 after conversion of mandatory convertible Series A Preferred Stock to common stock
 - Will use proceeds primarily to repay debt
- **Target leverage ratio from current ~ 4.39x to 4.0x by year-end 2019; 3.5x by year-end 2021**
- **Ongoing evaluation of capital allocation to balance investing in the business, paying down debt and returning capital to shareholders**
- **Goal to create sustainable value for shareholders and maintain financial flexibility**

Refinancing and Accelerated Deleveraging

- Goal to reduce leverage ratio from 4.39x to 4.0x by year-end 2019, and 3.5x by year-end 2021
- Intend to issue secured debt in the second quarter of 2017, subject to market conditions; proceeds will be used to address maturities and reduce interest expense

(\$ in Millions)

Debt Maturities as of March 31, 2017



Reaffirming 2017 Guidance

Capital Spending → \$1.00 billion to \$1.25 billion

Integration → Opex less than \$50 million
CapEx less than \$50 million

Cash Taxes → \$0 to \$50 million

Adjusted Free Cash Flow → \$800 million to \$1 billion

Conclusion

Daniel McCarthy

PRESIDENT &
CHIEF EXECUTIVE OFFICER

Well Positioned to Deliver Significant Value

Strong assets and significant market opportunities

- Fiber-rich asset base with substantial organic growth potential
- Upgrading copper networks to provide competitive speeds and capacities
- Opportunities in commercial, including penetration of existing lit buildings

Clear strategy to improve operational and financial performance

- Upgrading systems to improve customer experience and create efficiencies
- Exceeding synergy targets and additional efficiency opportunities over next two years
- Revenue trajectory improving and in line with second half stability guidance

Strengthened Financial Flexibility

- Reducing dividend to focus on de-levering
- Actively managing capital structure to refinance and extend maturities

Appendix



Safe Harbor Statement

FORWARD-LOOKING LANGUAGE

This earnings release contains "forward-looking statements," related to future, not past, events. Forward-looking statements address our expected future business and financial performance and financial condition, and contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would," or "target." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: competition from cable, wireless and wireline carriers, satellite, and OTT companies, and the risk that we will not respond on a timely or profitable basis; our ability to successfully adjust to changes in the communications industry, including the effects of technological changes and competition on our capital expenditures, products and service offerings; our ability to implement successfully our organizational structure changes; risks related to the operation of properties acquired from Verizon, including our ability to retain or obtain customers in those markets, our ability to realize anticipated cost savings, and our ability to meet commitments made in connection with the acquisition; reductions in revenue from our voice customers that we cannot offset with increases in revenue from broadband and video subscribers and sales of other products and services; our ability to maintain relationships with customers, employees or suppliers; our ability to attract/retain key talent; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks; continued reductions in switched access revenues as a result of regulation, competition or technology substitutions; the effects of changes in the availability of federal and state universal service funding or other subsidies to us and our competitors; our ability to effectively manage service quality in our territories and meet mandated service quality metrics; our ability to successfully introduce new product offerings; the effects of changes in accounting policies or practices, including potential future impairment charges with respect to our intangible assets; our ability to effectively manage our operations, operating expenses, capital expenditures, debt service requirements and cash paid for income taxes and liquidity, which may affect payment of dividends on our common and preferred shares; the effects of changes in both general and local economic conditions on the markets that we serve; the effects of increased medical expenses and pension and postemployment expenses; the effects of changes in income tax rates, tax laws, regulations or rulings, or federal or state tax assessments; our ability to successfully renegotiate union contracts; changes in pension plan assumptions, interest rates, regulatory rules and/or the value of our pension plan assets, which could require us to make increased contributions to the pension plan in 2017 and beyond; adverse changes in the credit markets; adverse changes in the ratings given to our debt securities by nationally accredited ratings organizations; the availability and cost of financing in the credit markets; covenants in our indentures and credit agreements that may limit our operational and financial flexibility; the effects of state regulatory cash management practices that could limit our ability to transfer cash among our subsidiaries or dividend funds up to the parent company; the effects of severe weather events or other natural or man-made disasters, which may increase our operating expenses or adversely impact customer revenue; the impact of potential information technology or data security breaches or other disruptions; and the risks and other factors contained in our filings with the U.S. Securities and Exchange Commission, including our reports on Forms 10-K and 10-Q. Any of the foregoing events, or other events, could cause our results to vary from management's forward-looking statements included in this earnings release. These risks and uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We have no obligation to update or revise these forward-looking statements and do not undertake to do so.

Non-GAAP Financial Measures

Frontier uses certain non-GAAP financial measures in evaluating its performance, including EBITDA, EBITDA margin, adjusted EBITDA, adjusted EBITDA margin, free cash flow, adjusted free cash flow, adjusted operating expenses, adjusted net income, leverage ratio, and dividend payout ratio, each of which is described below. Management uses these non-GAAP financial measures internally to (i) assist in analyzing Frontier's underlying financial performance from period to period, (ii) analyze and evaluate strategic and operational decisions, (iii) establish criteria for compensation decisions, and (iv) assist in the understanding of Frontier's ability to generate cash flow and, as a result, to plan for future capital and operational decisions. We believe that the presentation of these non-GAAP financial measures provides useful information to investors regarding our financial condition and results of operations because these measures, when used in conjunction with related GAAP financial measures (i) provide a more comprehensive view of our core operations and ability to generate cash flow, (ii) provide investors with the financial analytical framework upon which management bases financial, operational, compensation and planning decisions and (iii) present measurements that investors and rating agencies have indicated to management are useful to them in assessing Frontier and its results of operations.

A reconciliation of these measures to the most comparable financial measures calculated and presented in accordance with GAAP is included in the accompanying tables. These non-GAAP financial measures are not measures of financial performance or liquidity under GAAP, nor are they alternatives to GAAP measures and they may not be comparable to similarly titled measures of other companies.

EBITDA is defined as net income (loss) less income tax expense (benefit), investment and other income, interest expense and depreciation and amortization. EBITDA margin is calculated by dividing EBITDA by total revenues.

Adjusted EBITDA is defined as EBITDA, as described above, adjusted to exclude acquisition and integration costs, restructuring costs and other charges, and non-cash pension/OPEB costs (including pension settlement costs). Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by total revenues.

Management uses EBITDA, EBITDA margin, adjusted EBITDA and adjusted EBITDA margin to assist it in comparing

performance from period to period and as measures of operational

performance. We believe that these non-GAAP measures provide useful information for investors in evaluating our operational performance from period to period because they exclude depreciation and amortization expenses related to investments made in prior periods and are determined without regard to capital structure or investment activities. By excluding capital expenditures, debt repayments and dividends, these non-GAAP financial measures have certain shortcomings. Management compensates for these shortcomings by utilizing these non-GAAP financial measures in conjunction with the comparable GAAP financial measures.

Adjusted net income (loss) attributable to Frontier common shareholders is defined as net income (loss) attributable to Frontier common shareholders and excludes acquisition and integration costs, pension settlement costs, restructuring costs and other charges, certain income tax items and the income tax effect of these items. Adjustments have also been made to exclude the financing costs and related income tax effects associated with the Verizon Acquisition, including interest expense and preferred dividends prior to our ownership of the CTF Operations. Adjusting for these items allows investors to better understand and analyze our financial performance over the periods presented.

Free Cash Flow, as used by management in the operation of its business, is defined as net cash provided from operating activities less capital expenditures for business operations and preferred dividends. In determining free cash flow, further adjustments are made to add back acquisition and integration costs, and interest expense on commitment fees, which provides a better comparison of our core operations from period to period. Changes in working capital accounts are excluded from this calculation due to seasonality and specific timing of cash receipts and disbursements between various reporting periods.

Adjusted Free Cash Flow is defined as free cash flow, as described above and adding back interest expense on incremental debt and dividends paid, prior to our ownership of the CTF Operations, on debt incurred and on preferred stock issued to finance the Verizon Acquisition.

Management uses Free Cash Flow and Adjusted Free Cash Flow to assist it in comparing performance and liquidity from period to period and to obtain a more comprehensive view of our core

operations and ability to generate cash flow. We believe that these non-GAAP measures are useful to investors in evaluating cash

available to service debt and pay dividends. In addition, we believe that Adjusted Free Cash Flow provides a useful comparison from period to period because it excludes the impact of financing raised in connection with the Verizon Acquisition during periods prior to our ownership of the CTF Operations. These non-GAAP financial measures have certain shortcomings; they do not represent the residual cash flow available for discretionary expenditures, since items such as debt repayments, changes in working capital and common stock dividends are not deducted in determining such measures. Management compensates for these shortcomings by utilizing these non-GAAP financial measures in conjunction with the comparable GAAP financial measures.

Leverage Ratio is the measure of leverage specified in Frontier's credit facilities: "as of the last day of any fiscal quarter, the ratio of (a) Total Indebtedness as of such day to (b) Consolidated EBITDA for the four consecutive fiscal quarters ending on such day." The definitions of Total Indebtedness and Consolidated EBITDA are as set forth in the First Amended and Restated Credit Agreement, dated as of February 27, 2017, among Frontier Communications Corporation, JPMorgan Chase, N.A., as Administrative Agent, and the other lenders party thereto, filed as Exhibit 10 to Frontier's Form 8-K, filed with the SEC on February 28, 2017.

Dividend Payout Ratio is calculated by dividing the dividends paid on common stock by adjusted free cash flow. Management uses the dividend payout ratio as a metric to indicate how much money Frontier is returning to our shareholders. We have made adjustments to exclude the impact of financing raised in connection with the Verizon Acquisition during periods prior to our ownership of the CTF Operations, which we believe provides a useful comparison from period to period.

Adjusted Operating Expenses is defined as operating expenses adjusted to exclude depreciation and amortization, acquisition and integration costs, restructuring costs and other charges, and non-cash pension/OPEB costs (including pension settlement costs). Investors have indicated that this non-GAAP measure is useful in evaluating Frontier's performance.

The information in this press release should be read in conjunction with the financial statements and footnotes contained in our documents filed with the U.S. Securities and Exchange Commission.

Non-GAAP Financial Measures

	Three	Trailing 12 Months				
	Months	Q1 '16	Q2 '16	Q3 '16	Q4 '16	Q1 '17
<i>(\$ in Millions)</i>						
<u>Free Cash Flow</u>						
Net cash provided from (used by) operating activities	\$ 300	\$ 1,002	\$ 1,326	\$ 1,302	\$ 1,676	\$ 2,028
<i>Add back (subtract):</i>						
Capital expenditures - Business operations	(315)	(747)	(920)	(1,146)	(1,259)	(1,367)
Acquisition and integration costs	2	317	409	474	436	300
Deferred income taxes	41	252	452	166	206	128
Income tax benefit	(39)	(252)	(263)	(286)	(250)	(171)
Dividends on preferred stock	(54)	(174)	(227)	(214)	(214)	(214)
Non-cash (gains)/losses, net	(9)	(162)	(94)	(36)	(73)	(61)
Changes in current assets and liabilities	234	(76)	(403)	66	(54)	72
Cash refunded for income taxes	3	21	24	35	120	91
Restructuring costs and other charges	12	-	-	11	91	103
Interest expense - commitment fees	-	137	64	13	10	-
Dividends on preferred stock	-	174	174	107	54	-
Incremental interest on new debt	-	367	367	356	178	-
Adjusted free cash flow	\$ 175	\$ 859	\$ 909	\$ 848	\$ 921	\$ 909
Dividends paid on common stock	\$ 124	\$ 474	\$ 491	\$ 493	\$ 493	\$ 494
Less: dividends on June 2015 common stock issuance	-	(52)	(52)	(35)	(18)	-
Dividends paid on common stock, as adjusted	\$ 124	\$ 422	\$ 439	\$ 458	\$ 475	\$ 494
Dividend payout ratio*	71.0%	49.2%	48.4%	54.0%	51.6%	54.4%

Non-GAAP Financial Measures

(\$ in millions)	For the quarter ended												March 31, 2016
	March 31, 2017			December 31, 2016			September 30, 2016			June 30, 2016			
	Consolidated Amount	CTF Operations	Frontier Legacy	Consolidated Amount	CTF Operations	Frontier Legacy	Consolidated Amount	CTF Operations	Frontier Legacy	Consolidated Amount	CTF Operations	Frontier Legacy	
EBITDA													
Net Loss	\$ (75)	\$ NA	\$ NA	\$ (80)	\$ NA	\$ NA	\$ (80)	\$ NA	\$ NA	\$ (27)	\$ NA	\$ NA	\$ (186)
<i>Add back (subtract):</i>													
Income tax benefit	(39)	NA	NA	(38)	NA	NA	(46)	NA	NA	(48)	NA	NA	(118)
Interest expense	388	NA	NA	386	NA	NA	386	NA	NA	386	NA	NA	373
Investment and other income (loss), net	(3)	NA	NA	(13)	NA	NA	4	NA	NA	-	NA	NA	(11)
Operating income	271	100	171	255	128	127	264	190	74	311	264	47	58
Depreciation and amortization	579	280	299	562	261	301	578	277	301	575	262	313	316
EBITDA	850	380	470	817	389	428	842	467	375	886	526	360	374
<i>Add back:</i>													
Acquisition and integration costs	2	-	2	49	-	49	122	-	122	127	-	127	138
Pension/OPEB costs (non-cash)	16	3	13	20	5	15	24	11	13	19	1	18	16
Restructuring costs and other charges	12	1	11	80	26	54	11	8	3	-	-	-	-
Pension settlement costs	43	22	21	-	-	-	-	-	-	-	-	-	-
Adjusted EBITDA	\$ 923	\$ 406	\$ 517	\$ 966	\$ 420	\$ 546	\$ 999	\$ 486	\$ 513	\$ 1,032	\$ 527	\$ 505	\$ 528
EBITDA margin	36.1%	34.9%	37.2%	33.9%	34.5%	33.4%	33.4%	38.4%	28.7%	34.0%	41.1%	27.1%	27.6%
Adjusted EBITDA margin	39.2%	37.2%	40.9%	40.0%	37.2%	42.6%	39.6%	40.0%	39.2%	39.6%	41.2%	38.1%	38.9%
Adjusted Operating Expenses													
Total operating expenses	\$ 2,085	\$ 987	\$ 1,098	\$ 2,154	\$ 1,000	\$ 1,154	\$ 2,260	\$ 1,022	\$ 1,238	\$ 2,297	\$ 1,018	\$ 1,279	\$ 1,297
<i>Subtract:</i>													
Depreciation and amortization	579	280	299	562	261	301	578	277	301	575	262	313	316
Acquisition and integration costs	2	-	2	49	-	49	122	-	122	127	-	127	138
Pension/OPEB costs (non-cash)	16	3	13	20	5	15	24	11	13	19	1	18	16
Restructuring costs and other charges	12	1	11	80	26	54	11	8	3	-	-	-	-
Pension settlement costs	43	22	21	-	-	-	-	-	-	-	-	-	-
Adjusted operating expenses	\$ 1,433	\$ 681	\$ 752	\$ 1,443	\$ 708	\$ 735	\$ 1,525	\$ 726	\$ 799	\$ 1,576	\$ 755	\$ 821	\$ 827

Pro Forma Financials for CTF

(\$ in millions)	For the	For the	For the three months ended			For the	
	three months	year				year	
	ended	ended	December 31,	September 30,	June 30,	March 31,	December 31,
	March 31,	December 31,	2015	2015	2015 ⁽¹⁾	2015 ⁽¹⁾	2014 ^{(1) (3)}
	2016	2015					
VSTO Revenue	\$ 1,394	\$ 5,740	\$ 1,430	\$ 1,411	\$ 1,451	\$ 1,448	\$ 5,791
Pro Forma Adjustments:							
Contracts not transferred	(3)	(16)	(5)	(2)	(5)	(4)	(19)
Bad debt expense	(13)	(55)	(7)	(13)	(16)	(19)	(68)
Contracts retained by Verizon	(19)	(88)	(20)	(23)	(19)	(26)	(88)
VSTO Pro Forma Revenues	<u>\$ 1,359</u>	<u>\$ 5,581</u>	<u>\$ 1,398</u>	<u>\$ 1,373</u>	<u>\$ 1,411</u>	<u>\$ 1,399</u>	<u>\$ 5,616</u>
VSTO Costs/Expenses:	\$ 1,054	\$ 3,977	\$ 797	\$ 1,099	\$ 1,035	\$ 1,046	\$ 4,775
Pro Forma Adjustments:							
Contracts not transferred	1	2	2	1	-	(1)	(4)
Bad debt expense	(13)	(55)	(7)	(13)	(16)	(19)	(68)
Pension/OPEB costs ⁽²⁾	(19)	132	234	(75)	(16)	(11)	(635)
Contracts retained by Verizon	(18)	(86)	(18)	(23)	(19)	(26)	(86)
VSTO Pro Forma Costs/Expenses	<u>\$ 1,005</u>	<u>\$ 3,970</u>	<u>\$ 1,008</u>	<u>\$ 989</u>	<u>\$ 984</u>	<u>\$ 989</u>	<u>\$ 3,982</u>
VSTO EBITDA	\$ 354	\$ 1,611	\$ 390	\$ 384	\$ 427	\$ 410	\$ 1,634
Add: Pension/OPEB	6	28	5	16	1	6	30
VSTO Adjusted EBITDA	<u>\$ 360</u>	<u>\$ 1,639</u>	<u>\$ 395</u>	<u>\$ 400</u>	<u>\$ 428</u>	<u>\$ 416</u>	<u>\$ 1,664</u>
Frontier Revenue	\$ 1,355	\$ 5,576	\$ 1,413	\$ 1,424	\$ 1,368	\$ 1,371	\$ 5,775
Frontier Costs/Expenses (excluding depreciation and amortization)	981	3,511	912	892	840	867	3,598
Frontier EBITDA	374	2,065	501	532	528	504	2,177
Add: Acquisition and integration costs	138	236	86	58	35	57	142
Add: pension/OPEB costs	16	10	13	(3)	(2)	2	(7)
Frontier Adjusted EBITDA	<u>\$ 528</u>	<u>\$ 2,311</u>	<u>\$ 600</u>	<u>\$ 587</u>	<u>\$ 561</u>	<u>\$ 563</u>	<u>\$ 2,312</u>
Combined Pro Forma EBITDA	\$ 728	\$ 3,676	\$ 891	\$ 916	\$ 955	\$ 914	\$ 3,811
Add: Acquisition and integration costs	138	236	86	58	35	57	142
Add: pension/OPEB costs	22	38	18	13	(1)	8	23
Combined Pro Forma Adjusted EBITDA	<u>\$ 888</u>	<u>\$ 3,950</u>	<u>\$ 995</u>	<u>\$ 987</u>	<u>\$ 989</u>	<u>\$ 979</u>	<u>\$ 3,976</u>

(1) For the three months ended 6/30/15 and 3/31/15, and the year ended 12/31/14, an adjustment to expenses for \$8 million, \$5 million and \$28 million, respectively, was excluded as it was subsequently reversed by Verizon in the VSTO (Verizon's Separate Telephone Operations) financial statements

(2) Pension/OPEB adjustment for Mark to Market and inactive employees

(3) Includes the pro forma results of the Connecticut Operations for the period of January 1, 2014 through October 24, 2014

Non-GAAP Financial Measures - Trending Schedule

	For the three months ended												
	March 31, 2017 ⁽¹⁾	December 31, 2016 ⁽¹⁾	September 30, 2016 ⁽¹⁾	June 30, 2016 ⁽¹⁾	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014 ⁽²⁾	September 30, 2014	June 30, 2014	March 31, 2014
<i>(Amounts in thousands, except ARPC)</i>													
LEGACY:													
Residential Customers					3,088	3,124	3,147	3,175	3,193	3,205	2,740	2,762	2,794
Residential Customer Net Additions					(36)	(23)	(28)	(18)	(12)	465	(22)	(32)	(9)
Residential Customer ARPC					\$ 62.64	\$ 63.14	\$ 63.83	\$ 64.43	\$ 64.13	\$ 65.67	\$ 60.34	\$ 59.64	\$ 59.07
Residential Customer Monthly Churn					1.83%	1.76%	1.97%	1.78%	1.78%	1.62%	1.86%	1.80%	1.63%
Broadband					2,487	2,462	2,434	2,406	2,377	2,360	1,953	1,932	1,904
Broadband net additions					25	28	28	29	17	407	21	28	37
Total Video					543	554	560	569	574	582	396	394	390
Video net additions					(11)	(6)	(9)	(5)	(8)	186	2	4	5
VSTO:													
Total Voice Connections					3,256	3,351	3,416	3,492	3,578	3,654	3,714	3,778	3,855
Voice Connection net additions					(95)	(65)	(76)	(86)	(76)	(60)	(64)	(77)	(82)
Total Broadband Connections					2,121	2,143	2,149	2,161	2,178	2,180	2,177	2,168	2,166
Total Broadband net additions					(22)	(6)	(12)	(17)	(2)	3	9	2	(5)
FIOS Internet Subscribers					1,624	1,616	1,598	1,581	1,571	1,548	1,525	1,492	1,465
Total FIOS Broadband net additions					8	18	17	10	23	23	33	27	17
High Speed Internet Subscribers					497	527	551	580	607	632	652	676	701
Total High Speed Internet net Additions					(30)	(24)	(29)	(27)	(25)	(20)	(24)	(25)	(22)
FIOS Video					1,185	1,192	1,197	1,201	1,203	1,196	1,181	1,167	1,155
Total Fios Video net additions					(7)	(5)	(4)	(2)	7	15	14	12	5
CONSOLIDATED:													
Residential Customers	4,736	4,891	5,035	5,189									
Residential Customer Net Additions	(155)	(144)	(154)										
Residential Customer ARPC	\$ 80.62	\$ 80.33	\$ 82.34	\$ 83.20									
Residential Customer Monthly Churn	2.37%	2.08%	2.08%	1.91%									
Total Broadband	4,164	4,271	4,362	4,462									
Broadband net additions	(107)	(91)	(100)										
Total Video	1,331	1,419	1,503	1,596									
Video net additions	(88)	(84)	(93)										

- (1) 2,283,000 residential customers, 2,052,000 broadband subscribers and 1,165,000 video subscribers were acquired at the time of the April 2016 acquisition of CTF operations
- (2) Within the Legacy section 468,200 residential customers, 384,800 broadband subscribers and 191,600 video subscribers were acquired at the time of the October 2014 CT Acquisition