



Frontier Launches Frontier Financial Solutions

Supporting Business Growth Through Communications Technology Acquisitions and Upgrades

STAMFORD, Conn., Nov 16, 2010 (BUSINESS WIRE) --

Frontier Communications Corporation (NYSE: FTR) announced today it is partnering with TAMCO (Telecommunications Asset Management Company), an independent financial solutions provider, to create **Frontier Financial Solutions**. This new program provides customers with flexible options to help businesses acquire or incrementally upgrade voice, data and video communications technologies without tapping their existing cash or credit resources.

"The current credit environment has caused significant challenges for businesses of all sizes," explains Melinda White, EVP of Marketing and New Business Operations at Frontier. "We know firsthand that the scalability and efficiency to adapt and grow in dynamic environments are musts for businesses. In addition to providing customized portfolios of voice, data and video solutions, we now offer financial options that will let them upgrade their technology. Frontier wants its customers to be ultra-competitive and equipped with the newest technologies and end-to-end solutions that power business growth and evolution."

Frontier Financial Solutions will provide several options for customers who want to upgrade or add to their communications, data and video equipment technology infrastructure. The flagship product offering businesses the most flexibility is **Frontier Shield**:

- **Frontier Shield's** flexible rental option allows customers to upgrade technology at any time during their contract term, without financial penalty.
- This unique "System Replacement Guarantee" gives customers the flexibility to refresh technology as their businesses grow and/or the customer's technology needs evolve.

"Capital today is at a premium and with the financial markets continuing to demonstrate instability, businesses have found it to be extremely challenging to obtain the credit they need to grow -- that's where TAMCO comes in," said Paul Metzheiser, EVP Sales and Marketing at TAMCO. "While banks and other lenders remain skittish and reluctant to lend, telecommunications companies such as Frontier are providing customers options to preserve their bank lines and explore third party financing programs to address their growing technology needs."

About [Frontier](#)

Frontier Communications Corporation (NYSE: FTR) offers voice, High-Speed Internet, satellite video, wireless Internet data access/transport, data security solutions, bundled offerings, specialized bundles for small businesses and home offices, and advanced end to end business communications access, managed and hosted voice/data/IP solutions and services for medium and large businesses in 27 states and with approximately 14,800 employees. More information is available at www.frontier.com and www.frontier.com/ir.

About [TAMCO](#)

Founded in 1994, TAMCO is an independent financial solutions provider that focuses exclusively on creating programs for businesses looking to acquire new telecommunications and related technologies. They partner with communications technology vendors across the United States and Canada - along with leading manufacturers. Currently partnered with over 300 technology vendors, TAMCO takes great pride in helping businesses grow by offering acquisition options for the technology they need to operate efficiently.

SOURCE: Frontier Communications Corporation

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