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## INTL FCStone Financial Announces Partnership with Zacks Investment Research

### Company's Correspondent Clearing Division to offer Zacks equity, mutual fund and ETF research as well as advisor tools to broker-dealers and RIAs

NEW YORK, Sept. 6, 2017 /PRNewswire/ -- [INTL FCStone Inc.](#) (NASDAQ:INTL) today announced that the [Correspondent Clearing Division](#) of its wholly owned subsidiary, INTL FCStone Financial Inc. ("the Company"), has entered into a partnership with Zacks Investment Research to supply Zacks Research and Advisor Tools to broker-dealers, registered investment advisers (RIAs) and foreign financial institutions utilizing the Company's custody and clearing services.



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The Correspondent Clearing Division of INTL FCStone Financial empowers introducing broker-dealers, RIAs and foreign financial institutions to more effectively serve the trading and investment needs of their customers by utilizing next generation technology, a personal approach to operational support and a strong infrastructure. The partnership with Zacks will make available their award winning independent equity, mutual fund and ETF research, and companion Zacks Advisor Tools desktop, to the Company's clients.

Steve zum Tobel, Managing Director, Correspondent Clearing Division, INTL FCStone Financial commented, "Core to our offering is to provide high-touch service and added value to our clients so they can more easily generate alpha. We are excited about our partnership with Zacks, as their research and advisor tools will undoubtedly provide significant value to our strong and growing client base of introducing broker-dealers, RIAs and foreign financial institutions."

INTL FCStone Financial has combined its institutional and international capabilities with the clearing and custody platform acquired by its parent company in the acquisition of Stene, Agee & Leach, Inc., in July 2016. The newly formed Correspondent Clearing Division uniquely serves the middle-market by providing institutional and retail capabilities through a single, proprietary platform.

Tim Nyland, CFA, Managing Director of Zacks Institutional Services commented, "We are very pleased to partner with the Correspondent and Clearing Division of INTL FCStone Financial in making our unique equity, mutual fund and ETF independent research and advisory platform available to FCStone affiliates. "I am confident that key elements of our independent research, including the Zacks Mutual Fund Rank, a proven technique for predicting the future relative performance of mutual funds within a category, will be a large differentiator for FCStone Financial affiliates."

#### **About INTL FCStone Inc.**

INTL FCStone Inc., through its subsidiaries, is a leading provider of financial-services execution, risk management, market intelligence, and post-trade services across asset classes and markets around the world.

A Fortune 500 company with a nearly 100-year track record, the company focuses on providing products and services within the commodities, securities, foreign exchange and global payments sectors. INTL customers include the producers, processors and end users of virtually every major traded commodity; commercial counter parties; and governmental, nongovernmental and charitable organizations. The company also serves institutional investors, brokers, professional traders, CTA/CPOs, proprietary trading groups, commercial banks and major investment banks. Headquartered in New York City, the company is listed on the Nasdaq under the ticker symbol "INTL."

Further information on INTL FCStone is available at [www.intlfcstone.com](http://www.intlfcstone.com).

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