

H. Lundbeck A/S – Q1 2008 financial results



Teleconference 7 May 2008, 2 PM CET

The specialist in psychiatry
and pioneer in neurology



Safe Harbour Statement

This presentation contains forward-looking statements that provide our expectations or forecasts of future events such as new product introductions, product approvals and financial performance.

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An eventful first quarter of 2008

Financials

- Continued solid growth in all our products and regions

Pipeline progression

- Clinical phase II initiated with Lu AA34893 for the treatment of bipolar disorder
- Additional clinical phase III trials has been initiated for bifeprunox
- Lundbeck has initiated phase I clinical studies with Lu AA37096 - Lu AA37096 has shown very convincing effects in animal models of mood disorders as well as in pain models
- Lundbeck has decided to discontinue further development of Lu AA44608 in clinical phase I for the potential treatment of mood disorders

Other

- New CEO in place – Ulf Wiinberg to join on 1 June 2008
- Lundbeck has obtained expanded exclusive rights to commercialize Circadin® in Asia, Latin America and other major markets such as Australia and Turkey



Continued solid growth in all new products in all regions

Cipralex®/Lexapro®

- European market share further increased now having 15.4% of the market
 - Most prescribed branded antidepressant in the EU
- Despite generic competition in International Markets escitalopram continues to increase market share to 9.8%
 - Second most prescribed branded antidepressant in the region
- US market share at 22.9%
 - Most prescribed branded antidepressant in the US

Ebixa®

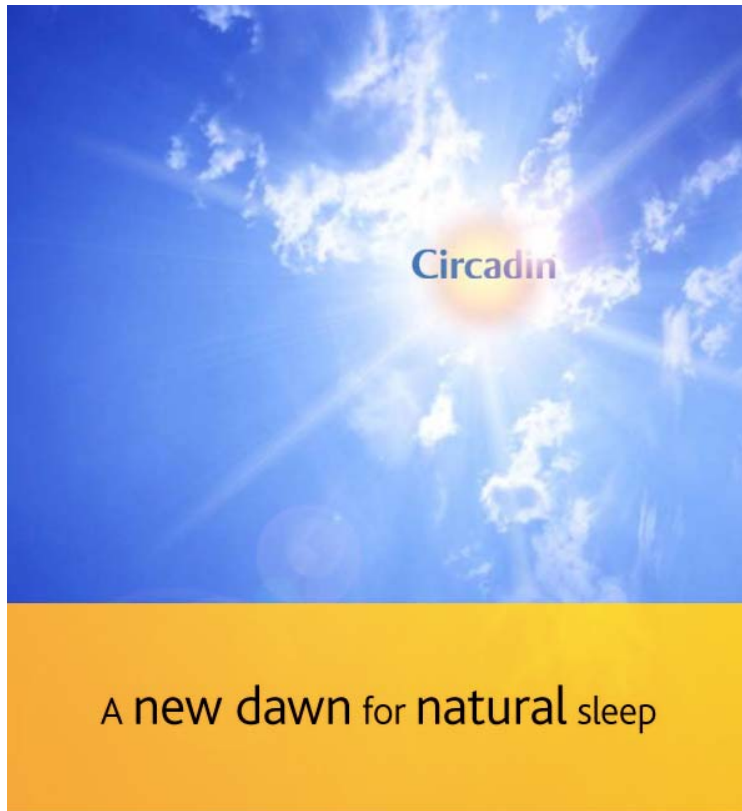
- European market share is stable around 16%
- Ebixa® Once-Daily expected to receive final EU approval in May
- Memantine is now the leading Alzheimer's medication in Latin America
- Ebixa® has been received positively in China

Azilect®

- European market share continues to increase now having 5% of the market



Roll-out of Circadin® starting in May in Europe and expanded geographical reach



Circadin restores the benefits of natural sleep¹

- Resets the body's natural circadian clock²
- Significantly improves quality of sleep³
- Improves morning alertness & daytime functioning⁴



Expanded geographical rights:

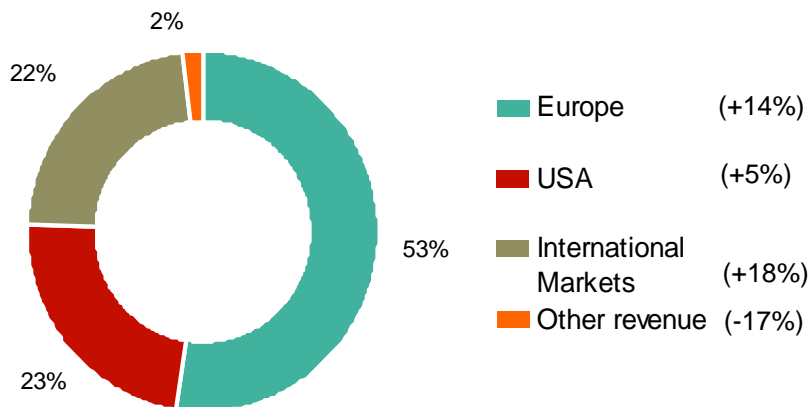
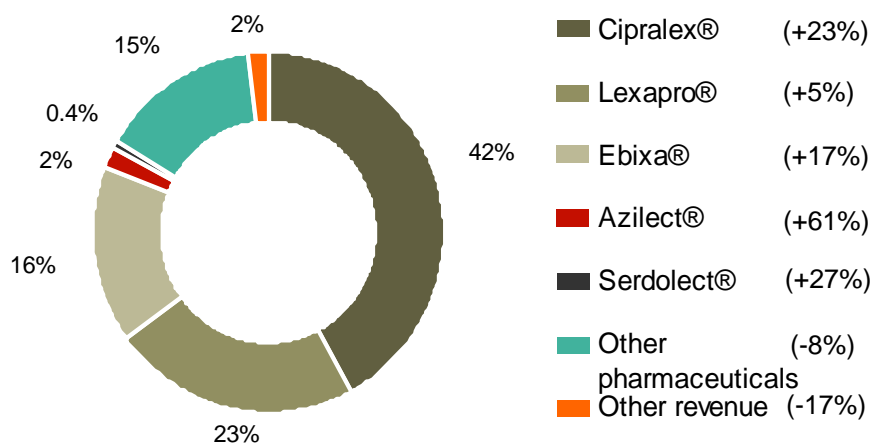
- Lundbeck has obtained expanded exclusive rights to commercialize Circadin® in
 - Asia and Latin America
 - Other major markets such as Australia and Turkey
- Launch in the first markets outside Europe in 2009 pending regulatory filing and approval
- Current insomnia market in these territories amount to USD 200m

Circadin®:

- Lundbeck has rights for approx. 80% of the European market (approx. USD 800m)
- Indicated as monotherapy for the short-term treatment of primary insomnia in patients aged 55+
- Fits well into Lundbeck's distribution in Europe and ROW
- First new sleep compound to be launched in Europe since 1999

Financial figures – distribution of revenue in Q1 2008

As percentage of total revenue



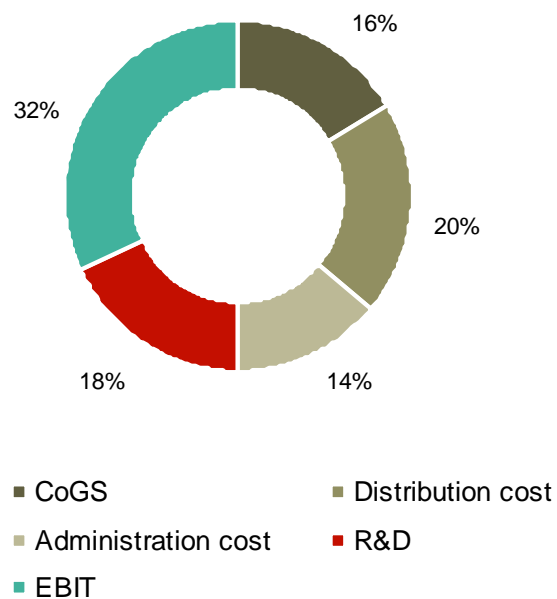
Reported figures

| DKKm | Q1 2008 | Q1 2007 | Growth |
|-------------|---------|---------|--------|
| Revenue | 2,882 | 2,583 | 12% |
| R&D | 524 | 473 | 11% |
| EBIT | 924 | 658 | 41% |
| EBIT margin | 32.1% | 25.5% | 26% |



Financial figures – distribution of costs in Q1 2008

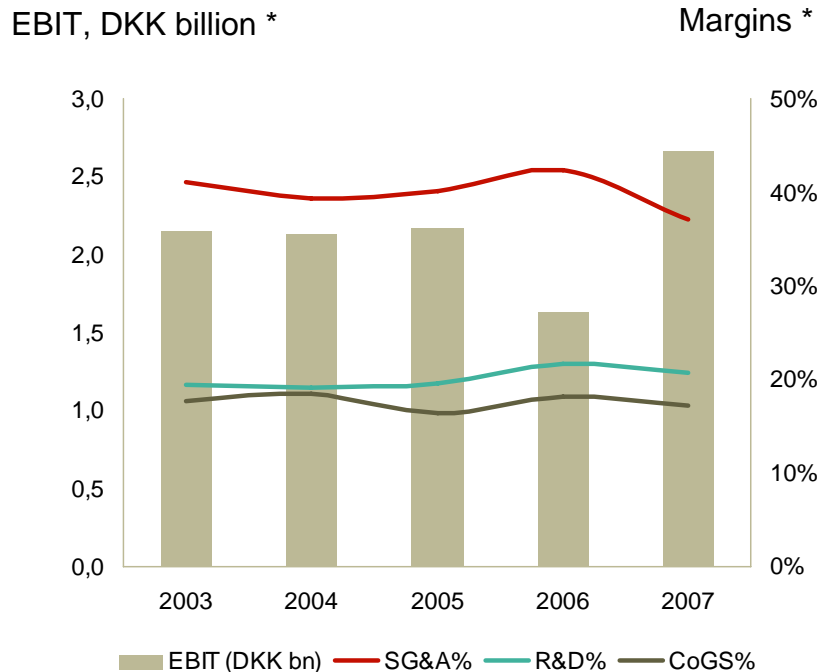
Costs and EBIT as percentage of revenue



| DKKm | Q1 2008 | Q1 2007 | Growth |
|--------------------|---------|---------|--------|
| Revenue | 2,882 | 2,583 | 12% |
| CoGS | 476 | 497 | -4% |
| Distribution costs | 567 | 578 | -2% |
| Administration | 399 | 377 | 6% |
| R&D | 524 | 473 | 11% |
| EBIT | 924 | 658 | 41% |

Margins - continued focus on cost optimisation

EBIT and cost margin development

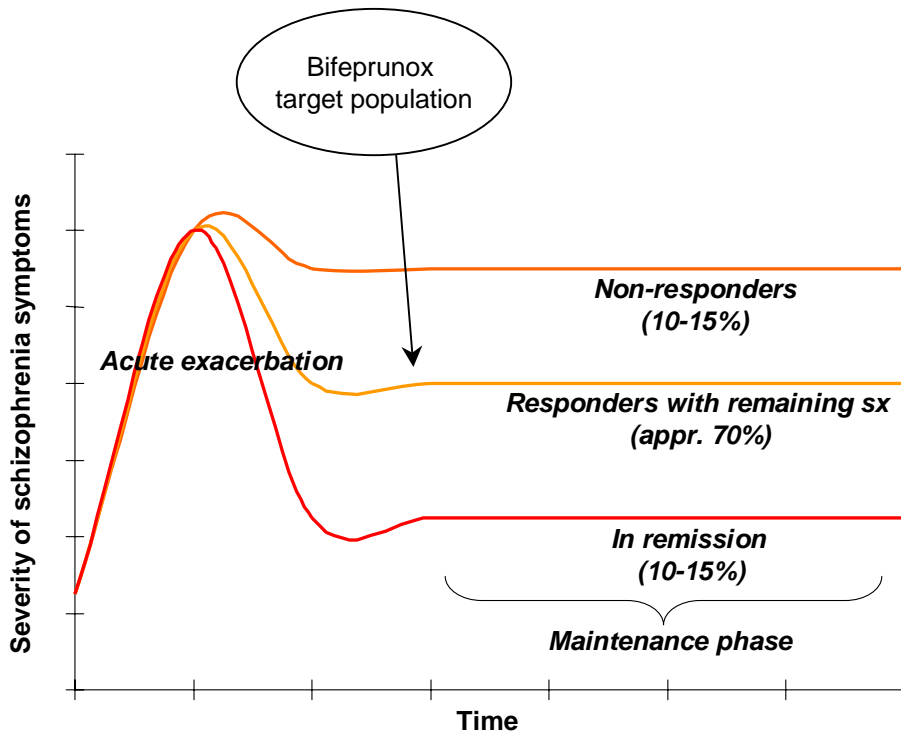


* Normalised, excluding one-off items

- Gross-margin has remained flat
 - Royalties for in-licensed products drive production costs upward
 - Consolidation of production of active pharmaceutical ingredients at two factories will lead to annual savings of DKK 70 million after 2008
- SG&A margin improvement due to cost focus and targeting of sales force
- R&D-ratio maintained at around 20% - higher than industry average at around 17%



Bifeprunox – additional clinical phase III started



Clinical trial design












- Two clinical phase III trials; each enrolling 450 patients with schizophrenia inadequately controlled in the maintenance phase
- The primary objective of the programme is to evaluate the efficacy of **bifeprunox** compared to placebo
- The study is a 12-month trial with an initial 12-week placebo-controlled, quetiapine-referenced phase
- The phase III programme is expected to be completed by the end of 2010

In clinical trials bifeprunox has shown:

- Anti-psychotic effect
- Favourable metabolic data (no weight gain) and low incidence of EPS



The broadest pipeline in company history

| Indication Compound | Activity | Development step | | | Registration application | Expected launch |
|---|--|---|--|---|-----------------------------|--------------------|
| | | Phase I | Phase II | Phase III | | |
| Schizophrenia Serdolect US | Dopamine/ serotonin | | | | 2008 | 2009 |
| Schizophrenia Bifeprunox | Dopamine/ serotonin | | |  | 2010+ | |
| Stroke Desmoteplase | Plasminogen activator | | |  | 2010+ | |
| Depression Lu AA21004 | Serotonin Modulator & Stimulator | | |  | 2010 | 2010+ |
| Alcohol dependence Nalmefene | Specific opioid receptor antagonist | | |  | 2010+ | |
| Depression Lu AA24530 | Multiple target | |  | | 2010+ | |
| Depression Lu AA34893 | Multiple target | |  | | 2010+ | |
| Psychosis Lu 31-130 | Monoaminergic | |  | | 2010+ | |
| Stroke/neuronal damage Lu AA24493 | Tissue protective cytokine |  | | | 2010+ | |
| Mood and anxiety disorders Lu AA37096 | Multiple target |  | | | 2010+ | |
| Psychosis/bipolar disorder Lu AA39959 | Ion Channel Modulator |  | | | 2010+ | |
| Neurological diseases Lu AA47070 | Adenosine receptor antagonist |  | | | 2010+ | |

Driving long-term shareholder value

- **Exciting future opportunities**
 - Alcohol misuse
 - Bipolar/mood disorders
 - Insomnia
 - Ischaemic stroke
 - Psychosis
- **Build commercial presence in USA and Japan**
- **Exploit opportunities on commercial products**
 - Life-cycle management
 - International Markets
- **Streamline current business**
- **Strong financial foundation**
 - In-licensing
 - Dividends and share-buy-back

Financial guidance

2007 actual*

DKK 10,565 million

DKK 2,657 million

DKK 739 million

Revenue

EBIT

Capex

2008 guidance

DKK 11-11.5 billion

DKK 2.8-2.9 billion

Approx.
DKK 575 million

* excluding one-off items



Lundbeck



More information please contact

Investor Relations



Jacob Tolstrup

Director

Tel: +45 36 43 30 79

Fax: +45 36 43 82 62

jtl@lundbeck.com



Palle Holm Olesen

Head of Investor Relations

Tel: +45 36 43 24 26

Fax: +45 36 43 82 62

palo@lundbeck.com



Thomas Bay-Wedel

Investor Relations officer

Tel: +45 36 43 39 80

Fax: +45 36 43 82 62

tbw@lundbeck.com



Joan Loua

Investor Relations coordinator

Tel: +45 36 43 45 98

Fax: +45 36 43 82 62

julo@lundbeck.com

