



Acquisition of Euticals Discussion Materials

May 5, 2016



Forward-Looking Statements

This presentation may contain projections, estimates and other forward-looking statements that involve a number of risks and uncertainties, including those discussed in the Company's filings with the Securities and Exchange Commission. While this presentation represents management's current judgment on the future direction of the Company's business, such risks and uncertainties could cause actual results to differ materially from any future performance suggested herein. The Company undertakes no obligation to release publicly the results of any revisions to these forward-looking statements to reflect events or circumstances arising after the date hereof.¹

1. For further information on Forward Looking Statements see Appendix A.



Euticals Transaction Summary

Euticals	<ul style="list-style-type: none">• One of the leading players in API in the EU
Benefits	<ul style="list-style-type: none">• Doubles API revenues• Significantly expands EU footprint and customer base
Consideration	<ul style="list-style-type: none">• \$358 million in AMRI stock¹, seller note and cash
Expected Closing	<ul style="list-style-type: none">• Third quarter of 2016 subject to customary closing conditions, including HSR clearance in the U.S.
Leadership	<ul style="list-style-type: none">• Margalit Fine, CEO of Euticals to join AMRI• Fernando Napolitano to join Board of Directors

¹See Appendix B

AMRI is Uniquely Positioned to Capitalize on a Growing Trend in Pharmaceutical Outsourcing



- Fast-growing contract research, development and manufacturing company serving the brand and generic pharmaceutical markets
- **Growing portfolio of complex API**
- Integrating legacy drug discovery expertise with expanding product development and manufacturing capabilities
- Service offering spans entire drug development spectrum from discovery to manufacturing



AMRI is Building a Preeminent Contract Research, Development and Manufacturing Organization for Complex Science



Discovery & Development Services (DDS)

API Manufacturing

Drug Product Manufacturing

2015



Sold State Chemistry

2015



Labs Qualification Testing & Analytical

2015

Integrated Drug Discovery Center Operational; New Alliances

2016



API, Custom Synthesis EU Footprint

2015



API, Drug Product EU Footprint

2014



Controlled Substance API

2014

Initiated Generic Development & Manufacturing

2014



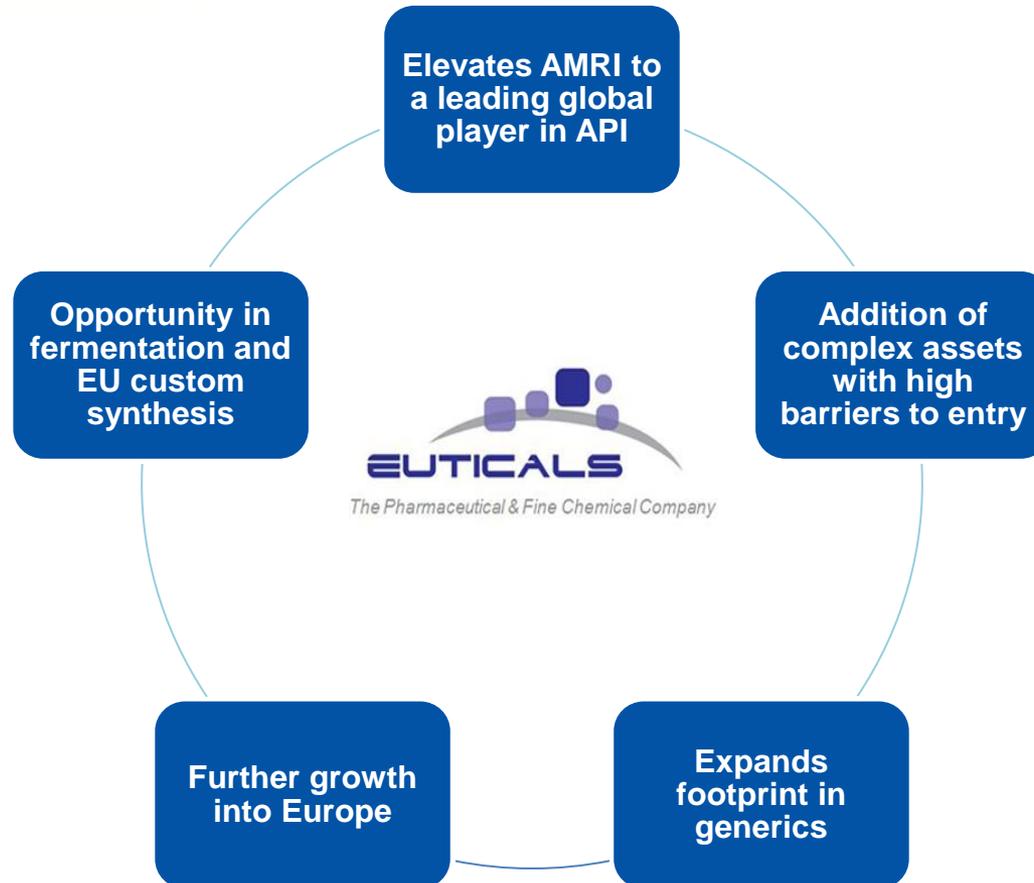
Commercial Scale Sterile Fill/Finish

2014



Formulation & Manufacturing

Strategic Rationale for Euticals Transaction



Potential operating, revenue and capital expenditure synergies to drive incremental value

Euticals Acquisition Elevates AMRI to a Leading Global API Developer and Manufacturer



More than doubles API contract revenue¹

- Euticals 2015 total revenue: \$245M

Significantly expands portfolio of niche, high barrier to entry APIs

- Sterile API, steroids, monobactams, boronic acids, controlled substances
- Significantly expands generic portfolio

Expands AMRI's global footprint

- Headquartered in Italy, additional facilities in US, France, Germany
- 75% of Euticals revenue is generated ex-US
- Provides European-based custom synthesis capabilities

Expands and diversifies customer base

- 400 customers; little customer concentration

Adds new capabilities/technologies

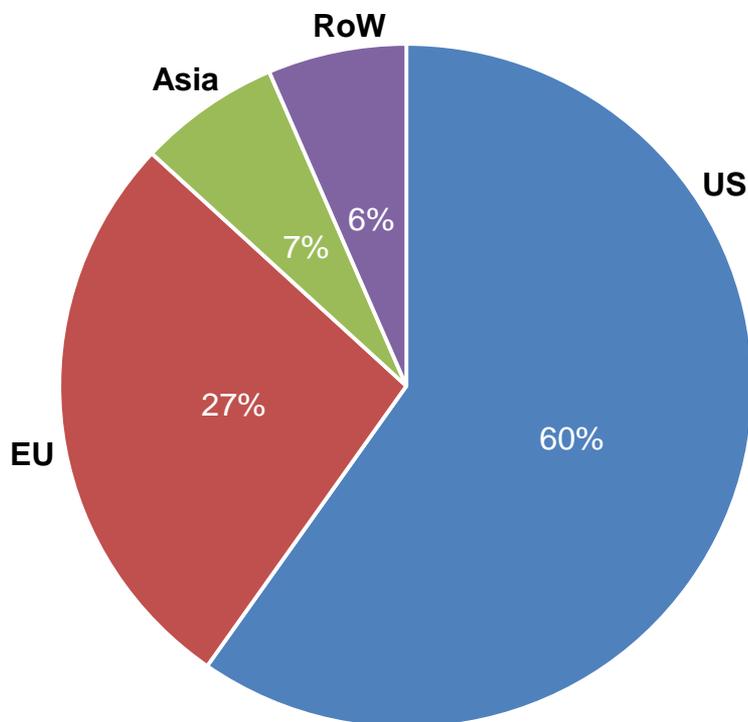
- Hydrogenation, fermentation, photocatalytic chemistry, industrial chromatography and spray drying

¹. On a pro forma basis. All of Euticals revenues have been included in the API segment. Further analysis to be completed to confirm

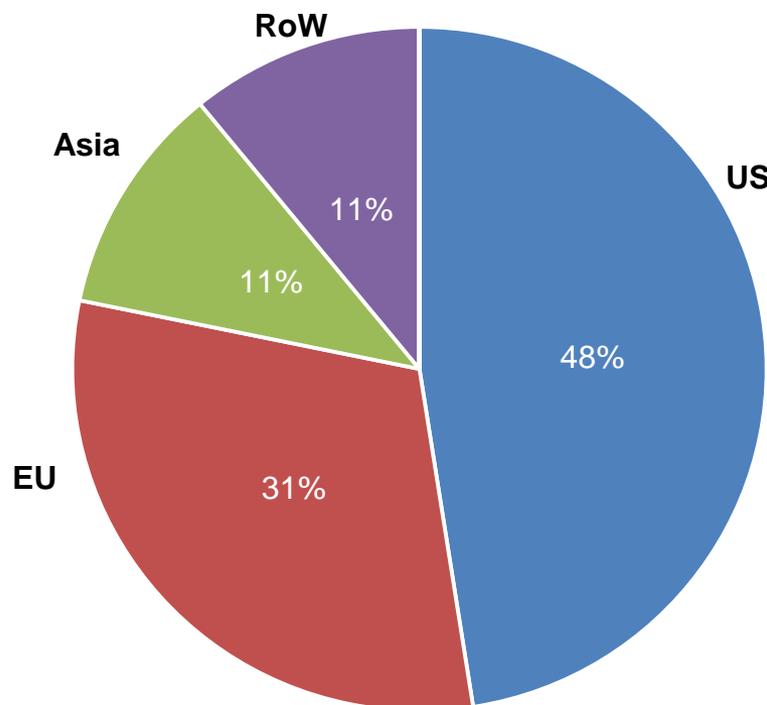
Euticals Significantly Diversifies AMRI Geographic Revenue Streams



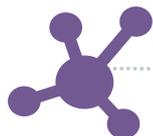
AMRI Standalone 2015



Pro Forma 2015



Euticals is a Leading Player in the Pharmaceutical & Fine Chemicals Industry



**API
MANUFACTURING**



**CUSTOM
SYNTHESIS**



**CONTRACT
MANUFACTURING**



**FINE
CHEMICALS**

863 Employees | 9 Manufacturing sites | 17 EU COS/CEPs | 50 US DMFs

65%

Extensive product portfolio, >200 APIs

Global market leadership in many products

20%

Process development, scale-up, validation and rapid volume escalation

15%

Broad technological expertise



Euticals 2015 Key Figures



Business

More than
\$244
million turnover

3
Business
segments

Top 15 products
~50%
of revenues¹

Top 5 customers
~30%
of revenues²



Extensive Portfolio

400 & 66
EU & US DMF
Filed

17
CEP granted

Over **61**
active projects in
CS/CMO including

11
API handled in
CS/CMO



New Sales

4
Main new launches
expected in 2016

More than
70
Qualifications
on going



Global Presence

Over **70**
countries
served

More than
400
customers

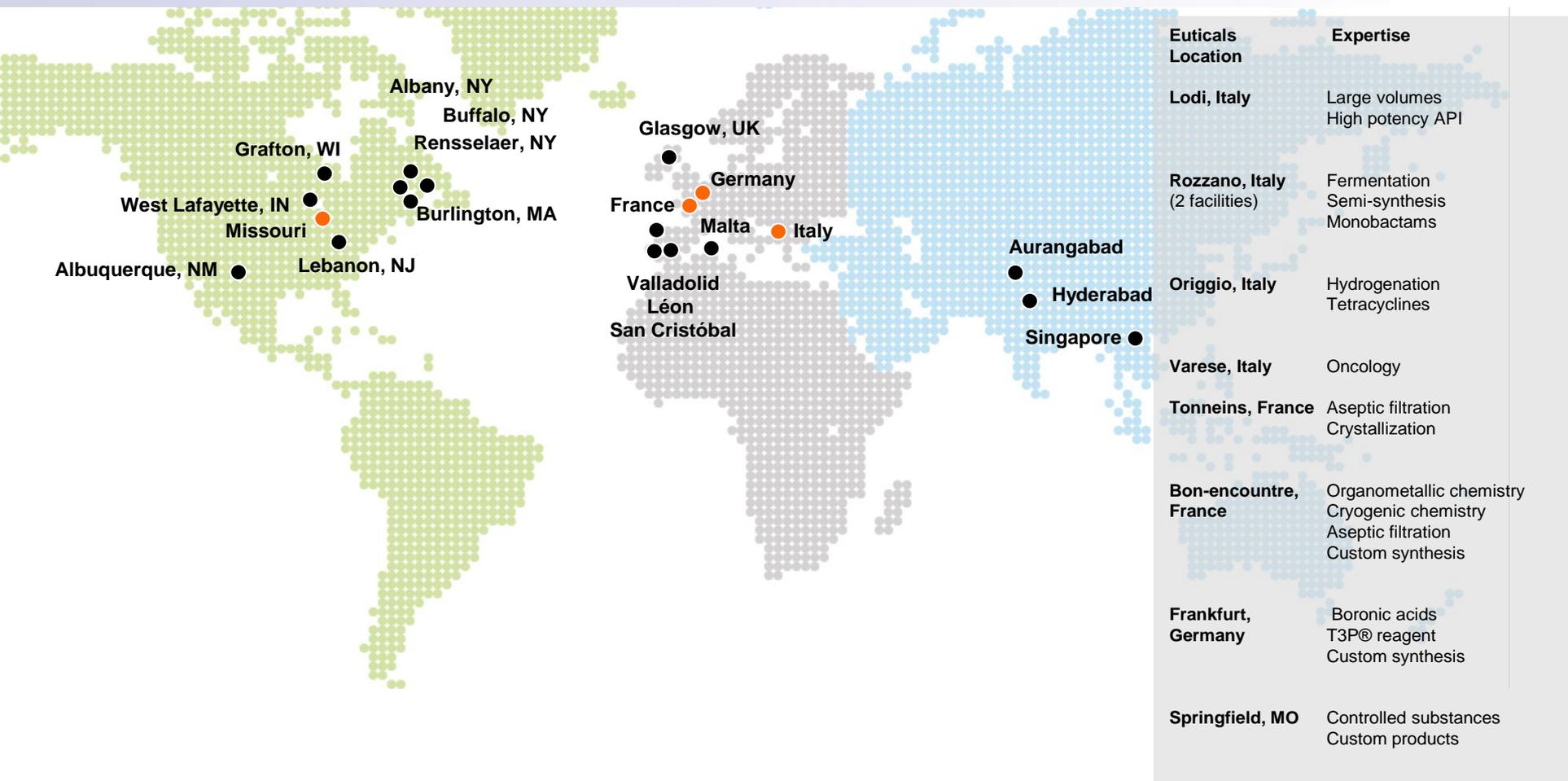
8
out of top 10
pharma served



AMRI[®]
Albany Molecular Research Inc.

1) 2016 estimate
2) Based on 2015 financials

Euticals Significantly Expands EU Footprint Adds to AMRI's Global Service and Product Offering





Synergies are Financially Compelling

Fully-phased in synergies of \$13M to \$15M will have a significant impact on EPS and bring EBITDA margins inline with AMRI

Expected to be accretive to non-GAAP EPS in 2016

2017 pro forma revenue forecast to exceed \$750 million, with adjusted EBITDA margins of approximately 20%

Potential cap ex avoidance synergies are > \$30M

- Adds additional fermentation and sterile API capacity
- Fine Chemicals business provides key support to API business



Euticals Transaction Details

Consideration	<ul style="list-style-type: none">• \$358 million in AMRI stock¹, seller note and cash
Financing	<ul style="list-style-type: none">• \$63 million seller note• 0.25% annual interest, 5-year note, amortization in years 3-5
Debt Terms	<ul style="list-style-type: none">• Senior credit facility commitment by JP Morgan and Barclays• Adds \$230M to existing loan, pending consent• Repayment of \$30M revolver• Remaining cash for general operations
Leverage	<ul style="list-style-type: none">• Accretive to AMRI's 2016 non-GAAP diluted EPS• Projected organic growth supports delevering next 18 months• Co-development royalties starting in 2017 will also facilitate debt pay down

¹See Appendix B

The API Market Environment

Market Characteristics



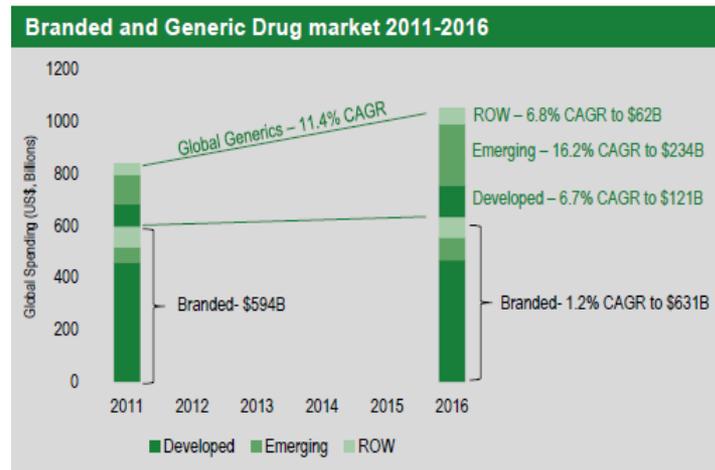
Global pharmaceutical market to grow from ~ \$750 billion in 2014 to almost \$1,000 billion by 2020

- Generics are driving volume growth
- US is growing by 5% with 88% of prescriptions being filled as generics
- Japan is pushing to be at 60% generics by 2018
- Europe is less than 40% generic ...but, growing.

Estimated API market we are targeting is \$16 to \$20 billion and growing

Recent record of 51 new molecular entities were approved by the FDA in 2015

- 28 small molecules
- 16 cancer (i.e. cytotoxic)
- 5 peptides
- 20 biologics (6 by CBER); remainder by CDER



Rule of Thumb:

API costs are < 5 % of the price a typical branded product and 20% of a generic product. Therefore, generics can be more profitable.



Targeted Segments for Growth in APIs

√ Controlled Substances

- C-II API's must be manufactured domestically limiting foreign competition
- Constant stream of NCEs. Constant reformulation of old opioids (e.g. abuse deterrent forms of "Vicodin ®")
- **Likely Pathway:** Organic

Peptides/Proteins

- Specialized chemistry that has not gotten the attention from Asian companies. (Western companies are selling API to India today.)
- Constant stream of NCEs
- Most dosage form products are injectable and some complex injectables
- **Likely Pathway:** Inorganic

√ Steroids/Hormones

- European regulations regarding isolation of steroid manufacturing have limited competition
- **Likely Pathway:** Inorganic and Organic

√ Custom/Complex Chemistry

- Segments with barrier to entry (like Cytotoxic, Vitamin D derivatives)
- This segment must be grown through robust selling, relationships, retention of early stage development customers and repeat customers
- Constant stream of NCEs
- **Likely Pathway:** Organic and Inorganic

Entering A New Growth Era as Outsourcing Trends Increase



Global pharma simplifying to core competencies

- Reducing internal resources
- Generic competition
- Divesting fixed assets
- Avoiding technology investments

Early to mid-stage companies accessing outsourcing

- VCs / Academia / Virtual pharma

Increased funding fueling increase in early discovery and development

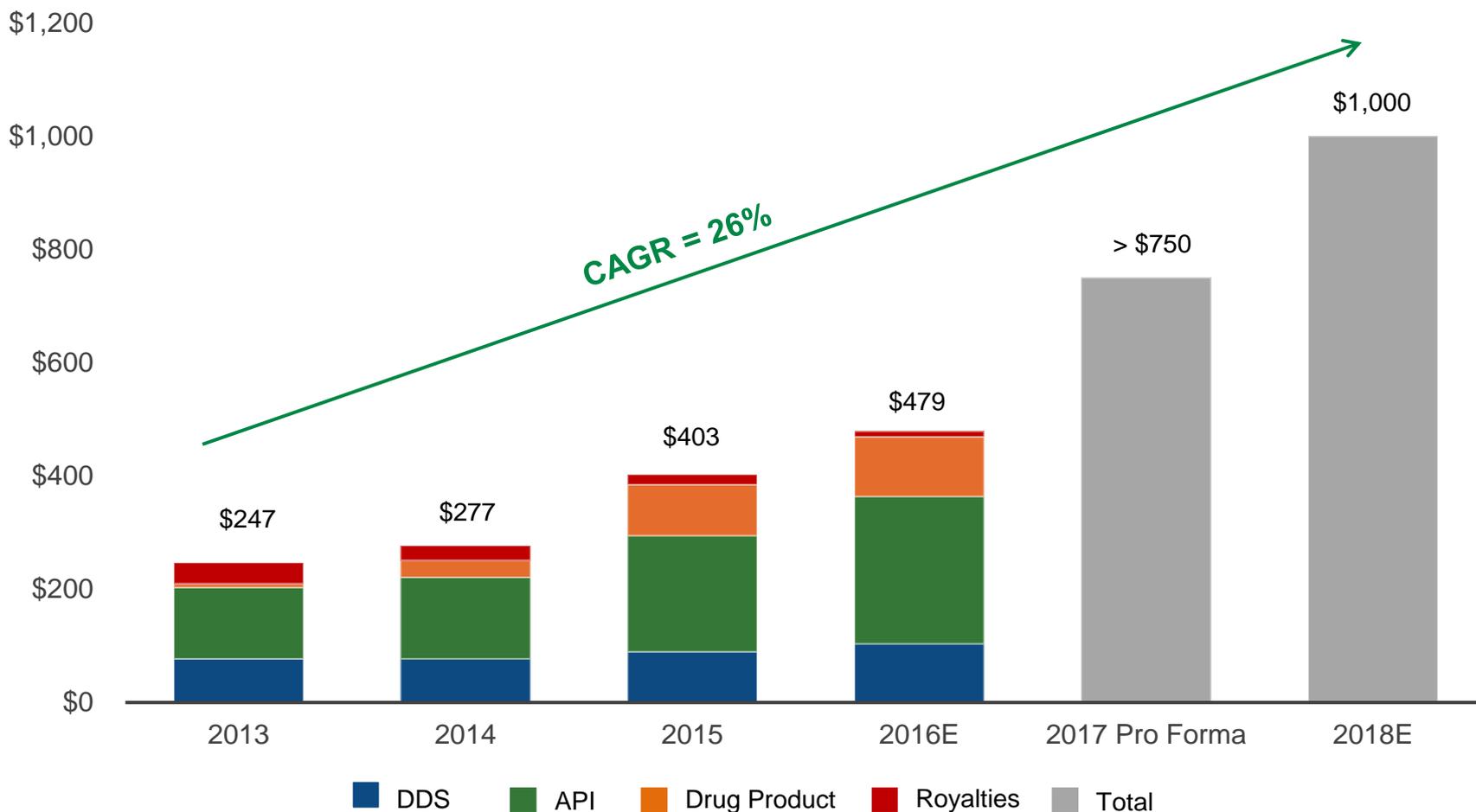
Industry consolidation triggering interest in larger outsourcing partners

- Vendor consolidation programs benefitting integrated providers



Clear Trend Back to Western Supply
Quality and integrity issues
IP protection
Enhanced collaboration

Acquisition Supports Goal to Achieve \$1B in Revenues in 2018



1. 2016E is midpoint of guidance
 2. 2017 proforma includes Euticals revenues
 3. 2018 guidance as of Feb. 2016



AMRI Strategy – Disciplined Expansion

Discovery & Development Services

- Capitalizing on expertise in chemistry
- Leverage global recognition in chemistry to build biology
- Accelerate growth through attractive partnerships and M&A

API Manufacturing

- Expanding generic portfolio and global footprint
- Focusing on high value, niche APIs; Controlled substances, steroids, proteins, peptides, complex and cytotoxics
- Additional acquisitions feasible for the right deal
- Generic product alliances

Drug Product Manufacturing

- Increasing scale to take advantage of growing market needs
- Focusing on high value, technically challenging areas
- Capitalize on end-to-end sterile fill/finish capabilities
- Identify key technologies to acquire
- Generic product alliances

Organic Growth and Continued Focus on Strategic and Opportunistic Acquisitions



Appendix

Appendix A



Forward Looking Statements

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other federal securities laws that involve risks and uncertainties. These statements include, but are not limited to, statements regarding the acquisition of Euticals, the projected revenue and non-GAAP EBITDA of Euticals, the potential synergies associated with the transaction, the potential impact on the Company's operations and financial results and its accretive nature, the expected timing for the closing of the transaction and the Company's expectations for financing the transaction, including the type of such financing; expectations regarding Euticals employees joining the Company following the closing of the transaction and the contributions and responsibilities of those employees to the Company's and Eutical's continued operations, the appointment of Fernando Napolitano to the Company's Board of Directors after closing, the sufficiency of committed debt financing and the Company's existing cash to finance the transaction, repay the Company's current credit facilities and pay fees and expenses related to the transaction. Readers should not place undue reliance on our forward-looking statements. The Company's senior management has made numerous assumptions in providing this guidance which, while believed to be reasonable, may not prove to be accurate. Numerous factors, including those noted above, may cause actual results to differ materially from the guidance provided. The Company expressly disclaims any current intention or obligation to update the guidance provided or any other forward-looking statement in this presentation to reflect future events or changes in facts assumed for purposes of providing this guidance or otherwise affecting the forward-looking statements contained in this presentation. The Company's actual results may differ materially from such forward-looking statements as a result of numerous factors, some of which the Company may not be able to predict and may not be within the Company's control. Factors that could cause such differences include, but are not limited to, the ability of the Company to effectively integrate the Euticals businesses; possible negative impacts to the revenue expected to be received by the Euticals businesses; trends in pharmaceutical and biotechnology companies' outsourcing of manufacturing services and chemical research and development, including softness in these markets; the success of the sales of other products for which the Company receives royalties; the risk that clients may terminate or reduce demand under any strategic or multi-year deal; the Company's ability to enforce its intellectual property and technology rights; the Company's ability to obtain financing sufficient to meet its business needs; the Company's ability to successfully comply with heightened FDA scrutiny on aseptic fill/finish operations; the results of further FDA inspections; the Company's ability to effectively maintain compliance with applicable FDA and DEA regulations; the Company's ability to integrate past or future acquisitions, and make such acquisitions accretive to the Company's business model, the Company's ability to take advantage of proprietary technology and expand the scientific tools available to it, the ability of the Company's strategic investments and acquisitions to perform as expected, as well as those risks discussed in the company's Annual Report on Form 10-K for the year ended December 31, 2015 as filed with the Securities and Exchange Commission on March 30, 2016, and the Company's other SEC filings. Revenue, adjusted EBITDA, accretion and other financial guidance offered by senior management as part of this presentation with respect to 2016 and 2017 represent a point-in-time estimate and are based on information as of May 4, 2016.

Appendix B



The shares of Company common stock (the “Shares”) to be issued in connection with the acquisition of Euticals will be offered and sold outside the United States to Lauro 57, an eligible investor pursuant to Regulation S of the Securities Act of 1933, as amended (the “Securities Act”).

The Shares have not been registered under the Securities Act, or the securities laws of any other jurisdiction, and may not be offered or sold in the United States absent registration under or an applicable exemption from such registration requirements. This presentation does not constitute an offer to sell, or a solicitation of an offer to purchase, the Shares in any jurisdiction in which such offer or solicitation would be unlawful.