# Q3 2015 Earnings Call

November 5, 2015





Creating and advancing lifechanging vaccines and immunotherapies

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#### Agenda

- GEN-003 Update
- GEN-004 Update
- ATLAS™ Immuno-Oncology Strategy
  - Dana-Farber collaboration
  - Memorial Sloan Kettering collaboration
  - Epstein-Barr Virus program
- Q3 2015 Financial Summary



# **GEN-003 Update**





## 6-Month Phase 2 Efficacy Data Strengthens GEN-003 Value Proposition for Treatment of Genital Herpes

- Improved impact on viral activity vs. Phase 1/2a
- Durable clinical efficacy demonstrated across potential Phase 3 endpoints
- Clear path to FDA end of Phase 2 meeting in Q4 2016



## Three Significant Catalysts in Coming Quarters





#### Potential Blockbuster Candidate with Phase 2 Efficacy Data

Potential cornerstone treatment for genital herpes with >\$1bn GNCA revenue opportunity in US alone

#### Potential Advantages Over Oral Anti-Virals

#### vs. episodic treatment

(~2/3 treated patients)

- Reduce outbreaks
- Reduce shedding to lower risk of transmission

#### vs. chronic suppressive treatment

(~1/3 treated patients)

- Durable efficacy via novel mechanism
- Orals reserved as rescue during outbreaks
- Improved compliance & convenience



# **GEN-004 Update**





#### **GEN-004** Phase 2a Challenge Study Results

- Consistent reductions versus placebo in colonization rate and density but no statistical significance
- Path to further development may require investigation of dose, adjuvant or trial population
- Development suspended pending further review of data and expert consultation



# ATLAS<sup>™</sup>: Enabling New Immuno-oncology Therapies





#### Immuno-Oncology Transforming Cancer Treatment; Major Unmet Needs Remain

- New therapies unleash T cells, but poor understanding of what T cells are targeting for efficacy
- Breakthrough treatment advances, but with limitations:
  - Still not effective for many patients
  - Early signals of activity not always reliable
  - Significant toxicity
- Potential targets of T cell response (T cell antigens)
  - Tumor-associated antigens (aberrantly-expressed self antigens): many identified; protective efficacy unproven
  - **Neoantigens**: patient-specific, predicted to be immunogenic<sup>1</sup>



### Pursuing Immuno-Oncology Applications for ATLAS, a Natural Extension of Infectious Disease Expertise

- Finding the right T cell antigens may matter in cancer and infectious disease
- GEN-003 efficacy reflects the power of the right T cell antigen



 2014 Dana-Farber collaboration established to apply ATLAS to cancer

#### **ATLAS may inform**

- T cell signatures of response and non-response
- Cancer vaccine targets



## Predicting T cell Antigens is Fraught with Challenges

- Neither immunogenicity nor immunodominance predict protective immunity<sup>1</sup>
- T cell antigens are only those peptides that T cells recognize and to which they strongly respond



# ATLAS solution: Don't predict!

• Find antigens eliciting the right T cell responses by association with clinically meaningful outcomes

<sup>1</sup> Gilchuk, Joyce; Current Opinion in Immunology, June 2015



#### ATLAS Enables Genocea to Identify Clinically Relevant T cell Antigens



#### **ATLAS Enables Smarter T cell Antigen Selection**



#### Potential ATLAS immuno-oncology applications

- Cancer vaccines
- Signatures of immunotherapy responses
- Immunotherapies for cancers with viral origins

<sup>1</sup> Predictive tools tend to focus on single HLA molecule and Caucasian populations



## Dana-Farber Collaboration Shows ATLAS Can Find Signatures of Checkpoint Inhibitor T cell Response

- Responders to therapy are different to nonresponders
  - Greater breadth of T cell responses
  - Different characteristics of responses



Late-breaker poster presentation at Society for Immunotherapy of Cancer (SITC) on November 7th

 'Decoy' responses identified with no link to improved outcomes



#### Partnering with World Leaders to Expand T cell Cancer Antigen Discovery Efforts

Center	Collaborators	Disease	Antigens	
Dana- Farber Cancer Institute	Stephen Hodi, MD	Melanoma	Tumor- associated antigens	
Memorial Sloan Kettering Cancer Center	Tim Chan, MD, PhD Jedd Wolchok, MD, PhD	Melanoma NSCLC	Neoantigens	

#### Potential outputs:

- Signatures of checkpoint inhibitor therapy response
- Cancer vaccine candidates



#### **Therapeutic Development Strategy**

- Genocea well positioned
  - Picking the right T cell antigens likely central to vaccine efficacy
  - ATLAS may be the only platform able to identify clinically relevant T cell antigens, and has been proven to work
  - Significant vaccine discovery and development expertise
  - Flexibility to work with any adjuvant and/or delivery system to create cancer vaccines
- Pursuing personalized cancer vaccines initially
  - Potential to incorporate common antigens over time
  - Expect faster path to clinic than for infectious disease



## Epstein-Barr Virus Immunotherapy Program Underway

- Therapeutic potential against cancers (and other diseases) with unmet needs:
  - Post-transplant lymphoproliferative disease
  - non-Hodgkin's lymphoma
  - Nasopharyngeal carcinoma
  - Gastric carcinoma
- Highly suited to ATLAS
  - T cells responses are crucial to protection
  - A large virus, making antigen prediction extremely challenging
  - EBV is a herpesvirus
- Discovery research ongoing



#### ATLAS T cell Antigen Discovery Enables Multiple Paths to Value Creation

- Personalized vaccines may enable expedited path to clinic
- Response signatures may enable optimization of approved and in-development immunotherapies:
  - Patient prioritization / de-prioritization
  - Next generation targets and refinements
- EBV: targeting disease with high unmet need and a path to differentiated product in Genocea's herpesvirus area of expertise



# Q3 2015 Financial Summary





## Q3 2015 Financial Summary

- Cash, cash equivalents and investments \$112.5m sufficient to fund operating expenses and capex requirements into second half of 2017
  - Oncology program fully funded
- Q3 2015 vs. Q3 2014
  - R&D expenses \$6.1m (unchanged)
  - G&A expenses \$3.6m (\$0.8m increase)
  - Net loss \$9.8m (0.6m increase)



# **Closing Remarks**

Q&A



