



***NIRI LA Invites You to***  
**“The Impact of Body Language” Luncheon Event**  
**Tuesday, April 5, 2016**

The NIRI Los Angeles Chapter cordially invites you to a conversation and luncheon with Jan Hargrave, a professional speaker, distinguished lecturer and author specializing in nonverbal communication. The Impact of Body Language session will teach you how to use visual and audible cues to gauge sincerity and confidence during 1x1 meetings with management.

What is your body language telling others?

Nonverbal communication often communicates a different message from the spoken word. Join us as Jan Hargrave discusses nonverbal communication and provides attendees with information on how to analyze the body language of key stakeholders including investors, business associates, colleagues and others.

Ms. Hargrave will also lead attendees through lessons in nonverbal communication, including:

- Learning how to tell if someone is lying to you
- Learning to develop positive body language during presentations
- Understanding how to appear confident, when nervous
- Identifying gender communication differences between men and women
- Understanding acceptable and unacceptable cultural body language
- Reading an investor's key nonverbal signals

Please join us downtown at the Palm Restaurant for this informative NIRI event and an opportunity to network with your IR peers.

- When** Tuesday, April 5 2016  
11:45 am – 12:00 noon – Registration  
12:00 noon – 1:30 pm – Lunch and Discussion
- Location** Palm Restaurant  
1100 S. Flower Street  
Los Angeles, CA 90015  
(213) 763-4600
- Parking** Complimentary valet parking is available at the Palm Restaurant
- Attire** Casual Business Attire
- Fees** NIRI LA – Now included in your membership fee  
Other NIRI Members/NACD/Society of Corp Secretaries – \$75  
Guests – \$95
- Registration** Pre-registration is required. No walk-ins will be allowed.

## **Meet our guest speaker, Jan Hargrave**

As a professional speaker, distinguished lecturer, author of Let Me See Your Body Talk, Freeway of Love, Judge the Jury and Strictly Business Body Language, Jan applies her amazing skills to show you how to take advantage of the vast world of nonverbal communication. She's been a popular guest of the Montel Williams Show, Fox News, Great Day Houston, The Learning Channel, and E-Entertainment Television. Jan is also a contributing author to: The New York Post, Cosmopolitan Magazine, Redbook, In Touch Weekly, Us Weekly, Golf Magazine and The Forensic Examiner.

Ms. Hargrave received her Bachelor's Degree, Master's Degree, and Specialist Degree in Business/Psychology from the University of Louisiana at Lafayette and served for 8 years as an Adjunct Professor at the University of Houston. She is presently the CEO of Jan Hargrave and Associates, a Houston-based consulting firm, and continues to provide many of today's leading corporations such as Merrill Lynch, Rockwell, El Paso Energy, Exxon, Chase Manhattan Bank, and NASA with seminars and specialized training.