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TrialCard Protects Patient Information With Help From Varonis

NEW YORK, March 16, 2017 (GLOBE NEWSWIRE) -- [Varonis Systems, Inc.](#) (NASDAQ:VRNS), a leading provider of software solutions that protect data from insider threats and cyberattacks, today released details on its role in helping [TrialCard](#), an industry-leading, technology-enabled pharmaceutical services provider, improve security control over its data, enhance file integrity and exceed maintenance of regulatory compliance.

As a pharmaceutical services provider, it's important for TrialCard to adhere to data protection policies, remaining both secure and compliant. Already meeting its required regulatory compliance, TrialCard wanted to go above and beyond for its customers and needed a solution to pinpoint where sensitive data is held, who owns it, who has access to it, who is using it and who may be abusing their access. After evaluating several solutions, TrialCard found and implemented Varonis [DatAdvantage](#) for Windows, [Data Classification Framework](#) and [DatAlert](#) as the cornerstone of their data security platform.

Stuart Browy, Security Engineer at TrialCard, said, "The proof of concept only took two days to set up, and the depth of analysis it was able to provide immediately on stale users, accounts and data classification solidified our decision. I've dealt with file integrity in previous positions, so I was familiar with the major players and their capabilities. What caught my eye about Varonis was the ability to have a granular look at data ownership, access and use and apply intelligence to spot anomalous behavior. The other products just didn't have that level of visibility."

Data Classification and Protection

Varonis Data Classification Framework helps to quickly discover sensitive content, show where it is exposed and lock it down. As a company that prides itself on listening to the needs of clients and developing solutions to address market challenges, TrialCard wanted a security solution with those same attributes. Therefore, they chose Varonis to run on every one of their servers.

According to Browy, "On any given day in our environment, we'll have between three to four million files touched across the entire company. One thing Varonis DatAlert does very well is watch what individual users do over a given period of time, and if that user goes outside of the norm, it alerts us. It saves a lot of analytical work that I would otherwise have to do."

Ransomware Defense and Stale User Discovery

"Luckily we haven't been targeted with a ransomware attack, but I'm very confident that if we were hit, Varonis DatAlert would catch it. We know this because we've run tests on the environment to determine its flexibility and ability to detect threats. Since we've run Varonis on every machine in our network, we've realized just how much stale data we were storing. Leaving that stale data in active files wastes time, money and could even make us vulnerable to threats."

Varonis identifies stale data that is no longer accessed by real users — saving disk space, lowering costs and simplifying management to improve security across the environment. Varonis also uses machine learning and bi-directional cluster analysis to pinpoint users that have access to files they don't need to do their jobs, further strengthening the security of an environment from cyberattacks and insider threats.

Additional Resources

- | Read the complete TrialCard case study [here](#).
- | For more information on Varonis' solution portfolio, please visit www.varonis.com.
- | Visit our [blog](#), and join the conversation on [Facebook](#), [Twitter](#), [LinkedIn](#), [Podcast](#) and [YouTube](#).

About Varonis

Varonis is a leading provider of software solutions that protect data from insider threats and cyberattacks. Through an innovative software platform, Varonis allows organizations to analyze, secure, manage, and migrate their volumes of unstructured data. Varonis specializes in file and email systems that store valuable spreadsheets, word processing documents, presentations, audio and video files, emails, and text. This rapidly growing data often contains an enterprise's financial information, product plans, strategic initiatives, intellectual property, and confidential employee, customer or patient records. IT and business personnel deploy Varonis software for a variety of use cases, including data security, governance and compliance, user behavior analytics, archiving, search, and file synchronization and sharing. With offices and partners worldwide, Varonis had approximately 5,350 customers as of December 31, 2016, spanning leading firms in financial

services, healthcare, public, industrial, insurance, energy and utilities, media and entertainment, consumer and retail, technology and education sectors.

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