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Varonis and Quantum Team to Maximize Data Protection for Customers

Integration of Varonis and Quantum technology will provide joint customers secure data access, storage and archiving

NEW YORK, Dec. 21, 2016 (GLOBE NEWSWIRE) -- [Varonis Systems, Inc.](#) (NASDAQ:VRNS), a leading provider of software solutions that protect data from insider threats and cyberattacks, and [Quantum Corp.](#) (NYSE:QTM), a leading expert in scale-out storage, archive and data protection, today announced a technology alliance to deliver secure data access, storage and archiving to customers.

The integration of Quantum's Artico™ active archive appliance and Xcellis™ workflow storage appliance with the Varonis Metadata Framework will enable joint customers to increase visibility and security for sensitive data and monitoring for all file storage, from primary through archive. Virtually every industry is experiencing exponential data growth, from video, sensor and machine-generated data. All of this data needs to be securely stored, protected and managed for potential future use and analysis, and the combined value of Varonis and Quantum brings crucial functionality to customers.

Quantum Artico and Xcellis Enable Multi-Tiered Storage Approach

Artico is an easy-to-deploy, low-cost solution for long-term retention of large datasets, while Xcellis provides the greatest flexibility in scale and performance to meet the needs of the most demanding workflows. Artico includes NAS connectivity for ease of integration, while Xcellis connectivity choices include NAS as well as LAN client, SAN client and Infiniband access for high-performance shared workflow and scalability. Both appliances provide a single point of access to data stored on different tiers, including disk, object storage, tape and public cloud. Automated, user-defined data management policies deliver data protection and disaster recovery, fast access to active data, and reduced costs by keeping less active data on lower-cost storage tiers.

Quantum's solutions offer the appropriate storage platform to meet customer needs for performance and value, while Varonis adds critical security that protects valuable data against malicious threats

The Varonis Metadata Framework Platform

The Varonis Metadata Framework platform is the foundation for a portfolio of solutions that collect, store and analyze metadata non-intrusively to protect organizations' most critical and sensitive data. This distributed, highly scalable architecture was designed from the ground up to accommodate big data processing from heterogeneous platform types — including Windows, NAS, SharePoint, Exchange, Active Directory, Unix, Linux, and Office365 — and present the data back through a single interface in Varonis DatAdvantage, which visualizes the activity for all users, across all platforms. Varonis Data Transport Engine automates retention, disposition and archiving with intelligent migration and configuration. Varonis DataAlert draws on continually updated threat models and automatically learns normal behavior, analyzes all access activity and only alerts on suspicious behavior — thus automating threat detection with predictive threat models built on advanced user behavior analytics, and machine learning.

Supporting Quotes

Eric Bassier, Quantum Senior Director, Data Center Solutions

"As enterprises grapple with a tsunami of data, the challenge is to manage it in a way that keeps valuable data available for collaboration, without exposing it to cyberattacks, theft and unintended use. Varonis integrates seamlessly with Quantum's multi-tiered storage to deliver comprehensive data protection and highly cost-effective storage management."

David Gibson, Varonis Vice President of Strategy and Market Development

"Companies are contending with the fact that data is growing at unprecedented rates, increasing security and storage concerns. The interoperability between Varonis and Quantum will provide customers with the monitoring and protection of critical files and emails across active and lower-cost tiers."

Additional Resources

- 1 To read a Quantum and Varonis Solution Brief with details about their integrated solution, visit www.quantum.com/pr/quantum-varonis-solution-brief
- 1 For more information on Varonis' solution portfolio, please visit www.varonis.com
- 1 For more information about [Artico](#)™ archive appliance and [Xcellis](#)™ Workflow Storage visit www.quantum.com

About Varonis

Varonis is a leading provider of software solutions that protect data from insider threats and cyberattacks. Through an innovative software platform, Varonis allows organizations to analyze, secure, manage, and migrate their volumes of unstructured data. Varonis specializes in file and email systems that store valuable spreadsheets, word processing documents, presentations, audio and video files, emails, and text. This rapidly growing data often contains an enterprise's financial information, product plans, strategic initiatives, intellectual property, and confidential employee, customer or patient records. IT and business personnel deploy Varonis software for a variety of use cases, including data security, governance and compliance, user behavior analytics, archiving, search, and file synchronization and sharing. With offices and partners worldwide, Varonis had approximately 5,000 customers as of September 30, 2016, spanning leading firms in financial services, healthcare, public, industrial, insurance, energy and utilities, media and entertainment, consumer and retail, technology and education sectors.

About Quantum

Quantum is a leading expert in scale-out storage, archive and data protection, providing solutions for capturing, sharing and preserving digital assets over the entire data lifecycle. From small businesses to major enterprises, more than 100,000 customers have trusted Quantum to address their most demanding data workflow challenges. Quantum's end-to-end, tiered storage foundation enables customers to maximize the value of their data by making it accessible whenever and wherever needed, retaining it indefinitely and reducing total cost and complexity. See how at www.quantum.com/customerstories.

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