



July 26, 2017

## OpenText to Acquire Guidance Software

### Digital Investigative and Information Security Solutions to Expand Portfolio

WATERLOO, Ontario, July 26, 2017 /CNW/ -- [OpenText™](#) (NASDAQ: OTEX) (TSX: OTEX), a global leader in Enterprise Information Management (EIM), announced today that it has entered into a definitive agreement to acquire Guidance Software (NASDAQ: GUID), the makers of EnCase®, the gold standard in forensic security, that includes digital discovery solutions and endpoint information security.



The acquisition of Guidance is expected to complement the OpenText Discovery portfolio of software and services that provide search, extraction, classification, review and analysis of information, and to broaden OpenText Information Security capabilities through the addition of digital investigation, forensic security, and endpoint solutions.

#### **Terms of the Agreement**

Under the terms of the agreement, a newly formed, wholly-owned subsidiary of OpenText will commence a tender offer for all outstanding shares of Guidance Software for \$7.10 per share in cash, for a total equity value of approximately \$240 million, less Guidance Software's cash, for an enterprise value of approximately \$222 million. OpenText intends to fund the transaction with cash on hand plus existing short term debt facilities.<sup>(1)</sup>

OpenText intends to commence the tender offer for all of the shares of common stock of Guidance Software within 10 business days. Pursuant to the agreement, the tender offer will be followed by a merger to acquire any untendered shares. The tender offer is subject to the tender of a majority of Guidance Software's shares and certain other customary closing conditions. The transaction is expected to close in the third quarter of calendar 2017.

#### **Additional Information**

The tender offer described in this communication has not yet commenced. This communication is provided for informational purposes only and does not constitute an offer to purchase or the solicitation of an offer to sell any securities. At the time the tender offer is commenced, OpenText and its wholly owned subsidiary, Galileo Acquisition Sub Inc., intend to file with the Securities and Exchange Commission (the "SEC") a Tender Offer Statement on Schedule TO containing an offer to purchase, a form of letter of transmittal and other documents relating to the tender offer, and Guidance Software intends to file with the SEC a Solicitation/Recommendation Statement on Schedule 14D-9 with respect to the tender offer. OpenText, Galileo Acquisition Sub Inc. and Guidance Software intend to mail these documents to the Guidance Software stockholders. Investors and security holders are urged to read those documents and other relevant documents filed or to be filed with the SEC carefully when they become available as they will contain important information about OpenText, Guidance Software, the tender offer and related matters. Those documents as well as OpenText's and Guidance Software's other public filings with the SEC may be obtained without charge at the SEC's website at [www.sec.gov](http://www.sec.gov). OpenText's public filings with the SEC may be obtained at OpenText's website at [www.opentext.com](http://www.opentext.com) and Guidance Software's public filings with the SEC may be obtained at Guidance Software's website at [www.guidancesoftware.com](http://www.guidancesoftware.com). The offer to purchase and related materials may also be obtained (when available) for free by contacting the information agent for the tender offer.

#### **About OpenText**

OpenText enables the digital world, creating a better way for organizations to work with information, on premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit [opentext.com](http://opentext.com).

**Cautionary Statement Regarding Forward-Looking Statements** Certain statements in this press release, including statements regarding OpenText's plans, objectives, expectations and intentions relating to the acquisition, the acquisition's expected contribution to OpenText's results, financing and closing of the acquisition, as well as the expected timing and benefits of the acquisition and preservation of credit ratings, may contain words considered forward-looking statements or information under applicable securities laws. These statements are based on OpenText's current expectations, estimates,

forecasts and projections about the operating environment, economies and markets in which the company operates. These statements are subject to important assumptions, risks and uncertainties that are difficult to predict, and the actual outcome may be materially different. OpenText's assumptions, although considered reasonable by the company at the date of this press release, may prove to be inaccurate and consequently its actual results could differ materially from the expectations set out herein. For additional information with respect to risks and other factors, which could occur, see OpenText's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and other securities filings with the SEC and other securities regulators. Unless otherwise required by applicable securities laws, OpenText disclaims any intention or obligations to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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**Notes:** <sup>(1)</sup> All dollar amounts in this press release are in US dollars unless otherwise indicated.

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