



Q1 2012 Conference Call

April 26, 2012



Agenda

Patrick Flanigan
VP, Investor Relations

Bob Hugin
Chief Executive Officer

Jackie Fouse
Chief Financial Officer

Mark Alles
Chief Commercial Officer

Q & A



Forward-Looking Statements and Non-GAAP Financial Information

This presentation contains forward-looking statements, which are generally statements that are not historical facts. Forward-looking statements can be identified by the words "expects," "anticipates," "believes," "intends," "estimates," "plans," "will," "outlook" and similar expressions. Forward-looking statements are based on management's current plans, estimates, assumptions and projections, and speak only as of the date they are made. We undertake no obligation to update any forward-looking statement in light of new information or future events, except as otherwise required by law. Forward-looking statements involve inherent risks and uncertainties, most of which are difficult to predict and are generally beyond our control. Actual results or outcomes may differ materially from those implied by the forward-looking statements as a result of the impact of a number of factors, many of which are discussed in more detail in our Annual Report on Form 10-K and our other reports filed with the Securities and Exchange Commission.

In addition to financial information prepared in accordance with U.S. GAAP, this presentation also contains non-GAAP financial measures that we believe provide investors and management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information. These non-GAAP measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. We typically exclude certain GAAP items that management does not believe affect our basic operations and that do not meet the GAAP definition of unusual or non-recurring items.

Other companies may define these measures in different ways. Further information relevant to the interpretation of non-GAAP financial measures, and reconciliations of these non-GAAP financial measures to the most comparable GAAP measures, may be found on Celgene's website at www.Celgene.com in the "Investor Relations" section.



Bob Hugin



2012 Overview

► Financial results (non-GAAP)

- Strong Y/Y growth: Revenue ↑15%, Sales ↑17% and EPS ↑30%
- Positive momentum despite slower than expected January

► Growth in all commercial performance metrics

- Product value proposition driving underlying patient growth
- Several approvals expected across the portfolio in 2012

► Reaffirming guidance of 15% top-line and 25% bottom-line growth in 2012

► Significant regulatory and clinical accomplishments set the stage for a milestone-rich year



Near-term Transformational Milestones

Maximize REVLIMID®'S Full Potential

Pomalidomide Global Registrations

ABRAXANE® Label Expansion & Key Data

Apremilast Phase III Data in Psoriasis and PsA

Clinical Validation of Several Mid-stage Programs



Industry-leading Late-stage Pipeline

>25 Pivotal / Phase III Trials

REVLIMID NDMM MM-015	REVLIMID MDS MDS-004	REVLIMID <i>Mantle Cell</i> MCL-001	REVLIMID <i>Mantle Cell</i> MCL-002	REVLIMID <i>Diffuse Large</i> <i>B-Cell</i> GELA / REMARC	ABRAXANE NSCLC CA-031	Apremilast <i>Ankylosing Spondylitis</i> AS-001
REVLIMID NDMM MM-020	REVLIMID MDS MDS-005	REVLIMID <i>Diffuse Large</i> <i>B-Cell</i> DLC-001	REVLIMID <i>1st Line B-Cell CLL</i> CLL-008	ABRAXANE <i>Pancreatic</i> CA-046	Apremilast <i>Psoriatic Arthritis</i> PSA-002	
REVLIMID MM post ASCT IFM-0502	VIDAZA® AML AML-001	REVLIMID <i>Follicular</i> GELA / RELEVANCE	REVLIMID <i>CLL Maintenance</i> CLL-002	ABRAXANE <i>Melanoma</i> CA-033	Apremilast <i>Psoriatic Arthritis</i> PSA-003	
REVLIMID MM post ASCT CALGB-100104	Pomalidomide RRMM MM-003	Pomalidomide Myelofibrosis MF-002			Apremilast <i>Psoriasis</i> PSOR-004	
Myeloma	MDS / AML	Lymphoma	Leukemia	Solid Tumors	Inflammation	Apremilast <i>Psoriasis</i> PSOR-005



Industry-leading Late-stage Pipeline

REVLIMID

Apremilast
Ankylosing
Spondylitis
AS-001

Clinical

- Mantle cell trial enrollment complete (MCL-001)
- Diffuse large B-cell advances into phase III (DCL-001)

Regulatory

- MDS del 5q submitted in EU; decision expected by year end
- CHMP recommendation on NDMM / maintenance on track for late Q2
- US submission for NDMM / maintenance planned in 2012
- Approvals in RRMM Brazil and China expected in H2:12

Pomalidomide

RRMM
MM-003

Myelofibrosis
MF-002

Follicular
GELA / RELEVANCE

CLL Maintenance
CLL-002

Melanoma
CA-033

Apremilast
Psoriasis
PSOR-009

Myeloma

MDS / AML

Lymphoma

Leukemia

Solid Tumors

Inflammation



Industry-leading Late-stage Pipeline

Pomalidomide

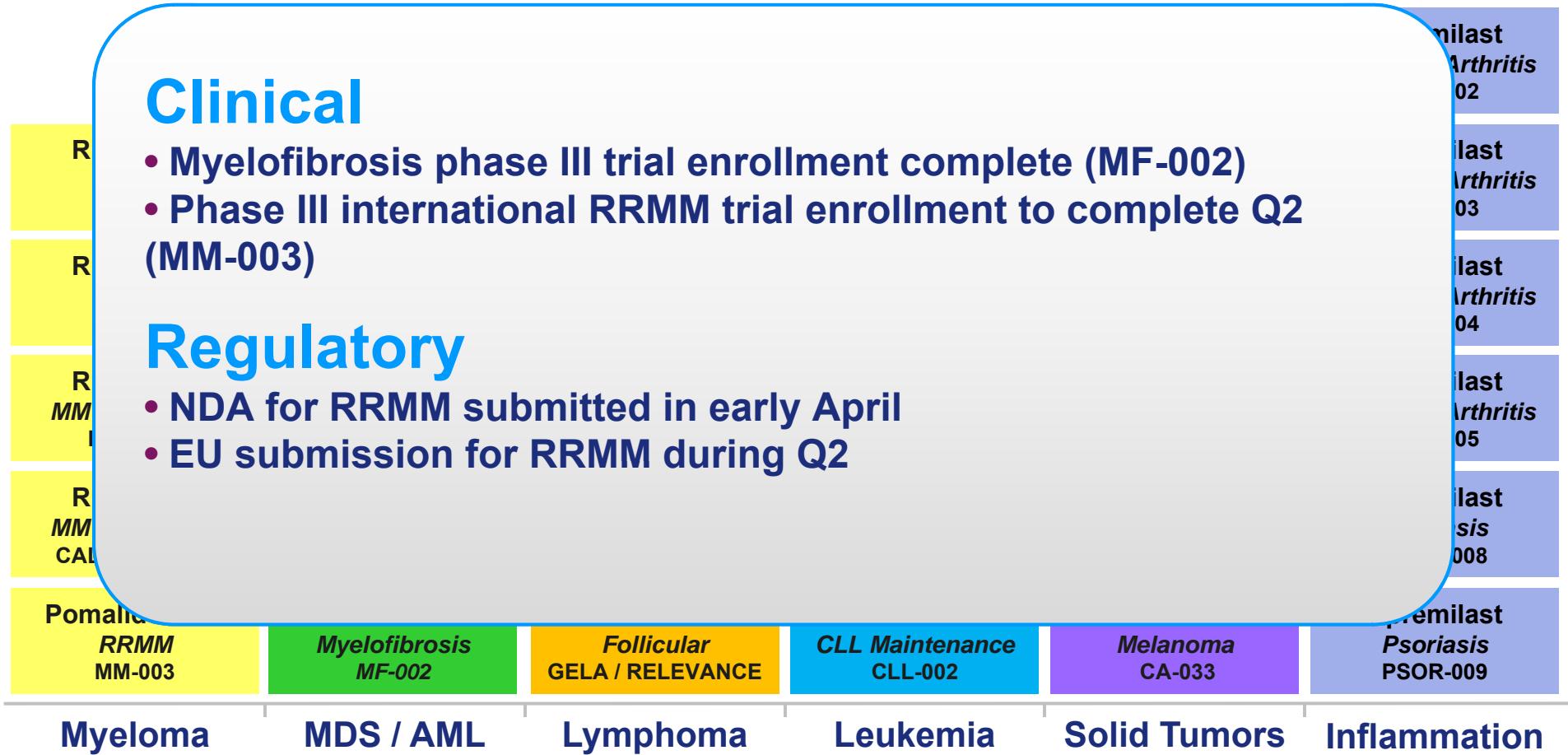
Apremilast
Ankylosing
Spondylitis
AS-001

Clinical

- Myelofibrosis phase III trial enrollment complete (MF-002)
- Phase III international RRMM trial enrollment to complete Q2 (MM-003)

Regulatory

- NDA for RRMM submitted in early April
- EU submission for RRMM during Q2





Industry-leading Late-stage Pipeline

ABRAXANE

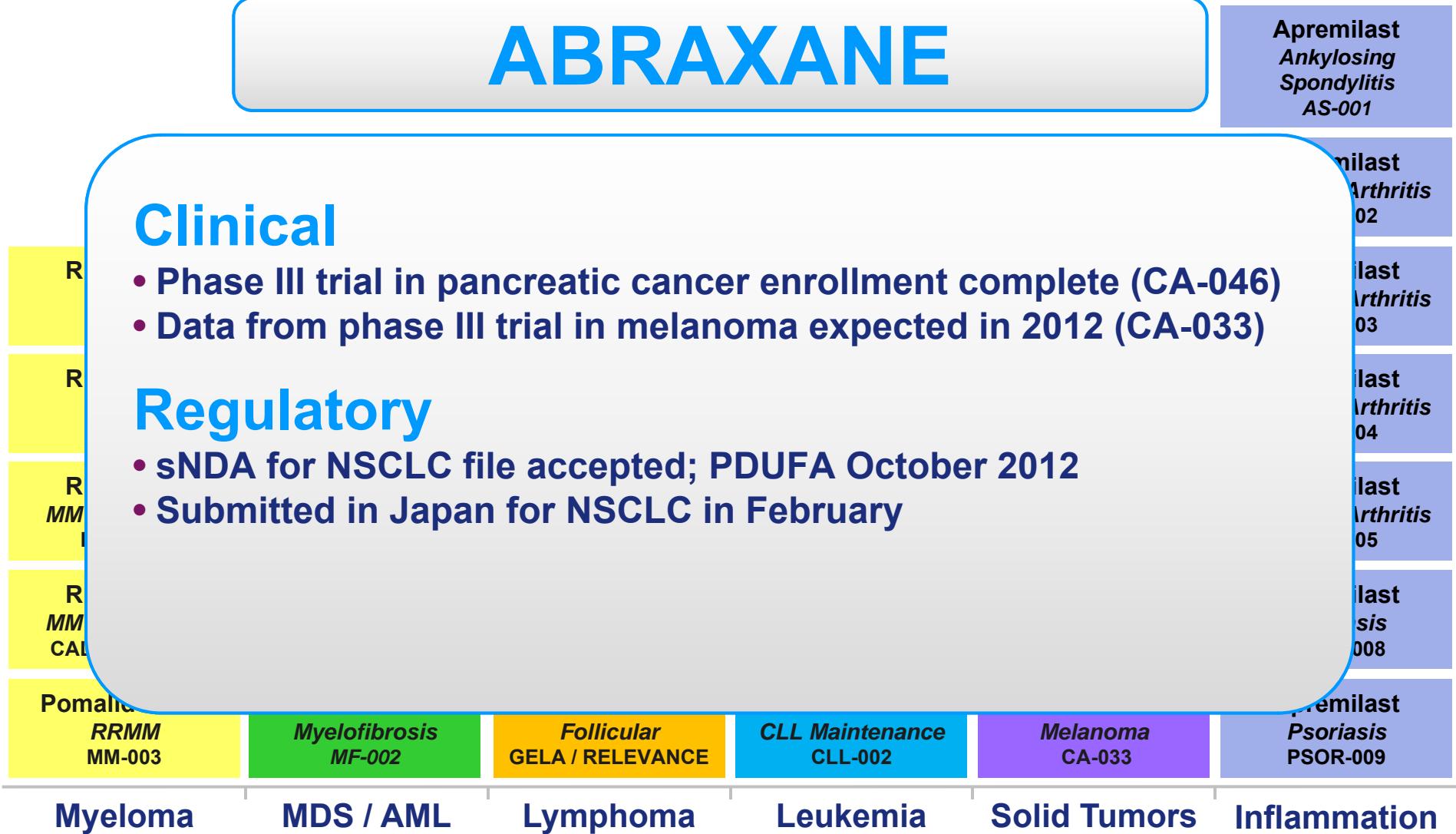
Apremilast
Ankylosing
Spondylitis
AS-001

Clinical

- Phase III trial in pancreatic cancer enrollment complete (CA-046)
- Data from phase III trial in melanoma expected in 2012 (CA-033)

Regulatory

- sNDA for NSCLC file accepted; PDUFA October 2012
- Submitted in Japan for NSCLC in February





Industry-leading Late-stage Pipeline

Apremilast

Apremilast
Ankylosing
Spondylitis
AS-001

Clinical

- Ankylosing spondylitis phase III trial initiated (AS-001)
- Data from phase IIb rheumatoid arthritis trial in Q2 (RA-002)
- Phase III data in psoriatic arthritis this summer (PSA-002, PSA-004)
- Phase III data in psoriasis late 2012/early 2013 (PSOR-008, PSOR-009)

Regulatory

- US and EU submission for psoriatic arthritis and psoriasis in 2013





Epizyme Strategic Rationale

- ▶ Extends and enhances leadership position in epigenetics
- ▶ Strategic partnership to discover, develop and commercialize personalized therapeutics
- ▶ Exclusive option to license ex-US rights to Epizyme's HMT inhibitor programs
- ▶ \$90 million upfront and equity payment



Near-term Transformational Milestones

Maximize REVLIMID'S Full Potential

Pomalidomide Global Registrations

ABRAXANE Label Expansion & Key Data

Apremilast Phase III Data in Psoriasis and PsA

Clinical Validation of Several Mid-stage Programs



Jackie Fouse



Q1 2012 Non-GAAP Financial Highlights

Solid operating results

- Non-GAAP Y/Y net product sales grew 17% and diluted EPS 30%
- Volume and operating efficiencies drove growth

Increasing levels of profitability

- Operating Profit Margin improved 70 bps Q/Q; 230 bps Y/Y

Adding value with financial drivers

- Repurchased 2.35M shares in Q1
- Tax rate decreased 280bps Y/Y

Investing for the future

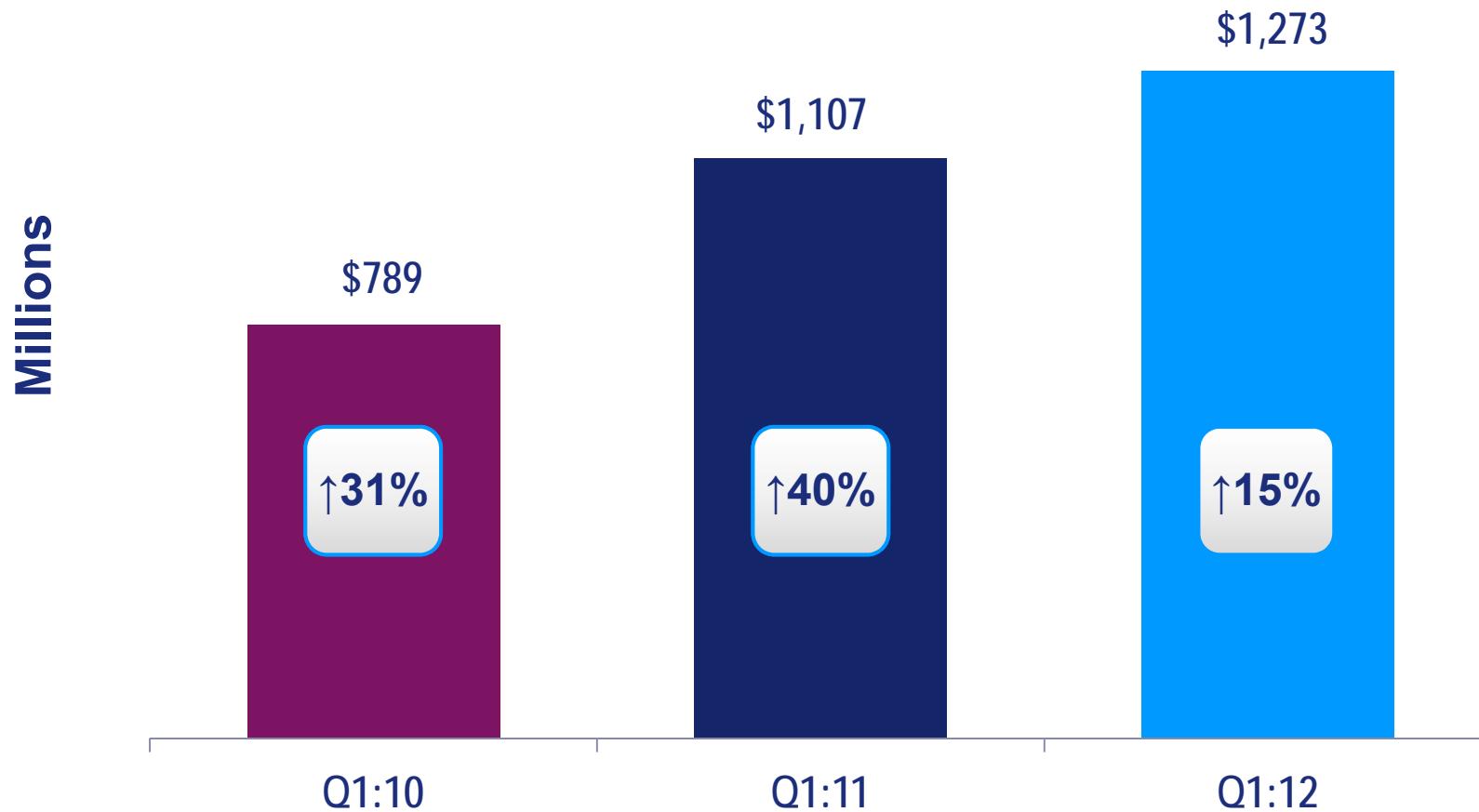
- Advanced >25 phase III trials and accelerated early to mid-stage pipeline
- Entered collaboration with Epizyme to strengthen epigenetics leadership



Total Non-GAAP Revenue*

Q1

(Growth Rates = Growth vs. Prior Year Period)



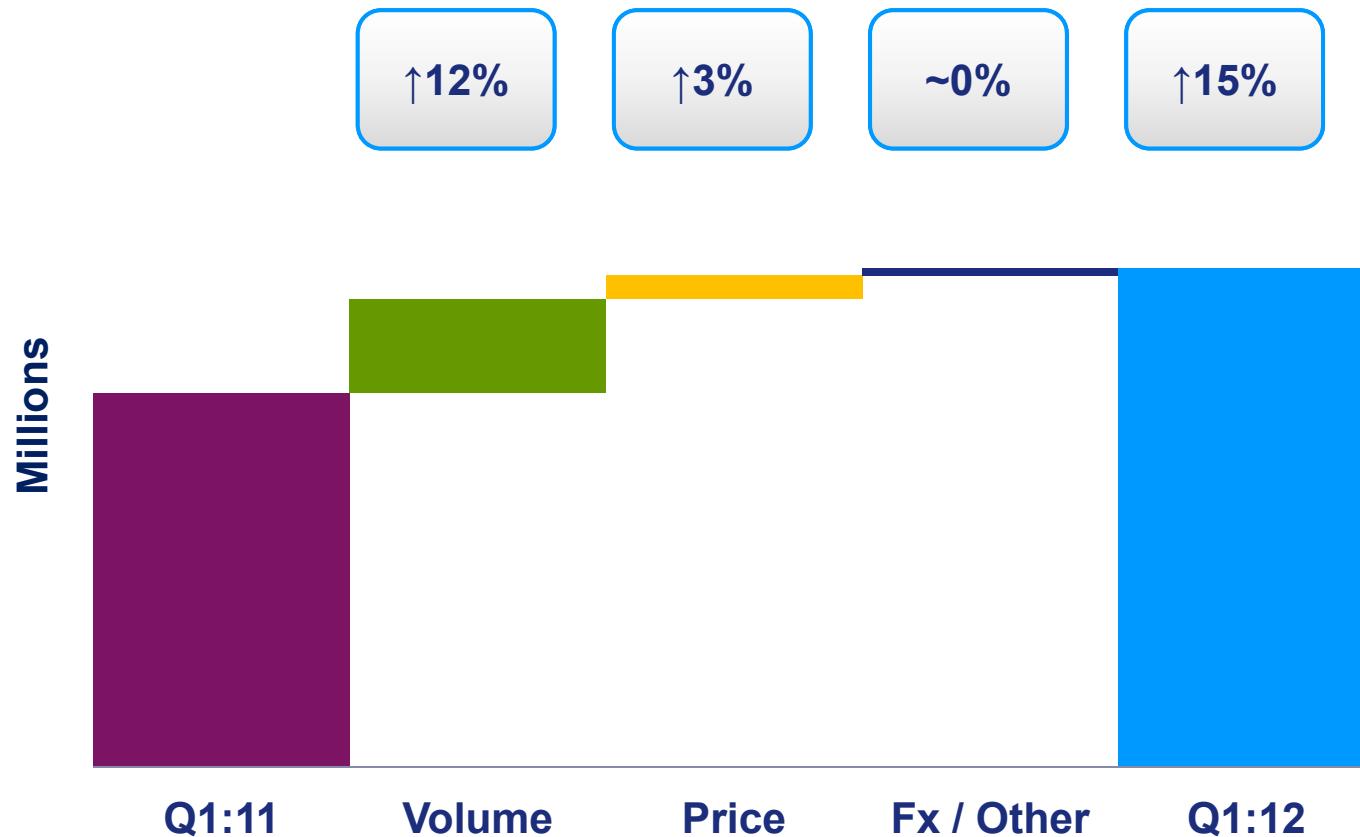
*Includes non-GAAP impact of acquisitions.



Increased Volume Drove Growth

Contribution To Total Non-GAAP Revenue Growth*

(Growth Rates = Growth vs. Prior Year Period)



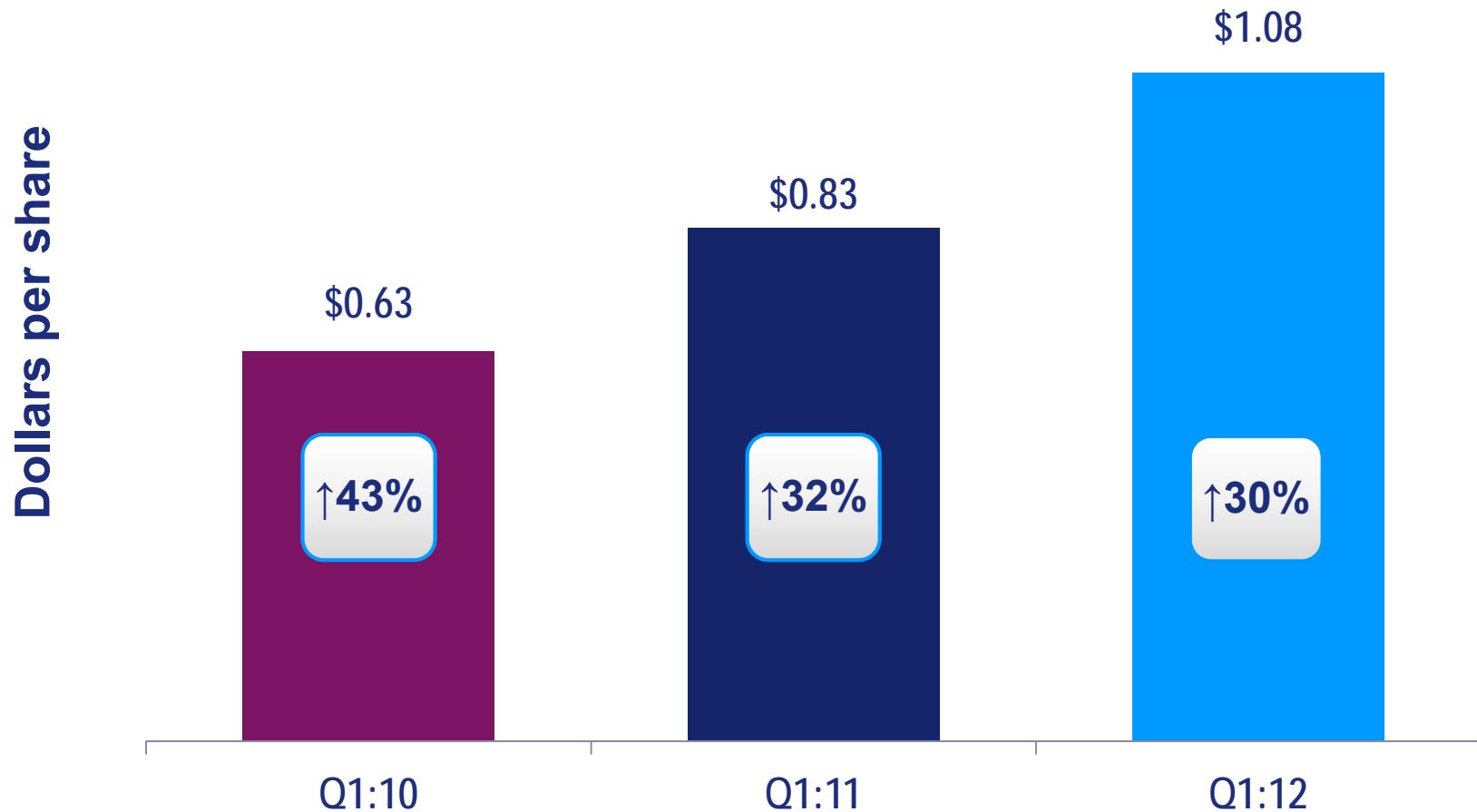
*Includes non-GAAP impact of acquisitions.



Non-GAAP Earnings Per Share

Q1

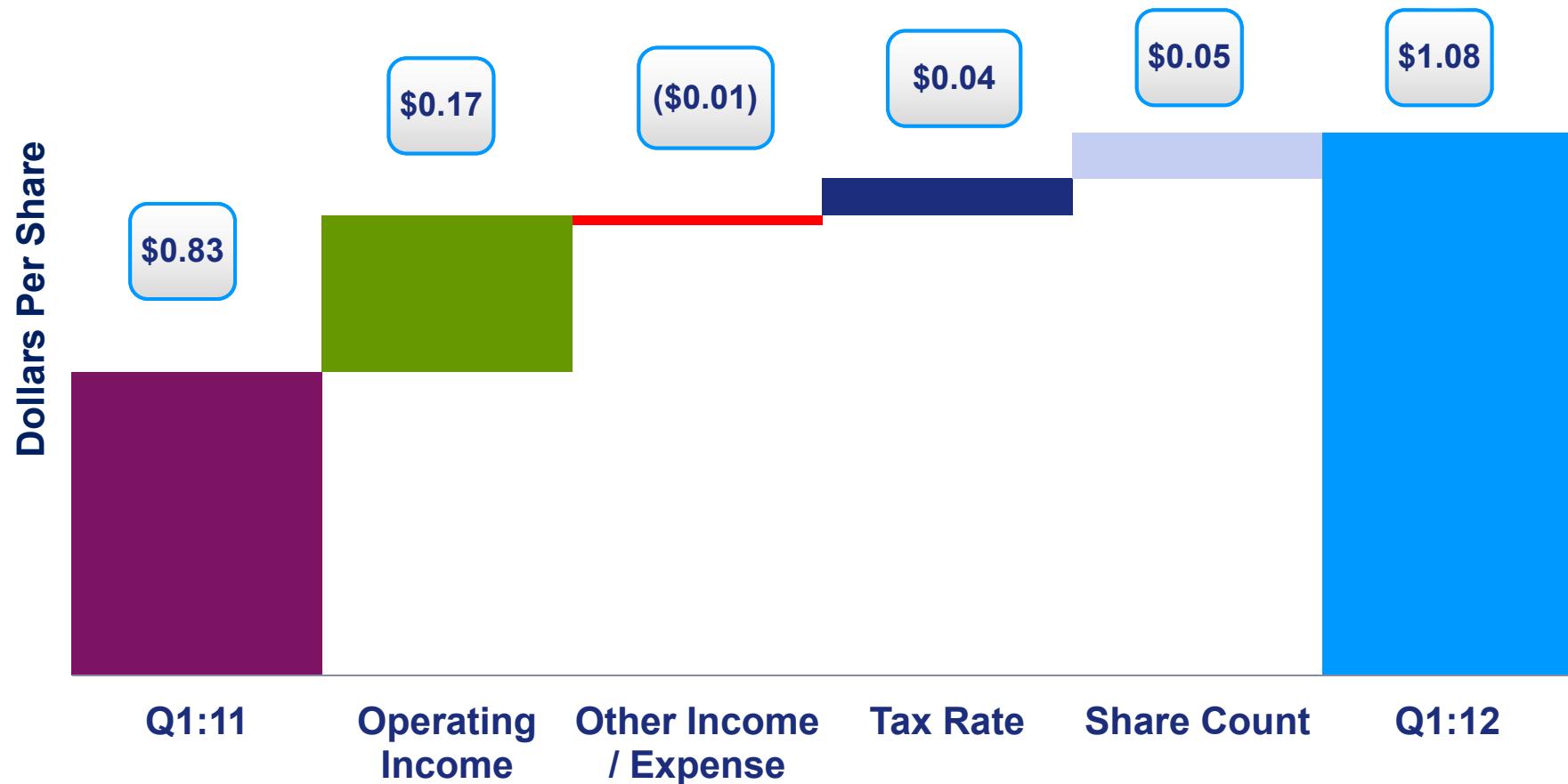
(Growth Rates = Growth vs. Prior Year Period)





Non-GAAP EPS Growth Driven by Increased Operating Income

Contribution To Q1:12 Non-GAAP EPS*



*Includes non-GAAP impact of acquisitions.

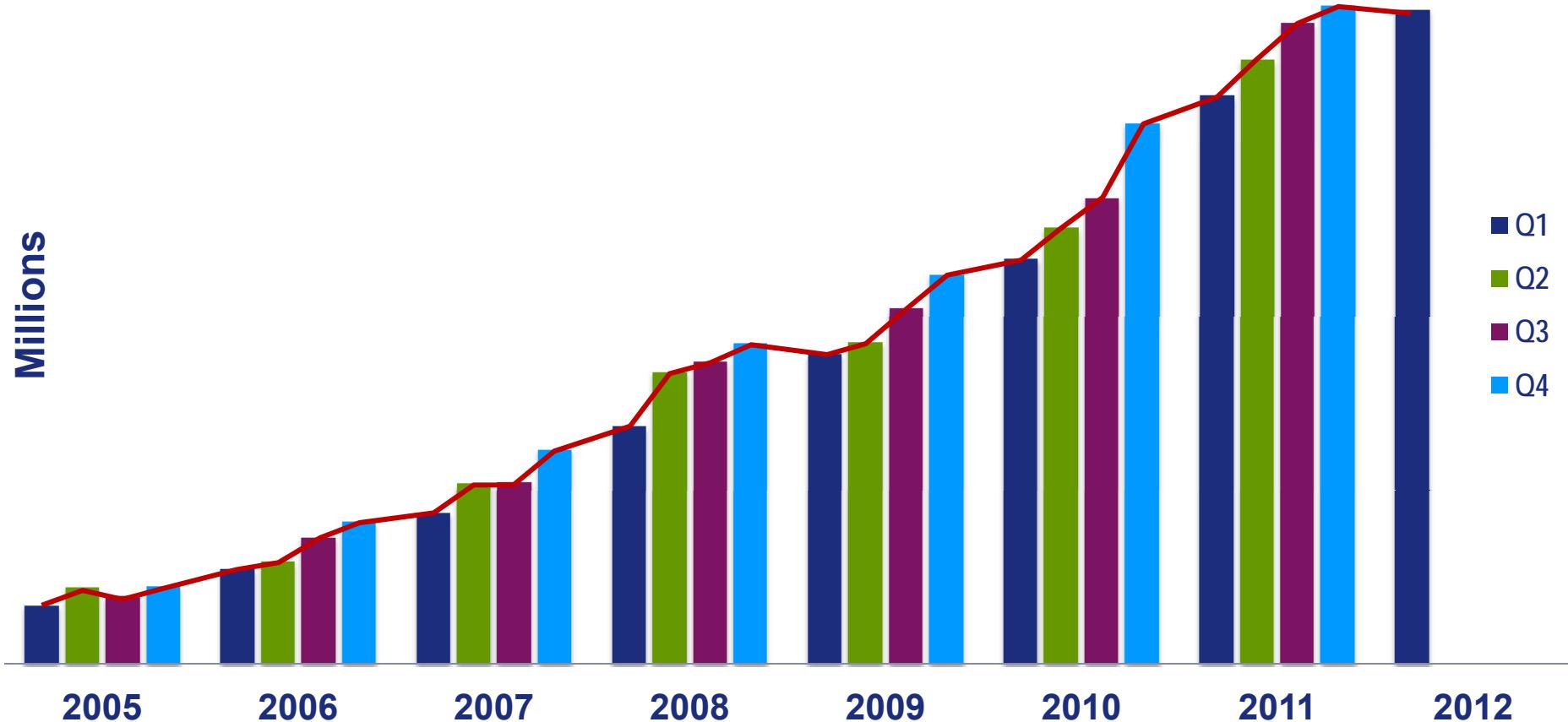


Worldwide Non-GAAP Net Product Sales

Net Product Sales (in millions)	Q1:12	Δ vs. Q1:11	Δ vs. Q4:11
REVLIMID Total	\$861	↑17%	↑1%
U.S.	\$489	↑17%	0%
International	\$372	↑16%	↑1%
VIDAZA Total	\$186	↑14%	↓2%
U.S.	\$74	↑3%	↓14%
International	\$112	↑23%	↑9%
ABRAXANE	\$104	↑41%	↑1%
U.S.	\$81	↑30%	↓11%
International	\$23	↑103%	↑94%
OTHER	\$94	↑3%	↑1%
U.S.	\$64	↓3%	↓5%
International	\$30	↑18%	↓15%



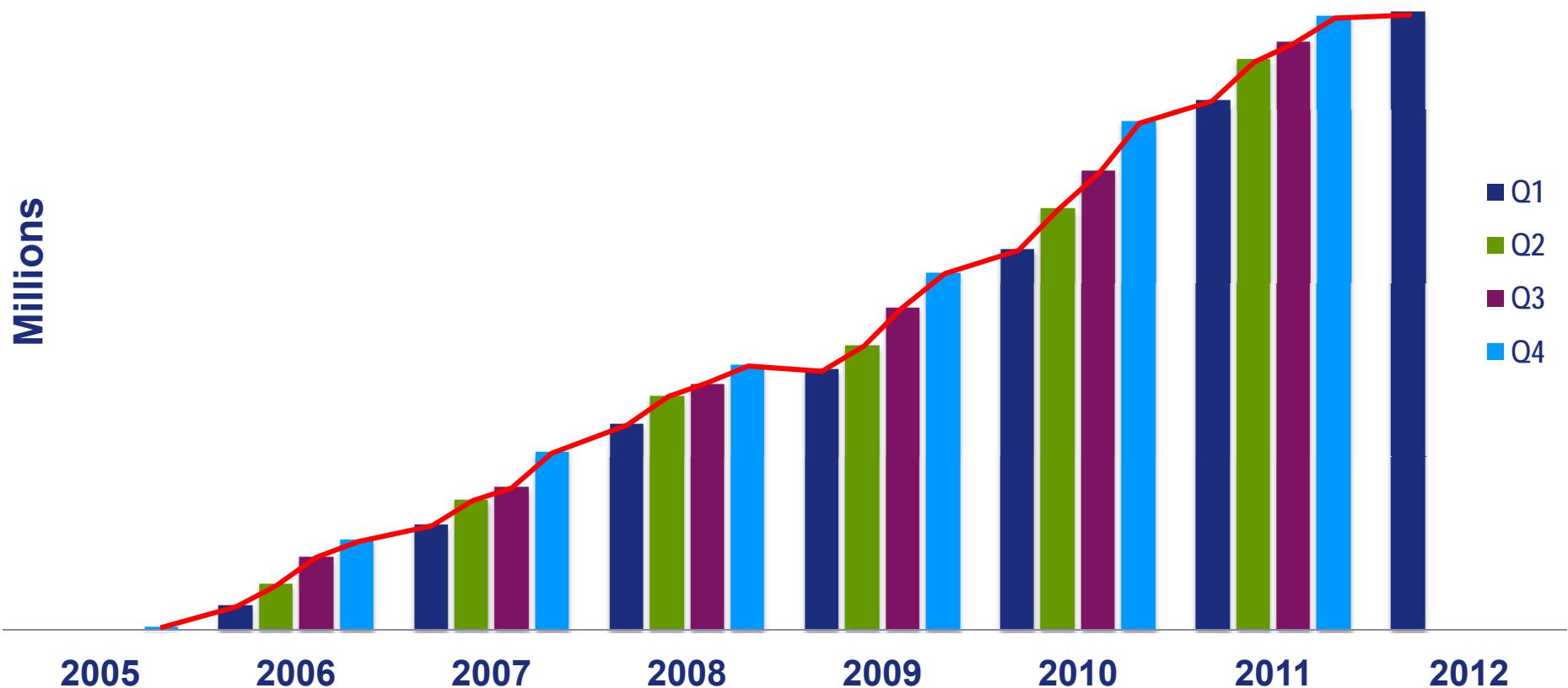
Total Non-GAAP Revenue



*Includes non-GAAP impact of acquisitions.



Total Revlimid Net Sales



*Includes non-GAAP impact of acquisitions.



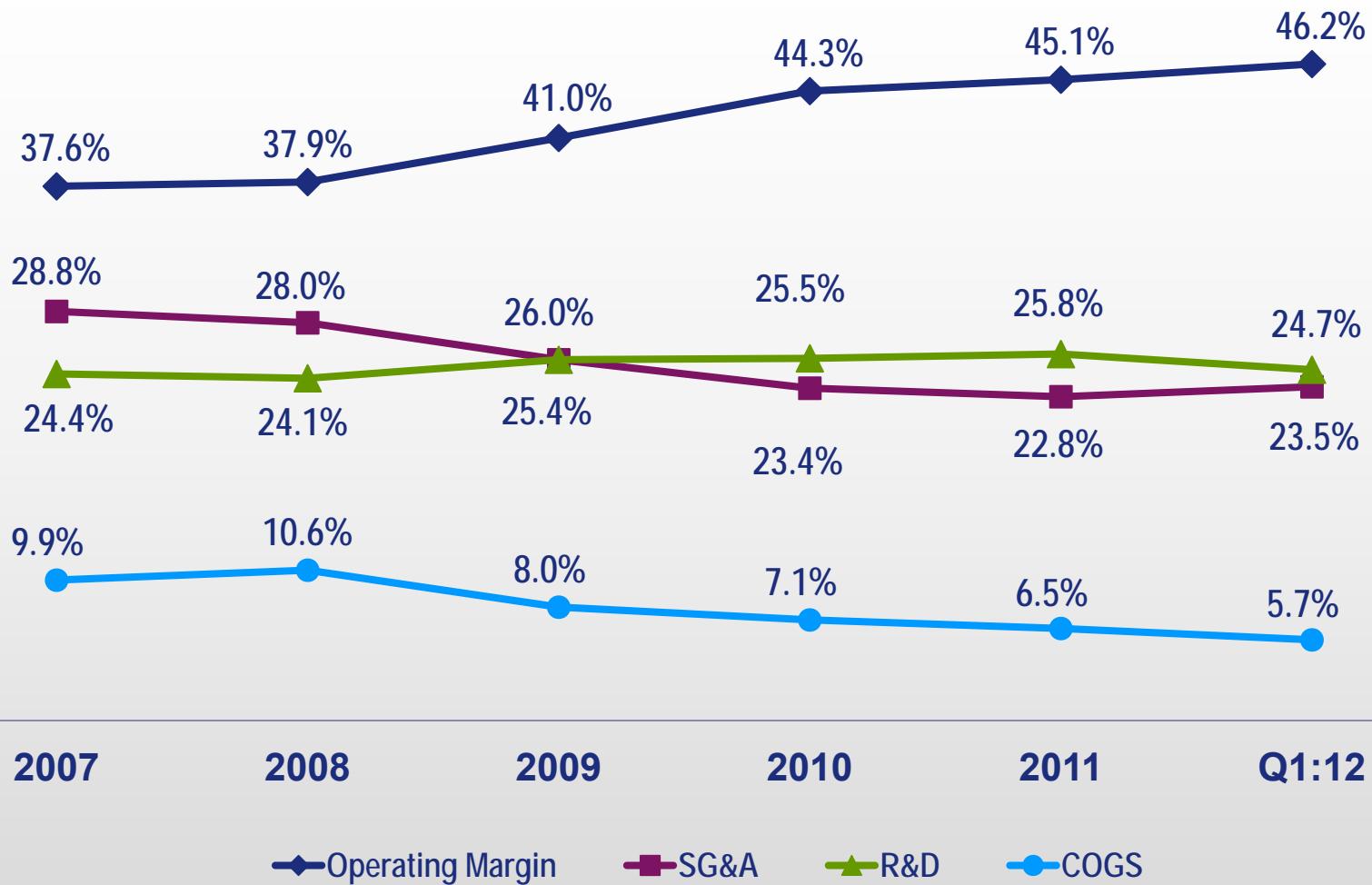
Key P&L Line Items (Non-GAAP)

	Q1:12	△ vs. Q1:11	△ vs. Q4:11
Product Gross Margins	94.3%	↑110 bps	0 bps
R&D Expenses % of revenue	\$315M 24.7%	↓40 bps	↓250 bps
SG&A Expenses % of revenue	\$299M 23.5%	↓90 bps	↑180 bps
Operating Profit Margin	46.2%	↑230 bps	↑70 bps
Effective Tax Rate	16.5%	↓280 bps	↓200 bps

2012 Guidance
94-94.5%
\$1.37B 25%
\$1.16B 21%
47-48%
17.5-18.0%



Non-GAAP Operating Leverage Increasing





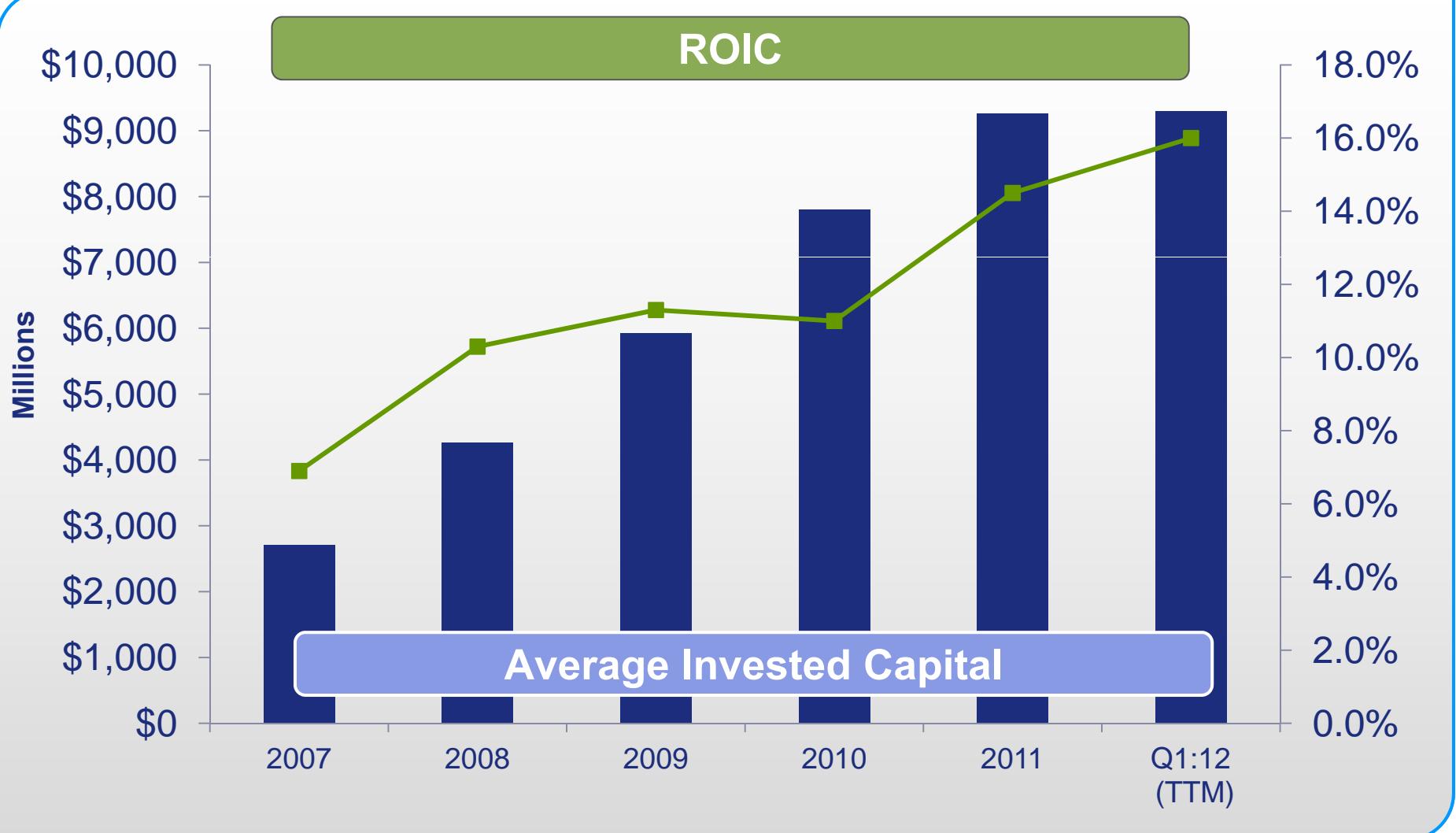
Cash and Marketable Securities

(in billions)	12/31/11	3/31/12
Cash and Marketable Securities	\$2.65	\$2.27

- Operations generated ~\$310M during Q1
- Repurchased 2.35M shares during Q1 for ~\$170M
 - ~\$1.2B remaining under existing stock repurchase program
- Paid ~\$350M for acquisition of Avila
- Paid down ~\$250M of commercial paper



Improving Returns on Invested Capital



GAAP operating income used for all periods except for 2008. Refer to reconciliation tables in ROIC calculation methodology.



2012 Financial Outlook

All Figures Non-GAAP	2012 Guidance	△ vs. 2011
Total Revenue	\$5.4 - \$5.6B	↑~15%*
REVLIMID	\$3.75 - \$3.85B	↑~19%*
Diluted EPS	\$4.70 - \$4.80	↑~25%*

Key Assumptions

- Share count remains constant with YE:11
- Operating Margins of 47-48%
- Range accommodates a possible generic Vidaza entry in H2:12

*Using midpoint of 2012 range.



2012: Momentum and Investing for the Future

► Performance driven by volume growth and improving operating efficiency

► Strength across all operational and financial metrics
– Growth rates, margins, balance sheet

► Continue to invest in sustaining growth

► Reaffirming 2012 guidance



Mark Alles



Global Commercial Operating Review

Q1:12 REVIMID, VIDAZA, ABRAXANE Performance

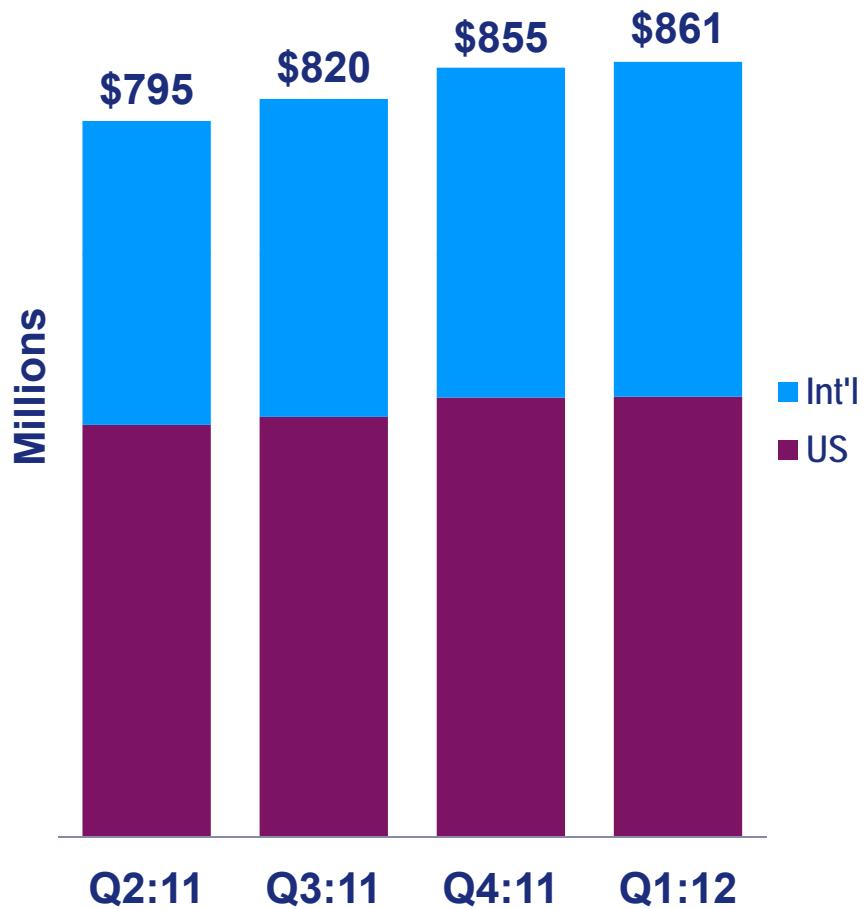
Preparing for New Indications and Product Launches

Key Data from Publications and Congresses



REVLIMID Global Net Sales Summary

- Q1 REVIMID sales \$861 Million;
↑17% Y/Y, ↑1% Q/Q
- US Sales ↑17% Y/Y
 - Q/Q new patients grew 13%
 - Q1 share trend up to ~56%
 - Q/Q duration trend improved
- International ↑16% Y/Y
 - Strong performance in Italy and Spain; France, UK, Germany, Canada and Australia on track
 - Q1 EU4 line 2 share up to ~54%
- Quarter-end inventory impact





Multiple Drivers for Continued REVOLIMID Sales Growth

Clinical

- Advancing MM-020
- Publication of MM-015, CALGB & IFM Maintenance studies
- File sNDA for Mantle Cell Lymphoma
- Advancing phase III studies in CLL
- Advancing biomarker strategy and phase III studies in NHL



Regulatory

- NDMM/Maintenance CHMP recommendation
- MDS del 5q CHMP recommendation
- RRMM approval in China
- RRMM approval in Brazil
- NDMM/Maintenance submission to FDA



Commercial

- Approvals and reimbursement in multiple new markets
- Launch in Mexico
- Drive patient demand and duration across the portfolio





Pomalidomide: Our Next Hematology Blockbuster

- Broad clinical activity in heavily pre-treated MM patients
- Phase III program in RRMM
 - MM-003, 005, 007, EAP
- Current Regulatory timelines
 - NDA for RRMM submitted
 - EU submission for RRMM during Q2
 - Myelofibrosis phase III trial fully enrolled; Advancing regulatory plan

Phase II MM-002

Pomalidomide + Dexamethasone showed 34% ORR, 7.9 month median duration of response, and 16.9 month median overall survival

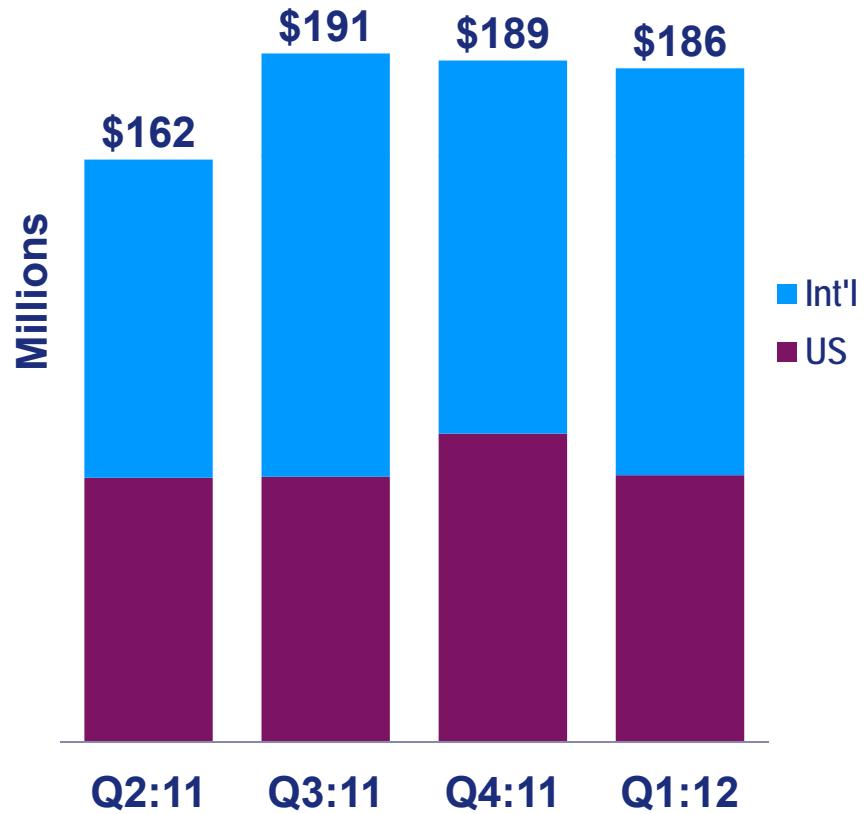
POMALIDOMIDE

Oral Therapy for Relapsed/Refractory Multiple Myeloma and Myelofibrosis



VIDAZA Global Net Sales Summary

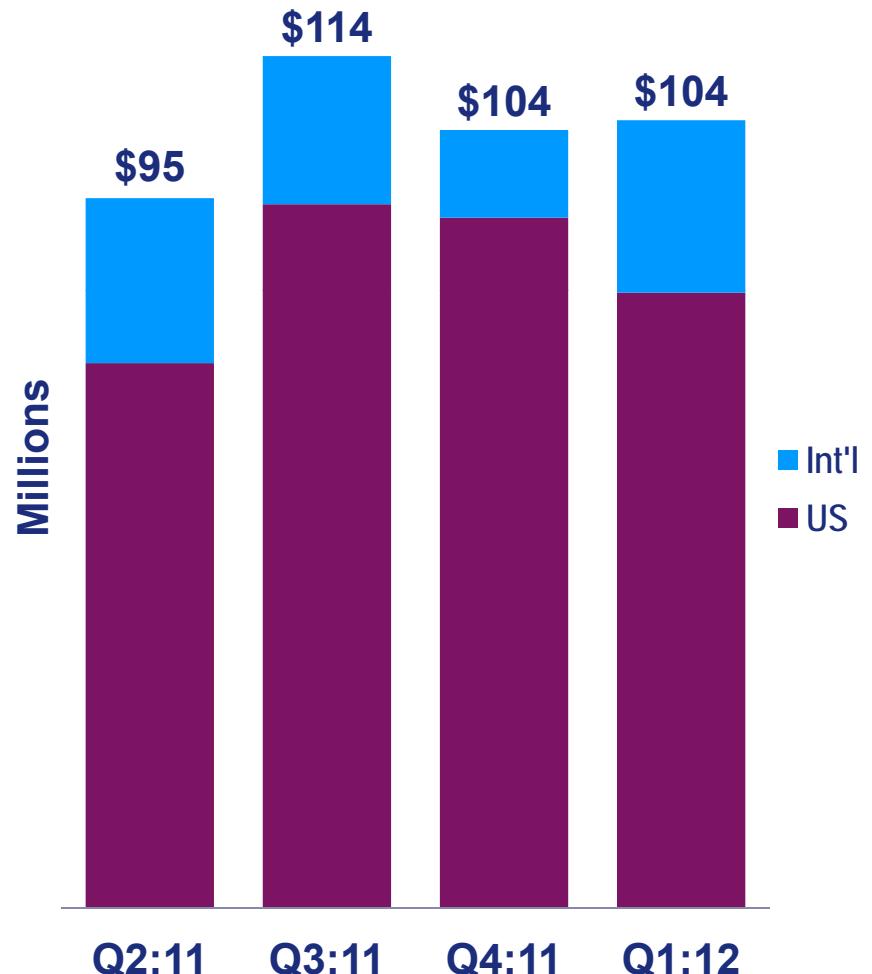
- Q1 VIDAZA sales \$186M;
↑14% Y/Y, ↓2% Q/Q
- US Sales ↑3% Y/Y, ↓14% Q/Q
 - Current demand grew ~3%
 - Higher Risk MDS market share consistently ~70%
 - Overall MDS market share ~25%
- International ↑23% Y/Y, ↑9% Q/Q
 - Strong performances in Germany, Italy, UK, and Spain
- Advancing MDS Franchise
 - Multiple single agent and combination studies in MDS / AML ongoing
 - Initiate CC-486 (Oral Aza) phase III trial in Low-Risk / Int-1 MDS during H2:12
 - Evaluate CC-486 in phase II AML maintenance trials





ABRAXANE Global Net Sales Summary

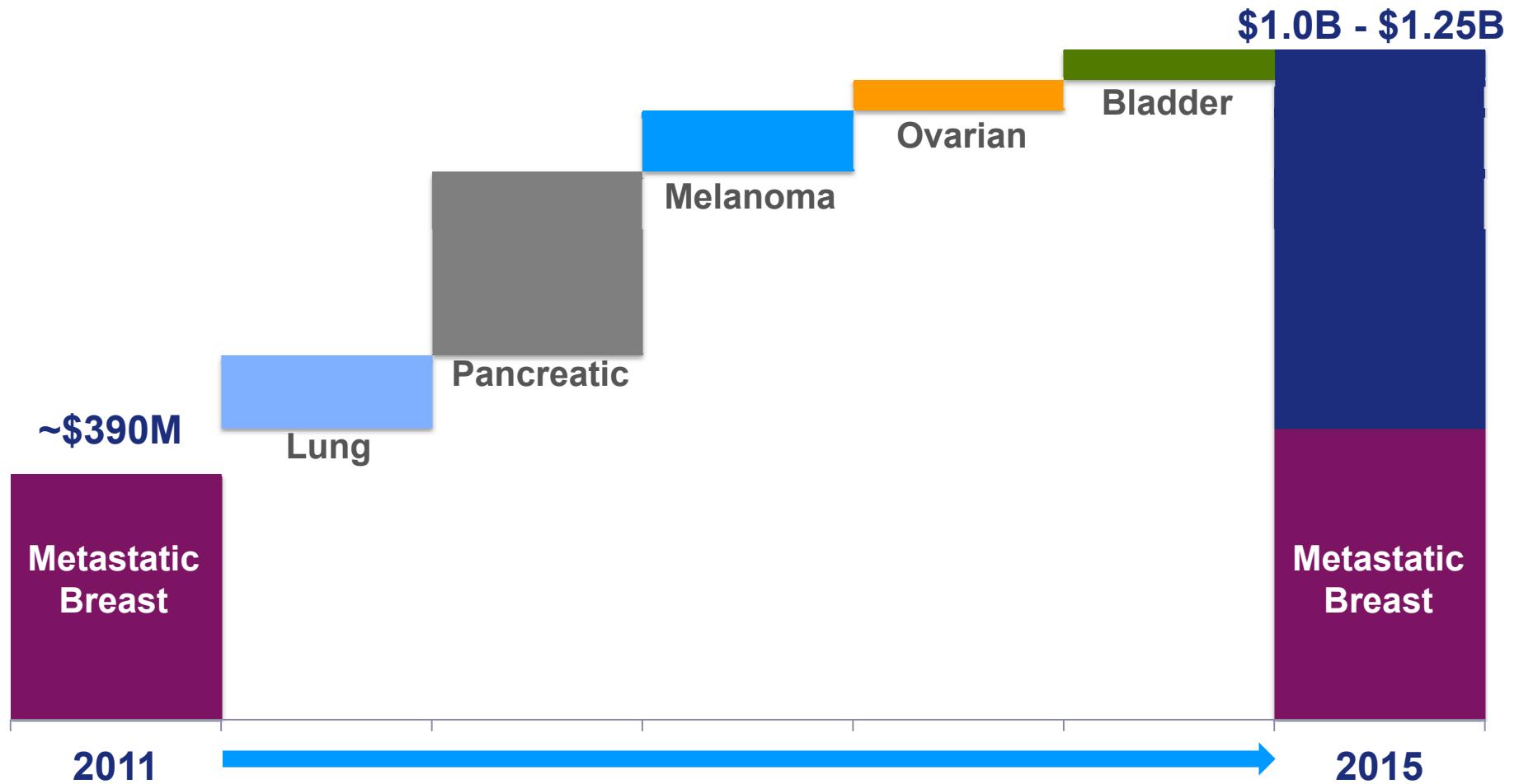
- Q1 ABRAXANE sales \$104M;
↑41% Y/Y, ↑1% Q/Q
- International sales ↑103% Y/Y,
↑94% Q/Q
- US sales ↑30% Y/Y, ↓11% Q/Q
- Product and Program Goals:
 - Breast Cancer:
 - Generate new data
 - Accelerate international launches
 - Non-Small Cell Lung Cancer:
 - US approval expected in Q4:12
 - Multiple international filings planned
 - Melanoma:
 - Phase III data expected in mid-2012
 - Pancreatic Cancer:
 - Data expected late 2012/early 2013;
 - Submit sNDA in 2013



Note: The sum of the quarters do not reflect the annual result due to rounding.



New ABRAXANE Data and Indications Expected to Drive Sales Through 2015





American Society of Clinical Oncology

June 1-5, 2012

~ 50 Abstracts Submitted

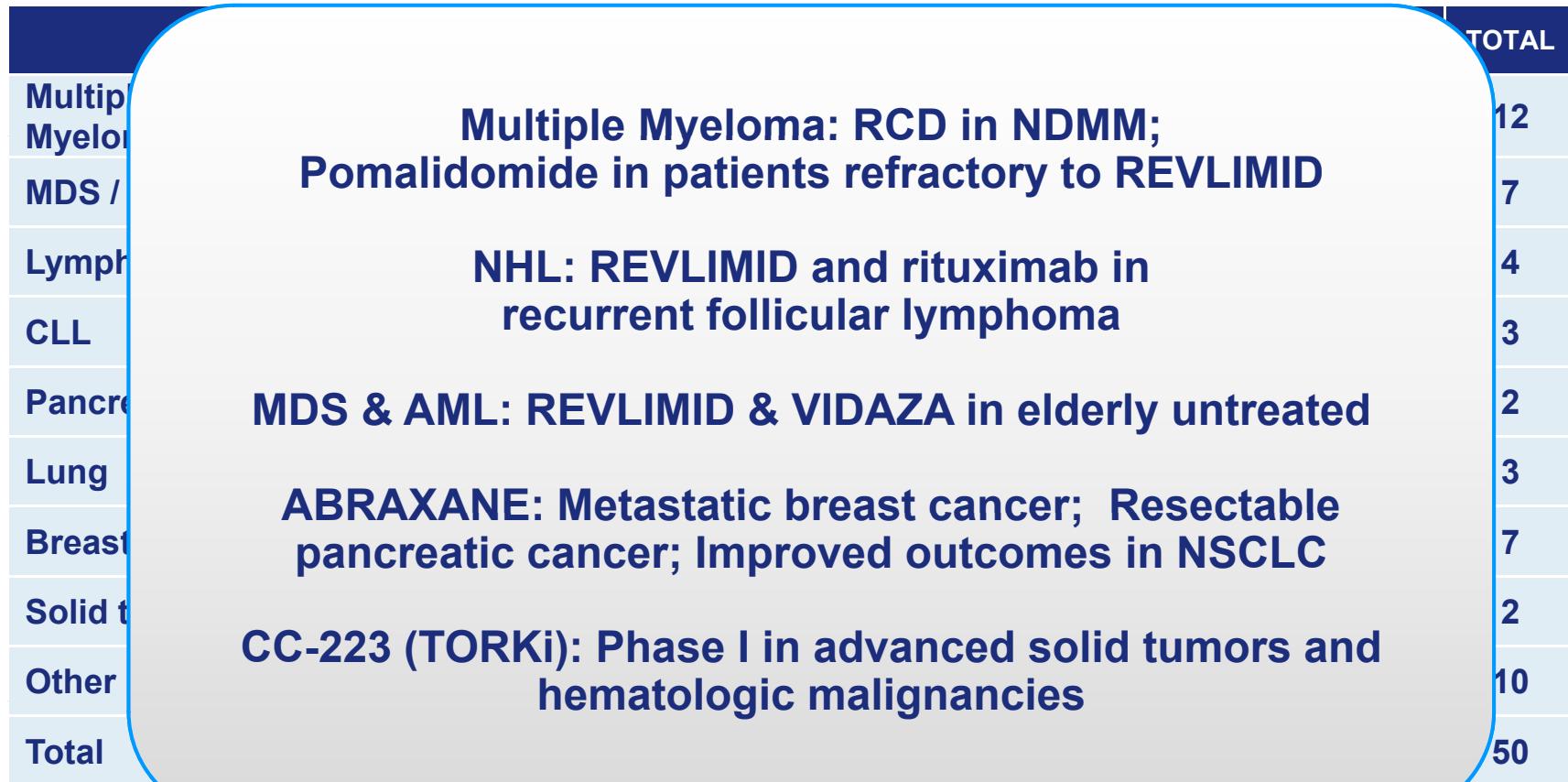
	REVLIMID	VIDAZA	ABRAXANE	ISTODAX®	Pomalidomide	CC-223	Other	TOTAL
Multiple Myeloma	9				3			12
MDS / AML	2	5						7
Lymphoma	3			1				4
CLL	2						1	3
Pancreatic			2					2
Lung			3					3
Breast			6				1	7
Solid Tumors	1					1		2
Other	6		2				2	10
Total	23	5	13	1	3	1	4	50



American Society of Clinical Oncology

June 1-5, 2012

~ 50 Abstracts Submitted





Q1 2012 Commercial Summary

- ▶ **Total Net Product Sales Grew 17% Y/Y, Flat Q/Q**
- ▶ **Strong REVOLIMID Q/Q growth in new patient starts, market share, and improved duration; trends continuing into Q2**
- ▶ **Emerging data enhances product value proposition**
- ▶ **Commercial teams executing to deliver full year plan**



Bob Hugin



Key Milestones in 2012 – January 2012

	H1:12	H2:12
Anticipate recommendation for REVLIMID ND and Maintenance MM submission by CHMP	●	
Submit REVLIMID ND and Maintenance MM applications with FDA and other agencies	●	●
Submit pomalidomide marketing application for RRMM in the US and EU	●	
Submit REVLIMID MDS del 5q marketing application with EMA	●	
Complete enrollment of ABRAXANE Ph III Pancreatic trial	●	
Complete enrollment of pomalidomide MM-003 Ph III RRMM trial	●	
Complete enrollment of pomalidomide MF-002 Phase III Myelofibrosis trial	●	
Initiate Ph III apremilast trial in ankylosing spondylitis	●	
Apremilast Ph III Psoriatic Arthritis data	●	
ABRAXANE Ph III Melanoma data	●	
Proof of concept PDA-001 Ph II data	●	
Apremilast Ph IIb Rheumatoid Arthritis data	●	
REVLIMID MM-020 Ph III NDMM interim analysis data		●
REVLIMID MCL-001 Ph II SPA trial in R/R Mantle Cell Lymphoma data		●
Apremilast Ph III Psoriasis data		●
Initiate CC-486 Ph III trial in MDS		●
REVLIMID Ph II data in Diffuse Large B-Cell non-GCB		●



Updated Key Milestones in 2012

	H1:12	H2:12
Anticipate recommendation for REVLIMID ND and Maintenance MM submission by CHMP	●	
Submit REVLIMID ND and Maintenance MM applications with FDA and other agencies	●	●
Submit pomalidomide marketing application for RRMM in the US	✓	
Submit pomalidomide marketing application for RRMM in the EU	●	
Submit REVLIMID MDS del 5q marketing application with EMA	✓	
Complete enrollment of ABRAXANE Ph III Pancreatic trial	✓	
Complete enrollment of pomalidomide MM-003 Ph III RRMM trial		●
Complete enrollment of pomalidomide MF-002 Phase III Myelofibrosis trial	✓	
Initiate Ph III apremilast trial in ankylosing spondylitis	✓	
Apremilast Ph III Psoriatic Arthritis data	●	
ABRAXANE Ph III Melanoma data	●	
Proof of concept PDA-001 Ph II data	●	
Apremilast Ph IIb Rheumatoid Arthritis data	●	
REVLIMID MM-020 Ph III NDMM interim analysis data		●
REVLIMID MCL-001 Ph II SPA trial in R/R Mantle Cell Lymphoma data		●
Apremilast Ph III Psoriasis data		●
Initiate CC-486 Ph III trial in MDS		●
REVLIMID Ph II data in Diffuse Large B-Cell non-GCB		●



Q1 2012 Conference Call

Q&A



Reconciliation Tables

	Three-Month Periods Ended	
	March 31,	2011
	2012	
Net product sales	\$ 1,245,499	\$ 1,083,609
Collaborative agreements and other revenue	2,631	9,303
Royalty revenue	25,158	32,369
Total revenue	<u>1,273,288</u>	<u>1,125,281</u>
Cost of goods sold (excluding amortization of acquired intangible assets)	72,520	127,268
Research and development	362,044	435,478
Selling, general and administrative	355,778	302,261
Amortization of acquired intangible assets	41,760	69,050
Acquisition related (gains) charges and restructuring, net	(11,070)	(96,744)
Total costs and expenses	<u>791,032</u>	<u>837,313</u>
Operating income	482,256	287,968
Equity in gains (losses) of affiliated companies	1,187	(556)
Interest and other income (expense), net	(9,441)	(604)
Income before income taxes	474,002	286,898
Income tax provision	72,465	31,722
Net income	401,537	255,086
Non-controlling interest	-	504
Net income attributable to Celgene	<u>\$ 401,537</u>	<u>\$ 255,590</u>
Net income per common share attributable to Celgene:		
Basic	\$ 0.92	\$ 0.55
Diluted	\$ 0.90	\$ 0.54
Weighted average shares:		
Basic	438,349	465,993
Diluted	448,598	472,235
Balance sheet items:		
Cash, cash equivalents & marketable securities	\$ 2,269,367	\$ 2,648,154
Total assets	10,347,539	10,005,910
Short-term borrowings	150,528	526,684
Long-term debt	1,275,850	1,275,585
Total equity	6,077,719	5,512,727



Reconciliation Tables

	Celgene Corporation and Subsidiaries		Reconciliation of GAAP to Non-GAAP Net Income	
	(In thousands, except per share data)		Three-Month Periods Ended	
	2012	2011	March 31	2011
Net income attributable to Celgene - GAAP	\$ 401,537	\$ 255,590		
Before tax adjustments:				
Net product sales:				
Sales of products exited or to be exited:				
Pharmion	(1)	-	(1,072)	(1,072)
Abaxis	(1)	-	(15,831)	(15,831)
Collaborative agreements and other revenue:				
Abaxis non-core revenues	(2)	-	(905)	(905)
Cost of goods sold (excluding amortization of acquired intangible assets):				
Share-based compensation expense	(3)	2,876	2,007	2,007
Abaxis inventory step-up	(4)	-	41,667	41,667
Products exited or to be exited:				
Pharmion	(2)	(1,409)	1,001	1,001
Abaxis	(2)	-	9,549	9,549
Research and development:				
Share-based compensation expense	(3)	25,028	32,592	32,592
Abaxis non-core activities	(2)	-	6,849	6,849
IPR&D impairments	(5)	22,151	118,000	118,000
Selling, general and administrative:				
Share-based compensation expense	(3)	26,816	23,094	23,094
Abaxis non-core activities	(2)	-	9,208	9,208
Amortization of acquired intangible assets:				
Pharmion	(6)	1,000	39,937	39,937
Gloucester	(6)	12,875	6,550	6,550
Abaxis	(6)	21,938	22,563	22,563
Avila	(6)	5,947	-	-
Acquisition related (gains) changes and restructuring, net:				
Change in fair value of contingent consideration	(7)	(12,433)	(99,535)	(99,535)
Abaxis acquisition and restructuring costs	(7)	-	2,791	2,791
Avila acquisition and restructuring costs	(7)	1,363	-	-
Equity in gains (losses) of affiliated companies:				
EntreMed, Inc.	(8)	-	255	255
Abaxis non-core activities	(2)	-	1,845	1,845
Interest and other income (expense), net:				
Abaxis non-core activities	(2)	-	98	98
Non-controlling interest:				
Abaxis non-core activities	(2)	-	(504)	(504)
Net income tax adjustments	(9)	(23,260)	(62,360)	(62,360)
Net income - non-GAAP	\$ 484,429	\$ 392,389		
Net income per common share - non-GAAP:				
Basic	\$ 1.11	\$ 0.84		
Diluted	\$ 1.08	\$ 0.83		



Reconciliation Tables

Explanation of adjustments:

- (1) Exclude sales related to non-core former Pharmion Corp., or Pharmion, products to be exited and Abraxis BioScience Inc., or Abraxis, products that have been exited.
- (2) Exclude the estimated impact of activities arising from the acquisition of Abraxis that are not related to core nab technology and expenses and other costs related to such activities. Exclude the net (benefit) cost of activities arising from the acquisition of Pharmion that are planned to be exited.
- (3) Exclude share-based compensation expense totaling \$54.720 for the three-month period ended March 31, 2012 and \$57.693 for the three-month period ended March 31, 2011. The after tax net impact reduced GAAP net income for the three-month period ended March 31, 2012 by \$40,101, or \$0.09 per diluted share and for the three-month period ended March 31, 2011 by \$42,241, or \$0.09 per diluted share.
- (4) Exclude acquisition-related inventory step-up adjustments to fair value which were expensed for Abraxis in 2011.
- (5) Acquired intangible asset impairment for the three-month period ended March 31, 2012 related to the timing of obtaining approval for ISTODAX for the treatment of peripheral T-cell lymphoma, or PTCL, in the European Union. IPR&D impairment for the three-month period ended March 31, 2011 related to a reduction in the probability of obtaining progression free survival labeling for the treatment of non-small cell lung cancer for ABRAXANE in the United States.
- (6) Exclude amortization of acquired intangible assets from the acquisitions of Pharmion, Gloucester Pharmaceuticals, Inc., or Gloucester, Abraxis and Avila Therapeutics, or Avila.
- (7) Exclude acquisition related charges and restructuring related to Gloucester, Abraxis and Avila.
- (8) Exclude the Company's share of EnteMed, Inc. equity losses in 2011.
- (9) Net income tax adjustments reflect the estimated tax effect of the above adjustments and the impact of certain other non-operating tax adjustments, including one time effects of changes in tax law and acquisition related matters.

Celgene Corporation and Subsidiaries

Reconciliation of Full-Year 2012 Projected GAAP to Non-GAAP Net Income

(In thousands, except per share data)

	Range	
	Low	High
Projected net income - GAAP	\$ 1,566,000	\$ 1,631,000
Before tax adjustments:		
Cost of goods sold (excluding amortization of acquired intangible assets):	11,000	10,000
Share-based compensation expense		
Research and development:		
Share-based compensation expense	121,000	109,000
IPR&D impairment	22,000	22,000
Upfront payment	65,000	65,000
Selling, general and administrative:		
Share-based compensation expense	118,000	107,000
Amortization of acquired intangible assets	199,000	199,000
Acquisition related (gains) charges and restructuring net:		
Change in fair value of contingent consideration	103,000	103,000
Acquisition and restructuring costs	2,000	1,000
Net income tax adjustments	(115,000)	(111,000)
Projected net income - non-GAAP	\$ 2,092,000	\$ 2,136,000
Projected net income per diluted common share - GAAP	\$ 3.52	\$ 3.67
Projected net income per diluted common share - non-GAAP	\$ 4.70	\$ 4.80
Projected weighted average diluted shares	445,000	445,000



Return on Invested Capital Calculation

Return on Invested Capital (ROIC)

	Q1 2012 - TTM	2011	2010	2009	2008	2007
Operating income	1,637,041	1,442,753	989,635	841,526	(1,464,218) 2,043,069	425,121
Certain charges (1)						
Non-GAAP operating income	1,637,041	1,442,753	989,635	841,526	578,851	425,121
Effective tax rate	9%	7%	13%	20%	24%	56%
Non-GAAP operating income after tax	1,491,537	1,339,017	860,221	669,930	439,272	186,203
Total equity	6,077,719	5,512,727	5,995,472	4,394,606	3,491,328	2,843,944
Certain charges (1)	1,979,510	1,979,510	1,979,510	1,979,510	1,979,510	
Total debt	1,424,378	1,802,269	1,247,584	-	-	196,555
Total capital	9,481,607	9,294,506	9,222,566	6,374,116	5,470,838	3,040,499
Total capital beginning of period	9,105,767	9,222,566	6,374,116	5,470,838	3,040,499	2,376,066
Total capital end of period	9,481,607	9,294,506	9,222,566	6,374,116	5,470,838	3,040,499
Average total capital	9,293,687	9,258,536	7,798,341	5,922,477	4,255,669	2,708,283
ROIC	16.0%	14.5%	11.0%	11.3%	10.3%	6.9%

(1) Excludes \$1.7 billion of IPR&D expense in 2008 associated with the acquisition of Pharmion, as well as \$300 million of expense related to the acquisition of intellectual property rights for Vidaza in 2008, prior to its launch. Amounts adjusted for tax effects 2008 are excluded from equity in all years including and subsequent to 2008.