

## Benefitfocus Expands Capacity to Meet Growing Demand for SAP® U.S. Benefits Administration application by Benefitfocus

### Benefitfocus System Integrator program certifies two long-standing SAP value added resellers

CHARLESTON, S.C., Feb. 14, 2017 /PRNewswire/ -- [Benefitfocus, Inc.](#) (NASDAQ: BNFT), a leading provider of cloud-based benefits management software, today announced that it has added two value added resellers with extensive experience in SAP SuccessFactors implementations. AltaFlux Corporation and Terra Information Group have been certified by Benefitfocus to implement SAP® U.S. Benefits Administration application by Benefitfocus. The new systems integrators will support growing demand for enterprise benefits management, since the [SAP reseller agreement](#) was announced by Benefitfocus nearly two years ago.



With more than 200 SAP SuccessFactors deployments since 2010, AltaFlux Corporation is a full-service, global SAP HR Cloud consulting partner based in Troy, Michigan. They're known for their exceptional track record in providing fully integrated HCM cloud technology solutions to mid-market organizations.

"We're thrilled to announce our certification as a Benefitfocus system integrator. At AltaFlux, we strive to provide our customers with comprehensive human capital management solutions - from core HR and benefits to talent management. This partnership not only enables us to assist with the growing demand of enterprise benefits, but also enables us to be a one-stop, best-in-breed HR solutions provider," said Kirk Williams, vice president of strategic alliances, [AltaFlux Corporation](#).

Terra Information Group is a full-service, global technology consulting firm based in Aurora, Illinois with more than 20 years' experience in software development. Focused primarily on SAP and other ERP solutions, its client roster includes several Fortune 500 companies.

"This is an exciting new partnership, and I am glad that Benefitfocus allows us to join in a collaborative effort to bring value added and complete HR solutions to our customers," said Mamta Aggarwal, vice president of consulting services, [Terra Information Group](#). "Our 20 years of achievements in implementing HR software will help our partners and customers. I'm impressed with Benefitfocus' vision and commitment to this partnership, and grateful for their support and leadership in helping to facilitate it."

"We're pleased to welcome AltaFlux Corporation and Terra Information Group to our system integrator program. Their extensive industry experience and SAP expertise further expands our capacity to serve our customers and continues to add value to our partnership with SAP SuccessFactors," said Benefitfocus co-founder and CEO Shawn Jenkins.

SAP SuccessFactors will present at the [BENEFITFOCUS® One Place](#) user conference March 14-16, 2017 its HCM solution, which features SAP® U.S. Benefits Management application by Benefitfocus.

#### About Benefitfocus

Benefitfocus (NASDAQ: BNFT) provides a leading cloud-based benefits management platform that simplifies how organizations and individuals shop for, enroll in, manage and exchange benefits. Every day leading employers, insurance companies and the consumers they serve rely on our platform to manage, scale and exchange benefits data seamlessly. In an increasingly complex benefits landscape, we bring order to chaos so our clients and their employees have access to better information, make better decisions and lead better lives. Learn more at [www.benefitfocus.com](#), [LinkedIn](#) and [Twitter](#).

*Except for historical information, all of the statements, expectations, and assumptions contained in this press release are forward-looking statements. Actual results might differ materially from those explicit or implicit in the forward-looking statements. Important factors that could cause actual results to differ materially include: the need to innovate and provide*

*useful products and services; changes in government regulations; the immature and volatile nature of the market for our products and services and other factors that could impact our anticipated growth; management of growth; fluctuations in our financial results; general economic risks; reliance on key personnel; our ability to compete effectively; our ability to maintain our culture and recruit and retain qualified personnel; privacy, security and other risks associated with our business; and the other risk factors set forth from time to time in our SEC filings, copies of which are available free of charge within the Investor Relations section of the Benefitfocus website at <http://investor.benefitfocus.com/sec.cfm> or upon request from our investor relations department. Benefitfocus assumes no obligation and does not intend to update these forward-looking statements, except as required by law.*

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