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Mexico's Aneberries Adds Two Marrone Bioinsecticides to Approved Products Lists

Grandevo & Venerate Approved for Mexican Exporters of Berries to the US and Europe

DAVIS, Calif.--(BUSINESS WIRE)-- Marrone Bio Innovations, Inc. (NASDAQ: MBII) (MBI), a leading provider of effective and environmentally responsible pest management and plant health products announced today that both Grandevo[®] and Venerate[®] Bioinsecticides have been added to the approved list of materials published by Aneberries as compliant with USA and EU standards. Aneberries is a national association that represents exporters of fresh berries in Mexico, and facilitates exports, ensures food safety, encourages, promotes and defends trade and supports the opening of new markets. The association encourages the professional development of its members, with principles of social responsibility and protecting the environment. Additionally, it disseminates technical, statistical and commercial information, supporting research programs for development of the berry production sector.

Grandevo and Venerate are advanced broad-spectrum bioinsecticides that offer protection against chewing and sucking insects and mites including thrips, whiteflies, Asian citrus psyllid, armyworms and other pest caterpillars, Lygus bug, mealybugs, and soil-inhabiting pests. The active ingredients in Grandevo and Venerate bioinsecticides are different, novel species of non-living bacteria that produce insecticidal compounds during the fermentation manufacturing process.

Both Grandevo and Venerate were registered for use in Mexico in the summer of 2016. Along with solanaceous and cole crops for control of chewing and sucking insects, the approved labels allow uses on berry crops such as strawberry, raspberry, blackberry, currants, and blueberry for the control of targeted pests of thrips and two-spotted spider mites. Grandevo and Venerate have been classified as "green band" products which means both products have low toxicity and present minimal health risks to farm workers, applicators, and food processors. The green band designation also means both Grandevo and Venerate have minimal re-entry intervals and treated crops can be harvested with minimum pre-harvest intervals.

"Mexico generates 30% of global export volume and the quality of their berries is well recognized in North America and Europe." said Pam Marrone, Founder and CEO of Marrone Bio Innovations. "Aneberries recognized not only the efficacy of Grandevo and Venerate, but also their unique active ingredients which help delay pest resistance to other synthetic and biological pesticides currently in use by berry growers. Plus, both products are pesticide residue tolerance exempt and are designed to reduce chemical residues and promote both ease of trade and quality of both organically and conventionally produced fruit."

Both Grandevo and Venerate are compliant with the USDA National Organic Program (NOP) and listed by the Organic Materials Review Institute (OMRI). Marrone's biofungicide Regalia[®] Maxx is also sold in Mexico for several crops and diseases, and is likewise on Aneberries' approved product list.

For additional information and distribution inquiries, please contact Julie Versman, Sr. Director of International Business or Ruben Ramos, Latin America Manager at info@marronebio.com or visit <http://marronebioinnovations.com/index.php>.

About Marrone Bio Innovations

Smart. Natural. Solutions.

Marrone Bio Innovations, Inc. (NASDAQ: MBII) strives to lead the movement to a more sustainable world through the discovery, development and promotion of biological products for pest management and plant health. Our effective and environmentally responsible solutions help customers operate more sustainably while controlling pests, improving plant health, and increasing crop yields. We have four products for agriculture on the market (Regalia[®], Grandevo[®], Venerate[®] and Majestene[®]), and also distribute Bio-tam 2.0[®] for Isagro USA in the western U.S. MBI also markets Zequanox[®] for invasive mussels for water markets. We also have a proprietary discovery process, a rapid development platform, and a robust pipeline of pest management and plant health product candidates. At Marrone Bio Innovations we are dedicated to pioneering better biopesticides that support a better tomorrow for users around the globe. For more information, please visit

www.marronebio.com.

Marrone Bio Innovations Forward Looking Statements

This press release contains forward-looking statements that involve substantial risks and uncertainties. All statements, other than statements of historical facts, included in this press release regarding strategy, future operations and plans, including assumptions underlying such statements, are forward-looking statements, and should not be relied upon as representing MBI's views as of any subsequent date. Examples of such statements include statements regarding sales and the potential of the Company's products, including GRANDEVO and VENERATE, in Mexico and other markets, the potential benefits of the Company's products, and MBI's efforts with respect to expansion of its product labels. Such forward-looking statements are based on information available to the Company as of the date of this release and involve a number of risks and uncertainties, some beyond the Company's control, that could cause actual results to differ materially from those anticipated by these forward-looking statements, including consumer, regulatory and other factors affecting demand for the Company's products, any difficulty in marketing MBI's products in Mexico, competition in the market for pest management products, lack of understanding of bio-based pest management products by customers and growers, and adverse decisions by regulatory agencies and other relevant third parties. Additional information that could lead to material changes in MBI's performance is contained in its filings with the SEC. MBI is under no obligation to, and expressly disclaims any responsibility to, update or alter forward-looking statements contained in this release, whether as a result of new information, future events or otherwise.

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