

NANOSTRING TECHNOLOGIES, INC.
POLICIES ON INTERACTIONS WITH
HEALTHCARE PROFESSIONALS IN CALIFORNIA

Consistent with the requirements of California Health & Safety Code §§ 119400-119402, NanoString Technologies, Inc. has established an aggregate limit on certain promotional expenditures that may be provided to individual medical and healthcare professionals. NanoString Technologies, Inc. is dedicated to enhancing the practice of medicine and patient care, as well as committed to compliance with applicable federal and state laws and regulations.

NanoString Technologies, Inc. has modified certain policies and procedures that regulate interactions with these medical and health care professionals within the State of California and will review and/or revise its policies as it deems appropriate to meet the requirements of the dynamic legal, regulatory, and commercial environments.

NanoString Technologies, Inc. has set the annual aggregate limit on covered promotional expenditures at \$3,000 per covered medical or health care professional for annual periods commencing on January 1, 2016. This limit may be revised by NanoString Technologies, Inc. from time to time. The foregoing limit does not represent any usual, customary, average, or typical amount for medical or health care professionals.

NanoString Technologies, Inc. exempts certain expenditures from this limit based upon a good faith understanding of California Health & Safety Code §§ 119400-119402. Such exemptions include:

- Financial support for continuing medical education forums;
- Financial support for health educational scholarships;
- Payments made for legitimate professional services provided by a healthcare or medical professional that are provided at the fair market value for the services rendered;
- Items of *de minimis* value and primarily associated with a healthcare or medical professional or patient's education; and
- Documents, informational, or educational brochures, and other items that inform medical or healthcare professionals about NanoString Technologies, Inc. products, provide scientific and educational data, support medical research and education, or enhance a patient's understanding or management of a disease state or disorder.

NANOSTRING TECHNOLOGIES, INC.
ANNUAL DECLARATION OF COMPLIANCE WITH
CALIFORNIA HEALTH & SAFETY CODE §§ 119400-119402

NanoString Technologies, Inc. declares, to the best of its knowledge and upon a good faith understanding of applicable statutory requirement, that it has adopted a Comprehensive Compliance Program that satisfies the requirements of California Health & Safety Code §§ 119400-119402. Additionally, NanoString Technologies, Inc. declares, to the best of its knowledge and upon a good faith understanding of applicable statutory requirements, that it is in full compliance with its Comprehensive Compliance Program and annual aggregate limit.

To ensure continued compliance with the requirements of California Health & Safety Code §§ 119400-119402 and the NanoString Technologies, Inc. Comprehensive Compliance Program, NanoString Technologies, Inc. will review its compliance program at least annually.

A description of NanoString Technologies, Inc.'s Corporate Compliance Program, including the Company's written declaration of compliance with California Health & Safety Code §§ 119400-119402 and the NanoString Technologies, Inc. Comprehensive Compliance Program, may be requested by emailing compliance@nanostring.com or calling NanoString Technologies, Inc.'s toll-free number 1-888-358-6266.