EDGAR® pro
by EDGAR® Online

NORTHEAST BANCORP /ME/

FORM 10-Q
(Quarterly Report)

Filed 02/09/18 for the Period Ending 12/31/17

Address	500 CANAL ST LEWISTON, ME, 04240-6594
Telephone	2077863245
CIK	0000811831
Symbol	NBN
SIC Code	6022 - State Commercial Banks
Industry	Banks
Sector	Financials
Fiscal Year	06/30

Powered By EDGAR® Online
http://www.edgar-online.com
© Copyright 2018, EDGAR Online, a division of Donnelley Financial Solutions. All Rights Reserved.
Distribution and use of this document restricted under EDGAR Online, a division of Donnelley Financial Solutions, Terms of Use.

Table of Contents

U NITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended Decembe r 3 1 , 201 7

Commission File Number: 1-14588

Northeast Bancorp

(Exact name of registrant as specified in its charter)

Maine	01-0425066
(State or other jurisdiction of incorporation or organization)	**(I.R.S. Employer Identification No.)**
500 Canal Street, Lewiston, Maine	04240
(Address of Principal executive offices)	**(Zip Code)**

(207) 786-3245
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subjected to such filing requirements for the past 90 days. Yes ☑ No ___

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☑ No ___

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "accelerated filer", "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one): Large accelerated filer __ Accelerated filer ☑ Non-accelerated filer __ Smaller Reporting Company __

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes_ No ☑

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of February 2, 2018, the registrant had outstanding 8,008,634 shares of voting common stock, $1.00 par value per share and 918,639 shares of non-voting common stock, $1.00 par value per share.

Part I.	Financial Information		
	Item 1.	Financial Statements (U naudited)	3
		Consolidated Balance Sheets December 31 , 2017 and June 30, 201 7	3
		Consolidated Statements of Income Three and Six Months Ended December 31 , 201 7 and 201 6	4
		Consolidated Statements of Comprehensive Income Three and Six Months Ended December 31 , 2017 and 201 6	5
		Consolidated Statements of Changes in S hare holders' Equity Six Months Ended December 31, 2017 and 2016	6
		Consolidated Statements of Cash Flows Six Months Ended December 31, 2017 and 2017	7
		Notes to Unaudited Consolidated Financial Statements	8
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	28
	Item 3.	Quantitative and Qualitative Disclosure about Market Risk	44
	Item 4.	Controls and Procedures	45
Part II.	Other Information		
	Item 1.	Legal Proceedings	46
	Item 1 A .	Risk Factors	46
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	46
	Item 3.	Defaults Upon Senior Securities	46
	Item 4.	Mine Safety Disclosures	46
	Item 5.	Other Information	46
	Item 6.	Exhibits	46
		Signatures	47

PART 1- FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

NORTHEAST BANCORP AND SUBSIDIARY
CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands, except share and per share data)

	December 31, 2017	June 30, 2017
Assets		
Cash and due from banks	$ 2,515	$ 3,582
Short-term investments	125,708	159,701
Total cash and cash equivalents	128,223	163,283
Available-for-sale securities, at fair value	92,339	96,693
Residential real estate loans held for sale	5,515	4,508
SBA loans held for sale	818	191
Total loans held for sale	6,333	4,699
Loans		
Commercial real estate	493,954	498,004
Commercial and industrial	178,840	175,654
Residential real estate	97,593	101,168
Consumer	3,803	4,369
Total loans	774,190	779,195
Less: Allowance for loan losses	4,355	3,665
Loans, net	769,835	775,530
Premises and equipment, net	7,061	6,937
Real estate owned and other repossessed collateral, net	910	826
Federal Home Loan Bank stock, at cost	1,758	1,938
Intangible assets, net	1,082	1,300
Loan s ervicing rights, net	3,005	2,846
Bank-owned life insurance	16,402	16,179
Other assets	7,498	6,643
Total assets	$ 1,034,446	$ 1,076,874
Liabilities and Shareholders' Equity		
Deposits		
Demand	$ 71,054	$ 69,827
Savings and interest checking	107,750	108,417
Money market	352,237	374,569
Time	317,613	337,037
Total deposits	848,654	889,850
Federal Home Loan Bank advances	15,000	20,011
Subordinated debt	23,790	23,620
Capital lease obligation	741	873
Other liabilities	16,258	19,723
Total liabilities	904,443	954,077
Commitments and contingencies	-	-
Shareholders' equity		
Preferred stock, $1.00 par value, 1,000,000 shares authorized; no shares issued and outstanding at December 31, 2017 and June 30, 2017	-	-
Voting common stock, $1.00 par value, 25,000,000 shares authorized; 8,017,334 and 7,840,460 shares issued and outstanding at December 31, 2017 and June 30, 2017, respectively	8,017	7,841
Non-voting common stock, $1.00 par value, 3,000,000 shares authorized; 921,939 and 991,194 shares issued and outstanding at December 31, 2017 and June 30, 2017, respectively	922	991
Additional paid-in capital	76,805	77,455
Retained earnings	45,855	38,142
Accumulated other comprehensive loss	(1,596)	(1,632)
Total shareholders' equity	130,003	122,797
Total liabilities and shareholders' equity	$ 1,034,446	$ 1,076,874

The accompanying notes are an integral part of these unaudited consolidated financial statements.

NORTHEAST BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except share and per share data)

	Three Months Ended December 31,		Six Months Ended December 31,	
	2017	2016	2017	2016
Interest and dividend income:				
Interest and fees on loans	$ 14,501	$ 13,913	$ 29,883	$ 25,716
Interest on available-for-sale securities	267	247	533	486
Other interest and dividend income	492	172	1,022	387
Total interest and dividend income	15,260	14,332	31,438	26,589
Interest expense:				
Deposits	2,129	1,798	4,305	3,553
Federal Home Loan Bank advances	148	220	319	475
Subordinated debt	517	468	1,025	927
Obligation under capital lease agreements	9	13	21	27
Total interest expense	2,803	2,499	5,670	4,982
Net interest and dividend income before provision for loan losses	12,457	11,833	25,768	21,607
Provision for loan losses	437	628	792	820
Net interest and dividend income after provision for loan losses	12,020	11,205	24,976	20,787
Noninterest income:				
Fees for other services to customers	475	481	1,002	889
Gain on sales of residential loans held for sale	255	337	545	878
Gain on sales of SBA loans	341	1,734	1,361	2,476
Gain on sales of other loans	21	-	21	-
Gain (loss) on real estate owned , other repossessed collateral and premises and equipment, net	11	3	11	(11)
Bank-owned life insurance income	111	114	223	228
Other noninterest income	14	21	23	38
Total noninterest income	1,228	2,690	3,186	4,498
Noninterest expense:				
Salaries and employee benefits	5,173	5,161	10,427	10,475
Occupancy and equipment expense	1,150	1,252	2,260	2,481
Professional fees	425	399	867	895
Data processing fees	624	410	1,227	832
Marketing expense	70	97	157	184
Loan acquisition and collection expense	368	547	733	774
FDIC insurance premiums	80	22	160	146
Intangible asset amortization	109	109	218	218
Other noninterest expense	564	959	1,228	1,577
Total noninterest expense	8,563	8,956	17,277	17,582
Income before income tax expense	4,685	4,939	10,885	7,703
Income tax expense	1,381	1,839	2,995	2,852
Net income	$ 3,304	$ 3,100	$ 7,890	$ 4,851
Weighted-average shares outstanding:				
Basic	8,924,495	8,831,235	8,883,003	8,968,690
Diluted	9,168,084	8,864,618	9,129,010	8,999,062
Earnings per common share:				
Basic	$ 0.37	$ 0.35	$ 0.89	$ 0.54
Diluted	0.36	0.35	0.86	0.54
Cash dividends declared per common share	$ 0.01	$ 0.01	$ 0.02	$ 0.02

The accompanying notes are an integral part of these unaudited consolidated financial statements.

NORTHEAST BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)
(Dollars in thousands)

	Three Months Ended December 31,		Six Months Ended December 31,	
	201 7	201 6	201 7	2016
Net income	$ 3,304	$ 3,100	$ 7,890	$ 4,851
Other comprehensive income, before tax:				
Available-for-sale securities:				
Change in net unrealized loss on available-for-sale securities	(297)	(1,336)	(175)	(1,414)
Derivatives and hedging activities:				
Ch ange in accumulated gain on effective cash flow hedges	160	1,486	181	1,633
Reclassification adjustments included in interest expense	26	8	49	14
Total derivatives and hedging activities	186	1,494	230	1,647
Total other comprehensive (loss) income, before tax	(111)	158	55	233
Income tax expense (benefit) related to other comprehensive (loss) income	(43)	62	19	92
Other comprehensive (loss) income, net of tax	(68)	96	36	141
Comprehensive income	$ 3,236	$ 3,196	$ 7,926	$ 4,992

The accompanying notes are an integral part of these unaudited consolidated financial statements.

NORTHEAST BANCORP AND SUBSIDIARY
CONSOLID ATED STATEMENTS OF CHANGES IN SHARE HOLDERS’ EQUITY
(Unaudited)
(I n thousands, except share and per share data)

	Preferred Stock		Voting Common Stock		Non-voting Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total S hareholders' Equity
	Shares	Amount	Shares	Amount	Shares	Amount				
Balance at June 30, 201 6	-	$ -	8,089,790	$ 8,089	1,227,683	$ 1,228	$ 83,020	$ 26,160	$ (1,906)	$ 116,591
Net income	-	-	-	-	-	-	-	4,851	-	4,851
Other comprehensive loss , net of tax	-	-	-	-	-	-	-	-	141	141
Common stock repurchased	-	-	(645,238)	(645)	-	-	(6,298)	-	-	(6,943)
Conversion of voting common stock to non-voting common stock	-	-	(116,000)	(116)	116,000	116	-	-	-	-
Di vidends on common stock at $0.02 per share	-	-	-	-	-	-	-	(181)	-	(181)
Stock-based compensation	-	-	-	-	-	-	483	-	-	483
Issuance of restricted common stock	-	-	160,000	160	-	-	(160)	-	-	-
Cancellation and f orfeiture of restricted common stock	-	-	(1,000)	(1)	-	-	1	-	-	-
Balance at December 31, 2016	-	$ -	7,487,552	$ 7,487	1,343,683	$ 1,344	$ 77,046	$ 30,830	$ (1,765)	$ 114,942
Balance at June 30, 201 7	-	-	7,840,460	$ 7,841	991,194	$ 991	$ 77,455	$ 38,142	$ (1,632)	$ 122,797
Net income	-	-	-	-	-	-	-	7,890	-	7,890
Other comprehensive loss , net of tax	-	-	-	-	-	-	-	-	36	36
Conversion of non-voting common stock to voting common stock	-	-	69,255	69	(69,255)	(69)	-	-	-	-
Di vidends on common stock at $0.02 per share	-	-	-	-	-	-	-	(177)	-	(177)
Stock-based compensation	-	-	-	-	-	-	485	-	-	485
Issuance of restricted common stock	-	-	12,000	12	-	-	(12)	-	-	-
Cancellation and forfeiture of restricted common stock	-	-	(15,756)	(16)	-	-	(39)	-	-	(55)
S tock options exercised, net	-	-	111,375	111	-	-	(1,084)	-	-	(973)
Balance at										

December 31, 2017	-	$	-	8,017,334	$	8,017	921,939	$	922	$	76,805	$	45,855	$	(1,596)	$	130,003

The accompanying notes are an integral part of these unaudited consolidated financial statements.

NORTHEAST BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(Dollars in thousands)

	Six Months Ended December 31 ,	
	201 7	201 6
Operating activities:		
Net income	$ 7,890	$ 4,851
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	792	820
(Gain) loss recognized on real estate owned, other repossessed collateral and premises and equipment, net	(11)	11
Accretion of fair value adjustments on loans, net	(4,830)	(5,640)
Accretion of fair value adjustments on deposits, net	-	(2)
Amortization (accretion) of fair value adjustments on borrowings, net	104	(51)
Amortization of subordinated debt issuance costs	55	138
Originations of loans held for sale	(49,309)	(66,778)
Net proceeds from sales of loans held for sale	50,946	71,100
Gain on sales of residential loans held for sale, net	(545)	(878)
Gain on sales of SBA and other loans held for sale, net	(1,382)	(2,476)
Net increase in loan servicing rights	(159)	(577)
Amortization of intangible assets	218	218
Bank- owned life insurance income	(223)	(228)
Depreciation and amortization of premises and equipment	636	769
Stock-based compensation	485	483
Deferred income tax expense	498	-
Amortization of available-for-sale securities, net	450	555
Net changes in other assets and liabilities:		
Other assets	(1,376)	595
Other liabilities	(3,231)	702
Net cash provided by operating activities	1,008	3,612
Investing activities:		
Purchases of available-for-sale securities	(9,222)	(9,056)
Proceeds from maturities and principal payments on available-for-sale securities	12,951	17,126
Loan purchases	(38,453)	(59,886)
Loan originations, principal collections, and purchased loan paydowns, net	45,540	(13,413)
Purchases of premises and equipment	(795)	(229)
Redemption of Federal Home Loan Bank stock	180	470
Proceeds from sales of real estate owned and other repossessed collateral	1,264	523
Net cash provided by (used in) investing activities	11,465	(64,465)
Financing activities:		
Net change in deposits	(41,196)	39,141
Repurchase of common stock	-	(6,943)
Dividends paid on common stock	(177)	(181)
Repayment of Federal Home Loan Bank advances	(5,000)	(10,000)
Repayment of capital lease obligation	(132)	(125)
Repurchases for tax withholdings on restricted common stock	(55)	-
Repurchases for tax withholdings on stock options	(973)	-
Net cash (used in) provided by financing activities	(47,533)	21,892
Net decrease in cash and cash equivalents	(35,060)	(38,961)
Cash and cash equivalents, beginning of period	163,283	151,157
Cash and cash equivalents, end of period	$ 128,223	$ 112,196
Supplemental schedule of noncash investing activities:		
Transfers from loans to real estate owned and other repossessed collateral	$ 1,302	$ 1,946

The accompanying notes are an integral part of these unaudited consolidated financial statements.

NORTHEAST BANCORP AND SUBSIDIARY
Notes to Unaudited Consolidated Financial Statements
December 31 , 201 7

1. Basis of Presentation

The accompanying unaudited interim consolidated financial statements include the accounts of Northeast Bancorp ("Northeast" or the "Company") and its wholly-owned subsidiary, Northeast Bank (the "Bank").

These unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, the accompanying consolidated financial statements contain all adjustments (consisting principally of normal recurring accruals) considered necessary for a fair presentation of the Company's financial position, results of operations, and cash flows for the interim periods presented. These accompanying unaudited financial statements and notes should be read in conjunction with the audited consolidated financial statements and notes thereto for the fiscal year ended June 30, 2017 ("Fiscal 2017") included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission.

2. Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09"). ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2015-14, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2015-14") was issued in August 2015 which defers adoption to annual reporting periods beginning after December 15, 2017. The timing of the Company's revenue recognition is not expected to materially change. The Company is currently performing an assessment of revenue streams and reviewing contracts potentially affected by the ASU to determine the impact of the new guidance. The Company's largest portions of revenue, interest and fees on loans and gain on sales of loans, are specifically excluded from the scope of the guidance, and the Company currently recognizes the majority of the remaining revenue sources in a manner that management believes is consistent with the new guidance. Because of this, management believes that revenue recognized under the new guidance will generally approximate revenue recognized under current GAAP. These observations are subject to change as the evaluation is completed.

In January 2016, the FASB issued ASU 2016-01, *Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities* ("ASU 2016-01"). This guidance changes how entities account for equity investments that do not result in consolidation and are not accounted for under the equity method of accounting. Entities will be required to measure these investments at fair value at the end of each reporting period and recognize changes in fair value in net income. A practicability exception will be available for equity investments that do not have readily determinable fair values; however, the exception requires the Company to adjust the carrying amount for impairment and observable price changes in orderly transactions for the identical or a similar investment of the same issuer. This guidance also changes certain disclosure requirements and other aspects of current US GAAP. This guidance is effective for fiscal years beginning after December 15, 2017, including interim periods within the fiscal year. Early adoption is permitted for only one of the six amendments. The Company is currently evaluating the impact of the adoption of ASU 2016-01 on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* ("ASU 2016-02"). The new guidance establishes the principles to report transparent and economically neutral information about the assets and liabilities that arise from leases. Entities will be required to recognize the lease assets and lease liabilities that arise from leases in the statement of financial position and to disclose qualitative and quantitative information about lease transactions, such as information about variable lease payments and options to renew and terminate leases. This guidance is effective for fiscal years beginning after December 15, 2018, including interim periods within the fiscal year. The Company is currently evaluating the impact of the adoption of ASU 2016-02 to determine the potential impact it will have on its consolidated financial statements. The Company's assets and liabilities will increase based on the present value of the remaining lease payments for leases in place at the adoption date; however, this is not expected to be material to the Company's results of operations.

In March 2016, the FASB issued ASU 2016-09, *Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting* ("ASU 2016-09"). The new guidance simplified several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. Entities are required to recognize the income tax effects of awards in the income statement when the awards vest or are settled. This guidance became effective for the Company for the fiscal year beginning July 1, 2017. For interim reporting purposes the excess tax benefits or deficiencies shall be recorded as discrete items in the period in which they occur. In addition to the excess tax benefit treatment, the amendment removed the assumed proceeds related to the excess tax benefit from the calculation of diluted shares.

Upon adoption, the most significant impact of this amendment resulted from the prospective application of current excess tax benefits and deficiencies being recognized in income tax expense, which would previously have been recognized in additional paid-in capita l. In the six months ended December 31, 2017, this item reduced income tax expense and increased net income by approximately $1.1 million, representing an income tax benefit arising from individuals who exercised non-qualified stock options and restricted stock awards that vested during the period. For the year ended June 30, 2017, the Company recognized $27 thousand in additional paid-in-capital related to the excess tax benefit, which, if under the new ASU, would have been recognized as an income tax benefit in the income statement. These amounts, treated as discrete items in the period in which they occur, will vary from year to year as a function of the volume of share-based payments vested or exercised and the then fair market value of the Company's stock in comparison to the compensation cost recognized in the financial statements. In addition to the excess tax benefit treatment, the amendment removed the assumed proceeds related to the excess tax benefit from the calculation of diluted shares which increased diluted weighted average common shares outstanding by 40,966 shares to 9,089,936. This amendment is applied on a prospective basis, and no prior periods were adjusted. Additionally upon adoption, the Company made a policy election to record forfeitures as they occur rather than make use of an estimate. The other provisions did not have a material impact on the Company's consolidated financial statements upon adoption.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326)* ("ASU 2016-13"). This guidance is intended to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the amendments in this guidance replace the incurred loss impairment methodology in current US GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. This ASU will be effective for fiscal years beginning after December 15, 2019. Early adoption is available as of the fiscal year beginning after December 15, 2018. The Company is evaluating the provisions of the guidance, and will closely monitor developments and additional guidance to determine the potential impact on the Company's consolidated financial statements. Management is in the process of identifying the methodologies and the additional data requirements necessary to implement the guidance and plans to engage an existing third-party service provider to assist in implementation.

In May 2017, the FASB issued ASU 2017-09, *Compensation-Stock Compensation (Topic 718): Scope of Modification Accounting* ("ASU 2017-09") which amends the scope of modification accounting for share-based payment arrangements. This update provides guidance on the types of changes to the terms or conditions of share-based payment awards to which an entity would be required to apply modification accounting. Specifically, an entity would not apply modification accounting if the fair value, vesting conditions, and classification of the awards are the same immediately before and after the modification. This update is effective for public business entities for annual periods being after December 15, 2017, including interim periods within those annual periods. Early adoption is permitted including adopting in any interim period. This update should be applied prospectively to awards modified on or after the effective date. The adoption of this guidance is not expected to have a significant impact on the Company's consolidated financial statements.

In August 2017, the FASB issued ASU 2017-12, *Derivatives and Hedging (Topic 815)* ("ASU 2017-12"). This guidance permits hedge accounting for risk components in hedging relationships involving nonfinancial risk and interest rate risk, and improves the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements. The amendments in this guidance are effective for public business entities for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. The adoption of this guidance is not expected to have a significant impact on the Company's consolidated financial statements.

Table of Contents

3. Available-for-Sale S ecurities

The following presents a summary of the amortized cost, gross unrealized holding gains and losses, and fair value of available-for-sale securities.

	December 31 , 2017			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(Dollars in thousands)			
U.S. Government agency securities	$ 57,365	$ -	$ (273)	$ 57,092
Agency mortgage-backed securities	29,306	-	(726)	28,580
Other investment s measured at net asset value	6,791	-	(124)	6,667
	$ 93,462	$ -	$ (1,123)	$ 92,339

	June 30, 201 7			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(Dollars in thousands)			
U.S. Government agency securities	$ 57,401	$ -	$ (233)	$ 57,168
Agency mortgage-backed securities	33,523	-	(620)	32,903
Oth er investments measured at net asset value	6,717	-	(95)	6,622
	$ 97,641	$ -	$ (948)	$ 96,693

When securities are sold, the adjusted cost of the specific security sold is used to compute the gain or loss on sale. There were no securities sold during the three and six months ended December 31, 2017 or 2016. At December 30, 2017, no investment securities were pledged as collateral to secure outstanding borrowings.

The following summarizes the Company 's gross unrealized losses and fair values aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position.

	Dec ember 31, 2017					
	Less than 12 Months		More than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(Dollars in thousands)					
U.S. Government agency securities	$ 21,111	$ (86)	$ 35,981	$ (187)	$ 57,092	$ (273)
Agency mortgage-backed securities	1,627	(9)	26,953	(717)	28,580	(726)
Other investment s measured at net asset value	-	-	5,142	(124)	5,142	(124)
	$ 22,738	$ (95)	$ 68,076	$ (1,028)	$ 90,814	$ (1,123)

	June 30, 201 7					
	Less than 12 Months		More than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(Dollars in thousands)					
U.S. Government agency securities	$ 57,168	$ (233)	$ -	$ -	$ 57,168	$ (233)
Agency mortgage-backed securities	19,571	(298)	13,332	(322)	32,903	(620)
Other investment s measured at net asset value	5,115	(95)	-	-	5,115	(95)
	$ 81,854	$ (626)	$ 13,332	$ (322)	$ 95,186	$ (948)

There were no other-than-temporary impairment losses on securities during the three and six months ended December 31, 2017 or 2016.

At December 31, 2017, the Company had 31 securities in a continuous loss position for greater than twelve months. At December 31, 2017, all of the Company's available-for-sale securities were issued or guaranteed by either government agencies or government-sponsored enterprises. The decline in fair value of the Company's available-for-sale securities at December 31, 2017 is attributable to changes in interest rates.

In addition to considering current trends and economic conditions that may affect the quality of individual securities within the Company 's investment portfolio, management of the Company also considers the Company's ability and intent to hold such securities to maturity or recovery of cost. At December 31, 2017, the Company does not intend to sell and it is not more likely than not that the Company will be required to sell the investment securities before recovery of its amortized cost. As such, management does not believe any of the Company's available-for-sale securities are other-than-temporarily impaired at December 31, 2017.

The investments measured at net asset value include a fund that seeks to invest in securities either issued or guaranteed by the U.S. government or its agencies, as well as a fund that primarily invests in the federally guaranteed portion of SBA 7(a) loans that adjust quarterly or monthly and are indexed to the Prime Rate. The underlying composition of these funds is primarily government agencies, other investment-grade investments, or the guaranteed portion of SBA 7(a) loans, as applicable. As of December 31, 2017, the effective duration of the fund that seeks to invest in securities either issued or guaranteed by the U.S. government or its

agencies is 4.66 years.

The amortized cost and fair values of availab le-for-sale debt securities by contractual maturity are shown below as of December 31, 2017. Actual maturities may differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

	Amortized Cost	Fair Value
	(Dollars in thousands)	
Due within one year	$ 39,168	$ 38,981
Due after one year through five years	18,197	18,111
Due after five years through ten years	-	-
Due after ten years	-	-
Total U.S. Government agency securities	57,365	57,092
Agency mortgage-backed securities	29,306	28,580
Total debt securities	$ 86,671	$ 85,672

4. Loans, Allowance for Loan Losses and Credit Quality

Loans are carried at the principal amounts outstanding, or amortized acquired fair value in the case of acquired loans, adjusted by partial charge-offs and net of deferred loan costs or fees. Loan fees and certain direct origination costs are deferred and amortized into interest income over the expected term of the loan using the level-yield method. When a loan is paid off, the unamortized portion is recognized in interest income. Interest income is accrued based upon the daily principal amount outstanding , except for loans on nonaccrual status.

Loans purchased by the Company are accounted for under ASC 310-30, *Receivables—Loans and Debt Securities Acquired with Deteriorated Credit Quality* ("ASC 310-30"). At acquisition, the effective interest rate is determined based on the discount rate that equates the present value of the Company's estimate of cash flows with the purchase price of the loan. Prepayments are not assumed in determining a purchased loan's effective interest rate and income accretion. The application of ASC 310-30 limits the yield that may be accreted on the purchased loan, or the "accretable yield," to the excess of the Company's estimate, at acquisition, of the expected undiscounted principal, interest, and other cash flows over the Company's initial investment in the loan. The excess of contractually required payments receivable over the cash flows expected to be collected on the loan represents the purchased loan's "nonaccretable difference." Subsequent improvements in expected cash flows of loans with nonaccretable differences result in a prospective increase to the loan's effective yield through a reclassification of some, or all, of the nonaccretable difference to accretable yield. The effect of subsequent credit-related declines in expected cash flows of purchased loans are recorded through a specific allocation in the allowance for loan losses.

Loans are generally placed on nonaccrual status when they are past due 90 days as to either principal or interest, or when in management's judgment the collectability of interest or principal of the loan has been significantly impaired. Loans accounted for under ASC 310-30 are placed on nonaccrual when it is not possible to reach a reasonable expectation of the timing and amount of cash flows to be collected on the loan. When a loan has been placed on nonaccrual status, previously accrued and uncollected interest is reversed against interest on loans. Interest on nonaccrual loans is accounted for on a cash-basis or using the cost-recovery method when collectability is doubtful. A loan is returned to accrual status when collectability of principal and interest is reasonably assured and the loan has performed for a reasonable period of time.

In cases where a borrower experiences financial difficulties and the Company makes certain concessionary modifications to contractual terms, the loan is classified as a troubled debt restructuring ("TDR"), and therefore by definition is an impaired loan. Concessionary modifications may include adjustments to interest rates, extensions of maturity, and other actions intended to minimize economic loss and avoid foreclosure or repossession of collateral. For loans accounted for under ASC 310-30, the Company evaluates whether it has granted a concession by comparing the restructured debt terms to the expected cash flows at acquisition plus any additional cash flows expected to be collected arising from changes in estimate after acquisition. As a result, if an ASC 310-30 loan is modified to be consistent with, or better than, the Company's expectations at acquisition, the modified loan would not qualify as a TDR. Nonaccrual loans that are restructured generally remain on nonaccrual status for a minimum period of six months to demonstrate that the borrower can meet the restructured terms. If the restructured loan is on accrual status prior to being modified, it is reviewed to determine if the modified loan should remain on accrual status. If the borrower's ability to meet the revised payment schedule is not reasonably assured, the loan is classified as a nonaccrual loan. With limited exceptions, loans classified as TDRs remain classified as such until the loan is paid off.

The composition of the Company 's loan portfolio is as follows on the dates indicated.

	December 31, 2017			June 30, 2017		
	Originated	Purchased	Total	Originated	Purchased	Total
	(Dollars in thousands)					
Residential real estate	$ 80,462	$ 4,723	$ 85,185	$ 83,759	$ 3,377	$ 87,136
Home equity	12,313	95	12,408	13,931	101	14,032
Commercial real estate	255,679	238,275	493,954	256,280	241,724	498,004
Commercial and industrial	177,756	1,084	178,840	174,468	1,186	175,654
Consumer	3,803	-	3,803	4,369	-	4,369
Total loans	$ 530,013	$ 244,177	$ 774,190	$ 532,807	$ 246,388	$ 779,195

Total loans include net deferred loan origination costs of $212 thousand and $507 thousand as of December 31, 2017 and June 30, 2017, respectively.

Past Due and Nonaccrual Loans

The following is a summary of past due and nonaccrual loans:

	December 31, 2017							
	Past Due 30-59 Days	Past Due 60-89 Days	Past Due 90 Days or More-Still Accruing	Past Due 90 Days or More-Nonaccrual	Total Past Due	Total Current	Total Loans	Nonaccrual Loans
	(Dollars in thousands)							
Originated portfolio:								
Residential real estate	$ 1,472	$ 618	$ -	$ 2,108	$ 4,198	$ 76,264	$ 80,462	$ 3,783
Home equity	-	148	-	108	256	12,057	12,313	107
Commercial real estate	1,870	288	-	123	2,281	253,398	255,679	2,537
Commercial and industrial	1,004	36	-	-	1,040	176,716	177,756	2,555
Consumer	55	53	-	36	144	3659	3,803	147
Total originated portfolio	4,401	1,143	-	2,375	7,919	522,094	530,013	9,129
Purchased portfolio:								
Residential real estate and home equity	-	-	-	220	220	4,598	4,818	220
Commercial and industrial	217	-	-	-	217	867	1,084	292
Commercial real estate	10,918	5,971	-	4,712	21,601	216,674	238,275	8,450
Total purchased portfolio	11,135	5,971	-	4,932	22,038	222,139	244,177	8,962
Total loans	$ 15,536	$ 7,114	$ -	$ 7,307	$ 29,957	$ 744,233	$ 774,190	$ 18,091

	June 30, 2017							
	Past Due 30-59 Days	Past Due 60-89 Days	Past Due 90 Days or More-Still Accruing	Past Due 90 Days or More-Nonaccrual	Total Past Due	Total Current	Total Loans	Nonaccrual Loans
	(Dollars in thousands)							
Originated portfolio:								
Residential real estate	$ 141	$ 574	$ -	$ 1,398	$ 2,113	$ 81,646	$ 83,759	$ 3,337
Home equity	49	-	-	58	107	13,824	13,931	58
Commercial real estate	2,266	-	-	124	2,390	253,890	256,280	413
Commercial and industrial	-	-	-	2,433	2,433	172,035	174,468	2,600
Consumer	69	50	-	32	151	4,218	4,369	103
Total originated portfolio	2,525	624	-	4,045	7,194	525,613	532,807	6,511
Purchased portfolio:								
Residential real estate and home equity	-	1,082	-	16	1,098	2,380	3,478	1,056
Commercial and industrial	-	-	-	-	-	1,186	1,186	32
Commercial real estate	173	1,997	-	2,922	5,092	236,632	241,724	6,364
Total purchased portfolio	173	3,079	-	2,938	6,190	240,198	246,388	7,452
Total loans	$ 2,698	$ 3,703	$ -	$ 6,983	$ 13,384	$ 765,811	$ 779,195	$ 13,963

Allowance for Loan Losses and Impaired Loans

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. For residential and consumer loans, a charge-off is recorded no later than the point at which a loan is 180 days past due if the loan balance exceeds the fair value of the collateral, less estimated costs to sell. For commercial loans, a charge-off is recorded on a case-by-case basis when all or a portion of the loan is deemed to be uncollectible. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses consists of general, specific, and unallocated reserves and reflects management 's estimate of probable loan losses inherent in the loan portfolio at the balance sheet date. Management uses a consistent and systematic process and methodology to evaluate the appropriateness of the allowance for loan losses on a quarterly basis. The calculation of the allowance for loan losses is segregated by portfolio segments, which include: residential real estate, commercial real estate, commercial and industrial, consumer, and purchased loans. Risk characteristics relevant to each portfolio segment are as follows:

Residential real estate: All loans in this segment are collateralized by residential real estate and repayment is primarily dependent on the credit quality, loan-to-value ratio and income of the individual borrower. The overall health of the economy, particularly unemployment rates and housing prices, has a significant effect on the credit quality in this segment. For purposes of the Company 's allowance for loan loss calculation, home equity loans and lines of credit are included in residential real estate.

Commercial real estate: Loans in this segment are primarily income-producing properties. For owner-occupied properties, the cash flows are derived from an operating business, and the underlying cash flows may be adversely affected by deterioration in the financial condition of the operating business. The underlying cash flows generated by non-owner occupied properties may be adversely affected by increased vacancy rates. Management periodically obtains rent rolls and operating statements, with which it monitors the cash flows of these loans. Adverse developments in either of these areas will have an adverse effect on the credit quality of this segment. For purposes of the allowance for loan losses, this segment also includes construction loans.

Commercial and industrial: Loans in this segment are made to businesses and are generally secured by the assets of the business. Repayment is expected from the cash flows of the business. This segment also includes loans to non-bank lenders, which are generally secured by a collateral assignment of the notes and mortgages on loans originated by the non-bank lenders. Weakness in national or regional economic conditions, and a corresponding weakness in consumer or business spending, will have an adverse effect on the credit quality of this segment.

Consumer: Loans in this segment are generally secured, and repayment is dependent on the credit quality of the individual borrower. Repayment of consumer loans is generally based on the earnings of individual borrowers, which may be adversely impacted by regional labor market conditions.

Purchased: Loans in this segment are typically secured by commercial real estate, multi-family residential real estate, or business assets and have been acquired by the Bank's Loan Acquisition and Servicing Group ("LASG"). Loans acquired by the LASG are, with limited exceptions, performing loans at the date of purchase. Repayment of loans in this segment is largely dependent on cash flow from the successful operation of the property, in the case of non-owner occupied property, or operating business, in the case of owner-occupied property. Loan performance may be adversely affected by factors affecting the general economy or conditions specific to the real estate market, such as geographic location or property type. Loans in this segment are evaluated for impairment under ASC 310-30. The Company reviews expected cash flows from purchased loans on a quarterly basis. The effect of a decline in expected cash flows subsequent to the acquisition of the loan is recognized through a specific allocation in the allowance for loan losses.

The general component of the allowance for loan losses for originated loans is based on historical loss experience adjusted for qualitative factors stratified by loan segment. The Company does not weight periods used in that analysis to determine the average loss rate in each portfolio segment. This historical loss factor is adjusted for the following qualitative factors:

- Levels and trends in delinquencies;
- Trends in the volume and nature of loans;
- Trends in credit terms and policies, including underwriting standards, procedures and practices, and the experience and ability of lending management and staff;
- Trends in portfolio concentration;
- National and local economic trends and conditions;
- Effects of changes or trends in internal risk ratings; and
- Other effects resulting from trends in the valuation of underlying collateral.

The allocated component of the allowance for loan losses relates to loans that are classified as impaired. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan 's effective interest rate or the fair value of the collateral if the loan is collateral dependent. An allowance is established when the discounted cash flows or collateral value of the impaired loan is lower than the carrying value of the loan.

For all portfolio segments, except loans accounted for under ASC 310-30, a loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower 's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. For the purchased loan segment, a loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to realize cash flows as expected at acquisition. For loans accounted for under ASC 310-30 for which cash flows can reasonably be estimated, loan impairment is measured based on the decrease in expected cash flows from those estimated at acquisition, excluding changes due to changes in interest rate indices and other non-credit related factors, discounted at the loan's effective rate assumed at acquisition. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting the scheduled principal and interest payments when due.

The following table sets forth activity in the Company 's allowance for loan losses.

	Three Months Ended December 31 , 2017						
	Residential Real Estate	Commercial Real Estate	Commercial and Industrial	Consumer	Purchased	Unallocated	Total
	(Dollars in thousands)						
Beginning balance	$ 513	$ 2,443	$ 727	$ 41	$ 310	$ -	$ 4,034
Provision	176	74	(42)	19	210	-	437
Recoveries	1	-	5	25	-	-	31
Charge-offs	(112)	-	-	(35)	-	-	(147)
Ending balance	$ 578	$ 2,517	$ 690	$ 50	$ 520	$ -	$ 4,355

	Three Months Ended December 31, 2016						
	Residential Real Estate	Commercial Real Estate	Commercial and Industrial	Consumer	Purchased	Unallocated	Total
	(Dollars in thousands)						
Beginning balance	$ 541	$ 1,421	$ 318	$ 68	$ 158	$ -	$ 2,506
Provision	6	351	207	40	24	-	628
Recoveries	27	19	6	21	-	-	73
Charge-offs	-	(41)	-	(59)	-	-	(100)
Ending balance	$ 574	$ 1,750	$ 531	$ 70	$ 182	$ -	$ 3,107

	Six Months Ended December 31, 2017						
	Residential Real Estate	Commercial Real Estate	Commercial and Industrial	Consumer	Purchased	Unallocated	Total
	(Dollars in thousands)						
Beginning balance	$ 477	$ 2,312	$ 520	$ 53	$ 303	$ -	$ 3,665
Provision	217	205	147	6	217	-	792
Recoveries	8	-	23	31	-	-	62
Charge-offs	(124)	-	-	(40)	-	-	(164)
Ending balance	$ 578	$ 2,517	$ 690	$ 50	$ 520	$ -	$ 4,355

	Six Months Ended December 31, 201 6						
	Residential Real Estate	Commercial Real Estate	Commercial and Industrial	Consumer	Purchased	Unallocated	Total
	(Dollars in thousands)						
Beginning balance	$ 663	$ 1,195	$ 297	$ 62	$ 133	$ -	$ 2,350
Provision	(93)	577	224	63	49	-	820
Recoveries	29	19	11	32	-	-	91
Charge-offs	(25)	(41)	(1)	(87)	-	-	(154)
Ending balance	$ 574	$ 1,750	$ 531	$ 70	$ 182	$ -	$ 3,107

The following table sets forth information regarding the allowance for loan losses by portfolio segment and impairment methodology.

	December 31, 2017						
	Residential Real Estate	Commercial Real Estate	Commercial and Industrial	Consumer	Purchased	Unallocated	Total
	(Dollars in thousands)						
Allowance for loan losses:							
Individually evaluated	$ 307	$ 163	$ 144	$ 9	$ -	$ -	$ 623
Collectively evaluated	271	2,354	546	41	-	-	3,212
ASC 310-30	-	-	-	-	520	-	520
Total	$ 578	$ 2,517	$ 690	$ 50	$ 520	$ -	$ 4,355
Loans:							
Individually evaluated	$ 6,053	$ 3,867	$ 2,592	$ 315	$ -	$ -	$ 12,827
Collectively evaluated	86,722	251,812	175,164	3,488	-	-	517,186
ASC 310-30	-	-	-	-	244,177	-	244,177
Total	$ 92,775	$ 255,679	$ 177,756	$ 3,803	$ 244,177	$ -	$ 774,190

	June 30, 2017						
	Residential Real Estate	Commercial Real Estate	Commercial and Industrial	Consumer	Purchased	Unallocated	Total
	(Dollars in thousands)						
Allowance for loan losses:							
Individually evaluated	$ 252	$ 147	$ 149	$ 4	$ -	$ -	$ 552
Collectively evaluated	225	2,165	371	49	-	-	2,810
ASC 310-30	-	-	-	-	303	-	303
Total	$ 477	$ 2,312	$ 520	$ 53	$ 303	$ -	$ 3,665
Loans:							
Individually evaluated	$ 5,676	$ 1,759	$ 2,694	$ 296	$ -	$ -	$ 10,425
Collectively evaluated	92,014	254,521	171,774	4,073	-	-	522,382
ASC 310-30	-	-	-	-	246,388	-	246,388
Total	$ 97,690	$ 256,280	$ 174,468	$ 4,369	$ 246,388	$ -	$ 779,195

The following table sets forth information regarding impaired loans. Loans accounted for under ASC 310-30 that have performed based on cash flow and accretable yield expectations determined at date of acquisition are not considered impaired assets and have been excluded from the tables below.

	December 31, 2017			June 30, 2017		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(Dollars in thousands)					
Impaired loans without a valuation allowance:						
Originated:						
Residential real estate	$ 3,848	$ 3,840	$ -	$ 4,052	$ 4,084	$ -
Consumer	276	303	-	250	271	-
Commercial real estate	2,482	2,477	-	359	354	-
Commercial and industrial	1,758	1,758	-	1,870	1,870	-
Purchased:						
Residential real estate	54	54	-	1,056	1,099	-
Commercial real estate	10,589	13,408	-	8,696	11,468	-
Commercial and industrial	24	57	-	32	65	-
Total	19,031	21,897	-	16,315	19,211	-
Impaired loans with a valuation allowance:						
Originated:						
Residential real estate	2,205	2,186	307	1,624	1,595	252
Consumer	39	41	9	46	55	4
Commercial real estate	1,385	1,374	163	1,400	1,388	147
Commercial and industrial	834	834	144	824	824	149
Purchased:						
Residential real estate	166	180	4	-	-	-
Commercial real estate	4,676	5,102	190	3,528	3,929	176
Commercial and industrial	362	421	321	94	108	55
Total	9,667	10,138	1,138	7,516	7,899	783
Total impaired loans	$ 28,698	$ 32,035	$ 1,138	$ 23,831	$ 27,110	$ 783

The following tables set forth information regarding interest income recognized on impaired loans.

	Three Months Ended December 31,			
	201 7		2016	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
	(Dollars in thousands)			
Impaired loans without a valuation allowance:				
Originated:				
Residential real estate	$ 3,992	$ 38	$ 3,730	$ 62
Consumer	285	7	200	8
Commercial real estate	2,454	1	466	15
Commercial and industrial	1,794	2	1,080	33
Purchased:				
Residential real estate	566	-	1,087	-
Commercial real estate	9,814	102	4,705	47
Commercial and industrial	26	-	32	-
Total	18,931	150	11,300	165
Impaired loans with a valuation allowance:				
Originated:				
Residential real estate	1,904	42	1,952	73
Consumer	32	1	93	2
Commercial real estate	1,388	27	1,115	31
Commercial and industrial	850	2	504	12
Purchased:				
Residential real estate	83	1	-	-
Commercial real estate	4,108	38	1,423	7
Commercial and industrial	228	3	28	2
Total	8,593	114	5,115	127
Total impaired loans	$ 27,524	$ 264	$ 16,415	$ 292

	Six Months Ended December 31,			
	201 7		201 6	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
	(Dollars in thousands)			
Impaired loans without a valuation allowance:				
Originated:				
Residential real estate	$ 4,012	$ 74	$ 3,550	$ 111
Consumer	273	13	219	11
Commercial real estate	1,756	94	461	23
Commercial and industrial	1,819	39	725	36
Purchased:				
Residential real estate	729	-	1,100	3
Commercial real estate	9,441	182	4,661	99
Commercial and industrial	28	-	21	-
Total	18,058	402	10,737	283
Impaired loans with a valuation allowance:				
Originated:				
Residential real estate	1,811	63	1,917	89
Consumer	36	2	97	4
Commercial real estate	1,392	49	1,155	49
Commercial and industrial	841	6	336	12
Purchased:				
Residential real estate	55	1	-	-
Commercial real estate	3,915	65	1,443	24
Commercial and industrial	183	3	19	2
Total	8,233	189	4,967	180
Total impaired loans	$ 26,291	$ 591	$ 15,704	$ 463

Table of Contents

Credit Quality

The Company utilizes a ten-point internal loan rating system for commercial real estate, construction, commercial and industrial, and certain residential loans as follows:

Loans rated 1 – 6: Loans in these categories are considered “pass” rated loans. Loans in categories 1-5 are considered to have low to average risk. Loans rated 6 are considered marginally acceptable business credits and have more than average risk.

Loans rated 7: Loans in this category are considered “special mention.” These loans show signs of potential weakness and are being closely monitored by management.

Loans rated 8: Loans in this category are considered “substandard.” Loans classified as substandard are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified have a well-defined weakness or weaknesses that jeopardize the orderly repayment of the debt.

Loans rated 9: Loans in this category are considered “doubtful.” Loans classified as doubtful have all the weaknesses inherent in one graded 8 with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

Loans rated 10: Loans in this category are considered “loss” and of such little value that their continuance as loans is not warranted.

On an annual basis, or more often if needed, the Company formally reviews the ratings of all loans subject to ris k ratings. Annually, the Company engages an independent third-party to review a significant portion of loans within these segments. Management uses the results of these reviews as part of its annual review process. Risk ratings on purchased loans, with and without evidence of credit deterioration at acquisition, are determined relative to the Company’s recorded investment in that loan, which may be significantly lower than the loan’s unpaid principal balance.

The following tables present the Company ’s loans by risk rating.

	December 31 , 2017				
	Originated Portfolio				
	Commercial Real Estate	Commercial and Industrial	Residential [(1)]	Purchased Portfolio	Total
	(Dollars in thousands)				
Loans rated 1- 6	$ 248,576	$ 174,482	$ 13,754	$ 231,544	$ 668,356
Loans rated 7	4,537	2,186	66	3,021	9,810
Loans rated 8	2,566	1,088	1,298	9,612	14,564
Loans rated 9	-	-	19	-	19
Loans rated 10	-	-	-	-	-
	$ 255,679	$ 177,756	$ 15,137	$ 244,177	$ 692,749

	June 30, 201 7				
	Originated Portfolio				
	Commercial Real Estate	Commercial and Industrial	Residential [(1)]	Purchased Portfolio	Total
	(Dollars in thousands)				
Loans rated 1- 6	$ 253,041	$ 171,160	$ 10,039	$ 229,980	$ 664,220
Loans rated 7	2,686	2,483	71	9,622	14,862
Loans rated 8	554	825	803	6,786	8,968
Loans rated 9	-	-	19	-	19
Loans rated 10	-	-	-	-	-
	$ 256,281	$ 174,468	$ 10,932	$ 246,388	$ 688,069

(1) Certain of the Company’s loans made for commercial purposes, but secured by residential collateral, are rated under the Company’s risk-rating system.

[Table of Contents](#)

T roubled Debt Restructurings

The following table shows the Company 's post-modification balance of TDRs by type of modification.

	Three Months Ended December 31,				Six Months Ended December 31,			
	201 7		201 6		201 7		201 6	
	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment
	(Dollars in thousands)							
Extended maturity	-	$ -	1	$ 154	1	$ 18	1	$ 154
Adjusted interest rate	1	15	2	135	1	15	3	144
Rate and maturity	3	2,263	-	-	3	2,263	1	334
Principal deferment	2	283	1	161	3	938	1	161
Court ordered concession	-	-	-	-	-	-	-	-
	6	$ 2,561	4	$ 450	8	$ 3,234	6	$ 793

The following table shows loans modified in a TDR and the change in the recorded investment subsequent to the modifications occurring.

	Three Months Ended December 31,					
	201 7			201 6		
	Number of Contracts	Recorded Investment Pre-Modification	Recorded Investment Post-Modification	Number of Contracts	Recorded Investment Pre-Modification	Recorded Investment Post-Modification
	(Dollars in thousands)					
Originated portfolio:						
Residential real estate	2	$ 29	$ 30	3	$ 266	$ 289
Home equity	-	-	-	-	-	-
Commercial real estate	2	2,079	2,140	-	-	-
Commercial and industrial	-	-	-	1	91	161
Consumer	-	-	-	-	-	-
Total originated portfolio	4	2,108	2,170	4	357	450
Purchased portfolio:						
Residential real estate	-	-	-	-	-	-
Commercial real estate	1	123	123	-	-	-
Commercial and industrial	1	268	268	-	-	-
Total purchased portfolio	2	391	391	-	-	-
Total	6	$ 2,499	$ 2,561	4	$ 357	$ 450

	Six Months Ended December 31 ,					
	201 7			2016		
	Number of Contracts	Recorded Investment Pre-Modification	Recorded Investment Post-Modification	Number of Contracts	Recorded Investment Pre-Modification	Recorded Investment Post-Modification
	(Dollars in thousands)					
Originated portfolio:						
Residential real estate	3	$ 47	$ 48	4	$ 275	$ 298
Home equity	-	-	-	-	-	-
Commercial real estate	2	2,079	2,140	-	-	-
Commercial and industrial	1	655	655	1	91	161
Consumer	-	-	-	-	-	-
Total originated portfolio	6	2,781	2,843	5	366	459
Purchased portfolio:						
Residential real estate	-	-	-	-	-	-
Commercial real estate	1	123	123	-	-	-
Commercial and industrial	1	268	268	1	334	334
Total purchased portfolio	2	391	391	1	334	334
Total	8	$ 3,172	$ 3,234	6	$ 700	$ 793

The Company considers TDRs past due 90 days or more to be in pa yment default. No loans modified in a TDR in the last twelve months defaulted during the three and six months ended December 31, 2017. As of December 31, 2016 and 2017, there were no further commitments to lend to borrowers associated with loans modified in a TDR.

ASC 310-30 Loans

The following tables present a summary of loans accounted for under ASC 310-30 that were acquired by the Company during the period indicated.

	Three Months Ended December 31, 2017	Three Months Ended December 31, 2016
	(Dollars in thousands)	
Contractually required payments receivable	$ 49,408	$ 68,466
Nonaccretable difference	(1,667)	(977)
Cash flows expected to be collected	47,741	67,489
Accretable yield	(12,939)	(21,456)
Fair value of loans acquired	$ 34,802	$ 46,033

	Six Months Ended December 31, 2017	Six Months Ended December 31, 2016
	(Dollars in thousands)	
Contractually required payments receivable	$ 55,320	$ 94,720
Nonaccretable difference	(1,824)	(3,494)
Cash flows expected to be collected	53,496	91,226
Accretable yield	(15,043)	(31,340)
Fair value of loans acquired	$ 38,453	$ 59,886

Certain loans accounted for under ASC 310-30 that were acquired by the Company are not accounted for using the income recognition model because the Company cannot reasonably estimate cash flows expected to be collected. These loans when acquired are placed on nonaccrual. The carrying amounts of such loans are as follows.

	As of and for the Three Months Ended December 31, 2017	As of and for the Six Months Ended December 31, 2017
	(Dollars in thousands)	
Loans acquired during the period	$ 5	$ 5
Loans at end of period	6,901	6,901

The following tables summarize the activity in the accretable yield for loans accounted for under ASC 310-30.

	Three Months Ended December 31, 2017	Three Months Ended December 31, 2016
	(Dollars in thousands)	
Beginning balance	$ 122,923	$ 124,023
Acquisitions	12,939	21,456
Accretion	(4,244)	(4,656)
Reclassifications from non-accretable difference to accretable yield	1,095	973
Disposals and other changes	(7,810)	(13,373)
Ending balance	$ 124,903	$ 128,423

	Six Months Ended December 31, 2017	Six Months Ended December 31, 2016
	(Dollars in thousands)	
Beginning balance	$ 131,197	$ 124,151
Acquisitions	15,043	31,340
Accretion	(8,669)	(9,308)
Reclassifications from non-accretable difference to accretable yield	4,523	1,131
Disposals and other changes	(17,191)	(18,891)
Ending balance	$ 124,903	$ 128,423

The following table provides information related to the unpaid principal balance and carrying amounts of ASC 310-30 loans.

	December 31, 2017	June 30, 2017
	(Dollars in thousands)	
Unpaid principal balance	$ 266,374	$ 271,709
Carrying amount	236,047	239,583

5. Transfers and Servicing of Financial Assets

The Company sells loans in the secondary market and for certain loans, retains the servicing responsibility. Consideration for the sale includes the cash received as well as the related servicing rights asset. The Company receives fees for the services provided.

Capitalized servicing rights as of December 31, 2017 totaled $3.0 million, compared to $2.8 million as of June 30, 2017, and are classified as loan servicing rights, net, on the consolidated balance sheets.

Mortgage loans sold in the quarter ended December 31, 2017 totaled $17.6 million, compared to $17.7 million in the quarter ended December 31, 2016. Mortgage loans sold in the six months ended December 31, 2017 totaled $36.7 million, compared to $42.7 million in the six months ended December 31, 2016. Mortgage loans serviced for others totaled $9.3 million at December 31, 2017 and $10.7 million at June 30, 2017. Additionally, the Company was servicing commercial loans participated out to various other institutions amounting to $29.3 million and $25.2 million at December 31, 2017 and June 30, 2017, respectively.

SBA loans sold during the quarter ended December 31, 2017 totaled $3.4 million, compared to $17.5 million in the quarter ended December 31, 2016. SBA loans sold in the six months ended December 31, 2017 totaled $12.5 million, compared to $24.8 million in the six months ended December 31, 2016. SBA loans serviced for others totaled $146.8 million at December 31, 2017 and $144.4 million at June 30, 2017.

Mortgage and SBA loans serviced for others are accounted for as sales and therefore are not included on the accompanying consolidated balance sheets. The risks inherent in mortgage servicing assets and SBA servicing assets relate primarily to changes in prepayments that result from shifts in interest rates.

Contractually sp ecified servicing fees were $234 thousand and $248 thousand for the quarters ended December 31, 2017 and 2016, respectively, and were included as a component of loan-related fees within noninterest income. Contractually specified servicing fees were $497 thousand and $408 thousand for the six months ended December 31, 2017 and 2016, respectively.

T he significant assumptions used in the valuation of the servicing rights included a range of discount rates from 9.6% to 15.8% and a weighted average prepayment speed assumption of 8.8%.

6 . Earnings Per Share (EPS)

EPS is computed by dividing net income allocated to common shareholders by the weighted average common shares outstanding (including participating securities). The Company 's only participating securities are unvested restricted stock awards that contain non-forfeitable rights to dividends. The following table shows the weighted average number of shares outstanding for the periods indicated. Shares issuable relative to stock options granted have been reflected as an increase in the shares outstanding used to calculate diluted EPS, after applying the treasury stock method. The number of shares outstanding for basic and diluted EPS is presented as follows:

	Three months Ended December 31,		Six months Ended December 31,	
	201 7	201 6	201 7	201 6
	(I n thousands, except share and per share data)			
Net income	$ 3,304	$ 3,100	$ 7,890	$ 4,851
Weighted average shares used in calculation of basic EPS	8,924,495	8,831,235	8,883,003	8,968,690
Incremental shares from assumed exercise of dilutive securities	243,589	33,383	246,007	30,372
Weighted average shares used in calculation of diluted EPS	9,168,084	8,864,618	9,129,010	8,999,062
Basic earnings per common share	$ 0.37	$ 0.35	$ 0.89	$ 0.54
Diluted earnings per common share	$ 0.36	$ 0.35	$ 0.86	$ 0.54

For the three and six months ended December 31, 2017 and 2016, the following stock options were excluded from the calculation of diluted EPS due to the exercise price of these options exceeding the average market price of the Company 's common stock for the period. These options, which were not dilutive at that date, may potentially dilute EPS in the future.

	Three Months Ended December 31,		Six Months Ended December 31,	
	201 7	2016	201 7	201 6
Stock options	-	714,545	-	714,545

Table of Contents

7. Derivatives and Hedging Activities

The Company has stand-alone derivative financial instruments in the form of interest rate caps that derive their value from a fee paid and are adjusted to fair value based on index and strike rate, and swap agreements that derive their value from the underlying interest rate. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations, payments and the value of the derivative are based. Notional amounts do not represent direct credit exposures. Direct credit exposure arises in the event of nonperformance by the counterparties to these agreements, and is limited to the net difference between the calculated amounts to be received and paid, if any. Such differences, which represent the fair value of the derivative instruments, are reflected on the Company's balance sheet as derivative assets and derivative liabilities. The Company controls the credit risk of its financial contracts through credit approvals, limits and monitoring procedures, and does not expect any counterparties to fail to meet their obligations.

The Company currently holds derivati ve instruments that contain credit-risk related features that are in a net liability position, which may require that collateral be assigned to dealer banks. At December 31, 2017, the Company had posted cash collateral totaling $1.7 million with dealer banks related to derivative instruments in a net liability position.

The Company does not offset fair value amounts recognized for derivative instruments. The Company does not net the amount recognized for the right to reclaim cash collateral against the obligation to return cash collateral arising from derivative instruments executed with the same counterparty under a master netting arrangement.

Risk Management Policies —Derivative Instruments

The Company evaluates the effectiveness of entering into any derivative instrument agreement by measuring the cost of such an agreement in relation to the reduction in net income volatility within an assumed range of interest rates.

Interest Rate Risk Management —Cash Flow Hedging Instruments

The Company uses variable rate debt as a source of funds for use in the Company's lending and investment activities and other general business purposes. These debt obligations expose the Company to variability in interest payments due to changes in interest rates. If interest rates increase, interest expense increases. Conversely, if interest rates decrease, interest expense decreases. Management believes it is prudent to limit the variability of a portion of its interest payments and, therefore, generally hedges a portion of its variable-rate interest payments.

Information pertaining to outstanding interest rate caps and swap agreements used to hedge variable rate debt is as follows.

Dece mber 31, 2017									
Notional Amount	Inception Date	Termination Date	Index	Receive Rate	Pay Rate	Strike Rate	Unrealized Loss	Fair Value	Balance Sheet Location
(Dollars in thousands)									
Interest rate swaps:									
$ 5,000	July 2013	July 2033	3 Mo. LIBOR	1.69%	3.38%	n/a	$ (619)	$ (619)	Other Liabilities
5,000	July 2013	July 2028	3 Mo. LIBOR	1.69%	3.23%	n/a	(409)	(409)	Other Liabilities
5,000	July 2013	July 2023	3 Mo. LIBOR	1.69%	2.77%	n/a	(144)	(144)	Other Liabilities
Interest rate caps:									
6,000	October 2014	September 2019	3 Mo. LIBOR	n/a	n/a	2.50%	(116)	4	Other Assets
10,000	March 2015	February 2020	3 Mo. LIBOR	n/a	n/a	2.50%	(165)	13	Other Assets
$ 31,000							$ (1,453)	$ (1,155)	

June 30, 2017									
Notional Amount	Inception Date	Termination Date	Index	Receive Rate	Pay Rate	Strike Rate	Unrealized Loss	Fair Value	Balance Sheet Location
(Dollars in thousands)									
Interest rate swaps:									
$ 5,000	July 2013	July 2033	3 Mo. LIBOR	1.30%	3.38%	n/a	$ (666)	$ (666)	Other Liabilities
5,000	July 2013	July 2028	3 Mo. LIBOR	1.30%	3.23%	n/a	(471)	(471)	Other Liabilities
5,000	July 2013	July 2023	3 Mo. LIBOR	1.30%	2.77%	n/a	(218)	(218)	Other Liabilities
Interest rate caps:									
6,000	October 2014	September 2019	3 Mo. LIBOR	n/a	n/a	2.50%	(142)	4	Other Assets
10,000	March 2015	February 2020	3 Mo. LIBOR	n/a	n/a	2.50%	(186)	14	Other Assets
$ 31,000							$ (1,683)	$ (1,337)	

During the three and six months ended December 31, 2017 and 2016, no interest rate cap or swap agreements were terminated prior to maturity. Changes in the fair value of interest rate caps and swaps designated as hedging instruments of the variability of cash flows associated with variable rate debt are reported in other comprehensive income. These amounts subsequently are reclassified into interest expense as a yield adjustment in the same period in which the related interest on the debt affects earnings. Risk management results for the three and six months ended December 31, 2017 and 2016 related to the balance sheet hedging of variable rate debt indicates that the hedges were effective.

Table of Contents

8. Other Comprehensive Income

The components of other comprehensive income are as follows:

	Three Months Ended December 31,					
	2017			2016		
	Pre-tax Amount	Tax Expense (Benefit)	After-tax Amount	Pre-tax Amount	Tax Expense (Benefit)	After-tax Amount
	(Dollars in thousands)					
Change in net unrealized loss on available-for-sale securities	$ (297)	$ (113)	$ (184)	$ (1,336)	$ (507)	$ (829)
Change in accumulated loss on effective cash flow hedges	160	60	100	1,486	566	920
Reclassification adjustment for losses included in net income	26	10	16	8	3	5
Total derivatives and hedging activities	186	70	116	1,494	569	925
Total other comprehensive (loss) income	$ (111)	$ (43)	$ (68)	$ 158	$ 62	$ 96

	Six Months Ended December 31,					
	2017			2016		
	Pre-tax Amount	Tax Expense (Benefit)	After-tax Amount	Pre-tax Amount	Tax Expense (Benefit)	After-tax Amount
	(Dollars in thousands)					
Change in net unrealized gain or loss on available-for-sale securities	$ (175)	$ (68)	$ (107)	$ (1,414)	$ (537)	$ (877)
Change in accumulated loss on effective cash flow hedges	181	68	113	1,633	624	1,009
Reclassification adjustment for losses included in net income	49	19	30	14	5	9
Total derivatives and hedging activities	230	87	143	1,647	629	1,018
Total other comprehensive income	$ 55	$ 19	$ 36	$ 233	$ 92	$ 141

Accumulated other comprehensive loss is comprised of the following:

	December 31, 2017	June 30, 2017
	(Dollars in thousands)	
Unrealized loss on available-for-sale securities	$ (1,123)	$ (948)
Tax effect	428	360
After tax amount	(695)	(588)
Unrealized loss on cash flow hedges	(1,453)	(1,683)
Tax effect	552	639
After tax amount	(901)	(1,044)
Accumulated other comprehensive loss	$ (1,596)	$ (1,632)

9. Commitments and Contingencies

Commitments

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit , standby letters of credit, and commitments to fund investments. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the consolidated balance sheets. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company 's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Financial instruments with contract amounts which represent credit risk are as follows :

	December 31 , 2017	June 30, 2017
	(Dollars in thousands)	
Commitments to grant loans	$ 40,537	$ 15,244
Unfunded commitments under lines of credit	33,757	31,858

Standby letters of credit	3,460	3,400
Commitment to fund investment s	-	1,000

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer 's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the counter party. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties. The Company has recorded an allowance for possible losses on commitments and unfunded loans totaling $79 thousand and $39 thousand recorded in other liabilities at December 31, 2017 and June 30, 2017, respectively.

As of December 31, 2017, the Company does not have a commitment to fund investments.

Contingencies

The Company and its subsidiary are parties to litigation and claims arising in the normal course of business. Management believes that the liabilities, if any, arising from such litigation and claims will not be material to the Company 's consolidated financial position or results of operations.

10. Stock-Based Compensation

In March 2016, the FASB issued ASU 2016-09. The new guidance simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. Entities are now required to recognize the income tax effects of awards in the income statement when the awards vest or are settled.

The Company adopted ASU 2016-09 in the first quarter of fiscal 2018. Upon adoption, the most significant impact of this amendment resulted from the prospective application of current excess tax benefits and deficiencies being recognized in income tax expense, which previously would have been recognized in additional paid-in capital.

In addition to the excess tax benefit treatment, the amendment removed the assumed proceeds related to the excess tax benefit from the calculation of diluted shares. Additionally, dividends paid to employees for nonvested equity shares are also recognized through income tax expense.

For the six months ended December 31, 2017, in totality, the adoption of ASU 2016-09 reduced the Company's income tax expense by $1.1 million. The excess tax benefit under the new guidance is treated as a discrete item in the period in which it occurs, and will vary from quarter to quarter as a function of the volume of restricted stock that vests, the volume of options that are exercised and the market price of the Company's stock in comparison to the compensation cost recognized in the consolidated financial statements.

U pon adoption, the Company made a policy election to record forfeitures as they occur rather than make use of an estimate. The other provisions did not have a material impact on the Company's consolidated financial statements upon adoption.

11 . Income Taxes

On December 22, 2017, Presiden t Donald Trump signed into law the "Tax Cuts and Jobs Act", which among other items reduces the federal corporate tax rate to 21% from the previous federal corporate tax rate of 35%. The change in federal tax rate resulted in a $762 thousand decrease in federal income tax expense during the quarter ended December 31, 2017. Of this total, $328 thousand was related to the decrease in the federal corporate income tax rate for the three months ended December 31, 2017 and $434 thousand was related to income tax expense previously recorded in the three months ended September 30, 2017, to arrive at the required blended federal corporate income tax rate of 28.0% for fiscal 2018.

The change in the federal corporate tax rate also required the Company to revalue its deferred tax assets at the new federal rate. The Company performed an analysis to determine the impact of the revaluation of the deferred tax asset, which included a forecast of the expected deferred tax asset as of June 30, 2018. The result was a write-down of the deferred tax asset of $498 thousand, which increased federal income tax expense in the quarter ended December 31, 2017.

Included in the deferred tax asset was the revaluation of the tax on the available-for-sale securities, interest rate swaps and interest rate caps. Currently, the effect of the revaluation is an adjustment to the income tax provision and would remain in accumulated other comprehensive income ("AOCI") until the investments either mature or are sold or the interest rate swaps and caps mature or are terminated. The FASB is currently contemplating whether this "stranded" AOCI should be reclassified to retained earnings. Pending a ruling by the FASB on the financial reporting effects of the Tax Cuts and Jobs Act, the Company left the "stranded" AOCI in AOCI, and, if required, will reclassify the amount when the final ruling is announced. The effect would be a reclassification of $283 thousand from AOCI to retained earnings, with no net effect on shareholders' equity.

12 . Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. The Company uses prices and inputs that are current as of the measurement date, including during periods of market dislocation. In periods of market dislocation, the observability of prices and inputs may be reduced for many instruments. This condition could cause an instrument to be reclassified from one level to another. When market assumptions are not readily available, the Company's own assumptions are set to reflect those that market participants would use in pricing the asset or liability at the measurement date. If there has been a significant decrease in the volume and level of activity for the asset or liability, regardless of the valuation technique(s) used, the objective of a fair value measurement remains the same.

ASC 820 defines fair value and establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described below:

Level 1 — Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date .

Level 2 — Valuations based on significant observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 — Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Company in determining fair value is greatest for instruments categorized in Level 3. A financial instrument 's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement .

Valuation technique s - There have been no changes in the valuation techniques used during the current period.

Transfers - There were no transfers of assets and liabilities measured at fair value on a recurring or nonrecurring basis during the current period .

Assets and Liabilities Measured at Fair Value on a Recurring Basis:

Available-for-sale securities - Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Examples of such instruments include publicly-traded common and preferred stocks. If quoted prices are not available, then fair values are estimated by using pricing models (*i.e.* , matrix pricing) and market interest rates and credit assumptions or quoted prices of securities with similar characteristics and are classified within Level 2 of the valuation hierarchy. Examples of such instruments include government agency and government sponsored enterprise mortgage-backed securities, as well as certain preferred and trust preferred stocks. Level 3 securities are securities for which significant unobservable inputs are utilized.

Certain investments are measured at fair value using the net asset value per share as a practical expedient. These investments include a fund that seeks to invest in securities either issued or guaranteed by the U.S. government or its agencies, as well as a fund that primarily invests in the federally guaranteed portion of SBA 7(a) loans. The Company's investment in securities either issued or guaranteed by the U.S. government or its agencies can be redeemed daily at the closing net asset value per share. The Company's investment in SBA 7(a) loans can be redeemed quarterly with sixty days' notice. In accordance with ASU 2015-07, these investments have not been included in the fair value hierarchy.

Derivative financial instruments - The valuation of the Company's interest rate swaps and caps are determined using widely accepted valuation techniques including discounted cash flow analyses on the expected cash flows of derivatives. These analyses reflect the contractual terms of the derivatives, including the period to maturity, and use observable market-based inputs, including forward interest rate curves and implied volatilities. Unobservable inputs, such as credit valuation adjustments are insignificant to the overall valuation of the Company's derivative financial instruments. Accordingly, the Company has determined that its interest rate derivatives fall within Level 2 of the fair value hierarchy.

The fair value of derivative loan commitments and forward loan sale agreements are estimated using the anticipated market price based on pricing indications provided from syndicate banks. These commitments and agreements are categorized as Level 2. The fair value of such instruments was nominal at each date presented .

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis:

Collateral dependent impaired l oans - Valuations of impaired loans measured at fair value are determined by a review of collateral values. Certain inputs used in appraisals are not always observable, and therefore impaired loans are generally categorized as Level 3 within the fair value hierarchy.

Real estate o wn ed and other r epossessed collateral - The fair values of real estate owned and other repossessed collateral are estimated based upon appraised values less estimated costs to sell. Certain inputs used in appraisals are not always observable, and therefore may be categorized as Level 3 within the fair value hierarchy. When inputs used in appraisals are primarily observable, they are classified as Level 2 .

Loan servicing rights - The fair value of the servicing rights is based on a valuation model that calculates the present value of estimated future net servicing income. Adjustments are only recorded when the discounted cash flows derived from the valuation model are less than the carrying value of the asset. Certain inputs are not observable, and therefore loan servicing rights are generally categorized as Level 3 within the fair value hierarchy.

Fair Value of other Financial Instruments:

Cash and cash equivalents - The fair value of cash, due from banks, interest bearing deposits and Federal Home Loan Bank of Boston (“FHLBB”) overnight deposits approximates their relative book values, as these financial instruments have short maturities.

FHL B B stock - The carrying value of FHLBB stock approximates fair value based on redemption provisions of the FHLBB.

Loans - Fair values are estimated for portfolios of loans with similar financial characteristics. The fair value of performing loans is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. The estimates of maturity are based on the Company’s historical experience with repayments for each loan classification, modified, as required, by an estimate of the effect of current economic conditions, lending conditions and the effects of estimated prepayments.

Loans held for sale - The fair value of loans held-for-sale is estimated based on bid quotations received from loan dealers.

Interest receivable - The fair value of this financial instrument approximates the book value as this financial instrument has a short maturity. It is the Company’s policy to stop accruing interest on loans past due by more than 90 days. Therefore, this financial instrument has been adjusted for estimated credit losses.

Deposits - The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, savings, NOW accounts and money market accounts, is equal to the amount payable on demand. The fair values of time deposits are based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value estimates do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market. If that value were considered, the fair value of the Company’s net assets could increase .

FHLBB advances, capital lease obligations and subordinated debentures - The fair value of the Company’s borrowings with the FHLBB is estimated by discounting the cash flows through maturity or the next re-pricing date based on current rates available to the Company for borrowings with similar maturities. The fair value of the Company’s capital lease obligations and subordinated debentures are estimated by discounting the cash flows through maturity based on current rates available to the Company for borrowings with similar maturities .

Off-Balance Sheet Credit-Related Instruments - Fair values for off-balance-sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties’ credit standing. The fair value of such instruments was nominal at each date presented.

Assets and liabilities measured at fair value on a recurring basis are summarized below.

	December 31 , 2017			
	Total	Level 1	Level 2	Level 3
	(Dollars in thousands)			
Assets				
Available-for-sale securities :				
U.S. Government agency securities	$ 57,092	$ -	$ 57,092	$ -
Agency mortgage-backed securities	28,580	-	28,580	-
Other investment s measured at net asset value (1)	6,667	-	-	-
Other assets – interest rate caps	17	-	17	-
Liabilities				
Other liabilities – interest rate swaps	$ 1,172	$ -	$ 1,172	$ -

	June 30, 201 7			
	Total	Level 1	Level 2	Level 3
	(Dollars in thousands)			
Assets				
Available-for-sale securities :				
U.S. Government agency securities	$ 57,168	$ -	$ 57,168	$ -
Agency mortgage-backed securities	32,903	-	32,903	-
Other investments measured at net asset value (1)	6,622	-	-	-
Other assets – interest rate caps	18	-	18	-
Liabilities				
Other liabilities – interest rate swap	$ 1,355	$ -	$ 1,355	$ -

(1) In accordance with ASU 820-10, certain investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amount presented in the table are intended to permit reconcil iation of the fair value amount to the consolidated financial statements.

Assets measured at fair value on a nonrecurring basis are summarized below.

	Dec ember 31, 2017			
	Total	Level 1	Level 2	Level 3
	(Dollars in thousands)			
Collateral dependent impaired loans	$ 2,217	$ -	$ -	$ 2,217
Real estate owned and other repossessed collateral	910	-	-	910
Loan servicing rights	3,005	-	-	3,005

	June 30, 201 7			
	Total	Level 1	Level 2	Level 3
	(Dollars in thousands)			
Collateral dependent impaired loans	$ 1,011	$ -	$ -	$ 1,011
Real estate owned and other repossessed collateral	826	-	-	826
Loan servicing rights	2,846	-	-	2,846

The table below presents quantitative information about significant unobservable inputs (Level 3) for assets measured at fair value on a nonrecurring basis at the dates indicated.

	Fair Value		
	Dec ember 31, 2017	June 30, 2017	Valuation Technique
	(Dollars in thousands)		
Collateral dependent impaired loans	$ 2,217	$ 1,011	Appraisal of collateral (1)
Real estate owned and other repossessed collateral	910	826	Appraisal of collateral (1)
Loan servicing rights	3,005	2,846	Discounted cash flow (2)

(1) Fair value is generally determined through independent appraisals of the underlying collateral. The Company may also use another available source of collateral assessment to determine a reasonable estimate of the fair value of the collateral. Appraisals may be adjusted by management for qualitative factors such as economic factors and estimated liquidation expenses. The range of these possible adjustments was 5% to 81%.
(2) Fair value is determined using a discounted cash flow model. The unobservable inputs include anticipated rate of loan prepayments and discount rates. The range of prepayment assumptions used was 4.2% to 11.4%. For discount rates, the range was 9.6% to 15.8%.

The table below summarizes the total gains (losses) on assets measured at fair value on a non-recurring basis for the three and six months ended December 31, 2017 and 2016.

	Three months Ended December 31,		Six months Ended December 31,	
	201 7	201 6	201 7	201 6
	(In thousands)			
Collateral dependent impaired loans	$ (328)	$ (273)	$ (351)	$ (363)
Real estate owned and other repossessed collateral	45	83	45	70
Loan servicing rights	110	(220)	110	(220)
Total	$ (173)	$ (410)	$ (196)	$ (513)

The following table presents the estimated fair value of the Company's financial instruments.

	Carrying Amount	Fair Value Measurements at December 31, 2017			
		Total	Level 1	Level 2	Level 3
	(Dollars in thousands)				
Financial assets:					
Cash and cash equivalents	$ 128,223	$ 128,223	$ 128,223	$ -	$ -
Available-for-sale securities	85,672	85,672	-	85,672	-
Other investments measured at net asset value [(1)]	6,667	6,667	-	-	-
Federal Home Loan Bank stock	1,758	1,758	-	1,758	-
Loans held for sale	6,333	6,333	-	6,333	-
Loans, net	769,835	773,755	-	-	773,755
Accrued interest receivable	2,245	2,245	-	2,245	-
Interest rate caps	17	17	-	17	-
Financial liabilities:					
Deposits	848,654	848,766	-	848,766	-
Federal Home Loan Bank advances	15,000	15,000	-	15,000	-
Capital lease obligation	741	768	-	768	-
Subordinated debentures	23,790	25,291	-	-	25,291
Interest rate swaps	1,172	1,172	-	1,172	-

	Carrying Amount	Fair Value Measurements at June 30, 2017			
		Total	Level 1	Level 2	Level 3
	(Dollars in thousands)				
Financial assets:					
Cash and cash equivalents	$ 163,283	$ 163,283	$ 163,283	$ -	$ -
Available-for-sale securities	90,071	90,071	-	90,071	-
Other investments measured at net asset value [(1)]	6,622	6,622	-	-	-
Federal Home Loan Bank stock	1,938	1,938	-	1,938	-
Loans held for sale	4,699	4,699	-	4,699	-
Loans, net	775,530	776,579	-	-	776,579
Accrued interest receivable	2,111	2,111	-	2,111	-
Interest rate caps	18	18	-	18	-
Financial liabilities:					
Deposits	889,850	889,877	-	889,877	-
Federal Home Loan Bank advances	20,011	20,057	-	20,057	-
Capital lease obligation	873	918	-	918	-
Subordinated debentures	23,620	25,677	-	-	25,677
Interest rate swaps	1,355	1,355	-	1,355	-

(1) In accordance with ASU 820-10, certain investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient have not been classified in the fair value hierarchy. The fair value amount presented in the table are intended to permit reconciliation of the fair value amount to the consolidated financial statements.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the consolidated financial statements, notes and tables included in Northeast Bancorp 's Annual Report on Form 10-K for the fiscal year ended June 30, 2017, filed with the Securities and Exchange Commission.

A Note about Forward Looking Statements

This report contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended, such as statements relating to Northeast Bancorp's financial condition, prospective results of operations, future performance or expectations, plans, objectives, prospects, loan loss allowance adequacy, simulation of changes in interest rates, capital spending and finance sources and revenue sources. These statements relate to expectations concerning matters that are not historical facts. Accordingly, statements that are based on management's projections, estimates, assumptions, and judgments constitute forward-looking statements. These forward-looking statements, which are based on various assumptions (some of which are beyond the Company's control), may be identified by reference to a future period or periods, or by the use of forward-looking terminology such as "believe", "expect", "estimate", "anticipate", "continue", "plan", "approximately", "intend", "objective", "goal", "project", or other similar terms or variations on those terms, or the future or conditional verbs such as "will", "may", "should", "could", and "would". Although the Company believes that these forward-looking statements are based on reasonable estimates and assumptions, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, contingencies, and other factors. Accordingly, the Company cannot give you any assurance that its expectations will, in fact, occur or that its estimates or assumptions will be correct. The Company cautions you that actual results could differ materially from those expressed or implied by such forward-looking statements as a result of, among other factors, changes in interest rates and real estate values; competitive pressures from other financial institutions; weakness in general economic conditions on a national basis or in the local markets in which the Company operates, including changes which adversely affect borrowers' ability to service and repay the Company's loans; changes in loan defaults and charge-off rates; changes in the value of securities and other assets, adequacy of loan loss reserves, or deposit levels necessitating increased borrowing to fund loans and investments; changes in government regulation; operational risks including, but not limited to, cybersecurity breaches, fraud and natural disasters; the risk that the Company may not be successful in the implementation of its business strategy; the risk that intangibles recorded in the Company's financial statements will become impaired; changes in assumptions used in making such forward-looking statements; and the other risks and uncertainties detailed in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2017 as updated in the Company's Quarterly Reports on Form 10-Q and other filings submitted to the Securities and Exchange Commission. These forward-looking statements speak only as of the date of this report and the Company does not undertake any obligation to update or revise any of these forward-looking statements to reflect events or circumstances occurring after the date of this report or to reflect the occurrence of unanticipated events.

Description of Business and Strategy

Business Overview

Northeast Bancorp ("we," "our," "us," "Northeast" or the "Company"), incorporated under Maine law in 1987, is a bank holding company registered with the Board of Governors of the Federal Reserve System (the "Federal Reserve"). As a bank holding company registered under the Bank Holding Company Act of 1956, as amended (the "BHCA"), the Company is subject to regulation and supervision by the Federal Reserve. The Company 's primary subsidiary and principal asset is its wholly-owned banking subsidiary, Northeast Bank (the "Bank" or "Northeast Bank"), a Maine state-chartered bank originally organized in 1872. As a Federal Deposit Insurance Corporation ("FDIC") insured Maine-chartered bank, the Bank is subject to regulation and supervision by the Maine Bureau of Financial Institutions (the "Bureau") and the FDIC.

On December 29, 2010, the merger of the Company and FHB Formation LLC, a Delaware limited liability company ("FHB"), was consummated. As a result of the merger, the surviving company received a capital contribution of $16.2 million (in addition to the approximately $13.1 million in cash consideration paid to former shareholders), and the former members of FHB collectively acquired approximately 60% of the Company's outstanding common stock. The Company applied the acquisition method of accounting, as described in Accounting Standards Codification ("ASC") 805, *Business Combinations* ("ASC 805") to the merger, which represents an acquisition by FHB of Northeast, with Northeast as the surviving company.

Table of Contents

In connection with the transaction, as part of the regulatory approval process, the Company and the Bank made certain commitments to the Federal Reserve, the most significant of which are (i) to maintain a Tier 1 leverage ratio of at least 10%, (ii) to maintain a total risk-based capital ratio of at least 15%, (iii) to limit purchased loans to 40% of total loans, (iv) to fund 100% of the Company's loans with core deposits (defined as non-maturity deposits and non-brokered insured time deposits), and (v) to hold commercial real estate loans (including owner-occupied commercial real estate) to within 300% of total risk-based capital. On June 28, 2013, the Federal Reserve approved the amendment to exclude owner-occupied commercial real estate loans from the commitment to hold commercial real estate loans to within 300% of total risk-based capital. All other commitments made to the Federal Reserve in connection with the merger remain unchanged. The Company and the Bank are currently in compliance with all commitments to the Federal Reserve. The Company's compliance ratios at December 31, 2017 follow:

Condition	Ratios as of December 31, 2017
(i) Tier 1 leverage capital ratio	13.41%
(ii) Total capital ratio	20.30%
(iii) Ratio of purchased loans to total loans, including loans held for sale	31.28%
(iv) Ratio of loans to core deposits (1)	91.46%
(v) Ratio of non-owner occupied commercial real estate loans to total capital (2)	187.92%

(1) Core deposits include all non-maturity deposits and non-brokered insured time deposits.
(2) For purposes of calculating this ratio, commercial real estate includes all non-owner occupied commercial real estate loans defined as such by regulatory guidance, including all land development and construction loans.

As of December 31, 2017, the Company, on a consolidated basis, had total assets of $1.0 billion, total deposits of $848.7 million, and shareholders' equity of $130.0 million. The Company gathers retail deposits through its banking offices in Maine and the Bank's online affinity deposit program, ableBanking; originates loans through the Bank's Community Banking Division; originates Small Business Administration ("SBA") and United States Department of Agriculture ("USDA") loans through the Bank's national SBA group ("SBA Division"); and purchases and originates commercial loans through the Bank's Loan Acquisition and Servicing Group ("LASG"). The Community Banking Division, with ten full-service branches and two loan production offices, operates from the Bank's headquarters in Lewiston, Maine. LASG, ableBanking, and the SBA Division operate from the Company's offices in Boston, Massachusetts.

Unless the context otherwise requires, references herein to the Company include the Company and its subsidiary on a consolidated basis.

Strategy

The Company's goal is to prudently grow its franchise, while maintaining sound operations and risk management, by means of the following strategies:

Continuing to grow the LASG 's national originated and purchased loan business. We purchase commercial real estate loans nationally, at prices that on average have produced yields significantly higher than those available on our originated loan portfolio. We also originate loans nationally, taking advantage of our core expertise in underwriting and servicing national credits.

Growing our national SBA origination business. We originate loans on a national basis to small businesses, primarily through the SBA 7(a) program, which provides the partial guarantee of the SBA.

Continuing our community banking tradition. With a history that dates to 1872, our Community Banking Division maintains its focus on sales and service, with the goal of attracting and retaining deposits, and serving the lending needs of retail and commercial customers within our core markets.

Generating deposits to fund our business. We offer a full line of deposit products through our ten-branch network located in the Community Banking Division's market. ableBanking is a direct savings platform providing an additional channel to raise core deposits to fund our asset strategy.

Critical Accounting Policies

Critical accounting policies are those that involve significant judgments and assessments by management, and which could potentially result in materially different results under different assumptions and conditions. The reader is encouraged to review each of the policies included in Form 10-K for the year ended June 30, 201 7 to gain a better understanding of how Northeast's financial performance is measured and reported. There has been no material change in critical accounting policies during the three and six months ended December 31, 2017.

Overview

Net income totaled $3.3 million for the quarter ended December 31, 2017, an increase of $204 thousand, or 6.6%, from net income of $3.1 million for the quarter ended December 31, 2016.

Net interest and dividend income before provision for loan losses increased by $624 thousand for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016. The increase is primarily due to higher average balances in the total loan portfolio. This increase was partially offset by higher funding costs and higher average deposit balances.

Noninterest income decreased by $1.5 million for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016, principally due to the following:

- A decrease in gain on sale of SBA loans of $1.4 million, due to a lower amount of SBA loans sold in the quarter; and
- A decrease in gain on sale of residential loans held for sale of $82 thousand, due to lower volume of residential loans sold in the quarter.

Noninterest expense decreased by $393 thousand for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016, primarily due to the following:

- A decrease in other noninterest expense of $395 thousand, primarily due to a $330 thousand decrease in expense related to the quarterly valuation of SBA servicing rights; and
- A decrease in loan expense of $179 thousand, largely driven by lower expense related to loan acquisition and refinance activity.
- The decreases in noninterest expense were partially offset by an increase in data processing fees of $21 4 thousand, primarily due to increased costs associated with outsourcing of data processing.

Income tax expense decreased by $458 thousand for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016, primarily due to the following:

- A decrease in the federal corporate income tax rate as a result of the Tax Cuts and Jobs Act signed into law on December 22, 2017, which resulted in a $762 thousand decrease in federal income tax expense. Of this total, $328 thousand was related to the decrease in the federal corporate income tax rate for the three months ended December 31, 2017 and $434 thousand was related to income tax expense previously recorded in the three months ended September 30, 2017, to arrive at the required blended federal corporate income tax rate of 28.0% for fiscal year 2018; and
- A decrease in income tax expense as a result of a $279 thousand income tax benefit arising from the treatment of stock options exercised or vested restricted stock awards under ASU 2016-09, *Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting* , whereby the tax effects of exercised options or vested awards are treated as a discrete item in the reporting period in which they occur.
- The decreases in income tax expense were partially offset by the impact of revaluing the deferred tax asset as a result of the change in the federal corporate income tax rate as well as the recording of current year changes in the deferred tax asset, which resulted in an increase in income tax expense of $498 thousand.

Financial Condition

Overview

As of December 31, 2017, total assets were $ 1.0 billion, a decrease of $42.4 million, or 3.9%, from total assets of $1.1 billion as of June 30, 2017. The principal components of the change in the balance sheet follow:

The following table highlights the changes in the loan portfolio for the three and six months ended December 31, 2017:

	Loan Portfolio Changes			
	Three Months Ended December 31, 2017			
	December 31, 2017 Balance	September 30, 2017 Balance	Change ($)	Change (%)
	(Dollars in thousands)			
LASG Purchased	$ 244,177	$ 230,014	$ 14,163	6.16%
LASG Originated	346,874	340,756	6,118	1.80%
SBA	49,109	47,870	1,239	2.59%
Community Banking	134,030	140,944	(6,914)	-4.91%
Total	$ 774,190	$ 759,584	$ 14,606	1.92%

	Six Months Ended December 31, 2017			
	December 31, 2017 Balance	June 30, 20 17 Balance	Change ($)	Change (%)
	(Dollars in thousands)			
LASG Purchased	$ 244,177	$ 246,388	$ (2,211)	-0.90%
LASG Originated	346,874	330,515	16,359	4.95%
SBA	49,109	52,965	(3,856)	-7.28%
Community Banking	134,030	149,327	(15,297)	-10.24%
Total	$ 774,190	$ 779,195	$ (5,005)	-0.64%

Loans generated by the LASG for the quarter ended December 31, 2017 totaled $79.1 million, which consisted of $34.8 million of purchased loans, at an average price of 91.1% of unpaid principal balance, and $44.3 million of originated loans. The SBA Division closed and funded $4.5 million of new loans during the quarter ended December 31, 2017. In addition, the Company sold $3.4 million of the guaranteed portion of SBA loans in the secondary market, of which $1.6 million were originated in the current quarter and $1.8 million were originated in prior quarters. Residential loan production sold in the secondary market totaled $17.6 million for the quarter.

As noted above in the " *Business Overview* " section, the Company made certain commitments to the Federal Reserve in connection with the merger of FHB with and into the Company in December 2010. The Company's loan purchase and commercial real estate loan availability under these conditions follow.

Basis for Regulatory Condition	Condition	Availability at December 31, 2017
		(Dollars in millions)
Total Loans	Purchased loans may not exceed 40% of total loans	$ 113.4
Regulatory Capital	Non-owner occupied c ommercial real estate loans may not exceed 300% of total capital	177.4

An overview of the Bank 's LASG portfolio follows:

	LASG Portfoli o							
	Three Months Ended December 31,							
	201 7				201 6			
	Purchased	Originate d	Secured Loans to Broker-Dealer s	Total LAS G	Purchase d	Originate d	Secured Loans to Broker-Dealer s	Total LAS G
	(Dollars in thousands)							
Loans purchased or originated during the period :								
Unpaid principal balanc e	$ 38,205	$ 44,285	$ -	$ 82,490	$ 51,112	$ 45,647	$ -	96,759
Net investment basi s	34,802	44,285	-	79,087	46,033	45,647	-	91,680
Loan returns during the period :								
Yiel d	11.00%	6.49%	0.00%	8.31%	13.01%	5.89%	0.99%	8.76%
Total Return (2)	11.00%	6.49%	0.00%	8.31%	13.01%	5.89%	0.99%	8.76%

	Six Months Ended December 31,							
	2017				2016			
	Purchased	Originated	Secured Loans to Broker-Dealers	Total LASG	Purchased (1)	Originated	Secured Loans to Broker-Dealers	Total LASG
	(Dollars in thousands)							
Loans purchased or originated during the period:								
Unpaid principal balance	$ 42,523	$ 85,064	$ -	$ 127,587	$ 67,903	$ 88,025	$ -	$ 155,928
Net investment basis	38,453	85,064	-	123,517	59,886	88,025	-	147,911
Loan returns during the period:								
Yield	11.65%	6.42%	0.00%	8.58%	11.71%	5.88%	0.74%	8.19%
Total Return (2)	11.65%	6.42%	0.00%	8.58%	11.73%	5.88%	0.74%	8.19%
Total loans as of period end:								
Unpaid principal balance	$ 276,440	$ 346,874	$ -	$ 623,314	$ 288,455	$ 231,278	$ 48,000	$ 567,733
Net investment basis	244,177	346,874	-	591,051	255,048	231,278	48,000	534,326

(1) Purchased loan balances include loans held for sale of $975 thousand.
(2) The total return on purchased loans represents scheduled accretion, accelerated accretion, gains on asset sales, and other noninterest income recorded during the period divided by the average invested balance, which includes loans held for sale, on an annualized basis. The total return does not include the effect of purchased loan charge-offs or recoveries in the quarter.

Assets

Cash and Due from Ba nks, Short-T erm Investments and Available-for-Sale Securities

Cash and cash equivalents were $1 28.2 million as of December 31, 2017, a decrease of $35.1 million, or 21.5%, from $163.3 million at June 30, 2017. The decrease is primarily due to the decrease in deposits, offset by the decrease in loans in the period.

Available-for-sale securities totaled $9 2.3 million as of December 31, 2017, compared to $96.7 million as of June 30, 2017, representing a decrease of $4.4 million, or 4.5%, primarily due to principal payments on mortgage-backed securities. Included in available-for-sale securities are securities issued by government agencies and government-sponsored enterprises, as well as an investment of approximately $5.0 million in a CRA qualified fund that seeks to invest in securities either issued or guaranteed by the U.S. government or its agencies, as well as an investment of approximately $1.5 million in a CRA qualified fund that primarily invests in the federally guaranteed portion of SBA 7(a) loans. At December 31, 2017, no securities were pledged for outstanding borrowings.

Table of Contents

Loans

The Company 's loan portfolio (excluding loans held-for-sale) by lending division follows:

	December 31, 201 7				
	Community Banking Divisio n	LAS G	SBA Divisio n	Tota l	Percent of Tota l
	(Dollars in thousands)				
Originated loans :					
Residential real estat e	$ 73,035	$ 7,298	$ 129	$ 80,462	10.39%
Home equit y	12,313	-	-	12,313	1.59%
Commercial real estate: non-owner occupie d	20,673	102,172	16,881	139,726	18.05%
Commercial real estate: owner occupie d	12,776	78,218	24,959	115,953	14.98%
Commercial and industria l	11,430	159,186	7,140	177,756	22.96%
Consumer	3,803	-	-	3,803	0.49%
Subtota l	134,030	346,874	49,109	530,013	68.46%
Purchased loans :					
Residential real estat e	-	4,723	-	4,723	0.61%
Home equit y	-	95	-	95	0.01%
Commercial real estate: non-owner occupie d	-	134,486	-	134,486	17.37%
Commercial real estate: owner occupie d	-	103,789	-	103,789	13.41%
Commercial and industria l	-	1,084	-	1,084	0.14%
Subtota l	-	244,177	-	244,177	31.54%
Tota l	$ 134,030	$ 591,051	$ 49,109	$ 774,190	100.00%

	June 30, 201 7				
	Community Banking Divisio n	LAS G	SBA Divisio n	Tota l	Percent of Tota l
	(Dollars in thousands)				
Originated loans :					
Residential real estat e	$ 81,538	$ 2,092	$ 129	$ 83,759	10.75%
Home equit y	13,931	-	-	13,931	1.79%
Commercial real estate: non-owner occupie d	23,638	90,154	23,720	137,512	17.65%
Commercial real estate: owner occupie d	13,502	83,446	21,820	118,768	15.24%
Commercial and industria l	12,349	154,823	7,296	174,468	22.39%
Consumer	4,369	-	-	4,369	0.56%
Subtota l	149,327	330,515	52,965	532,807	68.38%
Purchased loans :					
Residential real estat e	-	3,478	-	3,478	0.45%
Commercial real estate: non-owner occupie d	-	134,970	-	134,970	17.32%
Commercial real estate: owner occupie d	-	106,754	-	106,754	13.70%
Commercial and industria l	-	1,186	-	1,186	0.15%
Subtota l	-	246,388	-	246,388	31.62%
Tota l	$ 149,327	$ 576,903	$ 52,965	$ 779,195	100.00%

Classification of Assets

Loans are classified as nonperforming when 90 or more days past due, unless a loan is well-secured and in the process of collection. Loans less than 90 days past due, for which collection of principal or interest is considered doubtful, also may be designated as nonperforming. In both situations, accrual of interest ceases. The Company typically maintains such loans as nonperforming until the respective borrowers have demonstrated a sustained period of payment performance.

In cases where a borrower experiences financial difficulties and the Company makes certain concessionary modifications, the loan is classified as a troubled debt restructuring ("TDR"). Concessionary modifications may include adjustments to interest rates, extensions of maturity, or other actions intended to minimize economic loss and avoid foreclosure or repossession of collateral. Nonaccrual loans that are restructured generally remain on nonaccrual status for a minimum period of six months to demonstrate that the borrower can meet the restructured terms. If the restructured loan is on accrual status prior to being modified, it is reviewed to determine if the modified loan should remain on accrual status. If the borrower 's ability to meet the revised payment schedule is not reasonably assured, the loan is classified as a nonaccrual loan. With limited exceptions, loans classified as TDRs remain classified as such until the loan is paid off.

Other nonperforming assets include other real estate owned ("OREO") and other personal property securing loans repossessed by the Bank. The real estate and personal property collateral for commercial and consumer loans is recorded at fair value less estimated costs to sell upon repossession. Revenues and expenses are recognized in the period when received or incurred on OREO and in-substance foreclosures. Gains and losses on disposition are recognized in noninterest income .

The following table details the Company's nonperforming assets and other credit quality indicators as of December 31, 2017 and June 30, 2017. Management believes that, based on their carrying amounts, nonperforming assets are well secured based on the estimated fair value of underlying collateral.

	Non performing Assets at December 31, 2017		
	Originated	Purchased	Total
		(Dollars in thousands)	
Loans:			
Residential real estate	$ 3,783	$ 220	$ 4,003
Home equity	107	-	107
Commercial real estate	2,537	8,450	10,987
Commercial and industrial	2,555	292	2,847
Consumer	147	-	147
Subtotal	9,129	8,962	18,091
Real estate owned and other repossessed collateral	88	822	910
Total	$ 9,217	$ 9,784	$ 19,001

Ratio of nonperforming loans to total loans	2.34%
Ratio of nonperforming assets to total assets	1.84%
Ratio of loans past due to total loans	3.87%
Nonperforming loans that are current	$ 7,686
Commercial loans risk rated substandard or worse	$ 13,046
Troubled debt restructurings:	
On accrual status	$ 9,759
On nonaccrual status	$ 8,022

	Non performing Assets at June 30, 2017		
	Originated	Purchased	Total
		(Dollars in thousands)	
Loans:			
Residential real estate	$ 3,337	$ 1,056	$ 4,393
Home equity	58	-	58
Commercial real estate	413	6,364	6,777
Commercial and industrial	2,600	32	2,632
Consumer	103	-	103
Subtotal	6,511	7,452	13,963
Real estate owned and other repossessed collateral	4	822	826
Total	$ 6,515	$ 8,274	$ 14,789

Ratio of nonperforming loans to total loans	1.79%
Ratio of nonperforming assets to total assets	1.37%
Ratio of loans past due to total loans	1.72%
Nonperforming loans that are current	$ 4,321
Commercial loans risk rated substandard or worse	$ 7,109
Troubled debt restructurings:	
On accrual status	$ 9,702
Nonaccrual status	$ 5,383

As of December 31, 2017, nonperforming assets totaled $19.0 million, or 1.84% of total assets, as compared to $14.8 million, or 1.37% of total assets, as of June 30, 2017. The increase was attributed to an increase in loans purchased that were delinquent at purchase, as well as one LASG originated relationship, which became nonperforming in the six months ended December 31, 2017.

Allowance for Loan Losses

In connection with the application of the acquisition method of accounting for the merger on December 29, 2010, the allowance for loan losses was reduced to zero when the loan portfolio was marked to its then current fair value. Since that date, the Company has provided for an allowance for loan losses as new loans are originated or in the event that credit exposure in the pre-merger loan portfolio or other acquired loans exceeds the exposure estimated when initial fair values were determined.

The Company ’s allowance for loan losses was $4.4 million as of December 31, 2017, compared to $3.7 million as of June 30, 2017. The increase in the period is primarily the result of the effect of changes in the qualitative factors, as well as the increase in specific reserve on one loan relationship.

The following table details ratios related to the allowance for loan losses for the periods indicated.

	Dec ember 31, 2017	June 30, 2017	Dece mber 31, 2016
Allowance for loan losses to nonperforming loans	24.07 %	26.25 %	30.47%
Allowance for loan losses to total loans	0.56 %	0. 47%	0.41%
Last twelve months of net-charge offs to average loans	0.04 %	0.04%	0.06%

While management believes that it uses the best information available to make its determinations with respect to the allowance, there can be no assurance that the Company will not have to increase its provision for loan losses in the future as a result of changing economic conditions, adverse markets for real estate or other factors.

Other Assets

Premises and equipment, net, increased by $ 124 thousand, or 1.8%, to $7.1 million at December 31, 2017, compared to $6.9 million at June 30, 2017. The increase was primarily due to fixed assets purchased during the period, offset by depreciation and amortization.

Intangible assets totaled $1.1 million and $1.3 million at December 31, 2017 and June 30, 2017, respectively. The $218 thousand decrease was the result of core deposit intangible asset amortization during the period.

Loan s ervicing rights totaled $3.0 million and $2.8 million at December 31, 2017 and June 30, 2017, respectively. The $159 thousand increase was the result of SBA loans sold during the quarter and the revaluation of the servicing rights performed on a quarterly basis, offset by amortization.

The cash surrender value of the Company 's bank-owned life insurance ("BOLI") assets increased $223 thousand, or 1.4% to $16.4 million at December 31, 2017, compared to $16.2 million at June 30, 2017. Increases in cash surrender value are recognized in noninterest income and are not subject to income taxes. Borrowing on, or surrendering a policy, may subject the Company to income tax expense on the increase in cash surrender value. For these reasons, management considers BOLI an illiquid asset. BOLI represented 10.4% of the Company's regulatory total capital at December 31, 2017.

Deposits, FHLBB Advances, Subordinated Debt, Liquidity, Capital, and Stock Repurchases

Deposits

The Company 's principal source of funding is its core deposit accounts. At December 31, 2017, non-maturity accounts, and non-brokered insured time deposits represented 100% of total deposits.

Total deposits decreased $41.2 million to $848.7 million as of December 31, 2017 from $889.9 million as of June 30, 2017. The decrease was attributable primarily to a decrease in money market accounts of $22.3 million, or 6.0% and a decrease in time deposits of $19.4 million, or 5.8%.

The composition of total deposits at December 31, 2017 and June 30, 2017 is as follows:

	Dec ember 31, 2017		June 30, 201 7	
	Amount	Percent of Total	Amount	Percent of Total
	(Dollars in thousands)			
Demand deposits	$ 71,054	8.37%	$ 69,827	7.84%
NOW accounts	71,420	8.42%	71,247	8.01%
Regular and other savings	36,330	4.28%	37,170	4.18%
Money market deposits	352,237	41.51%	374,569	42.09%
Total non-certificate accounts	531,041	62.57%	552,814	62.12%
Term certif icates of $250 thousand or less	317,613	37.43%	337,037	37.88%
Term certificates greater than $250 thousand	-	0.00%	-	0.00%
Total certificate accounts	317,613	37.43%	337,037	37.88%
Total deposits	$ 848,654	100.00%	$ 889,850	100.00%

FHLBB Advances

Advances from the Federal Home Loan Bank of Boston ("FHLBB") were $15.0 million at December 31, 2017, compared to $20.0 million at June 30, 2017. As of December 31, 2017, the Company had pledged certain residential real estate loans and commercial real estate loans to secure outstanding advances and provide additional borrowing capacity. As of December 31, 2017, no securities were pledged for outstanding borrowings.

Subordinated Debt

On June 29, 2016, the Company entered into a Subordinated Note Purchase Agreement with certain institutional accredited investors pursuant to which the Company issued subordinated notes equal to $15.05 million in aggregate principal amount with an interest rate of 6.75% fixed-to-floating maturing in 2026 ("subordinated notes"). The subordinated notes, net of issuance c osts, totaled $14.7 million at December 31, 2017, compared to $14.6 million at June 30, 2017.

The Company had junior subordinated debentures issued to affiliated trusts totaling $9.1 million and $9.0 million at December 31, 2017 and June 30, 2017, respectively. The unpaid principal balance of the junior subordinated debentures totaled $16.5 million at both December 31, 2017 and June 30, 2017.

Liquidity

The following table is a summary of unused borrowing capacity of the Company at December 31, 2017, in addition to traditional retail deposit products:

	As of December 31, 2017	
	(D ollars in thousands)	
Brokered time deposits	$ 258,612	Subject to policy limitation of 25% of total assets
Federal Home Loan Bank of Boston	48,692	Unused advance capacity subject to eligible and qualified collateral
Federal Discount Window Borrower-in-Custody	1,263	Unused credit line subject to the pledge of loans
Other available lines	17,500	
Total unused borrowing capacity	$ 326,067	

Retail deposits and other core deposit sources including deposit listing services are used by the Bank to manage its overall liquidity position. While we currently do not seek wholesale funding such as FHLBB advances and brokered deposits, the ability to raise them remains an important part of our liquidity contingency planning. While we closely monitor and forecast our liquidity position, it is affected by asset growth, deposit withdrawals and meeting other contractual obligations and commitments. The accuracy of our forecast assumptions may increase or decrease our overall available liquidity. To utilize the FHLBB advance capacity, the purchase of additional capital stock of the FHLBB may be required.

At December 31, 2017, the Company had $399.4 million of immediately accessible liquidity, defined as cash that the Bank reasonably believes could be raised within seven days through collateralized borrowings, brokered deposits or security sales. This position represented 38.6% of total assets. The Company also had $128.2 million of cash and cash equivalents at December 31, 2017.

Management believes that there are adequate funding sources to meet its liquidity needs for the foreseeable future. Primary funding sources are the repayment of principal and interest on loans, the renewal of time deposits, the potential for growth in the deposit base, and the credit availability from the FHLBB. Management does not believe that the terms and conditions that will be present at the renewal of these funding sources will significantly impact the Company ’s operations, due to its management of the maturities of its assets and liabilities.

Capital

The unpaid principal balance and carrying amount of junior subordinated debenture s totaled $16.5 million and $9.1 million, respectively, as of December 31, 2017. The unpaid principal balance and carrying amount of subordinated debt totaled $15.1 million and $14.7 million, respectively, as of December 31, 2017. The junior subordinated debt represents qualifying Tier 1 capital for the Company, up to a maximum of 25% of total Tier 1 capital, and the and subordinated debt represents qualifying Tier II capital for the Company. At December 31, 2017, the carrying amounts of the junior subordinated debt, net of the Company's $496 thousand investment in the affiliated trusts, qualified as Tier 1 capital, and the subordinated debt qualified as Tier II capital.

At December 31, 2017, shareholders' equity was $130.0 million, an increase of $7.2 million, or 5.9% from June 30, 2017. Book value per outstanding common share was $14.54 at December 31, 2017 and $13.90 at June 30, 2017. Tier 1 capital to total average assets of the Company was 13.4% as of December 31, 2017 and 12.8% at June 30, 2017.

Under the capital rules, risk-based capital ratios are calculated by dividing Tier 1 and total capital, respectively, by risk-weighted assets. Assets and off-balance sheet credit equivalents are assigned to one of several risk-weight categories, based primarily on relative risk. The rules require banks and bank holding companies to maintain a minimum common equity Tier 1 capital ratio of 4.5%, a minimum Tier 1 capital ratio of 6%, a total capital ratio of 8% and a leverage ratio of 4%. Additionally, subject to a transition schedule, the capital rules require a bank holding company to establish a capital conservation buffer of Tier 1 capital in an amount above the minimum risk-based capital requirements for "adequately capitalized" institutions equal to 2.5% of total risk weighted assets, or face restrictions on the ability to pay dividends, pay discretionary bonuses, and to engage in share repurchases.

A bank holding company, such as the Company, is considered "well capitalized" if the bank holding company (i) has a total capital ratio of at least 10%, (ii) has a Tier 1 risk-based capital ratio of at least 6%, and (iii) is not subject to any written agreement order, capital directive or prompt corrective action directive to meet and maintain a specific capital level for any capital measure. In addition, the FDIC has amended its prompt corrective action rules to reflect the revisions made by the revised capital rules described above. Under the FDIC's revised rules, which became effective January 1, 2015, an insured state nonmember bank is considered "well capitalized" if it (i) has a total capital ratio of 10.0% or greater; (ii) a Tier 1 risk-based capital ratio of 8.0% or greater; (iii) a common Tier 1 equity ratio of 6.5% or greater, (iv) a leverage capital ratio of 5.0% or greater; and (iv) is not subject to any written agreement, order, capital directive, or prompt corrective action directive to meet and maintain a specific capital level for any capital measure.

The Company and the Bank are considered "well capitalized" under all regulatory definitions. The Company's and the Bank's regulatory capital ratios are set forth below.

	Actual		Minimum Capital Requirements		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions		Minimum Capital Ratio with Capital Conservation Buffer
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Ratio
December 31 , 2017:			(Dollars in thousands)				
Common equity tier 1 capital to risk weighted assets:							
Company	$ 130,581	16.74%	$ 35,101	≥4.5%	$ N/A	N/A	7.0%
Bank	146,794	18.77%	35,191	≥4.5%	50,832	≥6.5%	7.0%
Total capital to risk weighted assets:							
Company	158,309	20.30%	62,401	≥8.0%	N/A	N/A	10.5%
Bank	151,228	19.34%	62,562	≥8.0%	78,203	≥10.0%	10.5%
Tier 1 capital to risk weighted assets:							
Company	139,211	17.85%	46,801	≥6.0%	N/A	N/A	8.5%
Bank	146,794	18.77%	46,922	≥6.0%	62,562	≥8.0%	8.5%
Tier 1 capital to average assets:							
Company	139,211	13.41%	41,510	≥4.0%	N/A	N/A	4.0%
Bank	146,794	14.14%	41,524	≥4.0%	51,904	≥5.0%	4.0%
June 30, 2017 :							
Common equity tier 1 capital to risk weighted assets:							
Company	$ 123,442	16.00%	$ 34,714	≥4.5%	$ N/A	N/A	7.0%
Bank	138,744	17.98%	34,727	≥4.5%	50,162	≥6.5%	7.0%
Total capital to risk weighted assets:							
Company	150,269	19.48%	61,715	≥8.0%	N/A	N/A	10.5%
Bank	142,447	18.46%	61,737	≥8.0%	77,172	≥10.0%	10.5%
Tier 1 capital to risk weighted assets:							
Company	131,958	17.11%	46,286	≥6.0%	N/A	N/A	8.5%
Bank	138,744	17.98%	46,303	≥6.0%	61,737	≥8.0%	8.5%
Tier 1 capital to average assets:							
Company	131,958	12.81%	41,215	≥4.0%	N/A	N/A	4.0%
Bank	138,744	13.46%	41,238	≥4.0%	51,547	≥5.0%	4.0%

In addition to the minimum regulatory capital required for capital adequacy purposes included in the table above, the Company is required to maintain a capital conservation buffer, in the form of common equity, in order to avoid restrictions on capital distributions and discretionary bonuses. The required amount of the capital conservation buffer was 1.875% on January 1, 2018 and will increase by 0.625% until it reaches 2.5% on January 1, 2019.

The Bank may not declare or pay a cash dividend on, or repurchase, any of its capital stock from the Company if the effect thereof would cause the capital of the Bank to be reduced below the capital requirements imposed by the regulatory authorities or if such amount exceeds the otherwise allowable amount under FRB rules.

In connection with the merger, as part of the regulatory approval process, the Company and the Bank made certain commitments to the Federal Reserve, the most significant of which are (i) to maintain a Tier 1 leverage ratio of at least 10%, (ii) to maintain a total capital ratio of at least 15%, (iii) to limit purchased loans to 40% of total loans, (iv) to fund 100% of the Company's loans with core deposits (defined as non-maturity deposits and non-brokered insured time deposits), and (v) to hold non-owner occupied commercial real estate loans to within 300% of total capital. The Company and the Bank are currently in compliance with all commitments to the Federal Reserve.

Stock Repurchases

On October 21, 2016, the Board of Directors voted to amend the existing stock repurchase program to authorize the Company to purchase an additional 500,000 shares of its common stock, representing 5.7% of the Company ’s outstanding common shares. Under the existing program, implemented in April 2014, the Company has purchased 1,970,000 shares through October 25, 2016 and no shares remained available for repurchase under the program on that date, prior to the 500,000 share increase in the repurchase plan. The amended stock repurchase program will expire on October 21, 2018.

Off-Balance Sheet Financial Instruments

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, unused lines of credit, standby letters of credit, and commitments to fund investments. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amounts recognized in the condensed consolidated balance sheet. The contract or notional amounts of these instruments reflect the extent of the Company ’s involvement in particular classes of financial instruments.

See Part I. Item I. “Notes to Unaudited Consolidated Financial Statements – Note 9: Commitments and Contingencies” for further discussion.

Table of Contents

Results of Operations

General

Net income totaled $3.3 million for the quarter ended December 31, 2017, an increase of $204 thousand from $3.1 million for the quarter ended December 31, 2016.

The following table details the "T otal Return" on purchased loans. When compared to the three months ended December 31, 2016, transactional income decreased by $1.0 million. The total return on purchased loans for the three months ended December 31, 2017 was 11.0%. The decrease over the prior comparable period was primarily due to lower accelerated accretion in the three months ended December 31, 2017. When compared to the six months ended December 31, 2016, transactional income increased by $432 thousand. This increase over the prior comparable period was primarily due to higher loan fees in the six months ended December 31, 2017. The following table details the total return on purchased loans:

	Total Return on Purchased Loans			
	Three Months Ended December 31,			
	2017		2016	
	Income	Return (1)	Income	Return (1)
	(Dollars in thousands)			
Regularly scheduled interest and accretion	$ 4,466	7.71%	$ 4,716	8.01%
Transactional income:				
Gain on loan sales	-	0.00%	-	0.00%
Gain on sale of real estate owned	-	0.00%	-	0.00%
Other noninterest income	-	0.00%	-	0.00%
Accelerated accretion and loan fees	1,903	3.29%	2,943	5.00%
Total transactional income	1,903	3.29%	2,943	5.00%
Total	$ 6,369	11.00%	$ 7,659	13.01%

	Total Return on Purchased Loans			
	Six Months Ended December 31,			
	2017		2016	
	Income	Return (1)	Income	Return (1)
	(Dollars in thousands)			
Regularly scheduled interest and accretion	$ 9,079	7.67%	$ 9,470	8.07%
Transactional income:				
Gain on loan sales	-	0.00%	-	0.00%
Gain on sale of real estate owned	-	0.00%	19	0.02%
Other noninterest income	-	0.00%	-	0.00%
Accelerated accretion and loan fees	4,721	3.98%	4,270	3.64%
Total transactional income	4,721	3.98%	4,289	3.66%
Total	$ 13,800	11.65%	$ 13,759	11.73%

(1) The total return on purchased loans represents scheduled accretion, accelerated accretion, gains on asset sales, gains on real estate owned and other noninterest income recorded during the period divided by the average invested balance, which includes loans held for sale, on an annualized basis. The total return does not include the effect of purchased loan charge-offs or recoveries in the quarter. Total return is considered a non-GAAP financial measure.

Net Interest Income

Three Months Ended December 31, 2017 and 2016

Net interest and dividend income before provision for loan losses increased by $624 thousand for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016. The increase is primarily due to higher average balances in the total loan portfolio. This increase was partially offset by higher funding costs and higher average deposit balances.

	Interest Income and Yield on Loans					
	Three Months Ended December 31 ,					
	2017			2016		
	Average Balance (1)	Interest Income	Yield	Average Balance (1)	Interest Income	Yield
	(Dollars in thousands)					
Community Banking	$ 141,486	$ 1,753	4.92%	$ 203,963	$ 2,350	4.57%
SBA	49,457	814	6.53%	41,038	574	5.55%
LASG:						
Originated	340,240	5,565	6.49%	216,353	3,210	5.89%
Purchased	229,732	6,369	11.00%	233,502	7,659	13.01%
Secured Loans to Broker-Dealers	-	-	0.00%	48,000	120	0.99%

Total LASG	569,972	11,934	8.31%	497,855	10,989	8.76%
Total	$ 760,915	$ 14,501	7.56%	$ 742,856	$ 13,913	7.43%

(1) Includes loans held for sale.

The Company ’s interest rate spread decreased by 4 basis points and net interest margin decreased by 1 basis point for the quarter ended December 31, 2017 compared to the quarter ended December 31, 2016. The decrease was principally due to higher deposit rates and average deposit balances.

The following sets forth the average balance sheets, interest income and interest expense, and average yields and costs for the three months ended December 31, 2017 and 2016.

	Three Months Ended December 31,					
	2017			2016		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
Assets:						
Interest-earning assets:						
Investment securities	$ 93,945	$ 267	1.13%	$ 92,750	$ 247	1.06%
Loans (1) (2) (3)	760,915	14,501	7.56%	742,856	13,931	7.44%
Federal Home Loan Bank stock	1,860	21	4.48%	2,398	23	3.81%
Short-term investments (4)	145,305	471	1.29%	114,276	149	0.52%
Total interest-earning assets	1,002,025	15,260	6.04%	952,280	14,350	5.98%
Cash and due from banks	2,731			2,764		
Other non-interest earning assets	33,164			35,213		
Total assets	$ 1,037,920			$ 990,257		
Liabilities & Share holders' Equity:						
Interest-bearing liabilities:						
NOW accounts	$ 70,287	$ 52	0.29%	$ 71,795	$ 52	0.29%
Money market accounts	367,265	1,030	1.11%	312,911	753	0.95%
Savings accounts	36,872	12	0.13%	35,206	12	0.14%
Time deposits	303,246	1,035	1.35%	317,318	981	1.23%
Total interest-bearing deposits	777,670	2,129	1.09%	737,230	1,798	0.97%
Federal Home Loan Bank advances	17,719	148	3.31%	27,099	220	3.22%
Subordinated debt	23,745	517	8.64%	23,430	468	7.92%
Capital lease obligations	764	9	4.67%	1,024	13	5.04%
Total interest-bearing liabilities	819,898	2,803	1.36%	788,783	2,499	1.26%
Non-interest bearing liabilities:						
Demand deposits and escrow accounts	83,855			80,538		
Other liabilities	5,676			8,299		
Total liabilities	909,429			877,620		
Share holders' equity	128,491			112,637		
Total liabilities and share holders' equity	$ 1,037,920			$ 990,257		
Net interest income (5)		$ 12,457			$ 11,851	
Interest rate spread			4.68%			4.72%
Net interest margin (6)			4.93%			4.94%

(1) Interest income and yield are stated on a fully tax-equivalent basis using the statutory tax rate.
(2) Includes loans held for sale.
(3) Nonaccrual loans are included in the computation of average, but unpaid interest has not been included for purposes of determining interest income.
(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
(5) Includes tax exempt interest income of $18 thousand for the three months ended December 31, 2016.
(6) Net interest margin is calculated as net interest income divided by total interest-earning assets.

Table of Contents

The following table presents the extent to which changes in volume and interest rates of interest earning assets and interest bearing liabilities have affected the Company 's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior period rate), (ii) changes attributable to changes in rates (changes in rates multiplied by prior period volume) and (iii) change attributable to a combination of changes in rate and volume (change in rates multiplied by the changes in volume). Changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate .

	Three Months Ended December 31, 2017 compared to 2016		
	Change Due to Volume	Change Due to Rate	Total Change
		(Dollars in thousands)	
Interest earning assets:			
Investment securities	$ 3	$ 17	$ 20
Loans	342	228	570
Federal Home Loan Bank stock	(6)	4	(2)
Short-term investments	50	272	322
Total interest-earning assets	389	521	910
Interest-bearing liabilities:			
Interest-bearing deposits	91	240	331
Federal Home Loan Bank advances	(78)	6	(72)
Subordinated debt	6	43	49
Capital lease obligations	(3)	(1)	(4)
Total interest-bearing liabilities	16	288	304
Total change in net interest income	$ 373	$ 233	$ 606

Six Months Ended December 31, 201 7 and 201 6

Net interest and dividend income before provision for the si x months ended December 31, 2017 and 2016 was $25.8 million and $21.6 million, respectively. The increase of $4.2 million was largely attributable to higher loan volume and interest income in the originated loan portfolio, as well as an increase in transactional income. The following table summarizes interest income and related yields recognized on the Company's loans for the six months ended December 31, 2017 and 2016.

	Six Months Ended December 31,					
	2017			2016		
	Average Balance (1)	Interest Income	Yield	Average Balance (1)	Interest Income	Yield
			(Dollars in thousands)			
Community Banking	$ 145,832	$ 3,496	4.76%	$ 204,864	$ 4,754	4.60%
SBA	51,499	1,756	6.76%	36,093	1,093	6.01%
LASG:						
Originated	334,507	10,831	6.42%	200,731	5,949	5.88%
Purchased	234,928	13,800	11.65%	232,751	13,740	11.71%
Secured Loans to Broker-Dealers	-	-	0.00%	48,000	180	0.74%
Total LASG	569,435	24,631	8.58%	481,482	19,869	8.19%
Total	$ 766,766	$ 29,883	7.73%	$ 722,439	$ 25,716	7.06%

(1) Includes loans held for sale.

The Company 's interest rate spread and net interest margin increased by 50 basis points and 52 basis points, respectively, for the six months ended December 31, 2017 compared to the six months ended December 31, 2016. The increase was primarily due to the increase in yield on loans from higher average balances and transactional income, offset partially by higher deposit rates and average deposit balances.

	Six Months Ended December 31,					
	2017			2016		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate	Average Balance	Interest Income/ Expense	Average Yield/ Rate
Assets:						
Interest-earning assets:						
Investment securities	$ 94,886	$ 533	1.11%	$ 93,825	$ 486	1.03%
Loans (1) (2) (3)	766,766	29,893	7.73%	722,439	25,752	7.07%
Federal Home Loan Bank stock	1,899	41	4.28%	2,403	46	3.80%
Short-term investments (4)	152,830	981	1.27%	134,334	341	0.50%
Total interest-earning assets	1,016,381	31,448	6.14%	953,001	26,625	5.54%
Cash and due from banks	2,933			2,852		
Other non-interest earning assets	32,025			33,012		
Total assets	$ 1,051,339			$ 988,865		
Liabilities & Share holders' Equity:						
Interest-bearing liabilities:						
NOW accounts	$ 69,931	$ 102	0.29%	$ 71,323	$ 103	0.29%
Money market accounts	377,449	2,127	1.12%	302,323	1,435	0.94%
Savings accounts	36,953	25	0.13%	35,488	25	0.14%
Time deposits	307,865	2,051	1.32%	326,794	1,990	1.21%
Total interest-bearing deposits	792,198	4,305	1.08%	735,928	3,553	0.96%
Federal Home Loan Bank advances	18,863	319	3.35%	28,580	475	3.30%
Subordinated debt	23,703	1,025	8.58%	23,395	927	7.86%
Capital lease obligations	797	21	5.23%	1,056	27	5.07%
Total interest-bearing liabilities	835,561	5,670	1.35%	788,959	4,982	1.25%
Non-interest bearing liabilities:						
Demand deposits and escrow accounts	82,210			78,104		
Other liabilities	7,071			8,255		
Total liabilities	924,842			875,318		
Share holders' equity	126,497			113,547		
Total liabilities and share holders' equity	$ 1,051,339			$ 988,865		
Net interest income (5)		$ 25,778			$ 21,643	
Interest rate spread			4.79%			4.29%
Net interest margin (6)			5.03%			4.51%

(1) Interest income and yield are stated on a fully tax-equivalent basis using the statutory tax rate.
(2) Includes loans held for sale.
(3) Nonaccrual loans are included in the computation of average, but unpaid interest has not been included for purposes of determining interest income.
(4) Short term investments include FHLB overnight deposits and other interest-bearing deposits.
(5) Includes tax exempt interest income of $10 thousand and $36 thousand for the six months ended December 31, 2017 and December 31, 2016, respectively.
(6) Net interest margin is calculated as net interest income divided by total interest-earning assets.

The following table presents the extent to which changes in volume and interest rates of interest earning assets and interest bearing liabilities have affected the Company 's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior period rate), (ii) changes attributable to changes in rates (changes in rates multiplied by prior period volume) and (iii) changes attributable to a combination of changes in rate and volume (change in rates multiplied by the changes in volume). Changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate .

	Six Months Ended December 31, 2017 compared to 2016		
	Change Due to Volume	Change Due to Rate	Total Change
		(Dollars in thousands)	
Interest earning assets:			
Investment securities	$ 6	$ 41	$ 47
Loans	1,637	2,504	4,141
Federal Home Loan Bank stock	(11)	6	(5)
Short-term investments	53	587	640
Total interest-earning assets	1,685	3,138	4,823
Interest-bearing liabilities:			
Interest-bearing deposits	260	492	752
Federal Home Loan Bank advances	(164)	8	(156)
Subordinated debt	12	86	98
Capital lease obligations	(7)	1	(6)
Total interest-bearing liabilities	101	587	688
Total change in net interest income	$ 1,584	$ 2,551	$ 4,135

Provision for Loan Losses

Quarterly, the Company determines the amount of the allowance for loan losses that is appropriate to provide for losses inherent in the Company 's loan portfolios, with the provision for loan losses determined by the net change in the allowance for loan losses. For loans accounted for under ASC 310-30, a provision for loan loss is recorded when estimates of future cash flows are lower than had been previously expected. See Part I. Item I. "Notes to Unaudited Consolidated Financial Statements — Note 4: Loans, Allowance for Loan Losses and Credit Quality" for further discussion.

The provision for loan losses for periods subsequent to the merger with FHB reflects the impact of adjusting loans to their then fair values, as well as the elimination of the allowance for loan losses in accordance with the acquisition method of accounting. Subsequent to the merger, the provision for loan losses has been recorded based on estimates of inherent losses in newly originated loans and for incremental reserves required for pre-merger loans based on estimates of deteriorated credit quality post-merger .

Three Months Ended December 31, 2017 and 2016

The provision for loan losses for the quarter ended December 31, 2017 and 2016 was $437 thousand and $628 thousand, respectively. The decrease in the Company's loan loss provision was primarily due to the effect of changes in the qualitative factors, as well as updates to the specific reserve on impaired loans.

Six Months Ended December 31, 2017 and 2016

The provision for loan losses for the si x months ended December 31, 2017 and 2016 was $792 thousand and $820 thousand, respectively. The decrease in the Company's loan loss provision was due to the effect of changes in the qualitative factors.

Noninterest Income

Three Months Ended December 31, 2017 and 2016

Noninterest income decreased by $1.5 million for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016, principally due to the following:

- A decrease in gain on sale of SBA loans of $1.4 million, due to a lower amount of SBA loans sold in the quarter; and
- A decrease in gain on sale of residential loans held for sale of $82 thousand, due to lower volume of residential loans sold in the quarter.

Six Months Ended December 31, 2017 and 2016

Noninterest income decreased by $ 1.3 million for the six months ended December 31, 2017, compared to the six months ended December 31, 2016, principally due to the following:

- A decrease in gain on sale of SBA loans of $ 1.1 million, due to a lower amount of SBA loans sold in the six month period; and
- A decrease in gain on sale of residential loans held for sale of $333 thousand, due to lower volume of residential loans sold in the six month period.

Noninterest Expense

Three Months Ended December 31, 2017 and 2016

Noninterest expense decreased by $393 thousand for the quarter ended December 31, 2017, compared to the quarter ended December 31, 2016, primarily due to the following:

- A decrease in other noninterest expense of $395 thousand, primarily due to a $330 thousand decrease in expense related to the quarterly valuation of SBA servicing rights; and
- A decrease in loan expense of $179 thousand, largely driven by lower expense related to loan acquisition and refinance activity.
- The decreases in noninterest expense were partially offset by an increase in data processing fees of $214 thousand, primarily due to increased cost associated with outsourcing of data processing.

Six Months Ended December 31, 2017 and 2016

Noninterest expense decreased by $305 thousand for the six months ended December 31, 2017, compared to the six months ended December 31, 2016, principally due to the following:

- A decrease in other noninterest expense of $349 thousand, primarily due to a $330 thousand decrease in expense related to the valuation of SBA servicing rights; and

- A decrease in occupancy and equipment expense of $221 thousand, primarily due to a decrease in IT-related equipment expense and computer equipment depreciation expense.

- The decreases in noninterest expense were partially offset by an increase in data processing fees of $395 thousand, primarily due to the increased cost associated with outsourcing of data processing.

Income Taxes

Three Months Ended December 31, 2017 and 2016

The Compa ny's income tax expense was $1.4 million, or an effective tax rate of 29.5% for the quarter ended December 31, 2017, compared to income tax expense of $1.8 million, or an effective tax rate of 37.2% for the quarter ended December 31, 2016. Overall, tax expense decreased by $458 thousand for the quarter, primarily due to the following:

- A decrease in the federal corporate income tax rate as a result of the Tax Cuts and Jobs Act signed into law on December 22, 2017, which resulted in a $762 thousand decrease in federal income tax expense. Of this total, $328 thousand was related to the decrease in the federal corporate income tax rate for the three months ended December 31, 2017 and $434 thousand was related to income tax expense previously recorded in the three months ended September 30, 2017, to arrive at the required blended federal corporate income tax rate of 28.0% for fiscal year 2018; and
- A decrease in income tax expense as a result of a $279 thousand income tax benefit arising from the treatment of stock options exercised or vested restricted stock awards under ASU 2016-09, *Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting* , whereby the tax effects of exercised options or vested awards are treated as a discrete item in the reporting period in which they occur.
- The decreases in income tax expense were partially offset by the impact of revaluing the deferred tax asset as a result of the change in the federal corporate income tax rate as well as the recording of current year changes in the deferred tax asset, which resulted in an increase in income tax expense of $498 thousand.

Six Months Ended December 31, 2017 and 2016

The Com pany's income tax expense was $3.0 million, or an effective tax rate of 27.5% for the six months ended December 31, 2017, compared to income tax expense of $2.9 million, or an effective tax rate of 37.0% for the six months ended December 31, 2016. Overall, income tax expense increased by $143 thousand for the six months, primarily due to the following:

- An increase in income before income tax offset by a decrease in the federal corporate income tax rate as a result of the Tax Cuts and Jobs Act signed into law on December 22, 2017, which resulted in a blended federal corporate income tax rate of 28.0% for the six months ended December 31, 2017;
- A n increase in income tax expense of $498 thousand due to the revaluing of the deferred tax asset as a result of the change in the federal corporate income tax rate; and,
- A decrease in income tax expense as a re sult of a $1.1 million income tax benefit arising from the treatment of stock options exercised or vested restricted stock awards under ASU 2016-09, *Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting* , whereby the tax effects of exercised options or vested awards are treated as a discrete item in the reporting period in which they occur. See Part I. Item I. "Notes to Unaudited Consolidated Financial Statements — Note 10: Stock-Based Compensation" for further discussion.

Item 3. Quantitative and Qualitative Disclosure about Market Risk

Market Risk

Market risk is the risk of loss due to adverse changes in market prices and rates, and typically encompasses exposures such as sensitivity to changes in market interest rates, foreign currency exchange rates, and commodity prices. The Company has no exposure to foreign currency exchange or commodity price movements. Because net interest income is our primary source of revenue, interest rate risk is a significant market risk to which the Company is exposed.

Interest Rate Risk

Interest rate risk can be defined as the exposure of future net interest income to adverse movements in interest rates. Net interest income is affected by changes in interest rates as well as by fluctuations in the level, mix and duration of the Company's assets and liabilities. Over and above the influence that interest rates have on net interest income, changes in rates also affect the volume of lending activity, the ability of borrowers to repay loans, the volume of loan prepayments, the flow and mix of deposits, and the market value of the Company's assets and liabilities.

Asset/Liability Management

The Company's management has established an Asset Liability Management Committee ("ALCO"), which is responsible for managing the Company's interest rate risk in accordance with policies and limits approved by the Board of Directors. With regard to management of market risk, the ALCO is charged with managing the Company's mix of assets and funding sources to produce results that are consistent with the Company's liquidity, capital adequacy, growth, and profitability goals.

Exposure to interest rate risk is managed by Northeast through periodic evaluations of the current interest rate risk inherent in its rate-sensitive assets and liabilities, coupled with determinations of the level of risk considered appropriate given the Company's capital and liquidity requirements, business strategy, and performance objectives. Through such management, Northeast seeks to mitigate the potential volatility in its net interest income due to changes in interest rates in a manner consistent with the risk appetite established by the Board of Directors.

The ALCO's primary tool for measuring, evaluating, and managing interest rate risk is income simulation analysis. Income simulation analysis measures the interest rate risk inherent in the Company's balance sheet at a given point in time by showing the effect of interest rate shifts on net interest income over defined time horizons. These simulations take into account the specific repricing, maturity, prepayment and call options of financial instruments that vary under different interest rate scenarios. The ALCO reviews simulation results to determine whether the exposure to a decline in net interest income remains within established tolerance levels over the simulation horizons and to develop appropriate strategies to manage this exposure. The Company considers a variety of specified rate scenarios, including instantaneous rate shocks, against static (or flat) rates when measuring interest rate risk, and evaluates results over two consecutive twelve-month periods. All changes are measured in comparison to the projected net interest income that would result from an "unchanged" scenario, where interest rates remain stable over the measured time horizon(s).

While the ALCO reviews simulation assumptions to ensure they are reasonable, and back-tests simulation results on a periodic basis as a monitoring tool, income simulation analysis may not always prove to be an accurate indicator of the Company's interest rate risk or future earnings. There are inherent shortcomings in income simulation, given the number and variety of assumptions that must be made to perform it. For example, the projected level of future market interest rates and the shape of future interest rate yield curves have a major impact on income simulation results. Many assumptions concerning the repricing of financial instruments, the degree to which non-maturity deposits react to changes in market rates, and the expected prepayment rates on loans, mortgage-backed securities, and callable debt securities are also inherently uncertain. In addition, as income simulation analysis assumes that the Company's balance sheet will remain static over the simulation horizon, the results do not reflect the Company's expectations for future balance sheet growth, nor changes in business strategy that the Company could implement in response to rate shifts to mitigate its loss exposures. As such, although the analysis described above provides an indication of the Company's sensitivity to interest rate changes at a point in time, these estimates are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on the Company's net interest income and will differ from actual results.

Measuring Interest Rate Risk

The Company can be subject to margin compression depending on the economic environment and the shape of the yield curve. Under the Company's current balance sheet position, the Company's margin generally performs slightly better over time in a rising rate environment, while it generally decreases in a declining rate environment and when the yield curve is flattening or inverted.

Under a flattening yield curve scenario, margin compression occurs as the spread between the cost of funding and the yield on interest earning assets narrows. Under this scenario the degree of margin compression is highly dependent on the Company's ability to fund asset growth through lower cost deposits. However, if the curve is flattening, while short-term rates are rising, the adverse impact on margin may be somewhat delayed, as increases in the Prime Rate will initially result in the Company's asset yields re-pricing more quickly than funding costs.

Under an inverted yield curve situation, shorter-term rates exceed longer-term rates, and the impact on margin is similar but more adverse than the flat curve scenario. Again, however, the extent of the impact on margin is highly dependent on the Company's balance sheet mix.

In a declining rate environment, margin compression will eventually occur as the yield on interest earning assets decreases more rapidly than decreases in funding costs. The primary causes would be the impact of interest rate decreases (including decreases in the Prime Rate) on adjustable rate loans and the fact that decreases in deposit rates may be limited or lag decreases in the Prime Rate.

There have bee n no material changes in the results of the Company's net interest income sensitivity analysis as reported in the Company's 2017 Annual Report on Form 10-K. At December 31, 2017 , management continues to consider the Company's primary interest rate risk exposure to be margin compression that may result from changes in interest rates and/or changes in the mix of the Company's balance sheet components. This would include the mix of fixed versus variable rate loans and investments on the asset side, and higher cost versus lower cost deposits and overnight borrowings versus term borrowings and certificates of deposit on the liability side.

Item 4. Controls and Procedures

The Company maintains controls and procedures designed to ensure that information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934 (“Exchange Act”) is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission, and that such information is accumulated and communicated to the Company’s management, including the Chief Executive Officer and Chief Financial Officer (the Company’s principal executive officer and principal financial officer, respectively), as appropriate to allow for timely decisions regarding timely disclosure. In designing and evaluating disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost/benefit relationship of possible controls and procedures.

The Company ’s management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q.

Based on this evaluation of the Company ’s disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures were effective as of December 31, 2017.

There were no changes in the Company ’s internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the quarter ended December 31, 2017 that have materially affected, or is reasonably likely to materially affect, the Company’s internal controls over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Item 1A of the Company ’s 2017 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The re were no purchases made by the Company of its common stock during the three and six months ended December 31, 2017.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibits No .	Description
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(a)). *
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(a)). *
32.1	Certificate of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(b)). **
32.2	Certificate of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(b)). **
101	The following materials from Northeast Bancorp ’s Quarterly Report on Form 10-Q for the quarter ended December 31, 2017 formatted in XBRL: (i) Consolidated Balance Sheets at December 31, 2017 and June 30, 2017; (ii) Consolidated Statements of Income for the three and six months ended December 31, 2017 and 2016; (iii) Consolidated Statements of Comprehensive Income for the three and six months ended December 31, 2017 and 2016; (iv) Consolidated Statements of Changes in Shareholders’ Equity for the six months ended December 31, 2017 and 2016; (v) Consolidated Statements of Cash Flows for the six months ended December 31, 2017 and 2016; and (v) Notes to Unaudited Consolidated Financial Statements. *

* Filed herewith
** Furnished herewith

SIGNATURES

Pursuant to the requirements of the Securities Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: February 9, 2018

NORTHEAST BANCORP

By: /s/ Richard Wayne
Richard Wayne
President and Chief Executive Officer

By: /s/ Jean-Pierre Lapointe
Jean-Pierre Lapointe
Chief Financial Officer and Treasurer

NORTHEAST BANCORP
Index to Exhibits

Exhibits No .	Description
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(a)). *
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(a)). *
32.1	Certificate of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(b)). **
32.2	Certificate of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Rule 13a-14(b)). **
101	The following materials from Northeast Bancorp 's Quarterly Report on Form 10-Q for the quarter ended December 31 2017 formatted in XBRL: (i) Consolidated Balance Sheets at December 31, 2017 and June 30, 2017; (ii) Consolidated Statements of Income for the three and six months ended December 31, 2017 and 2016; (iii) Consolidated Statements of Comprehensive Income for the three and six months ended December 31, 2017 and 2016; (iv) Consolidated Statements of Changes in Shareholders' Equity for the six months ended December 31, 2017 and 2016; (v) Consolidated Statements of Cash Flows for the six months ended December 31, 2017 and 2016; and (v) Notes to Unaudited Consolidated Financial Statements. *

* Filed herewith
** Furnished herewith

Exhibit 31.1 Certification of the Chief Executive Officer

Chief Executive Officer Certification
Pursuant To Section 302 Of
The Sarbanes-Oxley Act Of 2002

I, Richard Wayne, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Northeast Bancorp;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have

   (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

   (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 9 , 2018

/s/ Richard Wayne
R ichard Wayne
Chief Executive Officer

Exhibit 31.2 Certification of the Chief Financial Officer

Chief Financial Officer Certification
Pursuant To Section 302 Of
The Sarbanes-Oxley Act Of 2002

I, J.P. Lapointe, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Northeast Bancorp;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

   (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 9, 2018

/s/ Jean-Pierre Lapointe
Jean-Pierre Lapointe
Chief Financial Officer and Treasurer

Exhibit 32.1. Certificate of the Chief Executive Officer

Certification of the Chief Executive Officer Pursuant to
18 U.S.C. Section 1350,
As Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Northeast Bancorp. (the "Company") on Form 10-Q for the quarterly period ended December 31, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard Wayne, as Chief Executive Officer of the Company, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the dates and the periods covered by the Report.

This certification shall not be deemed “filed” for any purpose, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934 regardless of any general incorporation language in such filing.

February 9, 2018

/s/ Richard Wayne
Richard Wayne
Chief Executive Officer

Exhibit 32.2. Certificate of the Chief Financial Officer

Certification of the Chief Financial Officer Pursuant to
18 U.S.C. Section 1350,
As Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Northeast Bancorp. (the "Company") on Form 10-Q for the quarterly period ended December 31, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, J.P. Lapointe, as Chief Financial Officer of the Company, hereby certify pursuant to 18 U.S.C. 1350, as adopted pursuant to 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the dates and the periods covered by the Report.

This certification shall not be deemed “filed” for any purpose, nor shall it be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934 regardless of any general incorporation language in such filing.

February 9, 2018

/s/ Jean-Pierre Lapointe
Jean-Pierre Lapointe
Chief Financial Officer and Treasurer