

# ALASKA COMMUNICATIONS SYSTEMS GROUP INC

## FORM 8-K (Current report filing)

Filed 08/04/16 for the Period Ending 08/04/16

Address	600 TELEPHONE AVENUE - ANCHORAGE, AK 99503
Telephone	9072973000
CIK	0001089511
Symbol	ALSK
SIC Code	4813 - Telephone Communications, Except Radiotelephone
Industry	Communications Services
Sector	Services
Fiscal Year	12/31

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): August 4, 2016

ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.  
(Exact name of registrant as specified in its charter)

Delaware	000-28167	52-2126573
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
600 Telephone Ave, Anchorage, Alaska		99503
(Address of principal executive offices)		(Zip Code)

Registrant's telephone number, including area code 907 - 297 - 3000

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(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02 Results of Operations and Financial Condition.**

On August 4, 2016, Alaska Communications Systems Group, Inc. (the “Company”) released its financial results for the second quarter ended June 30, 2016. The press release is attached hereto as Exhibit 99.1 and incorporated herein by reference. A presentation of supplemental information to be reviewed on the Company’s earnings call to be held on August 4, 2016 will be made available on the Company’s Investor Relations website at <http://www.alsk.com> at the time of the call and is incorporated herein by reference.

Pursuant to General Instruction B.2 of Form 8-K, the information in this Item 2.02 is being furnished to the Securities and Exchange Commission and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section. Furthermore, the information in this Item 2.02 shall not be deemed to be incorporated by reference into the filings of the Corporation under the Securities Act of 1933.

**Item 9.01 Financial Statements and Exhibits**

<u>Exhibit No.</u>	<u>Description</u>
Exhibit 99.1	Alaska Communications Systems Group, Inc. Press Release dated August 4, 2016.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 4, 2016

Alaska Communications Systems Group, Inc.

/s/ Leonard A. Steinberg

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Leonard A. Steinberg

Corporate Secretary

## Exhibit Index

Exhibit No.

Description

99.1

Alaska Communications Systems Group, Inc. Press Release dated August 4, 2016.

## Alaska Communications Reports Solid Second Quarter 2016 Results

*-Posted Total Wireline Revenues of \$56.3 million, a 2.8% increase-*

*-Reported Business and Wholesale Revenue growth of 8.6%-*

ANCHORAGE, Alaska--(BUSINESS WIRE)--August 4, 2016--Alaska Communications Systems Group, Inc. (NASDAQ: ALSK) today reported financial results for the second quarter of 2016.

“We are performing to our business plan, delivering consistent results in-line with our long-term directional guidance. For the second quarter 2016 compared to a year ago, revenue grew 2.8 percent for total wireline and 8.6 percent for business and wholesale. Revenue contribution from Business and Wholesale as a percentage of total wireline revenue has grown from 51.7 percent in the first quarter 2014 to 60.2 percent in the second quarter 2016, reflecting our steady progress as a fiber broadband and managed IT services focused company. With strong customer wins in the quarter, and investments in a flagship Business Technology Center, we remain confident in the growth opportunities ahead of us and look forward to reporting continued progress in upcoming quarters,” Anand Vadapalli, president and CEO of Alaska Communications, said.

### Revenue Highlights: Second Quarter 2016 Compared to Second Quarter 2015

- Total Wireline revenues:
  - Revenue increased to \$56.3 million from \$54.7 million, up 2.8 percent.
  - Total broadband revenue reached \$28.4 million from \$26.2 million, up 8.4 percent.
- Business and wholesale:
  - Comprised 60.2 percent of total wireline revenue.
  - Revenue grew to \$33.9 million from \$31.2 million, up 8.6 percent.
  - Broadband revenues reached \$22.2 million from \$19.6 million, up 13.2 percent.
- Consumer:
  - Comprised 16.9 percent of total wireline revenue.
  - Revenue was \$9.5 million, down 6.4 percent from \$10.1 million.
  - Broadband revenue was \$6.2 million, down 5.8 percent from \$6.6 million.
- Regulatory:
  - Comprised 22.9 percent of total wireline revenue.
  - Revenue was \$12.9 million, down 3.6 percent from \$13.4 million.

### Financial Metrics: Second Quarter 2016 compared to Second Quarter 2015 and Year to Date June 30, 2016

- Net income was \$0.3 million, compared to a net loss of \$4.9 million. Year to date net income was \$0.4 million.
- Net cash provided by operating activities was \$8.7 million, compared to net cash used of \$9.6 million. Year to date cash provided by operating activities was \$18.9 million.
- Capital expenditures were \$8.5 million, compared to \$20.2 million. Year to date capital expenditures were \$13.7 million.

### Balance Sheet Metrics: June 30, 2016 compared to December 31, 2015

- Cash remained strong at \$22.2 million, compared to \$36.0 million.
- Net debt was \$163.8 million, compared to \$161.7 million.

### Non-GAAP Metrics: Second Quarter 2016 compared to Second Quarter 2015 and Year to Date June 30, 2016

- Adjusted EBITDA was \$14.0 million, compared to \$11.1 million. Year to date Adjusted EBITDA was \$28.0 million.
- Free cash flow was (\$5.0) million, compared to (\$6.7) million. Year to date free cash flow was \$4.1 million.

Reconciliations of non-GAAP financial measures to GAAP financial measures can be found in tables at the end of this release and on the company’s website at <http://www.alsk.com> in the investment data section.

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Laurie Butcher, Alaska Communications senior vice-president of finance, said, “We are pleased with our results for the quarter, which are aligned with our business plan. We remain committed to growing Adjusted EBITDA and free cash flow and reaffirm our guidance for 2016.”

### **2016 Guidance:**

The company reaffirmed 2016 guidance as follows:

- Total Wireline Revenue of approximately \$228 million
- Adjusted EBITDA of approximately \$59 million
- Capital Expenditures of approximately \$35 million
- Free Cash Flow of approximately \$5 million

### **Conference Call**

The Company will host a conference call and live webcast on Thursday, Aug. 4, 2016, at 3:00 p.m. Eastern Time to discuss the results. Parties in the United States and Canada can access the call at 1-888-481-2848 and enter pass code 410670. All other parties can access the call at 1-719-325-2219 and use the same code.

The live webcast of the conference call will be accessible from the “Events Calendar” section of the Company’s website ( [www.alsk.com](http://www.alsk.com) ). The webcast will be archived for a period of 90 days. A telephonic replay of the conference call will also be available two hours after the call and will run until Sept. 3, 2016, at 6:00 p.m. Eastern Time. To hear the replay, parties in the U.S. and Canada can call 1-888-203-1112 and enter pass code 7519974. All other parties can call 1-719-457-0820 and enter pass code 7519974.

### **About Alaska Communications**

Alaska Communications (NASDAQ: ALSK) is the leading provider of advanced broadband and IT managed services for businesses and consumers in Alaska. The company operates a highly reliable, advanced statewide data network with the latest technology and the most diverse undersea fiber optic system connecting Alaska to the contiguous U.S. For more information, visit [www.alaskacommunications.com](http://www.alaskacommunications.com) or [www.alsk.com](http://www.alsk.com).

### **Non-GAAP Measures**

In an effort to provide investors with additional information regarding our financial results, in particular with regards to our liquidity and capital resources, we have disclosed certain non-GAAP financial information such as Adjusted EBITDA, Free Cash Flow and Net Debt, which management utilizes to assess performance and believes provides useful information to investors. The definition of these non-GAAP measures are on Schedules 4 and 5 to this press release. Adjusted EBITDA and Free Cash Flow are non-GAAP measures and should not be considered a substitute for Net Income, Net Cash Provided (Used) By Operating Activities and other measures of financial performance recorded in accordance with GAAP. Reconciliations of our non-GAAP measures to our nearest GAAP measures can be found in the tables at the end of this release or on our website at <http://www.alsk.com> in the investment data section. Other companies may not calculate non-GAAP measures in the same manner as Alaska Communications. We do not provide guidance for Net Income and Net Cash Provided (Used) By Operating Activities.

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## Forward-Looking Statements

*This press release includes certain “forward-looking statements,” as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on management’s beliefs as well as on a number of assumptions concerning future events made using information currently available to management. Readers are cautioned not to put undue reliance on such forward-looking statements, which are not a guarantee of performance and are subject to a number of uncertainties and other factors, many of which are outside the Company’s control. Such factors include, without limitation, Federal and Alaska Universal Service Fund changes, adverse economic conditions, the effects of competition in our markets, our relatively small size compared with our competitors, the Company’s ability to compete, manage, integrate, market, maintain, and attract sufficient customers for its products and services, adverse changes in labor matters, including workforce levels, our ability to service our debt and refinance as required, labor negotiations, including renegotiating our collective bargaining agreement, employee benefit costs, our ability to control other operating costs, disruption of our supplier’s provisioning of critical products or services, the impact of natural or man-made disasters, changes in the Company’s relationships with large customers, unforeseen changes in public policies, regulatory changes, changes in technology and standards, our internal control over financial reporting, and changes in accounting standards or policies, which could affect reported financial results. For further information regarding risks and uncertainties associated with the Company’s business, please refer to the Company’s SEC filings, including, but not limited to, the sections entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our annual report on Form 10-K and quarterly reports on Form 10-Q. Copies of the Company’s SEC filings may be obtained by contacting its investor relations department at (907) 564-7556 or by visiting its investor relations website at [www.alsk.com](http://www.alsk.com).*

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**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**CONSOLIDATED SCHEDULE OF OPERATIONS**  
(Unaudited, In Thousands Except Per Share Amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Operating revenues:				
Operating revenues, non-affiliates	\$ 56,262	\$ 55,665	\$ 112,590	\$ 120,876
Operating revenues, affiliates	-	-	-	575
Total operating revenues	<u>56,262</u>	<u>55,665</u>	<u>112,590</u>	<u>121,451</u>
Operating expenses:				
Cost of services and sales, non-affiliates	25,543	30,078	51,671	56,383
Cost of services and sales, affiliates	-	-	-	4,961
Selling, general & administrative	17,586	22,611	34,926	50,595
Depreciation and amortization	8,640	8,075	17,160	17,016
Loss (gain) on disposal of assets, net	128	(724)	152	(39,386)
Earnings from equity method investments	-	-	-	(3,056)
Total operating expenses	<u>51,897</u>	<u>60,040</u>	<u>103,909</u>	<u>86,513</u>
Operating income (loss)	4,365	(4,375)	8,681	34,938
Other income and (expense):				
Interest expense	(3,852)	(4,257)	(7,721)	(11,676)
Loss on extinguishment of debt	-	-	(336)	(2,628)
Interest income	6	17	11	42
Total other income and (expense)	<u>(3,846)</u>	<u>(4,240)</u>	<u>(8,046)</u>	<u>(14,262)</u>
Income before income tax (expense) benefit	519	(8,615)	635	20,676
Income tax (expense) benefit	<u>(236)</u>	<u>3,755</u>	<u>(299)</u>	<u>(9,319)</u>
Net income (loss)	283	(4,860)	336	11,357
Less net loss attributable to noncontrolling interest	<u>(34)</u>	<u>(19)</u>	<u>(67)</u>	<u>(19)</u>
Net income (loss) attributable to Alaska Communications	<u>\$ 317</u>	<u>\$ (4,841)</u>	<u>\$ 403</u>	<u>\$ 11,376</u>
Basic	<u>\$ 0.01</u>	<u>\$ (0.10)</u>	<u>\$ 0.01</u>	<u>\$ 0.23</u>
Diluted	<u>\$ 0.01</u>	<u>\$ (0.10)</u>	<u>\$ 0.01</u>	<u>\$ 0.22</u>
Weighted average shares outstanding:				
Basic	<u>51,231</u>	<u>50,252</u>	<u>50,986</u>	<u>50,085</u>
Diluted	<u>52,138</u>	<u>50,252</u>	<u>52,006</u>	<u>51,082</u>



**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(Unaudited, In Thousands Except Per Share Amounts)

<b>Assets</b>	<b>June 30, 2016</b>	<b>December 31, 2015</b>
Current assets:		
Cash and cash equivalents	\$ 22,248	\$ 36,001
Restricted cash	1,811	1,824
Accounts receivable, net of allowance of \$1,215 and \$1,693	23,348	25,225
Materials and supplies	4,984	4,674
Prepayments and other current assets	4,280	8,068
Total current assets	56,671	75,792
Property, plant and equipment	1,346,470	1,337,098
Less: accumulated depreciation and amortization	(979,952)	(967,776)
Property, plant and equipment, net	366,518	369,322
Deferred income taxes	16,063	16,660
Other assets	1,762	1,827
Total assets	\$ 441,014	\$ 463,601
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Current portion of long-term obligations	\$ 4,018	\$ 3,671
Accounts payable, accrued and other current liabilities	38,381	51,275
Advance billings and customer deposits	4,052	4,513
Total current liabilities	46,451	59,459
Long-term obligations, net of current portion	175,483	185,018
Other long-term liabilities, net of current portion	63,622	65,265
Total liabilities	285,556	309,742
Commitments and contingencies		
Alaska Communications stockholders' equity:		
Common stock, \$.01 par value; 145,000 authorized	513	505
Additional paid in capital	157,954	156,971
Accumulated deficit	(1,231)	(1,634)
Accumulated other comprehensive loss	(2,889)	(3,086)
Total Alaska Communications stockholders' equity	154,347	152,756
Noncontrolling interest	1,111	1,103
Total stockholders' equity	155,458	153,859
Total liabilities and stockholders' equity	\$ 441,014	\$ 463,601

**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**  
(Unaudited, In Thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
<b>Cash Flows from Operating Activities:</b>				
Net income (loss)	\$ 283	\$ (4,860)	\$ 336	\$ 11,357
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:				
Depreciation and amortization	8,640	8,075	17,160	17,016
Gain on wireless sale	-	(1,421)	-	(41,140)
Loss on the disposal of assets, net	128	697	152	1,754
Unrealized gain on ineffective hedge	-	(275)	-	(542)
Amortization of debt issuance costs and debt discount	1,005	990	2,021	2,043
Amortization of ineffective hedge	-	10	-	1,970
Loss on extinguishment of debt	-	-	336	2,628
Amortization of deferred capacity revenue	(855)	(694)	(1,702)	(1,469)
Stock-based compensation	642	795	1,447	1,279
Deferred income tax expense (benefit)	228	(136)	495	(3,394)
Charge (benefit) for uncollectible accounts	209	(204)	77	1,319
Cash distribution from equity method investments	-	-	-	3,056
Earnings from equity method investments	-	-	-	(3,056)
Other non-cash expense, net	197	273	414	543
Income taxes payable (receivable)	8	(5,574)	(722)	8,038
Changes in operating assets and liabilities	(1,780)	(7,303)	(1,077)	(9,648)
Net cash provided (used) by operating activities	<u>8,705</u>	<u>(9,627)</u>	<u>18,937</u>	<u>(8,246)</u>
<b>Cash Flows from Investing Activities:</b>				
Capital expenditures	(8,487)	(20,233)	(13,662)	(26,133)
Capitalized interest	(245)	(297)	(548)	(788)
Change in unsettled capital expenditures	(4,931)	5,117	(9,156)	674
Proceeds on wireless sale	-	1,680	-	278,068
Proceeds on sale of assets	-	3,126	2,663	3,126
Return of capital from equity investment	-	-	-	1,875
Net change in restricted cash	(86)	-	13	-
Net cash (used) provided by investing activities	<u>(13,749)</u>	<u>(10,607)</u>	<u>(20,690)</u>	<u>256,822</u>
<b>Cash Flows from Financing Activities:</b>				
Repayments of long-term debt	(869)	(1,119)	(11,486)	(242,837)
Debt issuance costs	(7)	(15)	(44)	(1,042)
Cash paid for debt extinguishment	-	-	(150)	-
Cash paid in acquisition of business	-	-	-	(291)
Cash proceeds from non-controlling interest	75	250	75	250
Payment of withholding taxes on stock-based compensation	-	(3)	(472)	(402)
Excess tax (expense) benefit from share-based payments	-	(10)	(51)	733
Proceeds from issuance of common stock	128	135	128	135
Net cash used by financing activities	<u>(673)</u>	<u>(762)</u>	<u>(12,000)</u>	<u>(243,454)</u>
Change in cash and cash equivalents	(5,717)	(20,996)	(13,753)	5,122
Cash and cash equivalents, beginning of period	<u>27,965</u>	<u>57,827</u>	<u>36,001</u>	<u>31,709</u>
Cash and cash equivalents, end of period	<u>\$ 22,248</u>	<u>\$ 36,831</u>	<u>\$ 22,248</u>	<u>\$ 36,831</u>
<b>Supplemental Cash Flow Data:</b>				
Interest paid	\$ 4,562	\$ 5,557	\$ 6,359	\$ 8,941
Income taxes paid, net	\$ -	\$ 1,965	\$ 577	\$ 3,942

**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**ADJUSTED EBITDA**  
**(Unaudited, In Thousands)**

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Net cash provided (used) by operating activities	\$ 8,705	\$ (9,627)	\$ 18,937	\$ (8,246)
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:				
Depreciation and amortization	8,640	8,075	17,160	17,016
Gain on wireless sale	-	(1,421)	-	(41,140)
Loss on the disposal of assets, net	128	697	152	1,754
Unrealized gain on ineffective hedge	-	(275)	-	(542)
Amortization of debt issuance costs and debt discount	1,005	990	2,021	2,043
Amortization of ineffective hedge	-	10	-	1,970
Loss on extinguishment of debt	-	-	336	2,628
Amortization of deferred capacity revenue	(855)	(694)	(1,702)	(1,469)
Stock-based compensation	642	795	1,447	1,279
Deferred income tax expense (benefit)	228	(136)	495	(3,394)
Charge (benefit) for uncollectible accounts	209	(204)	77	1,319
Cash distribution from equity method investments	-	-	-	3,056
Earnings from equity method investments	-	-	-	(3,056)
Other non-cash expense, net	197	273	414	543
Income taxes payable (receivable)	8	(5,574)	(722)	8,038
Changes in operating assets and liabilities	(1,780)	(7,303)	(1,077)	(9,648)
Net income (loss)	\$ 283	\$ (4,860)	\$ 336	\$ 11,357
Add (subtract):				
Interest expense	3,852	4,257	7,721	11,676
Loss on extinguishment of debt	-	-	336	2,628
Interest income	(6)	(17)	(11)	(42)
Depreciation and amortization	8,640	8,075	17,160	17,016
Loss (gain) on disposal of assets, net	128	(724)	152	(39,386)
Earnings from equity method investments	-	-	-	(3,056)
AWN distributions received/receivable, net	-	-	-	765
Income tax (expense) benefit	236	(3,755)	299	9,319
Stock-based compensation	642	795	1,447	1,279
Long-term cash incentives	194	308	405	642
Pension adjustment	20	-	41	-
Net loss attributable to noncontrolling interest	34	19	67	19
Wireless sale transaction-related and wind down costs	-	6,962	-	11,308
Adjusted EBITDA	<u>\$ 14,023</u>	<u>\$ 11,060</u>	<u>\$ 27,953</u>	<u>\$ 23,525</u>

**Non-GAAP Measures:**

In an effort to provide investors with additional information regarding the Company's results as determined by GAAP, the Company also discloses certain non-GAAP information which management utilizes to assess recurring performance and believes provides useful information to investors regarding baseline operating results.

The Company has disclosed Adjusted EBITDA as net income before interest, loss on extinguishment of debt, depreciation and amortization, gain or loss on asset purchases or disposals including the gain on the sale of our wireless operations, earnings from equity method investments, taxes, wireless transaction-related costs, loss attributable to noncontrolling interest, stock-based compensation, pension adjustments, and expenses under the company's long term cash incentive plan ("LTCP"). LTCP expenses are considered part of an interim compensation structure to mitigate the dilutive impact of additional share issuances for executive compensation. Distributions from AWN are included in Adjusted EBITDA.

**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**FREE CASH FLOW**  
**(Unaudited, In Thousands)**

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Adjusted EBITDA	\$ 14,023	\$ 11,060	\$ 27,953	\$ 23,525
Less:				
Capital expenditures excluding acquisition price of North Slope fiber network	(8,487)	(9,233)	(13,662)	(15,133)
Milestone billings for fiber build project for a carrier customer	-	-	-	2,500
Net capital expenditures	(8,487)	(9,233)	(13,662)	(12,633)
Purchase of North Slope fiber network				
Acquisition price	-	(11,000)	-	(11,000)
(Paid) less: 50% due in 2016	(5,500)	5,500	(5,500)	5,500
Proceeds on sale of fiber to joint venture partner	-	2,650	2,650	2,650
Less: other cash proceeds	-	400	-	400
Net North Slope purchase	(5,500)	(2,450)	(2,850)	(2,450)
Amortization of GCI/AWN capacity revenue	(516)	(514)	(1,025)	(1,129)
Interest paid	(4,562)	(5,557)	(6,359)	(8,941)
Free cash flow*	\$ (5,042)	\$ (6,694)	\$ 4,057	\$ (1,628)

\* Quarterly FCF fluctuates and should not be viewed as an indicator of annual performance. While onetime events, seasonality of capital spend and the timing of interest payments may result in negative FCF in one or more quarters, we reaffirm our guidance for annual FCF.

**Non-GAAP Measures:**

In an effort to provide investors with additional information regarding the Company's results as determined by GAAP, the Company also discloses certain non-GAAP information which management utilizes to assess recurring performance and believes provides useful information to investors regarding baseline operating results.

Free cash flow ("FCF") is defined as Adjusted EBITDA, less recurring operating cash requirements which include capital expenditures, net of cash received for a fiber build for a carrier customer, less cash interest expense, significant non-cash revenue associated with our interconnection agreement with AWN and GCI, and proceeds on sale of fiber to our joint venture partner.

Alaska Communications continues to have net operating losses and is not a significant taxpayer on ordinary income. Income taxes paid in 2015 and 2016 are related to the Wireless retail sale and are not included in free cash flow.

See Schedule 3 for Net cash provided (used) by operating activities, Net cash (used) provided by investing activities, and Net cash used by financing activities.

**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**REVENUE GROWTH FROM CONTINUING OPERATIONS**  
(Unaudited, In Thousands)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Business and wholesale revenue				
Business broadband	\$ 14,392	\$ 12,618	\$ 28,572	\$ 24,420
Business voice and other	7,022	7,240	14,112	14,175
Managed IT services	818	810	1,899	1,539
Equipment sales and installations	2,097	1,305	3,684	2,853
Wholesale broadband	7,791	6,984	15,389	13,600
Wholesale voice and other	1,743	2,216	3,758	4,566
	<u>33,863</u>	<u>31,173</u>	<u>67,414</u>	<u>61,153</u>
<i>Growth in business and wholesale</i>	<i>8.6%</i>		<i>10.2%</i>	
Consumer revenue				
Broadband	6,234	6,621	12,376	13,259
Voice and other	3,259	3,519	6,641	7,126
	<u>9,493</u>	<u>10,140</u>	<u>19,017</u>	<u>20,385</u>
Total business, wholesale, and consumer revenue	<u>43,356</u>	<u>41,313</u>	<u>86,431</u>	<u>81,538</u>
<i>Growth in business, wholesale and consumer revenue</i>	<i>4.9%</i>		<i>6.0%</i>	
<i>Growth in broadband revenue</i>	<i>8.4%</i>		<i>9.9%</i>	
Regulatory revenue				
Access	7,986	8,471	16,158	17,057
High cost support	4,920	4,920	10,001	9,841
	<u>12,906</u>	<u>13,391</u>	<u>26,159</u>	<u>26,898</u>
<b>Total wireline revenue</b>	<b><u>56,262</u></b>	<b><u>54,704</u></b>	<b><u>112,590</u></b>	<b><u>108,436</u></b>
<i>Growth in wireline revenue</i>	<i>2.8%</i>		<i>3.8%</i>	
Total wireless & AWN related revenue	-	961	-	13,015
<b>Total revenue</b>	<b><u>\$ 56,262</u></b>	<b><u>\$ 55,665</u></b>	<b><u>\$ 112,590</u></b>	<b><u>\$ 121,451</u></b>

**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**KEY OPERATING STATISTICS**  
(Unaudited)

	<b>Three Months Ended</b>		
	<b>June 30, 2016</b>	<b>March 31, 2016</b>	<b>June 30, 2015</b>
<b>Voice:</b>			
Business access lines	75,646	76,302	78,544
Consumer access lines	35,600	36,567	40,888
Voice ARPU business	\$ 23.79	\$ 23.35	\$ 23.53
Voice ARPU consumer	\$ 28.61	\$ 28.39	\$ 26.73
<b>Broadband:</b>			
Business connections (1)	15,347	15,189	15,781
Consumer connections	33,913	33,850	34,895
Broadband ARPU business (1)	\$ 314.31	\$ 309.36	\$ 267.97
Broadband ARPU consumer	\$ 60.91	\$ 60.59	\$ 61.28
<b>Churn:</b>			
Business voice	1.0%	1.0%	0.8%
Consumer broadband	2.5%	2.2%	2.9%
Consumer voice	1.5%	1.6%	1.8%

(1) How we calculate broadband connections has changed to exclude certain internal use circuits. Historical amounts have been restated to reflect appropriate comparisons period over period.

**ALASKA COMMUNICATIONS SYSTEMS GROUP, INC.**  
**Long Term Debt and Net Debt**  
**(Unaudited, In Thousands)**

	<b>June 30, 2016</b>	<b>December 31, 2015</b>
2015 senior secured credit facilities due 2018	\$ 88,250	\$ 89,750
Debt issuance costs - 2015 senior secured credit facilities due 2018	(2,584)	(3,406)
6.25% convertible notes due 2018	94,000	104,000
Debt discount - 6.25% convertible notes due 2018	(3,240)	(4,641)
Debt issuance costs - 6.25% convertible notes due 2018	(685)	(1,010)
Capital leases and other long-term obligations	3,760	3,996
<b>Total debt</b>	<b>179,501</b>	<b>188,689</b>
Less current portion	(4,018)	(3,671)
Long-term obligations, net of current portion	<u>\$ 175,483</u>	<u>\$ 185,018</u>
<b>Total debt</b>	<b>\$ 179,501</b>	<b>\$ 188,689</b>
Plus debt discounts and debt issuance costs	6,509	9,057
Gross debt	<u>186,010</u>	<u>197,746</u>
Cash and cash equivalents	(22,248)	(36,001)
Net debt	<u>\$ 163,762</u>	<u>\$ 161,745</u>

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