

	FY 2012				FY 2013				FY 2014		FY12	FY13
	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14		
<b>COMPANY METRICS</b>												
<b>Members (MM)</b>	160.6	173.9	187.4	201.9	218.3	238.1	259.2	276.8	296.5	313.4	201.9	276.8
% y/y	58%	50%	43%	39%	36%	37%	38%	37%	36%	32%	39%	37%
% q/q	11%	8%	8%	8%	8%	9%	9%	7%	7%	6%		
<b>Unique Visiting Members (MM) *</b>	50.3	51.4	52.0	57.6	64.9	74.5	77.5	75.6	82.1	84.2	52.8	73.1
% y/y					29%	45%	49%	31%	26%	13%		38%
% q/q		2%	1%	11%	13%	15%	4%	-2%	9%	3%		
<b>Mobile Unique Visiting Members (MM) *</b>	9.3	11.1	12.8	15.8	20.4	25.6	29.3	30.7	35.2	37.5	12.3	26.5
% y/y					118%	132%	129%	94%	73%	46%		116%
% q/q		19%	16%	24%	29%	26%	14%	5%	14%	7%		
% of total unique visiting members	19%	22%	25%	28%	31%	34%	38%	41%	43%	45%	23%	36%
<b>Member Page Views (BN) *</b>	11.1	12.4	12.7	14.8	18.1	20.8	22.0	22.1	25.9	25.4	51.0	83.0
% y/y					64%	69%	73%	49%	43%	22%		63%
% q/q		12%	3%	16%	22%	15%	6%	0%	17%	-2%		
<b>LinkedIn Corporate Solutions Customers</b>	10,531	12,283	13,991	16,409	18,138	20,256	22,001	24,444	25,844	28,080	16,409	24,444
% y/y	121%	102%	90%	78%	72%	65%	57%	49%	42%	39%	78%	49%
% q/q	14%	17%	14%	17%	11%	12%	9%	11%	6%	9%		
* In Q2, we transitioned to our internal measure of unique visiting members, mobile unique visiting members and member page views, whereas previously we disclosed unique visitors and page views from comScore.												
<b>REVENUE MIX BY PRODUCT</b>												
<b>Net Revenue (\$MM)</b>	188.5	228.2	252.0	303.6	324.7	363.7	393.0	447.2	473.2	533.9	972.3	1,528.5
% y/y	101%	89%	81%	81%	72%	59%	56%	47%	46%	47%	86%	57%
% q/q	12%	21%	10%	20%	7%	12%	8%	14%	6%	13%		
<b>Talent Solutions *</b>	106.6	126.4	144.1	169.5	194.3	216.9	237.7	261.4	291.6	322.2	546.6	910.3
% y/y	125%	110%	97%	93%	82%	72%	65%	54%	50%	49%	104%	67%
% q/q	21%	19%	14%	18%	15%	12%	10%	10%	12%	11%		
<b>Talent Solutions - Field Sales</b>	75.7	89.3	103.8	125.2	143.9	160.6	178.9	198.9	221.0	242.5	394.0	682.3
% y/y	129%	115%	103%	100%	90%	80%	72%	59%	54%	51%	109%	73%
% q/q	21%	18%	16%	21%	15%	12%	11%	11%	11%	10%		
<b>Talent Solutions - Online Sales</b>	30.9	37.1	40.4	44.3	50.4	56.4	58.8	62.4	70.6	79.7	152.6	228.0
% y/y	116%	100%	82%	76%	63%	52%	46%	41%	40%	41%	90%	49%
% q/q	23%	20%	9%	10%	14%	12%	4%	6%	13%	13%		
<b>Marketing Solutions *</b>	43.9	58.3	58.4	74.7	64.8	73.7	75.5	97.7	86.1	106.5	235.3	311.8
% y/y	65%	57%	54%	60%	47%	26%	29%	31%	33%	44%	59%	33%
% q/q	-6%	33%	0%	28%	-13%	14%	2%	29%	-12%	24%		
<b>Premium Subscriptions</b>	37.9	43.5	49.6	59.4	65.6	73.0	79.8	88.1	95.5	105.2	190.4	306.5
% y/y	91%	82%	74%	79%	73%	68%	61%	48%	46%	44%	81%	61%
% q/q	14%	15%	14%	20%	10%	11%	9%	10%	8%	10%		
<b>Percent of Total:</b>												
Talent Solutions	57%	55%	57%	56%	60%	60%	60%	58%	62%	60%	56%	60%
Marketing Solutions	23%	26%	23%	25%	20%	20%	19%	22%	18%	20%	24%	20%
Premium Subscriptions	20%	19%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%

\* In Q2, certain recruitment media products have been reclassified from Marketing Solutions to Talent Solutions. Prior period amounts have been recast to conform to the current year presentation.

	FY 2012				FY 2013				FY 2014		FY12	FY13
	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14		
<b>REVENUE MIX BY GEOGRAPHY</b>												
<b>Net Revenue (\$MM)</b>	<b>188.5</b>	<b>228.2</b>	<b>252.0</b>	<b>303.6</b>	<b>324.7</b>	<b>363.7</b>	<b>393.0</b>	<b>447.2</b>	<b>473.2</b>	<b>533.9</b>	<b>972.3</b>	<b>1,528.5</b>
% y/y	101%	89%	81%	81%	72%	59%	56%	47%	46%	47%	86%	57%
% q/q	12%	21%	10%	20%	7%	12%	8%	14%	6%	13%		
<b>US</b>	<b>120.8</b>	<b>147.3</b>	<b>162.4</b>	<b>189.0</b>	<b>201.4</b>	<b>224.3</b>	<b>245.3</b>	<b>271.1</b>	<b>284.9</b>	<b>317.8</b>	<b>619.5</b>	<b>942.1</b>
% y/y	86%	78%	73%	69%	67%	52%	51%	43%	41%	42%	75%	52%
% q/q	8%	22%	10%	16%	7%	11%	9%	11%	5%	12%		
<b>EMEA</b>	<b>42.8</b>	<b>50.1</b>	<b>54.5</b>	<b>69.9</b>	<b>75.2</b>	<b>84.7</b>	<b>90.1</b>	<b>108.3</b>	<b>117.9</b>	<b>134.9</b>	<b>217.3</b>	<b>358.2</b>
% y/y	117%	94%	89%	97%	75%	69%	65%	55%	57%	59%	98%	65%
% q/q	21%	17%	9%	28%	8%	13%	6%	20%	9%	14%		
<b>APAC</b>	<b>12.8</b>	<b>15.9</b>	<b>18.0</b>	<b>22.8</b>	<b>24.0</b>	<b>27.8</b>	<b>30.5</b>	<b>36.2</b>	<b>38.5</b>	<b>45.6</b>	<b>69.4</b>	<b>118.5</b>
% y/y	185%	152%	108%	125%	88%	76%	70%	59%	61%	64%	135%	71%
% q/q	26%	24%	13%	27%	5%	16%	10%	18%	7%	18%		
<b>Other Americas</b>	<b>12.0</b>	<b>15.0</b>	<b>17.1</b>	<b>21.9</b>	<b>24.2</b>	<b>26.9</b>	<b>27.0</b>	<b>31.6</b>	<b>31.9</b>	<b>35.5</b>	<b>66.1</b>	<b>109.7</b>
% y/y	161%	145%	117%	116%	101%	78%	58%	44%	32%	32%	130%	66%
% q/q	18%	25%	14%	28%	10%	11%	1%	17%	1%	11%		
<b>Percent of Total</b>												
US	64%	65%	64%	62%	62%	62%	62%	61%	60%	60%	64%	62%
International	36%	35%	36%	38%	38%	38%	38%	39%	40%	40%	36%	38%
EMEA	23%	22%	22%	23%	23%	23%	23%	24%	25%	25%	22%	23%
APAC	7%	7%	7%	8%	7%	8%	8%	8%	8%	9%	7%	8%
Other Americas	6%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%	7%
<b>REVENUE MIX BY GEOGRAPHY, BY PRODUCT</b>												
<b>Net Revenue (\$MM)</b>	<b>188.5</b>	<b>228.2</b>	<b>252.0</b>	<b>303.6</b>	<b>324.7</b>	<b>363.7</b>	<b>393.0</b>	<b>447.2</b>	<b>473.2</b>	<b>533.9</b>	<b>972.3</b>	<b>1,528.5</b>
% y/y	101%	89%	81%	81%	72%	59%	56%	47%	46%	47%	86%	57%
% q/q	12%	21%	10%	20%	7%	12%	8%	14%	6%	13%		
<b>US Revenue</b>	<b>120.8</b>	<b>147.3</b>	<b>162.4</b>	<b>189.0</b>	<b>201.4</b>	<b>224.3</b>	<b>245.3</b>	<b>271.1</b>	<b>284.9</b>	<b>317.8</b>	<b>619.5</b>	<b>942.1</b>
<b>Talent Solutions</b>	<b>73.9</b>	<b>86.2</b>	<b>96.8</b>	<b>112.7</b>	<b>125.9</b>	<b>140.4</b>	<b>152.4</b>	<b>164.2</b>	<b>180.4</b>	<b>197.9</b>	<b>369.6</b>	<b>582.9</b>
% y/y	106%	92%	82%	80%	71%	63%	57%	46%	43%	41%		58%
% q/q	18%	17%	12%	16%	12%	12%	9%	8%	10%	10%		
<b>Marketing Solutions</b>	<b>24.7</b>	<b>35.4</b>	<b>36.4</b>	<b>41.6</b>	<b>37.7</b>	<b>41.3</b>	<b>45.8</b>	<b>55.3</b>	<b>49.0</b>	<b>59.4</b>	<b>138.1</b>	<b>180.0</b>
% y/y	48%	54%	56%	42%	53%	17%	26%	33%	33%	44%		30%
% q/q	-16%	43%	3%	14%	-10%	10%	11%	21%	-10%	21%		
<b>Premium Subscriptions</b>	<b>22.3</b>	<b>25.7</b>	<b>29.1</b>	<b>34.6</b>	<b>37.8</b>	<b>42.6</b>	<b>47.1</b>	<b>51.7</b>	<b>55.4</b>	<b>60.5</b>	<b>111.8</b>	<b>179.2</b>
% y/y	78%	72%	67%	73%	69%	66%	62%	49%	47%	42%		60%
% q/q	12%	15%	13%	19%	9%	13%	11%	10%	7%	9%		
<b>International Revenue</b>	<b>67.6</b>	<b>81.0</b>	<b>89.7</b>	<b>114.6</b>	<b>123.3</b>	<b>139.4</b>	<b>147.7</b>	<b>176.1</b>	<b>188.3</b>	<b>216.1</b>	<b>352.8</b>	<b>586.4</b>
<b>Talent Solutions</b>	<b>32.7</b>	<b>40.2</b>	<b>47.3</b>	<b>56.8</b>	<b>68.4</b>	<b>76.5</b>	<b>85.3</b>	<b>97.2</b>	<b>111.2</b>	<b>124.4</b>	<b>177.0</b>	<b>327.3</b>
% y/y	187%	163%	136%	125%	109%	90%	80%	71%	62%	63%		85%
% q/q	30%	23%	18%	20%	20%	12%	11%	14%	16%	12%		
<b>Marketing Solutions</b>	<b>19.3</b>	<b>22.9</b>	<b>21.9</b>	<b>33.0</b>	<b>27.1</b>	<b>32.5</b>	<b>29.7</b>	<b>42.5</b>	<b>37.0</b>	<b>47.1</b>	<b>97.1</b>	<b>131.8</b>
% y/y	92%	62%	51%	91%	41%	42%	36%	29%	40%	45%		36%
% q/q	11%	19%	-5%	51%	-18%	20%	-9%	43%	-11%	27%		
<b>Premium Subscriptions</b>	<b>15.6</b>	<b>17.8</b>	<b>20.4</b>	<b>24.8</b>	<b>27.8</b>	<b>30.4</b>	<b>32.6</b>	<b>36.5</b>	<b>40.1</b>	<b>44.6</b>	<b>78.7</b>	<b>127.3</b>
% y/y	111%	100%	86%	87%	78%	70%	60%	47%	44%	47%		62%
% q/q	18%	14%	15%	21%	12%	9%	7%	12%	10%	11%		

	FY 2012				FY 2013				FY 2014		FY12	FY13
	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14		
<b>REVENUE MIX BY CHANNEL</b>												
<b>Net Revenue (\$MM)</b>	<b>188.5</b>	<b>228.2</b>	<b>252.0</b>	<b>303.6</b>	<b>324.7</b>	<b>363.7</b>	<b>393.0</b>	<b>447.2</b>	<b>473.2</b>	<b>533.9</b>	<b>972.3</b>	<b>1,528.5</b>
% y/y	101%	89%	81%	81%	72%	59%	56%	47%	46%	47%	86%	57%
% q/q	12%	21%	10%	20%	7%	12%	8%	14%	6%	13%		
<b>Field Sales</b>	<b>101.5</b>	<b>129.4</b>	<b>143.2</b>	<b>178.4</b>	<b>184.0</b>	<b>209.2</b>	<b>227.6</b>	<b>270.7</b>	<b>275.3</b>	<b>319.0</b>	<b>552.5</b>	<b>891.5</b>
% y/y	100%	94%	92%	86%	81%	62%	59%	52%	50%	52%	92%	61%
% q/q	6%	28%	11%	25%	3%	14%	9%	19%	2%	16%		
<b>Online Sales</b>	<b>87.0</b>	<b>98.8</b>	<b>108.9</b>	<b>125.3</b>	<b>140.7</b>	<b>154.4</b>	<b>165.4</b>	<b>176.5</b>	<b>197.9</b>	<b>214.9</b>	<b>419.8</b>	<b>637.1</b>
% y/y	101%	82%	67%	74%	62%	56%	52%	41%	41%	39%	79%	52%
% q/q	21%	14%	10%	15%	12%	10%	7%	7%	12%	9%		
<b>Percent of Total:</b>												
Field Sales	54%	57%	57%	59%	57%	58%	58%	61%	58%	60%	57%	58%
Online Sales	46%	43%	43%	41%	43%	42%	42%	39%	42%	40%	43%	42%
<b>GAAP P&amp;L</b>												
<b>GAAP (\$MM)</b>												
Net revenue	188.5	228.2	252.0	303.6	324.7	363.7	393.0	447.2	473.2	533.9	972.3	1,528.5
Cost of revenue	25.1	30.4	33.8	36.2	42.4	49.3	53.4	57.9	62.5	69.5	125.5	202.9
Sales & marketing	65.9	75.7	83.2	100.1	109.4	122.3	133.2	157.2	166.5	184.5	324.9	522.1
Product development	47.1	60.1	72.7	77.3	80.7	95.6	106.2	113.1	120.6	128.7	257.2	395.6
General & administrative	24.9	31.0	33.2	39.0	42.8	56.2	61.8	64.8	74.6	80.7	128.0	225.6
Depreciation & amortization	14.9	17.5	23.1	24.3	25.8	32.2	33.8	42.8	49.7	56.3	79.8	134.5
<b>Income (loss) from operations</b>	<b>10.6</b>	<b>13.5</b>	<b>6.0</b>	<b>26.7</b>	<b>23.6</b>	<b>8.1</b>	<b>4.6</b>	<b>11.4</b>	<b>(0.8)</b>	<b>14.1</b>	<b>56.9</b>	<b>47.8</b>
Other income (expense), net	0.2	(0.7)	0.7	0.0	(0.3)	(0.3)	0.2	1.8	1.0	1.2	0.3	1.4
Provision for income taxes	5.8	10.0	4.4	15.2	0.7	4.1	8.2	9.5	13.6	16.3	35.5	22.5
<b>Net income (loss)</b>	<b>5.0</b>	<b>2.8</b>	<b>2.3</b>	<b>11.5</b>	<b>22.6</b>	<b>3.7</b>	<b>(3.4)</b>	<b>3.8</b>	<b>(13.3)</b>	<b>(0.9)</b>	<b>21.6</b>	<b>26.8</b>
Accretion of redeemable noncontrolling interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.1)	(0.1)	0.0	0.0
<b>Net income (loss) attributable to common stockholders</b>	<b>5.0</b>	<b>2.8</b>	<b>2.3</b>	<b>11.5</b>	<b>22.6</b>	<b>3.7</b>	<b>(3.4)</b>	<b>3.8</b>	<b>(13.4)</b>	<b>(1.0)</b>	<b>21.6</b>	<b>26.8</b>
Basic shares outstanding (MM)	102.2	104.2	106.3	107.9	109.4	111.2	113.9	119.8	121.0	122.2	105.2	113.6
Diluted shares outstanding (MM)	111.3	112.3	113.6	114.1	115.4	116.6	113.9	124.4	121.0	122.2	112.8	118.9
<b>Basic GAAP EPS attributable to common stockholders</b>	<b>\$0.05</b>	<b>\$0.03</b>	<b>\$0.02</b>	<b>\$0.11</b>	<b>\$0.21</b>	<b>\$0.03</b>	<b>(\$0.03)</b>	<b>\$0.03</b>	<b>(\$0.11)</b>	<b>(\$0.01)</b>	<b>\$0.21</b>	<b>\$0.24</b>
<b>Diluted GAAP EPS attributable to common stockholders</b>	<b>\$0.04</b>	<b>\$0.03</b>	<b>\$0.02</b>	<b>\$0.10</b>	<b>\$0.20</b>	<b>\$0.03</b>	<b>(\$0.03)</b>	<b>\$0.03</b>	<b>(\$0.11)</b>	<b>(\$0.01)</b>	<b>\$0.19</b>	<b>\$0.23</b>

	FY 2012				FY 2013				FY 2014		FY12	FY13
	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14		
<b>GAAP TO NON-GAAP RECONCILIATIONS</b>												
<b>PRE-TAX RECONCILIATIONS (\$MM)</b>												
<b>Cost of Revenue</b>	<b>25.1</b>	<b>30.4</b>	<b>33.8</b>	<b>36.2</b>	<b>42.4</b>	49.3	<b>53.4</b>	<b>57.9</b>	<b>62.5</b>	<b>69.5</b>	<b>125.5</b>	<b>202.9</b>
Stock-based compensation	0.8	1.2	2.2	2.2	2.8	3.9	4.1	4.8	5.8	6.8	6.4	15.6
<b>Non-GAAP Cost of Revenue</b>	<b>24.3</b>	<b>29.1</b>	<b>31.6</b>	<b>34.0</b>	<b>39.6</b>	<b>45.4</b>	<b>49.3</b>	<b>53.1</b>	<b>56.6</b>	<b>62.7</b>	<b>119.1</b>	<b>187.3</b>
% net revenue	13%	13%	13%	11%	12%	12%	13%	12%	12%	12%	12%	12%
<b>GAAP Sales &amp; Marketing</b>	<b>65.9</b>	<b>75.7</b>	<b>83.2</b>	<b>100.1</b>	<b>109.4</b>	<b>122.3</b>	<b>133.2</b>	<b>157.2</b>	<b>166.5</b>	<b>184.5</b>	<b>324.9</b>	<b>522.1</b>
Stock-based compensation	2.9	4.3	5.2	5.3	6.9	8.8	9.9	10.6	12.2	13.9	17.7	36.2
<b>Non-GAAP Sales &amp; Marketing</b>	<b>63.0</b>	<b>71.4</b>	<b>78.0</b>	<b>94.8</b>	<b>102.6</b>	<b>113.4</b>	<b>123.3</b>	<b>146.6</b>	<b>154.3</b>	<b>170.6</b>	<b>307.2</b>	<b>485.9</b>
% net revenue	33%	31%	31%	31%	32%	31%	31%	33%	33%	32%	32%	32%
<b>GAAP Product Development</b>	<b>47.1</b>	<b>60.1</b>	<b>72.7</b>	<b>77.3</b>	<b>80.7</b>	<b>95.6</b>	<b>106.2</b>	<b>113.1</b>	<b>120.6</b>	<b>128.7</b>	<b>257.2</b>	<b>395.6</b>
Stock-based compensation	5.9	10.6	14.6	15.0	17.6	24.9	27.2	29.2	33.1	37.6	46.0	98.9
<b>Non-GAAP Product Development</b>	<b>41.2</b>	<b>49.5</b>	<b>58.1</b>	<b>62.3</b>	<b>63.0</b>	<b>70.7</b>	<b>79.0</b>	<b>84.0</b>	<b>87.5</b>	<b>91.1</b>	<b>211.2</b>	<b>296.8</b>
% net revenue	22%	22%	23%	21%	19%	19%	20%	19%	18%	17%	22%	19%
<b>GAAP General &amp; Administrative</b>	<b>24.9</b>	<b>31.0</b>	<b>33.2</b>	<b>39.0</b>	<b>42.8</b>	<b>56.2</b>	<b>61.8</b>	<b>64.8</b>	<b>74.6</b>	<b>80.7</b>	<b>128.0</b>	<b>225.6</b>
Stock-based compensation	3.1	3.2	4.8	5.1	6.6	10.7	13.3	12.6	16.6	16.5	16.2	43.3
<b>Non-GAAP General &amp; Administrative</b>	<b>21.8</b>	<b>27.8</b>	<b>28.4</b>	<b>33.9</b>	<b>36.2</b>	<b>45.5</b>	<b>48.5</b>	<b>52.2</b>	<b>58.0</b>	<b>64.2</b>	<b>111.9</b>	<b>182.3</b>
% net revenue	12%	12%	11%	11%	11%	13%	12%	12%	12%	12%	12%	12%
<b>GAAP Income (Loss) from Operations</b>	<b>10.6</b>	<b>13.5</b>	<b>6.0</b>	<b>26.7</b>	<b>23.6</b>	<b>8.1</b>	<b>4.6</b>	<b>11.4</b>	<b>(0.8)</b>	<b>14.1</b>	<b>56.9</b>	<b>47.8</b>
Stock-based compensation	12.6	19.3	26.8	27.6	33.9	48.4	54.4	57.2	67.8	74.8	86.3	193.9
Amortization of intangible assets	1.3	1.9	3.8	2.9	2.8	5.7	3.8	4.1	4.8	7.2	9.9	16.4
<b>Non-GAAP Operating Income</b>	<b>24.5</b>	<b>34.7</b>	<b>36.6</b>	<b>57.2</b>	<b>60.4</b>	<b>62.1</b>	<b>62.9</b>	<b>72.7</b>	<b>71.8</b>	<b>96.2</b>	<b>153.1</b>	<b>258.1</b>
% margin	13%	15%	15%	19%	19%	17%	16%	16%	15%	18%	16%	17%
Depreciation	13.6	15.7	19.4	21.4	23.0	26.5	29.9	38.7	44.9	49.1	70.0	118.1
<b>ADJUSTED EBITDA RECONCILIATION (\$MM)</b>												
GAAP Net Income (Loss)	5.0	2.8	2.3	11.5	22.6	3.7	(3.4)	3.8	(13.3)	(0.9)	21.6	26.8
Provision for income taxes	5.8	10.0	4.4	15.2	0.7	4.1	8.2	9.5	13.6	16.3	35.5	22.5
Other (income) expense, net	(0.2)	0.7	(0.7)	(0.0)	0.3	0.3	(0.2)	(1.8)	(1.0)	(1.2)	(0.3)	(1.4)
Depreciation & amortization	14.9	17.5	23.1	24.3	25.8	32.2	33.8	42.8	49.7	56.3	79.8	134.5
Stock-based compensation	12.6	19.3	26.8	27.6	33.9	48.4	54.4	57.2	67.8	74.8	86.3	193.9
<b>Adjusted EBITDA</b>	<b>38.1</b>	<b>50.4</b>	<b>56.0</b>	<b>78.6</b>	<b>83.4</b>	<b>88.6</b>	<b>92.8</b>	<b>111.4</b>	<b>116.7</b>	<b>145.3</b>	<b>223.0</b>	<b>376.2</b>
% margin	20%	22%	22%	26%	26%	24%	24%	25%	25%	27%	23%	25%
<b>NON-GAAP PRE TAX INCOME AND TAX RATE RECONCILIATION (\$MM)</b>												
<b>GAAP Pre-Tax Income</b>	<b>10.8</b>	<b>12.8</b>	<b>6.7</b>	<b>26.7</b>	<b>23.3</b>	<b>7.8</b>	<b>4.8</b>	<b>13.3</b>	<b>0.3</b>	<b>15.3</b>	<b>57.1</b>	<b>49.2</b>
Stock-based compensation	12.6	19.3	26.8	27.6	33.9	48.4	54.4	57.2	67.8	74.8	86.3	193.9
Amortization of intangible assets	1.3	1.9	3.8	2.9	2.8	5.7	3.8	4.1	4.8	7.2	9.9	16.4
<b>Non-GAAP Pre-Tax Income</b>	<b>24.8</b>	<b>34.0</b>	<b>37.3</b>	<b>57.3</b>	<b>60.1</b>	<b>61.9</b>	<b>63.1</b>	<b>74.5</b>	<b>72.8</b>	<b>97.4</b>	<b>153.3</b>	<b>259.5</b>
<b>Provision (Benefit) for Income Taxes, GAAP</b>	<b>5.8</b>	<b>10.0</b>	<b>4.4</b>	<b>15.2</b>	<b>0.7</b>	<b>4.1</b>	<b>8.2</b>	<b>9.5</b>	<b>13.6</b>	<b>16.3</b>	<b>35.5</b>	<b>22.5</b>
GAAP Income Tax Rate	54%	78%	66%	57%	3%	52%	170%	71%	5184%	106%	62%	46%
Income tax effect of non-GAAP adjustments	(2.0)	(5.9)	(7.7)	(1.8)	(7.0)	(13.3)	(8.1)	(16.8)	(11.9)	(17.8)	(17.4)	(45.2)
<b>Provision for Income Taxes, Non-GAAP</b>	<b>7.8</b>	<b>15.9</b>	<b>12.1</b>	<b>17.0</b>	<b>7.7</b>	<b>17.4</b>	<b>16.3</b>	<b>26.3</b>	<b>25.5</b>	<b>34.1</b>	<b>53.0</b>	<b>67.7</b>
Non-GAAP Income Tax Rate	32%	47%	33%	30%	13%	28%	26%	35%	35%	35%	35%	26%

	FY 2012				FY 2013				FY 2014		FY12	FY13
	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14		
<b>NON-GAAP NET INCOME RECONCILIATION (\$MM)</b>												
<b>GAAP Net Income (Loss) Attributable to Common Stockholders</b>	5.0	2.8	2.3	11.5	22.6	3.7	(3.4)	3.8	(13.4)	(1.0)	21.6	26.8
Accretion of redeemable noncontrolling interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0
Stock-based compensation	12.6	19.3	26.8	27.6	33.9	48.4	54.4	57.2	67.8	74.8	86.3	193.9
Amortization of intangible assets	1.3	1.9	3.8	2.9	2.8	5.7	3.8	4.1	4.8	7.2	9.9	16.4
Income tax effect of non-GAAP adjustments	(2.0)	(5.9)	(7.7)	(1.8)	(7.0)	(13.3)	(8.1)	(16.8)	(11.9)	(17.8)	(17.4)	(45.2)
<b>Non-GAAP Net Income</b>	<b>16.9</b>	<b>18.1</b>	<b>25.1</b>	<b>40.2</b>	<b>52.4</b>	<b>44.5</b>	<b>46.8</b>	<b>48.2</b>	<b>47.3</b>	<b>63.3</b>	<b>100.4</b>	<b>191.9</b>
% margin	9%	8%	10%	13%	16%	12%	12%	11%	10%	12%	10%	13%
<b>NON-GAAP SHARE COUNT RECONCILIATION (MM)</b>												
<b>GAAP Basic Shares Outstanding</b>	102.2	104.2	106.3	107.9	109.4	111.2	113.9	119.8	121.0	122.2	105.2	113.6
<b>Non-GAAP Basic Shares Outstanding</b>	102.2	104.2	106.3	107.9	109.4	111.2	113.9	119.8	121.0	122.2	105.2	113.6
<b>GAAP Diluted Shares Outstanding</b>	111.3	112.3	113.6	114.1	115.4	116.6	113.9	124.4	121.0	122.2	112.8	118.9
Dilutive shares under treasury stock method	0.0	0.0	0.0	0.0	0.0	0.0	5.2	0.0	3.9	3.1	0.0	0.0
<b>Non-GAAP Diluted Shares Outstanding</b>	111.3	112.3	113.6	114.1	115.4	116.6	119.2	124.4	124.9	125.3	112.8	118.9
<b>NON-GAAP EPS</b>												
<b>Basic Non-GAAP EPS</b>	<b>\$0.17</b>	<b>\$0.17</b>	<b>\$0.24</b>	<b>\$0.37</b>	<b>\$0.48</b>	<b>\$0.40</b>	<b>\$0.41</b>	<b>\$0.40</b>	<b>\$0.39</b>	<b>\$0.52</b>	<b>\$0.95</b>	<b>\$1.69</b>
<b>Diluted Non-GAAP EPS</b>	<b>\$0.15</b>	<b>\$0.16</b>	<b>\$0.22</b>	<b>\$0.35</b>	<b>\$0.45</b>	<b>\$0.38</b>	<b>\$0.39</b>	<b>\$0.39</b>	<b>\$0.38</b>	<b>\$0.51</b>	<b>\$0.89</b>	<b>\$1.61</b>
<b>BALANCE SHEET &amp; CASH FLOWS</b>												
<b>BALANCE SHEET (\$MM)</b>												
Cash, cash equivalents & marketable securities	620.8	617.1	676.6	749.5	830.3	873.4	2,272.3	2,329.3	2,306.2	2,366.9	749.5	2,329.3
Property and equipment, net	123.9	152.4	163.8	186.7	216.1	292.7	336.7	361.7	406.5	476.1	186.7	361.7
Working capital	518.0	512.1	546.3	603.4	649.4	652.2	2,025.9	2,113.5	2,078.5	2,134.3	603.4	2,113.5
Total assets	951.4	1,139.2	1,228.6	1,382.3	1,509.5	1,688.0	3,144.3	3,352.8	3,561.9	3,720.9	1,382.3	3,352.8
Total deferred revenue	174.8	192.0	209.0	257.7	317.1	331.2	335.7	392.2	479.6	481.5	257.7	392.2
Total stockholder's equity	656.1	783.2	829.1	908.4	991.3	1,111.0	2,531.1	2,629.4	2,761.2	2,875.0	908.4	2,629.4
<b>CASH FLOW STATEMENT (\$MM)</b>												
Cash flows provided by operating activities	63.2	47.0	87.6	69.3	103.8	124.2	126.0	82.5	128.9	128.4	267.1	436.5
Purchases of property and equipment	22.1	37.6	33.6	32.1	44.3	93.2	83.2	57.4	88.9	96.4	125.4	278.0
<b>Free Cash Flow</b>	<b>41.1</b>	<b>9.4</b>	<b>54.0</b>	<b>37.1</b>	<b>59.5</b>	<b>31.0</b>	<b>42.9</b>	<b>25.1</b>	<b>40.0</b>	<b>32.0</b>	<b>141.7</b>	<b>158.5</b>
Cash flows used in investing activities	(72.7)	(131.9)	(119.0)	(109.4)	(132.5)	(150.4)	(360.2)	(714.4)	(447.8)	(32.8)	(433.0)	(1,357.5)
Cash flows provided by (used in) financing activities	12.0	29.9	15.1	39.6	24.6	25.0	1,366.0	38.6	24.1	39.8	96.6	1,454.2
<b>TOTAL HEADCOUNT</b>												
<b>Total Headcount</b>	2,447	2,861	3,177	3,458	3,779	4,241	4,812	5,045	5,416	5,758	3,458	5,045
% y/y	90%	89%	77%	63%	54%	48%	51%	46%	43%	36%	63%	46%
% q/q	16%	17%	11%	9%	9%	12%	13%	5%	7%	6%		
<b>Average Annualized Revenue per Headcount (\$000s)</b>	330	344	334	366	359	363	347	363	362	382	349	360
% y/y	0%	0%	-1%	7%	9%	6%	4%	-1%	1%	5%	4%	3%
% q/q	-4%	4%	-3%	10%	-2%	1%	-4%	5%	0%	6%		