SELECTED COMPANY METRICS AND FINANCIALS

As of June 30, 2011

	FY 2009				FY 2010				FY 2011			
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	1H FY10	1H FY11
COMPANY METRICS												
Members (MM)	37.3	42.0	48.0	55.1	64.2	71.8	80.6	90.4	101.5	115.8	71.8	115.8
% y/y	87%	81%	73%	71%	72%	71%	68%	64%	58%	61%	71%	61%
% q/q	16%	13%	14%	15%	16%	12%	12%	12%	12%	14%	n/a	n/a
Unique Visitors, comScore (MM)	n/a	n/a	n/a	36.2	45.6	44.7	53.3	65.1	75.1	81.8	45.1	78.4
% y/y	n/a	n/a	n/a	n/a	n/a	n/a	n/a	80%	65%	83%	189%	74%
% q/q	n/a	n/a	n/a	n/a	26%	-2%	19%	22%	15%	9%	n/a	n/a
Page Views, comScore (BN)	n/a	n/a	n/a	2.8	3.6	3.9	5.0	5.5	7.1	7.1	7.6	14.2
% y/y	n/a	n/a	n/a	n/a	n/a	n/a	n/a	98%	96%	80%	n/a	88%
% q/q	n/a	n/a	n/a	n/a	30%	9%	28%	9%	29%	0%	n/a	n/a
LinkedIn Corporate Solutions Customers	1,008	1,116	1,260	1,585	1,827	2,306	2,849	3,865	4,774	6,072	2,306	6,072
% y/y	n/a	n/a	n/a	n/a	81%	107%	126%	144%	161%	163%	107%	163%
% q/q	n/a	11%	13%	26%	15%	26%	24%	36%	24%	27%	n/a	n/a
REVENUE MIX BY PRODUCT												
Net Revenue ($MM)	**$ 23.2**	**$ 27.8**	**$ 29.8**	**$ 39.3**	**$ 44.7**	**$ 54.9**	**$ 61.8**	**$ 81.7**	**$ 93.9**	**$ 121.0**	**$ 99.6**	**$ 215.0**
% y/y	61%	45%	44%	60%	92%	98%	107%	108%	110%	120%	95%	116%
% q/q	-6%	19%	7%	32%	14%	23%	13%	32%	15%	29%	n/a	n/a
Hiring Solutions ($MM)	$ 6.3	$ 8.1	$ 9.4	$ 12.4	$ 16.9	$ 21.7	$ 27.3	$ 36.0	$ 46.3	$ 58.6	$ 38.7	$ 105.0
% y/y	84%	107%	102%	130%	170%	168%	191%	190%	174%	170%	169%	172%
% q/q	17%	29%	15%	32%	37%	28%	26%	32%	29%	27%	n/a	n/a
Marketing Solutions ($MM)	$ 6.1	$ 8.7	$ 9.0	$ 14.5	$ 14.2	$ 18.3	$ 18.8	$ 27.9	$ 27.7	$ 38.6	$ 32.5	$ 66.3
% y/y	61%	48%	61%	35%	133%	110%	110%	93%	95%	111%	119%	104%
% q/q	-43%	43%	3%	61%	-2%	29%	3%	48%	-1%	39%	n/a	n/a
Premium Subscriptions ($MM)	$ 10.9	$ 10.9	$ 11.4	$ 12.5	$ 13.6	$ 14.9	$ 15.7	$ 17.8	$ 19.9	$ 23.9	$ 28.4	$ 43.8
% y/y	51%	18%	10%	46%	25%	36%	37%	42%	47%	60%	31%	54%
% q/q	27%	0%	5%	9%	9%	10%	6%	13%	12%	20%	n/a	n/a
Percent of Total:												
Hiring Solutions	27%	29%	32%	31%	38%	40%	44%	44%	49%	48%	39%	49%
Marketing Solutions	26%	32%	30%	37%	32%	33%	31%	34%	30%	32%	33%	31%
Premium Subscriptions	47%	39%	38%	32%	30%	27%	25%	22%	21%	20%	28%	20%

SELECTED COMPANY METRICS AND FINANCIALS

As of June 30, 2011

	FY 2009				FY 2010				FY 2011			
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	1H FY10	1H FY11
REVENUE MIX BY GEOGRAPHY												
Net Revenue ($MM)	**$ 23.2**	**$ 27.8**	**$ 29.8**	**$ 39.3**	**$ 44.7**	**$ 54.9**	**$ 61.8**	**$ 81.7**	**$ 93.9**	**$ 121.0**	**$ 99.6**	**$ 215.0**
% y/y	61%	45%	44%	60%	92%	98%	107%	108%	110%	120%	95%	116%
% q/q	-6%	19%	7%	32%	14%	23%	13%	32%	15%	29%	n/a	n/a
US	$ 17.4	$ 20.4	$ 22.3	$ 28.4	$ 32.5	$ 40.3	$ 45.7	$ 58.4	$ 65.1	$ 82.7	$ 72.8	$ 147.9
% y/y	53%	34%	37%	55%	87%	98%	105%	106%	100%	105%	93%	103%
% q/q	-5%	17%	9%	27%	15%	24%	13%	28%	11%	27%	n/a	n/a
International	$ 5.8	$ 7.4	$ 7.5	$ 11.0	$ 12.2	$ 14.6	$ 16.1	$ 23.3	$ 28.8	$ 38.3	$ 26.8	$ 67.1
% y/y	95%	88%	74%	73%	109%	98%	114%	112%	137%	162%	103%	151%
% q/q	-8%	27%	2%	46%	11%	20%	10%	45%	24%	33%	n/a	n/a
Percent of Total												
US	75%	73%	75%	72%	73%	73%	74%	71%	69%	68%	73%	69%
International	25%	27%	25%	28%	27%	27%	26%	29%	31%	32%	27%	31%
REVENUE MIX BY CHANNEL												
Net Revenue ($MM)	**$ 23.2**	**$ 27.8**	**$ 29.8**	**$ 39.3**	**$ 44.7**	**$ 54.9**	**$ 61.8**	**$ 81.7**	**$ 93.9**	**$ 121.0**	**$ 99.6**	**$ 215.0**
% y/y	61%	45%	44%	60%	92%	98%	107%	108%	110%	120%	95%	116%
% q/q	-6%	19%	7%	32%	14%	23%	13%	32%	15%	29%	n/a	n/a
Field Sales ($MM)	$ 11.7	$ 15.0	$ 15.0	$ 22.3	$ 23.7	$ 30.2	$ 33.6	$ 48.3	$ 50.6	$ 66.7	$ 53.9	$ 117.3
% y/y	108%	68%	56%	70%	102%	102%	123%	116%	114%	121%	102%	118%
% q/q	-11%	28%	0%	48%	6%	28%	11%	44%	5%	32%	n/a	n/a
Online Sales ($MM)	$ 11.5	$ 12.8	$ 14.8	$ 17.0	$ 21.0	$ 24.7	$ 28.2	$ 33.4	$ 43.3	$ 54.3	$ 45.7	$ 97.6
% y/y	31%	26%	34%	48%	82%	93%	91%	97%	106%	120%	88%	114%
% q/q	0%	11%	15%	15%	24%	17%	14%	18%	29%	25%	n/a	n/a
Percent of Total:												
Field Sales	50%	54%	50%	57%	53%	55%	54%	59%	54%	55%	54%	55%
Online Sales	50%	46%	50%	43%	47%	45%	46%	41%	46%	45%	46%	45%
GAAP P&L												
GAAP ($MM)												
Net revenue	$ 23.2	$ 27.8	$ 29.8	$ 39.3	$ 44.7	$ 54.9	$ 61.8	$ 81.7	$ 93.9	$ 121.0	$ 99.6	$ 215.0
Cost of revenue	5.6	6.0	6.4	7.8	8.3	9.8	$ 11.8	14.8	16.8	18.4	18.1	35.2
Sales & marketing	5.3	5.9	6.3	9.3	10.5	13.1	$ 14.8	20.6	29.4	36.0	23.5	65.4
Product development	8.5	8.7	10.0	12.1	12.1	14.8	$ 17.2	21.0	24.7	30.4	27.0	55.1
General & administrative	3.9	4.0	4.9	6.6	6.7	7.7	$ 9.1	11.6	13.6	16.7	14.3	30.3
Depreciation & amortization	2.5	2.8	3.1	3.5	3.9	4.2	$ 4.8	6.6	8.2	9.6	8.1	17.8
Income (loss) from operations	**$ (2.6)**	**$ 0.2**	**$ (0.9)**	**$ (0.0)**	**$ 3.2**	**$ 5.3**	**$ 4.0**	**$ 7.1**	**$ 1.3**	**$ 9.9**	**$ 8.5**	**$ 11.2**
Other income (expense), net	0.1	0.3	(0.0)	(0.1)	(0.3)	(0.4)	0.4	(0.3)	0.4	0.0	(0.7)	0.5
Provision (benefit) for income taxes	0.4	(0.1)	0.1	0.4	1.0	0.7	0.5	1.4	(0.3)	5.4	1.7	5.1
Net income (loss)	**$ (2.9)**	**$ 0.6**	**$ (1.1)**	**$ (0.6)**	**$ 1.8**	**$ 4.3**	**$ 4.0**	**$ 5.3**	**$ 2.1**	**$ 4.5**	**$ 6.1**	**$ 6.6**
Net income (loss) attributable to common shares	**$ (2.9)**	**$ -**	**$ (1.1)**	**$ (0.6)**	**$ -**	**$ 0.9**	**$ 0.9**	**$ 1.6**	**$ -**	**$ 4.5**	**$ 0.9**	**$ 6.6**
Basic shares outstanding (MM)	41.4	40.5	41.3	41.6	42.0	42.2	42.5	43.1	43.7	69.4	42.1	56.6
Diluted shares outstanding (MM)	41.4	41.3	41.3	41.6	44.2	45.6	46.6	49.4	51.5	103.1	44.9	100.1
Basic GAAP EPS attributable to common shares	**($0.07)**	**$0.00**	**($0.03)**	**($0.01)**	**$0.00**	**$0.02**	**$0.02**	**$0.04**	**$0.00**	**$0.07**	**$0.02**	**$0.12**
Diluted GAAP EPS attributable to common shares	**($0.07)**	**$0.00**	**($0.03)**	**($0.01)**	**$0.00**	**$0.02**	**$0.02**	**$0.03**	**$0.00**	**$0.04**	**$0.02**	**$0.07**

SELECTED COMPANY METRICS AND FINANCIALS

As of June 30, 2011

	FY 2009				FY 2010				FY 2011			
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	1H FY10	1H FY11
GAAP TO NON-GAAP RECONCILIATIONS												
PRE-TAX RECONCILIATIONS												
Cost of Revenue	$ 5.6	$ 6.0	$ 6.4	$ 7.8	$ 8.3	$ 9.8	$ 11.8	$ 14.8	$ 16.8	$ 18.4	$ 18.1	$ 35.2
Stock-based compensation	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.3	0.2	0.5
Non-GAAP Cost of Revenue	**5.5**	**6.0**	**6.3**	**7.7**	**8.2**	**9.8**	**11.7**	**14.7**	**16.6**	**18.1**	**18.0**	**34.7**
% net revenue	24%	21%	21%	20%	18%	18%	19%	18%	18%	15%	18%	16%
GAAP Sales & Marketing	**5.3**	**5.9**	**6.3**	**9.3**	**10.5**	**13.1**	**14.8**	**20.6**	**29.4**	**36.0**	**23.5**	**65.4**
Stock-based compensation	0.2	0.1	0.2	0.2	0.3	0.3	0.3	0.4	1.1	2.1	0.5	3.2
Non-GAAP Sales & Marketing	**5.2**	**5.8**	**6.2**	**9.1**	**10.2**	**12.8**	**14.5**	**20.3**	**28.3**	**33.9**	**23.0**	**62.2**
% net revenue	22%	21%	21%	23%	23%	23%	23%	25%	30%	28%	23%	29%
GAAP Product & Development	**8.5**	**8.7**	**10.0**	**12.1**	**12.1**	**14.8**	**17.2**	**21.0**	**24.7**	**30.4**	**27.0**	**55.1**
Stock-based compensation	0.5	0.5	0.6	0.7	0.7	0.7	0.8	1.1	1.6	2.9	1.4	4.5
Non-GAAP Product Development	**8.0**	**8.2**	**9.4**	**11.4**	**11.5**	**14.1**	**16.4**	**19.9**	**23.1**	**27.5**	**25.6**	**50.7**
% net revenue	35%	30%	32%	29%	26%	26%	27%	24%	25%	23%	26%	24%
GAAP General & Administrative	**3.9**	**4.0**	**4.9**	**6.6**	**6.7**	**7.7**	**9.1**	**11.6**	**13.6**	**16.7**	**14.3**	**30.3**
Stock-based compensation	0.7	0.6	0.7	0.8	0.9	0.9	1.0	1.1	1.0	1.5	1.8	2.5
Non-GAAP General & Adminstrative	**3.2**	**3.4**	**4.2**	**5.8**	**5.8**	**6.8**	**8.1**	**10.5**	**12.7**	**15.2**	**12.5**	**27.8**
% net revenue	14%	12%	14%	15%	13%	12%	13%	13%	13%	13%	13%	13%
GAAP Income from Operations	**(2.6)**	**0.2**	**(0.9)**	**(0.0)**	**3.2**	**5.3**	**4.0**	**7.1**	**1.3**	**9.9**	**8.5**	**11.2**
Stock-based compensation	1.4	1.4	1.5	1.8	1.9	2.0	2.2	2.7	3.8	6.8	3.9	10.7
Amortization of intangible assets	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.7	0.8	0.9	0.1	1.7
Non-GAAP Operating Income	**(1.2)**	**1.6**	**0.6**	**1.9**	**5.2**	**7.3**	**6.4**	**10.5**	**5.9**	**17.6**	**12.5**	**23.5**
% margin	-5%	6%	2%	5%	12%	13%	10%	13%	6%	15%	13%	11%
Depreciation	2.4	2.7	3.1	3.4	3.9	4.1	4.7	5.8	7.4	8.7	8.0	16.1
ADJUSTED EBITDA RECONCILIATION												
GAAP Net Income	(2.9)	0.6	(1.1)	(0.6)	1.8	4.3	4.0	5.3	2.1	4.5	6.1	6.6
Provision (benefit) for income taxes	0.4	(0.1)	0.1	0.4	1.0	0.7	0.5	1.4	(0.3)	5.4	1.7	5.1
Other income (expense), net	(0.1)	(0.3)	0.0	0.1	0.3	0.4	(0.4)	0.3	(0.4)	(0.0)	0.7	(0.5)
Depreciation & amortization	2.5	2.8	3.1	3.5	3.9	4.2	4.8	6.6	8.2	9.6	8.1	17.8
Stock-based compensation	1.4	1.4	1.5	1.8	1.9	2.0	2.2	2.7	3.8	6.8	3.9	10.7
Adjusted EBITDA	**$ 1.3**	**$ 4.4**	**$ 3.7**	**$ 5.3**	**$ 9.1**	**$ 11.5**	**$ 11.1**	**$ 16.3**	**$ 13.3**	**$ 26.3**	**$ 20.5**	**$ 39.6**
% margin	6%	16%	12%	13%	20%	21%	18%	20%	14%	22%	21%	18%
NON-GAAP NET INCOME RECONCILIATION												
GAAP Net Income	**(2.9)**	**0.6**	**(1.1)**	**(0.6)**	**1.8**	**4.3**	**4.0**	**5.3**	**2.1**	**4.5**	**6.1**	**6.6**
Stock-based compensation	$ 1.4	$ 1.4	$ 1.5	$ 1.8	$ 1.9	$ 2.0	$ 2.2	$ 2.7	$ 3.8	$ 6.8	$ 3.9	$ 10.7
Amortization of intangible assets	$ 0.1	$ 0.1	$ 0.1	$ 0.1	$ 0.1	$ 0.1	$ 0.1	$ 0.7	$ 0.8	$ 0.9	$ 0.1	$ 1.7
Income tax effect of non-GAAP adjustments	$ 0.6	$ (0.5)	$ 0.0	$ (0.2)	$ 0.4	$ 0.1	$ (0.3)	$ (3.5)	$ (1.0)	$ (1.4)	$ 0.5	$ (2.4)
Non-GAAP Net Income	**$ (0.8)**	**$ 1.5**	**$ 0.5**	**$ 1.1**	**$ 4.2**	**$ 6.4**	**$ 6.0**	**$ 5.2**	**$ 5.8**	**$ 10.8**	**$ 10.6**	**$ 16.5**
% margin	-4%	6%	2%	3%	9%	12%	10%	6%	6%	9%	11%	8%
NON-GAAP SHARE COUNT RECONCILIATION												
GAAP Basic Shares Outstanding (MM)	41.4	40.5	41.3	41.6	42.0	42.2	42.5	43.1	43.7	69.4	42.1	56.6
Assumed Conversion of Preferred Stock Basic	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	23.6	45.6	34.6
Non-GAAP Basic Shares Outstanding (MM)	87.0	86.1	86.9	87.3	87.6	87.9	88.2	88.7	89.4	93.0	87.7	91.2
GAAP Diluted Shares Outstanding (MM)	41.4	41.3	41.3	41.6	44.2	45.6	46.6	49.4	51.5	103.1	44.9	100.1
Assumed Conversion of Preferred Stock Diluted	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	0.0	45.6	0.0
Non-GAAP Diluted Shares Outstanding (MM)	87.0	87.0	86.9	87.3	89.9	91.3	92.2	95.0	97.1	103.1	90.6	100.1
NON-GAAP EPS												
Basic Non-GAAP EPS	**($0.01)**	**$0.02**	**$0.01**	**$0.01**	**$0.05**	**$0.07**	**$0.07**	**$0.06**	**$0.06**	**$0.12**	**$0.12**	**$0.18**
Diluted Non-GAAP EPS	**($0.01)**	**$0.02**	**$0.01**	**$0.01**	**$0.05**	**$0.07**	**$0.07**	**$0.05**	**$0.06**	**$0.10**	**$0.12**	**$0.17**

SELECTED COMPANY METRICS AND FINANCIALS

As of June 30, 2011

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	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	1H FY10	1H FY11
BALANCE SHEET & CASH FLOWS												
Balance Sheet:												
Cash, cash equivalents & short-term investments	$ 82.5	$ 82.0	$ 85.3	$ 90.0	$ 95.2	$ 98.8	$ 89.6	$ 93.0	$ 106.1	$ 372.1	$ 98.8	$ 372.1
Property and equipment, net	$ 20.4	$ 21.6	$ 24.3	$ 25.7	$ 29.9	$ 39.9	$ 48.9	$ 56.7	$ 65.8	$ 83.0	$ 39.9	$ 83.0
Working capital	$ 71.7	$ 72.3	$ 70.8	$ 71.9	$ 71.9	$ 69.5	$ 62.5	$ 66.7	$ 64.6	$ 317.1	$ 69.5	$ 317.1
Total assets	$ 122.7	$ 125.5	$ 132.1	$ 148.6	$ 160.3	$ 182.3	$ 197.0	$ 238.2	$ 265.3	$ 562.5	$ 182.3	$ 562.5
Total deferred revenue	$ 17.6	$ 16.9	$ 19.0	$ 25.5	$ 34.3	$ 40.9	$ 45.1	$ 65.0	$ 82.6	$ 99.4	$ 40.9	$ 99.4
*Total stockholder's equity	$ 91.9	$ 94.0	$ 95.0	$ 97.1	$ 101.2	$ 108.3	$ 115.4	$ 124.2	$ 134.5	$ 396.5	$ 108.3	$ 396.5
Cash Flow Statement:												
Cash flows provided in operating activities	$ 3.0	$ 3.5	$ 7.0	$ 7.9	$ 13.6	$ 10.7	$ 13.6	$ 16.4	$ 26.6	$ 36.0	$ 24.3	$ 62.5
Purchases of property and equipment	$ 1.1	$ 3.3	$ 4.4	$ 4.5	$ 9.0	$ 7.9	$ 19.3	$ 13.8	$ 16.2	$ 23.4	$ 17.0	$ 39.5
Free cash flow	**$ 1.9**	**$ 0.2**	**$ 2.7**	**$ 3.4**	**$ 4.6**	**$ 2.8**	**$ (5.6)**	**$ 2.6**	**$ 10.4**	**$ 12.6**	**$ 7.4**	**$ 23.0**
Cash flows used in investing activities	$ (1.1)	$ (3.3)	$ (4.3)	$ (4.3)	$ (9.0)	$ (7.9)	$ (23.7)	$ (15.0)	$ (18.5)	$ (43.9)	$ (17.0)	$ (62.3)
Cash flows provided by financing activities	$ 0.1	$ (0.7)	$ 0.7	$ 0.9	$ 0.6	$ 0.8	$ 1.1	$ 1.9	$ 5.0	$ 254.3	$ 1.4	$ 259.3

** note - Equity includes redeemable convertible preferred stock*

TOTAL HEADCOUNT												
Total Headcount	348	374	420	480	572	693	862	990	1,288	1,515	693	1,515
% y/y	46%	22%	18%	42%	64%	85%	105%	106%	125%	119%	85%	119%
% q/q	3%	7%	12%	14%	19%	21%	24%	15%	30%	18%	n/a	n/a
Average Annualized Revenue per Headcount ($000s)	$ 271	$ 308	$ 300	$ 350	$ 340	$ 347	$ 318	$ 353	$ 330	$ 345	$ 343	$ 340
% y/y	2%	10%	20%	23%	25%	13%	6%	1%	-3%	0%	n/a	n/a
% q/q	-5%	13%	-2%	16%	-3%	2%	-8%	11%	-7%	5%	n/a	n/a