

	FY 2009				FY 2010				FY 2011				FY 2012		FY09	FY10	FY11
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12			
<b>COMPANY METRICS</b>																	
<b>Members (MM)</b>	37.3	42.0	48.0	55.1	64.2	71.8	80.6	90.4	101.5	115.8	131.2	145.0	160.6	173.9	55.1	90.4	145.0
% y/y	87%	81%	73%	71%	72%	71%	68%	64%	58%	61%	63%	60%	58%	50%	71%	64%	60%
% q/q	16%	13%	14%	15%	16%	12%	12%	12%	12%	14%	13%	11%	11%	8%			
<b>Comscore Unique Visitors (MM)</b>																	
<b>LinkedIn Standalone</b>				36.2	45.6	44.7	53.3	65.1	75.1	81.8	87.6	92.0	102.5	106.1		52.2	84.1
% y/y							80%	65%	83%	64%	41%	37%	30%				61%
% q/q					26%	-2%	19%	22%	15%	9%	7%	5%	11%	3%			
<b>*LinkedIn Properties</b>														113.5			
% y/y																	
% q/q																	
<b>Comscore Page Views (BN)</b>																	
<b>LinkedIn Standalone</b>				2.8	3.6	3.9	5.0	5.5	7.1	7.1	7.6	7.6	9.4	9.3		18.1	29.4
% y/y							98%	96%	80%	51%	39%	33%	31%				63%
% q/q					30%	9%	28%	9%	29%	0%	7%	0%	24%	-1%			
<b>*LinkedIn Properties</b>														9.4			
% y/y																	
% q/q																	
<b>LinkedIn Corporate Solutions Customers</b>	1,008	1,116	1,260	1,585	1,827	2,306	2,849	3,865	4,774	6,072	7,366	9,236	10,403	12,053	1,585	3,865	9,236
% y/y					81%	107%	126%	144%	161%	163%	159%	139%	118%	99%		144%	139%
% q/q			11%	13%	26%	15%	26%	24%	24%	27%	21%	25%	13%	16%			
* LinkedIn Properties includes SlideShare as of June '12, Q2'12 measures only include one month of SlideShare																	
<b>REVENUE MIX BY PRODUCT</b>																	
<b>Net Revenue (\$MM)</b>	\$ 23.2	\$ 27.8	\$ 29.8	\$ 39.3	\$ 44.7	\$ 54.9	\$ 61.8	\$ 81.7	\$ 93.9	\$ 121.0	\$ 139.5	\$ 167.7	\$ 188.5	\$ 228.2	\$ 120.1	\$ 243.1	\$ 522.2
% y/y	61%	45%	44%	60%	92%	98%	107%	108%	110%	120%	126%	105%	101%	89%	52%	102%	115%
% q/q	-6%	19%	7%	32%	14%	23%	13%	32%	15%	29%	15%	20%	12%	21%			
<b>Hiring Solutions (\$MM)</b>	\$ 6.3	\$ 8.1	\$ 9.4	\$ 12.4	\$ 16.9	\$ 21.7	\$ 27.3	\$ 36.0	\$ 46.3	\$ 58.6	\$ 71.0	\$ 84.9	\$ 102.6	\$ 121.6	\$ 36.1	\$ 101.9	\$ 260.9
% y/y	84%	107%	102%	130%	170%	168%	191%	190%	174%	170%	160%	136%	121%	107%	108%	182%	156%
% q/q	17%	29%	15%	32%	37%	28%	26%	32%	29%	27%	21%	20%	21%	19%			
<b>Marketing Solutions (\$MM)</b>	\$ 6.1	\$ 8.7	\$ 9.0	\$ 14.5	\$ 14.2	\$ 18.3	\$ 18.8	\$ 27.9	\$ 27.7	\$ 38.6	\$ 40.1	\$ 49.5	\$ 48.0	\$ 63.1	\$ 38.3	\$ 79.3	\$ 155.8
% y/y	61%	48%	61%	35%	133%	110%	110%	93%	95%	111%	113%	77%	73%	64%	47%	107%	97%
% q/q	-43%	43%	3%	61%	-2%	29%	3%	48%	-1%	39%	4%	24%	-3%	32%			
<b>Premium Subscriptions (\$MM)</b>	\$ 10.9	\$ 10.9	\$ 11.4	\$ 12.5	\$ 13.6	\$ 14.9	\$ 15.7	\$ 17.8	\$ 19.9	\$ 23.9	\$ 28.4	\$ 33.3	\$ 37.9	\$ 43.5	\$ 45.7	\$ 61.9	\$ 105.5
% y/y	51%	18%	10%	46%	25%	36%	37%	42%	47%	60%	81%	87%	91%	82%	29%	35%	70%
% q/q	27%	0%	5%	9%	9%	10%	6%	13%	12%	20%	19%	17%	14%	15%			
<b>Percent of Total:</b>																	
Hiring Solutions	27%	29%	32%	31%	38%	40%	44%	44%	49%	48%	51%	50%	54%	53%	30%	42%	50%
Marketing Solutions	26%	32%	30%	37%	32%	33%	31%	34%	30%	32%	29%	30%	26%	28%	32%	33%	30%
Premium Subscriptions	47%	39%	38%	32%	30%	27%	25%	22%	21%	20%	20%	20%	20%	19%	38%	25%	20%

	FY 2009				FY 2010				FY 2011				FY 2012		FY09	FY10	FY11
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12			
<b>REVENUE MIX BY GEOGRAPHY</b>																	
<b>Net Revenue (\$MM)</b>	\$ 23.2	\$ 27.8	\$ 29.8	\$ 39.3	\$ 44.7	\$ 54.9	\$ 61.8	\$ 81.7	\$ 93.9	\$ 121.0	\$ 139.5	\$ 167.7	\$ 188.5	\$ 228.2	\$ 120.1	\$ 243.1	\$ 522.2
% y/y	61%	45%	44%	60%	92%	98%	107%	108%	110%	120%	126%	105%	101%	89%	52%	102%	115%
% q/q	-6%	19%	7%	32%	14%	23%	13%	32%	15%	29%	15%	20%	12%	21%			
<b>US</b>	\$ 17.4	\$ 20.4	\$ 22.3	\$ 28.4	\$ 32.5	\$ 40.3	\$ 45.7	\$ 58.4	\$ 65.1	\$ 82.7	\$ 94.0	\$ 112.0	\$ 120.8	\$ 147.3	\$ 88.5	\$ 177.0	\$ 353.8
% y/y	53%	34%	37%	55%	87%	98%	105%	106%	100%	105%	106%	92%	86%	78%	45%	100%	100%
% q/q	-5%	17%	9%	27%	15%	24%	13%	28%	11%	27%	14%	19%	8%	22%			
<b>EMEA</b>	\$ 4.6	\$ 5.8	\$ 5.7	\$ 8.8	\$ 8.9	\$ 11.0	\$ 11.4	\$ 16.1	\$ 19.7	\$ 25.9	\$ 28.9	\$ 35.5	\$ 42.8	\$ 50.1	\$ 24.9	\$ 47.5	\$ 110.0
% y/y					94%	89%	100%	84%	120%	135%	154%	120%	117%	94%	91%	132%	
% q/q		27%	-2%	54%	2%	23%	4%	41%	22%	31%	12%	23%	21%	17%			
<b>APAC</b>	\$ 0.6	\$ 0.8	\$ 0.9	\$ 1.0	\$ 1.6	\$ 1.7	\$ 2.4	\$ 3.7	\$ 4.5	\$ 6.3	\$ 8.6	\$ 10.1	\$ 12.8	\$ 15.9	\$ 3.3	\$ 9.4	\$ 29.6
% y/y					191%	104%	163%	265%	173%	281%	259%	170%	185%	152%	185%	213%	
% q/q		44%	13%	12%	60%	1%	46%	56%	20%	40%	37%	17%	26%	24%			
<b>Other Americas</b>	\$ 0.6	\$ 0.7	\$ 0.9	\$ 1.2	\$ 1.6	\$ 2.0	\$ 2.3	\$ 3.4	\$ 4.6	\$ 6.1	\$ 7.9	\$ 10.1	\$ 12.0	\$ 15.0	\$ 3.4	\$ 9.2	\$ 28.8
% y/y					147%	172%	158%	189%	189%	214%	251%	197%	161%	145%	170%	213%	
% q/q					35%	23%	15%	51%	35%	34%	29%	28%	18%	25%			
<b>Percent of Total</b>																	
US	75%	73%	75%	72%	73%	73%	74%	71%	69%	68%	67%	67%	64%	65%	74%	73%	68%
International	25%	27%	25%	28%	27%	27%	26%	29%	31%	32%	33%	33%	36%	35%	26%	27%	32%
EMEA	20%	21%	19%	22%	20%	20%	18%	20%	21%	22%	21%	21%	23%	22%	20%	19%	21%
APAC	2%	3%	3%	3%	4%	3%	4%	5%	5%	5%	6%	6%	7%	7%	3%	4%	5%
Other Americas	3%	3%	3%	3%	3%	4%	4%	4%	5%	5%	6%	6%	6%	7%	3%	4%	6%
<b>REVENUE MIX BY CHANNEL</b>																	
<b>Net Revenue (\$MM)</b>	\$ 23.2	\$ 27.8	\$ 29.8	\$ 39.3	\$ 44.7	\$ 54.9	\$ 61.8	\$ 81.7	\$ 93.9	\$ 121.0	\$ 139.5	\$ 167.7	\$ 188.5	\$ 228.2	\$ 120.1	\$ 243.1	\$ 522.2
% y/y	61%	45%	44%	60%	92%	98%	107%	108%	110%	120%	126%	105%	101%	89%	52%	102%	115%
% q/q	-6%	19%	7%	32%	14%	23%	13%	32%	15%	29%	15%	20%	12%	21%			
<b>Field Sales (\$MM)</b>	\$ 11.7	\$ 15.0	\$ 15.0	\$ 22.3	\$ 23.7	\$ 30.2	\$ 33.6	\$ 48.3	\$ 50.6	\$ 66.7	\$ 74.5	\$ 95.8	\$ 101.5	\$ 129.4	\$ 64.0	\$ 135.7	\$ 287.6
% y/y	108%	68%	56%	70%	102%	102%	123%	116%	114%	121%	122%	99%	100%	94%	72%	112%	112%
% q/q	-11%	28%	0%	48%	6%	28%	11%	44%	5%	32%	12%	29%	6%	28%			
<b>Online Sales (\$MM)</b>	\$ 11.5	\$ 12.8	\$ 14.8	\$ 17.0	\$ 21.0	\$ 24.7	\$ 28.2	\$ 33.4	\$ 43.3	\$ 54.3	\$ 65.0	\$ 71.9	\$ 87.0	\$ 98.8	\$ 56.1	\$ 107.4	\$ 234.6
% y/y	31%	26%	34%	48%	82%	93%	91%	97%	106%	120%	130%	115%	101%	82%	35%	91%	118%
% q/q	0%	11%	15%	15%	24%	17%	14%	18%	29%	25%	20%	11%	21%	14%			
<b>Percent of Total:</b>																	
Field Sales	50%	54%	50%	57%	53%	55%	54%	59%	54%	55%	53%	57%	54%	57%	53%	56%	55%
Online Sales	50%	46%	50%	43%	47%	45%	46%	41%	46%	45%	47%	43%	46%	43%	47%	44%	45%
<b>GAAP P&amp;L</b>																	
<b>GAAP (\$MM)</b>																	
Net revenue	\$ 23.2	\$ 27.8	\$ 29.8	\$ 39.3	\$ 44.7	\$ 54.9	\$ 61.8	\$ 81.7	\$ 93.9	\$ 121.0	\$ 139.5	\$ 167.7	\$ 188.5	\$ 228.2	\$ 120.1	\$ 243.1	\$ 522.2
Cost of revenue	5.6	6.0	6.4	7.8	8.3	9.8	11.8	14.8	16.8	18.4	22.1	24.2	25.1	30.4	25.9	44.8	81.4
Sales & marketing	5.3	5.9	6.3	9.3	10.5	13.1	14.8	20.6	29.4	36.0	46.1	53.2	65.9	75.7	26.8	59.0	164.7
Product development	8.5	8.7	10.0	12.1	12.1	14.8	17.2	21.0	24.7	30.4	35.0	42.1	47.1	60.1	39.4	65.1	132.2
General & administrative	3.9	4.0	4.9	6.6	6.7	7.7	9.1	11.6	13.6	16.7	20.1	24.5	24.9	31.0	19.5	35.1	74.9
Depreciation & amortization	2.5	2.8	3.1	3.5	3.9	4.2	4.8	6.6	8.2	9.6	11.6	13.8	14.9	17.5	11.9	19.6	43.1
<b>Income (loss) from operations</b>	\$ (2.6)	\$ 0.2	\$ (0.9)	\$ (0.0)	\$ 3.2	\$ 5.3	\$ 4.0	\$ 7.1	\$ 1.3	\$ 9.9	\$ 4.6	\$ 10.0	\$ 10.6	\$ 13.5	\$ (3.4)	\$ 19.6	\$ 25.8
Other income (expense), net	0.1	0.3	(0.0)	(0.1)	(0.3)	(0.4)	0.4	(0.3)	0.4	0.0	(1.8)	(1.6)	0.2	(0.7)	0.2	(0.6)	(2.9)
Provision (benefit) for income taxes	0.4	(0.1)	0.1	0.4	1.0	0.7	0.5	1.4	(0.3)	5.4	4.4	1.5	5.8	10.0	0.8	3.6	11.0
<b>Net income (loss)</b>	\$ (2.9)	\$ 0.6	\$ (1.1)	\$ (0.6)	\$ 1.8	\$ 4.3	\$ 4.0	\$ 5.3	\$ 2.1	\$ 4.5	\$ (1.6)	\$ 6.9	\$ 5.0	\$ 2.8	\$ (4.0)	\$ 15.4	\$ 11.9
<b>Net income (loss) attributable to common shares</b>	\$ (2.9)	\$ -	\$ (1.1)	\$ (0.6)	\$ -	\$ 0.9	\$ 0.9	\$ 1.6	\$ -	\$ 4.5	\$ (1.6)	\$ 6.9	\$ 5.0	\$ 2.8	\$ (4.0)	\$ 3.4	\$ 11.9
Basic shares outstanding (MM)	41.4	40.5	41.3	41.6	42.0	42.2	42.5	43.1	43.7	69.4	96.3	98.5	102.2	104.2	41.2	42.4	77.2
Diluted shares outstanding (MM)	41.4	41.3	41.3	41.6	44.2	45.6	46.6	49.4	51.5	103.1	96.3	108.6	111.3	112.3	41.2	46.5	104.1
<b>Basic GAAP EPS attributable to common shares</b>	(\$0.07)	\$0.00	(\$0.03)	(\$0.01)	\$0.00	\$0.02	\$0.02	\$0.04	\$0.00	\$0.07	(\$0.02)	\$0.07	\$0.05	\$0.03	(\$0.10)	\$0.08	\$0.15
<b>Diluted GAAP EPS attributable to common shares</b>	(\$0.07)	\$0.00	(\$0.03)	(\$0.01)	\$0.00	\$0.02	\$0.02	\$0.03	\$0.00	\$0.04	(\$0.02)	\$0.06	\$0.04	\$0.03	(\$0.10)	\$0.07	\$0.11

	FY 2009				FY 2010				FY 2011				FY 2012		FY09	FY10	FY11
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12			
<b>GAAP TO NON-GAAP RECONCILIATIONS</b>																	
<b>PRE-TAX RECONCILIATIONS</b>																	
Cost of Revenue	\$ 5.6	\$ 6.0	\$ 6.4	\$ 7.8	\$ 8.3	\$ 9.8	\$ 11.8	\$ 14.8	\$ 16.8	\$ 18.4	\$ 22.1	\$ 24.2	\$ 25.1	\$ 30.4	\$ 25.9	\$ 44.8	\$ 81.4
Stock-based compensation	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.3	0.5	0.7	0.8	1.2	0.4	0.4	1.7
<b>Non-GAAP Cost of Revenue</b>	<b>5.5</b>	<b>6.0</b>	<b>6.3</b>	<b>7.7</b>	<b>8.2</b>	<b>9.8</b>	<b>11.7</b>	<b>14.7</b>	<b>16.6</b>	<b>18.1</b>	<b>21.6</b>	<b>23.5</b>	<b>24.3</b>	<b>29.1</b>	<b>25.5</b>	<b>44.4</b>	<b>79.8</b>
% net revenue	24%	21%	21%	20%	18%	18%	19%	18%	18%	15%	16%	14%	13%	13%	21%	18%	15%
<b>GAAP Sales &amp; Marketing</b>	<b>5.3</b>	<b>5.9</b>	<b>6.3</b>	<b>9.3</b>	<b>10.5</b>	<b>13.1</b>	<b>14.8</b>	<b>20.6</b>	<b>29.4</b>	<b>36.0</b>	<b>46.1</b>	<b>53.2</b>	<b>65.9</b>	<b>75.7</b>	<b>26.8</b>	<b>59.0</b>	<b>164.7</b>
Stock-based compensation	0.2	0.1	0.2	0.2	0.3	0.3	0.3	0.4	1.1	2.1	2.6	2.3	2.9	4.3	0.7	1.2	8.1
<b>Non-GAAP Sales &amp; Marketing</b>	<b>5.2</b>	<b>5.8</b>	<b>6.2</b>	<b>9.1</b>	<b>10.2</b>	<b>12.8</b>	<b>14.5</b>	<b>20.3</b>	<b>28.3</b>	<b>33.9</b>	<b>43.5</b>	<b>51.0</b>	<b>63.0</b>	<b>71.4</b>	<b>26.2</b>	<b>57.8</b>	<b>156.6</b>
% net revenue	22%	21%	21%	23%	23%	23%	25%	30%	28%	31%	30%	30%	33%	31%	22%	24%	30%
<b>GAAP Product &amp; Development</b>	<b>8.5</b>	<b>8.7</b>	<b>10.0</b>	<b>12.1</b>	<b>12.1</b>	<b>14.8</b>	<b>17.2</b>	<b>21.0</b>	<b>24.7</b>	<b>30.4</b>	<b>35.0</b>	<b>42.1</b>	<b>47.1</b>	<b>60.1</b>	<b>39.4</b>	<b>65.1</b>	<b>132.2</b>
Stock-based compensation	0.5	0.5	0.6	0.7	0.7	0.7	0.8	1.1	1.6	2.9	3.7	5.4	5.9	10.6	2.3	3.2	13.6
<b>Non-GAAP Product Development</b>	<b>8.0</b>	<b>8.2</b>	<b>9.4</b>	<b>11.4</b>	<b>11.5</b>	<b>14.1</b>	<b>16.4</b>	<b>19.9</b>	<b>23.1</b>	<b>27.5</b>	<b>31.3</b>	<b>36.6</b>	<b>41.2</b>	<b>49.5</b>	<b>37.1</b>	<b>61.9</b>	<b>118.6</b>
% net revenue	35%	30%	32%	29%	26%	27%	24%	25%	25%	23%	22%	22%	22%	22%	31%	25%	23%
<b>GAAP General &amp; Administrative</b>	<b>3.9</b>	<b>4.0</b>	<b>4.9</b>	<b>6.6</b>	<b>6.7</b>	<b>7.7</b>	<b>9.1</b>	<b>11.6</b>	<b>13.6</b>	<b>16.7</b>	<b>20.1</b>	<b>24.5</b>	<b>24.9</b>	<b>31.0</b>	<b>19.5</b>	<b>35.1</b>	<b>74.9</b>
Stock-based compensation	0.7	0.6	0.7	0.8	0.9	0.9	1.0	1.1	1.0	1.5	1.7	2.2	3.1	3.2	2.8	3.9	6.4
<b>Non-GAAP General &amp; Administrative</b>	<b>3.2</b>	<b>3.4</b>	<b>4.2</b>	<b>5.8</b>	<b>5.8</b>	<b>6.8</b>	<b>8.1</b>	<b>10.5</b>	<b>12.7</b>	<b>15.2</b>	<b>18.4</b>	<b>22.3</b>	<b>21.8</b>	<b>27.8</b>	<b>16.7</b>	<b>31.1</b>	<b>68.5</b>
% net revenue	14%	12%	14%	15%	13%	12%	13%	13%	13%	13%	13%	13%	12%	12%	14%	13%	13%
<b>GAAP Income from Operations</b>	<b>(2.6)</b>	<b>0.2</b>	<b>(0.9)</b>	<b>(0.0)</b>	<b>3.2</b>	<b>5.3</b>	<b>4.0</b>	<b>7.1</b>	<b>1.3</b>	<b>9.9</b>	<b>4.6</b>	<b>10.0</b>	<b>10.6</b>	<b>13.5</b>	<b>(3.4)</b>	<b>19.6</b>	<b>25.8</b>
Stock-based compensation	1.4	1.4	1.5	1.8	1.9	2.0	2.2	2.7	3.8	6.8	8.5	10.6	12.6	19.3	6.2	8.8	29.8
Amortization of intangible assets	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.7	0.8	0.9	0.8	1.2	1.3	1.9	0.2	1.0	3.6
<b>Non-GAAP Operating Income</b>	<b>(1.2)</b>	<b>1.6</b>	<b>0.6</b>	<b>1.9</b>	<b>5.2</b>	<b>7.3</b>	<b>6.4</b>	<b>10.5</b>	<b>5.9</b>	<b>17.6</b>	<b>13.9</b>	<b>21.8</b>	<b>24.5</b>	<b>34.7</b>	<b>3.0</b>	<b>29.4</b>	<b>59.2</b>
% margin	-5%	6%	2%	5%	12%	13%	10%	13%	6%	15%	10%	13%	13%	15%	3%	12%	11%
Depreciation	2.4	2.7	3.1	3.4	3.9	4.1	4.7	5.8	7.4	8.7	10.7	12.6	13.6	15.7	11.6	18.6	39.5
<b>ADJUSTED EBITDA RECONCILIATION</b>																	
GAAP Net Income	(2.9)	0.6	(1.1)	(0.6)	1.8	4.3	4.0	5.3	2.1	4.5	(1.6)	6.9	5.0	2.8	(4.0)	15.4	11.9
Provision (benefit) for income taxes	0.4	(0.1)	0.1	0.4	1.0	0.7	0.5	1.4	(0.3)	5.4	4.4	1.5	5.8	10.0	0.8	3.6	11.0
Other income (expense), net	(0.1)	(0.3)	0.0	0.1	0.3	0.4	(0.4)	0.3	(0.4)	(0.0)	1.8	1.6	(0.2)	0.7	(0.2)	0.6	2.9
Depreciation & amortization	2.5	2.8	3.1	3.5	3.9	4.2	4.8	6.6	8.2	9.6	11.6	13.8	14.9	17.5	11.9	19.6	43.1
Stock-based compensation	1.4	1.4	1.5	1.8	1.9	2.0	2.2	2.7	3.8	6.8	8.5	10.6	12.6	19.3	6.2	8.8	29.8
<b>Adjusted EBITDA</b>	<b>\$ 1.3</b>	<b>\$ 4.4</b>	<b>\$ 3.7</b>	<b>\$ 5.3</b>	<b>\$ 9.1</b>	<b>\$ 11.5</b>	<b>\$ 11.1</b>	<b>\$ 16.3</b>	<b>\$ 13.3</b>	<b>\$ 26.3</b>	<b>\$ 24.7</b>	<b>\$ 34.4</b>	<b>\$ 38.1</b>	<b>\$ 50.4</b>	<b>\$ 14.7</b>	<b>\$ 48.0</b>	<b>\$ 98.7</b>
% margin	6%	16%	12%	13%	20%	21%	18%	20%	14%	22%	18%	21%	20%	22%	12%	20%	19%
<b>NON-GAAP NET INCOME RECONCILIATION</b>																	
<b>GAAP Net Income</b>	<b>(2.9)</b>	<b>0.6</b>	<b>(1.1)</b>	<b>(0.6)</b>	<b>1.8</b>	<b>4.3</b>	<b>4.0</b>	<b>5.3</b>	<b>2.1</b>	<b>4.5</b>	<b>(1.6)</b>	<b>6.9</b>	<b>5.0</b>	<b>2.8</b>	<b>(4.0)</b>	<b>15.4</b>	<b>11.9</b>
Stock-based compensation	1.4	1.4	1.5	1.8	1.9	2.0	2.2	2.7	3.8	6.8	8.5	10.6	12.6	19.3	6.2	8.8	29.8
Amortization of intangible assets	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.7	0.8	0.9	0.8	1.2	1.3	1.9	0.2	1.0	3.6
Income tax effect of non-GAAP adjustments	0.6	(0.5)	0.0	(0.2)	0.4	0.1	(0.3)	(3.5)	(1.0)	(1.4)	(1.1)	(5.4)	(2.0)	(5.9)	(0.1)	(3.3)	(8.8)
<b>Non-GAAP Net Income</b>	<b>\$ (0.8)</b>	<b>\$ 1.5</b>	<b>\$ 0.5</b>	<b>\$ 1.1</b>	<b>\$ 4.2</b>	<b>\$ 6.4</b>	<b>\$ 6.0</b>	<b>\$ 5.2</b>	<b>\$ 5.8</b>	<b>\$ 10.8</b>	<b>\$ 6.6</b>	<b>\$ 13.3</b>	<b>\$ 16.9</b>	<b>\$ 18.1</b>	<b>\$ 2.3</b>	<b>\$ 21.9</b>	<b>\$ 36.5</b>
% margin	-4%	6%	2%	3%	9%	12%	10%	6%	6%	9%	5%	8%	9%	8%	2%	9%	7%
<b>NON-GAAP SHARE COUNT RECONCILIATION</b>																	
GAAP Basic Shares Outstanding (MM)	41.4	40.5	41.3	41.6	42.0	42.2	42.5	43.1	43.7	69.4	96.3	98.5	102.2	104.2	41.2	42.4	77.2
Assumed Conversion of Preferred Stock Basic	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	23.6	0.0	0.0	0.0	0.0	45.6	45.6	0.0
Non-GAAP Basic Shares Outstanding (MM)	87.0	86.1	86.9	87.3	87.6	87.9	88.2	88.7	89.4	93.0	96.3	98.5	102.2	104.2	86.8	88.1	77.2
GAAP Diluted Shares Outstanding (MM)	41.4	41.3	41.3	41.6	44.2	45.6	46.6	49.4	51.5	103.1	96.3	108.6	111.3	112.3	41.2	46.5	104.1
Assumed Conversion of Preferred Stock Diluted	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	45.6	0.0	0.0	0.0	0.0	0.0	45.6	45.6	0.0
Dilutive Shares under Treasury Stock Method	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	11.2	0.0	0.0	0.0	4.8	0.0	0.0
Non-GAAP Diluted Shares Outstanding (MM)	87.0	87.0	86.9	87.3	89.9	91.3	92.2	95.0	97.1	103.1	107.5	108.6	111.3	112.3	91.6	92.1	104.1
<b>NON-GAAP EPS</b>																	
<b>Basic Non-GAAP EPS</b>	<b>(\$0.01)</b>	<b>\$0.02</b>	<b>\$0.01</b>	<b>\$0.01</b>	<b>\$0.05</b>	<b>\$0.07</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>\$0.06</b>	<b>\$0.12</b>	<b>\$0.07</b>	<b>\$0.14</b>	<b>\$0.17</b>	<b>\$0.17</b>	<b>\$0.03</b>	<b>\$0.25</b>	<b>\$0.47</b>
<b>Diluted Non-GAAP EPS</b>	<b>(\$0.01)</b>	<b>\$0.02</b>	<b>\$0.01</b>	<b>\$0.01</b>	<b>\$0.05</b>	<b>\$0.07</b>	<b>\$0.07</b>	<b>\$0.05</b>	<b>\$0.06</b>	<b>\$0.10</b>	<b>\$0.06</b>	<b>\$0.12</b>	<b>\$0.15</b>	<b>\$0.16</b>	<b>\$0.03</b>	<b>\$0.24</b>	<b>\$0.35</b>

	FY 2009				FY 2010				FY 2011				FY 2012		FY09	FY10	FY11
	Q1'09	Q2'09	Q3'09	Q4'09	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12			
<b>BALANCE SHEET &amp; CASH FLOWS</b>																	
<b>Balance Sheet:</b>																	
Cash, cash equivalents & short-term investments	\$ 82.5	\$ 82.0	\$ 85.3	\$ 90.0	\$ 95.2	\$ 98.8	\$ 89.6	\$ 93.0	\$ 106.1	\$ 372.1	\$ 387.7	\$ 577.5	\$ 620.8	\$ 617.1	\$ 90.0	\$ 93.0	\$ 577.5
Property and equipment, net	20.4	21.6	24.3	25.7	29.9	39.9	48.9	56.7	65.8	83.0	105.1	114.8	123.9	152.4	25.7	56.7	114.8
Working capital	71.7	72.3	70.8	71.9	71.9	69.5	62.5	66.7	64.6	317.1	305.8	499.3	518.0	512.1	71.9	66.7	499.3
Total assets	122.7	125.5	132.1	148.6	160.3	182.3	197.0	238.2	265.3	562.5	605.1	873.7	951.4	1,139.2	148.6	238.2	873.7
Total deferred revenue	17.6	16.9	19.0	25.5	34.3	40.9	45.1	65.0	82.6	99.4	114.1	139.8	174.8	192.0	25.5	65.0	139.8
*Total stockholder's equity	91.9	94.0	95.0	97.1	101.2	108.3	115.4	124.2	134.5	396.5	404.9	625.0	656.1	783.2	97.1	124.2	625.0
<b>Cash Flow Statement:</b>																	
Cash flows provided in operating activities	3.0	3.5	7.0	7.9	13.6	10.7	13.6	16.4	26.6	36.0	46.7	24.2	63.2	47.0	21.4	54.4	133.4
Purchases of property and equipment	1.1	3.3	4.4	4.5	9.0	7.9	19.3	13.8	16.2	23.4	28.7	20.7	22.1	37.6	13.3	50.0	89.0
<b>Free cash flow</b>	<b>\$ 1.9</b>	<b>\$ 0.2</b>	<b>\$ 2.7</b>	<b>\$ 3.4</b>	<b>\$ 4.6</b>	<b>\$ 2.8</b>	<b>\$ (5.6)</b>	<b>\$ 2.6</b>	<b>\$ 10.4</b>	<b>\$ 12.6</b>	<b>\$ 17.9</b>	<b>\$ 3.5</b>	<b>\$ 41.1</b>	<b>\$ 9.4</b>	<b>\$ 8.1</b>	<b>\$ 4.3</b>	<b>\$ 44.4</b>
Cash flows used in investing activities	(1.1)	(3.3)	(4.3)	(4.3)	(9.0)	(7.9)	(23.7)	(15.0)	(18.5)	(43.9)	(31.2)	(244.9)	(72.7)	(131.9)	(13.0)	(55.6)	(338.5)
Cash flows provided by financing activities	0.1	(0.7)	0.7	0.9	0.6	0.8	1.1	1.9	5.0	254.3	(0.4)	193.6	12.0	29.9	1.0	4.3	452.5
* note - Equity includes redeemable convertible preferred stock															\$	-	
<b>TOTAL HEADCOUNT</b>																	
<b>Total Headcount</b>	348	374	420	480	572	693	862	990	1,288	1,515	1,797	2,116	2,447	2,861	480	990	2,116
% y/y	46%	22%	18%	42%	64%	85%	105%	106%	125%	119%	108%	114%	90%	89%	42%	106%	114%
% q/q	3%	7%	12%	14%	19%	21%	24%	15%	30%	18%	19%	18%	16%	17%			
<b>Average Annualized Revenue per Headcount (\$000s)</b>	<b>\$ 271</b>	<b>\$ 308</b>	<b>\$ 300</b>	<b>\$ 350</b>	<b>\$ 340</b>	<b>\$ 347</b>	<b>\$ 318</b>	<b>\$ 353</b>	<b>\$ 330</b>	<b>\$ 345</b>	<b>\$ 337</b>	<b>\$ 343</b>	<b>\$ 330</b>	<b>\$ 344</b>	<b>\$ 250</b>	<b>\$ 246</b>	<b>\$ 247</b>
% y/y	2%	10%	20%	23%	25%	13%	6%	1%	-3%	0%	6%	-3%	0%	0%	7%	-2%	0%
% q/q	-5%	13%	-2%	16%	-3%	2%	-8%	11%	-7%	5%	-2%	2%	-4%	4%			