



Second Quarter 2014 Earnings Call
July 31, 2014

Forward-Looking Statements / Property of Aircastle

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Q2:14 Market Overview

- **Robust air traffic growth and strong lease demand for aircraft**
- **Increased investor interest in aircraft driving prices higher**
- **New aircraft programs across all sizes coming on line, driving significant financing and re-fleeting opportunities**
- **Low interest rates persist while capital markets conditions are very strong**

Q2:14 Transactional & Operational Highlights

- **\$916 million in completed investments YTD in 2014**
 - Nearly \$500 million in additional commitments
 - Active new deal pipeline
- **Significant sales activity capitalizing on strong investor demand allowing us to improve and de-risk our portfolio**
 - \$8.2 million P&L contribution in Q2
- **Re-leasing task for 2014 almost complete; considerable progress made for 2015 lease expiries**
- **Significant reduction in fleet age and continued shift towards passenger aircraft**
- **Nearly 100% fleet utilization**
- **Refinanced most expensive debt with \$500 million 5.125% unsecured notes**
 - Will generate almost \$21 million in cash interest savings per annum

2014 Investing Activity

- **\$916 million completed in H1:14; nearly \$500 million of additional commitments**
 - Focus on high quality aircraft on lease to strong carriers

Aircraft Acquisitions	Lessees
New Wide-Bodies: <ul style="list-style-type: none"> • Five 777-300ERs • Two A330-300s 	<ul style="list-style-type: none"> • LATAM • Singapore • Thai Airways
Mid-Aged Narrow-Bodies: <ul style="list-style-type: none"> • Two 737-800s • Two A320s 	<ul style="list-style-type: none"> • Alaska • THY • Croatia

- **Pursuing new business actively**
- **Substantial financing and re-fleeting opportunities stemming from new models**
- **Expect to be most competitive with mid-aged aircraft, a \$200 billion+ investment opportunity set**
- **Focus on situations where our team, deal sourcing capabilities and financial flexibility provide us with a competitive edge**
 - Continue broad-based multi-channel investment origination approach

2014 Aircraft Sales

- Significant sales activity capitalizing on strong investor demand
- During Q2 sold 17 aircraft and designated for sale two 747-400 freighters; \$8.2 million net P&L impact
- Improving and de-risking our portfolio by selling freighter aircraft and nearly completing our exit from “Classic Generation” planes

2014 Aircraft Sales Activity	
Freighters (7 aircraft)	<ul style="list-style-type: none"> • Four 737 Classic Freighters • Three 747-400 Converted Freighters*
Classic Generation Aircraft (11 aircraft)	<ul style="list-style-type: none"> • Three 737 Classics • Two 757s • Six 767s
Mid-Aged Narrow-Bodies (8 aircraft)	<ul style="list-style-type: none"> • Five 737 NGs (three -700s and two -800s) • Three A320 Family (one A319 and two A320s)
Current Gen Wide-Bodies (1 aircraft)	<ul style="list-style-type: none"> • One 777-300ER**

* Includes on aircraft sold in July 2014 and two aircraft that have been designated for sale

** Sold to our joint venture with Ontario Teachers' Pension Plan in July 2014

Positive Portfolio Trends

- Portfolio nearly \$1.6 billion larger since YE 2010
- \$2.6 billion increase in unencumbered aircraft
- Significant shift in fleet towards passenger aircraft and large reduction in fleet age
- Consistently strong utilization throughout the business cycle

\$ in billions	YE 2010	YE 2011	YE 2012	YE 2013	Q2 2014	Q2:14 vs YE:10
Flight Equipment Held for Lease ¹	\$4.1	\$4.4	\$4.8	\$5.2	\$5.7	+\$1.6
Unencumbered Flight Equipment	\$0.6	\$0.7	\$2.1	\$2.7	\$3.2	+\$2.6
Number of Aircraft ²	136	144	159	162	148	
Number of Unencumbered Aircraft	18	27	72	80	91	
Passenger Aircraft (% of NBV)	67%	69%	71%	81%	84%	+17%
Freighter Aircraft (% of NBV)	33%	31%	29%	19%	16%	-17%
Wtd. Avg. Fleet Age (years) ³	11.0	10.9	10.7	9.9	8.6	-2.4
Wtd. Avg. Lease Term (years) ⁴	4.7	4.9	5.0	5.0	4.9	
Wtd. Avg. Utilization (period-ended) ⁵	99%	99%	99%	99%	100%	

1. Calculated using net book value of flight equipment held for lease and net investment in finance leases at period end.

2. At June 30, 2014 excludes two aircraft classified as flight equipment held for sale.

3. Weighted average age by net book value.

4. Weighted average remaining lease term by net book value.

5. Aircraft on-lease days as a percent of total days in period weighted by net book value.

6. Lease rental revenue for the period as a percent of average net book value of flight equipment held for lease for the period. Quarterly information is annualized.

Q2:14 Financial Highlights

- **Operating lease and finance lease revenue of \$187.1 million, up 15% vs. \$162.0 million in Q2:13**
- **Adjusted EBITDA¹ of \$211.7 million, up 15% vs. \$183.4 million in Q2:13**
- **Net income of \$3.1 million, or \$0.04 per diluted share, in-line with previous quarter's guidance**
- **Adjusted net income¹ of \$47.7 million, or \$0.59 per diluted share**
- **Cash ROE¹ was 11.3%**
- **Net Cash Interest Margin¹ was 9.7%; \$135.1 million in dollar terms**
- **Common dividend of \$0.20 declared; 33rd consecutive quarterly dividend**

1. See appendix for GAAP to Non-GAAP reconciliation.

Q2:14 Revenue Summary

- **Lease rental and finance lease revenue of \$187.1 million was \$25.1 million higher, up 15%, versus Q2:13**
 - \$51.2 million higher from aircraft acquisitions, offset by reductions from aircraft sales of \$20.3 million and \$5.6 million in reductions from the effect of lease extensions, transitions and terminations
- **Maintenance revenue increased by \$23.0 million with \$25.9 million of maintenance revenue recognized in connection with “exit strategy” aircraft sales during Q2:14**
- **Other revenue declined \$1.5 million due to lower early lease termination fees in Q2:14 versus the prior year**

Revenue Summary		
\$ millions	Q2:13	Q2:14
Lease Rental and Finance Lease Revenue	\$ 162.0	\$ 187.1
Amortization of Net Lease Discounts and Lease Incentives	(8.7)	0.4
Maintenance Revenue	13.2	36.2
Total Lease Rentals	166.5	223.7
Other Revenue	3.9	2.4
Total Revenues	\$ 170.4	\$ 226.1

Q2:14 Earnings Summary

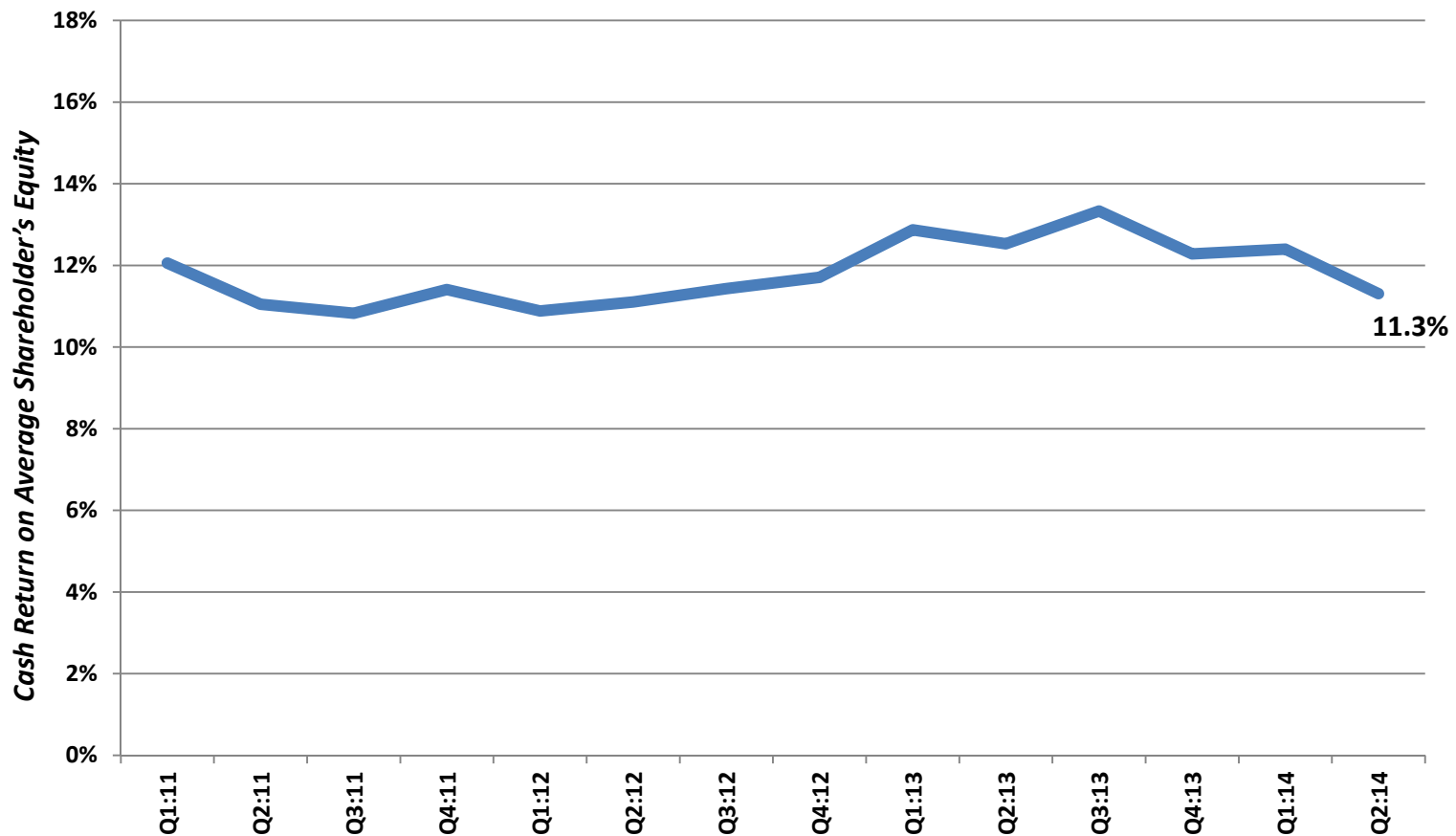
- **Adjusted net income was \$47.7 million, up \$1.6 million from Q2:13**
 - Total revenues were up \$55.8 million due to higher lease and maintenance revenue, primarily offset by:
 - Non-cash aircraft impairment charges, which increased \$28.3 million due to 747-400 freighter impairments
 - Lower gains on the sale of flight equipment of \$20.4 million
 - Higher depreciation expense which increased \$3.7 million due to aircraft fleet growth, and
 - Higher taxes which increased \$2.8 million
- **Adjusted EBITDA was \$211.7 million, up \$28.2 million from Q2:13**
 - Operating and finance lease revenues increased \$25.1 million and maintenance revenues were \$23.0 million higher;
 - Partially offset by lower gain on the sale of flight equipment of \$20.4 million

Earnings Summary		
\$ millions, except per share amounts	Q2:13	Q2:14
Net Income	\$ 32.9	\$ 3.1
<i>per diluted common share</i>	\$ 0.48	\$ 0.04
Adjusted Net Income	\$ 46.0	\$ 47.7
<i>per diluted common share</i>	\$ 0.67	\$ 0.59
EBITDA	\$ 184.0	\$ 145.6
Adjusted EBITDA	\$ 183.4	\$ 211.7

NOTE: See appendix for GAAP to Non-GAAP reconciliation

Cash ROE Remains Strong

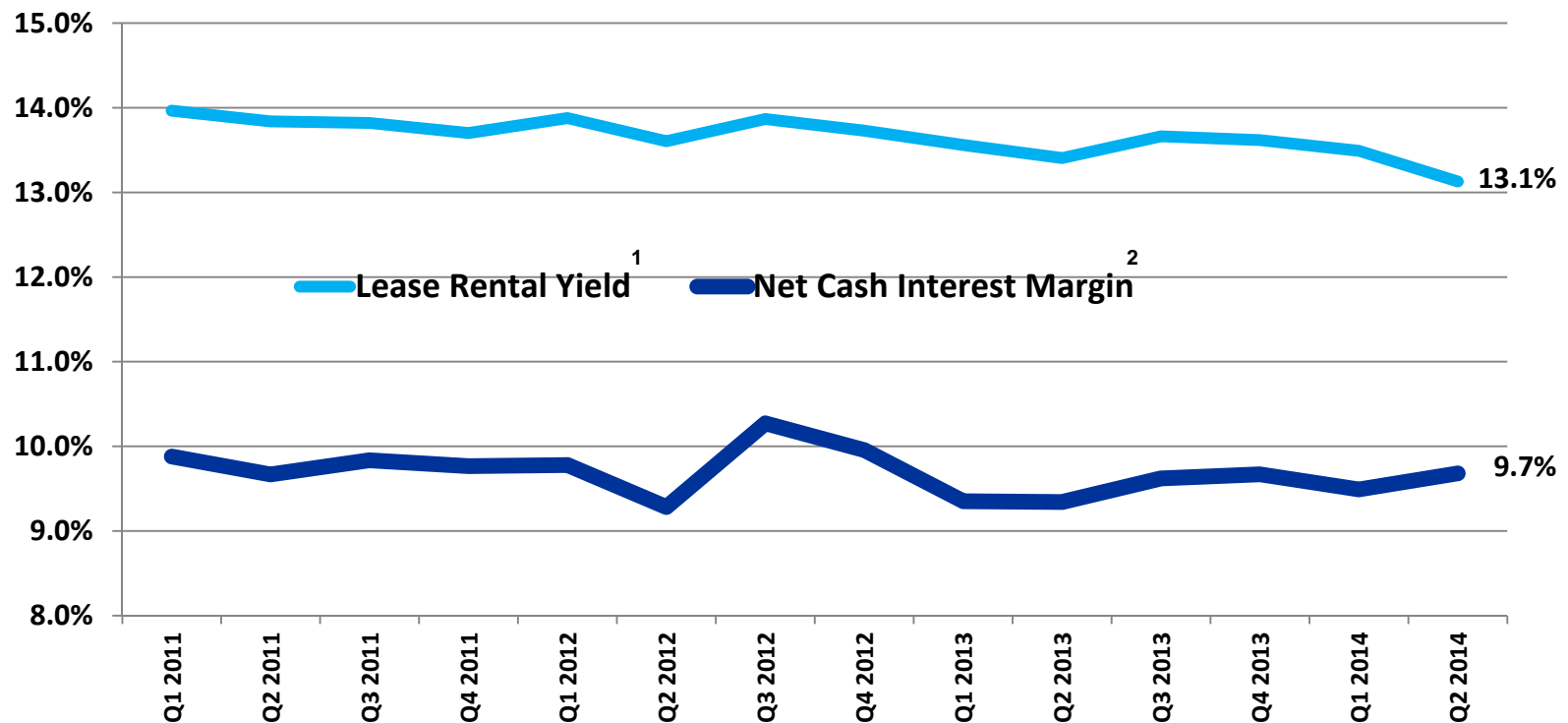
- Trailing twelve month Cash ROE has averaged 11.8% since Q1:11
- Sustainable cash returns and profitable growth will drive dividend growth over time



Note: Cash ROE = Cash Flow From Operations plus collections on finance leases and gain (loss) on sale of flight equipment less depreciation plus distributions received from our Joint Venture with Ontario Teachers', divided by average shareholder's equity. Average Shareholder's Equity is the average of the most recent five quarters period end shareholder's equity. Ratio calculated on a rolling 12 month basis.

Among Industry's Highest Net Cash Interest Margins

- Upgraded fleet composition resulting in slightly lower revenue yields
- Proactive liability management is resulting in strong funding competitiveness, and wider Net Cash Interest Margins



1. Lease Rental Yield = Operating lease rental revenue / average monthly NBV of flight equipment for the period calculated on a quarterly basis, annualized.

2. Net Cash Interest Margin = Lease Rental Yield minus Interest on borrowings, net of settlements on interest rate derivatives, and other liabilities / average monthly NBV of flight equipment for the period calculated on a quarterly basis, annualized.

Capital Structure Summary

- Net debt to equity of 2.2 times; unsecured debt to total debt 59%
- Debt weighted average remaining life of 4.6 years; no major debt maturities until 2017
- Weighted average cash interest expense of 4.69%
- \$450 million in unsecured revolver capacity available

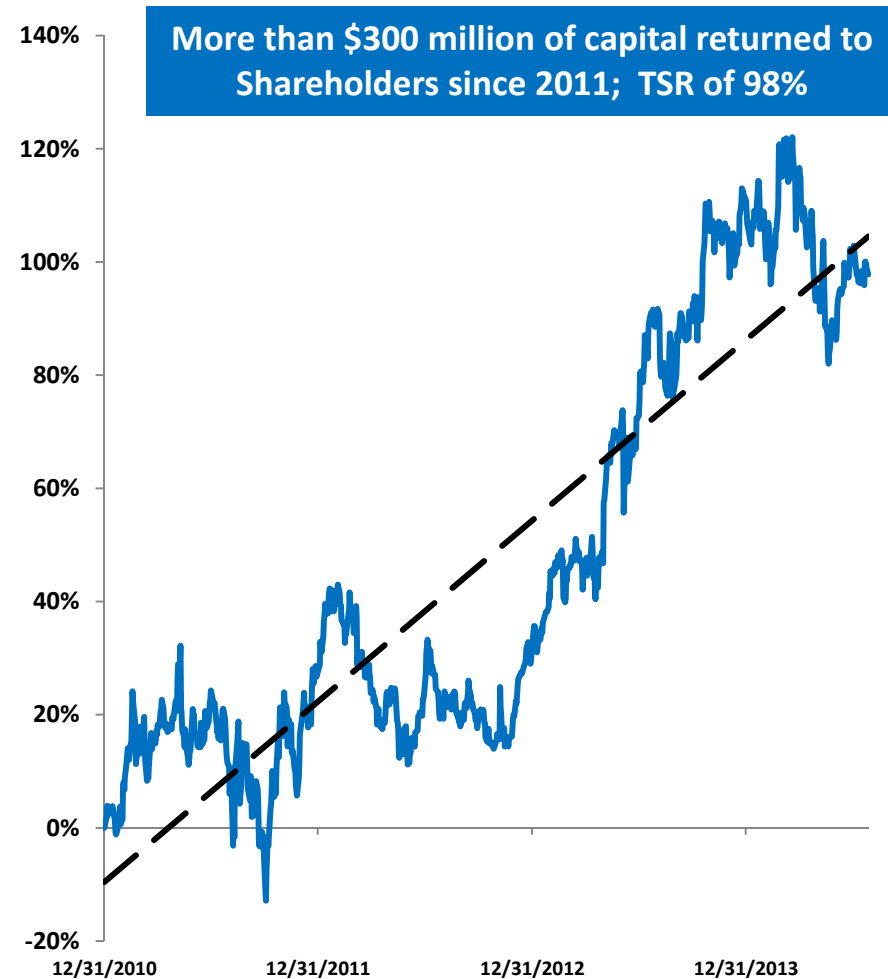
	As of Dec 31, 2012		As of Dec 31, 2013		As of Jun 30, 2014	
	\$MM	Rate ¹	\$MM	Rate ¹	\$MM	Rate ¹
Total Secured Debt	1,848	3.03%	1,587	3.17%	1,552	2.84%
Total Unsecured Debt	1,751	7.53%	2,151	6.99%	2,200	6.00%
Total Debt & Wtd Avg Rate	3,599	5.22%	3,737	5.37%	3,752	4.69%
Shareholders' Equity	1,416		1,646		1,641	
Net Debt to Equity	2.1x		1.9x		2.2x	
Unsecured debt to total debt	49%		58%		59%	

1. Reflects fixed swap rate in effect plus the margin for Securitization No. 2. All other debt, including ECA Term Financings, Bank Financings and the Senior Notes due 2017 through 2021 are fixed rate financings.

Capital Allocation Framework

Aircastle's balanced capital allocation approach:

1. Increase ROE over time through new investments and exit strategy sales
 - *NBV of flight equipment up more than \$1.6 billion since Q1:11*
2. Return capital to shareholders
 - *\$173.2 million of dividends paid since Q1:11*
3. Opportunistically repurchase shares at a discount to book value
 - *Share repurchases of \$138.5 million since Q1:11*



Source: Bloomberg. Total Shareholder's Return ("TSR") includes cumulative gross dividends plus share price appreciation from December 31, 2010 through the close on July 28, 2014

Selected Financial Guidance Elements for Q3:14

Guidance Item	Q3:14
Lease rental revenue	\$176 - \$178 million
Finance lease revenue	\$1 - \$2 million
Maintenance revenue	\$4 - \$8 million
Contra-Maintenance revenue ¹	\$4 - \$8 million
Amortization of net lease discounts and lease incentives	\$5 - \$6 million
SG&A	\$13 - \$14 million
Depreciation	\$74 - \$76 million
Interest, net ²	\$57 - \$59 million
Gain on sale	\$4 - \$8 million
Effective tax rate	14% - 15%

1. Expect contra maintenance of approximately \$12-14 million for the 2nd half of 2014.

2. Includes non-cash hedge loss amortization charges related to the payoff of Term Financing No.1 and Securitization No.1 of \$6.5 million.

Appendix

Diversified Customer Base with Broad Geographic Distribution

- **63 airline customers across the globe**
 - Largest individual exposure is 9.5% of total NBV
- **Large, national flag carriers comprise most of our top customers**
- **Regional distribution evolving with global trends**
 - Asian customers now 40% of portfolio NBV vs. 20% at YE 2009
 - European exposure now 27% of total NBV vs. 46% at YE 2009
- **Airline customers based in 37 countries**

Top Ten Lessees			
% of NBV*	Customer	Country	#Aircraft
> 6% per Customer	LATAM	Chile	4
	Thai Airways	Thailand	3
3% to 6% per Customer	South African Airways	South Africa	4
	Singapore Airlines	Singapore	4
	Martinair	Netherlands	5
	Emirates	UAE	2
	Garuda	Indonesia	4
	US Airways ¹	USA	11
	Virgin Australia	Australia	2
AirBridge Cargo ²	Russia	2	

Top Ten Countries		
Country	#Customers	% of NBV*
Chile	1	9.5%
Thailand	2	8.6%
Russia	7	6.7%
USA	5	6.0%
South Africa	1	5.6%
Singapore	1	5.5%
Netherlands	3	5.3%
South Korea	3	4.2%
UAE	1	4.2%
Indonesia	1	3.9%

* Percentage of net book value. Figures as of June 30, 2014.

1. US Airways has merged with American Airlines.
2. Guaranteed by Volga-Dnepr Airlines.

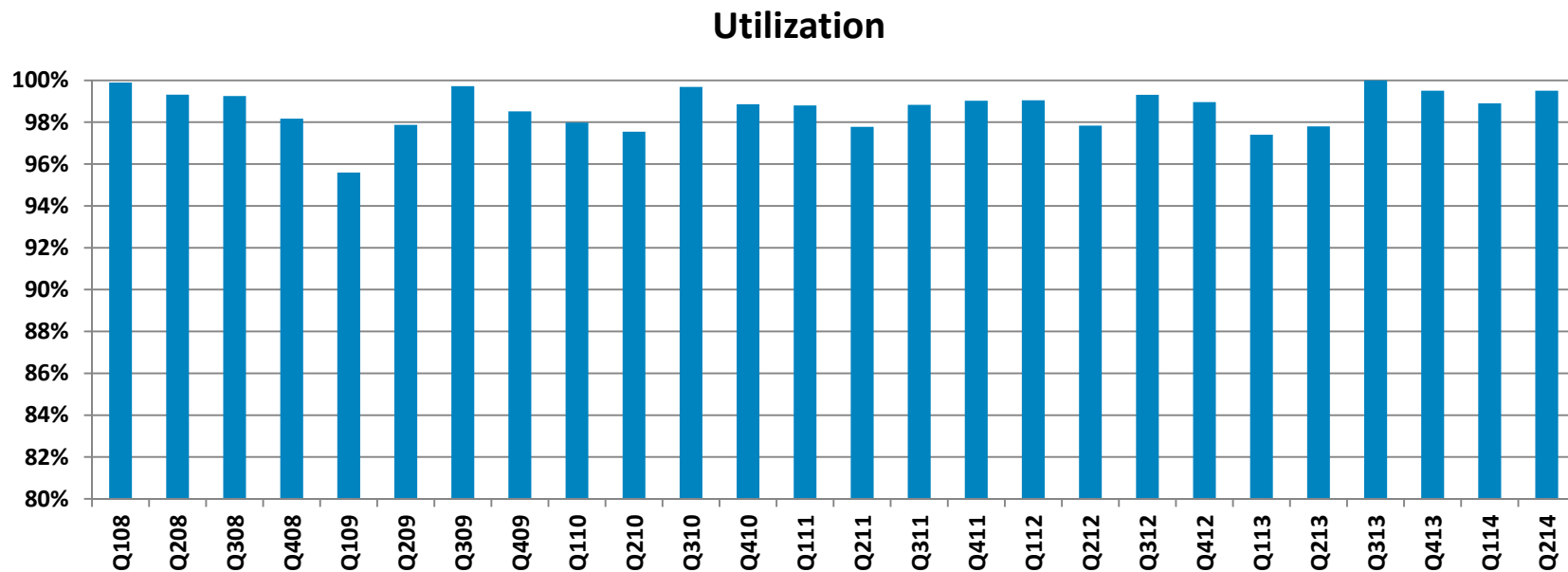
Aircraft Fleet Evolution

- Flexible, value-oriented approach
- Acquired \$1.45 billion in aviation assets during 2013, and \$916 million thus far in 2014
 - 74% invested in aircraft less than five years old, mostly in mid- and wide-body aircraft
 - Mid-aged aircraft investments continue to play an important role

Fleet Distribution as a % of Total Net Book Value						
Aircraft Type	Model	YE 2009	YE 2011	YE 2013	Q2 2014	Change
Current Generation Mid- & Wide-Bodies	A330s	17%	23%	30%	30%	+34%
	777ERs	2%	5%	12%	23%	
Current Generation Narrow-Bodies	737 NGs	18%	17%	18%	16%	-8%
	A320 CEOs	17%	14%	12%	11%	
Freighters	747-400s	27%	22%	17%	14%	-15%
	Other Freighters	3%	9%	2%	1%	
Classic Generation Aircraft	737s	4%	2%	1%	<1%	-14%
	757s & 767s	12%	8%	5%	2%	
Regional Jets	E-Jets	0%	0%	3%	2%	+2%

Consistently Strong Portfolio Performance

- Q2:14 utilization of almost 100%
- Portfolio utilization of 98-99% throughout the business cycle
- Demonstrates strong team



1. Aircraft on-lease days as a percent of total days in period weighted by NBV.

Capital Structure & Liquidity Summary

\$ in millions	As of Dec 31, 2012		As of Dec 31, 2013		As of Jun 30, 2014	
Unrestricted cash & equivalents	\$618		\$655		\$188	
Debt	<u>O/S</u>	<u>Rate¹</u>	<u>O/S</u>	<u>Rate¹</u>	<u>O/S</u>	<u>Rate¹</u>
Securitization No. 1	\$310	5.78%	\$225	5.78%	\$0	5.78%
Securitization No. 2	773	1.58%	604	1.58%	497	1.58%
ECA Term Financings	653	3.22%	494	3.57%	472	3.57%
Bank Financings	113	4.31%	264	3.81%	584	3.32%
Total Secured Debt	<u>1,848</u>	<u>3.03%</u>	<u>1,587</u>	<u>3.17%</u>	<u>1,552</u>	<u>2.84%</u>
Senior Notes due 2017	500	6.75%	500	6.75%	500	6.75%
Senior Notes due 2018	451	9.75%	451	9.75%	0	9.75%
Senior Notes due 2018	-	-	400	4.63%	400	4.63%
Senior Notes due 2019	500	6.25%	500	6.25%	500	6.25%
Senior Notes due 2020	300	7.63%	300	7.63%	300	7.63%
Senior Notes due 2021	-	-	-	-	500	5.13%
Total Unsecured Debt	<u>1,751</u>	<u>7.53%</u>	<u>2,151</u>	<u>6.99%</u>	<u>2,200</u>	<u>6.00%</u>
Total Debt and Weighted Avg. Rate	3,599	5.22%	3,737	5.37%	3,752	4.69%
Shareholders' equity	<u>1,416</u>		<u>1,646</u>		<u>1,641</u>	
Total capitalization	<u>\$5,014</u>		<u>\$5,383</u>		<u>\$5,394</u>	
Net debt to equity	2.1 x		1.9 x		2.2 x	
Unsecured debt to total debt	49%		58%		59%	

1. Reflects fixed swap rate in effect plus the margin except for the ECA Term Financings, Bank Financings and the Senior Notes due 2017 through 2021 which are fixed rate financings.

Supplemental Financial Information

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2014	2013	2014
in thousands, except per share amounts				
Revenues	\$ 170,378	\$ 226,146	\$ 346,567	\$ 402,749
EBITDA	\$ 184,030	\$ 145,558	\$ 346,811	\$ 296,999
Adjusted EBITDA	\$ 183,426	\$ 211,662	\$ 352,002	\$ 381,675
Adjusted net income	\$ 46,040	\$ 47,692	\$ 73,452	\$ 60,952
Adjusted net income allocable to common shares	\$ 45,615	\$ 47,313	\$ 72,906	\$ 60,521
Per common share - Basic	\$ 0.67	\$ 0.59	\$ 1.07	\$ 0.75
Per common share - Diluted	\$ 0.67	\$ 0.59	\$ 1.07	\$ 0.75
Basic common shares outstanding	67,829	80,390	67,863	80,389
Diluted common shares outstanding	67,829	80,390	67,863	80,389

Reconciliation of GAAP to Non-GAAP Measures – EBITDA and Adjusted EBITDA

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2014	2013	2014
	(Dollars in thousands)			
Net income	\$ 32,854	\$ 3,136	\$ 55,918	\$ 8,913
Depreciation	72,079	75,784	141,979	149,711
Amortization of net lease discounts and lease incentives	8,709	(414)	15,790	6,177
Interest, net	66,656	60,494	125,808	124,757
Income tax provision	3,732	6,558	7,316	7,441
EBITDA	\$ 184,030	\$ 145,558	\$ 346,811	\$ 296,999
Adjustments:				
Impairment of aircraft	—	28,306	6,199	46,569
Loss on extinguishment of debt	—	36,570	—	36,570
Non-cash share based payment expense	1,053	1,228	1,864	2,218
Gain on mark to market of interest rate derivative contracts	(1,657)	—	(2,872)	(681)
Adjusted EBITDA	\$ 183,426	\$ 211,662	\$ 352,002	\$ 381,675

We define EBITDA as income (loss) from continuing operations before income taxes, interest expense, and depreciation and amortization. We use EBITDA to assess our consolidated financial and operating performance, and we believe this non-US GAAP measure is helpful in identifying trends in our performance. This measure provides an assessment of controllable expenses and affords management the ability to make decisions which are expected to facilitate meeting current financial goals as well as achieving optimal financial performance. It provides an indicator for management to determine if adjustments to current spending decisions are needed. EBITDA provides us with a measure of operating performance because it assists us in comparing our operating performance on a consistent basis as it removes the impact of our capital structure (primarily interest charges on our outstanding debt) and asset base (primarily depreciation and amortization) from our operating results. Accordingly, this metric measures our financial performance based on operational factors that management can impact in the short-term, namely the cost structure, or expenses, of the organization. EBITDA is one of the metrics used by senior management and the board of directors to review the consolidated financial performance of our business. We define Adjusted EBITDA as EBITDA (as defined above) further adjusted to give effect to adjustments required in calculating covenant ratios and compliance as that term is defined in the indenture governing our senior unsecured notes. Adjusted EBITDA is a material component of these covenants.

Reconciliation of GAAP to Non-GAAP Measures – Adjusted Net Income

\$ in thousands, except per share amounts

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2014	2013	2014
	(Dollars in thousands)			
Net income	\$ 32,854	\$ 3,136	\$ 55,918	\$ 8,913
Loss on extinguishment of debt ⁽²⁾	—	36,570	—	36,570
Loan termination fee ⁽¹⁾	2,954	—	2,954	—
Ineffective portion and termination of hedges ⁽¹⁾	2,003	9	2,131	62
Gain on mark to market of interest rate derivative contracts ⁽²⁾	(1,657)	—	(2,872)	(681)
Write-off of deferred financing fees ⁽¹⁾	3,825	—	3,825	—
Stock compensation expense ⁽³⁾	1,053	1,228	1,864	2,218
Term Financing No. 1 hedge loss amortization charges ⁽¹⁾	4,604	3,839	8,887	7,943
Securitization No. 1 hedge loss amortization charges ⁽¹⁾	404	2,910	745	5,927
Adjusted net income	<u>\$ 46,040</u>	<u>\$ 47,692</u>	<u>\$ 73,452</u>	<u>\$ 60,952</u>
Net Income, per share	<u>\$ 0.48</u>	<u>\$ 0.04</u>	<u>\$ 0.82</u>	<u>\$ 0.11</u>
Adjusted net income, per share	<u>\$ 0.67</u>	<u>\$ 0.59</u>	<u>\$ 1.07</u>	<u>\$ 0.75</u>

1. Included in Interest, net.
2. Included in Other income (expense).
3. Included in Selling, general and administrative expenses.

Management believes that ANI, when viewed in conjunction with the Company's results under US GAAP and the above reconciliation, provides useful information about operating and period-over-period performance, and provides additional information that is useful for evaluating the underlying operating performance of our business without regard to periodic reporting elements related to interest rate derivative accounting, changes related to refinancing activity and non-cash share based payment expense.

Reconciliation of GAAP to Non-GAAP Measures – Cash Earnings and Cash ROE

Quarter Ending	Cash Flow from Operations	Collections on Finance Leases	Gain on Sale of Flight Equipment	Depreciation	Distributions from Joint Venture	Cash Earnings	Cash Earnings Trailing 12 Months	LTM Average Shareholders' Equity	Cash ROE
3/31/2011	\$63,507		\$9,662	(\$59,591)		\$13,578	\$159,148	\$1,319,984	12.1%
6/30/2011	\$99,776		\$10,299	(\$58,576)		\$51,499	\$147,383	\$1,333,723	11.1%
9/30/2011	\$91,890		\$8,997	(\$60,132)		\$40,755	\$145,816	\$1,346,677	10.8%
12/31/2011	\$104,204		\$10,134	(\$63,804)		\$50,534	\$156,366	\$1,370,513	11.4%
3/31/2012	\$72,966		\$196	(\$64,514)		\$8,648	\$151,436	\$1,391,290	10.9%
6/30/2012	\$119,142	\$1,476	\$2,855	(\$67,097)		\$56,376	\$156,313	\$1,407,491	11.1%
9/30/2012	\$113,848	\$565	\$11	(\$68,413)		\$46,011	\$161,569	\$1,413,218	11.4%
12/31/2012	\$121,321	\$1,811	\$2,685	(\$69,896)		\$55,921	\$166,956	\$1,425,658	11.7%
3/31/2013	\$92,747	\$1,845	\$1,192	(\$69,900)		\$25,884	\$184,192	\$1,431,146	12.9%
6/30/2013	\$100,692	\$2,207	\$21,317	(\$72,079)		\$52,137	\$179,953	\$1,436,324	12.5%
9/30/2013	\$125,874	\$2,606	\$3,092	(\$70,469)		\$61,103	\$195,045	\$1,462,886	13.3%
12/31/2013	\$104,724	\$2,850	\$11,619	(\$72,476)		\$46,717	\$185,841	\$1,513,156	12.3%
3/31/2014	\$102,991	\$2,773	\$1,110	(\$73,927)	\$388	\$33,335	\$193,292	\$1,558,848	12.4%
6/30/2014	\$111,014	\$3,446	\$884	(\$75,784)	\$263	\$39,823	\$180,978	\$1,600,660	11.3%

Note: LTM Average Shareholders' Equity is the average of the most recent five quarters period end Shareholders' Equity. Management believes that the cash return on equity metric (Cash ROE) when viewed in conjunction with the Company's results under US GAAP and the above reconciliation, provide useful information about operating and period-over-period performance, and provide additional information that is useful for evaluating the underlying operating performance of our business without regard to periodic reporting impacts related to non-cash revenue and expense items and interest rate derivative accounting, while recognizing the depreciating nature of our assets.

Supplemental Financial Information

	Three Months Ended June 30, 2014		Six Months Ended June 30, 2014	
	Shares	Percent ²	Shares	Percent ²
Weighted-average shares:				
Common shares outstanding – Basic	80,390	99.21%	80,389	99.29%
Unvested restricted common shares	644	0.79%	572	0.71%
Total weighted-average shares outstanding	<u>81,034</u>	<u>100.00%</u>	<u>80,961</u>	<u>100.00%</u>
Common shares outstanding – Basic	80,390	100.00%	80,389	100.00%
Effect of dilutive shares ¹	---	---	---	---
Common shares outstanding – Diluted	<u>80,390</u>	<u>100.00%</u>	<u>80,389</u>	<u>100.00%</u>
Net income allocation				
Net income	\$ 3,136	100.00%	\$ 8,913	100.00%
Distributed and undistributed earnings allocated to unvested restricted shares	(25)	-0.79%	(63)	-0.71%
Earnings available to common shares	<u>\$ 3,111</u>	<u>99.21%</u>	<u>\$ 8,850</u>	<u>99.29%</u>
Adjusted net income allocation				
Adjusted net income	\$ 47,692	100.00%	\$ 60,952	100.00%
Amounts allocated to unvested restricted shares	(379)	-0.79%	(431)	-0.71%
Amounts allocated to common shares	<u>\$ 47,313</u>	<u>99.21%</u>	<u>\$ 60,521</u>	<u>99.29%</u>

1. The Company had no dilutive common share equivalents for the period presented.
2. Percentages rounded to two decimal places.

Supplemental Financial Information

	Three Months Ended June 30, 2013		Six Months Ended June 30, 2013	
	Shares	Percent ²	Shares	Percent ²
Weighted-average shares:				
Common shares outstanding – Basic	67,829	99.08%	67,863	99.26%
Unvested restricted common shares	631	0.92%	508	0.74%
Total weighted-average shares outstanding	<u>68,460</u>	<u>100.00%</u>	<u>68,371</u>	<u>100.00%</u>
Common shares outstanding – Basic	67,829	100.00%	67,863	100.00%
Effect of dilutive shares ¹	---	---	---	---
Common shares outstanding – Diluted	<u>67,829</u>	<u>100.00%</u>	<u>67,863</u>	<u>100.00%</u>
Net income allocation				
Net income	\$ 32,854	100.00%	\$ 55,918	100.00%
Distributed and undistributed earnings allocated to unvested restricted shares	(303)	-0.92%	(416)	-0.74%
Earnings available to common shares	<u>\$ 32,551</u>	<u>99.08%</u>	<u>\$ 55,502</u>	<u>99.26%</u>
Adjusted net income allocation				
Adjusted net income	\$ 46,040	100.00%	\$ 73,452	100.00%
Amounts allocated to unvested restricted shares	(425)	-0.92%	(546)	-0.74%
Amounts allocated to common shares	<u>\$ 45,615</u>	<u>99.08%</u>	<u>\$ 72,906</u>	<u>99.26%</u>

1. The Company had no dilutive common share equivalents for the period presented.
2. Percentages rounded to two decimal places.

Net Cash Interest Margin Calculation

Qtr	Lease Rental Revenue	Cash Interest Expense ¹	Net Cash Interest Margin	Average NBV of Flight Equipment	Annualized Lease Rental Yield ²	Annualized Cash Interest /Avg NBV of Flight Eqt.	Annualized Net Cash Interest Margin ³
Q108	130.980	41.879	89.101	3,869	13.5%	4.3%	9.2%
Q208	137.647	46.171	91.476	4,079	13.5%	4.5%	9.0%
Q308	136.578	41.138	95.440	4,042	13.5%	4.1%	9.4%
Q408	137.063	40.672	96.391	3,962	13.8%	4.1%	9.7%
Q109	125.994	36.770	89.224	3,818	13.2%	3.9%	9.3%
Q209	129.406	36.642	92.764	3,817	13.6%	3.8%	9.7%
Q309	128.284	36.779	91.505	3,802	13.5%	3.9%	9.6%
Q409	127.775	36.426	91.349	3,763	13.6%	3.9%	9.7%
Q110	130.122	35.598	94.524	3,790	13.7%	3.8%	10.0%
Q210	128.134	35.348	92.786	3,759	13.6%	3.8%	9.9%
Q310	133.486	40.144	93.342	3,797	14.1%	4.2%	9.8%
Q410	139.335	41.974	97.361	3,980	14.0%	4.2%	9.8%
Q111	141.116	41.278	99.838	4,042	14.0%	4.1%	9.9%
Q211	143.356	43.217	100.139	4,143	13.8%	4.2%	9.7%
Q311	145.890	42.066	103.824	4,223	13.8%	4.0%	9.8%
Q411	149.848	43.041	106.807	4,375	13.7%	3.9%	9.8%
Q112	152.242	44.969	107.273	4,388	13.9%	4.1%	9.8%
Q212	153.624	48.798	104.826	4,517	13.6%	4.3%	9.3%
Q312	159.546	41.373	118.173	4,602	13.9%	3.6%	10.3%
Q412	158.090	43.461	114.629	4,606	13.7%	3.8%	10.0%
Q113	156.590	48.591	107.999	4,619	13.6%	4.2%	9.4%
Q213	157.918	47.869	110.049	4,712	13.4%	4.1%	9.3%
Q313	161.148	47.682	113.466	4,718	13.7%	4.0%	9.6%
Q413	169.274	49.080	120.194	4,972	13.6%	3.9%	9.7%
Q114	174.335	51.685	122.650	5,169	13.5%	4.0%	9.5%
Q214	183.231	48.144	135.087	5,582	13.1%	3.4%	9.7%

1. Excludes loan termination payments of \$3.2 million and \$3.0 million in the second quarter of 2011 and 2013 respectively.

2. Lease Rental Yield = Operating lease rental revenue / average NBV of flight equipment for the period calculated on a quarterly basis, annualized.

3. Net Cash Interest Margin = Lease Rental Yield minus Interest on borrowings, net of settlements on interest rate derivatives, and other liabilities / average NBV of flight equipment for the period calculated on a quarterly basis, annualized.

Except for percentages, all figures are \$ in millions.

Limitations of EBITDA, Adjusted EBITDA, ANI and Cash ROE

An investor or potential investor may find EBITDA, Adjusted EBITDA, ANI, Cash Earnings, Cash ROE and Net Cash Interest Margin important measures in evaluating our performance, results of operations and financial position. We use these non-US GAAP measures to supplement our US GAAP results in order to provide a more complete understanding of the factors and trends affecting our business.

EBITDA, Adjusted EBITDA, ANI, Cash Earnings, Cash ROE and Net Cash Interest Margin have limitations as analytical tools and should not be viewed in isolation or as substitutes for US GAAP measures of earnings. Material limitations in making the adjustments to our earnings to calculate EBITDA, Adjusted EBITDA, ANI, Cash Earnings, Cash ROE and Net Cash Interest Margin and using these non-US GAAP measures as compared to US GAAP net income, income from continuing operations and cash flows provided by or used in operations, include:

- depreciation and amortization, though not directly affecting our current cash position, represent the wear and tear and/or reduction in value of our aircraft, which affects the aircraft's availability for use and may be indicative of future needs for capital expenditures;
- the cash portion of income tax (benefit) provision generally represents charges (gains), which may significantly affect our financial results;
- elements of our interest rate derivative accounting may be used to evaluate the effectiveness of our hedging policy; hedge loss amortization charges related to Term Financing No. 1 and Securitization No. 1; and
- adjustments required in calculating covenant ratios and compliance as that term is defined in the indenture governing our senior unsecured notes.

EBITDA, Adjusted EBITDA, ANI, Cash Earnings, Cash ROE and Net Cash Interest Margin are not alternatives to net income, income from operations or cash flows provided by or used in operations as calculated and presented in accordance with US GAAP. You should not rely on these non-US GAAP measures as a substitute for any such US GAAP financial measure. We strongly urge you to review the reconciliations to US GAAP net income, along with our consolidated financial statements included elsewhere in our Annual Report. We also strongly urge you to not rely on any single financial measure to evaluate our business. In addition, because EBITDA, Adjusted EBITDA, ANI, Cash Earnings, Cash ROE and Net Cash Interest Margin are not measures of financial performance under US GAAP and are susceptible to varying calculations, EBITDA, Adjusted EBITDA, ANI, Cash Earnings, Cash ROE and Net Cash Interest Margin as presented here, may differ from and may not be comparable to, similarly titled measures used by other companies.