

# RIGNET, INC.

## **FORM 10-Q** (Quarterly Report)

Filed 05/08/17 for the Period Ending 03/31/17

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CIK	0001162112
Symbol	RNET
SIC Code	4899 - Communications Services, Not Elsewhere Classified
Industry	Oil Related Services and Equipment
Sector	Energy
Fiscal Year	12/31

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2017

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-35003

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**RigNet, Inc.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**15115 Park Row Blvd, Suite 300**  
**Houston, Texas**  
(Address of principal executive offices)

**76-0677208**  
(I.R.S. Employer  
Identification No.)

**77084-4947**  
(Zip Code)

**(281) 674-0100**

Registrant's telephone number, including area code

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At April 30, 2017, there were outstanding 18,033,729 shares of the registrant's Common Stock.



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**PART I – FINANCIAL INFORMATION**

**Item 1. Condensed Consolidated Financial Statements**

**CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)**

	<b>March 31, 2017</b>	<b>December 31, 2016</b>
	(in thousands, except share amounts)	
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 55,239	\$ 57,152
Restricted cash	40	139
Accounts receivable, net	46,922	48,672
Costs and estimated earnings in excess of billings on uncompleted contracts	3,148	2,382
Prepaid expenses and other current assets	10,376	10,379
<b>Total current assets</b>	<b>115,725</b>	<b>118,724</b>
Property, plant and equipment, net	57,706	59,757
Restricted cash	1,500	1,514
Goodwill	22,177	21,998
Intangibles, net	14,777	16,028
Deferred tax and other assets	12,848	12,951
<b>TOTAL ASSETS</b>	<b>\$ 224,733</b>	<b>\$ 230,972</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 10,784	\$ 9,057
Accrued expenses	10,883	12,835
Current maturities of long-term debt	8,539	8,478
Income taxes payable	849	877
Deferred revenue	3,966	3,625
<b>Total current liabilities</b>	<b>35,021</b>	<b>34,872</b>
Long-term debt	45,706	52,990
Deferred revenue	213	254
Deferred tax liability	600	256
Other liabilities	30,233	30,022
<b>Total liabilities</b>	<b>111,773</b>	<b>118,394</b>
Commitments and contingencies (Note 11)		
<b>Equity:</b>		
<b>Stockholders' equity</b>		
Preferred stock—\$0.001 par value; 10,000,000 shares authorized; no shares issued or outstanding at March 31, 2017 or December 31, 2016	—	—
Common stock—\$0.001 par value; 191,000,000 shares authorized; 18,033,729 and 17,932,598 shares issued and outstanding at March 31, 2017 and December 31, 2016, respectively	18	18
Treasury stock—5,516 and no shares at March 31, 2017 and December 31, 2016, respectively, at cost	(116)	—
Additional paid-in capital	149,530	147,906
Accumulated deficit	(19,576)	(17,550)
Accumulated other comprehensive loss	(17,110)	(17,971)
<b>Total stockholders' equity</b>	<b>112,746</b>	<b>112,403</b>
Non-redeemable, non-controlling interest	214	175
<b>Total equity</b>	<b>112,960</b>	<b>112,578</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 224,733</b>	<b>\$ 230,972</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.

**RIGNET, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS**  
(Unaudited)

	Three Months Ended March 31,	
	2017	2016
	(in thousands, except per share amounts)	
<b>Revenue</b>	<b>\$ 48,072</b>	<b>\$ 62,341</b>
<b>Expenses:</b>		
Cost of revenue (excluding depreciation and amortization)	29,875	36,276
Depreciation and amortization	7,316	8,243
Selling and marketing	1,436	1,892
General and administrative	10,512	15,341
<b>Total expenses</b>	<b>49,139</b>	<b>61,752</b>
<b>Operating income (loss)</b>	<b>(1,067)</b>	<b>589</b>
<b>Other income (expense):</b>		
Interest expense	(619)	(668)
Other income (expense), net	113	(286)
Loss before income taxes	(1,573)	(365)
Income tax expense	(414)	(902)
<b>Net loss</b>	<b>(1,987)</b>	<b>(1,267)</b>
Less: Net income attributable to non-redeemable, non-controlling interest	39	66
<b>Net loss attributable to RigNet, Inc. stockholders</b>	<b>\$ (2,026)</b>	<b>\$ (1,333)</b>
<b>COMPREHENSIVE LOSS</b>		
Net loss	\$ (1,987)	\$ (1,267)
Foreign currency translation	861	542
<b>Comprehensive loss</b>	<b>(1,126)</b>	<b>(725)</b>
Less: Comprehensive income attributable to non-controlling interest	39	66
<b>Comprehensive loss attributable to RigNet, Inc. stockholders</b>	<b>\$ (1,165)</b>	<b>\$ (791)</b>
<b>LOSS PER SHARE—BASIC AND DILUTED</b>		
Net loss attributable to RigNet, Inc. common stockholders	\$ (2,026)	\$ (1,333)
Net loss per share attributable to RigNet, Inc. common stockholders, basic	\$ (0.11)	\$ (0.08)
Net loss per share attributable to RigNet, Inc. common stockholders, diluted	\$ (0.11)	\$ (0.08)
Weighted average shares outstanding, basic	17,873	17,613
Weighted average shares outstanding, diluted	17,873	17,613

The accompanying notes are an integral part of the condensed consolidated financial statements.

**RIGNET, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2017</b>	<b>2016</b>
	(in thousands)	
<b>Cash flows from operating activities:</b>		
Net loss	\$ (1,987)	\$ (1,267)
Adjustments to reconcile net loss to net cash provided by operations:		
Depreciation and amortization	7,316	8,243
Stock-based compensation	826	714
Amortization of deferred financing costs	98	39
Deferred taxes	437	127
Accretion of discount of contingent consideration payable for acquisition of Tecnor	123	141
(Gain) loss on sales of property, plant and equipment, net of retirements	37	(16)
Changes in operating assets and liabilities, net of effect of acquisition:		
Accounts receivable	1,865	(1,683)
Costs and estimated earnings in excess of billings on uncompleted contracts	(766)	3,370
Prepaid expenses and other assets	32	(2,846)
Accounts payable	2,406	(1,600)
Accrued expenses	(1,969)	(4,021)
Deferred revenue	300	197
Other liabilities	88	492
<b>Net cash provided by operating activities</b>	<b>8,806</b>	<b>1,890</b>
<b>Cash flows from investing activities:</b>		
Acquisition of Orgtec S.A.P.I. de C.V., d.b.a. Tecnor	—	(4,841)
Capital expenditures	(3,936)	(4,148)
Proceeds from sales of property, plant and equipment	39	131
Decrease in restricted cash	113	497
<b>Net cash used in investing activities</b>	<b>(3,784)</b>	<b>(8,361)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of common stock	682	—
Subsidiary distributions to non-controlling interest	—	(123)
Repayments of long-term debt	(7,321)	(2,140)
Payment of financing fees	—	(100)
<b>Net cash used in financing activities</b>	<b>(6,639)</b>	<b>(2,363)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(1,617)</b>	<b>(8,834)</b>
<b>Cash and cash equivalents:</b>		
Balance, January 1,	57,152	60,468
Changes in foreign currency translation	(296)	345
<b>Balance, March 31,</b>	<b>\$55,239</b>	<b>\$51,979</b>
<b>Supplemental disclosures:</b>		
Income taxes paid	\$ 447	\$ 2,329
Interest paid	\$ 453	\$ 486
Non-cash investing - capital expenditures accrued	\$ 1,270	\$ 1,581
Non-cash investing - contingent earn-out liability for Tecnor acquisition	—	\$ 9,810
Liabilities assumed - Tecnor acquisition	—	\$ 2,408

The accompanying notes are an integral part of the condensed consolidated financial statements.

**RIGNET, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
(Unaudited)

	Common Stock		Treasury Stock		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Equity	Non-Redeemable, Non-Controlling Interest	Total Equity
	Shares	Amount	Shares	Amount						
<b>Balance, January 1, 2016</b>	<b>17,758</b>	<b>\$ 18</b>	<b>—</b>	<b>\$ —</b>	<b>\$ 143,012</b>	<b>\$ (6,043)</b>	<b>\$ (13,836)</b>	<b>\$ 123,151</b>	<b>\$ 162</b>	<b>\$ 123,313</b>
Restricted common stock cancellations	(26)	—	—	—	—	—	—	—	—	—
Stock-based compensation	—	—	—	—	714	—	—	714	—	714
Foreign currency translation	—	—	—	—	—	—	542	542	—	542
Non-controlling owner distributions	—	—	—	—	—	—	—	—	(123)	(123)
Net income (loss)	—	—	—	—	—	(1,333)	—	(1,333)	66	(1,267)
<b>Balance, March 31, 2016</b>	<b>17,732</b>	<b>\$ 18</b>	<b>—</b>	<b>\$ —</b>	<b>\$ 143,726</b>	<b>\$ (7,376)</b>	<b>\$ (13,294)</b>	<b>\$ 123,074</b>	<b>\$ 105</b>	<b>\$ 123,179</b>
<b>Balance, January 1, 2017</b>	<b>17,933</b>	<b>\$ 18</b>	<b>—</b>	<b>\$ —</b>	<b>\$ 147,906</b>	<b>\$ (17,550)</b>	<b>\$ (17,971)</b>	<b>\$ 112,403</b>	<b>\$ 175</b>	<b>\$ 112,578</b>
Issuance of common stock upon the exercise of stock options	57	—	—	—	798	—	—	798	—	798
Issuance of common stock upon the vesting of Restricted Stock Units, net of share cancellations	50	—	—	—	—	—	—	—	—	—
Stock withheld to cover employee taxes on stock-based compensation	(6)	—	6	(116)	—	—	—	(116)	—	(116)
Stock-based compensation	—	—	—	—	826	—	—	826	—	826
Foreign currency translation	—	—	—	—	—	—	861	861	—	861
Net income (loss)	—	—	—	—	—	(2,026)	—	(2,026)	39	(1,987)
<b>Balance, March 31, 2017</b>	<b>18,034</b>	<b>\$ 18</b>	<b>6</b>	<b>\$ (116)</b>	<b>\$ 149,530</b>	<b>\$ (19,576)</b>	<b>\$ (17,110)</b>	<b>\$ 112,746</b>	<b>\$ 214</b>	<b>\$ 112,960</b>

The accompanying notes are an integral part of the condensed consolidated financial statements.



## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### **Note 1 – Basis of Presentation**

The interim unaudited condensed consolidated financial statements of RigNet, Inc. (the Company or RigNet) include all adjustments which, in the opinion of management, are necessary for a fair presentation of the Company's financial position and results of operations. All such adjustments are of a normal recurring nature. These financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and Rule 10-01 of Regulation S-X. The preparation of these financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying footnotes. Estimates and assumptions about future events and their effects cannot be perceived with certainty. Estimates may change as new events occur, as more experience is acquired, as additional information becomes available and as the Company's operating environment changes. Actual results could differ from estimates. These interim financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2016 included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 6, 2017.

#### ***Significant Accounting Policies***

Please refer to RigNet's Annual Report on Form 10-K for fiscal year 2016 for information regarding the Company's accounting policies.

#### ***Recently Issued Accounting Pronouncements***

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2014-09 (ASU 2014-09), Revenue from Contracts with Customers (Topic 606). The core principle of this amendment is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued Accounting Standards Update No. 2015-14 (ASU 2015-14), Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date. In March 2016, the FASB issued Accounting Standards Update No. 2016-08 (ASU 2016-08), Revenue from Contracts with Customers: Principal versus Agent Considerations. The amendments are intended to improve the operability and understandability of the implementation guidance on principal versus agent considerations. In April and May of 2016, the FASB issued Accounting Standards Update No. 2016-10 (ASU 2016-10) and Accounting Standards Update No. 2016-12 (ASU 2016-12), Revenue from Contracts with Customers (Topic 606), respectively, that provide scope amendments, performance obligations clarification and practical expedients. These ASUs allow for the use of either the full or modified retrospective transition method and are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period, with early adoption permitted for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company's condensed consolidated financial statements.

In February 2016, the FASB issued Accounting Standards Update No. 2016-02 (ASU 2016-02), Leases. This ASU is effective for annual reporting periods beginning after December 15, 2018. This ASU introduces a new lessee model that generally brings leases on the balance sheet. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company's condensed consolidated financial statements.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

In March 2016, the FASB issued Accounting Standards Update No. 2016-09 (ASU 2016-09), Share Based Compensation. The new ASU simplifies several aspects of share based compensation including income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. This ASU is effective for reporting periods beginning after December 15, 2016. Early adoption is permitted. The Company adopted ASU 2016-09 in the second quarter of 2016 and have applied the guidance as of January 1, 2016. The adoption of this ASU did not have a material impact on the Company's condensed consolidated financial statements.

In August 2016, the FASB issued Accounting Standards Update No. 2016-15 (ASU 2016-15), Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments. The new ASU reduces diversity of practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows under Topic 230, Statement of Cash Flows, and other Topics, including the treatment of contingent consideration payments made after a business combination. The ASU is effective for annual and interim reporting periods beginning after December 15, 2017. Early adoption is permitted. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company's condensed consolidated financial statements.

In November 2016, the FASB issued Accounting Standards Update No. 2016-18 (ASU 2016-18), which includes restricted cash in the cash and cash equivalents balance in the statement of cash flows. The ASU is effective for annual and interim reporting periods beginning after December 15, 2017. The Company is currently in the process of evaluating the impact the adoption of this ASU will have on the Company's consolidated financial statements.

### Note 2 – Business Combinations

#### *TECNOR*

On February 4, 2016, RigNet completed its acquisition of Orgtec S.A.P.I. de C.V., d.b.a. TECNOR (TECNOR) for an estimated aggregate purchase price of \$11.4 million. Of this aggregate purchase price, RigNet paid \$4.8 million in cash in February 2016, paid \$0.1 million for final net working capital and expected to pay a \$6.5 million contingent consideration earn-out, estimated as of the date of acquisition. The initial estimate of the earn-out payable was preliminary and remains subject to change based on the achievement of certain post-closing performance targets under the acquisition agreement. The maximum earn-out is \$21.3 million. TECNOR provides telecommunications solutions for remote sites on land, sea and air, including a wide array of equipment, voice and data services, satellite coverage and bandwidth options in Mexico. These services are provided to industrial, commercial and private users in diverse activity segments including mission critical military and government applications, oil and gas operations, commercial fishing and leisure. TECNOR is based in Monterrey, Mexico.

The assets and liabilities of TECNOR have been recorded at their estimated fair values at the date of acquisition. The excess of the purchase price over the estimated fair values of the underlying net tangible and identifiable intangible assets and liabilities has been recorded as goodwill.

The earn-out for TECNOR is measured at fair value, based on level 3 inputs, with any change to fair value recorded in the Condensed Consolidated Statements of Comprehensive Loss in each reporting period. As of March 31, 2017, the fair value of the earn-out was \$5.8 million. During the three months ended March 31, 2017, RigNet recognized accreted interest expense on the TECNOR earn-out liability of \$0.1 million with corresponding increases to other liabilities. The earn-out is payable in 2018.

The goodwill of \$6.5 million arising from the acquisition consists largely of growth prospects, synergies and other benefits that the Company believes will result from combining the operations of the Company and TECNOR, as well as other intangible assets that do not qualify for separate recognition, such as assembled workforce in place at the date of acquisition. None of the goodwill recognized is expected to be deductible for income tax purposes. The acquisition of TECNOR, including goodwill, is included in the Company's condensed consolidated financial statements as of the acquisition date and is reflected in the Managed Services segment.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

	<u>Weighted Average Estimated Useful Life (Years)</u>	<u>Fair Market Values (in thousands)</u>
Accounts Receivable		\$ 2,672
Other assets		1,280
Property and equipment		809
Backlog	2	366
Customer Relationships	7	<u>2,210</u>
Total identifiable intangible assets		2,576
Goodwill		6,465
Accounts Payable		(1,914)
Accrued Expenses		<u>(494)</u>
Total purchase price		<u>\$ 11,394 (a)</u>

(a) Includes a \$6.5 million contingent consideration earn-out, estimated as of the date of acquisition.

For the three months ended March 31, 2016, RigNet incurred \$0.2 million of acquisition-related costs, which are reported as general and administrative expense in the Company's Condensed Consolidated Statements of Comprehensive Loss.

*Actual and Pro Forma Impact of the TECNOR Acquisition*

TECNOR's revenue and net income were \$2.1 million and \$0.4 million, respectively, for the three months ended March 31, 2016.

The following table represents supplemental pro forma information as if the TECNOR acquisition had occurred on January 1, 2016. Pro forma adjustments include:

- Adjusting interest expense to remove interest on a debt instrument previously held by TECNOR; and
- Removing nonrecurring transaction costs incurred in 2016 prior to acquisition.

	<u>Three Months Ended March 31, 2016</u>
	(in thousands)
Revenue	\$ 63,376
Expenses	64,440
Net loss	<u>\$ (1,064)</u>
Net loss attributable to RigNet, Inc. common stockholders	<u>\$ (1,130)</u>
Net loss per share attributable to RigNet, Inc. common stockholders:	
Basic	<u>\$ (0.06)</u>
Diluted	<u>\$ (0.06)</u>

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Note 3 – Business and Credit Concentrations

The Company is exposed to various business and credit risks including interest rate, foreign currency, credit and liquidity risks.

#### *Interest Rate Risk*

The Company has significant interest-bearing liabilities at variable interest rates which generally price monthly. The Company's variable borrowing rates are tied to LIBOR resulting in interest rate risk (see Note 6 – Long-Term Debt). The Company presently does not use financial instruments to hedge interest rate risk, but evaluates this on a regular basis and may utilize financial instruments in the future if deemed necessary.

#### *Foreign Currency Risk*

The Company has exposure to foreign currency risk, as a portion of the Company's activities are conducted in currencies other than U.S. dollars. Currently, the Norwegian kroner and the British pound sterling are the currencies that could materially impact the Company's financial position and results of operations. The Company presently does not hedge these risks, but evaluates financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. Foreign currency translations are reported as accumulated other comprehensive loss in the Company's condensed consolidated financial statements.

#### *Credit Risk*

Credit risk, with respect to accounts receivable, is due to the limited number of customers concentrated in the oil and gas industry. The Company mitigates the risk of financial loss from defaults through defined collection terms in each contract or service agreement and periodic evaluations of the collectability of accounts receivable. The Company provides an allowance for doubtful accounts which is adjusted when the Company becomes aware of a specific customer's inability to meet its financial obligations or as a result of changes in the overall aging of accounts receivable.

#### *Liquidity Risk*

The Company maintains cash and cash equivalent balances with major financial institutions which, at times, exceed federally insured limits. The Company monitors the financial condition of the financial institutions and has not experienced losses associated with these accounts during 2017 or 2016. Liquidity risk is managed by continuously monitoring forecasted and actual cash flows and by matching the maturity profiles of financial assets and liabilities (see Note 6 – Long-Term Debt).

### Note 4 – Goodwill and Intangibles

#### *Goodwill*

Goodwill resulted from prior acquisitions as the consideration paid for the acquired businesses exceeded the fair value of acquired identifiable net tangible and intangible assets. Goodwill is reviewed for impairment at least annually with additional evaluations being performed when events or circumstances indicate that the carrying value of these assets may not be recoverable.

The Company acquired \$6.5 million of goodwill in the TECNOR acquisition completed on February 4, 2016 (see Note 2 – Business Combinations).

The Company performs its annual impairment test on July 31<sup>st</sup> of each year, with the most recent annual test being performed as of July 31, 2016. The July 2016 annual test resulted in no impairment as the fair value of each reporting unit exceeded the carrying value plus goodwill of that reporting unit. No impairment indicators have been identified in any reporting unit as of March 31, 2017 and December 31, 2016.

As of March 31, 2017 and December 31, 2016, goodwill was \$22.2 million and \$22.0 million, respectively. In addition to additions from acquisition, goodwill increases or decreases in value due to the effect of foreign currency translation.

#### *Intangibles*

Intangibles consist of customer relationships, brand name, backlog and licenses acquired as part of the Company's acquisitions. Intangibles also include internal-use software. The Company's intangibles have useful lives ranging from 1.7 to 7.0 years and are amortized on a straight-line basis. Impairment testing is performed when events or circumstances indicate that the carrying value of the assets may not be recoverable.

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

In June 2016, the Company identified a triggering event for a license in Kazakhstan associated with a decline in cash flow projections. In June 2016, the Company conducted an intangibles impairment test and as a result of such test, recognized a \$0.4 million impairment of licenses in the Corporate segment, which was the full amount of the Company's intangibles within Kazakhstan.

No impairment indicators have been identified in any reporting unit as of March 31, 2017.

As of March 31, 2017 and December 31, 2016, intangibles were \$14.8 million and \$16.0 million, respectively. During the three months ended March 31, 2017 and 2016, the Company recognized amortization expense of \$1.3 million.

The following table sets forth expected amortization expense of intangibles for the remainder of 2017 and the following years (in thousands):

2017	3,152
2018	3,969
2019	2,996
2020	2,120
2021	1,827
Thereafter	713
	<u>\$14,777</u>

**Note 5 – Restricted Cash**

As of March 31, 2017 and December 31, 2016, the Company had restricted cash of \$0.1 million and \$1.5 million, in current and long-term assets, respectively. The restricted cash in long-term assets was primarily used to collateralize a performance bond in the Managed Services segment (see Note 6 – Long-Term Debt). The restricted cash in current assets as of December 31, 2016 was an escrowed portion of the purchase price for the acquisition of TECNOR. In April 2017, the Company cash collateralized the performance bond facility for the NesscoInvsat Limited subsidiary with restricted cash of \$3.1 million (see Note 6 – Long-Term Debt).

**Note 6 – Long-Term Debt**

As of March 31, 2017 and December 31, 2016, the following credit facilities and long-term debt arrangements with financial institutions were in place:

	<u>March 31,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>
	(in thousands)	
Term loan, net of unamortized deferred financing costs	\$ 31,956	\$ 34,053
Revolving loan	22,000	27,000
Capital lease	289	415
	54,245	61,468
Less: Current maturities of long-term debt	(8,405)	(8,399)
Current maturities of capital lease	(134)	(79)
	<u>\$ 45,706</u>	<u>\$ 52,990</u>

**Term Loan**

The Company has a term loan (Term Loan) issued under the amended and restated credit agreement with four participating financial institutions (credit agreement). On October 3, 2013, the Company amended its Term Loan, which increased the principal balance to \$60.0 million from \$54.6 million and extended the maturity of the loan from July 2017 to October 2018.

The amended Term Loan bears an interest rate of LIBOR plus a margin ranging from 1.5% to 2.5% based on a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure as defined in the credit agreement. Interest is payable monthly along with quarterly principal installments of \$2.1 million, with the balance due October 2018. The weighted average interest rate for the three months ended March 31, 2017 and 2016 was 3.0% and 2.2%, respectively, with an interest rate of 3.0% at March 31, 2017.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Term Loan is secured by substantially all the assets of the Company. As of March 31, 2017, the Term Loan had an outstanding principal balance of \$32.2 million.

### *Revolving Loans*

Under the amended credit agreement, the Company maintains a \$75.0 million revolving credit facility, which includes a \$15 million sublimit for the issuance of standby letters of credit. As of March 31, 2017, \$22.0 million in draws remain outstanding. The revolving credit facility matures in October 2018 with any outstanding borrowings then payable.

The revolving loan bears an interest rate of LIBOR plus a margin ranging from 1.5% to 2.5% based on a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure as defined in the credit agreement. The weighted average interest rate for the three months ended March 31, 2017 and 2016 was 3.0% and 2.2%, respectively, with an interest rate of 3.0% at March 31, 2017.

### *Performance Bonds*

On September 14, 2012, NesscoInvsat Limited, a subsidiary of RigNet, secured a performance bond facility with a lender in the amount of £4.0 million, or \$5.0 million. This facility has a maturity date of October 3, 2018. As of March 31, 2017, the amount available under this facility was £1.8 million or \$2.3 million. In April 2017, the Company cash collateralized this performance bond facility with restricted cash of \$3.1 million.

In June 2016, the Company secured a performance bond facility with a lender in the amount of \$1.5 million for its Managed Services segment. This facility has a maturity date of June 2021. The Company maintains restricted cash on a dollar for dollar basis to secure this facility.

### *Covenants and Restrictions*

The Company's credit agreement contains certain covenants and restrictions, including restricting the payment of cash dividends and maintaining certain financial covenants such as a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure as defined in the credit agreement, of less than or equal to 2.5 to 1.0 and a fixed charge coverage ratio of not less than 1.25 to 1.0 as of March 31, 2017. If any default occurs related to these covenants, the unpaid principal and any accrued interest shall be declared immediately due and payable. As of March 31, 2017, and December 31, 2016, the Company believes it was in compliance with all covenants in the credit agreement.

In February 2016, the Company amended its credit agreement with the most significant changes being the definition of Consolidated EBITDA, the calculation of the fixed charge coverage ratio and the timing associated with delivery of financial statements and compliance certificates to the administrative agent.

In December 2016, the Company further amended its credit agreement with the most significant changes being voluntarily reducing the revolving credit facility from \$125 million to \$75 million and changing the definition of Consolidated EBITDA and certain other definitions contained in the credit agreement.

### *Debt Maturities*

The following table sets forth the aggregate principal maturities of long-term debt, net of deferred financing cost amortization for the remainder of 2017 and the following years (in thousands):

2017	6,399
2018	47,770
2019	76
Total debt, including current maturities	<u>\$54,245</u>

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Note 7 – Fair Value Disclosures

The Company uses the following methods and assumptions to estimate the fair value of financial instruments:

- **Cash and Cash Equivalents** — Reported amounts approximate fair value based on quoted market prices (Level 1).
- **Restricted Cash** — Reported amounts approximate fair value.
- **Accounts Receivable** — Reported amounts, net of the allowance for doubtful accounts, approximate fair value due to the short term nature of these assets.
- **Accounts Payable, Including Income Taxes Payable and Accrued Expenses** — Reported amounts approximate fair value due to the short term nature of these liabilities.
- **Long-Term Debt** — The carrying amount of the Company's floating-rate debt approximates fair value since the interest rates paid are based on short-term maturities and recent quoted rates from financial institutions. The estimated fair value of debt was calculated based upon observable (Level 2) inputs regarding interest rates available to the Company at the end of each respective period.

The Company's non-financial assets, such as goodwill, intangibles and property, plant and equipment, are measured at fair value, based on level 3 inputs, when there is an indicator of impairment and recorded at fair value only when an impairment charge is recognized.

The earn-out for TECNOR is measured at fair value, based on level 3 inputs, with any change to fair value recorded in the Condensed Consolidated Statements of Comprehensive Loss in each reporting period. As of March 31, 2017, the fair value of the earn-out was \$5.8 million. As of December 31, 2016, the fair value of the earn-out was \$5.7 million. During the three months ended March 31, 2017, RigNet recognized accreted interest expense on the TECNOR earn-out liability of \$0.1 million, respectively, with corresponding increases to other liabilities. (see Note 2 – Business Combinations).

### Note 8 – Income Taxes

The Company's effective income tax rate was (26.3)% for the three months ended March 31, 2017. The Company's effective tax rate for the three months ended March 31, 2016 was not meaningful due to the restructuring and executive departure charges recorded primarily in the US domestic operations which significantly decreased the Company's consolidated pre-tax book income and thus increased the valuation allowance recognized. The Company's effective tax rate is affected by factors including changes in valuation allowances, fluctuations in income across jurisdictions with varying tax rates, and changes in income tax reserves, including related penalties and interest.

The Company has computed the provision for taxes for the current and comparative periods using the actual year-to-date effective tax rate. The Company's financial projections for those periods did not provide the level of detail necessary to calculate a forecasted effective tax rate.

The Company believes that it is reasonably possible that a decrease of up to \$1.8 million in unrecognized tax benefits, including related interest and penalties, may be necessary within the coming year due to lapse in statute of limitations.

### Note 9 – Stock-Based Compensation

During the three months ended March 31, 2017, the Company granted a total of 193,388 restricted stock units (RSUs) to certain officers and employees of the Company under the 2010 Omnibus Incentive Plan (2010 Plan). Of these, the Company granted (i) 125,852 RSUs to certain officers and employees that generally vest over a four year period of continued employment, with 25% of the RSUs vesting on each of the first four anniversaries of the grant date, and (ii) 67,536 performance share units (PSUs) to certain officers and employees that generally cliff vest on the third anniversary of the grant date and are subject to continued employment and certain performance based targets. The ultimate number of PSUs issued is based on a multiple determined by certain performance based targets.

The fair value of restricted stock units is determined based on the closing trading price of the Company's common stock on the grant date of the award. Compensation expense is recognized on a straight-line basis over the requisite service period of the entire award.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

During the three months ended March 31, 2017, 25,732 RSUs and 12,743 stock options were forfeited.

Stock-based compensation expense related to the Company's stock-based compensation plans for the three months ended March 31, 2017 and 2016 was \$0.8 million and \$0.7 million, respectively. As of March 31, 2017, there was \$9.1 million of total unrecognized compensation cost related to unvested options and restricted stock expected to vest. This cost is expected to be recognized over a remaining weighted-average period of 2.4 years.

### Note 10 – Earnings (loss) per Share

Basic earnings (loss) per share (EPS) are computed by dividing loss attributable to RigNet common stockholders by the number of basic shares outstanding. Basic shares equal the total of the common shares outstanding, weighted for the average days outstanding for the period. Basic shares exclude the dilutive effect of common shares that could potentially be issued due to the exercise of stock options or vesting of restricted stock and RSUs. Diluted EPS is computed by dividing loss attributable to RigNet common stockholders by the number of diluted shares outstanding. Diluted shares equal the total of the basic shares outstanding and all potentially issuable shares, other than antidilutive shares, if any, weighted for the average days outstanding for the period. The Company uses the treasury stock method to determine the dilutive effect. In periods when a net loss is reported, all common stock equivalents are excluded from the calculation because they would have an anti-dilutive effect, meaning the loss per share would be reduced. Therefore, in periods when a loss is reported, basic and dilutive loss per share are the same.

For the three months ended March 31, 2017, there were approximately 697,281 potentially issuable shares excluded from the Company's calculation of diluted EPS that were excluded because the Company incurred a loss in the period and to include them would have been anti-dilutive.

For the three months ended March 31, 2016, there were approximately 1,284,772 potentially issuable shares excluded from the Company's calculation of diluted EPS that were excluded because the Company incurred a loss in the period and to include them would have been anti-dilutive.

### Note 11 – Commitments and Contingencies

#### *Litigation*

The Company, in the ordinary course of business, is a claimant or a defendant in various legal proceedings, including proceedings as to which the Company has insurance coverage and those that may involve the filing of liens against the Company or its assets. The Company does not consider its exposure in these proceedings, individually or in the aggregate, to be material.

#### *Sales Tax Audit*

The company is undergoing a routine sales tax audit in a state where it has operations for the period from August of 2011 to May of 2015. It is expected that the audit and the appeals process, if necessary, will be completed within the next nine months. The Company does not believe that the outcome of the audit will result in a material impact to the consolidated financial statements.

#### *Contractual Dispute Settlement*

The Company's Systems Integration and Automation (SI&A) business reached a settlement in the first quarter of 2016 related to a contract dispute associated with a percentage of completion project. The dispute related to the payment for work related to certain change orders. After the settlement, the Company recognized \$2.3 million of gain in the first quarter of 2016. In the 2016 10-K, the Company reported that it had received the certificate of final acceptance from the customer acknowledging completion of the project. The total loss incurred over the life of this project amounted to \$11.2 million.

The Company incurred legal expenses of \$0.2 million in connection with the dispute for the three months ended March 31, 2016.



**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS*****Operating Leases***

The Company leases office space under lease agreements expiring on various dates through 2025. For the three months ended March 31, 2017 and 2016, the Company recognized expense under operating leases of \$1.1 million and \$1.0 million, respectively.

As of March 31, 2017, future minimum lease obligations for the remainder of 2017 and future years were as follows (in thousands):

2017	2,428
2018	1,578
2019	1,006
2020	734
2021	468
Thereafter	1,750
	<u>\$7,964</u>

***Commercial Commitments***

The Company enters into contracts for satellite bandwidth and other network services with certain providers.

As of March 31, 2017, the Company had the following commercial commitments related to satellite and network services for the remainder of 2017 and the future years thereafter (in thousands):

2017	19,436
2018	16,468
2019	16,939
2020	16,901
2021	13,883
	<u>\$83,627</u>

RigNet has agreed, under certain conditions, to purchase up to \$65.0 million of capacity from Inmarsat's Global Express (GX) network during the five years after it becomes operational. The Company expects to utilize GX across RigNet's legacy operations as well as the operations acquired from Inmarsat. The portion of this agreement expected to be committed through 2021 is reflected in the table above.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Note 12 – Segment Information

Segment information is prepared consistent with the components of the enterprise for which separate financial information is available and regularly evaluated by the chief operating decision-maker for the purpose of allocating resources and assessing performance.

The Company previously operated under three reportable segments: Eastern Hemisphere, Western Hemisphere and Telecoms Systems Integration (TSI). During the fourth quarter of 2016 the Company reorganized its business and reportable segments on a basis consistent with the revenue streams. The former TSI segment was renamed the Systems Integration and Automation (SI&A) segment. The Managed Services segment consists of the remote communication services that were common between the former Eastern Hemisphere and Western Hemisphere segments as well as certain global Managed Services specific costs including the Network Operations Center (NOC) and engineering costs that in prior years were included in the Corporate segment. The Company now operates Managed Services as one global segment. All historical segment financial data included herein has been recast to conform to the current year presentation.

RigNet considers its business to consist of two segments:

- **Managed Services.** The Managed Services segment provides remote communications services for offshore and onshore drilling rigs and production facilities, as well as, support vessels and other remote sites. The Managed Services segment primarily operates out of the Company's United States, United Kingdom, Norway, Qatar, UAE, Singapore, Brazil and Mexico based offices for customers globally.
- **Systems Integration and Automation (SI&A).** The SI&A segment provides customized solutions for customer's telecommunications systems. SI&A solutions are delivered based on the customer's specifications, in addition to international industry standards and best practices. SI&A project elements may include consultancy services, design, engineering, project management, procurement, testing, installation, commissioning and maintenance services. The SI&A segment primarily operates out of the Company's Aberdeen, Houston and Monterrey offices for customers globally.

Corporate and eliminations primarily represents unallocated corporate office activities, interest expense, income taxes and eliminations.

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

The Company's business segment information as of and for the three months ended March 31, 2017 and 2016, is presented below.

	<b>Three Months Ended March 31, 2017</b>			<b>Consolidated Total</b>
	<b>Managed Services</b>	<b>Systems Integration and Automation</b>	<b>Corporate and Eliminations</b>	
	(in thousands)			
Revenue	\$ 44,094	\$ 3,978	\$ —	\$ 48,072
Cost of revenue (excluding depreciation and amortization)	26,802	3,073	—	29,875
Depreciation and amortization	6,031	587	698	7,316
Selling, general and administrative	4,956	470	6,522	11,948
Operating income (loss)	<u>\$ 6,305</u>	<u>\$ (152)</u>	<u>\$ (7,220)</u>	<u>\$ (1,067)</u>
Total assets	206,274	16,571	1,888	224,733
Capital expenditures	3,160	—	—	3,160

  

	<b>Three Months Ended March 31, 2016</b>			<b>Consolidated Total</b>
	<b>Managed Services</b>	<b>Systems Integration and Automation</b>	<b>Corporate and Eliminations</b>	
	(in thousands)			
Revenue	\$ 54,421	\$ 7,920	\$ —	\$ 62,341
Cost of revenue (excluding depreciation and amortization)	31,000	5,276	—	36,276
Depreciation and amortization	7,189	29	1,025	8,243
Selling, general and administrative	7,895	921	8,417	17,233
Operating income (loss)	<u>\$ 8,337</u>	<u>\$ 1,694</u>	<u>\$ (9,442)</u>	<u>\$ 589</u>
Total assets	234,407	25,313	4,506	264,226
Capital expenditures	4,409	—	496	4,905

The following table presents revenue earned from the Company's domestic and international operations for the three months ended March 31, 2017 and 2016. Revenue is based on the location where services are provided or goods are sold. Due to the mobile nature of RigNet's customer base and the services provided, the Company works closely with its customers to ensure rig or vessel moves are closely monitored to ensure location of service information is properly reflected.

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2017</b>	<b>2016</b>
	(in thousands)	
Domestic	\$ 14,952	\$ 15,967
International	33,120	46,374
Total	<u>\$ 48,072</u>	<u>\$ 62,341</u>

The following table presents goodwill and long-lived assets, net of accumulated depreciation, for the Company's domestic and international operations as of March 31, 2017 and December 31, 2016.

	<b>March 31,</b>	<b>December 31,</b>
	<b>2017</b>	<b>2016</b>
	(in thousands)	
Domestic	\$ 31,046	\$ 27,682
International	63,614	70,101
Total	<u>\$ 94,660</u>	<u>\$ 97,783</u>

**Note 13 – Restructuring Costs – Cost Reduction Plans**

In the first quarter of 2016, the Company incurred a net reduction to restructuring charges of \$0.6 million due to a reversal of \$0.8 million of previously accrued restructuring charges for employees that the Company did not release and expense not incurred partially offset by a pre-tax expense of \$0.2 million in the corporate segment associated with the reduction of 16 employees. The Company undertook the restructuring plan in 2016 to reduce costs and improve the Company's competitive position.

**Note 14 – Executive Departure costs**

Marty Jimmerson, the Company's former CFO, served as Interim CEO and President from January 7, 2016 to May 31, 2016, to replace Mark Slaughter, the prior CEO and President. Mr. Jimmerson departed the Company on June 1, 2016. In connection with the departure of Mr. Slaughter, in the first quarter of 2016 the Company incurred a pre-tax executive departure expense of \$1.9 million in the Corporate segment. On May 31, 2016, Steven E. Pickett was named Chief Executive Officer (CEO) and President of the Company.

**Item 2. Management's Discussion And Analysis Of Financial Condition And Results Of Operations**

*Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the accompanying unaudited condensed consolidated financial statements as of March 31, 2017 and for the three months ended March 31, 2017 and 2016 included elsewhere herein, and with our annual report on Form 10-K for the year ended December 31, 2016. The following discussion and analysis contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors, including those set forth under "Risk Factors" in Item 1A of our annual report and elsewhere in this quarterly report. See "Forward-Looking Statements" below.*

**Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that are subject to a number of risks and uncertainties, many of which are beyond the Company's control. These statements may include statements about:

- new regulations, delays in drilling permits or other changes in the drilling industry;
- competition and competitive factors in the markets in which we operate;
- demand for our services and solutions;
- the advantages of our services compared to others;
- changes in technology and customer preferences and our ability to adapt our product and services offerings;
- our ability to develop and maintain positive relationships with our customers;
- our ability to retain and hire necessary employees and appropriately staff our marketing, sales and distribution efforts;
- our cash needs and expectations regarding cash flow from operations and capital expenditures;
- our ability to manage and grow our business and execute our business strategy, including expanding our penetration of the U.S. and international onshore and offshore drilling rigs and expanding our business into remote communication market adjacencies;
- our strategy;
- our ability to pursue, consummate and integrate merger and acquisition opportunities successfully;
- our resource reallocation activities and related expenses; and
- our financial performance, including our ability to expand Adjusted EBITDA through our operational leverage

In some cases, forward-looking statements can be identified by terminology such as "may," "could," "should," "would," "expect," "plan," "project," "intend," "anticipate," "believe," "estimate," "predict," "potential," "pursue," "target," "continue," the negative of such terms or other comparable terminology that convey uncertainty of future events or outcomes. All of these types of statements, other than statements of historical fact included in this Quarterly Report on Form 10-Q, are forward-looking statements.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are largely based on Company expectations, which reflect estimates and assumptions made by Company management. These estimates and assumptions reflect management's best judgment based on currently known market conditions and other factors. Although the Company believes such estimates and assumptions to be reasonable, they are inherently uncertain and involve a number of risks and uncertainties beyond its control. In addition, management's assumptions may prove to be inaccurate. The Company cautions that the forward-looking statements contained in this Quarterly Report on Form 10-Q are not guarantees of future performance, and it cannot assure any reader that such statements will be realized or the forward-looking statements or events will occur. Future results may differ materially from those anticipated or implied in forward-looking statements due to factors listed in the "Risk Factors" section of our annual report on Form 10-K for the year ended December 31, 2016 and elsewhere in this Quarterly Report on Form 10-Q. If one or more of these factors materialize, or if any underlying assumptions prove incorrect, our actual future results, performance or achievements may vary materially from any projected future results, performance or achievements expressed or implied by these forward-looking statements. The forward-looking statements speak only as of the date made, and other than as required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

## Our Operations

We are a leading global provider of customized systems and solutions serving customers with complex data networking and operational requirements. We provide solutions ranging from fully-managed voice and data networks to more advanced applications that include video conferencing and monitoring, crew welfare, asset and weather monitoring and real-time data services under a multi-tenant revenue model. Our customers use our private extranet to manage information flows and execute mission-critical operations primarily in remote areas where conventional telecommunications infrastructure is either unavailable or unreliable. We offer our clients what is often the sole means of communications for their remote operations, including offshore and land-based drilling rigs, offshore and onshore production facilities, maritime vessels and regional support offices.

Network service customers are primarily served under fixed-price contracts, either on a monthly or day rate basis or for equipment sales. Our contracts are generally in the form of Master Service Agreements, or MSAs, with specific services being provided under individual service orders that have a term of one to three years with renewal options, while land-based locations are generally shorter term or terminable on short notice without a penalty. Service orders are executed under the MSA for individual remote sites or groups of sites, and generally may be terminated early on short notice without penalty in the event of force majeure, breach of the MSA or cold stacking of a drilling rig (when a rig is taken out of service and is expected to be idle for a protracted period of time).

Segment information is prepared consistent with the components of the enterprise for which separate financial information is available and regularly evaluated by the chief operating decision-maker for the purpose of allocating resources and assessing performance.

We previously operated our business under three reportable segments: Eastern Hemisphere, Western Hemisphere and Telecoms Systems Integration (TSI). During the fourth quarter of 2016, we reorganized our business and reportable segments on a basis consistent with the revenue streams. The former TSI segment was renamed the Systems Integration and Automation (SI&A) segment. The Managed Services segment consists of the remote communication services that were common between the former Eastern Hemisphere and Western Hemisphere segments as well as certain global Managed Services specific costs including our Network Operations Center (NOC) and engineering costs that in prior years were included in the Corporate segment. We now operate Managed Services as one global segment. All historical segment financial data included herein has been recast to conform to the current year presentation. We now operate two reportable segments, which are managed as distinct segments by our chief operating decision-maker.

- **Managed Services.** Our Managed Services segment provides remote communications services for offshore and onshore drilling rigs and production facilities, as well as, support vessels and other remote sites. Our Managed Services segment primarily operates out of our United States, United Kingdom, Norway, Qatar, UAE, Singapore, Brazil and Mexico based offices for customers globally.
- **Systems Integration and Automation (SI&A).** Our SI&A segment provides customized solutions for customer telecommunications systems. SI&A solutions are delivered based on the customer's specifications, in addition to international industry standards and best practices. SI&A project elements may include consultancy services, design, engineering, project management, procurement, testing, installation, commissioning and maintenance services. Our SI&A segment primarily operates out of our Aberdeen, Houston and Monterrey offices for customers globally.

Cost of revenue consists primarily of satellite charges, voice and data termination costs, network operations expenses, internet connectivity fees, equipment purchases for SI&A projects and direct service labor. Satellite charges consist of the costs associated with obtaining satellite bandwidth (the measure of capacity) used in the transmission of service to and from leased satellites. Direct service labor consists of field technicians, our NOC employees, and other employees who directly provide services to customers. Network operations expenses consist primarily of costs associated with the operation of our NOC, which is maintained 24 hours a day, seven days a week. Depreciation and amortization is recognized on all property, plant and equipment either installed at a customer's site or held at our corporate and regional offices, as well as intangibles arising from acquisitions and internal use software. Selling and marketing expenses consist primarily of salaries and commissions, travel costs and marketing communications. General and administrative expenses consist of expenses associated with our management, finance, contract, support and administrative functions.

Profitability generally increases or decreases at a site as we add or lose customers and value-added services. Assumptions used in developing the rates for a site may not cover cost variances from inherent uncertainties or unforeseen obstacles, including both physical conditions and unexpected problems encountered with third party service providers.

**Recent Developments**

In January 2017, we signed and announced an eight-year lease for new headquarters space, comprised of 28,808 square feet located at 15115 Park Row Blvd, Suite 300, Houston, Texas. The term of this lease runs through June 2025.

**Known Trends and Uncertainties*****Operating Matters***

Uncertainties and negative trends in the oil and gas industry may continue to impact our profitability. The fundamentals of the oil and gas industry we serve deteriorated throughout 2015 and 2016 and remain challenged into 2017, particularly offshore. Oil prices declined significantly throughout 2015 and into 2016 from the recent highs in mid-year 2014 due to lower-than-expected global oil demand growth, increased supply from U.S. unconventional sources and increased production from several international countries. Although oil prices and U.S. onshore drilling rig counts have increased since their 2016 lows, the oil and gas environment continues to be challenged with operators focusing on shorter term, land-based projects that generally require less capital investment. Generally, a prolonged lower oil price environment decreases exploration and development drilling investment, utilization of drilling rigs and the activity of the global oil and gas industry that we serve. Several global exploration and production companies reduced their capital spending budgets, including the cancellation or deferral of existing programs, and are expected to continue operating under reduced budgets in the current commodity price environment.

For the periods referenced below, we were billing on the following sites listed in the table below:

	<u>1st Quarter 2017</u>	<u>4th Quarter 2016</u>	<u>3rd Quarter 2016</u>	<u>2nd Quarter 2016</u>	<u>1st Quarter 2016</u>
<b>Selected Operational Data:</b>					
Offshore drilling rigs (1)	173	175	194	211	232
Offshore Production	290	280	287	287	291
Maritime	124	122	128	105	107
International Land	104	104	101	99	101
Other sites (2)	304	240	238	236	287
Total	<u>995</u>	<u>921</u>	<u>948</u>	<u>938</u>	<u>1,018</u>

(1) Includes jack up, semi-submersible and drillship rigs

(2) Includes U.S. onshore drilling and production sites, completion sites, man-camps, remote offices, and supply bases and offshore-related supply bases, shore offices, tender rigs and platform rigs

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In addition, uncertainties that could impact our profitability include service responsiveness to remote locations, communication network complexities, political and economic instability in certain regions, export restrictions, licenses and other trade barriers. These uncertainties may result in the delay of service initiation, which may negatively impact our results of operations. Additional uncertainties that could impact our operating cash flows include the availability and cost of satellite bandwidth, timing of collecting our receivables, and our ability to increase our contracted services through sales and marketing efforts while leveraging the contracted satellite and other communication service costs.

**Sales Tax Audit**

We are undergoing a routine sales tax audit in a state where we have operations for the period from August of 2011 to May of 2015. It is expected that the audit and the appeals process, if necessary, will be completed within the next nine months. We do not believe that the outcome of the audit will result in a material impact to the consolidated financial statements.

**Results of Operations**

The following table sets forth selected financial and operating data for the periods indicated.

	Three Months Ended	
	March 31,	
	2017	2016
	(in thousands)	
Revenue	\$48,072	\$62,341
Expenses:		
Cost of revenue (excluding depreciation and amortization)	29,875	36,276
Depreciation and amortization	7,316	8,243
Selling and marketing	1,436	1,892
General and administrative	10,512	15,341
Total expenses	49,139	61,752
Operating income (loss)	(1,067)	589
Other expense, net	(506)	(954)
Loss before income taxes	(1,573)	(365)
Income tax expense	(414)	(902)
Net loss	(1,987)	(1,267)
Less: Net income attributable to non-controlling interest	39	66
Net loss attributable to RigNet, Inc. stockholders	<u>\$ (2,026)</u>	<u>\$ (1,333)</u>
<b>Other Non-GAAP Data:</b>		
Unlevered Free Cash Flow	\$ 4,065	\$ 5,761
Adjusted EBITDA	\$ 7,225	\$10,666



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The following represents selected financial operating results for our segments:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2017</b>	<b>2016</b>
	(in thousands)	
<b>Managed Services:</b>		
Revenue	\$44,094	\$54,421
Cost of revenue (excluding depreciation and amortization)	26,802	31,000
Depreciation and amortization	6,031	7,189
Selling, general and administrative	4,956	7,895
Managed Services operating income	<u>\$ 6,305</u>	<u>\$ 8,337</u>
<b>Systems Integration and Automation (SI&amp;A):</b>		
Revenue	\$ 3,978	\$ 7,920
Cost of revenue (excluding depreciation and amortization)	3,073	5,276
Depreciation and amortization	587	29
Selling, general and administrative	470	921
Systems Integration and Automation operating income (loss)	<u>\$ (152)</u>	<u>\$ 1,694</u>

NOTE: Consolidated balances include the two segments above along with corporate activities and intercompany eliminations.

**Three Months Ended March 31, 2017 and 2016**

**Revenue.** Revenue decreased by \$14.3 million, or 22.9%, to \$48.1 million for the three months ended March 31, 2017 from \$62.3 million for the three months ended March 31, 2016. This decrease was driven by lower revenues across both segments. The Managed Services segment decreased \$10.3 million, or 19.0%, primarily due to decreased offshore sites served and decreased revenue-per-site from offshore drilling rigs. The decrease of 59 offshore drilling sites served was primarily due to offshore drilling rigs we previously served being cold-stacked or scrapped partially offset by new sales wins. The decreased revenue-per-site from offshore drilling rigs is primarily due to decreased multi-tenancy ratios from operators on offshore drilling rigs. As rigs that we serve increasingly hot-stack (when a rig is taken out of service but is ready to mobilize on short notice) due to the current economic environment, the opportunity to serve the operator and earn additional revenue is lost until the drilling rig is subsequently contracted for service. The SI&A segment decreased \$3.9 million, or 49.8%, due to the timing of SI&A projects. The decrease in all segments is amid a backdrop of decreased oil and gas activity and reduced offshore drilling budgets.

**Cost of Revenue (excluding depreciation and amortization).** Cost of revenue (excluding depreciation and amortization) decreased by \$6.4 million, or 17.6%, to \$29.9 million for the three months ended March 31, 2017 from \$36.3 million for the three months ended March 31, 2016. Cost of revenue (excluding depreciation and amortization) decreased in both segments primarily due to savings from cost reduction plans coupled with decreased costs from separate cost savings initiatives focused on reducing third party spend.

**Depreciation and Amortization.** Depreciation and amortization expense decreased by \$0.9 million to \$7.3 million for the three months ended March 31, 2017 from \$8.2 million for the three months ended March 31, 2016. The decrease is primarily attributable to lower levels of capital expenditures in recent years.

**Selling and Marketing.** Selling and marketing expense decreased \$0.5 million to \$1.4 million for the three months ended March 31, 2017 from \$1.9 million for the three months ended March 31, 2016 due to savings from cost reduction plans.

**General and Administrative.** General and administrative expenses decreased by \$4.8 million to \$10.5 million for the three months ended March 31, 2017 from \$15.3 million for the three months ended March 31, 2016. General and administrative costs decreased in both segments due to savings from cost reduction plans coupled with decreased costs from separate cost savings initiatives focused on reducing third party spend.

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**Income Tax Expense.** Our effective income tax rate was (26.3)% for the three months ended March 31, 2017. Our effective tax rate for the three months ended March 31, 2016 was not meaningful due to the restructuring and executive departure charges recorded primarily in the US domestic operations which significantly decreased our consolidated pre-tax book income and thus increased the valuation allowance recognized.

### Liquidity and Capital Resources

At March 31, 2017, we had working capital, including cash, of \$80.7 million.

Based on our current expectations, we believe our liquidity and capital resources will be sufficient for the conduct of our business and operations for the foreseeable future. We may also use a portion of our available cash to finance growth through the acquisition of, or investment in, businesses, products, services or technologies complementary to our current business, through mergers, acquisitions, joint ventures or otherwise, or to pay down outstanding debt.

During the next twelve months, we expect our principal sources of liquidity to be cash flows from operating activities, cash and cash equivalents on hand and availability under our credit facility. In forecasting our cash flows we have considered factors including contracted services related to long-term deepwater drilling programs, U.S. land rig count trends, projected oil and natural gas prices, and contracted and available satellite bandwidth.

While we believe we have sufficient liquidity and capital resources to meet our current operating requirements and expansion plans, we may elect to pursue additional expansion opportunities within the next year which could require additional financing, either debt or equity.

Beyond the next twelve months, we expect our principal sources of liquidity to be cash flows provided by operating activities, cash and cash equivalents on hand, availability under our credit facility and additional financing activities we may pursue, which may include debt or equity offerings.

	Three Months Ended	
	March 31,	
	2017	2016
	(in thousands)	
<b>Condensed Consolidated Statements of Cash Flows Data:</b>		
Cash and cash equivalents, January 1,	\$57,152	\$60,468
Net cash provided by operating activities	8,806	1,890
Net cash used in investing activities	(3,784)	(8,361)
Net cash used in financing activities	(6,639)	(2,363)
Changes in foreign currency translation	(296)	345
Cash and cash equivalents, March 31,	<u>\$55,239</u>	<u>\$51,979</u>

Currently, the Norwegian kroner and the British pound sterling are the foreign currencies that could materially impact our liquidity. We presently do not hedge these risks, but evaluate financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. During the three months ended March 31, 2017 and 2016, 89.8% and 84.1% of our revenue was denominated in U.S. dollars, respectively.

### Operating Activities

Net cash provided by operating activities was \$8.8 million for the three months ended March 31, 2017 compared to \$1.9 million for the three months ended March 31, 2016. The increase in cash provided by operating activities during 2017 of \$6.9 million was primarily due to the timing of collection of our accounts receivable and payment of our accounts payable partially offset by lower operating income (loss).

Our cash provided by operations is subject to many variables, the most significant of which is the volatility of the oil and gas industry and, therefore, the demand for our services. Other factors impacting operating cash flows include the availability and cost of satellite bandwidth, as well as the timing of collecting our receivables. Our future cash flow from operations will depend on our ability to increase our contracted services through our sales and marketing efforts while leveraging the contracted satellite and other communication service costs.

## **Investing Activities**

Net cash used in investing activities was \$3.8 million and \$8.4 million for the three months ended March 31, 2017 and 2016, respectively.

Net cash used in investing activities during the three months ended March 31, 2017 and 2016 includes capital expenditures of \$3.9 million and \$4.1 million, respectively. We expect capital expenditures for 2017 to be lower than the previous year due to continued low levels of global offshore oil and gas drilling activity. Net Cash used in investing activities during the three months ended March 31, 2016 included \$4.8 million paid for the acquisition of TECNOR.

## **Financing Activities**

Net cash used in financing activities was \$6.6 million and \$2.4 million for the three months ended March 31, 2017 and 2016, respectively. Cash used in financing activities for the three months ended March 31, 2017 included \$7.3 million in principal payments on our long-term debt consisting primarily of \$2.1 million on the Term Loan and \$5.0 million on the Revolving Credit Facility (RCF). Cash used in financing activities for the three months ended March 31, 2016 included \$2.1 million in principal payments on our long-term debt.

### ***Credit Agreement***

The Company has a \$60.0 million term loan (Term Loan) and a \$75.0 million RCF, which includes a \$15 million sublimit for the issuance of standby letters of credit.

The Term Loan bears an interest rate of LIBOR plus a margin ranging from 1.5% to 2.5%, based on a ratio of funded debt to Consolidated EBITDA, a non-GAAP financial measure defined in the credit agreement. Interest is payable monthly along with quarterly principal installments of \$2.1 million, with the balance due October 2018. The weighted average interest rate for the three months ended March 31, 2017 and 2016 was 3.0% and 2.2%, respectively, with an interest rate of 3.0% at March 31, 2017. The Term Loan is secured by substantially all the assets of the Company. As of March 31, 2017, the outstanding principal balance of the Term Loan was \$32.2 million.

The RCF matures in October 2018 with any outstanding borrowings then payable. Borrowings under the RCF carry an interest rate of LIBOR plus an applicable margin ranging from 1.5% to 2.5%, which varies as a function of the Company's leverage ratio. As of March 31, 2017, \$22.0 million in draws on the facility remain outstanding. The weighted average interest rate for the three months ended March 31, 2017 and 2016 was 3.0% and 2.2%, respectively, with an interest rate of 3.0% at March 31, 2017.

In February 2016, we amended our credit agreement with the most significant changes being the definition of Consolidated EBITDA, the calculation of the fixed charge coverage ratio and the timing associated with delivery of financial statements and compliance certificates to the administrative agent.

In December 2016, we amended our credit agreement with the most significant changes being voluntarily reducing the revolving credit facility from \$125 million to \$75 million and changing the definition of Consolidated EBITDA and certain other definitions contained in the credit agreement.

Our credit agreement imposes certain restrictions including limitations on our ability to obtain additional debt financing and on our payment of cash dividends. It also requires us to maintain certain financial covenants such as a funded debt to Consolidated EBITDA ratio of less than or equal to 2.5 to 1.0 and a fixed charge coverage ratio of not less than 1.25 to 1.0. At March 31, 2017, we believe we were in compliance with all covenants.

### ***Off-Balance Sheet Arrangements***

We do not engage in any off-balance sheet arrangements.

## Non-GAAP Measures

Adjusted EBITDA and Unlevered Free Cash Flow should not be considered as alternatives to net loss, operating income (loss), basic or diluted earnings per share or any other measure of financial performance calculated and presented in accordance with GAAP. Our Adjusted EBITDA and Unlevered Free Cash Flow may not be comparable to similarly titled measures of other companies because other companies may not calculate Adjusted EBITDA, Unlevered Free Cash Flow or similarly titled measures in the same manner as we do. We prepare Adjusted EBITDA and Unlevered Free Cash Flow to eliminate the impact of items that we do not consider indicative of our core operating performance. We encourage you to evaluate these adjustments and the reasons we consider them appropriate.

We define Adjusted EBITDA as net loss plus interest expense, income tax expense, depreciation and amortization, impairment of goodwill, intangibles, property, plant and equipment, foreign exchange impact of intercompany financing activities, (gain) loss on retirement of property, plant and equipment, change in fair value of the TECNOR earn-out, stock-based compensation, merger/acquisition costs, executive departure costs, restructuring charges and non-recurring items.

We believe Adjusted EBITDA is useful to investors in evaluating our operating performance for the following reasons:

- Investors and securities analysts use Adjusted EBITDA as a supplemental measure to evaluate the overall operating performance of companies, and we understand our investor and analyst's presentations include Adjusted EBITDA;
- By comparing our Adjusted EBITDA in different periods, our investors may evaluate our operating results without the additional variations caused by items that we do not consider indicative of our core operating performance and which are not necessarily comparable from year to year; and
- Adjusted EBITDA is an integral component of the financial covenant ratios in our credit agreement.

Our management uses Adjusted EBITDA:

- To indicate profit contribution;
- For planning purposes, including the preparation of our annual operating budget and as a key element of annual incentive programs;
- To allocate resources to enhance the financial performance of our business; and
- In communications with our Board of Directors concerning our financial performance.

Although Adjusted EBITDA is frequently used by investors and securities analysts in their evaluations of companies, Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results of operations as reported under GAAP. Some of these limitations are:

- Adjusted EBITDA does not reflect our cash expenditures or future requirements for capital expenditures or other contractual commitments;
- Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect interest expense;
- Adjusted EBITDA does not reflect cash requirements for income taxes;
- Adjusted EBITDA does not reflect impairment of goodwill, intangibles, property, plant and equipment;
- Adjusted EBITDA does not reflect foreign exchange impact of intercompany financing activities;
- Adjusted EBITDA does not reflect (gain) loss on retirement of property, plant and equipment;
- Adjusted EBITDA does not reflect the stock based compensation component of employee compensation;
- Adjusted EBITDA does not reflect acquisition costs;
- Adjusted EBITDA does not reflect change in fair value of the TECNOR earn-out;
- Adjusted EBITDA does not reflect executive departure costs;
- Adjusted EBITDA does not reflect restructuring charges;
- Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for these replacements; and

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- Other companies in our industry may calculate Adjusted EBITDA or similarly titled measures differently than we do, limiting its usefulness as a comparative measure.

We define Unlevered Free Cash Flow as Adjusted EBITDA less capital expenditures. We believe Unlevered Free Cash Flow is useful to investors in evaluating our operating performance for the following reasons:

- Investors and securities analysts use Unlevered Free Cash Flow as a supplemental measure to evaluate the overall operating performance of companies, and we understand our investor and analyst's presentations include Unlevered Free Cash Flow; and
- By comparing our Unlevered Free Cash Flow in different periods, our investors may evaluate our operating results without the additional variations caused by items that we do not consider indicative of our core operating performance and which are not necessarily comparable from year to year.

Although Unlevered Free Cash Flow is frequently used by investors and securities analysts in their evaluations of companies, Unlevered Free Cash Flow has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results of operations as reported under GAAP. Some of these limitations are:

- Unlevered Free Cash Flow does not reflect changes in, or cash requirements for, our working capital needs;
- Unlevered Free Cash Flow does not reflect interest expense;
- Unlevered Free Cash Flow does not reflect cash requirements for income taxes;
- Unlevered Free Cash Flow does not reflect impairment of goodwill, intangibles, property, plant and equipment;
- Unlevered Free Cash Flow does not reflect foreign exchange impact of intercompany financing activities;
- Unlevered Free Cash Flow does not reflect (gain) loss on retirement of property, plant and equipment;
- Unlevered Free Cash Flow does not reflect acquisition costs;
- Unlevered Free Cash Flow does not reflect change in fair value of the TECNOR earn-out;
- Unlevered Free Cash Flow does not reflect executive departure costs;
- Unlevered Free Cash Flow does not reflect restructuring charges;
- Unlevered Free Cash Flow does not reflect depreciation and amortization;
- Unlevered Free Cash Flow does not reflect the stock based compensation component of employee compensation; and
- Other companies in our industry may calculate Unlevered Free Cash Flow or similarly titled measures differently than we do, limiting its usefulness as a comparative measure.

The following table presents a reconciliation of our net loss to Adjusted EBITDA and Unlevered Free Cash Flow.

	Three Months Ended	
	March 31,	
	2017	2016
	(in thousands)	
Net loss	\$ (1,987)	\$ (1,267)
Interest expense	619	668
Depreciation and amortization	7,316	8,243
(Gain) loss on sales of property, plant and equipment, net of retirements	37	(16)
Stock-based compensation	826	714
Restructuring	—	(632)
Executive departure costs	—	1,884
Acquisition costs	—	170
Income tax expense	414	902
Adjusted EBITDA (non-GAAP measure)	<u>\$ 7,225</u>	<u>\$ 10,666</u>
Adjusted EBITDA (non-GAAP measure)	<u>\$ 7,225</u>	<u>\$ 10,666</u>
Capital expenditures	3,160	4,905
Unlevered Free Cash Flow (non-GAAP measure)	<u>\$ 4,065</u>	<u>\$ 5,761</u>

We evaluate Adjusted EBITDA and Unlevered Free Cash Flow generated from our operations to assess the potential recovery of historical capital expenditures, determine timing and investment levels for growth opportunities, extend commitments of satellite bandwidth cost, invest in new products and services, expand or open new offices and service centers, and assist purchasing synergies.

Adjusted EBITDA decreased by \$3.4 million to \$7.2 million for the three months ended March 31, 2017, from \$10.7 million for the three months ended March 31, 2016. The decrease resulted primarily from lower revenue partially offset by savings from cost containment actions.

Unlevered Free Cash Flow was \$4.1 million in the three months ended March 31, 2017, a decrease of \$1.7 million over the prior year quarter. The decrease in Unlevered Free Cash Flow was due to decreased Adjusted EBITDA partially offset by a decline in capital expenditures.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are subject to a variety of risks, including foreign currency exchange rate fluctuations relating to foreign operations and certain purchases from foreign vendors. In the normal course of business, we assess these risks and have established policies and procedures to manage our exposure to fluctuations in foreign currency values.

Our objective in managing our exposure to foreign currency exchange rate fluctuations is to reduce the impact of adverse fluctuations in earnings and cash flows associated with foreign currency exchange rates. We presently do not hedge these risks, but evaluate financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. During the three months ended March 31, 2017 and 2016, 10.2% and 15.9%, respectively of our revenues were earned in non-U.S. currencies. At March 31, 2017 and 2016, we had no significant outstanding foreign exchange contracts.

Our results of operations and cash flows are subject to fluctuations due to changes in interest rates primarily from our variable interest rate long-term debt. We presently do not hedge these risks, but evaluate financial risk on a regular basis and may utilize financial instruments in the future if deemed necessary. The following analysis reflects the annual impacts of potential changes in our interest rate to net loss attributable to us and our total stockholders' equity based on our outstanding long-term debt on March 31, 2017 and December 31, 2016, assuming those liabilities were outstanding for the previous twelve months:

	<u>March 31,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>
	(in thousands)	
<b>Effect on Net Income (Loss) and Equity—Increase/Decrease:</b>		
1% Decrease/increase in rate	\$ 542	\$ 615
2% Decrease/increase in rate	\$ 1,085	\$ 1,229
3% Decrease/increase in rate	\$ 1,627	\$ 1,844

**Item 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of March 31, 2017. The term “disclosure controls and procedures,” as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC’s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company’s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of March 31, 2017, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

**Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) of the Exchange Act that occurred during the quarter ended March 31, 2017 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



**PART II – OTHER INFORMATION**

**Item 1. Legal Proceedings**

From time to time, we have been subject to various claims and legal actions in the ordinary course of our business. We are not currently involved in any legal proceeding the ultimate outcome of which, in our judgment based on information currently available, would have a material impact on our business, financial condition or results of operations.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed in “Part I, Item 1A. Risk Factors” of our Annual Report on Form 10-K for the year ended December 31, 2016.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None

**Item 6. Exhibits**

The exhibits required to be filed with this Quarterly Report on Form 10-Q are listed in the Exhibit Index attached hereto and are incorporated herein by reference.

## INDEX TO EXHIBITS

2.2	Share Purchase Agreement between RigNet, Inc. and the shareholders of Orgtec S.A.P.I. de C.V., d.b.a. TECNOR dated November 3, 2015 (filed as Exhibit 2.2 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on May 9, 2016, and incorporated herein by reference)
3.1	Amended and Restated Certificate of Incorporation, as amended (filed as Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on August 8, 2016, and incorporated herein by reference)
3.2	Amendment to Amended and Restated Certificate of Incorporation, effective May 18, 2016. (filed as Exhibit 3.2 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on August 8, 2016, and incorporated herein by reference)
3.3	Amended and Restated Bylaws of the Registrant, as amended (filed as Exhibit 3.3 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on August 8, 2016, and incorporated herein by reference)
3.4	Amendment to the Amended and Restated Bylaws of RigNet, Inc., effective May 18, 2016 (filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed with the SEC on May 24, 2016, and incorporated herein by reference)
10.1	Lease Agreement between the Registrant and Park 10 Tenant LLC for 15115 Park Row Boulevard, Suite 300, Houston, TX 77084-4947 (filed as Exhibit 10.28 to the Registrant's Annual Report on Form 10-K filed with the SEC on March 6, 2017, and incorporated herein by reference).
10.2+	Form of 2017 Performance Unit Agreement under the RigNet, Inc. 2010 Omnibus Incentive Plan, as amended (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the SEC on March 21, 2017, and incorporated herein by reference).
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document
101.DEF	XBRL Definition Linkbase Document

+ Indicates management contract or compensatory plan.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 8, 2017

**RIGNET, INC.**

By: /s/ CHARLES E. SCHNEIDER

Charles E. Schneider

*Senior Vice President and Chief Financial Officer*

*(Principal Financial and Accounting Officer)*

CERTIFICATION OF  
CHIEF EXECUTIVE OFFICER  
OF RIGNET, INC.  
PURSUANT TO 15 U.S.C. SECTION 7241, AS ADOPTED  
PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002

I, Steven E. Pickett, certify that:

- a. I have reviewed this Quarterly Report on Form 10-Q of RigNet, Inc. (the "Registrant");
- b. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- c. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- d. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- e. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's Board of Directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 8, 2017

By: /s/ STEVEN E. PICKETT

Steven E. Pickett

Chief Executive Officer and President

CERTIFICATION OF  
CHIEF FINANCIAL OFFICER  
OF RIGNET, INC.  
PURSUANT TO 15 U.S.C. SECTION 7241, AS ADOPTED  
PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002

I, Charles E. Schneider, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of RigNet, Inc. (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's Board of Directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 8, 2017

By: /s/ CHARLES E. SCHNEIDER

Charles E. Schneider  
Chief Financial Officer

CERTIFICATION OF  
CHIEF EXECUTIVE OFFICER  
OF RIGNET, INC.  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED  
PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report on Form 10-Q for the period ended March 31, 2017 filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Steven E. Pickett, Chief Executive Officer of RigNet, Inc. (the "Company"), hereby certify, to my knowledge, that:

1. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2017

/s/ STEVEN E. PICKETT  
Steven E. Pickett  
Chief Executive Officer and President

CERTIFICATION OF  
CHIEF FINANCIAL OFFICER  
OF RIGNET, INC.  
PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED  
PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report on Form 10-Q for the period ended March 31, 2017 filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Charles E. Schneider, Chief Financial Officer of RigNet, Inc. (the "Company"), hereby certify, to my knowledge, that:

1. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2017

/s/ CHARLES E. SCHNEIDER

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Charles E. Schneider  
Chief Financial Officer