

## WHIRLPOOL CORPORATION

### Key Financial Statistics for Q2 2007

	Q2 2007			YTD		
	07	06	% B/(W)	07	06	% B/(W)
<b>SALES AND EARNINGS</b>						
Units	13,460	14,033	(4.1%)	25,999	25,281	2.8%
Net Sales	4,854	4,734	2.5%	9,243	8,270	11.8%
Operating Profit	247	205	20.3%	473	406	16.5%
Interest and Sundry Income (Expense)	2	(12)	NM	(3)	(19)	NM
Interest Expense	(49)	(56)	11.6%	(99)	(85)	(16.5%)
Income Taxes	(29)	(35)	16.6%	(70)	(82)	14.1%
Equity Earnings and Minority Interest	(10)	(2)	NM	(16)	(2)	NM
Earnings from Continuing Operations	161	100	60.8%	285	218	30.5%
<b>Diluted EPS</b>	<b>\$ 2.00</b>	<b>\$ 1.26</b>	<b>58.7%</b>	<b>\$ 3.55</b>	<b>\$ 2.96</b>	<b>19.9%</b>
<b>OPERATING EXPENSES</b>						
Cost of Goods Sold	4,121	4,034	(2.1%)	7,882	7,013	(12.4%)
Gross Margin %	15.1%	14.8%	0.3	14.7%	15.2%	(0.5)
Selling and Administrative	463	465	0.3%	838	809	(3.6%)
% of sales	9.5%	9.8%	0.3	9.1%	9.8%	0.7
<b>BUSINESS SEGMENT INFORMATION</b>						
<b>North America</b>						
Net Sales	3,018	3,203	(5.8%)	5,743	5,349	7.4%
Operating Profit	179	171	4.6%	339	367	(7.7%)
% of sales	5.9%	5.3%	0.6	5.9%	6.9%	(1.0)
<b>Europe</b>						
Net Sales	900	817	10.1%	1,729	1,539	12.4%
Operating Profit	51	42	20.4%	89	75	18.7%
% of sales	5.6%	5.1%	0.5	5.2%	4.9%	0.3
<b>Latin America</b>						
Net Sales	822	640	28.5%	1,576	1,225	28.7%
Operating Profit	95	59	61.3%	179	91	96.2%
% of sales	11.6%	9.2%	2.4	11.4%	7.5%	3.9
<b>Asia</b>						
Net Sales	163	133	22.6%	279	229	21.5%
Operating Profit	2	(2)	NM	3	(6)	NM
% of sales	1.0%	(1.2%)	2.2	1.0%	(2.5%)	3.5
<b>Other and Eliminations</b>						
Net Sales	(49)	(59)		(84)	(72)	
Operating Profit	(80)	(65)		(137)	(121)	
<b>Total</b>						
Units	13,460	14,033	(4.1%)	25,999	25,281	2.8%
Net Sales	4,854	4,734	2.5%	9,243	8,270	11.8%
Operating Profit	247	205	20.3%	473	406	16.5%
	5.1%	4.3%	0.8	5.1%	4.9%	0.2
<b>MISCELLANEOUS</b>						
Average Shares - Diluted	80.476	79.423	(1.3%)	80.166	73.734	(8.7%)
Average Shares - Basic	78.839	78.015	(1.1%)	78.761	72.359	(8.8%)
Effective Tax Rate	14.5%	25.5%	11.0	18.9%	27.0%	8.1
<b>WORKING CAPITAL</b>						
Inventories	2,810	2,544	(10.5%)	2,810	2,544	(10.5%)
Receivables	2,683	2,571	(4.4%)	2,683	2,571	(4.4%)
Payables	3,191	2,887	10.5%	3,191	2,887	10.5%
Net W/C	2,302	2,228	(3.3%)	2,302	2,228	(3.3%)
Working Capital % of Sales (YTD)	12.4%	12.0%	(0.4)	12.4%	12.0%	(0.4)
<b>DEBT RATIO</b>						
Notes Payable	788	332	(137.3%)	788	332	(137.3%)
L/T Debt	1,677	1,802	6.9%	1,677	1,802	6.9%
Current Maturities of LTD	137	864	NM	137	864	NM
Total Debt	2,602	2,998	13.2%	2,602	2,998	13.2%
Minority Interest	57	44	(29.5%)	57	44	(29.5%)
Equity	3,567	2,995	19.1%	3,567	2,995	19.1%
<b>Total Debt to Capital</b>	<b>41.8%</b>	<b>49.7%</b>	<b>7.9</b>	<b>41.8%</b>	<b>49.7%</b>	<b>7.9</b>