

WHIRLPOOL CORPORATION

Key Financial Statistics for Q4 2009

	Q4 2009			YTD		
	09	08	% B/(W)	09	08	% B/(W)
SALES AND EARNINGS						
Units	14,423	13,174	9.5%	49,740	52,054	(4.4%)
Net Sales	4,864	4,315	12.7%	17,099	18,907	(9.6%)
Operating Profit	199	10	NM	688	549	25.3%
Interest and Sundry Income (Expense)	(65)	(66)	1.1%	(175)	(100)	(75.4%)
Interest Expense	(41)	(53)	23.2%	(219)	(203)	(7.6%)
Income Taxes	(10)	(160)	NM	(61)	(201)	(69.8%)
Equity Earnings and Noncontrolling Interests	(8)	(7)	(28.4%)	(27)	(29)	4.9%
Net Earnings Available to WHR Stockholders	95	44	111.5%	328	418	(21.7%)
Diluted EPS from Continuing Operations	\$ 1.24	\$ 0.60	106.7%	\$ 4.34	\$ 5.50	(21.1%)
OPERATING EXPENSES						
Cost of Goods Sold	4,176	3,842	(8.7%)	14,713	16,383	10.2%
Gross Margin %	14.1%	11.0%	3.1 pts	14.0%	13.3%	0.7 pts
Selling and Administrative % of sales	427	379	(12.9%)	1,544	1,798	14.1%
	8.8%	8.8%	- pts	9.0%	9.5%	0.5 pts
BUSINESS SEGMENT INFORMATION						
North America						
Net Sales	2,591	2,499	3.7%	9,592	10,781	(11.0%)
Operating Profit	136	(20)	NM	560	199	181.8%
% of sales	5.2%	(0.8%)	6.0 pts	5.8%	1.8%	4.0 pts
Europe						
Net Sales	956	938	1.9%	3,338	4,016	(16.9%)
Operating Profit	19	2	929.1%	21	149	(86.0%)
% of sales	2.0%	0.2%	1.8 pts	0.6%	3.7%	(3.1) pts
Latin America						
Net Sales	1,180	777	51.8%	3,705	3,704	0.0%
Operating Profit	138	110	25.9%	363	478	(24.0%)
% of sales	11.7%	14.1%	(2.4) pts	9.8%	12.9%	(3.1) pts
Asia						
Net Sales	188	140	34.4%	654	593	10.3%
Operating Profit	6	3	127.3%	30	10	212.8%
% of sales	3.4%	2.0%	1.4 pts	4.6%	1.6%	3.0 pts
Other and Eliminations						
Net Sales	(51)	(39)		(190)	(187)	
Operating Profit	(100)	(85)		(286)	(287)	
Total						
Units	14,423	13,174	9.5%	49,740	52,054	(4.4%)
Net Sales	4,864	4,315	12.7%	17,099	18,907	(9.6%)
Operating Profit	199	10	NM	688	549	25.3%
% of sales	4.1%	0.2%	3.9 pts	4.0%	2.9%	1.1 pts
MISCELLANEOUS						
Average Shares - Diluted	76.4	74.7	(2.2%)	75.6	76.0	0.6%
Average Shares - Basic	75.1	74.1	(1.3%)	74.6	75.1	0.6%
Effective Tax Rate	-10.7%	146.8%	157.5 pts	-20.6%	-81.5%	(60.9) pts
WORKING CAPITAL						
Receivables	2,500	2,103	(18.9%)	2,500	2,103	(18.9%)
Inventories	2,197	2,591	15.2%	2,197	2,591	15.2%
Payables	3,308	2,805	17.9%	3,308	2,805	17.9%
Net W/C	1,389	1,889	26.5%	1,389	1,889	26.5%
Working Capital % of Sales (YTD)	8.1%	10.0%	1.9 pts	8.1%	10.0%	1.9 pts
DEBT RATIO						
Notes Payable	23	393	94.1%	23	393	94.1%
L/T Debt	2,502	2,002	(25.0%)	2,502	2,002	(25.0%)
Current Maturities of LTD	378	202	(87.1%)	378	202	(87.1%)
Total Debt	2,903	2,597	(11.8%)	2,903	2,597	(11.8%)
Noncontrolling Interests	96	67	(43.3%)	96	67	(43.3%)
Equity	3,664	3,006	21.9%	3,664	3,006	21.9%
Total Debt to Capital	43.6%	45.8%	2.2 pts	43.6%	45.8%	2.2 pts