

STATEMENT OF OPERATIONS INFORMATION															
	Fiscal Years			FY 2010				FY 2011				FY 2012			
	2010	2011	2012	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12	Q4'12
Net Revenues															
Products	\$ 163,856	\$ 203,074	\$ 153,763	\$ 30,935	\$ 44,769	\$ 47,718	\$ 40,434	\$ 56,193	\$ 57,393	\$ 51,476	\$ 38,011	\$ 48,907	\$ 45,797	\$ 36,232	\$ 22,827
Service	24,209	26,987	29,118	6,230	6,066	6,217	5,696	5,950	6,979	6,793	7,266	6,585	7,384	7,706	7,443
Total revenues	188,065	230,061	182,881	37,165	50,835	53,935	46,130	62,143	64,372	58,269	45,277	55,492	53,181	43,938	30,270
Costs of revenues															
Cost of products	68,089	89,805	77,571	12,541	18,545	20,094	16,908	23,077	23,799	23,058	19,871	25,383	22,906	16,455	12,827
Cost of service	17,723	17,077	18,833	4,077	4,284	4,444	4,919	3,910	4,469	4,412	4,286	4,406	4,879	4,702	4,846
Subtotal cost of revenues	85,812	106,883	96,404	16,618	22,829	24,538	21,827	26,988	28,268	27,470	24,157	29,789	27,785	21,157	17,673
Non-GAAP gross profit	102,253	123,178	86,477	20,547	28,006	29,397	24,303	35,155	36,104	30,799	21,120	25,703	25,396	22,781	12,597
Inventory write-down															
Amortization of intangible assets included in cost of product revenues	861	1,077	2,549	215	215	215	215	232	232	203	410	637	637	629	646
Total cost of revenues	86,673	107,960	99,953	16,833	23,044	24,753	22,042	27,220	28,500	27,673	24,567	30,426	28,422	21,786	18,319
Gross profit	101,392	122,101	83,928	20,332	27,791	29,182	24,088	34,923	35,872	30,596	20,710	25,066	24,759	22,152	11,951
Operating expenses															
Research and development	18,973	23,172	29,585	4,570	4,931	4,600	4,872	5,488	5,779	6,045	5,860	7,476	7,644	7,176	7,289
Selling	21,320	26,822	26,457	4,717	5,372	5,734	5,497	6,699	6,997	6,862	6,264	7,211	7,041	6,308	5,897
General and administrative	18,617	21,257	21,632	4,581	4,357	4,801	4,876	5,499	5,442	5,135	5,181	6,081	5,583	4,861	5,107
Non-GAAP operating expenses	58,910	71,251	77,674	13,868	14,660	15,136	15,246	17,686	18,218	18,042	17,305	20,768	20,268	18,345	18,293
Non-GAAP income (loss) from operations	43,343	51,927	8,803	6,679	13,346	14,261	9,057	17,469	17,886	12,757	3,815	4,935	5,128	4,436	(5,696)
Amortization of intangible assets included in operating expenses	695	625	776	174	195	153	174	174	169	126	156	192	195	193	196
Acquisition-related charges	-	1,959	-	-	-	-	-	-	-	682	1,277	-	-	-	-
Legal settlement	-	2,500	-	-	-	-	-	-	-	-	2,500	-	-	-	-
Restructuring	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Asset impairment	463	-	-	344	44	75	-	-	-	-	-	-	-	-	-
Total operating expenses	60,068	76,335	78,450	14,386	14,899	15,364	15,420	17,860	18,387	18,850	21,238	20,960	20,463	18,538	18,489
Income (loss) from operations	41,324	45,766	5,478	5,946	12,892	13,818	8,668	17,063	17,485	11,746	(528)	4,106	4,296	3,614	(6,538)
Other income (expense)	(635)	(1,182)	(859)	104	(135)	(377)	(227)	(810)	(746)	567	(194)	(392)	(280)	(355)	168
Income (loss) before income taxes	40,689	44,584	4,619	6,050	12,757	13,441	8,441	16,253	16,739	12,313	(722)	3,714	4,016	3,259	(6,370)
Provision (benefit) for income taxes	(15,259)	15,899	154	125	1,190	1,114	(17,687)	5,743	5,652	4,694	(190)	2,011	(490)	1,356	(2,723)
Net income (loss)	\$ 55,948	\$ 28,685	\$ 4,465	\$ 5,925	\$ 11,567	\$ 12,327	\$ 26,128	\$ 10,510	\$ 11,087	\$ 7,619	\$ (532)	\$ 1,703	\$ 4,506	\$ 1,903	\$ (3,647)
Non-GAAP income (loss) before income taxes	42,708	50,745	7,944	6,783	13,211	13,884	8,830	16,659	17,140	13,324	3,621	4,543	4,848	4,081	(5,528)
Adj. to tax provision: discrete tax items and tax effect of non-GAAP adjustments	(18,925)	(2,151)	(2,514)	264	163	159	18,338	(146)	(144)	(364)	(1,496)	352	(2,259)	(300)	(307)
Non-GAAP net income (loss)	\$ 39,043	\$ 32,695	\$ 5,276	\$ 6,394	\$ 11,858	\$ 12,611	\$ 8,179	\$ 10,770	\$ 11,344	\$ 8,266	\$ 2,315	\$ 2,884	\$ 3,079	\$ 2,425	\$ (3,112)
Earnings per share															
Basic	\$ 2.56	\$ 1.26	\$ 0.19	\$ 0.28	\$ 0.53	\$ 0.56	\$ 1.18	\$ 0.47	\$ 0.49	\$ 0.33	\$ (0.02)	\$ 0.07	\$ 0.19	\$ 0.08	\$ (0.16)
Diluted	\$ 2.43	\$ 1.22	\$ 0.19	\$ 0.26	\$ 0.51	\$ 0.53	\$ 1.12	\$ 0.45	\$ 0.47	\$ 0.32	\$ (0.02)	\$ 0.07	\$ 0.19	\$ 0.08	\$ (0.16)
Non-GAAP EPS	\$ 1.70	\$ 1.39	\$ 0.22	\$ 0.28	\$ 0.52	\$ 0.54	\$ 0.35	\$ 0.46	\$ 0.48	\$ 0.35	\$ 0.10	\$ 0.12	\$ 0.13	\$ 0.10	\$ (0.13)
Shares used in EPS calculation															
Basic	21,855	22,743	23,358	21,537	21,672	21,978	22,235	22,568	22,709	22,875	23,074	23,349	23,395	23,310	23,408
Diluted	22,998	23,480	23,845	22,655	22,847	23,168	23,323	23,397	23,442	23,526	23,074	23,981	23,877	23,760	23,408
Income Statement Metrics As a % of Revenue															
Product revenue	87.1%	88.3%	84.1%	83.2%	88.1%	88.5%	87.7%	90.4%	89.2%	88.3%	84.0%	88.1%	86.1%	82.5%	75.4%
Service revenue	12.9%	11.7%	15.9%	16.8%	11.9%	11.5%	12.3%	9.6%	10.8%	11.7%	16.0%	11.9%	13.9%	17.5%	24.6%
Product Gross Margin (non-GAAP)	58.4%	55.8%	49.6%	59.5%	58.6%	57.9%	58.2%	58.9%	58.5%	55.2%	47.7%	48.1%	50.0%	54.6%	43.8%
Service Gross Margin	26.8%	36.7%	35.3%	34.6%	29.4%	28.5%	13.6%	34.3%	36.0%	35.0%	41.0%	33.1%	33.9%	39.0%	34.9%
Amortization of intangibles included in cost of revenues	0.5%	0.5%	1.4%	0.6%	0.4%	0.4%	0.5%	0.4%	0.4%	0.3%	0.9%	1.1%	1.2%	1.4%	2.1%
Non-GAAP Gross Margin	54.4%	53.5%	47.3%	55.3%	55.1%	54.5%	52.7%	56.6%	56.1%	52.9%	46.6%	46.3%	47.8%	51.8%	41.6%
GAAP Gross Margin	53.9%	53.1%	45.9%	54.7%	54.7%	54.1%	52.2%	56.2%	55.7%	52.5%	45.7%	45.2%	46.6%	50.4%	39.5%
Non-GAAP Operating Expenses	31.3%	31.0%	42.5%	37.3%	28.8%	28.1%	33.0%	28.5%	28.3%	31.0%	38.2%	37.4%	38.1%	41.8%	60.4%
GAAP Operating Expenses	31.9%	33.2%	42.9%	38.7%	29.3%	28.5%	33.4%	28.7%	28.6%	32.3%	46.9%	37.8%	38.5%	42.2%	61.1%
Non-GAAP Operating Income	23.0%	22.6%	4.8%	18.0%	26.3%	26.4%	19.6%	28.1%	27.8%	21.9%	8.4%	8.9%	9.6%	10.1%	-18.8%
GAAP Operating Income	22.0%	19.9%	3.0%	16.0%	25.4%	25.6%	18.8%	27.5%	27.2%	20.2%	-1.2%	7.4%	8.1%	8.2%	-21.6%
Non-GAAP income (loss) before income taxes	22.7%	22.1%	4.3%	18.3%	26.0%	25.7%	19.1%	26.8%	26.6%	22.9%	8.0%	8.2%	9.1%	9.3%	-18.3%
GAAP income (loss) before income taxes	21.6%	19.4%	2.5%	16.3%	25.1%	24.9%	18.3%	26.2%	26.0%	21.1%	-1.6%	6.7%	7.6%	7.4%	-21.0%
Non-GAAP Net Income	20.8%	14.2%	2.9%	17.2%	23.3%	23.4%	17.7%	17.3%	17.6%	14.2%	5.1%	5.2%	5.8%	5.5%	-10.3%
GAAP Net Income	29.7%	12.5%	2.4%	15.9%	22.8%	22.9%	56.6%	16.9%	17.2%	13.1%	-1.2%	3.1%	8.5%	4.3%	-12.0%

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Cash Flow Metrics															
Cash flow from Operations	\$ 27,627	\$ 54,028	\$ 23,235	\$ 4,749	\$ 8,636	\$ 11,302	\$ 2,940	\$ 10,499	\$ 15,166	\$ 9,745	\$ 18,618	\$ (2,936)	\$ 5,105	\$ 10,606	\$ 11,233
Capital Expenditures	\$ (3,096)	\$ (2,755)	\$ (4,990)	\$ (451)	\$ (240)	\$ (1,262)	\$ (1,143)	\$ (755)	\$ (991)	\$ (336)	\$ (673)	\$ (867)	\$ (1,768)	\$ (1,070)	\$ (1,285)
Free Cash Flow	\$ 24,531	\$ 51,273	\$ 19,018	\$ 4,298	\$ 8,396	\$ 10,040	\$ 1,797	\$ 9,744	\$ 14,175	\$ 9,409	\$ 17,945	\$ (3,803)	\$ 3,337	\$ 9,536	\$ 9,948
Stock-Based Compensation Expense	\$ 2,950	\$ 4,473	\$ 5,890	\$ 929	\$ 1,202	\$ 610	\$ 210	\$ 822	\$ 955	\$ 969	\$ 1,727	\$ 1,461	\$ 1,593	\$ 1,482	\$ 1,355
Depreciation and Amortization	\$ 4,300	\$ 4,742	\$ 6,483	\$ 1,224	\$ 1,163	\$ 991	\$ 1,017	\$ 1,023	\$ 1,081	\$ 1,482	\$ 1,156	\$ 1,258	\$ 1,588	\$ 1,811	\$ 1,826
Balance Sheet Metrics															
Cash, cash equivalents and marketable securities	\$ 66,460	\$ 97,699	\$ 109,908	\$ 45,844	\$ 54,473	\$ 63,351	\$ 66,460	\$ 80,171	\$ 91,685	\$ 100,149	\$ 97,699	\$ 95,478	\$ 95,747	\$ 104,799	\$ 109,908
A/R	\$ 44,523	\$ 29,289	\$ 21,388	\$ 25,988	\$ 34,959	\$ 41,692	\$ 44,523	\$ 47,958	\$ 43,546	\$ 45,183	\$ 29,289	\$ 38,783	\$ 40,308	\$ 30,099	\$ 21,388
Inventories	\$ 44,634	\$ 53,897	\$ 41,933	\$ 35,670	\$ 34,804	\$ 38,537	\$ 43,168	\$ 46,355	\$ 48,143	\$ 53,296	\$ 53,897	\$ 50,862	\$ 47,229	\$ 44,728	\$ 41,933
A/P	\$ 11,486	\$ 7,975	\$ 6,398	\$ 7,669	\$ 8,227	\$ 11,865	\$ 11,486	\$ 10,534	\$ 14,542	\$ 11,924	\$ 7,975	\$ 10,364	\$ 8,988	\$ 5,329	\$ 6,398
Working capital	\$ 135,770	\$ 160,629	\$ 158,587	\$ 86,768	\$ 102,875	\$ 115,063	\$ 135,770	\$ 153,841	\$ 164,532	\$ 176,679	\$ 160,629	\$ 163,942	\$ 161,908	\$ 165,122	\$ 158,587
Long-term debt, including current portion	\$ 10,039	\$ 7,452	\$ 5,302	\$ 12,968	\$ 12,882	\$ 10,173	\$ 10,039	\$ 9,897	\$ 9,754	\$ 7,633	\$ 7,452	\$ 7,326	\$ 7,139	\$ 5,524	\$ 5,302
Tangible book value	\$ 164,877	\$ 183,608	\$ 193,439	\$ 106,314	\$ 120,770	\$ 136,380	\$ 164,877	\$ 180,771	\$ 191,186	\$ 201,478	\$ 183,608	\$ 189,675	\$ 193,751	\$ 199,558	\$ 193,439
Cash per share	\$ 2.98	\$ 4.21	\$ 4.73	\$ 2.12	\$ 2.49	\$ 2.86	\$ 2.98	\$ 3.53	\$ 4.04	\$ 4.36	\$ 4.21	\$ 4.07	\$ 4.13	\$ 4.48	\$ 4.73
TBV per share	\$ 7.39	\$ 7.92	\$ 8.32	\$ 4.93	\$ 5.53	\$ 6.15	\$ 7.39	\$ 7.97	\$ 8.42	\$ 8.78	\$ 7.92	\$ 8.09	\$ 8.36	\$ 8.54	\$ 8.32
Days sales outstanding (DSO)	86	46	43	63	62	70	87	69	61	70	58	63	68	62	64
Inventory turns	1.9	2.0	2.3	1.9	2.6	2.6	2.0	2.3	2.3	2.1	1.8	2.3	2.4	1.9	1.7
Shares outstanding at end of period (per share calcs)	22,315	23,183	23,250	21,576	21,848	22,170	22,315	22,689	22,701	22,951	23,183	23,437	23,189	23,380	23,250
Headcount (ending)	456	552	536	405	424	442	456	473	484	518	552	565	569	545	536

Supplemental Revenue Information															
Revenue segmentation by product/service															
Automated	61%	62%	70%	70%	64%	65%	48%	65%	63%	60%	63%	75%	77%	69%	50%
Integrated	11%	12%	7%	1%	9%	12%	19%	11%	11%	13%	11%	8%	5%	6%	10%
Materials Characterization	15%	14%	7%	12%	15%	11%	21%	14%	15%	15%	10%	5%	4%	7%	15%
Service	13%	12%	16%	17%	12%	12%	12%	10%	11%	12%	16%	12%	14%	18%	25%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Revenue segmentation by geography															
North America	35%	22%	24%	35%	42%	42%	17%	23%	13%	23%	31%	21%	26%	16%	41%
South Korea	29%	38%	44%	46%	43%	22%	25%	40%	35%	39%	37%	50%	56%	42%	13%
Japan	11%	15%	*	*	*	13%	*	13%	13%	19%	17%	*	*	13%	13%
Taiwan	*	*	*	*	*	10%	*	*	*	*	*	*	*	14%	15%
China	*	*	*	*	10%	12%	*	*	12%	*	*	*	*	*	*
EMEA	*	*	*	*	*	*	*	14%	14%	*	*	13%	*	*	*
Singapore	*	*	*	*	*	*	12%	*	*	*	*	*	*	*	*
Remainder of world	26%	26%	32%	19%	5%	1%	15%	9%	13%	19%	15%	17%	18%	14%	17%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Product Revenues by end market															
DRAM	28%	19%	11%	37%	29%	22%	27%	31%	17%	14%	14%	3%	22%	14%	3%
Flash	22%	31%	29%	15%	18%	22%	30%	19%	42%	33%	25%	36%	26%	34%	9%
Total Memory	50%	50%	40%	52%	47%	44%	57%	50%	59%	47%	39%	39%	48%	48%	12%
Total Logic/IDM/HDD	29%	26%	30%	34%	34%	34%	13%	34%	21%	26%	25%	37%	20%	28%	40%
Total Foundry	7%	9%	23%	0%	4%	10%	11%	1%	5%	11%	25%	18%	27%	17%	31%
Other Devices and Substrates	14%	15%	7%	14%	15%	12%	19%	15%	15%	16%	11%	6%	5%	7%	17%
Total product revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
10% Customers															
Samsung	23%	30%	28%	38%	16%	19%	22%	28%	26%	32%	37%	41%	34%	17%	*
Intel	16%	17%	22%	23%	16%	*	29%	29%	13%	14%	10%	30%	14%	15%	33%
SK Hynix	13%	11%	16%	20%	13%	*	12%	12%	18%	*	*	*	25%	24%	*
TSMC	*	*	*	*	*	*	*	*	*	*	*	*	*	13%	11%

* Comprised less than 10% of revenues or otherwise not broken out separately

NOTE: Beginning in Q1 2016, sales of upgrades are now included in Product Revenues, instead of Service Revenues. All prior periods presented herein have been revised to include upgrade sales in Product Revenue, and the cost of upgrade sales in Cost of Product Revenue.