

STATEMENT OF OPERATIONS INFORMATION

	Fiscal Years			FY 2012				FY 2013				FY 2014			
	2012	2013	2014	Q1'12	Q2'12	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14
Net Revenues															
Products	\$ 143,827	\$ 107,402	\$ 133,589	\$ 47,858	\$ 41,556	\$ 32,314	\$ 22,099	\$ 13,079	\$ 26,533	\$ 30,164	\$ 37,626	\$ 43,280	\$ 39,224	\$ 19,487	\$ 31,598
Service	39,054	36,905	32,854	7,634	11,625	11,624	8,171	11,473	8,019	8,880	8,533	8,296	8,805	7,646	8,107
Total revenues	182,881	144,307	166,443	55,492	53,181	43,938	30,270	24,552	34,552	39,044	46,159	51,576	48,029	27,133	39,705
Costs of revenues															
Cost of products	75,878	57,070	68,812	24,819	22,627	15,778	12,654	7,960	14,832	15,677	18,601	21,639	19,789	10,737	16,647
Cost of service	20,526	19,489	19,086	4,970	5,158	5,379	5,019	5,448	4,593	4,469	4,979	5,114	4,655	4,292	5,025
Subtotal cost of revenues	96,404	76,559	87,898	29,789	27,785	21,157	17,673	13,408	19,425	20,146	23,580	26,753	24,444	15,029	21,672
Non-GAAP gross profit	86,477	67,748	78,545	25,703	25,396	22,781	12,597	11,144	15,127	18,898	22,579	24,823	23,585	12,104	18,033
Inventory write-down	-	2,439	-	-	-	-	-	-	-	2,439	-	-	-	-	-
Amortization of intangible assets included in cost of product revenues	2,549	2,633	2,723	637	637	629	646	658	647	658	670	674	677	688	684
Total cost of revenues	98,953	81,631	90,621	30,426	28,422	21,786	18,319	14,066	20,072	23,243	24,250	27,427	25,121	15,717	22,356
Gross profit	83,928	62,676	75,822	25,066	24,759	22,152	11,951	10,486	14,480	15,801	21,909	24,149	22,908	11,416	17,349
Operating expenses															
Research and development	29,585	32,713	33,776	7,476	7,644	7,176	7,289	7,447	8,321	8,926	8,019	8,314	9,373	8,037	8,052
Selling	26,457	27,129	27,033	7,211	7,041	6,308	5,897	6,932	6,613	6,758	6,826	7,373	6,681	6,389	6,590
General and administrative	21,632	22,102	23,980	6,081	5,583	4,861	5,107	5,512	5,507	5,424	5,659	6,338	6,001	5,781	5,860
Non-GAAP operating expenses	77,674	81,944	84,789	20,768	20,268	18,345	18,293	19,891	20,441	21,108	20,504	22,025	22,055	20,207	20,502
Non-GAAP income (loss) from operations	8,803	(14,196)	(6,244)	4,935	5,128	4,436	(5,696)	(8,747)	(5,314)	(2,210)	2,075	2,798	1,530	(8,103)	(2,469)
Amortization of intangible assets included in operating expenses	776	701	420	192	195	193	196	198	195	195	113	108	107	103	102
Restructuring	-	1,740	2,266	-	-	-	-	-	-	1,740	-	-	-	1,715	551
Total operating expenses	78,450	84,385	87,475	20,960	20,463	18,538	18,489	20,089	20,636	23,043	20,617	22,133	22,162	22,025	21,155
Income (loss) from operations	5,478	(21,709)	(11,653)	4,106	4,296	3,614	(6,538)	(9,603)	(6,156)	(7,242)	1,292	2,016	746	(10,609)	(3,806)
Other income (expense)	(859)	(1,856)	32	(392)	(280)	(355)	168	(161)	(822)	(445)	(428)	166	(170)	(134)	170
Non-GAAP income (loss) before income taxes	7,944	(16,052)	(6,211)	4,543	4,848	4,081	(5,528)	(8,908)	(6,136)	(2,655)	1,647	2,964	1,360	(8,236)	(2,299)
Income (loss) before income taxes	4,619	(23,565)	(11,621)	3,714	4,016	3,259	(6,370)	(9,764)	(6,978)	(7,687)	864	2,182	576	(10,743)	(3,636)
Provision (benefit) for income taxes	154	(9,419)	19,497	2,011	(490)	1,356	(2,723)	(4,182)	(2,412)	(3,133)	308	587	(12)	17,919	1,003
Net income (loss)	\$ 4,465	\$ (14,146)	\$ (31,118)	\$ 1,703	\$ 4,506	\$ 1,903	\$ (3,647)	\$ (5,582)	\$ (4,566)	\$ (4,554)	\$ 556	\$ 1,595	\$ 588	\$ (28,662)	\$ (4,639)
Valuation allowance on deferred tax assets	-	-	21,141	-	-	-	-	-	-	-	-	-	-	21,141	-
Adj. to tax provision: discrete tax items and tax effect of non-GAAP adjustments	(2,514)	(2,706)	(1,743)	352	(2,259)	(300)	(307)	(306)	(299)	(1,785)	(317)	(282)	(281)	(877)	(303)
Non-GAAP net income (loss)	\$ 5,276	\$ (9,339)	\$ (5,705)	\$ 2,884	\$ 3,079	\$ 2,425	\$ (3,112)	\$ (5,032)	\$ (4,023)	\$ (1,307)	\$ 1,022	\$ 2,095	\$ 1,091	\$ (5,892)	\$ (2,999)
Earnings per share															
Basic	\$ 0.19	\$ (0.61)	\$ (1.30)	\$ 0.07	\$ 0.19	\$ 0.08	\$ (0.16)	\$ (0.24)	\$ (0.20)	\$ (0.20)	\$ 0.02	\$ 0.07	\$ 0.02	\$ (1.19)	\$ (0.19)
Diluted	\$ 0.19	\$ (0.61)	\$ (1.30)	\$ 0.07	\$ 0.19	\$ 0.08	\$ (0.16)	\$ (0.24)	\$ (0.20)	\$ (0.20)	\$ 0.02	\$ 0.07	\$ 0.02	\$ (1.19)	\$ (0.19)
Non-GAAP EPS	\$ 0.22	\$ (0.40)	\$ (0.24)	\$ 0.12	\$ 0.13	\$ 0.10	\$ (0.13)	\$ (0.22)	\$ (0.17)	\$ (0.06)	\$ 0.04	\$ 0.09	\$ 0.05	\$ (0.24)	\$ (0.12)
Shares used in EPS calculation															
Basic	23,358	23,290	23,958	23,349	23,395	23,310	23,408	23,341	23,138	23,261	23,420	23,711	23,939	24,132	24,048
Diluted	23,845	23,290	23,958	23,981	23,877	23,760	23,408	23,341	23,138	23,261	23,913	24,159	24,220	24,132	24,048
Income Statement Metrics As a % of Revenue															
Product revenue	78.6%	74.4%	80.3%	86.2%	78.1%	73.5%	73.0%	53.3%	76.8%	77.3%	81.5%	83.9%	81.7%	71.8%	79.6%
Service revenue	21.4%	25.6%	19.7%	13.8%	21.9%	26.5%	27.0%	46.7%	23.2%	22.7%	18.5%	16.1%	18.3%	28.2%	20.4%
Product Gross Margin (non-GAAP)	47.2%	46.9%	48.5%	48.1%	45.6%	51.2%	42.7%	39.1%	44.1%	48.0%	50.6%	50.0%	49.5%	44.9%	47.3%
Service Gross Margin	47.4%	47.2%	41.9%	34.9%	55.6%	53.7%	38.6%	52.5%	42.7%	49.7%	41.7%	38.4%	47.1%	43.9%	38.0%
Amortization of intangibles included in cost of revenues	1.4%	1.8%	1.6%	1.1%	1.2%	1.4%	2.1%	2.7%	1.9%	1.7%	1.5%	1.3%	1.4%	2.5%	1.7%
Non-GAAP Gross Margin	47.3%	46.9%	47.2%	46.3%	47.8%	51.8%	41.6%	45.4%	43.8%	48.4%	48.9%	48.1%	49.1%	44.6%	45.4%
GAAP Gross Margin	45.9%	43.4%	45.6%	45.2%	46.6%	50.4%	39.5%	42.7%	41.9%	40.5%	47.5%	46.8%	47.7%	42.1%	43.7%
Non-GAAP Operating Expenses	42.5%	56.8%	50.9%	37.4%	38.1%	41.8%	40.4%	81.0%	59.2%	54.1%	44.4%	42.7%	45.9%	74.5%	51.6%
GAAP Operating Expenses	42.9%	58.5%	52.6%	37.8%	38.5%	42.2%	61.1%	81.8%	59.7%	59.0%	44.7%	42.9%	46.1%	81.2%	53.3%
Non-GAAP Operating Income	4.8%	-9.8%	-3.8%	8.9%	9.6%	10.1%	-18.8%	-35.6%	-15.4%	-5.7%	4.5%	5.4%	3.2%	-29.9%	-6.2%
GAAP Operating Income	3.0%	-15.0%	-7.0%	7.4%	8.1%	8.2%	-17.6%	-39.1%	-18.5%	-17.8%	2.8%	3.9%	1.8%	-39.1%	-9.6%
Non-GAAP income (loss) before income taxes	4.3%	-11.1%	-3.7%	8.2%	9.1%	9.3%	-18.3%	-36.3%	-17.8%	-6.8%	3.6%	5.7%	2.8%	-30.4%	-5.8%
GAAP income (loss) before income taxes	2.5%	-16.3%	-7.0%	6.7%	7.6%	7.4%	-21.0%	-39.8%	-20.2%	-19.7%	1.9%	4.2%	1.2%	-39.6%	-9.2%
Non-GAAP Net Income	2.9%	-6.5%	-3.4%	5.2%	5.8%	5.5%	-10.3%	-20.5%	-11.6%	-3.3%	2.2%	4.1%	2.3%	-21.7%	-7.6%
GAAP Net Income	2.4%	-9.8%	-18.7%	3.1%	8.5%	4.3%	-12.0%	-22.7%	-13.2%	-11.7%	1.2%	3.1%	1.2%	-105.6%	-11.7%

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Cash Flow Metrics															
Cash Flow from Operations	\$ 23,235	\$ (2,431)	\$ (635)	\$ (2,936)	\$ 5,105	\$ 10,606	\$ 11,233	\$ (8,521)	\$ (8,437)	\$ 13,045	\$ 1,482	\$ (4,692)	\$ (2,176)	\$ (2,679)	\$ 8,912
Capital Expenditures	\$ (4,990)	\$ (5,689)	\$ (5,792)	\$ (867)	\$ (1,768)	\$ (1,070)	\$ (1,285)	\$ (997)	\$ (973)	\$ (1,546)	\$ (2,173)	\$ (2,193)	\$ (230)	\$ (377)	\$ (2,992)
Free Cash Flow	\$ 19,018	\$ (8,120)	\$ (6,427)	\$ (3,803)	\$ 3,337	\$ 9,536	\$ 9,948	\$ (9,518)	\$ (9,410)	\$ 11,499	\$ (691)	\$ (6,885)	\$ (2,406)	\$ (3,056)	\$ 5,920
Stock-Based Compensation Expense	\$ 5,890	\$ 7,674	\$ 6,752	\$ 1,461	\$ 1,593	\$ 1,482	\$ 1,355	\$ 1,457	\$ 1,751	\$ 2,704	\$ 1,762	\$ 1,634	\$ 1,776	\$ 1,705	\$ 1,637
Depreciation and Amortization	\$ 6,483	\$ 8,787	\$ 9,775	\$ 2,087	\$ 1,588	\$ 1,811	\$ 1,826	\$ 2,108	\$ 2,160	\$ 2,267	\$ 2,252	\$ 2,429	\$ 2,385	\$ 2,482	\$ 2,475
Balance Sheet Metrics															
Cash, cash equivalents and marketable securities	\$ 109,908	\$ 92,862	\$ 83,962	\$ 95,478	\$ 95,747	\$ 104,799	\$ 109,908	\$ 95,284	\$ 86,264	\$ 92,890	\$ 92,862	\$ 88,037	\$ 87,361	\$ 84,373	\$ 83,962
AVR	\$ 21,388	\$ 31,436	\$ 26,121	\$ 38,783	\$ 40,308	\$ 30,099	\$ 21,388	\$ 19,747	\$ 32,191	\$ 22,924	\$ 31,436	\$ 32,417	\$ 33,458	\$ 26,061	\$ 26,121
Inventories	\$ 41,933	\$ 41,421	\$ 37,017	\$ 50,862	\$ 47,229	\$ 44,728	\$ 41,933	\$ 45,069	\$ 41,692	\$ 38,856	\$ 41,421	\$ 40,104	\$ 38,111	\$ 36,263	\$ 37,017
AP	\$ 6,398	\$ 10,661	\$ 10,199	\$ 10,364	\$ 8,988	\$ 5,329	\$ 6,398	\$ 6,362	\$ 8,630	\$ 11,967	\$ 10,661	\$ 7,409	\$ 6,982	\$ 5,948	\$ 10,199
Working capital	\$ 158,587	\$ 141,797	\$ 119,644	\$ 163,942	\$ 161,908	\$ 165,122	\$ 158,587	\$ 149,683	\$ 143,489	\$ 140,706	\$ 141,797	\$ 147,645	\$ 151,515	\$ 130,215	\$ 119,644
Long-term debt, including current portion	\$ 5,302	\$ -	\$ -	\$ 7,326	\$ 7,139	\$ 5,524	\$ 5,302	\$ 5,076	\$ 4,846	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Tangible book value	\$ 193,439	\$ 187,766	\$ 164,749	\$ 189,675	\$ 193,751	\$ 199,558	\$ 193,439	\$ 184,873	\$ 183,773	\$ 183,663	\$ 187,766	\$ 194,266	\$ 198,937	\$ 173,644	\$ 164,749
Cash per share	\$ 4.73	\$ 3.95	\$ 3.49	\$ 4.07	\$ 4.13	\$ 4.48	\$ 4.73	\$ 4.13	\$ 3.72	\$ 3.98	\$ 3.95	\$ 3.69	\$ 3.64	\$ 3.49	\$ 3.49
TBV per share	\$ 8.32	\$ 7.98	\$ 6.85	\$ 8.09	\$ 8.36	\$ 8.54	\$ 8.32	\$ 8.00	\$ 7.93	\$ 7.88	\$ 7.98	\$ 8.14	\$ 8.28	\$ 7.19	\$ 6.85
Days sales outstanding (DSO)	43	80	56	63	68	62	64	72	84	53	61	57	63	86	59
Inventory turns	2.3	1.8	2.4	2.3	2.4	1.9	1.7	1.2	1.9	2.1	2.3	2.7	2.6	1.7	2.3
Shares outstanding at end of period (per share calcs)	23,250	23,537	24,048	23,437	23,189	23,380	23,250	23,096	23,187	23,316	23,537	23,877	24,029	24,157	24,048
Headcount (ending)	536	536	534	565	569	545	536	524	533	540	536	543	540	528	534

Supplemental Revenue Information															
Revenue segmentation by product/service															
Automated	65%	57%	65%	74%	70%	61%	49%	21%	68%	59%	68%	66%	70%	59%	64%
Integrated	7%	8%	9%	8%	5%	6%	10%	9%	5%	11%	7%	13%	6%	6%	10%
Materials Characterization	7%	9%	6%	5%	4%	7%	15%	23%	4%	7%	7%	5%	6%	7%	6%
Service	21%	26%	20%	14%	22%	26%	27%	47%	23%	23%	18%	16%	18%	28%	20%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Revenue segmentation by geography															
North America	24%	33%	23%	21%	26%	16%	41%	38%	47%	40%	12%	13%	28%	20%	32%
South Korea	44%	24%	25%	50%	56%	42%	13%	14%	16%	25%	35%	31%	17%	23%	27%
China	-	-	17%	-	-	-	-	-	16%	-	13%	30%	19%	10%	-
Taiwan	-	-	12%	-	-	14%	15%	-	-	-	-	-	13%	-	20%
EMEA	-	14%	-	13%	-	-	-	-	-	11%	27%	-	16%	12%	-
Japan	-	-	-	-	-	13%	13%	21%	-	-	-	-	-	15%	13%
Remainder of world	32%	30%	23%	17%	18%	14%	17%	26%	21%	24%	14%	26%	7%	20%	8%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Product Revenues by end market															
DRAM	10%	18%	25%	3%	20%	14%	3%	9%	12%	8%	35%	23%	16%	34%	35%
Flash	27%	21%	33%	36%	24%	29%	9%	8%	29%	29%	13%	41%	25%	39%	27%
Total Memory	37%	39%	58%	39%	44%	44%	12%	17%	41%	37%	48%	64%	41%	73%	62%
Total Logic/IDM/HDD	32%	32%	12%	38%	21%	30%	40%	23%	28%	40%	31%	16%	19%	1%	4%
Total Foundry	24%	17%	21%	18%	30%	18%	31%	17%	26%	14%	13%	12%	33%	7%	27%
LED/Si/Discrete	7%	12%	9%	5%	5%	8%	16%	43%	5%	9%	9%	8%	7%	19%	7%
Total product revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
10% Customers															
Samsung	28%	14%	27%	41%	34%	17%	-	-	15%	-	25%	52%	16%	-	24%
Intel	22%	30%	13%	30%	14%	15%	33%	29%	25%	34%	30%	13%	18%	-	-
SK Hynix	16%	18%	12%	-	25%	24%	-	-	23%	23%	19%	-	18%	27%	-
Micron	-	-	10%	-	-	-	-	-	-	-	-	-	-	25%	18%
TSMC	-	-	-	-	-	13%	11%	-	-	-	-	-	11%	-	16%
Global Foundries	-	-	-	-	-	-	-	-	-	-	-	-	15%	-	-
Toshiba	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10%

* Comprised less than 10% of revenues or otherwise not broken out separately