

Supplemental Financial Information

(In thousands, except per share amounts and headcounts)
(Unaudited)

	Last Three Fiscal Years			Quarterly Trend										
	2009	2010	2011	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12
Revenues														
Product sales	\$ 49,153	\$ 154,548	\$ 194,774	\$ 28,548	\$ 43,404	\$ 44,403	\$ 38,193	\$ 53,983	\$ 54,227	\$ 49,839	\$ 36,725	\$ 47,858	\$ 41,556	\$ 32,314
Service	27,554	33,517	35,287	8,617	7,431	9,532	7,937	8,160	10,145	8,430	8,552	7,634	11,625	11,624
Total revenues	76,707	188,065	230,061	37,165	50,835	53,935	46,130	62,143	64,372	58,269	45,277	55,492	53,181	43,938
Costs of revenues														
Cost of product sales	26,594	66,484	88,579	12,476	18,408	19,159	16,440	22,647	23,334	22,881	19,717	24,819	22,627	15,778
Cost of service	13,992	19,328	18,304	4,142	4,421	5,379	5,387	4,341	4,934	4,589	4,440	4,970	5,158	5,379
Subtotal cost of revenues	40,586	85,812	106,883	16,618	22,829	24,538	21,827	26,988	28,268	27,470	24,157	29,789	27,785	21,157
Non-GAAP gross profit	36,121	102,253	123,178	20,547	28,006	29,397	24,303	35,155	36,104	30,799	21,120	25,703	25,396	22,781
Amortization of intangible assets included in cost of product revenues	826	861	1,077	215	215	215	215	232	232	203	410	637	637	629
Gross profit	35,295	101,392	122,101	20,332	27,791	29,182	24,088	34,923	35,872	30,596	20,710	25,066	24,759	22,152
Operating expenses														
Research and development	14,672	18,973	23,172	4,570	4,931	4,601	4,872	5,488	5,779	6,045	5,860	7,476	7,644	7,176
Selling	15,072	21,320	26,822	4,717	5,372	5,734	5,498	6,699	6,997	6,862	6,264	7,211	7,041	6,308
General and administrative	15,168	18,617	21,257	4,581	4,357	4,801	4,876	5,499	5,442	5,135	5,181	6,081	5,583	4,861
Non-GAAP operating expenses	44,912	58,910	71,251	13,868	14,660	15,136	15,246	17,686	18,218	18,042	17,305	20,768	20,268	18,345
Non-GAAP income (loss) from operations	(8,791)	43,343	51,927	6,679	13,346	14,261	9,057	17,469	17,886	12,757	3,815	4,935	5,128	4,436
Amortization of intangible assets included in operating expenses	709	695	625	174	195	153	174	174	169	126	156	192	195	193
Acquisition-related charges	-	-	1,959	-	-	-	-	-	-	682	1,277	-	-	-
Legal settlement	-	-	2,500	-	-	-	-	-	-	-	2,500	-	-	-
Asset impairment	1,899	463	-	344	44	75	-	-	-	-	-	-	-	-
Restructuring charge	1,134	-	-	-	-	-	-	-	-	-	-	-	-	-
Total operating expenses	48,654	60,068	76,335	14,386	14,899	15,364	15,420	17,860	18,387	18,850	21,238	20,960	20,463	18,538
Income (loss) from operations	(13,359)	41,324	45,766	5,946	12,892	13,818	8,668	17,063	17,485	11,746	(528)	4,106	4,296	3,614
Other income (expense)	(3,532)	(635)	(1,182)	104	(135)	(377)	(227)	(810)	(746)	567	(194)	(392)	(280)	(355)
Income (loss) before income taxes	(16,891)	40,689	44,584	6,050	12,757	13,441	8,441	16,253	16,739	12,313	(722)	3,714	4,016	3,259
Provision (benefit) for income taxes	(586)	(15,259)	15,899	125	1,190	1,114	(17,687)	5,743	5,652	4,694	(190)	2,011	(490)	1,356
Net income (loss)	\$ (16,305)	\$ 55,948	\$ 28,685	\$ 5,925	\$ 11,567	\$ 12,327	\$ 26,128	\$ 10,510	\$ 11,087	\$ 7,619	\$ (532)	\$ 1,703	\$ 4,506	\$ 1,903
Non-GAAP income (loss) before income taxes	(12,323)	42,708	50,745	6,783	13,211	13,884	8,830	16,659	17,140	13,324	3,621	4,543	4,848	4,081
Adj. to tax provision: discrete tax items and tax effect of non-GAAP adjustments	(475)	(18,925)	(2,151)	(264)	(163)	(159)	(18,338)	(146)	(144)	(364)	(1,496)	352	(2,259)	(300)
Non-GAAP net income	\$ (12,212)	\$ 39,043	\$ 32,695	\$ 6,394	\$ 11,858	\$ 12,611	\$ 8,179	\$ 10,770	\$ 11,344	\$ 8,266	\$ 2,315	2,884	3,079	2,425
Earnings per share														
Basic	\$ (0.87)	\$ 2.56	\$ 1.26	\$ 0.28	\$ 0.53	\$ 0.56	\$ 1.18	\$ 0.47	\$ 0.49	\$ 0.33	\$ (0.02)	\$ 0.07	\$ 0.19	\$ 0.08
Diluted	\$ (0.87)	\$ 2.43	\$ 1.22	\$ 0.26	\$ 0.51	\$ 0.53	\$ 1.12	\$ 0.45	\$ 0.47	\$ 0.32	\$ (0.02)	\$ 0.07	\$ 0.19	\$ 0.08
Non-GAAP EPS	\$ (0.66)	\$ 1.70	\$ 1.39	\$ 0.28	\$ 0.52	\$ 0.54	\$ 0.35	\$ 0.46	\$ 0.48	\$ 0.35	\$ 0.10	\$ 0.12	\$ 0.13	\$ 0.10
Shares used in EPS calculation														
Basic	18,639	21,855	22,743	21,537	21,672	21,978	22,235	22,568	22,709	22,875	23,074	23,349	23,395	23,310
Diluted	18,639	22,998	23,480	22,655	22,847	23,168	23,323	23,397	23,442	23,526	23,687	23,981	23,877	23,760
Income Statement Metrics As a % of Revenue														
Product Sales	64.1%	82.2%	84.7%	76.8%	85.4%	82.3%	82.8%	86.9%	84.2%	85.5%	81.1%	86.2%	78.1%	73.5%
Service Sales	35.9%	17.8%	15.3%	23.2%	14.6%	17.7%	17.2%	13.1%	15.8%	14.5%	18.9%	13.8%	21.9%	26.5%
Product Gross Margin (non-GAAP)	45.9%	57.0%	54.5%	56.3%	57.6%	56.9%	57.0%	58.0%	57.0%	54.1%	46.3%	48.1%	45.6%	51.2%
Service Gross Margin	49.2%	42.3%	48.1%	51.9%	40.5%	43.6%	32.1%	46.8%	51.4%	45.6%	48.1%	34.9%	55.6%	53.7%
Amortization of intangibles included in cost of revenues	1.1%	0.5%	0.5%	0.6%	0.4%	0.4%	0.5%	0.4%	0.4%	0.3%	0.9%	1.1%	1.2%	1.4%
Non-GAAP Gross Margin	47.1%	54.4%	53.5%	55.3%	55.1%	54.5%	52.7%	56.6%	56.1%	52.9%	46.6%	46.3%	47.8%	51.8%
GAAP Gross Margin	46.0%	53.9%	53.1%	54.7%	54.7%	54.1%	52.2%	56.2%	55.7%	52.5%	45.7%	45.2%	46.6%	50.4%
Non-GAAP Operating Expenses	58.6%	31.3%	31.0%	37.3%	28.8%	28.1%	33.1%	28.5%	28.3%	31.0%	38.2%	37.4%	38.1%	41.8%
GAAP Operating Expenses	63.4%	31.9%	33.2%	38.7%	29.3%	28.5%	33.4%	28.7%	28.6%	32.3%	46.9%	37.8%	38.5%	42.2%
Non-GAAP Operating Income	-11.5%	23.0%	22.6%	18.0%	26.3%	26.4%	19.6%	28.1%	27.8%	21.9%	8.4%	8.9%	9.6%	10.1%
GAAP Operating Income	-17.4%	22.0%	19.9%	16.0%	25.4%	25.6%	18.8%	27.5%	27.2%	20.2%	-1.2%	7.4%	8.1%	8.2%
Non-GAAP income (loss) before income taxes	-16.1%	22.7%	22.1%	18.3%	26.0%	25.7%	19.1%	26.8%	26.6%	22.9%	8.0%	8.2%	9.1%	9.3%
GAAP income (loss) before income taxes	-22.0%	21.6%	19.4%	16.3%	25.1%	24.9%	18.3%	26.2%	26.0%	21.1%	-1.6%	6.7%	7.6%	7.4%
Non-GAAP Net Income	-15.9%	20.8%	14.2%	17.2%	23.3%	23.4%	17.7%	17.3%	17.6%	14.2%	5.1%	5.2%	5.8%	5.5%

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GAAP Net Income	-21.3% 29.7% 12.5%			15.9% 22.8% 22.9% 56.6%				16.9% 17.2% 13.1% -1.2%				3.1% 8.5% 4.3%		
	Last Three Fiscal Years			Quarterly Trend										
	2009	2010	2011	Q1'10	Q2'10	Q3'10	Q4'10	Q1'11	Q2'11	Q3'11	Q4'11	Q1'12	Q2'12	Q3'12
Cash Flow Metrics														
Cash flow from Operations	\$ (5,755)	\$ 27,627	\$ 54,028	\$ 4,749	\$ 8,636	\$ 11,302	\$ 2,940	\$ 10,499	\$ 15,166	\$ 9,745	\$ 18,618	\$ (2,936)	\$ 5,105	\$ 10,606
Capital Expenditures	\$ (822)	\$ (3,096)	\$ (2,755)	\$ (451)	\$ (240)	\$ (1,262)	\$ (1,143)	\$ (755)	\$ (991)	\$ (336)	\$ (673)	\$ (867)	\$ (1,768)	\$ (1,070)
Free Cash Flow	\$ (6,577)	\$ 24,531	\$ 51,273	\$ 4,298	\$ 8,396	\$ 10,040	\$ 1,797	\$ 9,744	\$ 14,175	\$ 9,409	\$ 17,945	\$ (3,803)	\$ 3,337	\$ 9,536
Stock-Based Compensation Expense	\$ 2,054	\$ 2,950	\$ 4,473	\$ 929	\$ 1,202	\$ 610	\$ 210	\$ 822	\$ 955	\$ 969	\$ 1,727	\$ 1,461	\$ 1,593	\$ 1,482
Depreciation & Amortization	\$ 4,557	\$ 4,300	\$ 4,742	\$ 1,120	\$ 1,087	\$ 1,087	\$ 1,006	\$ 1,023	\$ 1,081	\$ 1,482	\$ 1,156	\$ 1,258	\$ 1,588	\$ 1,811
Balance Sheet Metrics														
Cash, cash equivalents and marketable securities	\$ 43,526	\$ 66,460	\$ 97,699	\$ 45,844	\$ 54,903	\$ 63,996	\$ 66,460	\$ 80,171	\$ 91,685	\$ 100,149	\$ 97,699	\$ 95,478	\$ 95,747	\$ 104,799
A/R	\$ 23,047	\$ 44,523	\$ 29,289	\$ 25,988	\$ 34,959	\$ 41,692	\$ 44,523	\$ 47,958	\$ 43,546	\$ 45,183	\$ 29,289	\$ 38,783	\$ 40,308	\$ 30,099
Inventories	\$ 32,647	\$ 44,634	\$ 53,897	\$ 35,670	\$ 34,804	\$ 38,537	\$ 44,634	\$ 46,355	\$ 48,143	\$ 53,296	\$ 53,897	\$ 50,862	\$ 47,229	\$ 44,728
A/P	\$ 5,762	\$ 11,486	\$ 7,975	\$ 7,669	\$ 8,227	\$ 11,865	\$ 11,486	\$ 10,534	\$ 14,542	\$ 11,924	\$ 7,975	\$ 10,364	\$ 8,988	\$ 5,329
Working capital	\$ 76,771	\$ 135,770	\$ 160,629	\$ 86,016	\$ 103,305	\$ 115,599	\$ 135,770	\$ 153,841	\$ 164,532	\$ 176,679	\$ 160,629	\$ 163,942	\$ 161,908	\$ 165,122
Long-term debt, including current portion	\$ 13,082	\$ 10,039	\$ 7,452	\$ 12,969	\$ 12,882	\$ 10,173	\$ 10,039	\$ 9,897	\$ 9,754	\$ 7,633	\$ 7,452	\$ 7,326	\$ 7,139	\$ 5,524
Tangible book value	\$ 99,687	\$ 164,877	\$ 183,608	\$ 106,314	\$ 120,770	\$ 136,380	\$ 164,877	\$ 180,771	\$ 191,186	\$ 201,478	\$ 183,608	\$ 189,675	\$ 193,751	\$ 199,558
Cash per share	\$ 2.02	\$ 2.98	\$ 4.21	\$ 2.12	\$ 2.51	\$ 2.89	\$ 2.98	\$ 3.53	\$ 4.04	\$ 4.36	\$ 4.21	\$ 4.07	\$ 4.13	\$ 4.48
TBV per share	\$ 4.64	\$ 7.39	\$ 7.92	\$ 4.93	\$ 5.53	\$ 6.15	\$ 7.39	\$ 7.97	\$ 8.42	\$ 8.78	\$ 7.92	\$ 8.09	\$ 8.36	\$ 8.54
Days sales outstanding (DSO)	79	87	58	63	62	70	87	69	61	70	58	63	68	62
Inventory turns	1.6	2.0	1.8	1.9	2.6	2.5	2.0	2.3	2.3	2.1	1.8	2.3	2.4	1.9
Shares outstanding at end of period (per share calcs)	21,507	22,315	23,183	21,576	21,848	22,170	22,315	22,689	22,701	22,951	23,183	23,437	23,189	23,380
Headcount (ending)	399	456	552	405	424	442	456	473	484	518	552	565	569	545

Supplemental Revenue Information														
Revenue segmentation by product/service														
Automated	48%	59%	61%	64%	63%	62%	46%	64%	60%	58%	61%	74%	70%	61%
Integrated	4%	9%	11%	1%	9%	10%	17%	10%	11%	13%	11%	8%	5%	6%
Materials Characterization Service	13%	14%	13%	12%	13%	11%	20%	13%	14%	15%	9%	5%	4%	7%
Service	36%	18%	15%	23%	15%	18%	17%	13%	16%	14%	19%	14%	22%	26%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Revenue segmentation by geography														
North America	30%	35%	22%	35%	42%	42%	17%	23%	13%	23%	31%	21%	26%	16%
South Korea	39%	29%	38%	43%	22%	25%	29%	40%	35%	39%	37%	50%	56%	42%
Japan	15%	11%	15%	*	13%	*	14%	13%	13%	19%	17%	*	*	13%
Taiwan	*	*	*	*	10%	*	10%	*	*	*	*	*	*	14%
China	*	*	*	*	10%	12%	*	*	12%	*	*	*	*	*
EMEA	*	*	*	*	*	*	*	14%	14%	*	*	13%	*	*
Singapore	*	*	*	*	*	*	12%	*	*	*	*	*	*	*
Remainder of world	17%	26%	25%	22%	3%	21%	17%	9%	13%	19%	15%	17%	18%	14%
Total revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Product Revenues by end market														
DRAM	44%	27%	18%	35%	29%	21%	26%	30%	14%	12%	14%	3%	20%	14%
Flash	13%	23%	32%	16%	19%	23%	31%	20%	45%	35%	26%	36%	24%	29%
Total Memory	56%	50%	50%	51%	48%	45%	56%	50%	59%	47%	39%	39%	44%	44%
Logic/IDM	*	*	*	*	*	20%	*	*	*	*	*	*	*	*
Data Storage	*	*	*	*	*	12%	*	*	*	*	*	*	*	*
Total Logic/IDM/HDD	22%	28%	26%	*	*	32%	11%	*	*	27%	24%	38%	21%	30%
Foundry	1%	7%	9%	*	*	10%	12%	*	*	10%	25%	18%	30%	18%
Total Logic/IDM/HDD/Foundry	23%	35%	35%	34%	37%	43%	23%	34%	24%	37%	49%	56%	51%	48%
LED/Solar/Si	20%	16%	15%	15%	16%	13%	20%	15%	17%	15%	11%	5%	5%	8%
Total product revenues	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
10% Customers														
Samsung	33%	23%	30%	38%	17%	19%	22%	28%	26%	32%	37%	41%	34%	17%
Intel	10%	16%	17%	23%	23%	16%	*	29%	13%	14%	10%	30%	14%	15%
SK Hynix	*	13%	11%	*	20%	13%	*	12%	18%	*	*	*	25%	24%
TSMC	*	*	*	*	*	*	*	*	*	*	*	*	*	13%
IM Flash	*	*	*	*	*	*	11%	*	*	*	*	*	*	*

* Comprised less than 10% of revenues or otherwise not broken out separately